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Travel Daily

First with the news

Wednesday 11th November 2015

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AA confirm Auckland

AMERICAN Airlines will commence non-stop flights between Los Angeles and Auckland from Jun next year (*TD* breaking news), with Qantas also set to codeshare on the services.

Qantas ceo Alan Joyce joined with American Airlines chairman Doug Parker to make the announcement in Wellington this morning, presenting key details of the plan to NZ pm John Key.

AA will utilise its new 787-8 aircraft on the route featuring a "state-of-the-art onboard travel experience" including on-board wi-fi and in-seat touchscreen IFE.

It's part of AA's expanding joint business with Qantas which is still subject to regulatory approvals.

New jobs on JITO

ONLINE travel jobs portal Jito.co features on the **cover page** of today's issue of *Travel Daily*, inviting industry staff to check out hundreds of job listings.

AOT, Helloworld in talks

HELLOWORLD this morning confirmed that its on-again, off-again discussions about a possible merger with the AOT Group have recommenced.

In an ASX statement, the firm said it is "committed to the long-term growth of its business for the benefit of its shareholders, franchisees, members, suppliers and employees."

"The evaluation of any merger is still in progress and there is no certainty that these discussions will lead to any transaction," Helloworld added, saying it was making the announcement in light of speculation published in today's *Financial Review*.

Interestingly, the Helloworld update today refers to the talks in terms of a "merger" whereas previously it was described as a "potential acquisition of AOT Group by HLO" (*TD* 02 Sep).

Much to the annoyance of AOT ceo Andrew Burnes (*TD* 17

Sep), Helloworld terminated the earlier discussions two weeks later, saying the HLO Board had unanimously agreed that the strategic and financial merits of the acquisition were insufficiently compelling.

It is not clear what has changed since then, but today's update comes just over two weeks after AOT appointed financial advisory firm Ord Minnett to assist in a possible public listing of the company (*TD* 22 Oct).

MEANWHILE, Helloworld is believed to be continuing the search for a new ceo to replace Elizabeth Gaines who will step down in just over a month's time.

Today's issue of TD

Travel Daily today has nine pages of news and photos, including a front cover page for **JITO** plus full pages: ([click](#))

- AA Appointments jobs
- Consolidated QF incentive

Avis scholarship

TASMANIAN MTA Travel agent Belinda van Tholen has taken out the 2015 Avis Scholarship of Excellence, with the award formally presented last night at a gala dinner at Sydney's Four Seasons Hotel.

Now in its 19th year, the event was attended by senior figures from across the travel industry - for a full wrap up, see **page eight**.

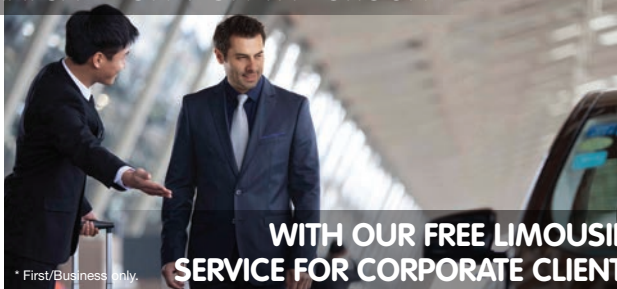
Taste of Alberta

VICTORIAN travel agents are being invited to experience a taste of Alberta in partnership with Rocky Mountaineer during a "hands on culinary evening" in Melbourne on Wed 02 Dec.

The showcase will highlight how food is an integral part of any visit to the Canadian Rockies, with attendees also having the chance to win a trip for two on the Rocky Mountaineer with flights from Air New Zealand.

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AIME visitor regos

VISITOR registrations have opened for next year's Asia-Pacific Incentives and Meetings Expo, which will take place in Melbourne 23-24 Feb 2016.

AIME 2016 will be the 24th incarnation of the business events showcase and expects to "unite a global community of over 4,000 suppliers and events planners under one roof".

More details in Business Events News tomorrow - aime.com.au.

Webjet continues to fire

ONLINE travel agency Webjet today indicated it expects pre-tax earnings of \$33.5m for 2015/16, up about 20% on last year, with all business units showing strong growth.

Speaking at the Webjet agm this morning ceo John Guscic said "the combination of our technology, marketing and development plans continue to deliver substantial outperformance in all operating regions".

The core Webjet B2C platform is reflecting an accelerating shift to online, with the company claiming its bookings growth is outperforming the general market more than fivefold.

International bookings continue to increase, while packages, car hire and travel insurance TTV is also outpacing booking growth.

The Lots of Hotels business-to-business wholesale platform is also performing well, Guscic said, outlining plans to roll the business model out in North America, alongside its Middle East and Europe operations.

The system comprises accommodation across 7,000

directly contracted properties along with 17 third party providers and dynamic inventory agreements with 12 global hotel chains, six of which have already been implemented.

The new North American Lots of Hotels operation is scheduled to launch early in 2016, targeting the key source markets of New York, Las Vegas and Orlando.

Guscic confirmed Webjet is also "continuing to look at attractive acquisition opportunities".

MEANWHILE Webjet's board also today announced that ceo John Guscic's contract has been extended to 30 Jun 2018 following a review initiated by its Remuneration Committee.

His pay arrangements have also changed, with the short term incentive previously payable at the Board's discretion now incorporated into his fixed remuneration.

The Board has also agreed to provide the ceo with a \$1.5m loan to help pay the exercise price on his long term incentive options to assist Guscic in accumulating an equity position in Webjet.

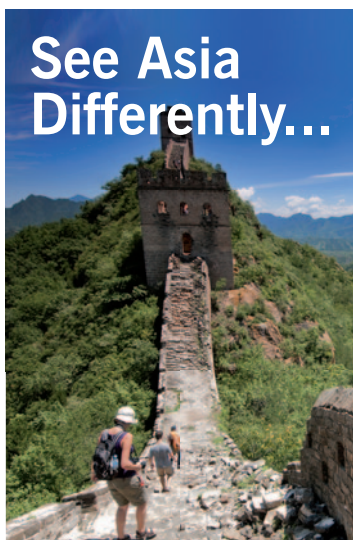
JQ Bali turnbacks

JETSTAR was yesterday forced to turn around four Bali-bound flights from Australia, due to worsening volcanic ash cloud conditions at Denpasar Airport.

Both Jetstar and Virgin Australia have cancelled scheduled flights but hope to operate recovery services today to bring stranded passengers home.

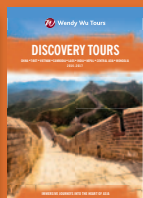
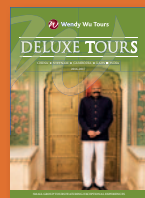
They warned that conditions in Indonesia remain unpredictable as Mt Rinjani continues to erupt.

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Flight Centre targets LCCs

FLIGHT Centre is "working pro-actively with low cost carriers" as part of a strategy to increase sales in sectors that have previously offered limited margin and therefore weren't growth priorities for the company.

Speaking this morning at the Flight Centre annual general meeting, ceo Graham Turner said LCCs are now adapting their business models "and are typically working more closely with us for mutual benefit," with commercial agreements now in place with AirAsia and Scoot in Australia, easyJet in the UK and JetBlue in the USA.

Turner said Flight Centre was also in the process of finalising an agreement with Tiger in Australia.

"We see these airlines as important additions to our supplier stable and their presence supports our goal of offering the widest choice of airfares to

customers," he said.

Interestingly, Turner revealed about 50% of Flight Centre's enquiries in Australia are generated online, with more low-cost carrier fares and content being added to FC's websites.

He said this would include access to ancillary products, adding "we see growth opportunities online as part of our blended offering and by targeting customers who prefer to transact via this channel.

"The web has been incorporated into the person-to-person sales journey...and online brands will be developed or acquired, if viable, to target sectors that have shifted online".

But it's not just about the web, with Turner also confirming plans to further boost TTV by growing the company's global sales force by 6-8% this year, creating over 1,000 new jobs.

FC corporate drive

FLIGHT Centre ceo Graham Turner says the company continues to win corporate accounts in Australia due to success factors including its brand segmentation strategy, such as the entertainment and sporting sector-focused Stage & Screen.

He said clients in this area now include Australia's TV networks plus Cricket Australia & SANZAR.

Confidence still low

CONSUMER confidence in Australia "remains fairly subdued" according to Flight Centre ceo Graham Turner.

He said within the Flight Centre business both leisure and corporate travel turnover has increased at a slightly higher rate than the outbound travel growth rate, while there are also "positive signs in the market" including solid customer enquiry and a continuation of cheap international airfares.



Window Seat

THE OWNER of a water park in New Hampshire, USA has chained himself to the top of one of its giant slides in a last-ditch attempt to save the tourist attraction from liquidation.

According to the Facebook page for Kevin Dumont's "Liquid Planet" park, he will stay up on the tower 24/7 in the hope of preventing an 02 Dec auction of the property by its bankers.

It looks like business started to go downhill in Aug when two slides at the park shut down due to bacterial contamination.

Dumont said he's hoping the publicity will help find an investor to partner with him and save the business from failing.

"It's very beautiful up here but also pretty lonely," he wrote, asking fans to call, text or visit.



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Scenic star sellers set sail!



TWENTY of Scenic's top selling agents from Australia and New Zealand were recently rewarded with a fabulous cruise through the south of France.

Arriving in Paris, the group travelled to Chalon-sur-Saône to board their Scenic 'Space-Ship' for the 12 day voyage to Lyon, Chateauneuf-du-Pape, Avignon, La Camargue National Park & Arles, before ending in Tarascon.

Tucan Rio increase

TUCAN Tours is reporting an increase in demand for travel in Brazil ahead of the 2016 Rio de Janeiro Olympics.

The company has responded by adding extra departures on popular trips from the host city.

Acting national sales manager Rob Kalembe said the cruise was just one way Scenic could recognise its top sellers for their ongoing support.

"With France now making up a significant part of our portfolio, it is great to showcase one of our top selling river cruises to our agents so they can experience firsthand the food, wine & culture that makes it so popular for guests worldwide," Kalembe said.

The group are **pictured** in Portobellos Restaurant - from left are Sue Todorovski, Sandy Boudville, Lyn Spain, Jan Chappell, Melissa Hassall, Ky Graham, Susie Cliff, Rosie Sharvin, Troy Ashman, Dallas Bendt, Millie Marsh, Dani Moore, Emma Sullivan, Michelle Tiscari and Kylie Cameron.

Ascott Paris growth

THE Ascott Limited will expand its portfolio deeper into Europe having acquired a new project site in Paris, at the same time announcing it has purchased the Somerset Shinagawa Tokyo.

Via its serviced residence global fund with Qatar Investment Authority, Ascott will invest US\$104m on the two properties.

It will inject a further US\$33m to convert the Paris office building into a luxury serviced residence, at the same time enhancing and reposition the Tokyo-based serviced residence.

Citadines Suites Champs-Elysees Paris is slated to open in 2018.

The Somerset Shinagawa Tokyo will undergo an enhancement to reposition the property with extra apartments ahead of a re-opening by the end of 2016.

SPTO China mission

THE South Pacific Tourism Organisation in association with Pacific Islands Trade & Invest Beijing is this week taking part in the South Pacific China Roadshow. Hosted in Guangzhou and Chengdu, the roadshow features reps from SPTO member states and tourism partners.

The showcase coincides with the China International Travel Mart in Kunming, which starts Fri.

Win tickets to see *Tanna*

Travel Daily has partnered with Vanuatu Tourism Office (VTO) to give away five double passes to celebrate the release

of the movie *Tanna*, the first feature film to be shot entirely in Vanuatu, in close collaboration with ni-Vanuatu people and starring an all Vanuatu cast.

Tanna recently collected two awards at the Venice Film Festival and tells the beautiful tale of forbidden love. For more information on travel to Vanuatu **CLICK HERE.**

To win, be the first to send the correct answer to the question about Vanuatu's island of Tanna to vanuatu@traveldaily.com.au

What is the national airline of Vanuatu that flies travellers to Tanna?

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Concur partners with Booking

TRAVEL and expense management specialist Concur has announced a new partnership with Booking.com which will see more than 800,000 properties become available in Concur Travel.

The alliance "demonstrates the importance of providing next-generation solutions to capture how business travel is evolving," said Concur executive vp of Travel, Tim MacDonald.

"We are focused on providing a fully integrated travel and expense solution that allows our customers to adapt as change happens," he added.

The relationship is expected to expand in the coming months to make Booking.com a "TripLink" partner which will capture the booking information and remove the pain points of the manual expense reporting process.

Booking.com spokesperson Ripsy Bandourian said the OTA

was seeing strong growth among business travellers on the site, which now comprise almost 20% of all reservations.

Concur is part of enterprise IT giant SAP.

MEANWHILE, Booking.com says over 1 billion guests have now stayed at a property booked through the OTA since its birth.

Collette relocation

US-BASED tour and cruise operator Collette has relocated its Australia headquarters in Sydney to Level 3, 263 Clarence Street, effective immediately.

Collette's Australia Business Manager Alison Mead confirmed to **Travel Daily** the move is in order to accommodate growth from the local market.

Niseko Park Hyatt

HYATT Hotels Corporation has revealed plans to open its second Park Hyatt branded property in Japan, in one of the country's foremost ski resort destinations.

The management deal struck with Pacific Century Premium Developments Limited will see the Park Hyatt Niseko, Hanazono debut in 2019, featuring approx 100 residences, restaurants, destination spa and more.

WN BWI/MSP direct

US BUDGET carrier Southwest Airlines is launching twice daily services between Baltimore / Washington and Minneapolis/St Paul, commencing 12 Apr.

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Hong Kong calling for Elena!



ABOVE: Elena Gualtieri from Endeavour Travel & Cruise found it hard to contain her excitement having collected the major prize during a recent update by Cathay Pacific and Hong Kong Tourism Board who were promoting the carrier's direct Cairns service to agents in Tropical Far North Qld.

Along with informing agents of new developments, routes, fares

and ticketing information, agents in Cairns and Townsville were also kept up to date about attractions and new developments in Hong Kong by the HKTB.

Elena won return flights to Hong Kong, a Hong Kong Island tour and transport passes.

She is **pictured** flanked by Mary He from the Hong Kong Tourism Board and Howard Field from CX.

Aircalin earlybird

RETURN fares from Australia to Noumea are on sale priced from \$499 with Aircalin for travel between 18 Feb-23 Jun, for ticketing by 30 Nov.

The offer includes all taxes ex Sydney and Brisbane.

Prices ex Melbourne start at \$549 return all-inclusive.

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Women in Business Breakfast



SYDNEY-BASED corporate agency TravelEdge welcomed 100 clients and suppliers to its inaugural 'Women in Business Breakfast' held recently to learn about managing stress. The event gave attendees a chance to network while enjoying

Uniworld recruits

UNIWORLD Boutique River Cruise Collection has appointed Kathleen Jordan as sales manager for NSW/ACT, supporting existing NSW sales manager David Doyle.

a healthy brekkie through the collaboration of Teresa Cutter 'The Healthy Chef' and InterContinental Sydney.

Co-founder of Kamalaya and doctor of Traditional Chinese Medicine, Karina Stewart inspired guests to invest in nutrition and lifestyle to achieve balance despite the stresses of modern-day life - truly a fresh approach.

Liz Brightwell from Avis Australia also walked away with a fabulous lucky door prize of a five night stay and wellness program at Kamalaya Wellness Sanctuary & Holistic Spa Koh Samui.

TravelEdge's event partners included InterContinental Sydney and Emirates.

Karina is **pictured** (right) with TravelEdge ceo Kim Wethmar.

Spencer endorse TIN

THE Travel Industry Network (TIN) has received high acclaim, having been endorsed by travel industry doyenne Penny Spencer. The Spencer Travel exec has recommended her staff join TIN to keep informed of the latest industry training and updates.

TIN provides a platform for wholesalers, tourism bureaux & tour operators to connect with travel agents via webinars, training presentations and more. **CLICK HERE** for more details.

QR ADL trade b'fast

TRAVEL agents in Adelaide are invited to attend a trade brekkie being hosted by Qatar Airways to promote the carrier's Adelaide service launching next year.

Participants have a chance to win a ticket on the QR network.

The event is being held at the Mayfair Hotel on 19 Nov at 7:15, concluding at 9am - RSVP to adlsales@au.qatarairways.com.

Xiamen competitive

CHINESE carrier Xiamen Airlines has pledged to offer competitive pricing on routes between Fuzhou and Xiamen to Sydney when flights begin later this month.

Head of operation for Australia Chen Yanghua said MF will be the only Chinese airline to offer First & Business class on all flights.

Special return launch fares at the pointy end to both Chinese cities are priced from \$4,500 in First and \$2,000 in Business class.

My Fair Lady tickets



WORLD-RENOWNED actress and director Julie Andrews and NSW Minister for Tourism & Major Events Stuart Ayres have announced tickets for the 60th Anniversary production on *My Fair Lady* go on sale on 21 Nov.

Andrews created the role of Eliza Doolittle in the original 1956 Broadway show.

My Fair Lady will be played at the Joan Sutherland Theatre at the Sydney Opera House for a limited season, starting 30 Aug.

"The production will be a highlight of the 2016 NSW Events Calendar and is expected to bring more than 19,000 overnight visitors to Sydney, injecting an estimated \$7 million into the NSW economy," Ayers said.

Destination NSW played a key role in securing the production exclusively for Sydney.

IHG rejects sale talk

INTERCONTINENTAL Hotels Group has dismissed "market speculation" the firm is mulling a sale or merger due to a surge in lodging deals, as reported by *Bloomberg* late last week.

In a statement on Mon night, IHG's board of directors set the record straight, saying "it is not considering a potential sale or merger of the company".



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DOJ blocks UA move

THE US Department of Justice has moved to block a proposed deal between United Airlines and Delta Air Lines which would see UA monopolize take-off & landing slots at Newark Airport.

In filing a civil antitrust lawsuit yesterday, the DOJ said if United was to acquire 24 slots at EWR from Delta it is likely passengers "would face higher fares and fewer choices".

The department complained UA already controls near 3/4's of the slots at Newark - more than 10 times its closest competitor.

DOJ also allege UA "grounds" as many as 82 slots every day at Newark, depriving flight options.

Repeat tendency

MORE than one in five Aussie holiday-makers chose their most recent destination having been at the same location previously.

Roy Morgan Research data for the 12 month to Sep indicates that 21.2% of travellers opted to travel somewhere they had already been in the past.

The domestic travel study found Tassie's North West Cape was the top destination for repeat travel with 42%.

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Cairo baggage x-rays

OFFICIALS at Cairo Int'l Airport have announced the installation of new x-ray baggage security scanners in the wake of last week's downed Metrojet flight in which 224 passengers were killed.

The devices scan bags before they are loaded onto an aircraft.

Go West incentive

AGENTS booking a guaranteed departure with Go West Tours through APTMS will receive a \$50 Gift Voucher when bookings are paid by 28 Feb.

To avail the promotion, agents need to use the booking code 'GWT50' - see aptms.com.au.

SiteMinder Finn boost

HOTEL Rantasipi Tropiclandia in Finland is the latest property to sign up to global cloud platform SiteMinder, becoming the firm's 20,000th customer.

The property is a member of the Restel hotel & restaurant group.

Escape Garden City take the cake!



GUIDED holiday company Trafalgar turned pink in Oct in support of the annual Breast Cancer Awareness month to help boost understanding and funds for breast cancer research.

Around the globe, Trafalgar's coaches were transformed with pink ribbons on the side & travel directors dressed in pink attire.

In France, Trafalgar's *Be My Guest* host Beatrice welcomed guests to a special evening in support of Trafalgar's Pink October movement.

So far, over \$5,500 has been raised worldwide, with over \$1,500 raised locally & additional funds yet to be tallied.

The Trafalgar Australia team hosted morning teas and bake sales at the Sydney HQ, as well as a 'splash of pink' fundraiser filled with pink baked goods.

Agents had the opportunity to donate and support the initiative, with Trafalgar sales managers delivering special treats including cupcakes with pink icing.

Among the travel agencies visited was Escape Garden City, with the team - from left Mel, Ky, Tammy, Georgia and Anika - sampling some of the goods.

In a further sign of support, Trafalgar has launched an 11-day Pink Ribbon Tour of Italy under the #TrafalgarCares project.



Business Development Manager QUEENSLAND

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- 3+ years of business development management within the travel industry
- The ability to travel extensively

Applications which do not address these points will not be considered. Only short-listed applicants will be contacted. Please send your application and supporting letter to Hugh.Houston@backroadstouring.com.au by 20th November.

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Extensive knowledge in at least two GDS's is an advantage and a Minimum of 5yrs experience as a Corporate Travel Consultant is required due to the variety of both Domestic and International complex itineraries.



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Tassie agent scoops Avis Scholarship

INDUSTRY dignitaries gathered last night in keen support of the 2015 Avis Travel Scholarship, now in its 19th year, with MTA Tasmania consultant Belinda van Tholen scooping the prestigious prize valued at \$45,000.

Van Tholen receives two Qantas business class tickets to New York with six nights in Manhattan, Avis

car hire, a tour of the Avis world headquarters meeting top executives as well as a scholarship from Southern Cross University, 12 months professional coaching from Polonius Resources and more perks from CLIA Australasia and AFTA.

Van Tholen thanked sponsors and paid homage to MTA Travel, in saying "they have provided me with the most amazing opportunity to grow my business - it's an amazing model."

Avis Travel Industry Manager Russell Butler told guests this year's scholarship was one of the most closely contested in the award's history, with five finalists competing for the win each required to complete a video pitch and presentation in front of a judging panel.

"Each of the finalists demonstrated the essential elements required to provide the highest-quality service, including the ability to identify, understand and anticipate their customers' needs," he said.

"They also showed judges that they have the skills and experience required to meet those needs with clever and creative solutions."

Qantas' executive manager customer & commercial relationships, Stephen Limbrick spoke of QF's 13 year sponsorship of the Avis scholarship, saying "we're 100% aligned with Avis and the values that this award brings and also the requirement to nurture our industry and nurture the people within our industry is a real core part of it and something we think is absolutely important."

Pictured is 2015 winner Belinda van Tholen with Avis managing director George Proos.



ABOVE: They are truly all winners: the 2015 Avis Scholarship finalists, from left, were Kim Hall, American Express Global Business Travel; Debbie Andrews, MTA Travel; Belinda van Tholen, MTA Travel; Barbara Baron, Southside World Travel; and Jill Rimmer of Phil Hoffmann Travel.

Other guests last night included 2000 winner Penny Spencer from Spencer Travel & last year's winner Jodie Gonzales of American Express Global Business Travel.

EK 777X engine deal

EMIRATES has inked a US\$16 billion engine services deal with GE Aviation for its GE9X-powered Boeing 777X fleet of 150 aircraft.

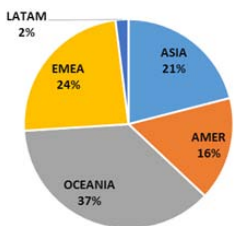
The Dubai-based carrier has also signed a US\$36 million services contract with GE for its existing 777 fleet of over 100 aircraft (and 40 pending) for another 12 years.

HOT DESTINATIONS



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Expedia TAAP Destinations October 15



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Expedia TAAP reported huge Year on Year growth in October with 566 destinations booked by Expedia TAAP agents in AU last month. The top ten destinations booked were Sydney, Melbourne, London, Singapore, Kowloon, New York, Bali, Los Angeles, Brisbane and Paris. Perth, Oahu and Auckland were just outside the top 10. OCEANIA up 1% to 37% destination mix. USA down 1% to 16%, EMEA was up 1% to 24% while Asia was down 1% to 21% of the destination mix.

Australia is showing dominant market activity as the top country this month. Following closely behind is USA, UK, Indonesia and Hong Kong.

Some of the out of the way destinations last month included Halifax NS Canada, Kodaikanal India, Chattanooga TN and Rabat Morocco.

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Canada Corroboree 2016



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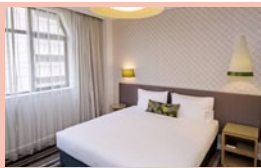
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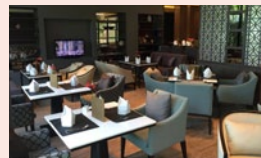


Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Metro Hotel on Pitt has completed a major refurbishment, reducing the hotel's eight room types to four - Executive, Deluxe, Superior and Compact. All rooms have been redone, with queen sized beds being replaced by king sized beds in Executive, Deluxe and Superior rooms, and all Compact rooms have double beds. Public areas have also been upgraded.



A new and improved Club Lounge has been unveiled at **Centara Grand Beach Resort & Villas Krabi**. The lounge offers a combination of dining and relaxation space and can now accommodate 50% more people than before the renovation. The lounge is reserved for

Club Level guests, with packages including three complimentary meals per day and a free laundry service.



Finn's Beach Club, accessed only by inclinator from **Semara Luxury Villa Resort**, has built a new Sun Deck and is introducing a VIP guest experience and spa options. The Sun Deck can seat up to 90 guests visiting for the day and has a maximum capacity of 120 for events. Six guests can enjoy a VIP experience and lounge in Finn's Tree Top Bales and spa treatments are available in a tree top Spa Bale.

Ski Aspen holidays

MELBOURNE-BASED travel service company Ski Aspen is now tailoring all-inclusive snow holidays to Aspen, Colorado, aimed at the solo traveller.

The 15-night Ski Aspen tour is priced at \$5,990pp and includes 10 fully guided ski days in small personalised, instructional groups of six or less.

Open to skiers or snowboarders of any age, intermediate level and above, 2016 tour dates are 22 Jan-06 Feb or 21 Feb-7 Mar.

See www.skiaspen.com.au.

SafeTravels app

TRAVEL startup SafeTravels has launched an app which allows travel agents and tour companies to provide customers with their travel documents and manage communications.

The app can provide the Trip Itinerary, documents, maps, store emergency contacts and medical info and allow Trip messages.

HK Disneyland prices

HONG Kong Disneyland Resort has upped its park admission ticket prices, effective today.

1-Day Ticket for General Admission will be HK\$539 and a Child Ticket will be HK\$385, whereas a 2-Day Ticket for General Admission and Child will be HK\$739 and HK\$525 respectively.

Senior admission tickets remain unchanged.

The travel trade can enjoy old ticket prices until 10 Jan 2016 and the tickets will be valid until the same date.

For details on the pricing, see www.hkdltravelagents.com.

EY, KLM service deal

ETIHAD Airways has signed a several hundred million US dollar component maintenance agreement for its Boeing 777 fleet with Air France-KLM.

The 10-year deal is effective Feb 2016.

Park Hotel Alexandria

SINGAPORE has a new hotel, with the opening of the 442-room Park Hotel Alexandria.

The hotel accommodates both business and leisure, local and international travellers and has six room types available.

It offers a 25m infinity pool, a restaurant, a cafe and a pool bar.

Taronga jogger rental

PARENTS visiting Taronga Zoo in Sydney can now hire the Baby Jogger City Mini GT pram for \$15 to get around the attraction.

AIC sign in Cambodia

HOTEL and hospitality management group, Asia Initiative Corporation has signed a nine-year lease on the 12-room The Sanctuary Villa Battambang.

Wednesday 11th Nov 2015

Experience Aus poll

THE Kimberley Region topped this year's 'Australia's Top Ten Destinations to Experience' list, released by Experience Oz.

Next in line was the Whitsundays, Cairns, Rottne Island, Uluru, Port Douglas, the Gold Coast, Ningaloo, the Margaret River & Kangaroo Island.

Glen Chidlow, ceo of Australia's North West Tourism said "The Kimberley has amazing waterfalls and gorges, rugged roads with outback towns, and a stunning coastline that attracts travellers from all over the world".

For the list, **CLICK HERE**.



Win a trip to New Caledonia

This month *Travel Daily*, Aircalin and New Caledonia Tourism are giving agents the chance to win an amazing trip to New Caledonia including:

- Two complimentary return economy class tickets on Aircalin
- 5 nights' accommodation in a one bedroom apartment for two including buffet breakfast everyday provided by Ramada Plaza Noumea.
- Return airport transfers



All you have to do is have the most correct answers and the most creative answer to the final question. Send all your answers to newcalcomp@traveldaily.com.au

8. True or false: New Caledonia is home to the largest lagoon and second largest barrier reef in the world?

Need a hint? **CLICK HERE**



Travel Daily is Australia's leading travel industry publication.

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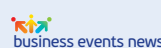
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Win a South African Adventure

with Qantas and Consolidated Travel

How to win

To win one of six places, simply achieve the highest Qantas International ticketed sales (plus growth) between 26 October-29 November 2015, book and ticket a minimum of three Qantas return tickets to Johannesburg, and complete the South Africa Specialist course to be in the running to win.

[South African Specialist Courses >](#)

Grand prize

Departing 2 February 2016

Package includes:

- Return flights to Johannesburg
- Enjoy the ultimate safari experience at Shepherd's Tree Game Lodge and try your luck at spotting the Big 5
- Experience luxury at its best at the Michelangelo Hotel in Johannesburg, one of the Leading Hotels of the World
- Indulge at the opulent Palace of the Lost City, with fine dining and unforgettable experiences
- Explore Johannesburg's vibrant city with exciting day tours. Transfers included.

More ways to win

- **One weekly prize of a \$500 voucher**
For the highest weekly Qantas Domestic ticketed sales
- **One daily prize of a \$100 voucher**
Issue five Qantas International return tickets to any of these destinations: Johannesburg, San Francisco, Los Angeles, New York, Dallas Fort-Worth, Vancouver, London (QF9/10) and Honolulu



Valid for tickets issued by Consolidated Travel or via Quikticket between 26 October and 29 November 2015 on QF International and Domestic itineraries ex Australia plated on QF (081) ticket stock on the Consolidated Travel IATA only. Infant, Group Sales, Wholesale and Canceled or Refunded tickets are not eligible. The top six national agents who have the highest Qantas International ticketed sales with a minimum of \$50,000.00 and a minimum 40% growth during the campaign period, when compared to the previous year, and have successfully completed one of the SA Specialist courses, and booked and ticketed a minimum of three return flights to Johannesburg will qualify for a place on the grand prize. One agent each week will also qualify for a weekly prize voucher of \$500 by achieving the highest weekly Qantas Domestic ticketed sales with a minimum of \$10,000 and above when compared to other agents during the campaign period. Agents who also ticket a minimum of five Qantas tickets per day in any combination on the following routes; Johannesburg (JNB) San Francisco (SFO), Los Angeles (LAX), New York (JFK), Dallas Fort-Worth (DFW), Vancouver (YVR), Honolulu (HNL) and tickets containing London (from/to Melbourne on QF9/10) will qualify for a \$100 prize voucher during the campaign period. Prize vouchers are capped, please email promotions@consolidatedtravel.com.au to claim your prize vouchers by COB 10 December 2015. The prizes are open to all full time international and domestic selling agents only. Consolidated Travel and Qantas Airways reserve the right to alter or cancel the promotion any time. The Grand prize includes one return economy class ticket for the winning agent from their nearest Qantas port to Johannesburg via Sydney departing Tuesday 2 February 2016 and returning Sunday 7 February 2016. Five nights twin share accommodation, transfers, tours and some meals. All additional travel expenses, insurance, ancillary costs etc. are at the passenger's expense. Air tickets cannot be reissued and are nontransferable, and cannot accrue frequent flyer miles or be exchanged for cash. It is a condition of accepting the prize that: the prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as stated and no compensation will be payable if a winning agency is unable to use a prize as stated. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. All prizes include GST where applicable and taxes are included in the price of the ticket and land content. Consolidated Travel Group ABN 60 004 692 791. Date of issue 26 October 2015.