



Travel Daily

First with the news

Thursday 12th November 2015

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Lufthansa

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NZ Govt approve QF/AA

QANTAS' alliance with American Airlines has been given the green light by New Zealand's transport authority, while US regulators continue to ponder the venture.

NZ Transport Minister Simon Bridges rubber stamped the joint business agreement, saying the Qantas/American Airlines tie-up will likely result in cheaper fares and more choice for passengers travelling between NZ & the USA.

The timing of the authorisation couldn't have been better, with AA confirming yesterday plans to launch new flights from Los Angeles to Auckland, starting Jun.

"This new service will help make Los Angeles and the wider United States more affordable and accessible for Kiwi travellers," Bridges said.

"Given American Airlines'

extensive domestic network in the United States, the alliance also means New Zealand will be a more attractive destination for Americans than ever before."

Bridges said AA's AKL service along with United Airlines' plan to commence new San Francisco-Auckland route in Jul 2016 (**TD** 09 Oct), will bring increased competition to the market, all for the benefit of consumers.

"It's great to see airlines responding to the strong demand for travel between New Zealand and the USA," Bridges added.

Over 230,000 US visitors have travelled to New Zealand so far this year, up 11% year-on-year.

Last week, the US Govt sought further details from QF and AA, including the alliance's five-year outlook, departure & traffic data, strategic relationships between Qantas & GDSs, before it would hand down its decision.

Eight pages of news

Travel Daily today has eight pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- Travel Trade Recruitment
- One&Only Wolgan Valley
- JITO

JITO gift vouchers

INDUSTRY personnel setting up job alerts with JITO.co by 30 Nov could win a \$400 David Jones gift voucher or other prize - see **pg 12**.

The oneworld explorer fare.

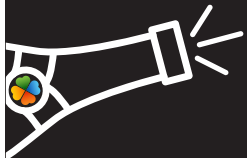
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Eurostar Ambassadors

THE first Rail Plus 'Eurostar Ambassador' program for travel agents has kicked off this week, with \$1,000 worth of Coles Group & Myer gift cards up for grabs.

Consultants who take a 30-question quiz on Eurostar's network and achieve a pass rate of 60% or higher will receive a Eurostar Ambassador certificate and the highest-scoring consultant will take home a \$500 Coles Group & Myer gift card.

Second place will receive a \$300 gift card and second runner-up a \$150 gift card.

To take the quiz, **CLICK HERE**.

India web workshops

INDIA Tourism, Sydney has launched an online workshop on the diversity of tourism product India has to offer.

Travel agents who complete the workshop by 15 Jan will go into the draw to win two Air India Dreamliner tickets to Delhi from either Sydney or Melbourne.

The workshop highlights "why India is for everyone".

For more details & to complete the workshop, **CLICK HERE**.

SIA tie-up with Lufthansa

SINGAPORE Airlines and Lufthansa overnight announced a wide-ranging partnership, which will see them cooperate in a joint venture on routes across the globe, including Australia.

Key routes between Singapore and Europe will be operated on a joint venture basis, including SQ's new non-stop services to Dusseldorf (**TD Tue**).

"The two airline groups also intend to co-operate in key markets in Europe, Southeast Asia and Australia, coordinating schedules to provide customers more convenient connections between route networks, offering joint fare promotions, aligning corporate programs to strengthen the proposition to corporate customers and exploring enhancements to existing frequent flyer program ties," the carriers said in a statement.

The agreement also includes SIA offshoot SilkAir and Lufthansa subsidiaries Swiss and Austrian Airlines.

Lufthansa and Swiss will codeshare on SIA and SilkAir routes serving destinations in

Southeast Asia & the Southwest Pacific region.

SQ ceo Goh Choon Phong said the jv provides a "solid foundation for numerous commercial cooperation opportunities".

Lufthansa ceo Carsten Spohr, who earlier this year presided over the introduction of the carrier's controversial GDS fee (**TD 03 Jun**), said the intensified partnership with SIA is a "cornerstone of our Asia strategy".

SIA customers will gain access to additional destinations via the transfer hubs of Frankfurt, Munich and Zurich, with the deal including more than 20 new codeshare routes within Europe covering Austria, Belgium, Germany and Switzerland.

AHL name change

AMALGAMATED Holdings Limited - the parent company of Rydges Hotels & Resorts, Atura Hotels and QT Hotels & Resorts - has announced plans to change its name to Event Hospitality and Entertainment Limited.

Aside from its interest in hotels, AHL also owns Event Cinemas, Greater Union, Thredbo Alpine Village and other businesses.

Shareholders will be asked to approve the name change at an Extraordinary General Meeting.

VA Bali flts grounded

VIRGIN Australia has cancelled all flights from Australia to Bali (Denpasar) today, saying the carrier is "unable to guarantee safe nighttime operations", but plans to operate daytime flights ex DPS - latest details **HERE**.

Lido appointment

THE Lido Group has appointed Grant Rattray to the newly created role of Director of Strategic Partnerships.

He joins Lido from his most recent role as Sales Director, Asia Pacific for Sabre's GetThere online corporate booking solution.

Now based in Sydney, Rattray will identify, establish and cultivate relationships with key partners including TMCs and hotel groups - more appointments on **page 8**.

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CLICK HERE for further details

AC anti Gulf carrier expansion

AIR Canada vp of global sales Duncan Bureau says the airline will protest moves by the newly elected Canadian Liberal Govt to grant greater access to the nation by Emirates and Etihad Airways.

"There is enough capacity... between the two markets," Bureau told *Gulf News* last week.

Currently, EK and EY are restricted to no more than three weekly services to Toronto.

Just last week, Air Canada began a new thrice weekly service to Dubai using *Dreamliner* aircraft.

The group lobbying against the

expansion of Emirates, Etihad and Qatar Airways into America, *Partnership for Open & Fair Skies* backed Bureau's remark.

Group spokesperson Jill Zuckman said:

"Air Canada knows what the rest of the world is already experiencing: the heavily subsidized Gulf carriers don't play by the rules, flood the marketplace and undermine fair competition.

"Until the UAE and Qatar stop subsidizing their state-owned airlines in violation of Open Skies policies, governments around the world will rightly be reluctant to give them additional access to their markets.

"It's time for the Obama administration to wake up to this blatant violation of its bilateral agreements and request consultations with the UAE & Qatar. American jobs depend upon it," Zuckman said in a statement.

Airberlin to DFW

GERMAN oneworld member carrier airberlin has confirmed it will boost its international route network to include Dallas/Ft Worth in Texas from 06 May.

The four weekly services will operate from airberlin's primary long-haul hub, Dusseldorf.

CEO Stefan Pichler said the USA is an important part of AB's network growth strategy.

Vale Lorraine Stewart

CIT Holidays and its industry partners are mourning the death last Fri of Lorraine Stewart, who worked with the Italian specialist wholesaler for over 25 years.

"Her positive spirit and personality will be very much missed by everyone," said CIT general manager Kate Newsom.

Stewart will be remembered at a service this Fri 13 Nov from 10am at the Eastern Suburbs Memorial Park, 12 Military Road Matraville.



Window Seat

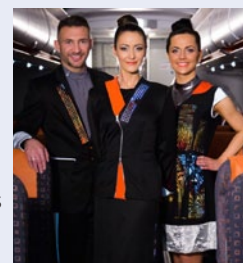
EUROPEAN LCC easyJet has put "smart dressing" into a whole new category, by providing its cabin crew with new intelligent uniforms.

The outfits, provided by designers CuteCircuit who are also famous for dressing performers such as Katy Perry and U2

for their stage shows.

The special uniforms for both male

and female crew (pictured) include in-built LED lights which can illuminate the plane in an emergency, plus a microphone, cameras, air quality sensors and even a barometer.



Ebola cards scrapped

THE Australian Govt will cease collecting Ebola travel history cards from passengers arriving into the country next month.

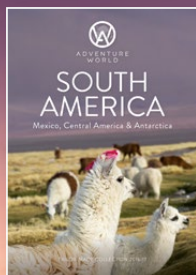
Airlines, airports and a range of govt agencies will be permitted to relax precautions ahead of peak season, *The Australian* reported.



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Mexico - Itza awesome place!



INFINITY Holidays sent a group of IH agents to Cancun in Oct to experience Mexico.

The agents enjoyed capers at Cancun's club Coco Bongo, a visit to the ancient Mayan ruins of Chichen Itza and a spot of spelunking in the cenotes of the Kantenah natural Reserve on the Jungle Maya Tour.

Pictured at Chichen Itza are Olenka Palac, Caitlin Mitchell, Josh de Angelis and Fiona Williams from Infinity Brisbane, Leigh Reynolds from Infinity Adelaide, Niki Hastle from Infinity Perth, Luke Knights and Joanne Heenan from Infinity Melbourne and Chris Nguyen and Samantha Cole from Infinity Sydney.



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Virtuoso Luxe Report

AUSTRALIA has been ranked the fifth most popular global destination for luxury travel in the annual Virtuoso Luxe Report, based on opinions of over 375 agency members in North & Latin America, Asia Pacific and Europe.

Topping the poll was Italy, then France, South Africa and Mexico.

New Zealand was the fourth most popular destination for adventure holidays, trumped by South Africa, Costa Rica and the Galapagos Islands.

AW Africa brochure

ADVENTURE World's new standalone 2016/17 Africa, Egypt & Middle East brochure has been released as part of the firm's move to bring back travel agent tools (**TD** 26 Oct).

Agents can use the guide to mix & match products and features new destinations, including Samburu National Reserve and Tsavo West National Park.

Yukon video promo

TOURISM Yukon has rolled out two 60-second YouTube videos to promote the destination's winter offering, including the **Aurora Borealis** and **dog mushing**.

The TVS can be used by agents to promote the region to clients.

"We are excited to offer these videos as an effective tool for travel agents to educate their clients about Yukon's awe-inspiring natural phenomena, pristine wilderness and fascinating culture," Tourism Yukon market manager for Asia Pacific Jessica Ruffen said.

View the ads by clicking above.

China Eastern to ORD

QANTAS' new alliance partner China Eastern Airlines has opened reservations for a new thrice weekly service between Shanghai PuDong and Chicago (ORD).

GDS displays indicate MU will inaugurate the service on 18 Mar using Boeing 777-300ER aircraft.



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New Japanese office

BRITAIN'S leading Japan specialist tour operator, InsideJapan Tours, has confirmed plans to commence operations in Australia.

The company offers a range of small group tours with a maximum of 14 pax, and has offices on the ground in Japan as well as a North American sales office in Boulder, Colorado.

InsideJapan's Agent Sales manager, Matt Spiller, told **TD** that over the last few years the company had tested the waters in Australia via a small sales team based in the Japan office.

"As this has proven successful we have taken the decision to actually open an office in Australia in 2016," he said, with plans for a manager to be in place by May and then expanding to a full team by Jan 2017.

As well as Japan the company operates tours in Burma, Vietnam, Cambodia and Laos but at this stage will only be promoting its Japan product in the Australian market.

FJ Biz improvements

Fiji Airways is set to reveal the latest phase of its five-year master rebranding plan from Dec.

Passengers flying in Business Class on all flights (except to/from the USA) will have their luggage allowance increased from the current 30kg to 40kgs.

Members of Fiji Airways' Tabua Club will be entitled to a further 10kgs, for a total of 50kgs.

On flights to the US, FJ's checked baggage allowance for Business Class customers will ramp up from two pieces to three pieces of luggage, and four pieces if the pax is a Tabua Club member.

Starting Jan, Fiji Airways is also ramping up its service offering for top tier travellers.

The new dedicated 'Premium Services Team' will cater for VIPs, CIPs and Tabua Club members travelling in Business Class.

Responsibilities of the team will include Meet & Greet Service at Nadi and Suva Airports for Departures and Arrivals, concierge service, pre-assigned seating and personal assistance for flight connections in Fiji.

The PST will be proactive, contacting VIPs before travel and will have a dedicated phone number & new uniform, "all with the goal of delivering one-on-one individualised service," FJ said.

New York summit for CATO chair



COUNCIL of Australian Tour Operators (CATO) chairman Dennis Bunnik from Bunnik Tours has been making international connections this week, meeting up with counterpart organisations in London and New York.

Bunnik is **pictured** above in the New York offices of the US Travel Operators Association with USTOA vice-president Peggy Murphy and president Terry Dale.

The Big Apple meet-up followed an encounter with the UK's Association of Independent Tour Operators during World Travel Market in London.

"Forming links with our

international colleagues allows us to share information and ideas for the benefit of our members," Bunnik told **Travel Daily**, with key areas of focus including consumer, business risk and crisis management.

CATO will later this month hold dinner meetings for members and prospective members in both Melbourne and Sydney.

The new CATO strategic plan will be presented, along with guest speakers Phil Asker AO in Melbourne on 24 Nov and Gil McLachlan in Sydney on 25 Nov.

Register to attend by emailing gina@afta.com.au.



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EIGHT product managers were recently invited to take part on a seven-day famil trip of Kyushu, the southernmost of Japan's four main islands.

The group visited Oita, Kumamoto, Kagoshima and Fukuoka prefectures in Kyushu.

During their stay, they saw two active volcanoes, experienced outdoor baths, footbaths and even sand baths, visited two

landscape gardens, walked across Japan's highest pedestrian suspension bridge and climbed up the keep of ancient Kumamoto Castle.

The trip was fully-hosted and escorted by Japan National Tourism Organization (JNTO)

Sydney Office.

Pictured above dressing up in traditional royal garb at Wakuwaku-Za, Kumamoto Castle's interactive museum, are Kate Harper, World Expeditions; Angela Ferres, Insider Journeys and Amy Rae from China Travel Service.

The group are **pictured** below enjoying the Sand Baths of Ibusuki, Kagoshima.



New Uga Aussie rep

SRI Lankan hospitality group Uga Escapes has appointed Enticing Asia to lead its sales and marketing efforts in Australia.

Uga Escapes offers five boutique properties including The Residence in Colombo, Ulagalla in the UNESCO World Heritage region of Anaradhapura, Jungle Beach and Uga Bay on the country's east coast, and the new Chena Huts Yala Park which opens next month - more info on sales@enticingasia.com.

Egencia Nav app

TRAVELLERS can now complete flight bookings on Egencia's just-launched travel app, Egencia TripNavigator.

The app has global air booking capability and displays individual and company preferences.

It keeps track of flight, hotel, car and rail booking details and sends notifications when it is time to check in to flights, if you don't have a hotel booked and offers online check-in.

Thursday 12th Nov 2015

Sydney Rugby Fest

SYDNEY will be the host city for rugby from 04-07 Feb when the Bondi Tens and inaugural Sydney 7s run back-to-back.

"Sydney is Australia's home of rugby. In February 2016 rugby fans can see everything from big ticket international tournaments to local grassroots games," said Minister for Trade, Tourism and Major Events and Minister for Sport, Stuart Ayres.

EVA picks Travelport

TAIWANESE carrier EVA Air has selected Travelport's Airline Insight business intelligence and reporting solution.

EVA Air will use the technology to draw on multiple data sources to make strategic planning decisions.



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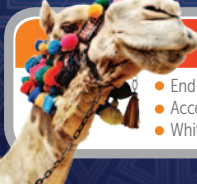
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Intrepid \$10K prize

AGENTS will have the opportunity to win US\$10,000 worth of travel by voting for their favourite traveller's photo taken on a nine-day Intrepid journey through Mexico and Guatemala.

The eight travellers, a mix of social media stars, will post their best photos on the Adventure Collective hub and the adventurer with the most votes will get US\$5,000 to put towards an Intrepid Foundation project of their choice - **CLICK HERE**.



Win tickets to see *Tanna*

Travel Daily has partnered with Vanuatu Tourism Office (VTO) to give away five double passes to celebrate the release



of the movie *Tanna*, the first feature film to be shot entirely in Vanuatu, in close collaboration with ni-Vanuatu people and starring an all Vanuatu cast.

Tanna recently collected two awards at the Venice Film Festival and tells the beautiful tale of forbidden love. For more information on travel to Vanuatu **CLICK HERE**.

To win, be the first to send the correct answer to the question about Vanuatu's island of Tanna to vanuatu@traveldaily.com.au

Which member of the British Royal family do the people of Yakel worship?

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Asia Escape incentive

ASIA Escape Holidays are running a Christmas incentive, with Coles/Myer vouchers up for grabs for bookings made between 02 Nov-12 Dec.

Book any cruise with Asia Escape Holidays upwards worth \$10,000-\$19,999 and receive a \$100 voucher, a \$20,000-\$29,999 booking and receive a \$200 voucher and \$30,000+ for a \$300 voucher.

Gift vouchers of \$100 are also on offer for select *Ovation of the Seas* departures and \$50 vouchers for all air and land bookings of \$2,500 or more.

The vouchers will arrive in time for Christmas shopping.

Andaz Scottsdale

HYATT Hotels Corporation has announced Andaz Scottsdale Resort & Spa will open in Arizona in mid-2016.

It will feature 201 bungalow-style rooms, a spa and salon, and more than 1,860m² of indoor and outdoor meeting and event spaces.

Andaz Scottsdale will also include a pool and fitness centre.

New CA Paris route

AIR China has announced it will launch four weekly non-stop services between Chengdu and Paris, commencing 12 Dec.

Paris is CA's fifth European hub from Chengdu, joining existing routes to Amsterdam, Frankfurt, London and Moscow.

Flights will be operated using dual class Airbus A330-200s.

Bramon Wine Estate delights!



SOUTH African Tourism treated five travel agents to an adventure-filled 10-day famil in South Africa after winning the South Africa (SA) Specialist competition that ran from Oct 2014-Mar 2015.

The trip took the agents from Cape Town along the Garden Route and included a luxury Big Five safari at Kwandwe Safari Lodge, city tours of Johannesburg and Cape Town.

The group explored Table Mountain, V&A Waterfront, the Kirstenbosch Gardens, Knysna Waterfront and the vineyards at the Bramon Wine Estate near Plettenburg Bay.

A highlight was a Rhino Conservation Safari at the

Kwandwe Private Game Reserve.

Pictured enjoying lunch at Bramon Wine Estate are winners and guests Jane Ann Lawrence, World Travel; Natalie Blackmore, Escape Travel; Suzan Tan, South African Airways; Keegan Robertson, STA Travel; Olivia Glover, TravelManagers and Isabelle Tremblay, Flight Centre.

BW tech upgrade

BEST Western Hotels & Resorts (BW) has redesigned its mobile website and Best Western to Go! app.

Features include a new hotel comparison view, improved search function and a new map-based feature.

New Year New Career?

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Gogo on 2,500 planes

AERO-COMMUNICATIONS service provider Gogo has this month fitted out its 2,500th commercial aircraft with its connectivity solutions, with over 700 planes still on the backlog.

Maid of the Mist pax

NIAGARA Falls sightseeing cruise operator Maid of the Mist has achieved a record breaking season in 2015 with over 1.4m passengers cruising with the line. This year's season ran from 01 May to 08 Nov, with numbers up 17% on the year prior.

Beyond tailor-made

BEYOND Travel's 2016 Eastern Europe brochure is out now and features an increased range of suggested tailor-made holidays.

New for 2016 is the 11-day Romantic Road, Bavaria, The Alps & Vienna which travels from Germany to Austria via rail, coach and car.

Other new options include Prague and Bohemia to Budapest by car and rail and Romania and Bulgaria by private car and driver.

"These packages are aimed at the 55+ demographic, they have travelled extensively and have the confidence to navigate around countries like Germany and Austria, where modern transport infrastructure makes this type of travel easy and comfortable," said Beyond Travel's marketing manager Bryce Crampton.

Download the brochure **HERE**.



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Uniworld Boutique River Cruise Collection has appointed a second sales manager for NSW/ACT, in the person of **Kathleen (Kit) Jordan**. She joins Uniworld from her former role as a Cruise Wholesale Specialist within Flight Centre. She will work alongside fellow NSW sales manager for Uniworld, David Doyle.

Jee Whan Lee has been appointed as Executive Chef for **PARKROYAL Melbourne Airport**. He has extensive international experience working in kitchens across the globe including Korea and Canada as well as Peppers Cradle Mountain Lodge in Tasmania.

Monte Carlo's **Societe des Bains de Mer (SBM)** has appointed **Pascal Camia** as managing director of its Casinos division. Camia is currently director of the Hotel Hermitage, and will focus on implementing a strategy to develop the loyalty of existing and new gaming customers.

Kevin J. Abramowicz has been appointed as regional general manager of **COMO Hotels & Resorts** for Thailand and Bhutan. COMO currently has four properties in the countries, and Abramowicz will be based at the group's newest Thailand property, Point Yamu by COMO in Phuket.

Complete Travel Marketing has named **Eleanor Gilkes** as its new sales & marketing co-ordinator. She joins the company from Tourism Australia where she worked as part of the Business Events team.

Kuoni Group has appointed **Zubin Karkaria** as its new chief executive officer. Karkaria is currently the ceo of Kuoni offshoot VFS Global, a role he will also continue having established the business in 2001.

Top Tourists Parks of Australia has appointed **Richard Emerson** and **David McIvor** to lead the organisation over the next year, after the sudden death of the group's former chairman Richard Davis OAM. The pair will share the role of chairman until elections are held at the next Top Tourist Parks agm in Oct 2016.

Manish Puri has been named as the new general manager of **Six Senses Qing Cheng Mountain**, moving from his current role as gm of Thailand's Six Senses Yao Noi. His industry experience also includes opening the Burj Al Arab in Dubai where he was private dining manager.

Event app developer **ShowGizmo** has appointed **Michael Fuller** as its new vice president of Global Strategic Alliances. Fuller joins the company from his most recent role as Strategic Communications Manager for the Association of Australian Convention Bureaux.



Win a trip to New Caledonia

This month *Travel Daily*, Aircalin and New Caledonia Tourism are giving agents the chance to win an amazing trip to New Caledonia including:

- Two complimentary return economy class tickets on Aircalin
- 5 nights' accommodation in a one bedroom apartment for two including buffet breakfast everyday provided by Ramada Plaza Noumea.
- Return airport transfers



All you have to do is have the most correct answers and the most creative answer to the final question. Send all your answers to newcalcomp@traveldaily.com.au

9. Name a traditional Kanak (Melanesian) dish.

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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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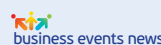
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This global travel company are looking for a Business Development Manager to acquire new corporate travel business for their corporate brand. You will be focused on new business wins & complete lead generation across the middle market space. If you are good at building relationships & have fantastic rapport building skills, then this role is for you! With this leading TMC, your career will be put in number one spot. Terrific employee benefits.

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This highly successful luxury wholesale travel company are renowned for providing first class service to their customers & agents & being amongst the best in the business. As Manager of this professional & experienced team of professionals, you will be responsible for leading, motivating, training & overseeing a small team of successful consultants. You will need a min 5 years international travel industry experience and demonstrated management skills.

LEADERSHIP OPPORTUNITY

RETAIL TEAM LEADER

MELBOURNE – SALARY PACKAGE TO \$80K

Independently owned travel agency group is seeking a leisure travel team leader to join one of their successful offices in Melbourne's outer Eastern suburbs. Working in a small, yet dynamic team, you will be responsible for servicing a variety of clientele with leisure travel requests whilst assisting the Office Manager with managerial duties. A minimum 5 years international consulting experience required, together with strong leadership qualities.

ALL ABOUT THE NUMBERS

REGIONAL FINANCE MANAGER

PERTH – SALARY PACKAGE \$140K + BONUS

This award winning hotel chain is recruiting now for a regional finance manager with responsibility for several hotels in WA. You will be required to perform strategic finance and taxation review of the region with the purpose of reducing costs and increasing revenue. You will have at least 15 years in the finance industry and have a strong airline background in finance, this is essential criteria. If this sounds like you contact us today!

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MICE BUSINESS DEVELOPMENT MANAGER

SYDNEY – SALARY PACKAGE DOE

Are you well networked in MICE contacts? Due to growth in their MICE business, this award winning TMC is keen to continue to grow their presence in this space. Here is your chance to use your established MICE network and relationship building skills and represent a company who really values their sales team. As part of their business development team, you will be rewarded with high end incentives and additional bonuses!

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SYDNEY – EXCELLENT SALARY PACKAGE

Join a successful company with a strong global presence and watch your career soar. Here you will be responsible for the continued service of pre and post-sales support for E-Commerce customers. You will have the ability to manage multiple stakeholder relationships, work closely with the sales team and be an expert on the product. Experience with IT Infrastructure, CRS and Online (OBT's) additions required here. Apply now!

THIS IS THE LIFE!

GENERAL MANAGER

GOLD COAST – \$100-\$120K PKG

In this live in role you will oversee all aspects of the property. Lead the management team driving customer service, profit maximisation & maintain brand standards. Manage budgets, forecasts & business plans. Recruit, manage, train & monitor team members to ensure service standards are met. Previous experience as a GM in a hotel/resort, commercial acumen, strong leadership, communication & interpersonal skills required. Body Cop & Strata experience desirable.

ISLAND DREAMING!

RECRUITMENT SPECIALIST

WHITSUNDAYS – \$65-70K + SUPER

Our client is looking for an experienced hospitality recruitment professional to work & live on this beautiful island. Your duties will include the end to end management recruitment process, advertising internally & externally, liaise with other dept. on headcount, coordinate arrivals & reporting. Previous experience in similar role within hospitality managing high volume, great communication, administration & time management skills required.

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Working in partnership with the Australian Travel Industry

After Sales Customer Support Consultant Brisbane, Pkg of \$55K + Super, Ref: 1797SZ1

Are you sick of focusing on just sales and want a bit of diversity in your role to assist customers that holds existing bookings with post sale enquiries? If you are an experienced Travel Consultant with 2 + years you will be experienced in making changes to flights and wholesale products to ensure customer satisfaction. Rotational working hours predominately Mon - Fri and although you will be required to do a weekend once a month with days off in lieu. Fantastic company benefits.

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

Digital, Social & Communication Administrator Sydney, D.O.E + Super, Ref: 2002MB1

We are looking for Digital Marketing Coordinators with a passion for digital and social media, with experience in PR communications. The successful candidate must have exceptional editorial writing ability with excellent attention to detail. You will have the ability to work effectively can-do attitude, work collaboratively with others and exhibit reporting skills and improve sales. In return you will have a fantastic opportunity to work for a well known global cruise company.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Cruise Consultant Melbourne, \$Competitive, Ref: 0986KF1

Are you passionate about the cruise travel industry? Do you want to be part of an established Travel Company that can offer great salary and benefits? You will be in a supportive working environment offering great training and career progression opportunities! This role is for a focused team player that has excellent communication skills, strong cruise product knowledge and is confident in hitting their targets. If this sounds like you we would love to hear from you! GDS knowledge required.

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Travel Consultant Adelaide, \$40-45k, Ref: 0974DV5

My client is looking for a Retail Travel Consultant to join their expanding team in the Adelaide area! If you have a passion for all things Travel and would like to build your career further in a successful environment then this could be the role for you! If you have previous experience working as a Travel Consultant and you are hard working we would be happy to hear from you asap! You need to be known for having strong work ethics along with superior customer service skills!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

National Hospitality Sales and Revenue Manager Queensland, \$200k + Super + Bonuses, Ref: 2023LM1

We are currently seeking an executive leader to develop and lead a well established Hotel Group through the commercial activities. For this role you must be customer focused, result orientated and demonstrate strong negotiating and leadership skills. The right candidate will have significant senior commercial management experience; history of dealing with both corporate and leisure markets, strong interpersonal skills and an ability to convey complex ideas for the business growth.

For more information please call Lia on
(07) 3023 5023 or click [APPLY](#) now.

Africa Travel Specialist Sydney, Up to \$55K + Super, Ref: 2021PE1

Africa really does have it all! Create exceptional bespoke travel arrangements for your discerning clients; utilise your skills and love of Africa by joining this unique travel organisation. Our client is seeking an energetic and passionate Africa Travel specialist. You will have the ability and desire to sell, plan and advise on travel arrangements to a diverse client base whilst delivering an unparalleled level of client care. Are you able to tailor-make holidays to Africa?

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Leisure Travel Consultant Hobart, Generous Salary + Comm, Ref: 1960TS4

We are looking for an experienced Travel Consultant who is ready for an exciting new opportunity in a busy location in central Hobart. My client is a part of an award winning agency group selling high-end travel products to repeat clientele. You will be working with a small team of friendly customer focused consultants delivering outstanding service. The ideal candidate will have at least two years of experience in retail consulting and will be rewarded with a generous base + commission.

For more information please call Tammy on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Consultant Perth, \$50-55k, Ref: 1877DV5

If you are an International Corporate Consultant and you are in need of a fresh challenge in an expanding and thriving role then this is your chance to fulfil your dream! My client requires an experienced corporate consultant to join their expanding team in central Perth. This is an Australian-owned corporate giant and you will be looked after with further progression on offer! Corporate Consultants that have international experience thrive in this environment and you can too!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.



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