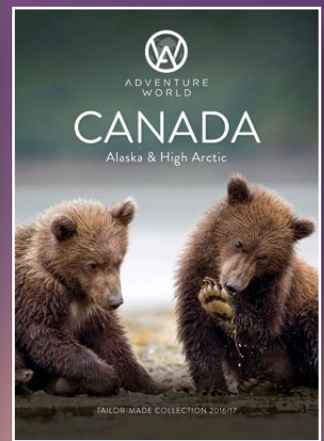
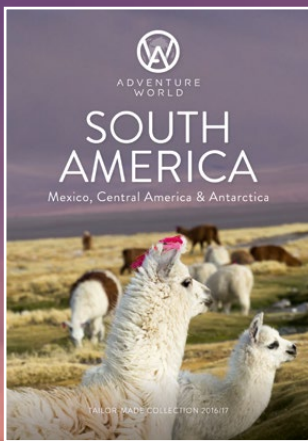




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# Travel Daily

First with the news

Wednesday 4th November 2015

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## QF defends credit card fee

**QANTAS** has made a submission to a Senate enquiry into credit card surcharges, with the carrier saying that despite being often criticised for its \$7 domestic/Tasman and \$30 international impost it actually recovers "less than the total cost of card acceptance" via the fees.

The probe, which was announced prior to the recent govt commitment to banning excessive surcharges (**TD** 23 Oct) will next week hear testimony from both Qantas and Virgin

Australia over their card policies.

Qantas said it's among Australia's largest merchants, with more than \$8.5 billion in payments in 2014/15, with QF imposing surcharges as a means of recovering a "substantial part" of the cost of card acceptance.

However QF says Jetstar's 'Booking and Service Fee' is market-based, not linked to the cost of card acceptance, and is avoidable by choosing from fee free payment options.

Qantas says any change to the regulatory environment should be "applied universally to all airlines whose point of sale is in Australia...and not unfairly limit the ability of Jetstar to continue to offer competitive low fares".

## Adventure World 2016

**ADVENTURE** World is inviting travel agents to create their clients' "journey of a lifetime" with its 2016 programs featuring an wide array of custom product options and 'mix & match' modules in Africa, South America, North America, India and Asia.

AW gm Neil Rodgers told **TD** all bookings made with Adventure World through to 30 Apr 2016 will also qualify for entry in the TTC \$1m cash giveaway (**TD** yest).

For details see the **cover page** of today's **Travel Daily**.

### Today's issue of TD

**Travel Daily** today has nine pages of news and photos, including a front cover page for **Adventure World** plus full pages from: (**click**):

- AA Appointments jobs
- Consolidated/QF incentive
- Rail Plus Eurostar program
- Latest jobs from JITO

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## Jetstar Vietnam JV on track

QF's Vietnamese offshoot, Jetstar Pacific, is expected to see significant growth in the coming years, with the Vietnam Airlines joint venture allowing VN to pursue a similar "two-brand" strategy to that employed by Qantas and Jetstar in Australia.

Vietnam Airlines ceo Pham Ngoc Minh is in Australia this week for meetings with Qantas ceo Alan Joyce and Jayne Hrdlicka, head of

Jetstar, and said the airline had made significant progress.

Having more than doubled in size, from five aircraft in 2013 to twelve by the end of this year, Jetstar Pacific has also been profitable for the nine months to 30 Sep, Minh told the *Australian*.

"The brand is very strong and trusted in Vietnam...we expect to grow Jetstar Pacific to a fleet of up to 30 aircraft by 2020".

Currently flying to 16 domestic ports within Vietnam and six international destinations, Jetstar Pacific is 70% owned by VN with the remainder held by Qantas.

Hrdlicka said Jetstar Pacific was likely to "access the benefits of the Qantas aircraft fleet order with Airbus," with QF having 99 A320neo aircraft scheduled for delivery from 2017.

## Air NZ brings Webb Ellis trophy home

AIR New Zealand gave the passengers on board one of its 777-300s a special treat this week, with the aircraft carrying some extremely precious cargo.

The victorious Rugby World Cup All Blacks were on board along with the precious William Webb Ellis trophy - which was passed right through the cabins allowing those on board to take hundreds of selfies while holding the hallowed urn.

To view a video of the precious moments see [traveldaily.com.au/videos](http://traveldaily.com.au/videos).



## Eurostar ambassadors

RAIL Plus is seeking "bright and ambitious travel consultants" to join its Eurostar Ambassador Programme for 2015.

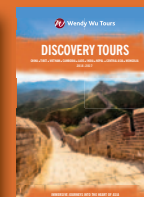
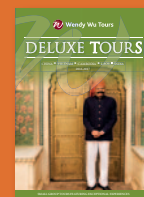
Prizes on offer for participating agents include \$500, \$300 and \$150 gift cards - see **page twelve**.

## See Asia Differently...



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## Industry skills shortage alarm

**TOURISM** Research Australia has today released the *2015 Australian Tourism Labour Force Report*, which highlights the urgent need for additional tourism and hospitality workers.

The report estimates another 123,000 staff will be required across the industry by 2020 as the sector expands rapidly.

It's four years since TRA last compiled a labour force report, under the direction of then tourism minister Martin Ferguson, now chair of Tourism Accommodation Australia (TAA).

Of the 123,000 jobs, almost half (60,000) will be skilled positions, requiring a major increase in local recruitment and training.

TAA says there will also need to be a relaxation in temporary skilled migration provisions - such as 457 visas and working holiday visas - to ensure Australian tourism businesses have enough skilled workers to meet demands.

The TRA survey identified a large increase in the proportion of businesses reporting skills deficiencies, growing from 50% of businesses in 2011 to 69% now.

All states and territories were affected, with the NT and WA particularly vulnerable.

"The massive growth in hotel development will put particular strains on the industry because Australia is competing in an increasingly competitive world tourism market, and there is a critical need to enhance service standards," Ferguson said.

He urged the industry to play its role in developing the skills base of the sector, including attracting more mature aged, youth and Indigenous Australians.

However with surging international demand, "it will be important for governments to be flexible and allow temporary skilled workers when and where they are most needed," he added.

## Indonesia closures

**AUTHORITIES** in Indonesia have ordered the closure of Bali and Lombok airports, due to another volcanic ash cloud.

Mt Barujani, a smaller volcano inside the caldera of Mt Rinjani on Lombok Island is erupting, with all flights in the region suspended.

Jetstar and Virgin Australia have both cancelled Bali flights, with further updates available through the day as more information comes to hand.

## Sabre rebranding

**SABRE** Corporation has announced that it will rebrand all of its Asia-Pacific operations under the Sabre name.

Effective immediately, the move will see the rebranding of over 100 fully owned and affiliated Abacus offices across the region.

Sabre took 100% ownership of Singapore-based Abacus earlier this year (TD 15 May).



## Window Seat

A PET dog has become a big US domestic traveller, with the canine which disappeared during Texas flooding in May now turning up in California.

Eddie Hurtado, the owner of the pit bull terrier named Thor, says he has no idea how the animal travelled more than 2,000 miles to the west coast.

He said Thor ran away after his family were evacuated from their home in San Marcos as a nearby river broke its banks.

Police found the beast strolling the streets in Crescent City in California's far north, and took him to an animal shelter for microchip identification.

Hurtado can't afford to ship the dog home, but luckily a friendly trucker has agreed to carry Thor back to San Marcos.

## QUEST CHERMSIDE ON PLAYFIELD

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Quest Chermide on Playfield is Brisbane's newest premium accommodation provider, featuring 78 fully self-contained studio, one, and two bedroom apartments.

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## Savenio's first concept store



**SAVENIO** has debuted its first "concept store," with a new outlet in the Adelaide suburb of Glenelg.

The initiative complements the Virtuoso member's home-based model by allowing the group's travel designers to "choose their own path," according to director David Brandon.

"Savenio's Glenelg store has a unique character whilst offering a warm, modern and classic feel for our discerning clients," he said.

**Pictured** above are the Savenio Adelaide team, from left:

Lucy Bellamy, Savenio Glenelg manager; Andrew Challinor, Savenio National Affiliate sales

manager; David Brandon, Savenio director; Fleur Brenkley, Savenio Glenelg; Elizabeth Clarke, Savenio Director; and Simon Cordeiro and Harriet Talbert from the new Glenelg store.

### Orient Thai into GDS

**THAILAND-BASED** LCC Orient Thai Airlines is expanding its distribution via its first GDS partnership, signing a new agreement with Amadeus to offer its fares, schedules and availability across the globe.

Orient Thai operates flights from Bangkok to Nanjing, Chengdu, Chongqing, Xian Nanning, Changsha and Hong Kong.

### VX points for Airbnb

**VIRGIN** America and Airbnb have expanded their partnership program to allow the airline's Elevate loyalty program members to earn points for every Airbnb reservation they make.

Members can earn 1,500 Elevate points for their first Airbnb stay and Elevate members who book through Virgin America will get one point per dollar they spend on completed Airbnb trips.

Additionally, Elevate members who become Airbnb hosts will earn 20,000 Elevate points.

The companies announced their partnership last month as VX celebrated the launch of daily nonstop flights from SFO to HNL.

See [www.virginamerica.com](http://www.virginamerica.com).

### WOW to US W Coast

**ICELAND'S** ultra-low-cost airline WOW air will begin flying to Los Angeles and San Francisco in summer 2016.

The services will run all year round 4x per week to Los Angeles and 5x per week to San Francisco.

They will operate on three new Airbus A330-300 aircraft, which Skúli Mogensen, founder and ceo of WOW air says will allow the airline to offer fares from Europe to the US West Coast "far cheaper than competitors".

### New Quantum ship

**ROYAL** Caribbean Cruises has entered into an agreement with Meyer Werft in Germany to order a fifth Quantum-class ship, for delivery in the spring of 2020.

CEO Richard Fain said the Quantum vessels had performed exceptionally well across the globe, and "we fully expect that momentum to continue as we add to this innovative class".

Australia will welcome its own Quantum class vessel in Dec 2016 with the arrival of *Ovation of the Seas*, currently under construction.

More details in tomorrow's issue of **Cruise Weekly**.

### Star Wars land details

**CONSTRUCTION** on the new Star Wars Land and Toy Story Land at Walt Disney World's Hollywood Studios park in Orlando, Florida, is set to begin in Jan 2016, according to a report on Mousehub which has unveiled the project's construction plans.

The development is scheduled for completion in late 2018.

## 5-star journeys to Europe



### Flying soon from Sydney and Adelaide.

Our network in Australia is expanding with the introduction of daily services from Sydney commencing 2nd March 2016 and from Adelaide commencing 3rd May 2016. These are in addition to our existing daily services from Melbourne and Perth.

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## Win a copy of *Strive & Thrive*

This week Travel Daily is giving readers the chance each day to win a copy of Zoe Sparks new book, *Strive & Thrive*.

*Strive & Thrive* contains 100 tips on Vision & Leadership, Marketing, Sales, Customer Service, Administration and People/Staff which will give you tools, ideas and the inspiration to reach new heights of business success. This book is not only practical it is motivating and inspiring, encouraging you to progress and succeed in the business arena. For more info on the book check out



[www.zoesparks.com](http://www.zoesparks.com)

To win a copy of *Strive & Thrive*, have the best answer to the following question and send it to [thrive@traveldaily.com.au](mailto:thrive@traveldaily.com.au)

What's your best business tip when it comes to vision and leadership?

## Emirates to Bologna

**EMIRATES** has launched daily flights from Dubai to Bologna, its fourth Italian gateway.

The flights will operate on a Boeing 777-300ER, departing Dubai Int'l Airport at 0900hrs and the return flight will arrive in Dubai at 2320 the same day.

"The gateway to Tuscany, Bologna offers inbound travellers with easy access to this vibrant tourism and commercial hub," said Thierry Antinori, Emirates' executive vp and cco Commercial Operations Worldwide.

Emirates currently operates 56 weekly flights to four Italian cities including; Rome, Milan, Venice and now, Bologna.

## Beyond Czech nights

**BEYOND** Travel has partnered with Czech Tourism to host a series of events for travel agents to learn about the Czech Republic.

Each evening will include dinner, drinks, destination updates and prizes, showcasing the many reasons why Australians are making the Czech Republic a must see inclusion on their European itineraries.

The Sydney event takes place on 17 Nov, with dinners also in Adelaide on 18 Nov and in Melbourne on 19 Nov - register at [sales@beyondtravel.com.au](mailto:sales@beyondtravel.com.au).

## Hilton Saskatoon

**HILTON** Worldwide has opened Hampton Inn & Suites by Hilton Saskatoon Airport in Canada.

The hotel has 137 rooms, a business centre & fitness centre.

## Malaysia Airline's new Biz seats



**MALAYSIA** Airlines has unveiled its new A330-300 Business Class seats, which will be introduced starting in Apr 2016.

The business class seat pitch, measures at 43 inches with a width of 20.6 inches and length of 76 inches when fully flat.

The seats come with increased working space, extra stowage space for personal items and a Panasonic 16-inch touch screen

inflight entertainment system.

Malaysia Airlines Group ceo Christoph Mueller said "This product will make us more competitive against other full-service carriers and is part of the airline's push to be more customer centric, offering new, personalized and innovative products."

All 15 A330-300s will be fitted with the new seats by Sep 2016.

## Group size really does matter



On our European Summer tours, your clients will be travelling with an average of 22 like-minded people. The smallest group will be just 10 people and the largest only 28. We know travelling in a small group will provide your clients with a more comfortable and enjoyable touring experience, and allow us to select unique hotels and attractions. Plus, our small group size gives your clients genuine space on a full size coach!

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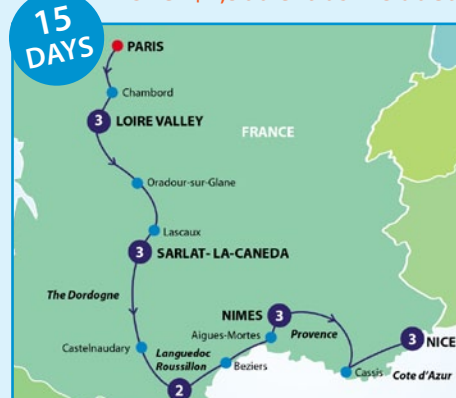
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## Banyan Tree bargains

**SPECIAL** industry rates have been released for the Angsana and Banyan Tree resorts at Laguna Lang Co in Vietnam. Subject to availability, nightly prices start at US\$111++ inclusive of breakfast at the Angsana, and US\$303 at the Banyan Tree Resort & Spa, with the offers also featuring inclusions such as complimentary upgrades, airport shuttle transfers and a dinner for bookings of four nights or more. More on +84 8 3822 9252.

## US\$700k wi-fi fine

**THE** US Federal Communications Commission has proposed a US\$718,000 fine against a company which allegedly blocked personal wi-fi hotspots at the Baltimore Convention Centre. The FCC claims internet provider M.C. Dean disrupted the signals in order to make delegates utilise its on-site services. The move follows last year's \$600,000 fine against Marriott for blocking guest mobile data signals at the Gaylord Opryland Hotel.

## House of Travel NZ targets independents

**NEW** Zealand travel group House of Travel has announced a new business unit which will target independent Kiwi travel agencies.

Titled the "Global Travel Network," the operation is believed to be a joint venture with Rob Beecher and Allen Bell, both of whom have joined House of Travel from Helloworld Limited's Stella Travel Services.

House of Travel said Global Travel Network would help to grow its footprint, "reaching new audiences that aren't targeted through its existing channels".

As well as an extensive NZ retail agency network House of Travel operates several businesses in Australia including Hoot Holidays (formerly Specialist Holidays) and the TravelManagers home-based consultant group.

## EY A380 to Mumbai

**ETIHAD** is expanding its A380 superjumbo network, with the planned launch of daily superjumbo flights between Abu Dhabi and Mumbai from 01 May.

The service will replace Boeing 777 aircraft on the EY204/203 service, which is one of three daily Etihad frequencies on the route.

## Bench shows off Africa



**A TRIP** to the Blyde River Canyon was just one of the many highlights enjoyed by this group of agents on a 10-day South Africa faml hosted by Bench International.

The faml kicked off with a Soweto tour in Johannesburg before venturing on safari at Makutsi Safari Springs where the group was lucky enough to spot all of the Big Five.

The agents then stayed at some luxury safari properties, including The Outpost and Camp Jabulani where they rode elephants against the backdrop of a stunning African sunset.

Agents are **pictured** at Blyde River Canyon: top row - Melissa

Sanday, Escape Travel Glendale; Roslyn Elsley, Escape Travel Tamworth; Troy Hellmund, Flight Centre Northbridge; Philip Arnott, Flight Centre Doncaster and Brodie Ellison, Travel & Cruise.

Bottom row from left: Samantha Rodgie, Flight Centre Forestway; Ashley Obara, Flight Centre Belridge; Emily Windred, Bench International and Mark Fitzgerald, Escape Travel Watergardens.

## Tempo Holidays sale

**TEMPO** Holidays is running a brand-wide sale, offering 10% off all packages and 5% off hotels and apartments until 30 Nov. Book [info@tempoholidays.com](mailto:info@tempoholidays.com).

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# Getting into the swing of things



**PARTICIPANTS** from across the industry competed last Fri at the 2015 Avis & Emirates golf day held at the St. Michael's golf course in Little Bay, NSW.

The winning team comprised Matthew and Tom Hickey from helloworld Katoomba and Andreas Reinold from CH Cruises and Travel.

The super swingers are pictured above flanked by Russell Butler,

Avis Travel Industry manager and Tim Harrowell from Emirates.

The winners collected Waterford crystal and an opportunity to play in a post-tournament round of golf at the upcoming 2015 Emirates Australian Open.

More photos on **Travel Daily's** Facebook page - **CLICK HERE**.

## First Flinders flights

**THE** Wilpena Pound Resort and Ikara Safari Camp in SA can now be reached by air, with the launch of flights from ADL.

The new Scenic Flight Transfer consists of a 1.5 hour journey from ADL to Olympic Dam Airport with Alliance Airlines, on a 52-seater Fokker aircraft & then a one-hour flight to Wilpena Pound Resort with WrightsAir.

## Tigerair 8th bday sale

**TIGERAIR** Australia has released a 24hr sale to celebrate eight years of flying in Australia.

The sale, which started at midday today, offers up to 80% off base domestic fares, with routes including Melbourne-Hobart, Brisbane-Cairns and Sydney-Coffs Harbour.

88 specially priced seats are available each way on the routes for travel 26 Jul-14 Sep 2016.

Tigerair will launch another three sales over the week, as well as the VA offshoot's regular weekly Sat and Tue promotions.

## Scenic earlybirds

**SCENIC** is reminding agents that clients only have until 30 Nov to take advantage of Earlybird offers for Canada, Alaska and USA.

Offers include "fly free just pay taxes" on select departures.

For more, visit **scenic.com.au**.

## Europe loses tourists

**DESPITE** an encouraging summer, Europe is losing its competitiveness, with travel and tourism increasing faster in other parts of the world, according to European Tourism Association ceo Tom Jenkins.

He was responding to new GfK ForwardKeys data, with the GDS-based statistics showing long-haul travel to Europe is up 5.1% on the previous year while issued bookings are 4.8% higher.

Jenkins urged pundits not to be lulled into a false sense of security over the growth figures, as as they are set in the context of "long-term relative decline".

## Aloft Raleigh, NC

**STARWOOD'S** funky Aloft brand has debuted in the US North Carolina capital of Raleigh.

Located directly across from North Carolina State University, the 135-room Aloft Raleigh offers a pool, gym and 149m² of meeting space.

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For further details and online application process, please visit our website [emiratesgroupcareers.com](http://emiratesgroupcareers.com), quoting job reference number – 150002DN. Applications close on 13 November, 2015. Telephone and postal applications will not be considered.

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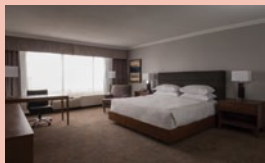
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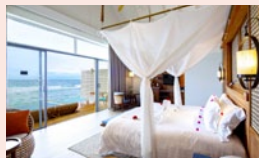


## Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



Hilton London Ontario has converted to the **DoubleTree by Hilton London Ontario**, following a \$10 million property-wide renovation, including refurbished guest rooms and new décor throughout. The 323-room property now offers all-day dining in its updated restaurant, Blake's Bistro and Bar. The hotel also has a 24-hour business center, 24-hour fitness and an indoor pool.



A new room category - Sunset Ocean Pool Villas - has been unveiled at **Centara Grand Island Resort & Spa Maldives**. With 110m<sup>2</sup> of living space, the rooms features glass sliding doors that open to a 12m<sup>2</sup> plunge pool with views across the ocean. The

spacious bathroom offers a large bathtub, stand up shower and plenty of counter space with his and her sinks.



London's **The Waldorf Hilton** has completed a \$29 million hotel-wide renovation and has revealed its refurbished Astor Suite. The rooms have an array of 1920's-style amenities spanning the living area, master bedroom and bathroom and comes complete with a "press for champagne" button. The Suite features a gramophone, vintage tea set, period-style telephone and handcrafted furniture.

### AirAsia boosts Penang

**MALAYSIAN** low-cost carrier AirAsia is expanding operations from Penang, with the launch of a new direct service to Ho Chi Minh City in Vietnam on 25 Jan 2016.

The Penang international expansion also includes a new thrice weekly flight to Yangon in Myanmar, with the new flight set to launch mid next month.

### Lindblad incentive

**LINDBLAD** Expeditions is offering a \$1,000 prize for the best selfie taken by a travel consultant featuring its new 2016/17 Explorations brochure and its penguin mascot Lindy.

A picture of Lindy can be downloaded from a special page at [expeditions.com/lindy](http://expeditions.com/lindy), with the comp running until 31 Dec.

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Future Appointments in:  
Sydney & Perth

## G Adventures new river cruise push

**G ADVENTURES** has today announced the launch of a new program which "reimagines the river cruise experience".

Nine itineraries are on offer, exploring river systems in France, India, Cambodia, Vietnam and Peru, targeting a younger demographic with active and cultural elements as well as opportunities to visit and support local communities in each destination.

G Adventures md Australia/NZ, Belinda Ward, said river cruising is one of the fastest growing segments in travel, with the program featuring group sizes ranging from 22-30 passengers and travellers from all over the world.

The first departures kick off next year - more details in tomorrow's issue of *Cruise Weekly*.

## QF invites agents to view AA 777-300

**QANTAS** Agency Partnerships and American Airlines will host an event next week to showcase the 777-300 aircraft which will commence operations on AA's new Pacific route in Dec.

Taking place at Qantas Sydney Hangar 96, the behind the scenes aircraft experience will be held on Fri 13 Nov from 1.30pm.

Spaces are limited, with agents invited to register now to secure a place at [events.qantas.com](http://events.qantas.com).

Consultants already attending the QF Best of North America Day should not RSVP for this event as their registration automatically includes an AA experience.

## Murray celebration

**CAPTAIN** Cook Cruises will operate a special Australia Day itinerary on the Murray River, with the four night cruise departing on Mon 25 Jan.

Prices start at \$950 per person twin share including all meals, eco-excursions, onboard free wifi & more - [murrayprincess.com.au](http://murrayprincess.com.au).

## Big Apple winter?

**NEW** York's tourism promotion body NYC & Company has unveiled a new "Unlock NYC" campaign which aims to stimulate winter travel to the destination.

With the tag line "Find a Winter Less Ordinary" the year-round campaign will highlight "quintessential and only-in-NYC experiences" on offer during Jan, Feb and Mar, as well as the cheaper hotel rates available during the slower travel period.

The promo also aims to disperse visitors across all five boroughs.

See [nycgo.com/unlock](http://nycgo.com/unlock).

*Topdeck*

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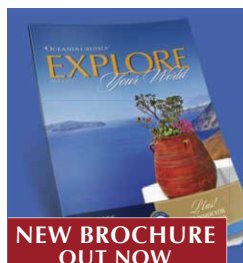
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## Win a trip to New Caledonia

This month **Travel Daily**, Aircalin and New Caledonia Tourism are giving agents the chance to win an amazing trip to New Caledonia including:

- Two complimentary return economy class tickets on Aircalin
- 5 nights' accommodation in a one bedroom apartment for two including buffet breakfast everyday provided by Ramada Plaza Noumea.
- Return airport transfers



All you have to do is have the most correct answers and the most creative answer to the final question. Send all your answers to [newcalcomp@traveldaily.com.au](mailto:newcalcomp@traveldaily.com.au)

3. What is the flying time from Brisbane, Sydney and Melbourne to Noumea?

Need a hint? [CLICK HERE](#)



## AS new US services

**ALASKA** Airlines will add daily services between Orange County, California to Santa Rosa, California and Reno, Nevada starting 16 Mar, 2016.

The flights will be operated by Horizon Air using 76-seat Q400 turboprop aircraft.

## Four Points Saudi

**STARWOOD** Hotels & Resorts Worldwide has inked an agreement with Sulaiman Abdulaziz Al Rajhi Real Estate Investments Company, to launch Four Points by Sheraton Makkah Al Naseem, which is due to open in the first half of 2016.

## United Azul pact

**UNITED** Airlines has launched a codeshare alliance with Brazil's Azul Airlines covering routes between the US and Brazil plus domestic flights in both countries.

**Travel Daily**  
First with the news  
Wednesday 4th Nov 2015

## Topdeck launches into Asia

**TOPDECK** Travel has today announced the addition of a new Asia program from next year.

Set to debut in Apr, the move will see Topdeck offer a portfolio of 11 trips across Thailand, Japan, Indonesia, Vietnam, Singapore, Malaysia, Laos and Cambodia.

Global brand director Sarah Clark said the move was part of significant growth plans for the company.

"The results from our Global Youth Travel Survey saw more than 31,000 people respond, with the common trend that Asia was the next sought after destination," she said.

Clark said the Asia trip range would meet strong demand for customers for short haul holiday options that were "not only affordable, but also easily accessible from Australia."

"We've seen a gap in the market

for the travel style that suits smaller group sizes of 18-39 year olds looking for adventure, local experiences and premium product," she added.

Accommodation will include 3-4 star hotels with pools, rooftop bars and twin share accommodation, as well as local transport such as bullet trains in Japan, tuk tuks in Vietnam and ferries in Thailand as well as modern, purpose-built air conditioned coaches.

"This is Asia like we've never seen it before...we're the first to launch a product of this style in this location," Clark said.

The launch has been accompanied by a 25% discount on all Asia departures before 30 Jun 2016, as well as a 15% off earlybird deal for bookings paid in full by 15 Jan.

For more information see [www.topdeck.travel](http://www.topdeck.travel).

## Vomo joins Virtuoso

**VOMO** Island Resort in Fiji's Mamanuca Islands has joined the Virtuoso Network, following a \$6 million renovation this year.

The upgrade saw renovations to Vomo's 26 Hillside and Beachfront Villas as well as public spaces, plus new state-of-the art kitchens at the Rocks Bar and Reef Restaurant.

## Rydges OTIS opens

**RYDGES** Campbelltown in western Sydney has opened OTIS, offering a grill restaurant, bar, outdoor terrace and craft brewery.

The \$700,000 addition stands in the ground floor entertainment area, which used to house the Infusion restaurant and brewery.



"shake it off" this November  
for your chance to WIN \$1,000!

Sunlover Holidays is rewarding the Travel Agent who makes the most Hamilton Island bookings\* from 1 – 26 Nov with \$1,000 to "shake it off" any way you like!

To participate, make a Hamilton Island accommodation booking\* with Sunlover Holidays by 26 Nov!



(\*T&Cs apply)

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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### HELP IS ON ITS WAY!

#### TRAVEL SYSTEMS MANAGEMENT CONSULTANT SYDNEY – SALARY UP TO \$65K + BENEFITS

This is your opportunity to move away from consulting! Put your tech savvy skills to good use. This amazing Company is looking for an experienced systems consultant to join their growing team. Work for one of the global leaders in service providers to the travel industry with a CBD location close to shops and transportation. Be rewarded with excellent career progression, ongoing training and support. Min 2 years' travel industry experience, Calypso & GDS experience preferred. Apply for this amazing role today!

### JOIN THE A TEAM

#### TRAVEL RECRUITMENT – ACCOUNT MANAGER SYDNEY & MELBOURNE – TOP SALARY PACKAGE

Love being in the travel industry, but sick of booking travel?  
Want to assist your peers with their career progression?  
Enjoy being rewarded for reaching sales targets?  
Can't wait to work Monday to Friday only?  
If you answered YES to all of the above, call us!  
As part of our expansion in Sydney and Melbourne, we are looking to employ 2 talented travel consultants to join our permanent division. Full training will be provided.  
Minimum 3 years travel consulting experience essential.

### PUT YOUR ORGANISATIONAL SKILLS TO THE TEST

#### TRAVEL INSIDE SALES COORDINATOR SYDNEY CBD – SALARY PACKAGE UP TO \$60K

Be the glue that binds the company's success! This leading company in the travel industry is looking for an Inside sales coordinator with a high attention to detail to join their dynamic team. Your main responsibility will be to provide operational support to all areas of the business, assisting the retail & customer service teams. You will provide sales support and assist agents with their booking enquiries.  
Min 2 years travel industry experience, exceptional customer service, and high attention to detail. Apply now!

### CUSTOMER SERVICE YOUR FORTE?

#### CUSTOMER SERVICE TRAVEL CONSULTANT MELBOURNE (INNER) – SALARY PACKAGE \$57K (DOE)

Are you a skilled travel consultant with native Galileo skills, looking to step away from the sales side of travel? Why not move to an online travel company today and start working in a customer service focused environment with no sales or timewasters! Working rotational hours with a fun dynamic team, you will be offered a bright open planned office space, supportive management and a great salary package. No face to face interaction as all correspondence is via phone and email. If this sounds like a role for you contact us today!

### NOT JUST A NUMBER

#### CORPORATE TRAVEL CONSULTANT PERTH – SALARY PACKAGE TO \$70K +

Stop wasting your talents & make the move working for this global TMC! This well known company, who has built a reputation in the industry for looking after their staff, is now seeking a multi skilled consultant with a minimum of 2 years industry experience to join the team. Servicing a large market account, you will book intricate itineraries to worldwide destinations. If this sounds like the role you have been searching for and you are ready for your next challenge then contact us today to find out more!

### TIRED OF THE CITY COMMUTE?

#### RETAIL TRAVEL CONSULTANT MELBOURNE (EAST) - SALARY PKG UP TO \$56K (DOE)

Our client is looking for an experienced retail travel consultant to join their incredible team. You will enjoy selling the full package and know the secrets of giving exceptional customer service. Not only will you love working with an amazing team but you will be earning a rewarding salary and working close to home. If you have 2 years travel consulting experience, strong GDS skills and would love to join an agency that focuses on service rather than a quick buck, do not go past this sensational role. Apply today!

### RARE OPPORTUNITY

#### PRODUCT & SUPPORT MANAGER BRISBANE – OTE \$50K-55K + SUPER

This award winning company is looking for a fares & ticketing guru to join their dynamic support team. You will be responsible for the distribution of air product via multiple databases, communicating with suppliers & internal stakeholders, supporting the business by providing a helpdesk facility all whilst using your exception customer service skills. Great package & benefits on offer. Min 2 years exp., strong fares & ticketing, GDS & the ability to prioritise & work to tight deadlines. If this sounds like you apply today!

### ALL SIGNS POINT NORTH

**SENIOR RETAIL TRAVEL CONSULTANT  
ROCKHAMPTON – SALARY PACKAGE \$50K - \$55K OTE**  
Experienced Travel Consultants, if you are currently living in Rockhampton or looking at relocating then check out this once in a blue moon opportunity! This independent retail agency is currently on the hunt for a fresh face to join their team. Business has been booming and they require an experienced senior retail travel consultant to create domestic and international holiday packages for their repeat and referral clientele. Minimum 2 years experience is a must along with strong Galileo skills. Apply today.





# Win a South African Adventure

with Qantas and Consolidated Travel

## How to win

To win one of six places, simply achieve the highest Qantas International ticketed sales (plus growth) between 26 October-29 November 2015, book and ticket a minimum of three Qantas return tickets to Johannesburg, and complete the South Africa Specialist course to be in the running to win.

[South African Specialist Courses >](#)

## Grand prize

Departing 2 February 2016

### Package includes:

- Return flights to Johannesburg
- Enjoy the ultimate safari experience at Shepherd's Tree Game Lodge and try your luck at spotting the Big 5
- Experience luxury at its best at the Michelangelo Hotel in Johannesburg, one of the Leading Hotels of the World
- Indulge at the opulent Palace of the Lost City, with fine dining and unforgettable experiences
- Explore Johannesburg's vibrant city with exciting day tours. Transfers included.

## More ways to win

- **One weekly prize of a \$500 voucher**  
For the highest weekly Qantas Domestic ticketed sales
- **One daily prize of a \$100 voucher**  
Issue five Qantas International return tickets to any of these destinations: Johannesburg, San Francisco, Los Angeles, New York, Dallas Fort-Worth, Vancouver, London (QF9/10) and Honolulu



Valid for tickets issued by Consolidated Travel or via Quikticket between 26 October and 29 November 2015 on QF International and Domestic itineraries ex Australia plated on QF (081) ticket stock on the Consolidated Travel IATA only. Infant, Group Sales, Wholesale and Canceled or Refunded tickets are not eligible. The top six national agents who have the highest Qantas International ticketed sales with a minimum of \$50,000.00 and a minimum 40% growth during the campaign period, when compared to the previous year, and have successfully completed one of the SA Specialist courses, and booked and ticketed a minimum of three return flights to Johannesburg will qualify for a place on the grand prize. One agent each week will also qualify for a weekly prize voucher of \$500 by achieving the highest weekly Qantas Domestic ticketed sales with a minimum of \$10,000 and above when compared to other agents during the campaign period. Agents who also ticket a minimum of five Qantas tickets per day in any combination on the following routes: Johannesburg (JNB) San Francisco (SFO), Los Angeles (LAX), New York (JFK), Dallas Fort-Worth (DFW), Vancouver (YVR), Honolulu (HNL) and tickets containing London (from/to Melbourne on QF9/10) will qualify for a \$100 prize voucher during the campaign period. Prize vouchers are capped, please email [promotions@consolidatedtravel.com.au](mailto:promotions@consolidatedtravel.com.au) to claim your prize vouchers by COB 10 December 2015. The prizes are open to all full time international and domestic selling agents only. Consolidated Travel and Qantas Airways reserve the right to alter or cancel the promotion any time. The Grand prize includes one return economy class ticket for the winning agent from their nearest Qantas port to Johannesburg via Sydney departing Tuesday 2 February 2016 and returning Sunday 7 February 2016. Five nights twin share accommodation, transfers, tours and some meals. All additional travel expenses, insurance, ancillary costs etc. are at the passenger's expense. Air tickets cannot be reissued and are nontransferable, and cannot accrue frequent flyer miles or be exchanged for cash. It is a condition of accepting the prize that: the prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as stated and no compensation will be payable if a winning agency is unable to use a prize as stated. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. All prizes include GST where applicable and taxes are included in the price of the ticket and land content. Consolidated Travel Group ABN 60 004 692 791. Date of issue 26 October 2015.





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RAIL PLUS IS CALLING FOR BRIGHT AND AMBITIOUS TRAVEL  
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## EUROSTAR AMBASSADOR PROGRAMME FOR 2015



### WHAT'S INVOLVED:

Consultants are to complete 30 questions online via the link below. The module will be available for 2 weeks, beginning the 9th November 2015.

This programme is designed to educate and expand your knowledge of Eurostar. Eurostar is the only high speed train that directly links the UK to France and Belgium via the Channel Tunnel.

Click [HERE](#) to register.

### WHAT'S UP FOR GRABS:

Consultants with the fastest completion time and most accurate answers will be eligible for the following prizes:

**1st Prize**  
\$500 Coles Group & Myer Gift Card

**2nd Prize**  
\$300 Coles Group & Myer Gift Card

**3rd Prize**  
\$150 Coles Group & Myer Gift Card

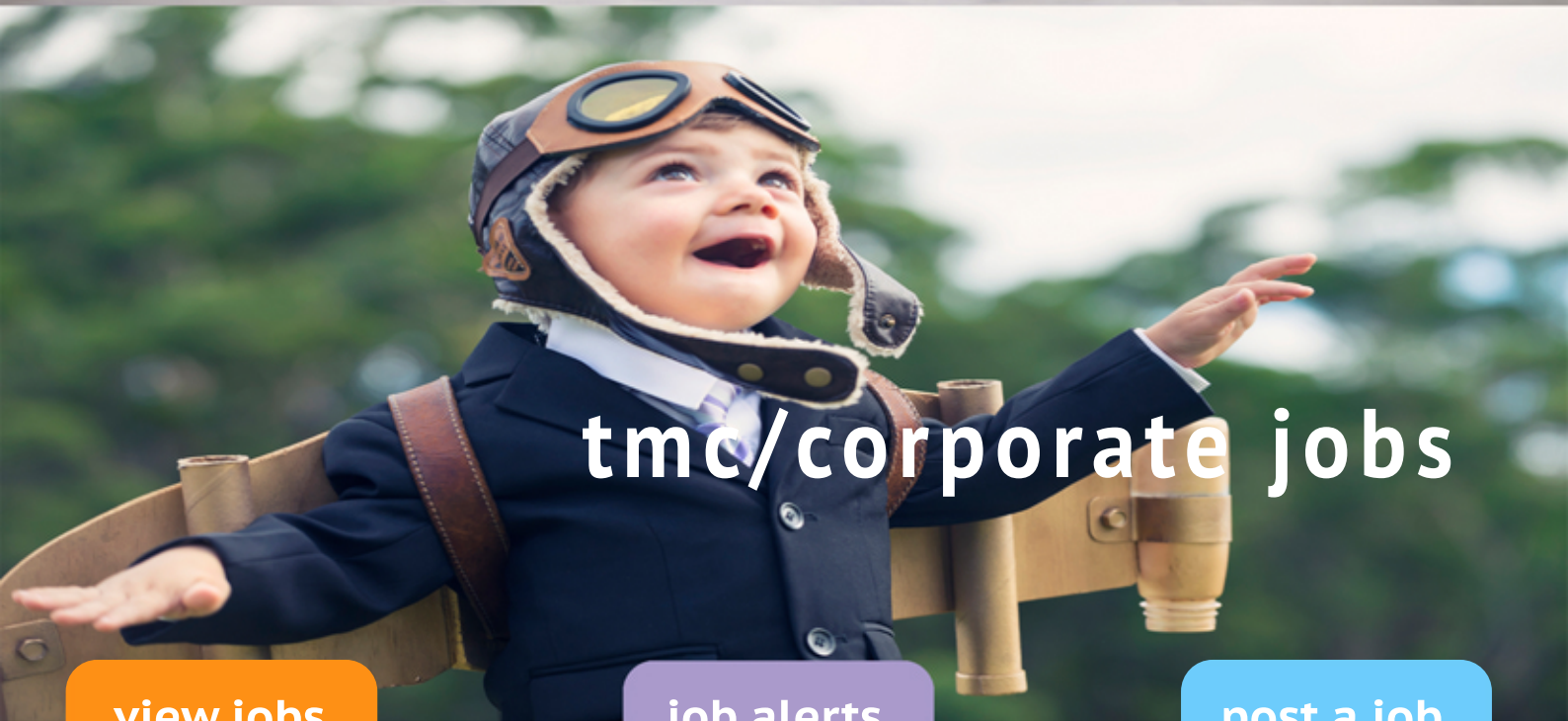
CONDITIONS: Only one attempt per consultant | Training programme will close 11.59pm on the 20th Nov 2015 | Only opened to registered travel agents |

This is a game of skill | Participants who achieve over 60% will receive a certificate of completion





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