

**INTRODUCING THE
KLEER RED APP - FIND
LAST MINUTE SEAT
AVAILABILITY ON
ANY FLIGHT, IN ANY
CLASS, WITHOUT
ANY EFFORT**

Sabre
pacific

Travel Daily

First with the news

Friday 20th November 2015

excite
HOLIDAYS

Find the best domestic deals at

exciteholidays.com

Helloworld rising

“PROMPTED brand awareness” of Helloworld continues to grow among travelling Australians, according to the company’s chairman Brett Johnson.

Speaking at the company’s agm today he cited recent research confirming a figure of 34%, up from the 26% figure of Nov 2014.

“The significant increase in awareness is strong validation of our approach and strategy to build the helloworld brand.”

The oneworld explorer fare.

Choose from 6 continents,
150 countries and more than
1000 destinations.

FIND OUT MORE

Burnes to lead Helloworld

IT DIDN’T happen overnight, but it did happen.

Christmas has come early for Andrew and Cinzia Burnes, the co-founders of the AOT Group, who have agreed to a merger with Helloworld (**TD** breaking news).

The couple will become senior executives in the combined firm - Andrew Burnes as ceo and Cinzia as executive director.

They will hold 40% of the overall business, boosting their stake from the current 10.3%, with the deal funded via a \$25 million cash payment plus 218.7 million newly issued shares - valuing the AOT business at close to \$100 million.

“The anticipated merger with AOT will complement HLO’s position by the addition of inbound & additional Government and leisure business,” said Helloworld chair Brett Johnson.

He said during 2014/15 AOT generated revenue of \$55.8m and underlying earnings of \$14.3m.

The deal is subject to approval of Helloworld shareholders, with an Extraordinary General Meeting expected to be held in Jan.

Existing shareholdings will be diluted by the deal, with the Qantas stake reducing to 19.3%, Europe Voyager down to 15.6%, the Alysandratos Family’s Sintack to 13.4% and UBS to 4.6%.

The companies said the deal will deliver “material operating

synergies” with further details to be provided in an Explanatory Memorandum which will be sent to shareholders next month.

The proposal will also include plans to consolidate Helloworld’s issued shares on a one for six basis, with Qantas and Europe Voyager both confirming they intend to vote in favour of the merger in the absence of a superior proposal.

After finalisation the Helloworld board will be reconstituted to include the Burnes’ as well as an independent non-executive chairman, an independent non-executive director and a nominee from Qantas (initially Rob Marcolina), Sintack (Peter Spathis) and Europe Voyager (Andrew Cummins).

The search for a replacement for current ceo Elizabeth Gaines, who steps down on 19 Dec, has been placed on hold, with Jenny Macdonald becoming HLO’s acting chief executive.

A Helloworld spokesperson told **TD** the deal is not expected to require approval from the Australian Competition and Consumer Commission, because it “does not represent a lessening of competition”.

HLO shares surge 10%

SHARES in Helloworld Limited rose about 10% to 36.5c following the announcement of the merger with AOT Group earlier today.

The current share price is hovering around the same mark as late Jun when AOT merger talks were first revealed.

Flight Centre’s shares are down about 1.4% to \$36.84 each.

Westin Brisbane

STARWOOD Hotels & Resorts Worldwide will bring the Westin brand to the Queensland capital, with the group this week revealing it plans to open The Westin Brisbane in 2018 through its partner Mary 111 Pty Ltd.

The 268-room hotel will be part of a mixed-use development called ‘Mary Lane’.

Guests of the 5-star Westin Brisbane will enjoy views of the river and city skyline.

Prepare for OUR MAIN ACT

Explorer OF THE SEAS

Arriving in

01
WEEK



Shop until you drop in the
Royal Promenade onboard our
biggest and newest megaliner.

EXPLORE NOW



Royal Caribbean
INTERNATIONAL

Today’s issue of TD

Travel Daily today has six pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- Travel Trade Recruitment
- JITO

Unbelievable beauty. Incredible value.

Nairobi from
AUD 1,350*
ECONOMY
AUD 5,000*
BUSINESS

> Book Now!

For sales and ticketing from now until 20-Nov-15.
For departures from 1-Apr-16 to 15-Sep-16. Blackout period applies. Prices are per person, exclusive of taxes and surcharges. One way fares also available.
Fares/schedule are subject to change without notice.

*Terms and conditions apply.

For more information or to book, refer to your GDS or contact Kenya Airways on 1300 787 310.

www.kenya-airways.com

[f PrideofAfrica](#)

[@KenyaAirways](#)

Kenya Airways
The Pride of Africa

We help travel agents get the best deals in Dubai



1300 661 666 www.greecemedtravel.com.au

Travel Daily

First with the news

Friday 20th November 2015

EUROPE IN A BRAND NEW RENAULT

- ✓ Best Self-Drive Option - 21 Days - 6 Months
- ✓ 100% All-Inclusive Insurance, Nil Excess
- ✓ 2016 Sale Now On! ✓ GPS included All Models
- ✓ Book and Pay by 31 Dec '15 ✓ Drivers 18 Years +

Discover more at

RENAULT EURODRIVE
www.renaulteurodrive.com.au



Accor Trinity Bay

ACCORHOTELS has penned a deal with Johnson Property Grp to manage a new resort in Lake Macquarie (**TD** 19 Jun) - the first in the area for nearly 10 years.

The 5-star Pullman Trinity Point Resort will comprise of a combination of 65 hotels rooms, as well as 150 1-2- and three bedroom apartments and feature a business centre among other amenities.

It's expected to open late 2017.

Indonesia visa changes

NEW visa arrangements for Indonesia are expected to significantly boost the potential of the inbound market for Australia, according to Tourism Australia md John O'Sullivan.

The changes, announced late yesterday, will see the introduction of a three year multiple entry visa for Indonesian citizens into Australia.

And from 2017 all Indonesians will be able to lodge visa applications for Australia online.

"This change reflects Australia's close relationship with Indonesia, and is part of the government's agenda to boost our tourism sector and reduce red tape,"

said Immigration and Border Protection Minister Peter Dutton.

There's long been a major imbalance in tourism flows between Australia and Indonesia, with about 150,000 inbound arrivals from our neighbour last year - less than one sixth of the 965,000 Australians who went in the other direction.

O'Sullivan said the new three year multi-entry visa "really opens the door to repeat visits, and provides us with a great marketing platform".

Dutton confirmed that online visa lodgement is currently under trial through approved agents within Indonesia.

Airbnb under fire

AIRBNB have been slammed by the Accommodation Association of Australia (AAA) as not being a "good corporate citizen" and allegedly refusing to disclose the amount of tax it pays in Australia.

AAA said it has calculated that Airbnb is generating in excess of \$350 million in Australia and has accused the online operator of funnelling most of it back to an Ireland-based parent company.

CEO of the AAA Richard Munro said "It's disappointing that platforms like Airbnb appear to be avoiding paying tax in Australia and are, therefore, free-riding on the tourism industry."

Munro said the home-sharing service told a hearing it only takes 3% of revenue per room, but the Airbnb website indicates it charges services fees of up to 12% when a reservation is made.

He called on Airbnb "to clarify which figure is correct".

AW recruits sales boss

MATT Endycott has been appointed as the new head of sales for The Travel Corporation's soft adventure company, Adventure World, Australia.

Bringing 10 years of experience in the industry to the table, the former Virgin Australia commercial executive managed strategic partnerships with major wholesale and retail accounts.



Window Seat

SOME travellers will be devastated to learn that bacon has been taken off the menu at a Scandinavian hotel chain.

Comfort Hotels, which operates under the Nordic Choice Hotels banner in over 170 locations across the region, is also removing sausages from its breakfast menus - along with some cheeses, cereals and items that contain palm oil.

It's claimed to help promote a more "climate-healthy, plant-based lifestyle".

"Guests will appreciate a good healthy start to the day," said owner Petter Stordalen, who added that the new meat-free menu had been developed by his wife, Dr Gunhild Stordalen.

Apparently there have been mixed reactions to the move, with some TripAdvisor reviewers providing low ratings lamenting the lack of bacon.

The Stordalens say they're just trialling the menu, and may roll it out to other brands too.



We're redefining your selling experience

Travelport Smartpoint

With the same content as the leading travel providers' websites and more features, we're helping you sell more, earn more and give your customers the right travel choices.

Discover more ►



WIN 1 OF 3 GIFT CARDS

WEEK 2: What is the name of The Strip's first Las Vegas boutique hotel with rooftop pools, beach club and nightclub? Each of the 188 rooms features luxurious accommodations in an intimate, Parisian-inspired atmosphere with a glamorous VIP experience!

ANSWER NOW



Correctly answer 6 weekly questions across Caesars Entertainment's empire for your chance to win one of \$500, \$250 and \$150 Visa Gift cards. Need Help? Go to CaesarsTravelAgents.com

30 DAYS OF SAVINGS

Air Savings on Select Flights + Onboard Credit*

BOOK TODAY — OFFER ENDS 30 NOVEMBER!

*select sailings and select flights, restrictions apply



Holland America Line
A Signature of Excellence

OFFER DETAILS >



www.jito.co

passively looking...
don't miss your
dream job, register
and set up job
alerts today

jobs in travel,
hospitality & tourism

post a job view jobs

Travel Daily

First with the news

Friday 20th November 2015



15 Day Deluxe River Cruise from
\$3,965pp*

*Conditions apply

QF Olympic Dam

QANTAS will cease codeshare services ex Adelaide to Olympic Dam due to "changes in our relationship with Alliance Airlines".

The change is effective 24 Nov for travel from 01 Dec 2015, with any new bookings having to be made directly with Alliance.

CWT Decision Tree

CARLSON Wagonlit Travel has unveiled the T&E Decision Tree, a brand new analysis tool designed to help clients understand & track client travel and expense spend.

The T&E Decision Tree tool works by analysing data input on an ad-hoc basis, before categorising and providing an immediate and overall view of how a company can improve and reduce expenditure.

Spend categories include booked services, extra expenses, off channel, auxiliary & non-trip.

To view the T&E Decision Tree white paper, [CLICK HERE](#).

Air Canada US expansion

BILLED as a "major expansion", Air Canada will launch new non-stop services from four Canadian hubs to 12 gateways in the US, commencing next summer.

New options include flights from Toronto to Washington-Dulles, Toronto-Salt Lake City and Vancouver-San Jose.


Additionally, the trans-border growth will see the introduction of new city pairings between Vancouver-Chicago, Vancouver-San Diego, Calgary-San Francisco, Calgary-Phoenix, Toronto-Portland, Toronto-Jacksonville, Montreal-Denver, Montreal-Houston & Montreal-Philadelphia.

AC president of passenger airlines Benjamin Smith said the new routes strengthen the Star Alliance members' connections with major hubs of partner United Airlines, including Houston, Denver, San Francisco and Washington-Dulles.

"These new routes will also support our international expansion by making it easier for international travellers flying to and from the US to connect to Air Canada's global network through its major Canadian hubs," he said.

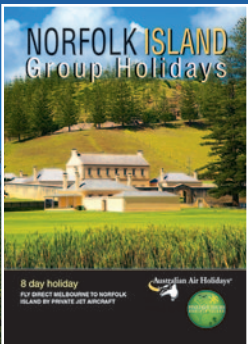
New routes will be operated by Air Canada mainline, Air Canada rouge and Air Canada Express, with frequencies ranging from twice weekly to twice daily.

Services will be phased in from 02 May and 18 Jun.



NORFOLK ISLAND group holidays

Fly direct from Melbourne



8 day holiday
Fly direct from Melbourne to Norfolk Island by private jet aircraft

[CLICK HERE for DETAILS](#)

Departures from Mar 21 2016

VA leads OTP in Oct

TIGERAIR Australia has again trumped rival Jetstar for on-time performance (OTP) during Oct, with new data out today showing the Melbourne-based LCC was five percentage points ahead of its competitor for arriving flights.

The domestic study found TT flights arrived on time at 85.4% compared to JQ at 80.2%.

On the departure front, Tigerair raised the gap, getting away 86.8% of flights on time as Jetstar's performance lagged at 76.9%.


Tigerair Australia's sister-carrier and parent Virgin Australia set the bar high in Oct, claiming the top spot for arrival (89.8%) and departure (91.0%) performance over Qantas (88.3% and 89.1% respectively).

QantasLink had the highest percentage of cancellations at 2.1% during the month.

Queenstown So Spa


ACCORHOTELS has announced the debut of its luxurious So SPA concept at Sofitel Queenstown Hotel in New Zealand.

Treatments include indulgent scrubs, facials and various relaxation massages.



NORFOLK ISLAND Holidays

Fly direct from Melbourne



8 day holiday
Fly direct from Melbourne to Norfolk Island by private jet aircraft

[CLICK HERE for DETAILS](#)

Departures from Mar 21 2016



OUR NEW PERTH TERMINAL ARRIVES SOON

Relocating to T1 Domestic Terminal on Sunday 22 November

A CITY ON THE MOVE DESERVES AN AIRLINE TO MATCH



Aston webinar

APTMS is hosting a webinar on the Aston Hotels & Resorts chain of properties in Hawaii & the US mainland at 8:30am AEST on Tue 24 Nov - **CLICK HERE** to register.

CT Partners join hands for charity



CT PARTNERS hosted a record 45 key suppliers and 21 members at its annual conference in Bangkok and raising over \$35,000

for charity.

Delegates linked with the 'Hands Across the Water Charity' to go into a slum area of Bangkok - home to over 100,000 people - to learn about leadership before spending half a day demolishing houses in the slum.

The houses will be rebuilt by local tradespeople with funds raised at the conference.

Grant Wilson, chairman of CT Partners said the combined revenue of the founding members of CT Partners has grown by almost 300% since the group formed in 2004.

Pictured in front at the orphanage are: Vicki Park, Air NZ; Susan Olding, Egencia; Kerri Primrose, MP Travel; Ben Stokoe, Travel Beyond and Julie Stingel, United Airlines.

McCaw still with NZ

RETIRED All Blacks captain Richie McCaw has re-signed with Air New Zealand to continue as ambassador for two more years.

The announcement follows McCaw's decision to hang up his boots as a professional player yesterday, having recently led the New Zealand rugby team to the title of champions of the 2015 Rugby World Cup.

McCaw will travel to Argentina on Air NZ's inaugural Buenos Aires service on 01 Dec to NZ as a destination while also stopping by for a meet-and-greet session with local rugby players.

Uber tracks expenses

RIDE-SHARING internet disruptor Uber has launched a new "Business Profiles" option which allows passengers to separate their work-related rides from personal trips.

The update to the Uber app enables separate credit cards to be charged for different types of rides, with corporate trips also offering the ability to add expense memos and project codes.

Summaries of business travel on Uber can also be obtained on a weekly or monthly basis to simplify expense claiming.

Ponant onboard blaze

PASSENGERS on board Ponant Cruises' *Le Boreal* were evacuated from a cruise en route to Antarctica, with emergency services in the Falkland Islands responding to a distress call.

There were 347 passengers and crew on board, with 90 airlifted to safety from life rafts, while the rest were transferred to Ponant's *L'Austral* which is nearby.

There were no injuries and the remainder of the 15-night sailing from Ushuaia has been cancelled.

Ponant, which is investigating the cause of the fire, described the evacuation as a "precaution".

Bulgaria hiking tour

ON FOOT Holidays has unveiled a brand new guided walking tour through Bulgaria's scenic mountain ranges.

Walkers will experience the Rila Mountains, get up-close with Bulgaria's picturesque wilderness, and climb to the highest peak in the Balkans, Mt Musala.

The tour includes an overnight stay at a mountain refuge and ends with a visit to the World Heritage Rila Monastery.

Prices start at £545 per person (approx AU\$1,009pp).

More at onfootholidays.co.uk.

Hahn jet acquisition

E-TICKETING platform Hahn Air has acquired a Cessna Citation Sovereign business jet to support the company's plan to further develop its flight operations to medium & long-haul destinations.

The eight-seat passenger jet has the range to access Canada or the UAE from its Dusseldorf base.

The Sovereign joins Hahn Air's aircraft fleet of two Citation CJ4s.

Today's Technology Update is brought to you by Amadeus IT Pacific.

Regional hotels: now at your fingertips



Booking independent hotels that are 'off-the-beaten-track' has not always been a joy for travel agents. Traditionally it has meant picking up the phone or sending an email, which is far from the best use of your time.

That's why we were pretty excited this week about our new agreement with one of Australia's leading hotel aggregators, **The Hotel Network**.

Powered by **Amadeus LinkHotel**, The Hotel Network will connect more than 250 Australian and New Zealand properties so that travel agents, TMCs, and corporate and government customers can now book these properties across the Amadeus platform for the first time.

This makes life better for everyone in the travel industry - it allows regional hotel properties to reach more travellers around the world, and means that travel agencies can provide a better service to travellers.

It's all part of Amadeus' new and enhanced hotel offer in the Pacific that is intended to offer a significant efficiency boost to travel agencies. To learn more about The Hotel Network, please visit them at www.hotelnetwork.com.au

Nick Brook MD of The Hotel Network with Tony Carter, MD Amadeus IT Pacific

Powered by
AMADEUS

Win An Empty Coast by Tony Park

This week **Travel Daily** and

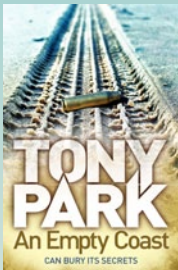
Swagman Tours are giving five lucky readers the chance to win *An Empty Coast* by Tony Park.

Sonja Kurtz - former soldier, supposedly retired mercenary - is in Vietnam carrying out a personal revenge mission when her daughter sends a call for help. Emma, a student archaeologist, on a dig at the edge of Namibia's Etosha National Park has discovered a body dating back to the country's liberation war of the 1980s. The remains, identified as Hudson Brand, are a key piece of a puzzle that will reveal the location of a modern day buried treasure. A find people will kill for. But former CIA agent Hudson Brand is very much alive and is also drawn back to Namibia to finally solve a decades-old mystery whose clues are entombed in an empty corner of the desert.

To win, simply be the first person to send through the correct answer to the question below to:

tonypark@traveldaily.com.au

Name the two GSA products that Swagman Tours represent in Australia.



APT rolls out the royal treatment



THESE Aussie agents recently stepped into the City Palace in Vienna for an exclusive classical concert, courtesy of APT.

It didn't end there, with the group enjoying a week-long sailing on APT's *MS AmaVerde* between Budapest & Nuremberg.

Other highlights of the eight-day itinerary cruise included a journey aboard the Majestic Emperor train between Passau & Linz - also an exclusive APT Royal Invitation.

Taking in the breathtaking scenery of Austria's famous Salzkammergut region, the group enjoyed morning tea aboard the train before disembarking in Salzburg for a tour, which touched on some of the sights from the classic *Sound of Music* & the chance to explore Mirabell Gardens.

The agents also sampled APT's all-inclusive lifestyle onboard a luxury river cruise ship; dining at the Chef's Table Restaurant and relaxing in Twin Balcony suites, all of which featured butler services and complimentary wi-fi.

Pictured at the City Palace from left to right: Natalie Thompson, helloworld Moe; Fiona Borserini, helloworld; Jodie Pellegrino, helloworld Wangaratta; Elyse Hebblewhite, helloworld Shellharbour; Jane Thistlethwaite, helloworld Bankstown & Drummoyne; Kristine Fisher, APT; Jenaya Soster-Kath, helloworld Helensvale Westfield; Janelle Ramsey, APT; Corinne Ellis, helloworld Strathpine; Vivienne Seery, helloworld Bullcreek and Kerry Holmes, Balnarring Travel & Cruise.

Quest Dandenong breaks ground



QUEST Apartment Hotels has commenced construction on the \$25 million development of Quest Dandenong Central.

Scheduled for completion in Aug 2016, the hotel will offer 95 apartments comprising studio, one-, two- & three-bedded units.

Pictured from left are Kevin van Boxtel, Greater Dandenong City Council; Cr. Jim Memeti, Greater Dandenong City Council; Gabrielle Williams, MP; Zed Sanjana, Quest ceo, Nando Pellicano; Nick Sier, Places Victoria and Tim Cross, Quest Apartment Hotels.

Friday 20th Nov 2015

Travel Daily
First with the news



We're Kani jealous of this fam!

CLUB Med recently took a group of their top agents to the Maldives on its annual VIP trip.

The agents stayed in Kani and also spent a day at the new Finolhu Villas on a neighbouring island where they enjoyed the resort facilities and had lunch at the specialty restaurant.

Throughout the trip, the group experienced some of the amazing snorkelling at nearby reefs, a lobster picnic on a private island, and had plenty of time to relax and enjoy the picture perfect surrounds and blue seas.

Pictured at Club Med Kani from left are Danielle Stucki-Hampton, Travel & Cruise; Luke Skarbek, Club Med; Leah Squires, Tewantin

Travel; Sharyn Kitchener, Travel Specialists Mosman; Emily Williams, Destination HQ; Jodie Weeks & Vara Arnold, Club Med; James Jang, Where2Travel; Sarah Wilmott, Globenet; Miranda Barclay, Travelplan; Michelle Adler, FBI Travel; Kurt Spies & Madeleine Clow-Suares, Club Med; Colin Rourke, italktravel North Perth; Erin Kramer, Club Med; Sandy Chittock, Amity Travel; Angela Bucella, Travel Extra; Candice Paul, Attadale Travel; Kate Arnold, Sylvania Travel & Cruise; Adam Ferraro, Club Med; Lauryn Belleli, Sabra Travel; Erin Smith, Club Med; Mary Edwards, Travelworks and Mark van Huisstede, italktravel Maitland.

NZ 75th anniversary exhibition



AIR New Zealand previewed the airline's 75th anniversary exhibition last night, ahead of its official opening today at Auckland War Memorial Museum.

The exhibition - *Air New Zealand 75 Years: Our Nation. The World. Connected* - was created with and shown at the Museum of New Zealand Te Papa Tongarewa and

will be open until 22 May.

The virtual reality in-flight experience will be alongside new additions of a DC-8 cabin and the inclusion of the flying boat pier at Mechanics Bay.

Members of the public will also get the opportunity to get inside a Boeing 737 cockpit at Aotea Square from 24-26 Nov.



Terms & conditions

Win a trip to New Caledonia

This month **Travel Daily**, Aircalin and New Caledonia Tourism are giving agents the chance to win an amazing trip to New Caledonia including:

- Two complimentary return economy class tickets on Aircalin
- 5 nights' accommodation in a one bedroom apartment for two including buffet breakfast everyday provided by Ramada Plaza Noumea.
- Return airport transfers

All you have to do is have the most correct answers and the most creative answer to the final question. Send all your answers to newcalcomp@traveldaily.com.au

15. How long is the domestic flight between Noumea and the Isle of Pines?

Need a hint? [CLICK HERE](#)



Delta invests in AM

DELTA Air Lines has outlined plans to considerably boost its vested interest in Grupo Aeromexico via a cash tender, to a potential of up to 49%.

Virgin Australia's Trans-Pacific alliance partner currently owns approx 4.1% of the Mexican firm with an option to increase to 8.1% & yesterday said it intends to acquire up to an additional 32% of the outstanding capital stock.

The Delta pension trust holds options to buy a further 4.6% of Grupo Aeromexico.

DL pres Ed Bastian said "This new investment demonstrates Delta's confidence in Mexico's future & deepens our relationship with Aeromexico, cementing Delta's long-term commitment to the customers we serve to, from and through Latin America".

Grace China program

SYDNEY'S The Grace Hotel is offering an accom programs tailored to the Chinese in an attempt to take a bigger slice of the growing China market.

The hotel will also have closer links to Tourism Australia and has appointed Randall Marketing as the hotel's China-based reps.

China is Australia's second biggest source of tourists.

STB website refresh

SINGAPORE Tourism Board has launched a new MICE website to simplify procedures when seeking information on events.

The website's four key features are: customisation, convenience, collaboration and community.

To check out the new site, see www.yoursingapore.com/mice.

Qld predicts Rain

GET out your umbrellas, because it look like rain's coming - K-POP sensation Rain, that is.

Dubbed the "Justin Timberlake of Asia", the Korean pop-star arrived in Queensland yesterday to tour the state as an ambassador of a new Tourism & Events Queensland campaign.

TEQ chair Bob East said targeting growth from Asia is a key priority for Queensland and the campaign with Rain was an innovative way to entice more Korean travellers to experience the state.

Rain's visit will be promoted in other key markets including South East Asia, Japan & greater China.

More of Scandinavia

WITH the region becoming increasingly popular with Aussie visitors, Beyond Travel have introduced a new Scandinavia program for 2016 to meet growing demand.

The itinerary includes five nights cruise accommodation, 11 nights hotel accommodation; as well as an 18-day rail, ferry and Hurtigruten package which visits iconic spots in Sweden, Denmark and Norway.

More at beyondtravel.com.au.

Friday 20th Nov 2015

MEL, SYD Oct traffic

BOTH Sydney and Melbourne airports today reported significant increases in international traffic for the month of Oct.

MEL achieved a 10.2% spike in traffic compared to the same period last year, reaching 764,998 international passengers; with 6% attributed to new services added from Etihad Airways, Scoot, Air China, China Eastern, China Southern and Aircalin.

Domestic traffic also saw a small bump, up 0.8% to 2.19 million.

MEANWHILE, SYD saw a 5.1% jump compared to the prior corresponding period, driven in large by a 2.6 percentage point improvement in load factors and 1.5% growth in seat capacity.

The NSW capital airport saw a slight decline in domestic traffic, commenting that the 0.1% decrease was due to a 0.4% increase in seat capacity, and 0.5 percentage point reduction in load factors.



Travel Specials

WELCOME to Travel Specials, **Travel Daily's** Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Seahaven Noosa is running an early bird discount of 15% for a minimum of three-nights travel from 31 Jan-29 Feb in one- or two-bedroom beachfront apartments. Prices start from \$459 per night - [CLICK HERE](#).

Book and deposit an **Albatross Tours** 2016 'Magnifico' Spain and Portugal tour before 15 Jan to save \$600 per couple. Call 1300 135 015.

Stay three nights for the price of two at a **Dorchester Collection Hotel** for stays 14 Dec 15 - 03 Apr 16. Book by 29 Feb at dorchestercollection.com.

Cebu Pacific Air is offering "Visit the Philippines Again 2016" fares until 30 Nov, or while seats last, for travel 01 Mar 16-10 Dec 16. One-way flights from Sydney start at \$179 and destinations include Cebu, Boracay and Palawan - via Manila. To book, visit www.cebupacificair.com.

The refurbished 4.5-star **Anchorage Port Stephens** is offering a discount of \$150 for midweek stays Sun-Thu until 21 Dec. For more, [CLICK HERE](#).

Savings of up to \$1,000pp are available on **andBeyond's** 11-day Marine Big 5 and Safari Big 5 safari. Prices start at \$6,604pp for travel on select dates. See www.andbeyond.com.

Travel Daily is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Editorial email:** info@traveldaily.com.au

Contributors: Jasmine O'Donoghue, Bonnie Tai, Jenny Piper, Sarah Piper

Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au

Business Manager: Jenny Piper - accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Travel Daily CRUISE **travelBulletin** business events news **Pharmacy DAILY**

WANT A SLICE OF THE ACTION?

Register today.



FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com.au

NSW & ACT - 02 9231 6377 - apply@aaappointments.com.au

VIC, WA & SA - 03 9670 2577 - recruit@aaappointments.com.au

QLD - 07 3229 9600 - employment@aaappointments.com.au

TOP OF YOUR CLASS & UNCHALLENGED?

CORPORATE TRAVEL CONSULTANT

NORTH SYDNEY – SALARY PACKAGE UP TO \$60K OTE

This specialised corporate agency who has built a reputation for staff retention is now looking for their next champion to join their intellectual team! Servicing a variety of accounts, you will book intricate & interesting itineraries to worldwide destinations. Amazing perks include being rewarded for your efforts & knowledge, access to global travel discounts, training & ongoing career progression. If you have min 2 years retail/corp consulting, are a GDS & airfare expert & constructing complex itineraries–this could be yours today!

THE PRIVATE COLLECTION!

VIP LEISURE SPECIALIST

SYDNEY CBD – SALARY PACKAGE UP TO \$70k

Are you familiar with booking Relais & Châteaux & Belmond? This is your chance to sell a premium product to VIP repeat clientele. Their loyal passengers trust your advice to design bespoke holidays including flights, cruises, tours and guides to exclusive destinations worldwide. If you have min 5yrs high-end travel exp, exceptional airfare, GDS, customer service and geographic knowledge; you can enjoy all the perks of being a VIP such as top salary, 5* famils, Mon to Fri only & premium office near luxury lane.

READY FOR A NEW EVENT-URE?!

EVENTS COORDINATOR

SYDNEY CBD FRINGE – SALARY UP TO \$55K

A specialised events company is searching for an organised & passionate coordinator who is ready to put their career in the fast lane. Research new destinations, create proposals, update the passenger database & adhoc duties. This is the rare opportunity to gain valuable experience with the view to upskill & progress. With modern, social offices you can also enjoy top salary & M-F only! If you min 2 years Events exp, pref Events Air/Pro plus high attention to detail; apply now! This truly is the event of the century!

FINAL DAYS TO APPLY

CRUISE CONSULTANT

MELBOURNE – SALARY PKG UP TO \$70K (INCL. COMM)

This boutique travel company is seeking a cruise specialist to join their team. With your previous experience servicing high end travelers with their luxury cruising holidays you will enjoy having time to consult and design unforgettable cruise itineraries. Located in an inner city location convenient to public transport, a fantastic salary package with MINIMAL weekend work is on offer to the successful applicant! Show what you're made of selling cruises on the likes of Cunard, Silverseas, Royal Caribbean and Holland America today!

** TOP PICK **

CUSTOMER SERVICE OFFICERS

MELBOURNE – SALARY PKG \$57K + SALARY INCREASES

This well-known online travel giant is on the lookout for their next customer service superstar. You must have a minimum 18 months experience with strong fares and current GDS (Galileo or Sabre) knowledge and your own car. You will be responsible for servicing phone and email enquiries relating to website functionality, new booking requests and/or amendments, ticketing and processing refunds. Located in the city fringe you will enjoy a rotating roster, fun and supportive team environment and top company benefits.

LOOKING FOR SOMETHING DIFFERENT?

TRAVEL & EVENTS COORDINATOR

MELBOURNE – SALARY PACKAGE NEGOTIABLE (DOE)

We have an exciting opportunity to step up into the MICE industry. This well-known events company is looking for a strong travel or group's consultant to join their successful team. You will be booking pre and post accommodation, as well as tours and add-on's for clients booked onto events & conferencing. This role will see you earning a sensational salary & working Monday to Friday hours only. If you have at least 4 years consulting experience & experience using either Galileo, Amadeus or Sabre then we want to hear from you!

WANTED SALES SUPERSTARS!

TRAVEL CONSULTANTS

BRISBANE – TOP \$\$ PACKAGES

Is your selling travel your passion? This leading online agency is expanding and looking for sales gurus to join their expanding team. As an experienced Travel Consultant you will have handle enquiries via phone and email and provide tailored itineraries for clients. Be a part of some sensational teams, booking a variety of destinations, earn a strong salary and enjoy fantastic educational. If you have a minimum of 2 year's experience as an International Consultant and have strong sales skills we want to hear from you!

MONDAY - FRIDAY ONLY!

GROUP SALES CONSULTANT

BRISBANE – OTE \$60K

Are you looking for a new challenge? This award winning travel company is looking for a motivated travel consultant to join their Groups, Events & touring team. This is a new & exciting role selling wholesale group travel to retail partners, achieving sales targets whilst providing the highest level of customer service. Strong salary & benefits & work only Mon-Fri hours. If you have 12 months international consulting experience, strong GDS, sales & customer service skills & a positive can do attitude we want to hear from you!



Working in partnership with the Australian Travel Industry

Luxury Cruise Travel Consultant Gold Coast, \$45-50k + Bonus, Ref: 2039SZ1

An experienced Travel Consultant, min 3 years is required for this amazing opportunity. Be apart of this established business. Selling high end leisure fly cruise itineraries and add ons which are out of ordinary and unique experiences for direct customers. You will be based in a by appointment only office environment with great earning potential with 2 bonus structures. On top of that, it is a Monday to Friday role only between the hours of 9am – 5pm, so you get your weekends back!

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

Africa Travel Specialist Sydney, Up to \$55k + Super, Ref: 2021PE1

Africa really does have it all! Create exceptional bespoke travel arrangements for your discerning clients; utilise your skills and love of Africa by joining this unique travel organisation. Our client is seeking an energetic and passionate Africa travel specialist. You will have the ability and desire to sell, plan and advise on travel arrangements to a diverse client base whilst delivering an unparalleled level of client care. Are you able to tailor-make holidays to Africa?

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Dive Travel Specialist Melbourne, Attractive Salary Package, Ref: 2025KF1

A rare travel opportunity has become available to specialise in something you love! Are you a dive fanatic? Do you hold PADI qualifications? Can you tell your clients the best dive spots around the world? An industry leading Travel company is expanding and is recruiting now in a central location in Melbourne! If you are already working as a Travel Consultant with at least 1 years experience using a GDS and have excellent worldwide destination and product knowledge then I'd love to hear from you!

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Experienced Travel Consultant Adelaide, \$55k, Ref: 2032DV1

If you have a strong passion for travel sales and the desire to move into a new challenge within the industry then this could be your dream role. This role isn't just another travel consultant opening, this is the chance to work for a company that has an excellent reputation and allows you to manage your desk. To be successful in this role my client requires a Travel Consultant that is confident in building their reputation further and continuing the development of this agency.

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

International Travel Consultant South East Queensland, Competitive Salary, Ref: 2037LM1

An excellent opportunity has opened South East of Queensland at an independent retail travel agency. To be successful in this role my client requires an experienced Travel Consultant that is confident in building their reputation further and continuing the development of this agency. You will join a small team of knowledgeable travel consultants. Be recognised for your performance and exceptional customer service with a solid base salary with individual incentives. GDS experience is required.

For more information please call Lia on
(07) 3023 5023 or click [APPLY](#) now.

Cruise Team Leader Sydney, \$55k + Super, Ref: 1992MB1

Are you looking for something different in your day, wanting a mixture from just consulting? This is the perfect opportunity for an experienced Travel industry professional looking to develop your skills further. Our well respected client is looking for a dynamic and passionate Consultant with fantastic attention to detail. You'll managing air bookings, hotel and Cruise group allocations and booking any third party arrangements required, as well as leading by example and mentoring your team.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Ticketing & Reservations Consultant Melbourne, \$48k + Super, Ref: 2036TS1

Exciting opportunity for an experienced wholesale travel consultant to join this renowned travel company in their New Zealand tour division as a Ticketing and Reservations Consultant. This is a varied and stimulating role working with a fantastic team. You will be communicating with agents via phone and email so we need a consultant who can build rapport with ease and provide extraordinary customer service. Passion for New Zealand and strong GDS skills are essential. Generous package on offer!

For more information please call Tammy on
(02) 9113 7272 or click [APPLY](#) now.

Duty Manager Perth, \$54k, Ref: 2026DV1

This is a fantastic opportunity for an experienced Duty Manager to join this leading property in central Perth. The successful Duty Manager will be working alongside other experienced hotel industry employees and you will play a vital role in maintaining the success of the hotel. In return for your dedicated work you will be rewarded with a competitive salary plus company benefits. This role is for a proven Duty Manager looking for further success in a 4-5* leading property.

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch

jito hundred's of new jobs on jito.co



job alerts



post a job



view jobs

