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First with the news

Tuesday 17th November 2015

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Air Canada Brisbane

AIR Canada is celebrating the launch of its new non-stop services between Brisbane and Vancouver, with reservations now open for the flights which will debut in Jun.

The year-round thrice weekly 787-8 service, which was first revealed by **Travel Daily** (TD 26 May 2015) will offer international Business class, Premium Economy and Economy cabins, with special launch fares now available for bookings ticketed by 20 Nov.

For full details, see the **cover page** of today's **Travel Daily**.

Travelodge relaunch

TFE Hotels today revealed a new marketing campaign highlighting the refresh of Travelodge Hotels (TD 10 Dec 2014) and its *Refreshingly Simple* tag line.

There's also a new booking engine encouraging guests to go online for direct reservations at TFEHotels.com/travelodge.

QF rejigs USA, Asia flights

QANTAS will cut its Sydney-Los Angeles flights from the current ten weekly to a daily operation from next Apr, with the carrier redirecting the capacity freed up on routes to Asia.

Speaking at an investor conference yesterday, ceo Alan Joyce said three of QF's seven weekly MEL-HKG flights would also be upgraded from an A330 to a Boeing 747, boosting overall Hong Kong capacity by 2.5%.

"Qantas expects to use the A330 aircraft freed up by the Hong Kong changes to add further capacity on another Asian route, with several markets under consideration," Joyce said.

He said despite the reduction in SYD-LAX frequencies customers will still have the option of double daily flights on the route, with QF codesharing on the new American Airlines services which commence next month, along with QF's new SYD-SFO flights.

Qantas will also add an extra A380 flight on the Sydney-Dallas/Fort Worth route from Apr, lifting the service to a daily operation.

Joyce said Asian routes had been the strongest contributors to QF's international revenue growth so far in 2015/16.

Luxperience 2016

BUYER applications for next year's Luxperience show have opened, in response to an "unprecedented number of enquiries, especially from new attendees," the organisers said.

The luxury travel trade forum will take place in Sydney from 18-21 Sep 2016, with "participation fees" for buyers ranging from \$55 for a half day through to \$399 for the full three days including domestic flights and up to three nights' accom for attendees outside the greater Sydney area.

See events.luxperience.com.au.

Flight Centre buy

FLIGHT Centre is taking a 40% stake in Kuala Lumpur-based World Aviation Services, described as a small corporate travel business with six staff, transacting \$250,000 in annual revenue (**TD** breaking news).

FLT said the deal gives it a footprint in Malaysia, with the business operated under the FCm Travel Solutions corporate travel brand in partnership with Datuk Haji Hamzah Rahmat, a local businessman who is also the president of the Malaysian Association of Tour and Travel Agents.

Today's issue of TD

Travel Daily today has eight pages of news, a front cover wrap for **Air Canada**, a photo page for **Topdeck** plus full pages from: (**click**)

- AA Appointments jobs
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Marriott buys Starwood

MARRIOTT International will create what is undisputedly the world's largest hotel company, with the US\$12.2 billion acquisition of Starwood announced overnight.

The deal has been unanimously approved by the boards of both companies, with the merged businesses to operate over 5,500 hotels with 1.1 million rooms across the globe.

"The driving force behind this transaction is growth," said Marriott ceo Arne Sorenson, adding that the deal will offer more choice for consumers, better economics for owners and franchisees and enhance long-term value for shareholders.

"Today is the start of an incredible journey for our two companies," Sorenson added.

Following the completion of the merger Sorenson will remain ceo of Marriott International, with the business continuing to be headquartered in Maryland.

Marriott said it expects to accelerate the growth of Starwood's brands, with the combined company having a broader global footprint, strengthening its "ability to serve guests wherever they travel".

Bali still under cloud

VIRGIN Australia flights from Australia to Bali remain cancelled today and tomorrow due to "ongoing uncertainty around flying conditions," while Jetstar will operate one flight today from Melbourne.

Both carriers are hoping to get passengers back from Bali ASAP.

French determination

ATOUT France director Australia Patrick Benhamou has vowed that "with the help of the retail trade, we will be pro-active to show that we will not surrender to our enemies".

He has confirmed the upcoming agent movie night on 30 Nov will still proceed, with 300 consultants registered for the sellout event.

Benhamou said the Eiffel Tower, Louvre, Galeries Lafayette and Printemps are now open, with the Lido, Versaille, Moulin Rouge, & Disneyland to open by tomorrow.

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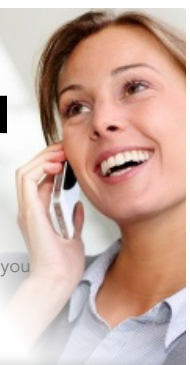
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AirAsia offers eNett option

ENETT International has signed a new agreement with AirAsia which will allow travel agents to purchase flights on the LCC using Virtual Account Numbers (VANs).

An eNett VAN is an automatically generated MasterCard number used for supplier payments, and can be restricted by various parameters such as amount, date, currency and merchant.

The move is being claimed as a first of its kind, with agents using VANs exempt from credit card surcharges, making the new option the cheapest form of credit card payment for AirAsia services.

Under the agreement AirAsia will add VANs as a new payment option in its agency booking platform, and will also accept VANs through the Travelport Travel Commerce Platform.

The new Travelport solution will roll out in Australia early next year for AirAsia X flights, before

being extended to other brands and markets globally during 2016.

"We're committed to offering the most competitive fares in the market," said AirAsia Group Head of Sales, Rayner Teo Kheng Hock.

"Reducing the cost of booking means agents can use these savings to offer the lowest prices to their customers," he said.

The deal also enables AirAsia to reduce the cost of processing payments and "incentivise agents to book with us, keeping our cost base down and supporting our rapid expansion globally."

eNett ceo Anthony Hynes said agents would also see significant efficiency gains through integration, with the pact showing how "implementing innovative B2B payment models and technology can bring tangible benefits for the industry as a whole".

For info see enett.com/airasia.

New Anaheim suites

THE 215-suite Homewood Suites by Hilton Anaheim Resort-Convention Center has opened its doors, offering a new option for long-stay leisure travellers.

Suites feature fully-equipped kitchens and bunk beds for kids in the spacious family suites.

Guests staying at the property are offered free wi-fi, daily hot breakfast and complimentary evening social events from Mon-Thu & a grocery shopping service.

CLICK HERE for more details.

Venture Arab brox

VENTURE Holidays has released its 2016/17 Dubai, Abu Dhabi and Oman brochure, featuring a suite of new accommodation and touring options in the Gulf.

Some of the new products include a Flavours of Dubai tour, a Private Night Safari with Astronomy and Ferrari World.

Day & extended touring options are also available in Oman.



Window Seat

MUSEUM-GOERS around the world may be disappointed to hear as many as half of all natural history specimens held in some of the world's greatest institutions are probably wrongly labelled, according to experts at Oxford University and the Royal Botanic Garden in Edinburgh.

The *Telegraph UK* reports the problem emerges when hundreds or thousands of specimens arrive at once and researchers make guesses for similar plants and insects.

The study examined 4,500 specimens of the African ginger genus *Aframomum* which had recently been meticulously identified in a study, finding at least 58% were wrongly labelled, or given an outdated name.

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Tuesday 17th November 2015

FJ winds back Suva

FIJI Airways is scaling back its twice weekly service to one between Suva and Sydney during Feb and Mar, in response to customer demands.

An updated flight schedule over Feb and Mar will see FJ's weekly return Suva-Sydney service operate on Fri, before moving to Sun from Apr through to Oct.

Effective 27 Nov, Fiji Airways is also advancing the time of flights from Sydney to Suva by 2.5hrs.

Managing director and ceo Andre Viljoen said the changes are necessary for the carrier to "optimise our aircraft resources." "The new schedules best fit the demand on the flights and our customers to Suva can still enjoy the most convenient connections over our Nadi hub.

"The Suva market remains critical to Fiji Airways. As and when we acquire more aircraft, we will be looking to further invest in both these markets," Viljoen said this morning.

Fiji Airways said it will be contacting booked customers impacted by the schedule changes to advise of alternatives flight options.

Froome to Victoria

REIGNING Tour de France champion Chris Froome has been confirmed as a starter for the 2016 Jayco Herald Sun tour being held in Victoria in early Feb.

Vic Minister for Tourism & Major Events John Eren confirmed the coup this morning with organisers of the pro cycling event.

Clipper Asia release

STAR Clippers is offering up to 35% off a range of its new Asia itineraries, coinciding with the launch of the 2016/17 program.

Seven-night cruises through Singapore, Phuket, Malaysia and Thailand begin in Dec 2016.

Sun Peaks opening

BRITISH Columbia ski haven Sun Peaks Resort has opened for the 2015/16 ski season due to heavy early season snowfalls.

The Canadian ski slope resort has amassed close to 50cm of snow in the past week, with up to 26cm more expected to fall by the end of this week.

Lifts, downhill & cross-country courses will open on Fri - more at www.sunpeaksresort.com.

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Foreign traffic up 5%

INTERNATIONAL scheduled pax traffic to/from Australia jumped 4.6% year-on-year to 2.8 million movements in Aug.

According to the latest Bureau of Infrastructure, Transport and Regional Economics report on International Airline Activity, int'l scheduled operations over the month increased just 0.2%, resulting in a 3.4 percentage point improvement for seat utilisation, which was 79.5%.

The figures also confirm Jetstar as Australia's third most prominent carrier in terms of passenger carriage, at 8.9% for the year ending Aug - a position JQ has held now for six months, just ahead of Singapore Airlines.

Qantas remains the dominant international passenger carrier, with 15.7% of the market over the same period, followed by Emirates (9.8%).

SANZAR & IHG's deal

IN LIGHT of the 2016-18 Super Rugby and Rugby Championship, Intercontinental Hotels Group (IHG) and SANZAR have extended their partnership for a further three years.

"In what is one of the most travel-intensive competitions in world sport, it's vital that comfort and high performance needs are met," says SANZAR interim ceo Brendan Morris.

"We are delighted to re-affirm our commitment to IHG."

The new arrangement will cover all IHG Hotels in Australia and NZ, primarily Crowne Plaza hotels and resorts; as well as Intercontinental Tokyo and Singapore due to the event expansion into those countries.

Seashells Fremantle

WESTERN Australia-based firm Seashells Hospitality Group has announced the addition of a fifth property to its collection, with new digs in Fremantle.

Seashells Fremantle is part of the new Richmond Quarter development in East Fremantle.

Opening in Q1 of 2016, the property will be spread over two floors, offering 24 spacious short-stay units, with a dedicated reception area and guest entry.



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BL adds 3 new routes

BUDGET carrier Jetstar Pacific (BL) is adding three new local routes in Vietnam to meet increasing travel demands.

Jetstar Pacific will offer daily flights from Ho Chi Minh City to Da Lat, beginning 15 Dec.

The following day, BL will induct services between Vinh & Cam Ranh and Hanoi & Tuy Hoa.

Services will be operated by 180 seat Airbus A320/A321 jets.

Tundra price freeze

NEW Zealand based boutique travel firm World Journeys has announced a price freeze on select Tundra Buggy experiences.

Based in Canada's north, the Tundra buggy lodge offers travellers accom out on the ice to experience up-close encounters with polar bears & other wildlife.

Ramada NZ additions

WYNDHAM Hotel Group has unveiled plans to open two new Ramada hotels in New Zealand.

The 32-room Ramada Resort Reia Tapa offers a mix of deluxe studios and suites; while Ramada Albany presents 66 serviced apartments, a mix of studios and one-and-two bedroom units.

Situated in Albany, Auckland and Doubtless Bay in Northland, the new properties will raise Ramada's hotel count to eight in New Zealand - part of a strategic move by Wyndham Group to ramp up the Ramada brand's portfolio across the ditch.

Luxico pens new deal

LUXURY travel agencies Luxico and Abercrombie & Kent have partnered to work on a range of marketing, tourism and product initiatives.

The agreement will see services streamlined, with Luxico guests and homeowners granted access to exclusive A&K travel deals, upgrades and booking incentives; while A&K will market Luxico's homes and provide concierge services for all of Luxico's guests.

Insight India invite

INSIGHT Vacations are inviting industry staffers to a showcase on escorted journeys to India, Bhutan, Nepal and Sri Lanka.

Joined by Australian cricketer Brett Lee, the showcase will feature a talk on Lee's time in India and his recollections from the makings of the *UNIndian* film.

The event will be held Mon 23 Nov at 6pm at the Four Seasons Hotel, Sydney.

New United lounges

UNITED Airlines is opening two new lounges at San Francisco Airport and Atlanta Airport as part of a \$100m investment to enhance customer experience.

The SFO lounge opens on 18 Nov, seats 130 guests, offers wi-fi and has a varying seasonal menu.

The ATL lounge opened its doors yesterday and can accommodate 100 guests and offers travellers complimentary fresh-food choices and beverages.



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Qantas debuts 'Retro Roo II'



TO COMMEMORATE its 95th anniversary, Qantas have unveiled a newly re-configured Boeing 737-800 aircraft.

Dubbed the 'Retro Roo II', the 1960s-styled plane was unveiled in Sydney yesterday and is the second Qantas jet featuring the vintage livery.

Modelled after Boeing 707 jets from 1959-1961, the original

Qantas planes were the first of its kind to operate outside of the US.

Qantas group ceo Alan Joyce described the themed-aircraft as a "flying tribute to the airlines history of innovation".

"Innovation is still at the core of Qantas and we're now looking to a new generation of aircraft with the arrival of Qantas' first B787 Dreamliners in 2017," Joyce said.

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For more



GLOBUS COSMOS MONOGRAMS AVALON WATERWAYS

AS to Charleston

ALASKA Airlines has this week inaugurated services from Seattle to Charleston, South Carolina.

The return service operates on Mon, Wed, Fri and Sun.

VA Perth terminal coming soon



VIRGIN Australia will commence Perth operations on Sun from its new home (**TD** yest) following the official opening of its new domestic terminal.

The all-new terminal has

been designed as an exclusive pier within Perth's existing int'l terminal, providing customers with a seamless walking-distance transfer between regional, interstate and int'l services.

The proximity of its partnering airlines ensures transfer times can be managed within one hour.

VA ceo John Borghetti (**pictured**) said the new terminal will deliver an outstanding travel experience with an self-check-in kiosk which blends the benefits of high technology services with simple personal interaction.

Security scanning, baggage handling, passenger flows, retail outlets, customer experiences as well as food and beverage have all been enhanced.

Looking more like a trendy hotel lobby than an airport lounge, the new 400-seat venue is a flagship for the airline, featuring its signature Wine and Espresso Bar, together with a wide selection of Luke Mangan inspired food and an outstanding view of the Perth CBD from across the tarmac.

Guests have a range of seating options from bar-stools to relaxing couches, oversized lounge chairs and counter-dining.

Jet Airways DEL boost

JET Airways will upgrade services between Singapore and Delhi to daily from 25 Nov.

The service offers connectivity for passengers from Brisbane, Melbourne and Sydney on Qantas' codeshare flights.

Win An Empty Coast by Tony Park

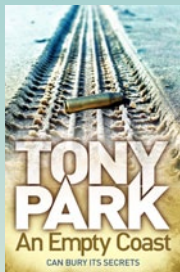
This week, **Travel Daily** and Swagman Tours are giving five lucky readers the chance to win *An Empty Coast* by Tony Park.

Sonja Kurtz – former soldier, supposedly retired mercenary – is in Vietnam carrying out a personal revenge mission when her daughter sends a call for help. Emma, a student archaeologist, on a dig at the edge of Namibia's Etosha National Park has discovered a body dating back to the country's liberation war of the 1980s. The remains, identified as Hudson Brand, are a key piece of a puzzle that will reveal the location of a modern day buried treasure. A find people will kill for. But former CIA agent Hudson Brand is very much alive and is also drawn back to Namibia to finally solve a decades-old mystery whose clues are entombed in an empty corner of the desert.

To win, simply be the first person to send through the correct answer to the question below to:

tonypark@traveldaily.com.au

Swagman Tours have chosen which animal for their 2016 Africa brochure?



AFTA update

From AFTA's chief executive, Jayson Westbury



IT IS hard to find words when it comes to the events of late last week in Paris. France as a nation comes from a place of peace, albeit having been a part of so much sorrow throughout its long history, but the indecent acts of terrorism carried out last week have rocked not only the people of Paris, but perhaps Europe itself. It is hard to believe that this level of devastation can occur and on such a random evening in a city that is so full of life. Paris is and will remain as one of the world's great cities and as they have done many times in past years, they will recover.

The travel and tourism industry will be there to support them along the recovery journey. While some consumer media reports would suggest that people are turning away from Paris, it would seem to me that this is not true of Australians. We are stoic people and have as our own nation been through these sorts of horrible events. But we will continue to travel and I strongly believe we will continue to travel to Paris and France.

Travel agents across the country will have once again sprung into action to provide the best possible advice they can to customers as they consider what to do. It is important at this time to keep a keen eye on the www.smartraveller.gov.au website for the latest updates and travel advisories to France, Paris and Europe as these sorts of situations tend to change on a daily basis.

Paris will recover as a city from this dreadful act of terrorism and I am sure the Australian travel industry will stand with them as they go forward. Our hearts and sympathies go out to all those who have lost loved ones at this time of great loss.

Rydges Wellington

RYDGES Hotels & Resorts have won a management contract for a new airport hotel to be developed at Wellington Airport.

Construction will begin in late 2016 and the four-star hotel will offer 134 beds, a restaurant, bar and conference facilities.

GoCatch new look

TAXI booking app, goCatch has unveiled new branding (**pictured**).

"We believe the new goCatch logo and colours cleverly capture our own your journey mantra, putting the customer and their journey at the core," goCatch's director of sales and marketing Charles Hunter said.



New Indo airports

THE Indonesian Ministry of Transportation plans to build 15 new airports by 2018 and has allotted a budget of US\$1 billion to improve transportation next year.

The 237 airports in Indonesia will either have their runways extended or terminals developed and expanded.

By Prior Arrangement

BY PRIOR Arrangement has added five new programs to new destinations in South Africa, France and Scotland in 2016.

Food and wine, travel writing and photography, music, art, architecture and museums are the focus of the new programs, each led by experts in their field.

Tours include a visit to South Africa's vineyards and restaurants in Mar with chef Martin Boetz and in Apr, BPA founder Carol Prior will team up with John Crawley to share their passion for Moroccan interior design, gardens and culinary.

Travelpart Uni API

TRAVEL Commerce Platform, Travelpart has added air shopping capabilities to its demo site, launched earlier this year to showcase Travelpart's Universal API capabilities.

The capabilities include access to an airline's branded fares, ancillary content from low cost carriers & interactive seat maps.

Travelpart plans to add to the site car shopping and to include data from Hotel Content Plus for a more expansive hotel display.

To demo the site, **CLICK HERE**.

Topdeck launch Asia in style

TO CELEBRATE the launch of Topdeck's new Asia program, over 150 VIPs from all corners of the industry were whisked away to 'The Island' in Sydney last Thursday night.

With the stunning Sydney Harbour as a backdrop, guests were greeted with coconut cocktails, top class food and entertainment from Australia's favourite comedian, Anh Do.

"Tonight was all about celebrating this exciting new

chapter for Topdeck with our industry partners, giving them a taste of what Topdeck has to offer across Asia" Topdeck's Global Brand Director Sarah Clark remarked on the night.

Pictured here is a gallery of images from the event.



ABOVE: Chris Grieve, EGM Flight Centre NZ; Sarah Clark, Topdeck Global Brand Director and Jono Norton, Flight Centre NZ.



COMEDIAN Anh Do kept the crowd in stitches.



ABOVE: Amanda Doolan, Student Flights Townsville; Camryn Rathbone, Student Flights Qld Product Leader; Kristy Zammit, Student Flights Loganholme; AJ Lawrence, Student Flights QUT and Rachel Lloyd, Student Flights Qld Brand Leader.



BELOW: Darren Lloyd, GM Escape Travel; Oscar Pooquetos, Flight Centre National Leader; Sean Martin, GM Student Flights; Tom Walley, EGM Flight Centre; Jess Anscombe, Flight Centre Nation Leader and Nick Lucock, EGM Flight Centre product.



ABOVE: Rebecca Livingstone, Jo Lamond and Sharna Thoars from Student Flights.



LEFT: Ben Ittensohn, Topdeck Director of Sales, Asia Pacific and Sarah Clark, Topdeck Global Brand Director.

RIGHT: Roz Martindale from Wahroonga Travel and Sally Marks.



BELOW: Jo Dick & Graham Boan from Helloworld.



ABOVE: Bec Johnson, Gina Norman and Jess Anscombe from Flight Centre.

Tuesday 17th Nov 2015

WLG int'l traffic spike

WELLINGTON Airport has reported an annual increase of 165,000 seats for the six months to 30 Sep, supported through the addition of three new international services.

The inclusion of Jetstar's Melbourne and Gold Coast routes and Fiji Airways' services to Nadi have effectively grown the market, with WLG reporting a 17% increase to 419,139 in international passengers for the half year, and a 3% hike to 2,388,201 in domestic number over the same period.

Comfort+ bookable

DELTA Air Lines will make its previously upgradeable only Delta Comfort+ product available for direct purchase on flights departing from 16 May within the United States and Canada.

Delta Comfort+ offers customers Sky Priority boarding & overhead bin space, extra legroom, free craft beer & wine and more.

It will be sold alongside Main Cabin and First Class fares.

Since its launch in Mar, Comfort+ has been offered as an enhanced seating option after purchasing a Main Cabin fare.

MEANWHILE, DL has announced that effective 01 Mar it will no longer accept pets as checked baggage but will continue to transport "allowable pets" in all cabins of service, except for premium class Delta One cabin.

FBI coax Singapore Girl to run!



IABW tourism focus

MINISTER for Tourism & Int'l Education Senator Richard Colbeck has joined delegation of 350 Australian business people at the inaugural Indonesia-Australia Business Week (IABW).

Aiming to strengthen alliances between Australia and Indonesia around education, training and tourism, Colbeck says that Indonesia's growing economy faces the challenge of up-skilling its workforce ahead of the ASEAN economic community.

"To maintain its current growth rate, Indonesia is improving its human capital through education & skills training," Colbeck said.

"Australian Institutions are in a prime position to help by building stronger commercial partnerships with Indonesian organisations."

The IABW runs from 17-20 Nov.

ABOVE: Two FBI Travel agents took to the streets of Melbourne on Sun for the City2Sea fun run.

Erica Slutzkin (left) and Deb Zimmerman are pictured ahead of the 15km race with Singapore Airlines' 'Singapore Girl'.



Money

WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.707

Markets have continued to react to the Paris attacks and the expectations of a rate in the US, with the Australian dollar sinking lower overnight and trade favouring the US dollar.

The AUD made some gains against the yen and the euro but was otherwise mostly lower. The Aussie dollar suffered large losses against emerging currencies like the South African rand, Malaysian ringgit and Indian rupee.

Wholesale rates this morning:

| | |
|--------------|-----------|
| US | \$0.707 |
| UK | £0.465 |
| NZ | \$1.085 |
| Euro | €0.662 |
| Japan | ¥87.10 |
| Thailand | ฿25.31 |
| China | ¥4.164 |
| South Africa | R10.087 |
| Canada | \$0.939 |
| Crude oil | US\$41.74 |



Win a trip to New Caledonia

This month **Travel Daily**, Aircalin and New Caledonia Tourism are giving agents the chance to win an amazing trip to New Caledonia including:

- Two complimentary return economy class tickets on Aircalin
- 5 nights' accommodation in a one bedroom apartment for two including buffet breakfast everyday provided by Ramada Plaza Noumea.
- Return airport transfers



All you have to do is have the most correct answers and the most creative answer to the final question. Send all your answers to newcalcomp@traveldaily.com.au

12. What is the name of the main area in Noumea where most of the hotels and restaurants are located?

Need a hint? CLICK HERE



Travel Daily is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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UPGRADE YOUR CAREER

**INTERNATIONAL CORPORATE CONSULTANT
SYDNEY WIDE – SALARY PACKAGE UP TO \$70K OTE**

If you are an experience corporate or VIP Leisure consultant, take a leap into the Corporate world & work on premium accounts with an opportunity to earn big! These expanding Companies require fantastic consultants who will work on 100% international itineraries. With supportive & professional offices, look after a portfolio of accounts, providing top level customer service to your prestige clients. Be rewarded with a top salary package, ongoing training & regain your work/life balance! Solid airfares & GDS & min 2 years' consulting.

READY TO WALK THE PLANK?

**CRUISE MANAGER, VIP & SPECIALIST
SYDNEY CBD – SALARY PACKAGE UP TO \$60k**

From a world renowned cruise liner, to online specialist to wholesaler; this is the time to set sail into a new role. We are looking for passionate cruise specialists to join one of these expanding teams. Enjoy creating cruise only or bespoke all-inclusive packages for direct passengers & travel agents. We require min 3 yrs exp, passion for cruise & well-travelled, solid GDS skills & pref leadership exp; you can work for an industry leader offering a top salary, ongoing progression, fab offices, & famils/inspections. Jump ship today!

EVENT OF THE CENTURY

**EVENTS COORDINATOR
SYDNEY CBD FRINGE – SALARY UP TO \$55K**

A specialised events company is searching for an organised & passionate coordinator who is ready to put their career in the fast lane. Research new destinations, create proposals, update the passenger database & adhoc duties. This is the rare opportunity to gain valuable experience with the view to upskill & progress. With modern, social offices you can also enjoy top salary & M-F only! If you min 2 years Events exp, pref Events Air/Pro plus high attention to detail; apply now! This truly is the event of the century!

DON'T LET THIS SHIP SAIL WITHOUT YOU

**CRUISE CONSULTANT
MELBOURNE – SALARY PKG UP TO \$70K (INCL. COMM)**

This boutique travel company is seeking a cruise specialist to join their team. With your previous experience servicing high end travellers with their luxury cruising holidays you will enjoy having time to consult and design unforgettable cruise itineraries. Located in an inner city location convenient to public transport, a fantastic salary package with MINIMAL weekend work is on offer to the successful applicant! Show what you're made of selling cruises on the likes of Cunard, Silverseas, Royal Caribbean & Holland America today!

STEP AWAY FROM EVERYDAY CONSULTING CUSTOMER SERVICE CONSULTANTS

MELBOURNE – SALARY PKG \$57K + SALARY INCREASES

Due to company growth, AA Appointments have 2 sensational NEW customer service roles that you are going to LOVE! Working behind the scenes, you will be assisting customers with their online bookings, flight changes & special requests. You will work in a fun, social team working on a rotating roster. This role requires you to have expert knowledge of using Galileo & a passion for delivering a top notch customer service experience. These roles won't be available for long, contact AA to find out how to apply!

WELL ESTABLISHED BOUTIQUE TRAVEL OFFICE LEISURE TRAVEL CONSULTANT

PERTH (INNER) - SALARY PKG TO \$60K (DOE)

This well established travel company located in Perth's city fringe offer a wealth of knowledge and experience. Priding themselves on their high level of customer service they are now seeking a like minded travel professional to join their well established office and service their leisure clients. Positive & professional working environment, great salary structure, stable working environment & terrific staff retention rate, not to mention Monday to Friday business hours. Apply to day to secure this terrific role.

SELL UP A STORM WHOLESALE TRAVEL CONSULTANT

BRISBANE – UNCAPPED COMMISSION – OTE \$50-55K

Looking for a role where your hard work is rewarded? Want to sell a product you are passionate about? This global wholesaler has roles available in their domestic, international, cruise & rail teams. Dealing with agents you will be booking worldwide packages in this dynamic office & every day will bring a new challenge. Great career development, superb \$\$ & the best benefits the industry has to offer! If you have good destination knowledge, proven sales skills & a great attitude apply now!

GET BACK YOUR WORK/LIFE BALANCE GROUP SALES CONSULTANT

BRISBANE – OTE \$60K

Are you looking for a new challenge? This award winning travel company is looking for a motivated travel consultant to join their Groups, Events & touring team. This is a new & exciting role selling wholesale group travel to retail partners, achieving sales targets whilst providing the highest level of customer service. Strong salary & benefits & work only Mon-Fri hours. If you have 12 months international consulting experience, strong GDS, sales & customer service skills & a positive can do attitude we want to hear from you!



The inPlace Blog provides tips for Job Seekers & Employers

[Click here to sign up](#)



Cristina Gines

Snr Groups & Events Travel Cons - Sydney

- ▶ Hills district location
- ▶ Monday to Friday with parking available
- ▶ Salary to \$80K + super + career potential

Here is a job with a difference! Use your travel experience to manage groups attending incentive travel events from beginning to end.

Our client provides a range of custom designed marketing solutions to corporate organisations. They facilitate strategic concepts in the B2B space that allow their clients to increase their business scope. Due to increased business activity there is an opportunity for an experienced travel consultant to join the team for a six month contract, start 4th Jan with a view to permanency.

You will be researching destinations for incentive based travel, sourcing best fares & managing groups to various overseas destinations. You will need:

- ▶ Min of 3 years consulting experience
 - ▶ Proficiency in Galileo and Cross Check
 - ▶ Superior attention to detail & customer service skills
- Currently interviewing so register your interest today!

Call Cristina or [click here](#) for more details

Luxury Inbound Consultant - Sydney

- ▶ Australia & New Zealand specialists
- ▶ Great company with career growth potential
- ▶ Salary \$50K - \$60K + super DOE

Our client is a well-established Inbound specialist known for their high end, luxury products. Due to growth they are looking for an experienced FIT consultant.

Call Cristina or [click here](#) for more details

VIP Corporate Travel Consultant - Sydney

- ▶ **VIP Corporate Clients**
- ▶ Modern, well-appointed office
- ▶ Mon to Fri hours. Excellent salary from \$65K base

Like to work for a professional corporate agency without the call centre environment of the Global TMC's? Where your input is valued & the focus is on providing premium service?

Call Ben or [click here](#) for more details

Wholesale Travel Consultant - Inner Sydney

- ▶ **Long term contract position**
- ▶ Brand new harbour side location
- ▶ Relaxed supportive team

Due to business growth, an experienced consultant is needed to deliver premium service to travel agents & industry partners, selling travel & other in-house products.

Call Cristina or [click here](#) for more details

Spanish Speaking Inbound FIT Cons- Syd

- ▶ **Utilise your spanish language skills at work!**
- ▶ Located on Sydney's North Shore
- ▶ Salary to \$55K - \$60K + super DOE

Highly respected inbound agency boasting low staff turnover. Design exciting itineraries throughout Australia for the predominantly European markets in particular Spain.

Call Ben or [click here](#) for more details

Airfares Consultant - North Sydney

- ▶ **Fares, ticketing & airline liaison expert required**
- ▶ Potential salary bonus on offer!
- ▶ A competitive salary with great employee benefits

Airfares specialist needed for travel wholesaler mainly selling cruise packages. This company takes pride in offering superior service to both internal & external customers.

Call Ben or [click here](#) for more details