

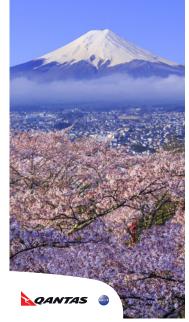






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TC newbies opt for brand

NEW members to the Travellers Choice group have been eager to "get behind the brand" & take up the independent retail agency's co-branding, Travellers Choice ceo Christian Hunter says.

Hunter told Travel Daily at the group's annual conference in Melbourne last weekend about three-quarters of members' offices carry branding in some form and about half now have the full co-branded signage.

Travellers Choice have this year achieved a third consecutive record financial performance, with overall sales growing 12% and cruise sales jumping 21%, but member numbers have remained steady at "around 150."

Hunter told TD the year ahead is looking "fairly positive".

"We're aiming at double digit

Today's issue of TD

Travel Daily today has eight pages of news and photos, plus full pages from: (click)

- AA Appointments jobs
- One&Only Wolgan Valley
- Corporate Traveller job ads

growth and all things being equal we should achieve that."

While there's been some "shortterm patchiness", Hunter said "if you look at it more broadly & take the short term deviations out, it's looking relatively positive."

More from Travellers Choice on pages four and seven.

Gaines off HLO board

OUTGOING Helloworld ceo Elizabeth Gaines has resigned from the company's board, with chairman Brett Johnson confirming the move was effective from the closure of Fri's HLO annual general meeting.

The agm followed confirmation the company is merging with the AOT Group (TD Fri) which will see Andrew Burnes become the new ceo, putting the search for a replacement for Gaines on hold.

Gaines, who announced her resignation as Helloworld ceo in Jun after 15 months in the role, formally departs on 15 Dec and is not expected to have a formal role at next weekend's Helloworld owner managers conference in Wellington.







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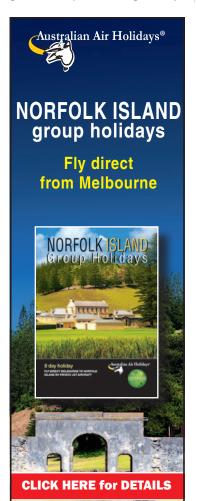
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CZ, Queensland pact

CHINA Southern Airlines has inked a new three-year deal with the Queensland Govt to grow airline capacity to the state from Guangzhou & "key" Chinese cities.

Qld Tourism Minister Kate Jones said the agreement would lead to greater co-op advertising activity.



Departures from Mar 21 2016

Gap year compensation

GAP year travel specialist The Global Work & Travel Co has agreed to make "redress payments" to about 23 clients as part of a settlement with the Queensland government's Office of Fair Trading (OFT).

The Surfers Paradise-based company, which also has offices in Vancouver and London, admits it was the subject of a series of complaints over recent years, most relating to consumers upset about the price of flights they felt could have been purchased cheaper elsewhere.

The company said OFT received about 20 complaints over a three year period, and then more after an ABC TV investigation last year.

CEO Jurgen Himmelmann, who in 2008 at the age of 19 co-founded the fast-growing company with his father, issued a statement on Fri saying that in the growth process "we have overlooked a few things and

learned some valuable lessons along the way".

He said after consulting with the OFT about the best way to put the matter to rest, the company will make the payments ranging from \$445 to \$1,290 to 23 clients.

The company has about 100 staff in three international offices and currently handles around 10,000 passengers a year.

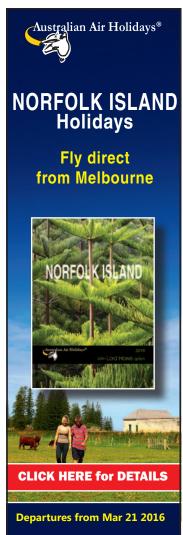
Earlier this year the Queensland OFT warned customers of Global Work and Travel to "confirm their travel arrangements" after two related companies were placed into voluntary liquidation.

Global Work & Travel's website indicates that the company is an AFTA member, but it is not ATAS accredited.

Himmelmann's latest statement indicates the firm has engaged an "independent compliance advisor" to review internal processes and "make sure clients are treated fairly".

Odell promotion

STEVE Odell, who just last month became Norwegian Cruise Line Holdings' md Australasia. has had his role expanded to become senior vice president and managing director Asia Pacific, also covering Japan, India, South Korea, Hong Kong and Taiwan.











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Monday 23rd November 2015

Up to 28 new UAE frequencies

A NEW bilateral aviation agreement between Australia and the United Arab Emirates will allow carriers from both nations to increase services to Australia's major gateways of Sydney, Perth, Melbourne and Brisbane by a combined 28 flights per week.

The capacity increase is effective from Oct 2016, with the bilateral finalised by infrastructure minister Warren Truss during the ICAO Air Services Negotiation Event in Turkey last week.

The pact allows Dubai-based airlines to offer 105 weekly flights - an increase of seven, while Abu Dhabi-based carriers will also gain an extra daily flight, boosting capacity to 56 services a week.

Australian carriers are also able to operate up to 168 weekly flights to the UAE and beyond under the agreement, up 14.

Tourism Minister Richard Colbeck said the capacity boost 2reflected the increasing importance of the UAE as an aviation hub for Australian tourism and trade.

He said the UAE was also an "important and growing trading partner," with merchandise exports from Australia to the UAE up 12% in 2014 to \$2.96 billion.

"This growth was driven primarily by expanded cargo capacity, rising income and population, and by Dubai's strategic location as a gateway to Europe, Asia and the Middle East," Colbeck said.

An Etihad spokesman welcomed the decision, adding that the airline is "considering its options" for using the extra capacity.

EY currently offers 42 weekly return flights on the Australia-Abu Dhabi route, with three weekly Sydney frequencies operated by Virgin Australia.

Emirates wasn't able to comment on the increase before *Travel Daily*'s deadline today.

Working visa expands

WORKING Holiday Maker visas have been extended for visitors who undertake work in northern Australia, with holders now able to work for a single employer for up to twelve months.

The "common sense reform" has been hailed by lobby group the TTF, with ceo Margy Osmond urging that the initiative be expanded to the whole country.

"Six months just isn't long enough with one employer when staff training can take up to three months," she said.

New SkyTeam chief

SKYTEAM has appointed Perry Cantarutti as ceo, as predecessor Michael Wisbrun takes over as chairman of the governing board.

Formerly Delta Air Lines' senior vp for Europe, Middle East and Africa, Cantarutti successfully maximised profitability of the airline's trans-Atlantic operations over his five-year tenure.

**

Window Seat

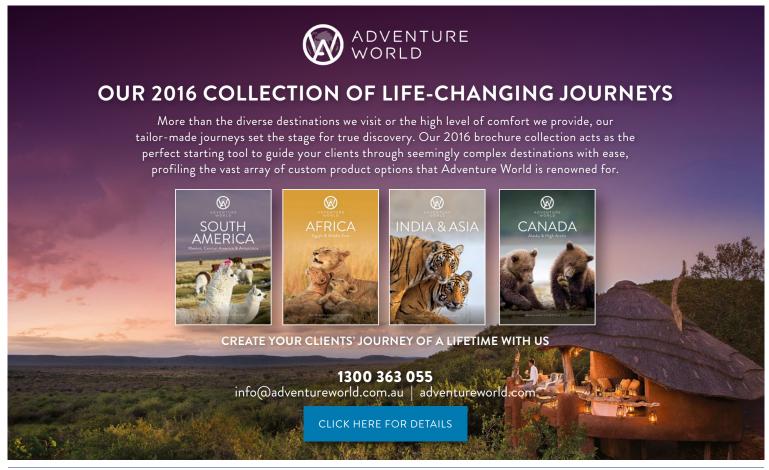
EVER wanted to see what Dubai's luxurious Burj al Arab hotel is like from the inside? In a new partnership with Google, Jumeirah has launched

a virtual online site inspection. Dubbed "Jumeirah Inside" it's being hailed as a hotel industry first, bringing the "seven star" property to life in 360-degree video, "playful interactions and exclusive hotspots".

"This is not just a tour through a building, it's a journey through a brand," Jumeirah's Ross McAuley enthused.

Users can check out the hotel's stunning Royal Suite and rooftop helipad or even take a virtual dive into the Talise Spa infinity pool.

A video can be seen at traveldaily.com.au/videos or see inside.jumeirah.com.





Cube ash protection

TRAVELCUBE is guaranteeing agents it will refund any future

booking that are cancelled or amended due to the closure of Denpasar Airport (Bali),



or if their client's flights are axed as a result of ash cloud activity in the region.

Last minute amendment fees will also be waived by the global travel distributor.

TravelCube vice president of sales for the Pacific John Stucci said the 'peace of mind' policy is specifically destined to "make life as easy as possible for agents".

"Having this guarantee in place quite simply means they can be confident when booking Bali and Lombok, and in turn can offer their clients peace of mind knowing their land arrangements are fully refundable in the event of further ash cloud activity".

Crowne Plaza Darling

INTERCONTINENTAL Hotels Group will expand its footprint in Sydney through a new Crowne Plaza location in the city's CBD near the Sydney International Convention Centre.

The newbuild Crowne Plaza Sydney Darling Harbour will offer 160-rooms along with a range of business & meetings facilities.

IHG has signed a management contract with Beijing-based development firm Ausbao Pty Ltd to bring the hotel to fruition.

Crowne Plaza Darling Harbour will be positioned on the corner of Sussex & Bathurst streets and is slated to open in 2019.

AA selling Auckland

AMERICAN Airlines has opened reservations for its Los Angeles-Auckland route, with services due to commence on 23 Jun.

Subject to regulatory approval, flights will operate on a daily basis using 787-9 *Dreamliners*.



Travellers Choice 2015 Goldies



TOP performing Travellers Choice member agencies were named Gold, Silver and Bronze Choice Award winners this weekend at the Travellers Choice Annual Conference, held at the Pullman Melbourne Albert Park.

The Gold winners had the highest level of support for preferred suppliers, with each to head to France in May 2016 on Scenic's seven-night 'Idyllic Rhone' river cruise from Nice to Lyon as the main prize.

Pictured are: Michelle Everson,
Jamison Travel; John Hancock, City
Beach Travel & Cruise; Margaret
Hancock, City Beach Travel &
Cruise; Maria Slater, Maria Slater
Travel; Tania Allen, Oliver Travel;
Jan Dalley, Travel Makers; Phil
Dalley, Travel Makers; Denise
Falsay, Discover Travel & Cruise;
Mark Brady, Ballina Cruise &
Travel; Gillian Connors, Ucango
Travel & Cruise Centre; Elizabeth
Clarke, Savenio and Chip Popescu,
Select World Travel.



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Early bird sale now on!







DRIVEAWAY Holidays has announced the winner of a recent Flight Centre Group cash & prize giveaway as Tara De Groot of Escape Travel Burnside, SA.

Tara, who is pictured right with DriveAway Holidays SA/NT/Tas business development manager

Julia Taylor, won \$10,000.

"It was great that we have had a winner from South Australia, a very well deserved win.

"We receive a lot of support from the Flight Centre Group so we look forward to working with them in the future," Taylor said.



Utah ski season open

AFTER a fresh dumping of snow, the Wasatch Range overlooking Salt Lake City opened for the 2015/16 ski season last week.

Enhancements such as new terrain, lifts and remodelled accommodation amenities will be debuted this season, following an injection of \$100m in capital improvements across the state.

Snowbird Ski & Summer Resort has received a new mountain top facility with a 360 degree views named Summit Lodge.

More at www.skiutah.com.

Adina for Munich

TFE Hotels has announced it will open its first Adina Apartment Hotel in Munich, Germany.

The lease agreement will see the newbuild Adina Apartment Hotel Munich begin construction in early 2017, with the property slated for opening in 2019.

It will be TFE's biggest Adina in Europe, with 234 studios & units.

Starwood data breach

AN "EXTENSIVE investigation" has been carried out by Starwood Hotels & Resorts Worldwide after a "malware intrusion" at limited point of sale locations at hotels in North America last week.

Malware was detected affecting select restaurants, gift shops and other point of sale systems at the impacted Starwood properties.

In a statement, Starwood said the malware was designed to collect certain payment card info, including card holder names, card number, security code and expiration date, however there has been no evidence that PINs were collected.

"Protecting our customers' information is critically important to Starwood and we take this issue extremely seriously," said Starwood president for The Americas Sergio Rivera.

Starwood encouraged customers to "carefully review and monitor their payment card accounts".



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QFFF/nib partnership

QANTAS frequent flyers will soon earn points by simply taking a step, under a new scheme launched in conjunction with health insurance providers, nib.

Dubbed *Qantas Assure*, the new health insurance program will reward its members with points for being more active, whilst still providing travel insurance under the same umbrella.

The new deal will see nib provide health insurance, risk assessment and underwriting capabilities, while Qantas Loyalty will provide marketing, data and customer-retention knowledge.

Qantas Frequent Flyers who purchase the new policy next year will be granted access to an app that syncs with popular wearable technology to log your daily steps.

These are then translated into Qantas points, and deposited into a Frequent Flyer account.

Alert levels increase

THE Department of Foreign Affairs and Trade has reissued its Smartraveller advices for Belgium and Sweden, after authorities in both countries raised domestic terrorism threat levels.

For a third successive day, the metro service in Brussels was shut down as a precautionary measure, as the manhunt for a fugitive linked to last weekend's terrorist attacks in France was stepped up in Belgium.

The Smartraveller advice level did not change for either country.

New DFW mobile app

TRAVELLERS passing through Dallas/Fort Worth Airport can now access live turn-by-turn directions to any location across the airport's five terminals via the new DFW Airport Mobile App.

The app also lists flight info, maps, dining options and more.



LUXURY hotel operator the Dorchester Collection partnered with Etihad Airways to host a Virtuoso Educational experience through Abu Dhabi, Paris and London recently.

The itinerary included stays at the Eastern Mangroves Hotel & Spa by Anantara in Abu Dhabi, Paris' Hotel Plaza Athenee & Le Meurice, and The Dorchester and Coworth Park in London. Pictured at Bell Etoille Suite
Private Terrace with it views of
the Eiffel Tower are Geraldine
Ricard, Hotel Plaza Athenee;
Belinda Ward, Spencer Travel;
Rachelle Matheson, Jigsaw Travel;
Georgina Davies, Etihad Airways;
Beth Shephard, Goldman Travel
Corporation; Yvonne Verstandig
Executive Edge; Janette Dvash
Allure Travel by CTM; Cameo
Clinton, Mary Rossi Travel, Parris
Fotias, Dorchester Collection and
Irina Ipikhina, Leu Meurice.

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If you are seeking a challenge with a fast paced, exciting industry player, this could be your opportunity of a lifetime. We have a 12 month maternity replacement role to fill and are looking for an Account Manager who is passionate about the travel industry, has a great personality and can deliver on revenue targets while developing business opportunities with existing and new partners throughout Australia

The company is Tourism Holdings Ltd (*thl*), the brands include:

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Waitomo Glowworm Caves, The Legendary Black Water Rafting, Kiwi Experience

USA

Britz USA, RoadBear RV

The successful candidate will be able to develop/increase our profile with trade partners, organise and attend agent famils, represent all brands at trade/consumer shows and events (including weekend work) and have strong presentation skills.

If you think you have what it takes, please submit your application via the following link:

https://careers.thlonline.com/?job=21814SKA

Carlson statement

CARLSON Rezidor Hotel Group has issued a statement following a hijacking of Radisson Blu Hotel, Bamako in Mali on Fri in which some 20 guests & staff slain during a siege by militants.

Around 170 guests and 30 staff were taken hostage in the event which ended when Malian commandos stormed the hotel.

CEO of Carlson Hospitality Group David P. Berg extended the hotelier's "deepest sympathies to those affected by this terrible tragedy and express gratitude to law enforcement & first responders on the scene.

"As the investigation unfolds, our priority is to take care of our guests, employees and their families involved," Berg added.

MEANWHILE, DFAT continues to advise Australian travellers to reconsider the need to travel to parts of southern Mali and to avoid travel to "all other areas, including Bamako".

Smartraveller's current advice for Mali is 'Do Not Travel'.

Wu Deluxe brochure

WENDY Wu Tours have released a dedicated mini brochure for the 2016 Deluxe tours to China, India and Indochina.

The guide offers 11 itineraries, with highlights including the chance to meet a resident panda expert at the Chengdu Research Base of Giant Panda Breeding; exploring Mehrangarh Fort and take a personalised tour with its curator or visit the home of a local artist in Hanoi to learn about the Vietnamese 11th century water puppetry.

Deluxe trips are tailored versions of classic tours, but offer a higher level of accom, smaller group sizes and greater flexibility at meal times.

United adds illy brew

UNITED Airlines will offer illy's signature scruro dark roast to customers on flights worldwide next summer under a new deal.





Monday 23rd Nov 2015

Agents get ATAS cred

THE next challenge for AFTA will be to get the customer to ask agents 'are you accredited?', AFTA ceo Jayson Westbury believes.

"If they're asking 'are you accredited?' and you're not, then it'll stand out," Westbury told *TD* at the Travellers Choice conf.

Agents at 3,100 locations in Australia are ATAS accredited.

Credit card surcharge

THE Australian Federation of Travel Agents is busy making the govt "well aware" of the challenges the travel industry faces if it were to introduce a credit card surcharge cap, ceo Jayson Westbury says.

At the Travellers Choice Annual Conference over the weekend, Westbury said AFTA will fight the issue "tooth and nail".

"If they can negotiate a 0.5 cap for us, we'll charge 0.5, no problem, but if they're not going to negotiate the cap, then bugger off and stop talking about 0.5 to the consumers," Westbury said.

Travellers Choice tech strategy

TRAVELLERS Choice's unveiled four new initiatives at their conference over the weekend, including a Digital Managed Services, a HR Toolkit solution, a new-look website for TC and their members and online training.

The Digital Managed Services will see Travellers Choice manage the content and SEO of members' website, look after their social media activity and manage all database marketing communications.

"This new service will enable members to shift their focus from driving digital traffic and enquiry to converting increased digital traffic and actually growing sales," Travellers Choice chief executive Christian Hunter told members.

The HR Toolkit solution will give

members access to a range of document templates, including employment contracts and samples policies and procedures.

The next initiative is TC EXCEL
- Travellers Choice Extranet
e-learning Library, which will give
members access to preferred
suppliers' training materials.

The travellerschoice.com.au website has also undergone a complete redesign with the aim to optimise member visibility, traffic and enquiries.

Member websites using the Travellers Choice Site Builder technology will fall in line with the new design by the end of Jan and e-newsletter templates will be redone by mid-Dec.

Next year's conference will be held from 18-20 Nov in Canberra.

Brochures

WELCOME to Brochures of the Week, *Travel Daily'*s Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Infinity holidays - USA West Coast 2016/17

The new USA West Coast brochure features a brandnew introduction section which offers handy-tips on where to eat, drink and shop. The brochure has added the Legoland Resort to the San Diego section; Alcatraz dungeon tours to San Francisco and a dedicated Santa Monica section within LA. Also new to 2016 is the new addition of hipster-haven, Portland & the National Parks section has been revamped - with

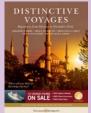
all National parks featured on the one page.



Freestyle Holidays - UK, Europe, Arabia 16/17
The expanded edition offers a new selection of tours throughout regional England, Ireland and Scotland with tours including the eight-night Devon & Cornwall and two-night Royal Edinburgh Military Tattoo. There are also new options to tour the Arabian Peninsula and new Dubai stopover packages, including the two-night Dubai Heritage Stopover. The brochure also

includes itineraries visiting France, Italy and Spain

and Asia stopover deals in three- to five-star hotels in Bangkok, Kuala Lumpur, Singapore and Hong Kong.



Voyages of Antiquity - Distinctive Voyages 2016
Small-ship cruising Itineraries in the new brochure
depart from Feb-Nov 2016 and include visits to
Singapore and Burma, India and the Red Sea, the
Greek Isles and Turkey, Italy and the Rivieras and
the British Isles and Europe. For those looking for an
extensive trip, there's the 45-day Grand Voyage from
Singapore to Athens or the 34-day Grand Voyage to
The Aegean, which begins with a five-day tour of

Golden Triangle, before making its way to Greece. All travel includes free air travel, free hotel stays and guest speakers.

Floreat the pick of the bunch



FLOREAT World of Travel took home the 2015 Pateman Award at the Travellers Choice Conference over the weekend.

Floreat owner Dianne Garbin (pictured) accepted the award, which recognises and rewards outstanding performance.

The agency took home a \$3,000

travel account from Qantas Airways and \$2,000 prize money.

CEO Christian Hunter said over the last 12 months the agency has "experienced impressive sales growth, expanded its social media presence and continued to successfully seize marketing opportunities."

Slim Dusty centre

ICONIC Aussie country singersongwriters Slim Dusty & his wife Joy McKean have been celebrated in Kempsey NSW, with the official opening of the Slim Dusty Centre and Museum.

The exhibition features images and never before seen mementos of the touring couple, direct from the Kirkpatrick family archive.

Air NZ gets GDS 'Rich'

AIR New Zealand has signed up for the Travelport Rich Content & Branding solution to market and retail products more efficiently.

The platform enables carriers to display all fares, ancillaries and brand proposition to agents.

The Star Alliance member carrier is the 100th airline to launch Rich Content & Branding.



Agency & Customer Support Officer - SYDNEY

Malaysia Airlines Sales Division requires the services of an experienced Agency & Customer Support Officer. Primary Responsibilities include: assist Travel Agents with inquiries and support, distribute fare bulletins, preparation of statistical reports, coordination of promotional events, develop and coordinate our marketing plan, coordinate and work with our PR Agency, conduct post sales follow ups, coordinate familiarisations and complete pricing templates.

Please email your application to the HR & Administration Manager sydhr@malaysiaairlines.com applications close 30 November 2015



Monday 23rd Nov 2015

Xiamen to Denpasar

CHINESE carrier Xiamen Airlines looks set to fly to Bali, with GDS screens indicating four weekly Xiamen-Denpasar flights effective 20 Jan 2016.



RADISSON on Flagstaff Gardens Melbourne hosted a private showing of the latest James Bond movie Spectre last Thu night for the travel market.

More than 150 industry guests enjoyed cocktails & a briefing by gm Steve Finlayson at the hotel, before taking in the new movie.

Finlayson heaped praise on the trade, saying the hotel had enjoyed a 93% occupancy rate this year "because of the support provided by you."

The life-size cut-out of Daniel Craig (aka James Bond) was a

popular set for selfies, while the hotel's Lina Bendroth. Conferences & Events sales executive stunned attendees with her cocktail creation - cucumber and rosemary gin and tonic, with a splash of lime.

Principle sponsors for the night were Garuda Indonesia, Extra Travel, Treasury Wines and Grayline Melbourne.

Radisson on Flagstaff Gardens gm Steve Finlayson is **pictured** 'bonding' with 007 and Garuda Indonesia's sales manager for Vic/ Tas/SA Ian Murton.

CLICK HERE for more pics.

Travel aware app

A NEW travel safety app that connects travellers to overseas emergency services and embassies with just one touch, launched last week.

Feature-packed and offering upto-date info on terrorist attacks, accidents, natural disasters or crimes, the Travel Aware app also has a tool that can translate critical emergency questions into the local language.

The app is now available to Australia, USA, UK, Canada, Japan, China, France, Germany, Brazil and South Korea.

It's available for Apple iOS and Android devices for \$3.99.

DTW safety penatly

THE US Federal Aviation Admin has proposed to charge Detroit's Metro-Wayne County Int'l Airport US\$200,000 for allegedly failing to maintain safe airfield conditions during a storm last Nov.

The transport regulator said the Wayne County Airport Authority failed to follow an FAA-mandated snow & ice control plan during the storm, which led to various DTW airfield surfaces to become unsafe, failing also to limit air carrier operations.

During the storm, three aircraft became stranded on de-icing pads & one jet slid off an icy taxiway.

JU/UX codeshare deal

AIR Serbia has inked a codeshare deal with Air Europa to streamline travel between northern and southern Europe.

Under the new arrangement, Air Serbia's designator 'JU' will be placed on Air Europa's daily services between Madrid and Amsterdam, Frankfurt, Milan and Rome as well as flights between Malaga, Valencia and Paris.

In return, Air Europa will codeshare on an average of 60 JU flights per week between Amsterdam, Brussels, Frankfurt, Milan, Paris and Rome.

CCC Fiji appointment

CAPTAIN Cook Cruises Fiji has appointed former Castaway Island Fiji and Outrigger on the Lagoon sales manager Diane Lanz as its general manager of sales, based in Sydney.

Railbookers reminder

RAILBOOKERS is reminding travel consultants it is offering a bottle of Moet & Chandon champagne for all new confirmed bookings of \$6,000 or more, between now and 31 Dec.

NZ helicopter crash

TWO Aussies were among the dead following a helicopter sightseeing crash on Fox Glacier in New Zealand on Sat in which seven people lost their lives, including four British tourists.

Poor weather conditions have impeded efforts to retrieve all the bodies, however there has been no indication at this stage to suggest what caused the crash.

The helicopter in question is understood to be a Eurocopter Squirrel, operated by Alpine Adventures, which also trades as Fox Glacier Heliservices.



in a trip to New Caledonia

This month *Travel Daily*, Aircalin and New Caledonia Tourism are giving agents the chance to win an amazing trip to New Caledonia including:

- Two complimentary return economy class tickets on Aircalin
- 5 nights' accommodation in a one bedroom apartment for two Including buffet breakfast everyday provided by Ramada Plaza Noumea.
- · Return airport transfers

All you have to do is have the most correct answers and the most creative answer to the final question. Send all your answers to newcalcomp@traveldaily.com.au



Aircalin

nouvelle

16. Are all the apartments of Ramada Plaza Noumea furnished?



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EASTERN SUBURBS DELIGHT

RETAIL TEAM LEADER

MELBOURNE (EAST) – SET SALARY PACKAGE TO \$85K

Independently owned travel agency group is seeking a leisure travel team leader to join one of their successful offices in Melbourne's outer Eastern suburbs. Working in a small, yet dynamic team, you will be responsible for servicing a variety of clientele with leisure travel requests whilst assisting the Office Manager with managerial duties. A minimum 5 years international consulting experience required, together with strong leadership qualities.

READY FOR AN EVENT-URE?

SENIOR EVENT MANAGER
SYDNEY – SALARY PACKAGE UP TO \$85K

This well established, boutique PCO is expanding!
Servicing large scale conferences of up to 2000 people, this company has a strong client portfolio together with consistent new business coming on board. You will be responsible for the end to end management of various events and conferencing movements, building strong rapport with your dedicated portfolio of clients. Experience working in a similar role managing end to end essential.

END TO END MANAGEMENT - EVENTS

PROGRAM MANAGER - MICE

MELBOURNE – SALARY PACKAGE NEGOTIABLE

Now is the time to make a difference. This very reputable meetings, incentive, conference & event travel company are expanding! Servicing large scale programs, this company has a strong client portfolio together with consistent new business coming on board. You will be responsible for the end to end management of various events & conferencing movements, building strong rapport with your dedicated portfolio of clients. Enquire now.

LUXURY IS A WAY OF LIFE

INTERNATIONAL PRODUCT MANAGER SYDNEY – UP TO \$85K PACKAGE

Know the difference between premium and luxury? If so, this is your chance to design, source and contract bespoke travel experiences for the discerning traveller. You will enjoy working for this specialist wholesaler where luxury is more than just booking a 5 star hotel! Essentially you will have experience in product research, boutique supplier relationships, negotiations, creative writing for marketing collateral and creative product packaging.

THE PCO BUSINESS HOLDS ALL THE CARDS

BUSINESS DEVELOPMENT – MICE MARKET SYDNEY – OTE \$100K ++

People that work in the MICE sector are passionate about their work – it offers so much variety and a fast pace that provides ongoing excitement and new challenges. If you have worked in Sales within the Corporate and/or MICE sectors and know how to get new business over the line, this BDM role will reward you like no other job in the market – amazing incentives and inspirational leadership. For more information please call the Executive team!

MANAGE THE SUNSHINE!

GENERAL MANAGER GOLD COAST – \$100-\$120K PKG

In this live in role you will oversee all aspects of the property. Lead the management team driving customer service, profit maximisation & maintain brand standards. Manage budgets, forecasts & business plans. Recruit, manage, train & monitor team members to ensure service standards are met. Previous experience as a GM in a hotel/resort, commercial acumen, strong leadership, communication & interpersonal skills required. Body Cop & Strata experience desirable.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600



Family Escape

Escape for two nights to Emirates One&Only Wolgan Valley, nestled in the heart of the Blue Mountains, and children under 12 years can stay and dine with our compliments.

From \$1,750 per night per villa including luxurious accommodation with private pool, daily gourmet meals with a selection of beverages and a range of activities.

FOR RESERVATIONS, PLEASE CALL +61 2 9308 0512, EMAIL PARTNERS@ONEANDONLYWOLGANVALLEY.COM, VISIT ONEANDONLYWOLGANVALLEY.COM OR CONTACT YOUR PREFERRED TRAVEL PROFESSIONAL.

Terms and conditions: Offer is subject to availability and applicable for new bookings only. Valid for travel until 21 December 2015. Black-out dates may apply. Minimum 2-night stay applies. Offer is based on a mid-week two-night stay in a Heritage Villa including gourmet breakfast, lunch and dinner daily, non-alcoholic beverages, select alcoholic beverages with meals and two on-site nature based activities per day. Children under the age of 12 years can stay and dine with our compliments, applicable for a maximum of two children per villa. Promotional rate code must be quoted at time of booking for offer to apply. Emirates One&Only Wolgan Valley reserves the right to withdraw the offer at any time. Rates are subject to change without notice. Further terms and conditions may apply.

Put yourself in our position

As Australia's leading corporate travel agency, we are on the lookout for exceptional individuals to join our team.

Some of the current opportunities available include:

Travel Managers

- North Sydney & Norwest
- Brisbane
- Melbourne
- Perth

Business Development Managers

- Melbourne
- Sydney
- Adelaide

Business Development Executive

- Brisbane
- Melbourne

Account Managers

North Sydney

Commercial Partnership Manager

- Sydney
- Melbourne

If you're ready to go further then visit our website for more details on a career with Corporate Traveller.

