THE COLLECTION

With a finger on the pulse of the latest trends, The Collection is a compilation of the world's most fashionable properties. The stunning 15/16 edition features a hand-picked selection of new properties as well as iconic favourites, and is available to order via tifs or brochureorders@au.pinpoint.biz.



Alila Villas Uluwatu, Bali

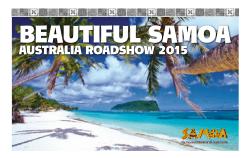
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THE COLLECTION BY













Airline market shares shift

THE Qantas Group's share of international passenger traffic has declined 8% over the last decade, while Emirates and Virgin Australia have lifted their shares by 5% and 6.2% respectively.

But govt figures released yesterday also showed airlines are sharing a much bigger pie, with total traffic up over 50% to 33.1 million in the same period, and Qantas/Jetstar still hold significantly more of the market

Pinpoint on the pulse

PINPOINT Travel Group's new Collection program is a hand-picked compilation of the world's "most fashionable properties," and is available to order now - see the **cover page** for details.

Today's issue of TD

Travel Daily today has eight pages of news and photos, a front cover page for **Pinpoint** plus full pages from: (**click**):

- AA Appointments jobs
- Travel Industry Exhibition
- Club Med all-inclusive
- Renault Eurodrive

than the group's rivals.

Singapore Airlines' share dipped 1.8 points over the same period, while other key changes are the rise of low cost carriers which last year accounted for 16.4% of total international passenger traffic - up two percentage points on 2013.

The full year figures revealed overall seat utilisation last year was 77.4%, and the top five countries in terms of "traffic on board passenger movements" last year were New Zealand, Singapore, the UAE, Malaysia and the USA, in that order.

CLICK HERE for the full report.

EK's English marquee

EMIRATES has announced it will dedicate the theme of its marquee at this year's Melbourne Cup Carnival to England, in "a royal salute to the recent birth of Princess Charlotte Elizabeth Diana of Cambridge".

This year is EK's twelfth as Principal Partner of the Emirates Melbourne Cup, and the marquee will showcase its UK route network to London, Manchester, Birmingham and Newcastle.



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Travel Daily
First with the news

Wednesday 27th May 2015



Get your SOO tips in!

TRAVEL Daily readers have until close of business today to submit tips for game one of our popular NRL State of Origin tipping competition for 2015.

The prize this year is one night at the Novotel Sydney Olympic Park in a Superior King Room with breakfast for two, valued at \$465.

Open to all *Travel Daily* readers, to enter you have to answer a series of questions across the three game series, with the winner being the person who gets the closest answers.

Game 1 kicks off tonight in Sydney, and for those who haven't yet entered, the first lot of questions are:

- 1. Which team do you tip to win the 2015 State of Origin series?
- 2. What do you predict to be the final score for Game 1?
- 3. In which minute of Game 1 will the first try be scored?

Email your answers before the game kicks off tonight to soocomp@traveldaily.com.au.

Canadian Tourism Comm rebrand

THE moniker Canadian Tourism Commission is no more, with a new corporate identity and positioning to Destination Canada taking immediate effect.

Announced just hours ago at the Rendez-vous Canada 2015 trade show by Canada's Tourism Minister Maxime Bernier, the name change was so well guarded that the CTC's own local representative Donna Campbell was caught by surprise.

CEO of Destination Canada David Goldstein said the new ID has been under development for the past few months as part of the Federal Tourism strategy to heighten the competitiveness of Canada as a global tourist board.

"It's effectively a relaunch of the organisation," he said, however the change does not impact day-to-day operations.

Goldstein said under the new guise, industry partners and customers will find that the title

"speaks more to our vision, and more to exploring."

Speaking to *Travel Daily* after the announcement, Campbell said the reinvented name is a step away from a title that sounded government run, repositioning the organisation to more of an "advocacy" perspective.

"Destination Canada is a collaboration of industry and partnership put together, with content driving the new direction.

"Advocacy, content & travellers talking to travellers is where Destination Canada wants to go next, rather than producing a brochure that delivers a message of 'The CTC says go here'."

More from Canada on page 5.

MU Italy codeshare

CHINA Eastern Airlines and Alitalia have lifted their codeshare pact to include domestic Italy and China service plus AZ's recently resumed Milan-Shanghai route.

helloworld frontliners

HELLOWORLD today confirmed its upcoming Frontliners Forum will take place in Cairns from 31 Jul-02 Aug.

Global training expert Terry Hawkins will present her new 'Power of You' workshop to delegates, building on the national roll out of the 'hello You' training program.

Scoot group website

SCOOT Airlines has launched a new Group Online Booking System which can be used to manage groups of ten or more who are travelling in Economy Class on the same flight.

Benefits include a 20kg baggage allowance which can be pooled if checking in together, no booking fees, no need for full payment at the time of booking and name changes permitted up to seven days before departure.

To register for the Scoot group site, see groups.flyscoot.com.











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Wednesday 27th May 2015



CENTARA

NOW (S)



Tech reinvention at Creative

FINAL tinkering and testing is currently taking place at Creative Holidays ahead of the launch of a second incarnation of the wholesaler's "revolutionary" online booking website for agents.

Building on what was recently rolled out (TD 06 May), Version Two of the site will take into account a variety of constructive feedback received from the trade.

Creative MD James Gaskell told TD there had been a strong response from agents.

"We've had masses of positive feedback around the online shopping experience. It's a different workflow to Calypso."

Together, Travel Studio and the new website collectively link to several "well known" XML partners, with product inventory from more than 700 destinations around the world searched.

These range from the popular Bali, Hawaii, Fiji and Thailand right down to places like Santa Cruz de la Sierra in eastern Bolivia.

Gaskell said keeping some sort of instant familiarity with the look and feel of the website was vital.

"What I wanted it to look like

was a familiar style booking website but for travel agents."

Gaskell added that since launch, 34 agencies which had not transacted with Creative in 24 months had returned to the organisation with new bookings.

On top of new technology, a push on developing customer service was paying dividends via the hiring of Beth Parkin as Creative's executive general manager customer service.

Now, 90% of calls are answered within 60 seconds, with all res agents trained in all destinations.

"She's made a huge difference of delivering travel to the consumer through travel agents," Gaskell told Travel Daily.

Gaskell said the wholesaler is no longer working on selling to the consumer directly, with the trade once again the sole focus.

"I really want Creative Holidays to position itself as the travel agent's partner.

"Our investments reflect that belief in the industry...if we can help grow the industry, everyone wins," Gaskell added.

See agents.creativeholidays.com.



Window Seat

SURELY the emotional distress must have been unbearable.

United Airlines has found itself at the centre of a lawsuit by a woman suing for US\$5 million in compensation after her prepaid entertainment cut out midflight.

The woman was flying from Puerto Rico to Newark and had paid \$7.99 for four hours of UA's DirecTV entertainment, only to find she was unable to tune in until the last 10 minutes.

Dismissing the claims, United Airlines said the passenger's suit is "without merit both factually and legally," filing a motion to have the case dismissed.

It claims that it clearly informs passengers on the screen that live DirecTV programming is not available while flying outside of the continental United States or over a major body of water.

The carrier said the details about the service's limitations are also available on its website.

This is why it pays to take a good book on a flight.





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ETF appointment

JOHN Woods has been appointed to the newly created role of Senior Operations Manager for Exhibitions and Trade Fairs, overseeing the group's portfolio including the business events, lifestyle, industrial and international divisions.

Woods' extensive industry career includes roles with Reed Exhibitions, Expertise Events and DMG World Media, with the appointment coming in the lead-up to the Travel Industry Exhibition which takes place at Luna Park 16-17 Jul, just before the NTIA gala dinner.

QF adds PressReader

QANTAS passengers can now download their choice of over 4,000 newspapers and magazines ahead of their flight through a new PressReader partnership.

Enabled via the Qantas app, titles are available in more than 60 languages and include local, regional and overseas mastheads.

Passengers can access the link through a tile in the Qantas Airways trip timeline, which will be accessible in the app up to 24 hours prior to departure.

www.chooseyourownpath.com.au

Saturday Flight Fever

TIGERAIR Australia will don the afro and rhinestones on Sat each week, launching a new weekly discount sale on airfares across Australia from midday to 4pm.

Dubbed 'Saturday Flight Fever', the new initiative was launched with a video showing Tigerair cabin crew hitting the dancefloor.

CLICK HERE to view the clip.

Deals and routes on offer will change each week, with details released on the carrier's social media channels in advance.

FJ adds fifth B737-800

FIJI Airways has expanded its fleet with the addition of "Island of Ovalau," a Boeing 737-800 which touched down in Nadi this morning for the first time.

The leased aircraft features eight Business Class and 162 Economy seats, and will be used to add additional frequencies to Fiji from Sydney, Brisbane, Christchurch and Auckland.

The FJ network is continuing to expand, with direct Wellington-Nadi flights kicking off on 25 Jun, while the new plane will also see Christchurch services move to twice weekly.

Future events in: Adelaide & Northern NSW





Aussies "far out" for Far East



ABOVE: Arthur Kiong, ceo of Singapore-based Far East Hospitality, is in Australia this week on a mission to discover just what it is about the group's hotels that appeals to Aussies.

At an event in Sydney yesterday Kiong confided that he can't quite believe how successful recent campaigns with Flight Centre and Helloworld have been, with hundreds of room nights sold.

He said the Singapore market had evolved into much more than just a stopover for Aussies.

"Australians are less and less tourists and more and more urban explorers," Kiong said.

Far East operates 18 properties in Singapore and Kuala Lumpur, under brands including Quincy, Rendezvous, Village and the Far East Collection.

The company is also a 50% shareholder in Australian hospitality group TFE Hotels.

Kiong said he believes part of the secret is that the Far East properties in Singapore encourage guests to explore the city with a range of value adds such as public transport cards, food trail guides, vouchers and complimentary city tours.

"What we have done is counterintuitive - we tell you to go outside the hotel and explore, rather than just highlight our rooms and inhouse product".

Innovations for travellers booking on the hotels' "Club Floors" include guaranteed early check-in, as well as lounge access and farewell gifts at Singapore Airport on departure.

Part of the Aussie appeal has been brought to Far East by area gm Brett Walker who looks after the Village Hotels in Katong and Changi, and is **pictured** above with Kiong at yesterday's event.

MEANWHILE Kiong also confirmed the success of the TFE joint venture with Toga, which is likely to see some brands exchanged between Singapore and Australia.

He said the group was considering a Quincy hotel for Sydney's Rocks precinct, while there is also a possibility of a new Vibe Hotel for Singapore.



Oh what a nice new Canada logo



ABOVE: Donna Campbell from DC & Associates is in Niagara Falls this week for the annual Rendez-vous trade show hosted by the newly rebranded Destination Canada (see page 2).

Campbell is **pictured** above left at ScotiaBank Convention Centre in Niagara Falls with Minister Chris Alexander, David Goldstein, Destination Canada president & ceo and Minister of Tourism Maxime Bernier - with the new Destination Canada logo behind.



Rocky Mountaineer packages for travel in 2016. To celebrate the exciting enhancements available to guests travelling next year, including the much-anticipated launch of the extended Rainforest to Gold Rush route, *Travel*

Daily and Rocky Mountaineer are giving one lucky agent the opportunity to win a luxury hamper, including Veuve Clicqout Champagne, Unforgettable Journey book, binoculars, fridge magnets, Jade carved bear with fish, Eat Play Love cookbook signed by Executive Chef, Jean Pierre Guerin and seaweed sea salt, valued at \$250.

To win, answer each day's question correctly and have the best answer to the final question. Send your answers to

rocky@traveldaily.com.au

What anniversary is Rocky Mountaineer celebrating this year?

Hint: CLICK HERE

Zipline Niagara gorge

THE Niagara Parks Commission (NPC) has received provisional approval for the development of a new zipline attraction near the world famous Niagara Falls.

Expected to begin construction later this year, the project will also include an aerial adventure at Grand View Marketplace and Thompson Point, with a view to be operational by Apr next year.

The attractions "will provide visitors with a breathtaking, authentic Niagara Falls & Niagara Parks experience", chair of the NPC Janice Thomson said.

Proponent Niagara Adventure Excursions will work in hand with WildPlay Element Parks to develop the new tourism project.

\$30m for US market

THE Canadian Government has showed its renewed support for Destination Canada, announcing that CAD\$30 million will be spent on marketing the country to the US market over the next 3 years.

Tourism Minister Maxime Bernier said the new funds would capitalise on a resurgence in visitor growth by Americans, which last year achieved record numbers of US border crossings to parts of Eastern Canada.

The investment comes in the form of a new marketing campaign, designed to attract more US citizens to destinations across the country.

"The new campaign will use advanced and innovative marketing methods to reach out to US travellers," Bernier said.

Titled 'Connecting America,' the federal funding will be matched with contributions from partners with the aim of generating \$400m in incremental tourism revenue.

Canada eTA from Aug

VISITORS to Canada will have the voluntary option of applying for the nation's electronic travel authorisation (eTA) from Aug, it was confirmed today at the Rendez-vous Canada 2015 show.

Minister for Citizenship and Immigration Chris Alexander said the program would roll out in coming months ahead of its compulsory application for all foreign visitors - barring US citizens - from Mar (*TD* 28 Apr).

Alexander said the move would make it tougher for "undesirables" to enter Canada, whilst also making it quicker for visitors from some emerging markets to gain entry to the nation.

A charge of CAD\$7 will apply for the five-year eTA.

Alexander reconfirmed Canada was expanding its China transit (*TD* Fri) and would open a brand new visa office in Guangzhou, supporting China Southern's new Guangzhou-Vancouver route.

MEANWHILE, Canada will expand its CAN+ visa program to enable easier access for nationals from Mexico and multiple other Latin American nations, it was also revealed by Alexander today.

The Minister said in order to drive greater foreign visitor interest in Canada, CAN+ would be made available to people from Brazil, Colombia, Peru, Costa Rica, Paraguay and Uruguay.

He said each market has had substantial growth in trade, investment and student traffic.



Wednesday 27th May 2015

Travel Daily on location in Niagara Falls, Canada

Today's issue of *TD* is coming to you from Rendez-vous Canada, courtesy of the Canadian Tourism Commission.

DELEGATES attending the 39th annual Rendes-vous Canada 2015 trade show were treated to a number of big announcements, including the name change of the Canadian Tourism Commission to Destination Canada (see left).

Buyers were also provided with key insight on current trends from each of Canada's top markets, including Australia (see tomorrow's *TD* for details).

This afternoon, close to 1,600 delegates from Canada & around the world will amass on the edge of one of the World's Seven Wonders, where they will have time to network, sample local cuisine and experience some of the landmark attractions at a Welcome Reception.

At Niagara Parks Table Rock Centre, guests will savour the 'Niagara's Fury' and 'Journey Behind the Falls' attractions, and later a Hornblower Niagara Cruise to wrap up their day.



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Applications close 31 May



Priceline China invest

ONLINE travel juggernaut The Priceline Group has invested US\$250 million in Chinese travel firm Ctrip.com International, taking its shareholding to 10.5%.

The investment builds on a commercial relationship between the two formed in 2012, kicked off with a \$500m investment.

Global hotel inventory will continue to be cross-promoted between the two organisations.

Accor feeling Vivid

SYDNEY CBD hotels managed by Accor recorded an occupancy increase of 2.2% year-on-year for the opening weekend of the 2015 Vivid Festival in the NSW capital, closing with an 87.9% average.

The Harbour Rocks Hotel Sydney MGallery Collection ran at 100% for opening night and maintained 98% for the rest of the weekend, while Pullman Quay Grand Sydney recorded a 96% result.

MEANWHILE, no rooms remain available at any of Accor's hotels at Sydney Olympic Park ahead of the opening State of Origin match tonight, all set for 100% capacity.

Don't forget to get your **TD** SOO tips in - see **page two**.



As the only event of its kind in the Southern Hemisphere, Luxperience attracts the best in the high-end travel industry from Australia and around the world. And this year's event offers more options for national buyers than ever before.

Australia is now a significant global luxury market, worth over \$1 billion annually and continuing to grow. Tourism Australia recently identified key trends for the Australian travel market in 2015, and some of the top results were ultra luxury resorts, boutique hotels, gourmet travel and soft adventure. A growing number of experiences combine stunning scenery and exciting activities with comfort and even luxury to get travellers into Australia's outback, its forests, mountains and beaches.

Recognising the growing importance of the local outbound travel market, Luxperience also draws international operators from established luxury destinations as well as up and coming hotspots. At this year's event we are excited to have Abercrombie & Kent Sri Lanka, the Tourism Council of Bhutan, PromPeru and the Solomon Islands Visitors Bureau among our top exhibitors, representing the ever evolving nature of the luxury travel landscape.

Bespoke registration options can be tailored to suit each buyer, with Sydney-based buyers able to attend for just a single day. Interstate buyers can attend for the full three days and will be hosted with flights and accommodation at one of Sydney's top hotels. During the event there are numerous networking opportunities in addition to the pre-scheduled appointments where you can meet exhibitors from all over the world in a relaxed, social environment. And this year, for the first time, there's the opportunity to participate in the Luxperience Awards and receive the recognition of your peers.

LUXPERIENCE INSPIRING MEANINGFUL CONNECTIONS

luxperience.com.au

Phuket industry rates

TRAVEL agents are being invited to stay at Dewa Naiyang Beach in Phuket, with the resort releasing a host of new industry rates.

Low Season rates in effect from now until 31 Oct start from THB3,500 per night for a Junior Suite, with a Pool Villa and Family Suites also available to book.

Rates are subject to availability and include round-trip airport transfers, breakfast and all taxes.

For more information, email reservation@dewaphuket.com.

Great Wolf Park to OC

SOUTHERN California will soon welcome a brand new attraction in the form of the Great Wolf Resorts Water Park Hotel, to be located in Garden Grove.

The family entertainment resort will sit 3.2kms from Disneyland and offer 600 rooms plus a 1.2 hectare waterpark as well as shopping and meeting space.

Currently under construction, the resort is due for completion and opening early next year - see greatwolf.com/southerncalifornia.

AC taps into customer service



THE likely introduction of a Premium Economy cabin on Air Canada's flights between Sydney and Vancouver (*TD* 18 Feb) is one of two facets the carrier is really focusing on strongly.

According to gm Australia Paul McLean, the Star Alliance member airline has set itself the task of elevating its customer service experience to all new levels.

Currently ranked by Skytrax as North America's only 4-star airline, Air Canada is positioning itself to go one step further.

"We do have aspirations in the longer term vision to become a 5-star carrier," McLean told *TD*, placing it in the same league as Air Nippon Airways, Asiana Airlines, Cathay Pacific, Garuda Indonesia, Qatar Airways, Singapore Airlines

and Hainan Airlines.

"We have great customer service right now, and we have had some of our best reviews quite recently.

"We have solid relationships with our employees and this is something that is going to take time to evolve.

"There will be training involved and a variety of different strategies to determine customers' needs."

One example identified, and used by leisure brand Air Canada Rouge, sees staff undertake an intensive four-week customer service training course with Disney, arguably the global leaders in the field of service.

McLean is **pictured** (left) with Air Canada's marketing, communications & online sales manager David McNabb.



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All applications and contact will be treated as confidential.





Etihad celebrates 787 BNE-AUH flights

ETIHAD hosted about 300 key industry partners in Brisbane last Fri night at an event to help launch its new direct Boeing 787 Dreamliner flights which will commence operations next week.

Held at Cloudland, the evening included some fabulous lucky door prizes including a set of ten Brisbane Broncos tickets, a night for two at the Emporium Hotel, a pair of Virgin Australia Economy Class domestic

tickets, and the grand prize of two Etihad Airways Business Class tickets to anywhere on the carrier's global network.

The 787 services will see the debut of Etihad's new cabin product into the Australian market, including the First Suite, Business Studio and Economy Smart Seat. These pictures were taken at the event - lots more online at facebook.com/traveldaily.

RIGHT: Etihad Mgr Queensland Charles Morley; Lisa Blondeau, Travel About; & Lindsay White, Etihad vp Asia Pacific South and Australasia.

BELOW: Ben Monaghan, Danielle Hosking, Julie Lane and Vicki Harris from Flight Centre First & Business.



BELOW: During the event guests were able to test out the new cabins, with this pair in the new Business Studios making the most of giant novelty social media handles and hashtags.







LEFT: Leesa Gault and Yoko O'Halloran from Virgin Australia.

First with the news

Wednesday 27th May 2015

BELOW: Nidhi Menoy and Ram Chhabra, CVFR Travel Group.



Centre Travel Group with Leon Hill of Creative Holidays.

BELOW: Etihad up in lights on the red carpet.









Delta to link Oakland

DIRECT flights between the Delta Air Lines hub in Atlanta with Oakland, California will take off from Oct, with a new daily service to begin using Boeing 737 aircraft.

More tickets for RWC

A FURTHER 100.000 tickets for 26 matches in the 2015 Rugby World Cup in England will go on general sale from tomorrow.

Tickets to be released will cover all 20 teams participating and 13 host venues, with the majority available in Categories C & D.

All five matches at the Olympic Stadium will be available, as well as the Bronze Final, two quarterfinals and two matches featuring Australia's Wallabies.

TRAVELtech to NZ

A STRONG lineup of industry leaders has been confirmed for the first TRAVELtech conference to be held in New Zealand.

Among the speakers will be Experian Hitwise senior analyst Wladimir Chagas, Tourism New Zealand director of marketing Andrew Fraser and senior execs from Accor Pacific, Mantra Group, Sabre Pacific, Trivago and more.

Earlybird tickets are priced from \$499 and available until 01 Jun see www.traveltrends.biz for info.

World birthday sale

TRAVEL agents will earn 10% commission on trips sold in a new World Sale released by adventure touring firm World Expeditions.

The company is celebrating its 40th birthday this year, with deals including a 15% discount for a second pax on select itineraries.

New bookings made by 30 Jun are eligible for the promotion, for travel before 31 Dec this year.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily*'s Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Modelled on the ethos 'room to move', Rydges Sydney World Square has revealed the results of an extensive room renovation resulting in new-look rooms offering plenty of space to walk around. The hotel has mounted flat-screen TVs on the wall to remove cabinets

and added glass-topped desks. Rooms now boast new furnishings, carpet, bathrooms and art along with a natural & homely colour scheme.



Closed following damage sustained during Hurricane Odile, Las Ventanas al Paraíso, a Rosewood Resort in the Mexican beach enclave of San Jose del Cabo will reopen its doors next month after a total renovation. While repairs were carried out, all staff have

had their skill sets boosted to improve the level of service offered, with skills covering language, culinary and even offering services for pets.



A new level of luxury awaits at Chobe Game **Lodge** in Botswana, with newly refurbished and redecorated rooms open to guests from o1 Jul. Bathrooms have tripled in size, now offering his and hers vanities, frameless glass showers and a freestanding bath. Rooms

follow a similar decorative pattern to the public areas. New family size rooms will open, with a king master bedroom and separate twin room.

Élan Soho Suites has set itself on a course to implement the latest

General manager Steve Frichot said the hotel was working on incorporating mobile reservations and check-in via smartphones.

National Broadband Network.

As an incentive to guests staying before 30 Nov, free wi-fi internet will be included in all room rates.

Elan Soho connected

NEWLY opened Darwin property technology throughout the resort.

The property has become one of the first in Darwin to be connected to the federal govt's

Two more for Alila

LUXURY villa operator Alila Hotels & Resorts will open two new properties in Indonesia this year, taking its tally to seven.

A fifth Alila resort in Bali will open in Oct, with the 240-room Alila Seminyak to feature a signature Spa Alila facility.

The brand will also expand to the nearby island of Java.

New regional NSW air routes

FLEDGLING NSW regional carrier FlyPelican yesterday announced the introduction of scheduled air services from Sydney to Mudgee and Newcastle as well as between Newcastle and Canberra.

FlyPelican is a Newcastle-based independent carrier which operates a fleet of 19 seat BAe Jetstream 32 aircraft.

CEO Paul Graham said it had been more than 16 months since the Newcastle/Canberra route had been operated "and we are looking forward to reinstating this critical link" with early morning and evening daily services Mon-Fri as well as a Sun flight and operations commencing 01 Jun.

Similar schedules will operate on Newcastle-Sydney and Sydney-Mudgee, which will kick off effective 11 Jun.

Tickets are on sale now at www.flypelican.com.au.

This month *Travel Daily* and **On the Go Tours** are giving the travel industry a chance to win a trip to Egypt. This awesome prize includes: Return flights for two 14 day King Ramses Tour for two To win, answer every daily question and have the most creative answer to the final question. Send your answers to onthegotours@traveldaily.com.au What is the average age of an On the Go traveller? Hint: look in any one of the On the Go brochures.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry sign up at www.traveldaily.com.au.

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Ideally you will come from a strong corporate or retail travel background, with excellent industry knowledge, strong communication and interpersonal skills and the ability to work well in a team.

Interested? Contact our MD to know more or apply directly at apply@aaappointments.com.au

MELBOURNE'S FINEST – LUXURY AGENCY INTERNATIONAL TRAVEL & CRUISE CONSULTANT MELBOURNE – SALARY PACKAGE TO \$60K + BENEFITS

For all the cruise buffs out there, this agency is one of Australia's top performers for Cruise Co. Offering tailored holidays, unique packages, tours and cruises, this boutique travel & cruise company located in the CBD provide an unrivalled customer experience. With business booming they are now seeking a consultant with a min 4 years' retail experience to this very professional team and ideally strong knowledge of Galileo. Servicing the high end leisure market you are offered some of the best famils in the business!

ARE YOU A MULTI-TASKING GURU? SALES COORDINATOR NORTH SYDNEY – SALARY PACKAGE UP TO \$50k

This growing global travel agency needs a sales coordinator with high attention to detail to join their dynamic team. Provide operational support to all areas of the business, including maintaining the CRM system, loyalty memberships, distributing marketing material, arranging staff travel & assisting agents with systems enquiries. If you possess excellent organizational skills plus industry & admin exp you will be rewarded with top incentives, M-F only & exposure to different areas of the industry. Apply to this great role NOWI

BEEN THERE, DONE THAT? LEISURE GROUPS TRAVEL CONSULTANTS BRISBANE CBD – SALARY PACKAGE UP TO \$55K OTE

Tired of booking standard, run of the mill itineraries? How would you like to spend your days dealing with large group itineraries and booking travel for events such as weddings and sporting groups? This is your chance to join a leading company that will provide you with variety, job security, excellent \$\$ and endless opportunities to progress up the ladder. Previous experience is essential along with a passion for booking group travel and strong GDS knowledge. Launch your career in group travel and call AA today.

LOVING LIFE IN THE SUBURBS SENIOR RETAIL TRAVEL CONSULTANT BRISBANE – SALARY PACKAGE \$50K - \$55K OTE

Do you love retail travel? Looking for a new role where you can take the time to focus on your customers, provide them with outstanding service and use your excellent worldwide destination knowledge? Then look no further! This boutique travel agent located in the northern suburbs is currently looking for a super star travel consultant to join their small but successful team. Enjoy a strong salary package, a work/life balance roster and supportive team and manager. The wait is over, your new role in retail travel is right here!

3 DAYS A WEEK, ULTIMATE WORK LIFE BALANCE PART TIME TRAVEL CONSULTANTS X 2 MELBOURNE – SALARY PACKAGE TO \$55K (PRO RATA)

Luxury, Luxury! One of Melbourne's leading travel agencies offering both business and leisure travel. Working three days a week you will join a very experienced team offering unique and exclusive itineraries for their high end clientele. Located in one of Melbourne's best suburbs you can kiss the city commute goodbye. You will need a minimum of 4 years' experience and strong GDS and luxury product knowledge. Opportunities like these don't come around often!

ARE YOU AN ASIAN SPECIALIST? WHOLSALE TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE UP TO \$45K

This award winning Asian specialist is looking for a dynamic consultant to join their friendly team. Work for one of the best in the business & with an extensive product range, sell destinations you have always dreamed of. With a guaranteed famil program & annual overseas conference you will get to travel there tool In addition, be paid a great salary including incentives and career progression opportunities. So if you have min1 year's retail/wholesale exp, & positive go-get attitude, this is the role for youl



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