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Travel Daily

First with the news

Friday 27th November 2015

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Fiji jacking up tourism tax

SELECT wholesalers and other travel firms have been forced to re-invoice agents with clients travelling to Fiji as a result of a hike in tourism taxes.

Among the tax adjustments as part of the Fiji Government's 2016 Fiji Budget is an expected doubling of the service turnover tax (STT) from its current level of 5% to 10%, effective 01 Jan 2016.

An environmental levy of 6% is also likely to be imposed on businesses with tourism related activity, *International Tax Review* reported earlier this month.

Helloworld Ltd's wholesalers Qantas Holidays & Viva! Holidays, along with bedbank Ready-Rooms & cruise division The Cruise Team are advising agents of the tax rise.

It's understood travel agents with payments outstanding on bookings to Fiji beyond 01 Jan were all re-invoiced yesterday, with the higher charges applied.

"We understand that this is a far from ideal situation and our suppliers have spent time lobbying to delay the increase but the Government has advised they intend to proceed. As a result we are left with no choice but to collect the additional tax on unpaid bookings," QVH said.

Tourism Fiji was contacted by **TD** for comment on the tax but was unable to reply by print deadline.

Explorer arrival

ROYAL Caribbean's *Explorer of the Seas* officially kicks off her Sydney homeported Australian season tomorrow.

The megaliner sails into Sydney Harbour where she will meet sister ship *Voyager of the Seas* in what's being billed as a Historical Harbour Rendezvous at about 6.30pm on Sat evening.

To find out more about *Explorer* and her plethora of features and activities see the **cover page** of today's issue of *Travel Daily*.

Today's issue of TD

Travel Daily today has eight pages of news and photos, including a front cover wrap for **Royal Caribbean Intl** plus full pages from: (**click**)

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Travel Daily

on location in Wellington

Today's issue of **TD** is coming to you from Wellington, courtesy of Helloworld Limited

WELLINGTON is certainly living up to its blustery reputation, with gale force winds welcoming delegates descending on the NZ capital for this weekend's Owner Managers Summit.

Around 600 travel consultants, industry leaders and suppliers are taking part in the summit, which is focused on "leadership".

Helloworld interim ceo Jenny McDonald said members will be immersed in the culture and buzz of Wellington, and "will leave inspired and invigorated for the year ahead".

Events kick off tonight with a welcome function at Queens Wharf, followed by two days of conferencing at TSB Bank Arena.

Keynote speakers include Air New Zealand ceo Christopher Luxon, Carnival Australia ceo Ann Sherry and Helloworld Ltd cio David Hassan.

Full coverage in **TD** on Mon.

QF/AA set for jv renewal

QANTAS and American Airlines are close to having their trans-Pacific alliance re-authorised by five years, after successfully securing a draft determination in favour of the pact by the ACCC today (**TD** breaking news).

The Australian Competition and Consumer Commission ruled the tie-up would "likely result in continued public benefits for passengers travelling between Australia and the US".

QF/AA received interim approval for the venture in Jul, which has since seen Qantas announce the reintroduction of flights between Sydney and San Francisco, while American Airlines will resume flights to Sydney ex LA, with both services starting next month.

Commissioner Dr Jill Walker said the pact is "unlikely to result in any significant public detriment".

In its 40-page assessment of the proposed alliance, the competition regulator said it believed that without the pact & feed in North America offered via AA, in the future QF "would be unable to offer services to non-gateway destinations in the US".

Further, the ACCC said denying re-authorisation may require Qantas to rationalise its current trans-Pacific operation, "and/or delay the introduction of new frequencies and services".

The ACCC reiterated it believes without the tie-up with Qantas, AA would be unlikely to operate its own metal to Australia.

"It [AA] would likely require a much greater number of frequencies and services to compete with incumbents".

The venture "has the potential to deliver public benefits as the carriers' networks are highly complementary and the alliance provides for metal neutrality, thereby aligning the interests of both partners.

"There is also the possibility of a pro-competitive response from other airlines operating on the trans-Pacific," the document said.

Public benefits may include "cost savings and efficiencies" and the stimulation of tourism & trade between Australia & the US.

The ACCC is seeking submissions to the draft determination before handing down a final decision.

Hotels rise to tourism

AUSTRALIA'S available accom continued to grow in 2014-2015, according to figures released by The Australian Bureau of Statistics (ABS) this week.

The survey found the number of Australian hotel rooms increased by 1,035 on 2013-2014 and room occupancy increased 0.7% to 64.9% as a result of higher accommodation demand.

"In 2014-15 total accommodation revenue hit \$10 billion, an increase of more than \$300 million, driving revenue per available room night up by 3.5%," said Minister for Tourism and International Education, Senator Richard Colbeck.

"These results reflect the dynamism in Australia's accommodation sector amid record int'l tourist arrivals and domestic overnight visitors."

In 2014-2015 int'l arrivals increased 6.6% to reach new highs of 6.6 million and domestic arrivals hit 83.2 million.

Colbeck said the tourism industry could become Australia's fastest growing over the next decade.

To access the *Survey of Tourist Accom 2014-2015*, **CLICK HERE**.

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QF group webinar

QANTAS Group Travel will next week host its monthly webinar, highlighting how best to use its website to manage bookings.

The 20 minute session will cover Booking Actions and Amendment Actions - for more details see qantas.com/agents.

Mt John Ob road levy

VISITORS using the access road to the University of Canterbury Mt John Observatory in Lake Tekapo, New Zealand will be required to pay a levy from Mon.

The NZ\$5 charge will be used to maintain the private road to the popular tourist attraction.

IATA revises traffic forecasts downward

THE International Air Transport Association overnight released new passenger growth forecasts, with predictions of a lower rate of increase than previously.

IATA is now forecasting that passenger numbers will reach 7 billion by 2034, with an average of 3.8% annual growth.

That is double the 3.5 billion who will fly this year - but lower than the earlier forecast of 7.4 billion passengers in 2034 which was based on a 4.1% average annual growth rate.

"The revised result reflects negative developments in the global economy that are expected to dampen demand for air transport, especially slower economic growth projections for China," IATA said.

The five fastest-increasing markets in terms of additional passengers per year over the next 20 years will be China, with 758 million new passengers for a total of 1.196 billion; the USA with 523 million new passengers and a total of 1.156 billion; India, up 275 million to 378 million; Indonesia with 132 million new passengers growing to 219 million, and Brazil, up 104 million new passengers to 202 million.

Asian, South American and African destinations will see the fastest growth, IATA believes, with ceo Tony Tyler saying there is "much work to be done to prepare for the 7 billion expected to take to the skies in 2034".



Window Seat

WELL-HEELED Disney aficionados have secured some unique souvenirs in Los Angeles last week, where an auction saw several hundred items of memorabilia put on the block.

Van Eaton Galleries hosted the auction where high prices were paid for some objects, including an original poster for the Rocket to the Moon attraction for which an undisclosed bidder paid more than US\$28,000.

One of the top prices achieved was for an original car from Disneyland's former PeopleMover ride in Tomorrowland - an elevated tram that operated between 1967 and 1995.

The car (**pictured** below), which is one of 13 known to be still in existence, is estimated to have carried over 1 million Disneyland guests - fetched a whopping US\$471,500 - so hopefully the buyer has somewhere suitable to put it on display.



Vanuatu Tourism Office (VTO)
Tourism Recovery Project Manager
Based at the VTO office in Port Vila
Project role to mid 2016

Project Role Vacancy

Following the devastation of Cyclone Pam in March 2015, much work has since been completed in order to mount the most significant marketing campaign for Vanuatu in many years.

With a total budget of VT183, 000,000 (A\$2.4m) the campaign aims to stimulate demand in the key markets of Australia, New Zealand and New Caledonia.

The campaign has been funded in a cooperative effort between the Vanuatu Government, Australian Aid (DFAT), New Zealand Aid (MFAT) and the Vanuatu Tourism Office (VTO).

The campaign seeks to stabilise arrivals back to pre-cyclone 2014 levels and accelerate arrivals growth from mid-2016, providing a much need boost to the tourism industry, jobs and the Vanuatu economy.

The Vanuatu Tourism Office is now seeking an experienced Marketing Project Manager to manage and coordinate the campaign. The role is based in Port Vila for an eight month project role commencing as soon as possible.

Applications to be submitted before Thursday 10 December 2015.

For terms of reference and additional information please email an expression of interest attaching your resume to:

General Manager Linda Kalpoi, Vanuatu Tourism Office
PO Box 209, Port Vila Vanuatu. Email: lkalpoi@vanuatu.gov.vu
Tel: +678 22515 - Fax: +678 23889.
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Golf is serious business for EK



THE 100th Australian Open golf tournament commenced yesterday with title sponsor Emirates playing host to industry guests in its luxurious marquee.

After scoring an opening round total of 70 to be one under par, British champ Lee Westwood

took time to speak with guests on the tough conditions with temperatures nearing 40 degrees.

Westwood is **pictured** above sharing a laugh with Emirates divisional vice president Australasia Barry Brown - more pics at [facebook.com/traveldaily](https://www.facebook.com/traveldaily).

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JNTO digital drive

JAPAN National Tourism Organization (JNTO) Sydney plans to launch a new website early next year and a new e-learning program for travel agents.

The tourist office will "heavily focus" on digital marketing, with elements including a social media push to be run in coming months.

To whet traveller's appetites for Japan, JNTO Sydney has launched an Instagram account and updated its Facebook page.

Virgin scam call alert

VIRGIN Australia is advising customers on its website to be aware of an automated phone scam that claims the recipient will receive a \$999 discount off their next flight booking.

To redeem the offer, recipients are required to 'press 1'.

"This is a scam and we strongly encourage anyone who receives these calls to hang up immediately," the VA portal says.

Dubai Expo 2020 nod

THE Bureau International des Expositions (BIE) has this week given the green light for Dubai to be the Host City of Expo 2020 after unanimously ratifying the emirate's Registration Document that was filed in Jul.

Dubai won the opportunity to host Expo 2020 two years ago (**TD** 28 Nov 13), pipping Izmir (Turkey), Yekaterinburg (Russia) and Sao Paulo (Brazil).

BIE's latest move enables Dubai to switch gear from a planning phase to a delivery phase, enabling the emirate to engage with international participants.

Managing director of the Higher Committee World Expo 2020 Reem Al Hashemi said Dubai has set the ground work to deliver an "exceptional World Expo".

Around 180 countries are tipped to be involved in Expo 2020.

Dubai is the first location in the Middle East, South Asia & Africa region to host a World Expo.



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Voyager visits Vila

PORT Vila saw its largest ship arrive on Sun, when mega-liner *Voyager of the Seas* docked at the pier for the first time.

The docking was possible due to Royal Caribbean's upgrade of the pier, which has previously been only able to accommodate mid-sized vessels.

"In total we have invested over US\$20 million to allow 'Voyager Class' cruising in Vanuatu for the very first time," said Adam Armstrong, Commercial director for Royal Caribbean.

"Until now, the largest ship able to dock at Port Vila was Royal Caribbean's own *Radiance of the Seas*, at 90,090 tonnes, 293 metres long – some 50% smaller than Voyager Class vessels," Armstrong said.

Royal Caribbean will bring over 20,000 incremental tourists to Vanuatu this summer cruise season.

The investment in Vanuatu also includes construction of a new tender pier on Mystery Island, due to open in Jan.

NT 'hot air' campaign

THE Northern Territory Govt is investing over \$60,000 in a 'Do the NT' branded hot air balloon which will be operated interstate.

The two-pronged initiative aims to establish Alice Springs as the ballooning capital of Australia.

Smaller than traditional hot air balloons, the Outback Ballooning owned inflatable will cater for niche markets, such as wedding groups, VIPs and high net-worth clients, NT Tourism Minister Adam Giles said this morning.

"I want to see the Red Centre become the ballooning capital of Australia bringing tourists from right throughout the country and the world to our nation's heart for a unique outback experience."

Flat Sep Canada stats

AUSTRALIAN visitor numbers to Canada were down a fraction in Sep compared to the previous year, with new data showing a 0.3 percentage point slip.

The combined global figure for arrivals into Canada spiked 9.3% to 622,430, including strong rises out of China (up 21.7%) and India (up 12%), but the Aussie figure fell about 100 people to 36,861.

Year-to-date arrivals ending Sep from Australia remain up on 2014 at 232,994 - or a 3% increase.

USA Thanksgiving networking



MORE than 50 trade guests attended Visit USA Organisation's Thanksgiving networking breakfast in Sydney yesterday.

Generous attendees contributed over \$500 for the Starlight Children's Foundation through raffle ticket sales.

Some of the participants at the event are **pictured**, and include (above) Vanessa Stavrou, Contiki; Sarah Pollard & Nathaly Naughton from Creative Holidays and Louise McAlpine, The Travel Corporation.



ABOVE: Insight Vacations' Ola Kay introduces herself during the networking event.



LEFT: Ashleigh Robinson and Alicia Palmer from DriveAway Holidays.

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A Grand time in Thailand!



EIGHT top selling agents from Melbourne enjoyed what Bangkok and Phuket had to offer on a famil this week, hosted by Bangkok Airways, Royal Brunei Airlines, Banyan Tree and the Tourism Authority of Thailand.

The group started their journey in the Thai capital with a visit to the Grand Palace in Bangkok, followed by lunch at Suprata River House.

Next up was dinner at Vertigo where the travel consultants enjoyed an al fresco dining experience overlooking the city.

From Bangkok, the group travelled to Phuket where they stayed at Banyan Tree Phuket.

Pictured are Grant Rigby, Royal Brunei; Sophie Christopoulos, 303 World Travel; Tania Verscharen, Aurora Travel; Charlotte Annis, Aquamarine Travel; Meaghan Wood, Lidstrom & Clyne Travel; Sharon Crairns, Hampton Travel; Victoria Hobbs, Banyan Tree; Sue McNiece, Albert Park Travel; Stuart Ingram, Destination HQ; Sian Pritchard, Black Rock Travel and Kumpee Ratanachodpanich, Bangkok Airways.

Amadeus Next launch

AMADEUS has debuted its 'Amadeus Next' initiative which aims to help travel technology start-ups.

The program gives participants access to Amadeus' technology, solutions and mentoring.

Start-ups will be able to test, validate and pilot new business models with Amadeus customers and industry players and will receive help connecting with investors and venture capital.

CLICK HERE for more details.

Nevada on Sunrise

THIS weekend's telecast of Seven Network's breakfast-time TV show *Sunrise* will be aired in part from Nevada, USA.

Sunrise will cross live to weatherman James Tobin in the 'Silver State' on Sat and Sun, where he will be broadcasting from Virginia City and Lake Tahoe.

Be watching *Sunrise* from 7am until 10am.

Thailand's new visa

IN A move to boost tourism, Thailand introduced a Multiple Entry Tourist Visa (METV) earlier this month.

The application fee is \$225 and the visa has a validity of six months with a duration of stay up to 60 days per visit.

To apply for the visa, visit either a Thai Embassy, Consulates-General or Honorary Consulate.

Czech DFAT update

THE Department of Foreign Affairs and Trade has advised that minors travelling to the Czech Republic unaccompanied or with a guardian require a notarised letter from their parent(s) authorising their travel.

Airberlin xmas spirit

AIRBERLIN'S Christmas aircraft has taken off, with this year's design created in collaboration with chocolatier, Lindt.

The adorned A320 aircraft is pictured below.



Friday 27th Nov 2015

TNZ ad campaign blitz

TOURISM New Zealand has reported its latest campaign ad "every day a different journey" has rated higher than the previous successful "100% Middle Earth" promotion.

Evaluation of the TVC in six markets found 'motivation to visit' New Zealand as a result of seeing the ad had an average score of 77%, while the Middle Earth campaign came in at 64%.

The new commercial shows a couple moving from one experience to the next and is pushing the idea that NZ's wide range of experiences are all within easy reach.

Tourism New Zealand director of marketing Andrew Fraser said it was a challenge to follow up the previous award-winning campaign, but the results show the idea behind the campaign "is an absolute winner".





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AAT scoops 5 awards

TOURISM operator AAT Kings has collected their fifth consecutive win this week, picking up the prestigious award for Major Tour and Transport Operator, at the NSW Tourism Awards in Sydney last night.

Earlier this week, AAT scored three other wins at the Brolga Northern Territory Tourism awards, and was later named Corporate Partner of the Year at the Steve Irwin Gala in Brisbane.

Three Capes Track

TASMANIAN attraction Three Capes Track, is booking at an average rate of 25 visitors a day, according to Tasmania Minister for Environment Parks & Heritage, Matthew Groom.

Photos of the scenic track were shared on social media by Tourism Australia early Wed, which received over 5,000 'likes' by midday.

Fiji Airways appoints

FIJI Airways appointed Shaenaz Voss last week to the position of egm for Fiji Link & Group Corporate, International & Government affairs.

LAN SA Specials

LAN Airlines has released early bird deals for South America.

The specials run from 27 Nov-11 Dec, with the travel period valid between 01 Apr and 30 Oct.

Prices start from AU\$1,299.

Emirates' new toys

EMIRATES has upped its game for families travelling with the airline and has released a new range of Fly with Me Animals for infants and toddlers.

Four new Fly with Me Animals will be introduced every six months.

The airline has also updated its activity bag, with the release of a 'Fly with Me Lonely Planet' activity pack for older children.

The first four animals are **pictured below**.



Thredbo discounts

THREDBO has announced a freeze on accom prices for stays in a range of self-contained apartments for winter, 2016.

Book early for a further 20% off.

Counsellors' millionaires soar

HOME-BASED

global travel network Travel Counsellors celebrated its best year ever at the annual conference held at the Manchester Central Convention Complex, UK this month.

TC head of sales Mark Hulme revealed sales had spiked 12% this year, with individual agents earning "more than ever before".

There was a 21% jump in the number of Travel Counsellor multi-millionaires, with 53 agents celebrating over \$2 million in sales over the past 12 months.

Moving forward, managing director Steve Byrne said "the customer would continue to be the key focus, along with using intelligent customer data to further improve the level of personalisation offered".



Over 1,400 people attended the three-day conference - six of whom were from Australia - with guests being entertained by celebrities such as comedian John Bishop and singer-songwriter Gary Barlow.

Pictured is Travel Counsellors Australia general manager Tanya Parkinson collecting an award on behalf of Nadine Kutz (for top TC in Australia) with guest presenter Vernon Kay.



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Travel Specials

THIS week's *Travel Specials* is brought to you by Freestyle Holidays. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.



Jumeriah Vittaveli, South Malé Atoll in the Maldives is offering 30% off room rates for five-night stays in a Beach Villa with Pool for stays between 10 May 16-07 Sep 16 and 15 Sep 16-30 Sep 16. Packages including breakfast and dinner daily, return speedboat transfers and a meet and greet at Malé start from \$3,899pp. Book by 28 Feb 16, [CLICK HERE](#).

Return economy airfares with **Hawaiian Airlines** are on sale. Packages including flights and taxes with four-nights accommodation in a Moderate Room at the **Aqua Aloha Surf** with reduced rates starting from \$1,269pp ex BNE. Valid for travel 01 Apr 16-16 Jun 16 and book by 04 Dec 15, [CLICK HERE](#).

Find happiness at **Castaway Island Resort**. Book a five-night package and receive a happiness pass of varying themes. From adventure or relaxation to harmony or colour. Packages include five-nights in an Island Bure, breakfast, lunch and dinner daily, welcome cocktail on arrival, an invitation to the weekly poolside cocktail party and FREE use of snorkeling equipment and non-motorised watersports and PLUS one **pass to happiness**. Prices start from \$1,715pp and valid for travel 24 Jan 16-27 Mar 16. Book by 29 Feb 16, [CLICK HERE](#).

Discover the islands of Malaysia. **Langkawi Federal Villa** are offering one FREE night for all five-night stays. Five nights in a Standard Room start from \$199 and are valid for travel 01 Apr 16-31 Oct 16, [CLICK HERE](#).

All specials can be found on our website
<http://www.pinpointtravelgroup.com.au/info/latest-deals/>

Running Man coup

AUSTRALIA will provide the backdrop for a host of celebrity challenges in two episodes of popular Chinese reality show, *Running Man*.

A collaborative effort between Tourism Australia, Tourism Victoria and the South Australian Tourism Commission (SATC), the episodes are expected to be viewed by more than a hundred million fans across Asia.

South Australia's Tourism Minister Leon Bignell confirmed that the filming of *Running Man* has already generated a lot of interest on social media.

"China is an important tourism market," commented Bignell.

"We are on track to reach our goal of 57,000 Chinese visitors by 2020, and *Running Man* provides a huge platform to showcase our state and help us reach this target," he said.

The episodes will air in Jan.

Bunnik Tours Asia '16

Bunnik Tours have released their all-new 2016 Asia program.

Ranging from 13-28 days in length, the new lineup offers 18 small group itineraries, extensions, as well as independent touring options.

The tours will run through Japan, India, Thailand and Myanmar; with key visits to the Great Wall of China, Saigon's Cu Chi and the ruins of Angkor Wat. Download the brochure [HERE](#).

Aloft Shanghai bound

STARWOOD Hotels & Resorts Worldwide have penned a deal with Shanghai Hongtai Industry Development, to debut its Aloft brand in cosmopolitan Shanghai.

Slated to open 2018, the new hotel will feature 210 loft-inspired rooms and suites, with a range of amenities such as wi-fi, meeting rooms & bar.

Fiji Wed Expo sponsor

TOURISM Fiji has revealed Lawhill Wines and Spirits as an official sponsor for the Tourism Fiji Wedding Expo, 2016.

Lawhill will host a champagne and cocktail party on 19 Mar themed 'A Sparkling Sunset'.

Director of Event, Sally Cooper, has confirmed over 20 exhibitors have already registered.

To register, [CLICK HERE](#).

AW new brochure

ADVENTURE World has released its 2016 Exodus Culture & Wildlife and Walking & Hiking brochures.

The new range features over 450 itineraries to 90 countries catering to a variety of styles including walking and trekking, cycling, culture, wildlife holidays, polar expeditions and cruises.

Travel Daily

First with the news

Friday 27th Nov 2015

Visit Vic ceo search

A WORLDWIDE recruitment drive is underway, in search of Visit Victoria's inaugural ceo.

"Visit Victoria will sell Victoria's strengths like never before. It's our bold blueprint for a bright future for our state, our economy and our people," commented Minister for Tourism & Major Events, John Eren.

Unveiled in Aug by the Labor Govt, the new entity aims to bring "all the key players together under one roof", working together to grow the state's \$21 billion visitor economy.



Win a trip to New Caledonia

This month *Travel Daily*, Aircalin and New Caledonia Tourism are giving agents the chance to win an amazing trip to New Caledonia including:

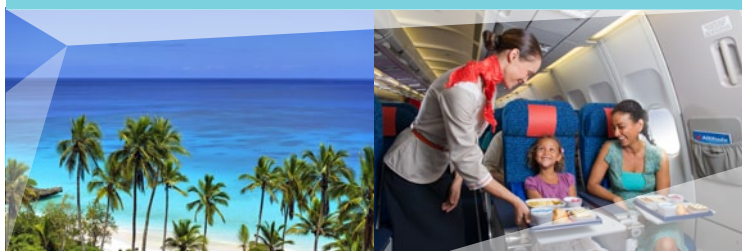
- Two complimentary return economy class tickets on Aircalin
- 5 nights' accommodation in a one bedroom apartment for two including buffet breakfast everyday provided by Ramada Plaza Noumea.
- Return airport transfers



All you have to do is have the most correct answers and the most creative answer to the final question. Send all your answers to newcalcomp@traveldaily.com.au

20. Name at least three wholesalers who programme New Caledonia.

Need a hint? [CLICK HERE](#)



Travel Daily is Australia's leading travel industry publication.

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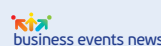
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AA APPOINTMENTS

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QLD - 07 3229 9600 - employment@aaappointments.com.au

MIX LEISURE WITH PLEASURE!

RETAIL TRAVEL ASSISTANT TEAM LEADER

EASTERN SUBURBS – SALARY PACKAGE \$50K + BONUS

Are you an experienced consultant who loves face-to-face sales but is looking for a salary you deserve? Then this is the role for you! This boutique agency is looking for a passionate assistant TL to join their knowledgeable team. With a loyal client base, enjoy using your personal travel exp to advise & secure worldwide packages. Also enjoy nurturing the team, passing on your expertise. On offer is a top base salary, bonuses, office close to home & true work/life balance. If you have min 2 yrs exp, solid GDS & customer focus, apply now!

BE AT THE FOREFRONT OF YOUR CAREER!

RETAIL TRAVEL CONSULTANTS

NORTH SHORE – TOP SALARY + BONUS PACKAGE

Passionate retail agents we have the opportunity for you to work close to home in a role you love. This global industry leader is looking for travel gurus to join their supportive & social teams. In high-end locations, you can enjoy creating bespoke dream holidays to exclusive destinations. If you have min 2 years exp, GDS, good geography & passion for travel, your expertise will be rewarded with a great package including a salary you deserve, discounts, famils, annual conferences & global training/progression.

ARE YOU IN THE MARKET?

MARKETING TRAVEL COORDINATOR

SYDNEY CBD – SALARY PACKAGE UP TO \$66K

A leading luxury tour operator has the rare opportunity for a brochure expert to be responsible for all facets of assembly. From content, to deadlines to liaising with suppliers, you will ensure their multiple brochures are successfully created on time. Use your creative flair to showcase their beautiful in-depth itineraries. If you are a brochure guru, meticulous & time focused you will enjoy this contract with possibility for perm role. Renowned for staff retention this is a rare opportunity that will be the product of your success!

IT'S MORE FUN IN A GROUP!

GROUP TRAVEL CONSULTANTS

MELBOURNE – SALARY PACKAGE TO \$80K (OTE)

This global leader is seeking an experienced travel professional to join their dedicated group leisure team. This successful department service a range of clientele including school groups, wedding parties, small businesses, large family gatherings, together with local community groups, just to name a few. They are now looking for a passionate and experienced consultant to join their close knit and supportive team. Don't delay, interviews are happening now! Call us today to find out more.

3 DAYS A WEEK, ULTIMATE WORK LIFE BALANCE

PART TIME TRAVEL CONSULTANT

MELB (INNER) – SALARY PACKAGE TO \$55K (PRO RATA)

Luxury, Luxury, Luxury!! One of Melbourne's leading travel agencies offering both business and leisure travel. Working three days a week you will join a very experienced team offering unique and exclusive itineraries for their high end clientele. Located in one of Melbourne's best suburbs you can kiss the city commute goodbye. You will need a minimum of 4 years' experience and strong GDS and luxury product knowledge. You must also have a small following of clients. Opportunities like these don't come around often!

DO YOU THRIVE IN A BUSY ENVIRONMENT?

INTERNATIONAL TRAVEL CONSULTANT - RETAIL

MELBOURNE (SE SUBURBS) – SALARY PACKAGE TO \$55K

This well-known agency requires an experienced travel consultant to join their modern, vibrant and hardworking office. Servicing international and domestic enquiry you must have strong fares and product knowledge and a minimum 2 years retail experience. With a high level of enquiry, your ability to work well under pressure will see you shine! With a lucrative salary package on offer, amazing famil offerings, supportive team environment and the opportunity to join a forward thinking company, this is the right move!

PRODUCT SUPPORT!

SALES & SERVICE CONSULTANT

BRISBANE CBD – OTE \$55K

An exciting opportunity exists to join this leading travel organisation in their online wholesale team. This is a fantastic opportunity working in an online customer service role to consumers, consultants and suppliers handling queries, problem solving and supporting the product team. You will require strong customer service & communication, GDS and problem solving skills. Previous consulting experience essential. Strong \$\$ package & the best benefits in the biz! Don't miss out, apply today before this one disappears!

DREAMING OF HAVING WORK/LIFE BALANCE?

GROUP SALES CONSULTANT

BRISBANE – OTE \$60K

Are you looking for a new challenge? This award winning travel company is looking for a motivated travel consultant to join their Groups, Events & touring team. This is a new & exciting role selling wholesale group travel to retail partners, achieving sales targets whilst providing the highest level of customer service. Strong salary & benefits & work only Mon-Fri hours. If you have 12 months international consulting experience, strong GDS, sales & customer service skills & a positive can do attitude we want to hear from you!



Working in partnership with the Australian Travel Industry

International Travel Consultant

Northern Territory, Competitive Salary, Ref: 1993LM1

Bring your personal travel knowledge to sell travel products all around the world to all markets. You will work with experienced travel professionals preparing, managing and recommending holiday packages to direct walk in customers. Work with different suppliers to book flights, accommodation, insurance, cruise, coach holidays, tours and various other travel products. The right candidate will have 1 year experience in the travel industry and strong sales skills. GDS skills a must.

For more information please call Lia on
(07) 3023 5023 or click [APPLY](#) now.

Senior Cruise Consultant

Sydney, Up to \$55k + Super, Ref: 1992MB1

After something different in your day? wanting a mixture from just consulting? This is the perfect opportunity for an experienced Travel industry professional looking to develop your skills further. This respected client is looking for a dynamic and passionate senior consultant with fantastic attention to detail. You'll managing air bookings, hotel and Cruise groups and booking any third party arrangements required, as well as leading by example and mentoring your team to drive success.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Consultant

Melbourne, Attractive Package, Ref: 0894KF1

If you are an International Corporate Consultant and you are in need of a fresh challenge in an expanding and thriving role then this is your chance to fulfil your dream! My client requires an experienced corporate consultant to join their expanding team in central Melbourne. This is an international owned corporate giant and you be will looked after with further progression on offer! Corporate Consultants that have international experience thrive in this environment and you can too!

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Experienced Travel Consultant

Adelaide, \$50-55k, Ref: 2016DV1

You will have the chance to use your travel sales skills to sell a variety of leisure and corporate travel to prospective and existing clients. You will need to be happy to generate and build your own business within the company and help them book a variety or air, accommodation, tour arrangements and other travel ancillaries! This is a fantastic opening and a great opportunity for an experienced Travel Consultant to join a refreshingly vibrant and successful company in Adelaide!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

Cruise Product Specialist

Gold Coast, \$52-60k + Super, Ref: 2046SZ1

A unique opportunity has presented itself for an experienced Travel Consultant, Product Coordinator or a Cruise Consultant to step into a dynamic role which will see you work closely with the Product Managers in choosing products to advertise through means of website & newsletters, working on ADHOC / FIT arrangements to build add ons to existing and new itineraries. Working only Mon to Fri with flexibility in starting & finishing time, this is a global company with supportive management.

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

Experienced Travel Consultant

Central Coast, Up to \$40k + Super, Ref: 1016PE9

My client is looking for an experienced Travel Specialist who enjoys a healthy lifestyle & can assist clients in arranging travel to fitness events worldwide. You will provide first-hand information to help clients plan as a competitor or traveller. As a travel specialist you can also assist clients with all pre & post event touring to make their international trip run smoothly & as enjoyable as possible. This is a rare opportunity to join a travel company that specialises in all things fit!

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Japan Wholesale Travel Specialist

Melbourne, \$40k + Incentives, Ref: 2051TS

Passionate about off the beaten track destinations in Japan? This is a fantastic opportunity for a consultant with experience in FIT, tour, ski and rail products to join a travel company specialising in Japan. This is a diverse and stimulating role working with a fantastic team in a fast paced environment. We need a consultant who can build rapport with agents, provide extraordinary customer service and create personalised itineraries. Great package and incentives are on offer!

For more information please call Tammy on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Consultant

Perth, \$50-\$52k, Ref: 1332DV1

My client is looking for dedicated and high-achieving Travel specialist to become part of their successful and expanding team! This is an outstanding opportunity to work in a supportive team environment and be part of a successful expanding team! The lucky corporate consultant will need to have excellent experience within the travel industry and have experience with corporate clientele! You will be able to work in a hard-working, enjoyable environment and be rewarded for your endeavours!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.



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