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Tuesday 3rd November 2015

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\$1m TTC agent incentive

AUSTRALIA'S top selling travel agent of Travel Corporation product will win \$50,000 in cash, in a major new incentive with an overall prize pool of \$1 million.

The 'TTC Great Giveaway' offers more than 500 prizes for travel consultants who can become eligible to share in the cash for every new individual booking on any land tour on TTC brands.

Brands include: Trafalgar, Contiki, Insight Vacations, LuxuryGold by Insight, Uniworld Boutique River Cruise Collection, CostSaver, AAT Kings guided holidays, Inspiring Journeys, Adventure World and Busabout.

As well as the \$50k grand prize there are three Tier 2 prizes of \$25,000 in cash, and 15 Tier 3 winners will earn \$10,000 each.

Two bonus prizes of \$10,000 will

be randomly drawn each month from among agents who have sold a minimum of two TTC trips.

The \$1m is rounded out with 21 \$5,000 prizes, 50 prizes of \$2,000 and 400 \$1,000 prizes.

The incentive is valid for any bookings made from 01 Nov 2015 through to 30 Apr 2016, with Travel Corporation ceo Australia, John Veitch, saying the incentive aims to reward consultants as "we believe the front line travel agent deserves more recognition".

He said the program will hopefully become an annual incentive - for more details see ttcgreatgiveaway.com.au.

35% off Azamara

AZAMARA Club Cruises is offering up to 35% off a selection of 2016 luxury European voyages.

The offer also includes free internet, a further \$800 discount and US\$600 in onboard credit, plus Azamara's all-inclusive product with shore excursions and an international selection of beers, wines and spirits - see the cover page for more details.

Today's issue of TD

Travel Daily today has eight pages of news and photos, a front cover wrap for Azamara Club Cruises, plus full pages:

- AA Appointments jobs
- inPlace Recruitment

European Earlybirds

Economy Class fares to Europe, on sale now until 30 November, from:

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Scenic Australia out

SCENIC has launched its first Australia brochure for 2016/17, which sees the reintroduction of itineraries in South Australia along with WA, the NT, Tasmania and Norfolk Island.

The new *11 Day Taste of South Australia* features several destinations never before visited by Scenic, including the Flinders Ranges, Barossa Valley and Adelaide as well as Kangaroo Island.

Scenic's whopping new 108-page domestic program also includes a new option for guests to travel by train on The Ghan from Alice Springs to Darwin as part of the 11-day Territory Explorer and the 23-day Territory Discover & The Kimberley trips.

"Enrich" experiences include a unique dinner set amongst the Uluru Field of Light installation, and a tour of author Colleen McCullough's house in Norfolk Island - for more information or copies call 138 128.

Tourism Ireland reveals strategy

TOURISM Ireland's new Australia/NZ manager, Sofia Hansson, settled into her new role by unveiling the office's 2016 tourism strategy last night.

A two-phased approach will first work to evoke travel aspiration amongst consumers, followed by a tactical focus in the coming months when people are planning itineraries, with a stronger focus on where to go and what to do.

The office is continuing to work closely with the trade into 2016, via a sales mission, training seminars, the Ireland specialists training program, agent product updates and fam trips.

Amanda Burns, who is stepping into the shoes of the retired Jim Paul, as gm Australia & developing markets said the way Tourism Ireland approaches the Australian market is unique.

While the tourism office takes a consumer-focused approach in Western Europe, Burns told **TD**

"in Australia it's so important that we work with the travel industry.

"It's a much bigger purchasing decision for Australian customers to make...it's a very considered decision-making process that might take up to 12 months."

Burns said consumers will often map out their trip and then tweak it as it gets closer, which is much easier through a travel agent.

Tourism Ireland is continuing its focus on the 51-64 year-old 'Culturally Curious' segment in Australia but also has its eye on the younger, 20-35 year-old 'Social Energisers', who are looking for unique experiences.

The office is working to position Ireland as 'the edge of Europe', pushing its cultural edge and accessibility - including its no-departure tax regime making Dublin a "very competitive last port to depart from," Burns said.

Another key theme for 2016 is food and drink - **see page six.**

Air NZ 787s to Cooks

AIR New Zealand looks set to operate its Boeing 787-9 aircraft to the Cook Islands, with GDS screens indicating the *Dreamliner* will operate on the Auckland-Rarotonga route once per week between 04 Sep and 04 Oct 2016.

New Expedia leaders

EXPEDIA Lodging Partner Services today announced the appointment of Drew Bowering as its new director for Australia.

Bowering has been with Expedia since 2008 and was most recently head of the Distribution Accounts team in Asia-Pacific.

Teresa Matheson has also been appointed to the newly created role of director, New Zealand and Pacific Islands.

David Hamblin, senior director of market management, will now relocate from Sydney to Singapore and spearhead the growth of Expedia Lodging Partner Services across the region.



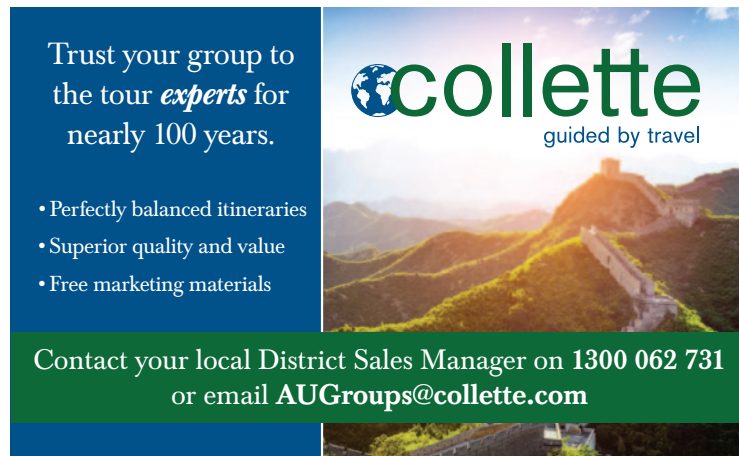
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Peer-to-peer changing travel

"SHARING economy" accommodation websites such as Airbnb are having a significant impact on global travel patterns, with people more likely to travel and consider a wider set of alternative destinations,

according to a study published in the *Journal of Travel Research*.

Scientists from the University of Eastern Finland and Washington State University polled several thousand travellers on their use of peer-to-peer services.

They found that having options such as Airbnb in a destination "increases the number of tourists, makes them stay for a longer period and increases the demand for tourism-related services and activities".

Financial savings achieved by using such services also made it possible to broaden the selection of destinations and the number of trips undertaken by travellers.

And the social aspects of Airbnb inspired people to travel more in general, with tips from hosts helping increase engagement with their destination.

View the full report online by **CLICKING HERE**.

FJ CHC additions

FIJI Airways will operate an additional 14 seasonal frequencies between Christchurch and Nadi over the Jun-Dec 2016 period, building on its existing twice weekly CHC-NAN services.

New Maldives rooms

CENTARA Grand Island Resort & Spa Maldives has unveiled new Sunset Ocean Pool Villas, offering 110sqm of living space and access to the resort's premium Club facilities and all-inclusive plans.

More airport strikes

QANTAS is advising passengers of possible short delays across Australia's international airports next Mon 09 Nov, due to industrial action being taken by Department of Immigration and Border Protection employees.

The Department has put in place contingency measures to avoid disruptions, Qantas is also encouraging agents to warn passengers to get to the airport for check-in earlier than expected in case of delays at Customs.

See qantas.com/agents.

Excite hits the DHISCO

EXCITE Holidays has launched a new connection with hospitality distribution company **DHISCO** to offer preferential rates for some of the world's biggest hotel chains.

The first hotel group to partner with Excite via DHISCO is **Marriott Hotels & Resorts**, with special deals at 49 properties on offer via the B2B online wholesaler's booking system.

"We truly believe that our network of partners around the world allows us to deliver the most competitive options to travel agents, and we'll continue to connect with hotel chains via DHISCO to empower consultants with the best resources to win and retain business," said Excite ceo George Papaioannou.

Founded in 1989, DHISCO currently handles more than nine billion monthly transactions for 100,000 hotels across the globe.



Window Seat

LIKE sands through the hourglass...visitors to Washington D.C. will shortly be able to indulge themselves in all things soap-opera, with a new display at the iconic Smithsonian Museum centred around the long-running daytime TV show *Days of our Lives*.

The National Museum of American History has partnered with the National Academy of Arts and Sciences to create a collection of objects that "reflect the contributions of daytime television programming to American culture".

Presumably featuring artefacts from the long-running love triangle between Marlena & Roman Brady and John Black, on-screen villains such as The Salem Slasher and The Salem Strangler, the evil DiMera family and madman Ernesto Toscano, the museum will also display an original script from the show, Christmas ornaments from the Horton family at the centre of the storyline and even the original hourglass used in the show's opening sequence.

Some of the items will be handed over by the show's producers in a formal ceremony in Washington today.

Days of Our Lives is one of the longest running TV shows ever, having aired almost every week day since 08 Nov 1965.

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Amex GBT appoints

AMERICAN Express Global Business Travel has announced the promotion of Marco Pellizzer to the newly created role of Vice President Mainland China and Hong Kong.

Under the change Daniel Hui-Feng will succeed Pellizzer as gm of CITS American Express Global Business Travel, the joint venture between Amex and China International Travel Service.

Hard Rock Atlanta

HARD Rock International has announced the development of the new Hard Rock Hotel Atlanta, which will open in 2018.

Located next to the upcoming Mercedes-Benz Stadium which will become the future home of the Atlanta Falcons, the 220-room property will include a RockSpa featuring the brand's "latest music-infused spa treatments," a BodyRock workout facility and a RockShop merchandise outlet.

Magellan winners enjoy luxury



MAGELLAN Travel Group hosted its Annual Award Winners on a luxury trip to Bali sponsored by Garuda Indonesia and Garuda Orient Holidays.

Leisure Consultant of the Year, Diane Rawlings; Corporate Consultant of the Year, Belinda Ward; and Rookie of the Year, Brooke Crees of Champagne



Centre strip
Great rates

Flamingo
LAS VEGAS

MU Travelport deal

CHINA Eastern Airlines, and its Shanghai Airlines subsidiary, have announced new multi-year agreement extensions with Travelport for global distribution of their products, including Travelport's Rich Content and Branding solution.

Travel in WA joined Magellan ceo, Andrew Macfarlane, Ian Murton of Garuda Indonesia and Tim Hoevenagel of Garuda Orient Holidays for five days of luxury accommodation, fine dining and activities including yoga, rice planting, and spa treatments in Ubud and Seminyak, Bali.

The trip started with a two-night stay at the newly opened Ritz-Carlton Mandapa in Ubud, Bali and Group then moved to Seminyak for two nights at The Oberoi, where they enjoyed the dining, shopping and night life.

Pictured in Mandapa's rice paddies are, from left: Diane Rawlings, where2travel; Andrew Macfarlane, Magellan; Belinda Ward, Spencer Travel; Brooke Crees, Champagne Travel; Ian Murton, GA and Tim Hoevenagel of GOH with Mandapa's resident farmer & fitness instructor.

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Dragonair flights

CATHAY Pacific's regional airline Dragonair will on 10 Nov add two more flights per week from Hong Kong to Shanghai Hongqiao International Airport.

Treadright wins World Tourism award



THE Travel Corporation's not-for-profit foundation, TreadRight Foundation took home a 2015 World Tourism Award at World Travel Market in London.

TreadRight was recognised for its mission to promote sustainable travel through conservation, leadership and education.

This year, TreadRight introduced the TreadRight Wildlife Initiative and the TreadRight Heritage

Initiative.

To date, the foundation has supported more than 35 sustainable tourism projects worldwide, ranging from saving wildlife, conserving heritage sites & providing clean drinking water.

Pictured are: Celine Cousteau, TreadRight brand ambassador; Brett Tollman, The Travel Corporation ceo and awards' ceremony host and CBS travel editor, Peter Greenberg.

Hutton Avalon charter

DEBORAH Hutton will host an exclusive chartered river cruise in Burgundy and Provence in southern France next year, with the *Avalon Poetry II* sailing offered under the "Balance by Deborah Hutton" program.

The trip departs 18 Aug 2016 and will sail the Rhône and Saône rivers to destinations including Lyon, Avignon and Alres.

Wellness life coach Lyndall Mitchell and wine writer Nick Stock will take part in the trip which is priced from \$5518 per person twin share including seven nights on board, hotels in Paris and Monaco and a daily program of excursions and activities - balance@avalonwaterways.com.au.

Abu Dhabi arrivals up

RECORD numbers of Australians headed to Abu Dhabi in Sep, pushing total year-to-date arrival growth to 21%.

Figures released yesterday by TCA Abu Dhabi show the Sep growth from Australia was up 40% on Sep 2014.

TCA Abu Dhabi country manager Michael Woods said tourism experiences operate far more efficiently and accom rates are often less expensive during the shoulder season.

Win a copy of Strive & Thrive

This week Travel Daily is giving readers the chance each day to win a copy of Zoe Sparks new book, *Strive & Thrive*.

Strive & Thrive contains 100 tips on Vision & Leadership, Marketing, Sales, Customer Service, Administration and People/Staff which will give you tools,

ideas and the inspiration to reach new heights of business success. This book is not only practical it is motivating and inspiring, encouraging you to progress and succeed in the business arena. For more info on the book check out

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To win a copy of *Strive & Thrive*, have the best answer to the following question and send it to thrive@traveldaily.com.au

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Eurowings routes

LUFTHANSA low-cost offshoot Eurowings has announced it will be offering four new connections to the south of Europe from 27 Mar 2016 though to 28 Oct 2016.

There will be twice weekly flights from Vienna to Alicante and Valencia in Spain and customers can book weekly connections to Bastia on the French island of Corsica and to Faro, Portugal.

Eurowings will fly daily to the island of Majorca from Schwechat Airport in Vienna.

In Summer 2016 the airline will also fly from Hamburg to Ibiza three times a week.

MEANWHILE the airline's first of six long-distance routes kicked off overnight, heading to Varadero, Cuba.

The remaining routes will be launched in coming months.

Concur seminars

CONCUR will host a series of breakfast briefings across the country from this week, highlighting how businesses can use data intelligently to provide greater insight into corporate spending, generate savings and drive change via "metrics that matter".

For more info or to register see info.concur.com.

Kiwi Skel president

NEW Zealander Nigel Pilkington Samuel has been elected as the incoming World President of global travel industry networking club Skel International, at the organisation's World Congress in Torremolinos, Spain last week.

Also elected to the board were David Fisher from Kenya and Susanna Saari of Finland as vice president, along with directors Lavonne Wittman of South Africa, Jason Samuel from India and Rafael Perez Millan of Mexico.

Pilkington, from the Auckland Skel Club, is only the second Kiwi to be the group's World President.

Tourism Ireland serves agenda



THE Tourism Ireland team pulled out the big guns last night, bringing along celebrity chef and My Kitchen Rules judge Colin Fassnidge to unveil the theme of food and beverage for 2016.

Tourism Ireland's Sofia Hansson, manager Australia and New Zealand declared 2016 as "the year for food and drink in Northern Ireland," at a media event in Sydney Tower.

"It's going to be a fantastic year-long celebration of everything that's unique about Northern Ireland's food offering and really highlighting the landscape, the traditions and the people that all make Northern Ireland's food heritage so unique," Hansson said.

Tourism Ireland will release a calendar of events with monthly themes in 2016.

Tourism Ireland's gm of Australia & developing markets, Amanda Burns also updated **Travel Daily** on the agency's ambitious three year strategy for the Australian market, with the target of 20% growth in visitation by the end of 2017 (**TD** 04 May 15).

Burns said they are tracking "very well" and "are looking at

about 7-9% growth this year...we are very much on track and very optimistic about performance."

"For Tourism Ireland as a whole we are on track for a record year this year. We had overall 8.4 million visitors to the Island of Ireland last year and our latest Jan-Aug numbers show that we are ahead of any other target that we've had before," Burns said.

Pictured at last night's event are the team from Tourism Ireland with Colin Fassnidge (middle).

Lastminute campaign

LASTMINUTE.COM.AU has today launched a major new marketing campaign, said to be the biggest investment in the brand since Wotif Group acquired it in Feb 2008.

Running throughout Nov, the campaign encourages Aussies "to jump on that feeling or urge to 'live lastminute'".

The Expedia offshoot said rather than targeting a specific age or demographic, the campaign focuses on three specific consumer mindsets: the "crisis traveller", "disorganised traveller" and the "spontaneous traveller".

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Shanghai St Regis

STARWOOD Hotels & Resorts has announced the 2017 debut of the St Regis brand in Shanghai.

The St Regis Shanghai Jingan will be on West Beijing Road, close to key business areas with about 480 guest rooms located on the 29th to 59th floors of a new mixed-use tower under construction.

New Qatar branding

THE Qatar Tourism Authority has unveiled a new "Qatar Destination Brand" at World Travel Market in London.

The logo (**pictured**) "has been exquisitely crafted with infinite attention to detail and combines a seamless fusion of tradition and modernity," the Authority said.

The new brand along with signature photography and a "distinct visual language" aims to strengthen Qatar's position as a "premium tourist destination".



Egypt is back again!



EGYPT Tourism and the Consul General of Egypt officially launched the new tourist season for Australians at a Gala Dinner event in Sydney last night.

Over 100 guests including tour operators, wholesalers, Egyptian delegates, community and Australian government members enjoyed an Egyptian-themed evening with entertainment provided by Egyptian dance troupe, 'Mahmoud Reda'.

Speaking to **Travel Daily**, Consul General of Egypt, Mr Youssef Shawki said, "We want to let the industry know Egypt is back and safe for travel".

While it's been tough for tourism to Egypt over the last four years, Egyptian Tourism Counsellor, Regional Director, Mr Ismail A. Hamid Amer, reassured guests that the country has reformed its political system "to one that's more transparent and fruitful".

Amer described Egypt as

a capsule that comprises so much for Australian travellers to experience, including the pyramids, cruises, cultural tourism, surfing and snorkelling and seaside villages.

"We are here to announce the new Egypt, serve your businesses and operate with you to increase tourism", said Amer.

The Cairo to Aswan cruise has resumed for business, product for the popular Holy Family route has been enhanced and new museums are being built.

"Australians and Egyptians are bound together, and never has there been a better time for Australians to visit...it's onwards and upwards for Egypt", said The Hon. David John Clarke, member of the NSW Legislative Council.

Pictured above at Doltone House, Jones Bay Wharf with Egyptian folklore dancers are producer and manager, Ehab Hassan; Mr Youssef Shawki and Mr Ismail A. Hamid Amer.



AFTA update

From AFTA's chief executive, Jayson Westbury



SPORT and travel seem to just go so well together and with so many amazing international events to attend, we are spoilt for choice.

While the result over the weekend of the Rugby World Cup final did not go the way of Australia, with New Zealand winning the cup, the match has already been declared as one of the most well fought final matches in RWC history.

In fact the match was a spectacular event for rugby and a bonanza for London with the event having drawn tens of thousands of tourists.

I am sure the Australian travel industry also got plenty out of RWC given the attendance numbers of Australians for both the tournament and indeed the final were at record levels.

A big congratulations go out the Wallabies for a fantastic campaign which got them to the final. In other sporting/travel connections it's Melbourne Cup today and there is no question that the race brings an incredible level of international exposure for Melbourne and Victoria.

It is the race that stops the nation and no doubt there will be lunches to be had and office sweeps and other fun and games going on across the country today.

For all those in the travel industry I am sure many will join the celebrations and take part in one or more of the events held during the spring racing carnival.

Good luck to everyone and I hope you get to back a winner.

In a final note, yesterday DFAT released its next generation of the Smartraveller advertising campaign and I am really pleased that they have further strengthened the message around people needing travel insurance.

As the DFAT slogan says, "If you can't afford travel insurance you can't afford to travel". The ongoing commitment by the Australian government to support and fund the campaign is very welcomed and it is pleasing to see that DFAT continues to build on the feedback from the industry to improve the messages necessary for the travelling public to be better informed prior to departure.

Mexico theme park

DREAMWORKS has received approval for plans to construct a new theme park in Mexico's Riviera Maya region, on the Yucatan Peninsula.

The US\$800m project, a first for Latin America, is expected to commence construction in 2016, with rides, restaurants and theatres based on characters from hit movies such as Shrek, Madagascar and Kung Fu Panda.

AS to Costa Rica

ALASKA Airlines has launched flights from Los Angeles to San Jose and Liberia in Costa Rica, with the new routes the first international addition for Alaska since 1991.

Liberia is the gateway to the Guanacaste region in the western part of the country, renowned for surfing and sport fishing, while the capital San Jose offers rich cultural experiences.

Afterhours Travel Manager role

24x7 Solutions has a unique opportunity for an experienced Corporate Travel Manager to join their team on a Part-Time basis. The role is predominantly weekend work and some evening shifts and you must be prepared to work additional shifts when needed. The shifts are on a rotational roster.

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Win a trip to New Caledonia

This month **Travel Daily**, Aircalin and New Caledonia Tourism are giving agents the chance to win an amazing trip to New Caledonia including:

- Two complimentary return economy class tickets on Aircalin
- 5 nights' accommodation in a one bedroom apartment for two including buffet breakfast everyday provided by Ramada Plaza Noumea.
- Return airport transfers



All you have to do is have the most correct answers and the most creative answer to the final question. Send all your answers to newcalcomp@traveldaily.com.au

2. Name the international airline of New Caledonia.

Need a hint? [CLICK HERE](#)



Turtle Airways growth

FIJI'S Turtle Airways has announced the arrival of a new six-seater 'Beaver' seaplane, which is now servicing island resorts in the Yasawa and Mamanuca regions.

Air conditioned lounges at the Turtle Airways base in Wailoaloa offer a comfortable waiting area for flights, while Turtle Airways has also added a new vehicle for land transfers with free pick up and drop off from Nadi Airport and hotels in Nadi and Port Denarau.

AC boosts GOL c/share

AIR Canada has expanded its codeshare agreement with Brazilian carrier GOL, with the AC code now appearing on six additional domestic routes in Brazil ex Rio de Janeiro.

\$21m HAL payout

HOLLAND America Line says it will appeal a US court ruling which has awarded damages of US\$21.5 million to a passenger who was hit by an automatic sliding door during a world cruise in 2011.

Illinois resident James Hausman was hit on the side of the head, and diagnosed with a "mild traumatic brain injury and post concussive syndrome".

According to his wife Hausman now has problems with dizziness and fatigue as a result.

HAL issued a statement saying it is "committed to the safety and security of our guests and take all incidents very seriously.

"We have no comment regarding the specifics of the lawsuit other than we will be pursuing an appeal," the line said.

LH drops DUS-ORD

LUFTHANSA has cancelled the planned resumption of flights between Dusseldorf and Chicago, which had previously been slated to recommence on 27 Mar 2016.

Canadian reflections...

THIS pair of MTA Mobile Travel agents recently took part in a trip to Canada, enjoying a seven day Rocky Mountaineer 'Western Explorer' tour between Vancouver and Calgary.

The itinerary included visits to Kamloops, Jasper, Banff, the Icefield Parkway and Lake Louise, with Michelle Johnston and Alysha White **pictured** in the stunning Jasper National Park.



EK "data science lab"

EMIRATES is partnering with Oxford University in a research project which will examine new ways of forecasting demand and optimising seat inventory.

The new Oxford-Emirates Data Science Lab, which will be located at the Oxford Centre for Information, will aim to utilise "big data" to streamline business processes at the airline.

"In the age of the digital economy, we have witnessed first-hand how technology-based innovation can transform brands and disrupt entire industries by placing the customer at the heart of the business," said EK president, Tim Clark.

He said the Data Science Lab will provide a "best-in-class dedicated team who can test and develop new business solutions using big data and real-time analytics".

The lab, which will include researchers from multiple Oxford faculties such as mathematicians, engineers, statisticians and computer scientists, will support the entire EK group including the airline, Emirates SkyCargo and air services provider dnata.



Money

WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.71

THIS afternoon it won't be just the Melbourne Cup taking the nation's attention - the Reserve Bank is also set to release its latest interest rate decision.

The RBA is expected by most analysts to leave the headline rate unchanged at 2%, despite the cooling housing market and low consumer confidence levels.

However some are predicting a further easing of the interest rate which would likely see the Aussie dollar drift even lower.

Wholesale rates this morning:

| | |
|--------------|-----------|
| US | \$0.712 |
| UK | £0.462 |
| NZ | \$1.053 |
| Euro | €0.647 |
| Japan | ¥85.95 |
| Thailand | ฿25.31 |
| China | ¥4.381 |
| South Africa | R9.803 |
| Canada | \$0.923 |
| Crude oil | US\$46.14 |

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LET'S TALK BUSINESS

DOMESTIC & MULTI-SKILLED CORP OR LEISURE EXPERTS SYDNEY – TOP SALARY PACKAGE & INCENTIVES

If you are a multi-skilled or domestic corporate or VIP leisure agent this is your chance to secure a fab role in this booming sector. Service a dedicated portfolio or multiple clients domestic & international travel requests; providing the highest level of customer service. From TMC to boutique agency throughout Sydney, be rewarded with a salary you deserve plus other discounts, an office closer to home & Mon-Fri only. If you have min 3 yrs exp, solid airfare & GDS skills plus a passion to succeed, we have the role for you!

JOIN THE A TEAM

TRAVEL RECRUITMENT – ACCOUNT MANAGER SYDNEY & MELBOURNE – TOP SALARY PACKAGE

Love being in the travel industry, but sick of booking travel?
Want to assist your peers with their career progression?
Enjoy being rewarded for reaching sales targets?
Can't wait to work Monday to Friday only?
If you answered YES to all of the above, call us!
As part of our expansion in Sydney and Melbourne, we are looking to employ 2 talented travel consultants to join our permanent division. Full training will be provided.
Minimum 3 years travel consulting experience essential.

SET SAIL INTO A PROMOTION TODAY

CRUISE SPECIALIST MANAGER SYDNEY – SALARY PACKAGE UP TO \$60K

Do you know your ship? This global cruise liner is looking for a passionate Team Leader to join their team. In this hands on role, you can enjoy designing all-inclusive packages as well as managing your team to success. Liaise closely with your Management colleagues to drive the company forward. If you have min 5 yrs exp, a passion for cruise, solid GDS skills and leadership experience; you will be rewarded with a top salary, beautiful offices, ongoing development & famils/inspections. Jump ship & come on-board today!

SERVICE, NOT SALES

ONLINE CUSTOMER SERVICE CONSULTANT MELBOURNE – SALARY PKG TO \$57K + BENEFITS

This well-known online travel giant is on the lookout for their next customer service superstar. You must have a minimum 18 months experience with strong fares, current GDS (Galileo) knowledge and your own car. You will be responsible for servicing phone and email enquiries relating to website functionality, new booking requests and/or amendments, ticketing and processing refunds. Located in the city fringe you will enjoy a rotating roster, fun and supportive team environment and top company benefits.

TIRED OF WEEKENDS AND LATE NIGHT TRADING

CORPORATE TRAVEL CONSULTANT MELBOURNE (INNER) - SALARY PKG TO \$80K+ (OTE)

Are you looking for a change? Want to do something exciting and new? This is a great opportunity to work for a global travel management company and take a step into corporate travel. You will service a variety of exciting accounts with their worldwide travel arrangements. Working Monday to Friday hours with a fun team, you will benefit from uncapped commission, excellent staff benefits and awesome famils! If you have at least 3 years international consulting experience we want to hear from you!

JOIN THE PACK

GROUP TRAVEL CONSULTANT MELBOURNE - SALARY PACKAGE UP TO \$75K (OTE)

This well-established travel company seeks an experienced group travel consultant to assist their long standing clients with all domestic & international group travel arrangements. Minimum 2 years international travel consulting experience, strong fares knowledge, experience with group travel coordination & the ability to work under pressure is essential! You will benefit from an exceptionally great working environment, uncapped earning potential, Monday to Friday hours & benefits including free gym use! Apply today.

REAP THE REWARDS

WHOLESALE TRAVEL CONSULTANT BRISBANE – UNCAPPED COMMISSION – OTE \$50-55K

Looking for a role where your hard work is rewarded? Want to sell a product you are passionate about? This global wholesaler has roles available in their domestic, international, cruise & rail teams. Dealing with agents you will be booking worldwide packages in this dynamic office and every day will bring a new challenge. Great career development, superb \$\$ and the best benefits the industry has to offer! If you have good destination knowledge, proven sales skills and a great attitude apply now!

DON'T LET THIS ONE SAIL AWAY

CRUISE RETAIL TRAVEL CONSULTANT BRISBANE – SALARY PACKAGE \$50K - \$55K OTE

Cruise Consultants, all hands on deck are required for this exciting opportunity located in the northern suburbs of Brisbane. Our client is a dedicated and boutique cruise office and they are currently on the lookout for a cruise guru to join their almighty team. Selling worldwide cruises along with all pre and post travel arrangements will be your role. Be rewarded with a fun and vibrant team, free cruises, famils, career progression and no Sunday trading. Cruise on in and get your hands on this one before it goes! Apply today.



6 Tips for getting the most out of your next Staff Appraisal!

[Click to read our latest Blog](#)



"Your evaluation is based on the next 30 seconds. Go!"



Cristina Gines

Incentive Groups Consultant - Sydney

- ▶ Monday to Friday with parking available
- ▶ Hills district location
- ▶ Salary to \$80K + super + career potential

Consulting with a twist! In this role you will use your corporate and leisure consulting experience to manage groups from beginning to end.

Our client provides a range of custom designed incentive proposals to corporate organisations. They facilitate strategic concepts in the B2B space that allow their clients to increase their business scope.

In this role you will be researching destinations for incentive based travel, sourcing best fares and managing groups to various overseas destinations.

To be successful for this great opportunity you will need:

- ▶ Minimum of 3 years consulting experience
- ▶ Proficiency in Galileo and Cross-Check
- ▶ High attention to detail
- ▶ Superior customer service skills

Currently interviewing so register your interest today!

Call Cristina or [click here](#) for more details

Technical & Admin Support Analyst - Sydney

- ▶ Luxurious offices with harbour views
- ▶ Training and development opportunities
- ▶ Salary to \$60K + super + extras

In this role you will provide technical support to GDS users and foster strong relationships with internal and external customers. Exp with airline, training or travel tech is ideal.

Call Cristina or [click here](#) for more details

Corporate Travel Team Mgr - Sydney

- ▶ Excellent employee benefits & work environment
- ▶ Established Corporate Travel Management co.
- ▶ Salary from \$70K + super neg

Our client has a well-respected brand and supportive environment. This growing business needs an experienced Travel Team Manager to lead this multi-skilled team.

Call Ben or [click here](#) for more details

Help Desk Consultant - Launceston TAS

- ▶ Highly regarded technology company
- ▶ Friendly team environment
- ▶ Salary DOE

Join this progressive organisation and provide technical support to GDS users. Your strong industry knowledge of reservation systems will make you the ideal candidate.

Call Cristina or [click here](#) for more details

Sales Account Managers x 2 - Sydney

- ▶ Intelligent, user friendly technology
- ▶ Use your network in Events to drive these tech products
- ▶ Salary from \$60K + super + incentives

Global organisation specialising in App creation. These Apps can be customised to suit Events needs of your clients whilst ensuring their own unique branding is maintained throughout.

Call Ben or [click here](#) for more details

Reservations Manager Travel - Melbourne

- ▶ Global destinations across 7 continents
- ▶ Excellent product range
- ▶ Salary from \$70K + super

Great opportunity for a Res Manager to make the move to a new company & product range or for an experienced Team Leader to take the next step into a Management position.

Call Ben or [click here](#) for more details