

**INTRODUCING THE KLEER RED APP - FIND LAST MINUTE SEAT AVAILABILITY ON ANY FLIGHT, IN ANY CLASS, WITHOUT ANY EFFORT**

**Sabre**  
pacific

# Travel Daily

## First with the news

Friday 6th November 2015

**excite**  
HOLIDAYS

**FlexiComm**

Transforming travel agents into superheroes



### Jetstar to MEL T4

**NEXT** Tue 10 Nov will see Jetstar commence operations from Melbourne Airport's new Terminal 4, with all of its domestic services in and out of MEL relocating to the facility. Existing reservations from 10 Nov will have updated itineraries emailed to the address recorded in the booking, with agents urged to make sure their customers are made aware of the new arrangements.

## Expedia to acquire Stayz

**ONLINE** travel giant Expedia is extending its reach into the holiday home rental market, with the massive US\$3.9 billion acquisition of HomeAway.

HomeAway, which purchased Australia's Stayz website from Fairfax for US\$198 million two years ago (**TD** 05 Dec 2013), currently boasts listings of more than 1.2 million holiday home properties around the world.

"We have long had our eyes on the fast-growing \$100 billion alternative accommodations space," said Dara Khosrowshahi, Expedia ceo.

The move is seen as a defence for Expedia against the rise of Airbnb, giving the OTA a firm foothold in the sharing economy.

At the same time as confirming the deal, US-based HomeAway has also announced significant changes to its revenue model, with plans to lower commission rates from holiday home owners in the US and instead imposing a 6% levy on travellers with the aim of encouraging more listings - similar to the Airbnb model in which travellers provide most of

the site's income.

Stayz says there are currently no plans to change its change its commission model in the Australian market but it may evolve over time.

The Expedia acquisition of HomeAway is also set to see the addition of more online booking capabilities, with a target of making 90% of properties bookable online by the end of 2016, compared to 50% now.

The deal once again boosts Expedia's presence in the Australian market, building on last year's Wotif acquisition.

"We firmly believe there aren't any hotel customers or vacation home customers...rather there are travellers," Khosrowshahi said.

"We believe this additional inventory will make Expedia stronger," he added.

### Today's issue of TD

**Travel Daily** today has six pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- Atlantis The Palm
- Rail Plus

### AA adding Haneda

**AMERICAN** Airlines has announced a new route from Los Angeles to Tokyo's Haneda airport, with the service set to debut on 11 Feb 2016.

GDS screens indicate AA will operate to Haneda on a daily basis using Boeing 787-8 aircraft, with reservations expected to open this weekend.

AA also operates daily Los Angeles-Tokyo Narita services as well as a JAL codeshare to NRT.

Prepare for  
**OUR MAIN ACT**  
Explorer  
**OF THE SEAS**  
Arriving in  
**03 WEEKS**



Go ice skating onboard our biggest and newest megaliner.

**EXPLORE NOW**



**Royal Caribbean**  
INTERNATIONAL

SMALL GROUP TOURING

**AFRICA 2016 EARLYBIRD SALE**

Book, pay the deposit and applicable airfare payment by 31 March 2016 and save \$250pp. Terms & conditions apply.



**SAVE \$250\***  
PER PERSON



**Bunnik Tours**

**NEW BROCHURE OUT NOW**

**AFRICA**

**QANTAS**

**30 DAYS OF SAVINGS**

**Air Savings on Select Flights + Onboard Credit\***

**BOOK TODAY — OFFER ENDS 30 NOVEMBER!**

\*select sailings and select flights, restrictions apply



**Holland America Line**  
*A Signature of Excellence*

**OFFER DETAILS >**

We help travel agents get the best deals in Greece



1300 661 666 [www.greecemedtravel.com.au](http://www.greecemedtravel.com.au)

# Travel Daily

First with the news

Friday 6th November 2015

100%

GUARANTEED TO DEPART

All available 2015 European Christmas and New Year Tours

Visit [albatrosstours.com.au](http://albatrosstours.com.au)

ALBATROSS  
Tours

## TIME call for mentees

TIME is looking to launch another program later this month and is calling for prospective mentees.

The Graduation Ceremony for mentees who join this intake will be held at The Travel Exhibition in Sydney, prior to **Travel Daily's** Christmas in July Function.

The first intake for 2016 will commence 24 Feb.

To apply, contact [time@travelindustrymentor.com.au](mailto:time@travelindustrymentor.com.au).

## Bailey is Cooking

LONG time channel 10 weather presenter Tim Bailey is set to take up a role with the Cook Islands as the destination's first ever Australian "ambassador".

He'll share his love of the islands at upcoming Cook Islands and Flight Centre roadshows, as well as providing visitor tips in media interviews and highlighting the non-stop Sydney flight to Rarotonga each weekend.

## APT business bargain

APT'S business class Europe flight partnerships with Singapore Airlines and Qatar Airways (TD yesterday) include fares from \$1,995 (not \$1,195) in conjunction with cruise holidays 15 days or longer.

## Qantas set for Bali boost

**QANTAS** is set for a significant expansion of its operations to Indonesia, after the International Air Services Commission approved a request for an additional 1,570 weekly seats of capacity.

The determination is valid for a five year period, the IASC said.

The carrier had originally made two separate applications (TD 15 Oct) - one for 360 seats and another for 1,210 - but last week asked that the requests be combined into a single allocation, with the additional capacity to be utilised effective 27 Mar 2016.

The IASC said it had solicited detailed information from Qantas on how it plans to use the capacity, which had been provided on a confidential basis.

As per normal procedures, the IASC also invited other applications for the capacity but did not receive any other requests.

"Based on the detailed confidential information provided by Qantas and the fact that no other applicants contested the applications, the Commission considers that Qantas and Jetstar are reasonably capable not only of obtaining the necessary regulatory approvals but also of implementing their proposed services," the IASC said.

The IASC determination also reveals that Qantas has requested the capacity also be able to be used by any wholly owned subsidiary, and by Jetstar in code share services with Emirates.

The IASC said if the capacity is used to provide joint or code share services on the route the airlines must take all reasonable steps to ensure that passengers are informed, at the time of booking, of the carrier which will actually operate the flight.

And Qantas must apply to the Commission if changes are made to the code share agreement between Jetstar and Emirates, or if the pact changes from a free sale to a block space arrangement or vice versa, or if third country routes are added involving the use of Australian capacity.

## DPS airport open

**BALI'S** Denpasar Airport has reopened, with some carriers resuming flights.

Jetstar has advised due to an improvement in forecast conditions, it plans to operate a very limited number of recovery flights today to start returning customers from Bali to Perth and Melbourne.

Virgin Australia not flying to DPS today and all flights for JQ and VA remain cancelled for today, with an update from JQ expected tonight.

## Malindo Kochi boost

**MALINDO** Air, which recently appointed CVFR's Airline Rep Services as its Australian gsa (TD 30 Oct) is boosting its Indian network with a second daily flight between Kuala Lumpur and Kochi set to operate 05 Dec-20 Jan.

Topdeck

TOPDECK  
ASIA  
IS HERE

SMALL GROUPS

LOCAL GUIDES

HANDPICKED

3-4 STAR  
ACCOMMODATION

SAVE UP TO  
25%

BROCHURE OUT NOW

[Click here to see more](#)



## NATIONAL CRUISE CONSULTANT

Due to exceptional growth, MSC Cruises Sydney is hiring a National Cruise Consultant.

The successful candidate must have exceptional cruise and sales knowledge, work within a team as well as independently in a fast paced environment, and have a minimum of 4 years' experience within the retail or wholesale travel sector. Strength in airfares and ticketing is important with GDS and system knowledge. Must have a passion for cruising and excellent attention to detail, and a good work ethic.

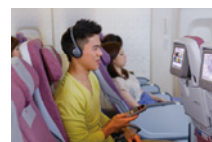
The successful candidate will work in our reservation team and liaise closely with our marketing, sales and product departments, work well under pressure, meet deadlines and provide support to the office as required. Salary on application.

Send written CV with covering letter to [hr@msccruises.com.au](mailto:hr@msccruises.com.au) by 30 November 2015.

## China Airlines (CI) India and Vietnam Flight Deals



HAN



All inclusive fares from **AUD\$536 OW**; **AUD\$885 RT**

Departure Period: 30OCT15 - 11DEC15, 30DEC15-15SEP16

Validity: 1 Year ; Sales Ends 18 NOV 15

30 kgs baggage allowance; FOC revalidation



02-83399188 • 1300668052



<http://www.china-airlines.com/au/index.htm>



CHINA AIRLINES

The Leading Airline from Taiwan





www.jito.co

passively looking...  
don't miss your  
dream job, register  
and set up job  
alerts today

jobs in travel,  
hospitality & tourism

post a job view jobs

# Travel Daily

First with the news

Friday 6th November 2015



EvergreenTours  
A World of Discovery

Deluxe  
River Cruising

FLY FREE!

\*Terms & conditions apply

## Emirates strong despite US\$ hit

EMIRATES has recorded one of its most profitable first half-year performances ever, with net profit rising to US\$1.0 billion, up a whopping 65% year-on-year.

However the airline's top-line revenue figures were impacted by the strong US dollar against other major currencies.

Emirates chairman and ceo, Sheikh Ahmed bin Saeed Al Maktoum said "The currency exchange situation, combined with ongoing regional conflict and weak economic outlook in many parts of the world, dampened the positive impact of lower fuel prices during the first half of our 2015-16 financial year."

Revenue was US\$12.6 billion, down 2.3% from US\$12.9 billion during the same period last year.

Al Maktoum said EK had "also made the decision to pass on savings from the lower fuel prices to our customers by cancelling passenger fuel surcharges,

and lowering fares across the network".

During the period, Emirates received 13 wide-body aircraft - eight A380s, and five Boeing 777s and retired four older aircraft.

There are 16 more new aircraft scheduled to be delivered before the end of the financial year.

Fuel prices were 41% lower than the previous corresponding period, and accounted for 28% of operating costs - down from 38%.

dnata's international operations accounted for over 67% of its total revenue, which came in at US\$1.4 billion, a 27% increase compared to last year.

Overall profit for dnata increased by 64% to US\$152 million, with the acquisition of Australia's Toll dnata helping underpin the performance.

dnata also expanded its travel operations with the purchase of UK-based Stella Group which made a strong contribution.

## AC doubles baggage

AIR Canada is doubling its checked luggage allowance for economy passengers on its daily non-stop 777 flights between Sydney and Vancouver.

The move is effective today for travel from 17 Dec, with pax able to check in two 23kg pieces to and from any AC destinations across Canada and the USA.

## New Qantas menus

QANTAS has introduced new seasonal menus in its domestic business class cabin this week, as part of a six-monthly refresh.

The changes see the introduction of Rockpool inspired dishes including Huevos Rancheros and Jianx Xi-style fish of the day.

East-west breakfast services will also include Botanica cold press juices, with the complex menu planning process ensuring there are always more than 220 meal options flying around the Qantas domestic network at any time.



## Window Seat

THERE was certainly some star power in the Emirates marquee at Melbourne's Flemington racecourse yesterday.

However the presence of UK-based pop star Aston Merrygold was somewhat overshadowed by some of the lads from the recent *Bachelorette* series who turned the heads of many guests - none more so than Dubai Tourism's Jodie Collins who is pictured with Richie "Cool Bananas" Strahan.




HAMILTON ISLAND BRINGS YOU

NOVA'S RED ROOM

THANKS TO QANTAS Spirit of Australia

TAYLOR SWIFT

Find out how you could win your way there,  
visit [hamiltonisland.com.au/trade](http://hamiltonisland.com.au/trade)

HAMILTON ISLAND  
GREAT BARRIER REEF AUSTRALIA



Friday 6th Nov 2015

## IATA Sep traffic data

**GLOBAL** passenger domestic and International traffic results for Sep showed solid demand and growth, according to the latest data from IATA.

Asia-Pacific airlines overall saw healthy performance, with traffic up 6.8% compared to Sep 2014.

Australia's passenger traffic climbed 0.3%, while available seat kilometres remained steady and passenger load factor improved 77.1% on Sep 2014.

## Sunshine Coast push

"**SUNSHINE** Coast - a holiday destination like no other" is the tag line for the region's new online campaign, being rolled out on Expedia and Wotif.

The campaign targets Sydney, Melbourne & NZ audiences, using blog and video content to entice visitors to the Sunshine Coast.

It showcases the region's activities and attractions, accompanied by accommodation, flight and touring deals.

For more info, **CLICK HERE**.

## QF adds Asia services

**QANTAS** will boost its flights on the Sydney-Hong Kong and Perth-Singapore routes in Dec 2015.

The airline will add a Tue and Thu year-round service between Perth and Singapore from 01 Dec, bringing the operation to a daily Boeing 737-800 frequency.

A second service on a Fri will fly between Sydney and Hong Kong from 11 Dec to 23 Mar, offering extra Lunar New Year capacity.

A combination of refurbished Boeing 747 and Airbus 330 aircraft will operate this route and selected peak-period services will be upgauged to an A380.

## Aust first Aerial Park

**MEGAADVENTURE** Aerial Park in Adelaide has announced it will open on 27 Nov, with tickets available for purchase from today.

The 26m high structure has 50 crossings and individual activities including scramble nets, rope bridges, swings and beams.

For tickets, **CLICK HERE**.

## Courtyard Osaka open

**A COURTYARD** by Marriott hotel has opened adjacent to Osaka's Shin-Osaka Bullet Train Station in Japan.

The hotel offers a Teppanyaki-style restaurant & a bar.

# Hello China!



**THESE** Helloworld member agents explored China in style on a famil hosted by Cathay Pacific and Nexus Holidays.

They spent four nights in Beijing at Hotel Jen, East Beijing and saw the sights with a Nexus Holidays private tour including The Great Wall, Tiananmen Square, The Forbidden Palace and The Summer Palace.

This was followed by a night at Regal Kowloon Hotel, Hong Kong with a late check out and a half day tour of Hong Kong visiting The Peak, Madam Tussauds, Aberdeen Fish Markets and Stanley Markets.

The group is **pictured** at the

Regal Kowloon Hotel, Hong Kong, back row from left: Dylan Williams, First Class Travel Sydney; Brooke Barrow, helloworld Kotara; Silvana Petrovski, helloworld Wollongong; Frances Wang, Regal Hotels International; Richard McKisack, Nexus Holidays; Roslyn Lee, Cathay Pacific; and Amanda Lau, Regal Kowloon Hotel Hong Kong.

Front row: Ruth Jayona, JC Travel Sydney; Jasmin Abrahams, helloworld Campbelltown; Kim Adcock, Sylvania Travel & Cruises; Renee Burkinshaw, Harvey World Travel Myer Mall Erina; and Narelle Grausam, helloworld Emu Plains.

## Executive GM - Operations & Procurement



*APT is Australia's leading global travel organisation and is proud of its vibrant, passionate culture that has evolved over decades of growth.*

We have an exciting opportunity for a talented individual to lead our international operations team as Executive General Manager, Operations and Procurement. Reporting to the Managing Director, and as a member of our Executive team, this role will be responsible for the delivery of all cruising and touring programs worldwide, as well as driving development and innovation to profitably grow new and existing product lines across our brands - APT, Travelmarvel and Botanica.

### The successful candidate will possess the following:

- Significant travel industry experience in procurement and operations;
- The ability to demonstrate strong commercial acumen, destination product knowledge and innovative thinking;
- A high level of negotiation skills and the ability to develop and maintain key partnerships with external suppliers;
- Proven leadership experience, ideally of a geographically dispersed team;
- Proven success in identifying growth opportunities through new and existing products;
- The ability to travel extensively

For more details or to apply please visit <http://aptouring.applynow.net.au/> or call Beth Knight (GM HR) on 03 8526 1300.

Friday 6th Nov 2015

## Qantas feels like home again

**QANTAS** this morning released "series 2" of its latest *Feels Like Home* marketing campaign, which continues to tug on the heart-strings of emotional Aussies.

To be shown on TV from this Sun 08 Nov, the new ads tell the story of the Shelper family as they journey home with Qantas and are reunited with loved ones.

The campaign was filmed in New York as well as Sydney, regional Victoria, Brisbane and Longreach, aiming to highlight the reach of the QF network.

The two minute extended version of the new video is now live at [traveldaily.com.au/videos](http://traveldaily.com.au/videos).



## Win a copy of Strive & Thrive

This week Travel Daily is giving readers the chance each day to win a copy of Zoe Sparks new book, *Strive & Thrive*.

*Strive & Thrive* contains 100 tips on Vision & Leadership, Marketing, Sales, Customer Service, Administration and People/Staff which will give you tools, ideas and the inspiration to reach new heights of business success. This book is not only practical it is motivating and inspiring, encouraging you to progress and succeed in the business arena. For more info on the book check out

[www.zoesparks.com](http://www.zoesparks.com)

To win a copy of *Strive & Thrive*, have the best answer to the following question and send it to [thrive@traveldaily.com.au](mailto:thrive@traveldaily.com.au)

**What's your best business tip when it comes to customer service?**



## Travel Associates trumpet Thailand



**INFINITY** Holidays recently took this group of Travel Associates agents on a Thailand educational - and while we're sure they packed their swimmers, there were also lots of other trunks on view too.

The group is pictured during a fascinating elephant encounter at the Elephant Hills, situated next to Khao Sok National Park.

They also spent time in Krabi as part of the familiarisation.

**Pictured** with their new pachyderm pals are, from left: Simon Wallace, Tarry, Madigan & Turner Travel Associates; Emma Lucas, Connelly & Turner Travel Associates; Amy Cetta, Lewis & Turner Travel Associates; Kerrie Fellowes, Maria Fellowes & Turner Travel Associates; and Fiona McMahon from Infinity Holidays.

## New hotel degree

**WILLIAM** Angliss Institute has launched a new Bachelor of Resort and Hotel Management, to commence in Feb 2016.

The course takes three years of full time study, with a focus on delivering a combination of academic knowledge and practical skills so they can enter the industry with confidence.

Students can also extend into a fourth year by specialising in either Professional Practice or International Practice.

## Tigerair's 18m pax

**TIGERAIR** Australia today flew its 18 millionth customer since domestic services first started in Australia in Nov 2007.

The 18 millionth customer, Jacinta Mentos from the Gold Coast, was presented with an \$800 travel voucher on arrival into OOL at 11:15am this morning.

## Mammoth Mt opens

**MAMMOTH** Mountain in California has opened early, thanks to up to 70cm of fresh new snow earlier this week.

From Friday the gondola will be running right to the top, with access to Cornice Bowl.

## Sovereign Hill tourism

**A NEW** exhibition in Western Victoria has opened at the Gibbing's Livery and Bait Five-in-Hand Stables in Sovereign Hill.

The exhibition allow families to go back-of-house to watch working horses harnessed to town coaches and other historical vehicles.

## Hilton Pittsburgh

**HILTON** Worldwide has opened the new Homewood Suites by Hilton Pittsburgh Downtown.

The "upscale hotel" features 150 suites studio, one- and two-bedroom suites.

## Egypt rescue flights

**THE** UK government has ordered the suspension of all flights from Britain to the popular Red Sea region of Sharm El Sheikh following the crash of a Russian charter flight earlier this week.

There's currently no clarity on what happened to the plane, with British officials concerned it may have been a terrorist attack.

It's estimated that as many as 20,000 UK citizens are currently on holiday in or around Sharm El Sheikh, with emergency measures to be put into place to bring them home - and in the meantime some operators are allowing them to stay on in resorts at no charge.

The Russian A321 plummeted into the desert without warning on Sat, killing all 224 on board.

## Bentours Romania

**BENTOURS** has introduced a new 8-day Best of Romania coach tour that departs from Bucharest and visits the Cathedral of the Patriarchate, the Sinaia Monastery and the Peles Castle.

Prices start from \$1,428pp, to book - [res@bentours.com.au](mailto:res@bentours.com.au).

## Technology Update

**Today's Technology Update is brought to you by Sabre Pacific.**

**Find last minute seat availability on any flight, in any class, without any effort with the KLeer Red App**

You're busy and you still want to make every customer feel important. We get that you need more time to do this. The newly launched KLeer Red App is how you can win back some time! Whether you are looking for a seat upgrade, a lower fare or a better time to fly, the answer is here and it's KLeer.

The KLeer Red App automatically looks for available seats on flights that are currently sold out. Just put a couple of remarks into a PNR, place it on the KLeer queue and let KLeer do the rest.

KLeer checks live availability for last minute seats, working day and night when airlines release new inventory, to find the right seat for your traveller. When the seat is found it can then be booked automatically in the PNR, and KLeer notifies you of the result.

It takes all the work out of last minute searches, and can be set to run on demand, or at regular intervals.

KLeer is just one of over 180 Red Apps available in the Sabre Red App Centre that all integrate seamlessly into your Sabre Red Workspace.

To find out more about The KLeer Red app and how it can help your business [click here](#).

That's it. Could it be more KLeer?

**Sabre**  
pacific



# A delightful day at the races...

**THE** England-themed Emirates marquee at Melbourne's Flemington Racecourse was definitely the place to be for the Australian travel industry yesterday, with EK playing host to key travel agent partners during Crown Oaks Day. There was plenty of star power in attendance, with TV personalities, pop stars and other celebrities rubbing shoulders with the travel industry, all hosted by Barry Brown who has now returned down under as Emirates divisional vice president Australasia.

**Travel Daily** was there too and took these photos of the fabulous frivolity and frippery - lots more online at [facebook.com/traveldaily](https://www.facebook.com/traveldaily).



**BELOW:** Hats weren't just for the ladies. Karsten Horne from Reho Travel and Bayview Travel's Chris McGetrick sported these matching numbers which they had saved from the Australian Open.



**BELOW:** David Galt from Webjet with Consolidated Travel's Dennis Alysandratos, Christy Marino and Olivia Alysandratos.



**LEFT:** Barry Brown with Karen and Sara Merricks of MTA Mobile Travel Agents.



**ABOVE:** Russell Carstensen from Helloworld with Barry Brown.



**ABOVE:** Vito Romeo from Express Travel Group with Emirates' Krishnan Nair.

**RIGHT:** Sarah Whitty from The Hotel Connection and Jackie Bottroff from Corporate Travel Management made a special new friend in the form of *Bachelorette* contestant and international model David Witko.



**LEFT:** Rohan Moss and Michelle Kenna from AOT Group catching up with industry colleagues Sasha Bowen and Lynda Wallace from Helloworld.

**BELOW:** Roast beef and Yorkshire Pudding were the order of the day for Digby Warren, Cher Roscoe, Peter & Jane Newsom & Tom Goldman.



**BELOW:** Quynh Nguyen from Express Travel Group catches up with Barry Brown of Emirates.



**BELOW:** Heidi Halson and Jacqui Wright from The Entertainment Book.







# Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

Savings of up to \$2,550 per person are available on **Abercrombie & Kent's** 2016 Southern Africa safaris. Book Southern Circle, Best of Zambia & Botswana, African Waterways or the Southern Africa Safari Adventure before 31 Dec. See [www.abercrombiekent.com.au](http://www.abercrombiekent.com.au).

**Preferred Hotels & Resorts** is running a Discovery Philippines deal offering three nights for the price of two at Discovery Primea, Discovery Shores Boracay, or Discovery Suites. Book at [www.preferredhotels.com](http://www.preferredhotels.com).

Stay at **Port Views on Magnus** in a waterview holiday apartment at Port Stephens for \$500, which is a 30% saving off the normal rate. The apartments have two bedrooms, two bathrooms, a fully equipped kitchen, large open-plan lounge/dining areas, parking and a balcony with a BBQ. For bookings until 20 Dec. Visit [www.portstephens.org.au](http://www.portstephens.org.au).

**Rembrandt Hotel Bangkok** is offering three Christmas packages, including a two-night stay in a deluxe room and an invitation to a Christmas Eve Dinner Buffet on 24 Dec with poolside Christmas carols for \$354. Book until 25 Nov to stay during 23-26 Dec. For more information head to [www.rembrandtbkk.com](http://www.rembrandtbkk.com).

## Pitcairn Is webinar

**PITCAIRN** Islands Tourism will be holding a trade webinar on 17 Nov at 1030 AEST.

To register, [CLICK HERE](#).

## SYD charity auction

**SYDNEY** Airport will auction more than 5,000 unclaimed items online from 10-19 Nov for charity.

Proceeds will benefit the Steve Waugh Foundation, Dymocks Children's Charities, Stewart House and St Vincent de Paul Society.

The items will be on display at Pickles Auctions in Milperra from next Mon 09 Nov 2015.

## Accor New Delhi

**ACCORHOTELS** has added 670 rooms in New Delhi with the opening of a combined Pullman & Novotel in the New Delhi Aerocity development.

The 270-room Pullman has two restaurants, a lounge and cafe, along with a spa, health club and heated pool.

The 400-room Novotel offers a restaurant and a bar, a Web Corner and free accom for two children up to 16 years of age staying with their parents.

## Mackay agent shuffle

**HELLOWORLD** Mackay and Mt Pleasant in Qld are restructuring, as part of plans to "capitalise on a strengthening economy".

The changes will see gm Steven Boxall becoming managing director while Matthew Perre, Mt Pleasant Store Manager will become gm of Sales right across the business; Laura Fordyce will take on the role of gm - Marketing, Groups & Business Development; and Stacey Cole is now Mt Pleasant store manager.

Jillian Agius will move to Financial Management & Business Support; while Johanna Wood and Alyce Twedde will become Team Leaders at Mackay.

Boxall said he was thrilled at the changes, and being able to promote seven staff in the current economic conditions.

## Revinate upgrade

**HOTELIERS** using the Revinate CRM system will now be able to track a guest's experience across a portfolio of properties.

Revinate Marketing's new group dashboard aggregates guest data including affinity for the brand, stays, expenditure and marketing campaign engagement.

## Discovery brochure

**WENDY** Wu Tours has released a new mini Discovery Tours brochure, offering 17 journeys from 11 to 28 days in length.

There are eight new itineraries, including the 17-day 'Reflections of Vietnam' tour travelling from Hanoi to Saigon.

The brochures are being distributed by TIFS - contact your local BDE or call 1300 815 269.

## Aloft enters Kentucky

**STARWOOD** Hotels & Resorts Worldwide has opened Aloft Louisville Downtown, offering 175 "loft-like" rooms.

A short stroll from the Kentucky International Convention Center, the hotel features a 24-hour gym, 255m<sup>2</sup> of meeting space, a grab-and-go food and beverage area and a restaurant and bar.

Friday 6th Nov 2015

## EK orders 27 aircraft

**EMIRATES** Flight Training Academy has signed an agreement with Cirrus Aircraft and Embraer to order 22 single-piston engine Cirrus SR22's and 5 twin-jet Embraer Phenom 100Es.

The aircraft, to be delivered starting in 2017, will be used by Emirates cadet pilots at the Emirates Flight Training Academy.

The new planes will, for the first time, allow the cadets to complete all parts of their training in Dubai.

The 27 training aircraft are valued at more than US\$39 million at list prices.



## Win a trip to New Caledonia

This month *Travel Daily*, Aircalin and New Caledonia Tourism are giving agents the chance to win an amazing trip to New Caledonia including:

- Two complimentary return economy class tickets on Aircalin
- 5 nights' accommodation in a one bedroom apartment for two including buffet breakfast everyday provided by Ramada Plaza Noumea.
- Return airport transfers

**Aircalin**  
New Caledonia

**nouvelle calédonie**  
Pacific heart

All you have to do is have the most correct answers and the most creative answer to the final question. Send all your answers to [newcalcomp@traveldaily.com.au](mailto:newcalcomp@traveldaily.com.au)

**RAMADA PLAZA**  
NOUMEA - NOUVELLE CALÉDONIE

5. Do Australian passport holders need visa to enter New Caledonia?



*Travel Daily* is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

*Travel Daily* is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

**Publisher/Managing Editor:** Bruce Piper **Editor:** Guy Dundas **Editorial email:** [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

**Contributors:** Jasmine O'Donoghue, Jenny Piper, Sarah Piper

**Advertising and Marketing:** Sean Harrigan and Lisa Martin - [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

**Business Manager:** Jenny Piper - [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Part of the Travel Daily group of publications.

Travel Daily **CRUISE** **WEEKLY**

**travelBulletin**

business events news

**Pharmacy DAILY**

Travel Daily TV



**LOOKING FOR A NEW CAREER DIRECTION?  
JOIN THE A-TEAM**

**RECRUITMENT CONSULTANT X 2**

**SYDNEY & MELBOURNE: GENEROUS SALARY + BONUSES**

Love being a part of the travel or hospitality industry but thirsty for a new challenge? Use all your exceptional industry knowledge, excellent customer service & client relationship skills in a brand new exciting role. Due to national growth, AA is searching for talented individuals to join our Permanent & Temporary Recruitment divisions. As part of our successful team, you will be responsible for servicing our clients' recruitment needs, whilst also assisting candidates with their career progression.

**FANTASTIC PERKS INCLUDE:**

A generous base salary + uncapped commission + amazing staff rewards including, team incentives and an annual Luxury Conference. This is the ideal opportunity to say goodbye to travel consulting and move into a brand new direction.

Full training and career advancement is on offer.

**Want to know more?**

Email your CV to [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)

For more great roles visit us at [www.aaappointments.com.au](http://www.aaappointments.com.au)



# ATLANTIS

THE PALM, DUBAI

YOU SHOULD FIND  
SOMETHING TO  
KEEP YOU BUSY

A forty-two acre waterpark. Twenty-two award winning restaurants. Three pristine beaches. Two clubs for kids and teens. A nightclub and a beach bar featuring world-class DJs. The luxurious ShuiQi Spa and more than one chance to get up-close to dolphins and sea lions. At Atlantis, there's never a dull moment.

CHECK INTO ANOTHER WORLD  
[atlantisthepalm.com](http://atlantisthepalm.com)





# WANTED

RAIL PLUS IS CALLING FOR BRIGHT AND AMBITIOUS TRAVEL  
CONSULTANTS TO JOIN THEIR

## EUROSTAR AMBASSADOR PROGRAMME FOR 2015



### WHAT'S INVOLVED:

Consultants are to complete 30 questions online via the link below. The module will be available for 2 weeks, beginning the 9th November 2015.

This programme is designed to educate and expand your knowledge of Eurostar. Eurostar is the only high speed train that directly links the UK to France and Belgium via the Channel Tunnel.

Click [HERE](#) to register.

### WHAT'S UP FOR GRABS:

Consultants with the fastest completion time and most accurate answers will be eligible for the following prizes:

**1st Prize**  
\$500 Coles Group & Myer Gift Card

**2nd Prize**  
\$300 Coles Group & Myer Gift Card

**3rd Prize**  
\$150 Coles Group & Myer Gift Card

CONDITIONS: Only one attempt per consultant | Training programme will close 11.59pm on the 20th Nov 2015 | Only opened to registered travel agents |  
This is a game of skill | Participants who achieve over 60% will receive a certificate of completion