



Travel Daily

First with the news

Thursday 1st Oct 2015

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brochures

New tours

New website

QR confirms SYD service

QATAR Airways has announced it will commence non-stop flights between Doha and Sydney effective 01 Mar 2016.

The new daily service will add a third Australian port to the QR network, as flagged first by **Travel Daily** last week (**TD** 24 Sep).

"The expansion of our Australia service will undoubtedly boost and strengthen the trade and commercial links that exist between Qatar and Australia, setting the stage for even more robust partnership opportunities in the near future," said QR ceo Akbar Al Baker.

Flights will be timed with evening departures in both directions, with flight QR908 departing Doha at 8.10pm and arriving in Sydney at 6.05pm the following day.

Flight QR909 departs Sydney at 10.10pm and arrives in Doha at 5.05am the next morning.

QR will operate its Boeing 777-300 aircraft with a two-class configuration on the route, which joins Qatar Airways' existing flights to Melbourne and Perth.

NSW Tourism Minister Stuart

Ayres welcomed the new route, which according to Sydney Airport will generate \$95 million for the NSW visitor economy.

"In addition at least 2,500 jobs are expected to be created in NSW as a result of the new service," Ayres added.

Destination NSW ceo Sandra Chipchase also hailed the service, saying she looked forward to developing a partnership with Qatar Airways on campaigns to grow visitation to Sydney & NSW.

Win with Travelmarvel

TRAVEL Daily readers are this month being offered the fabulous opportunity to win a trip to Scotland courtesy of Travelmarvel.

The amazing prize will see the winner experience an Escorted Great Rail Journey - for details see **page eight**.

Eight pages of news!

Travel Daily today has eight pages of new and photos, plus full pages from: (**click**)

- AA Appointments jobs
- Travel Trade Recruitment

Norwegian appoints

NORWEGIAN Cruise Line Holdings has announced the team which will operate its new Australian office, which has formally opened today.

To be led by former Silversea executive Steve Odell as Senior Vice President and Managing Director Australia and NZ, the team will also include Lisa Pile as vice president of sales Australia/NZ for Oceania Cruises and Regent Seven Seas Cruises.

Nicole Costantin will be vice president of sales Australia/NZ for Norwegian Cruise Line; Ben Angell is the new vice president of marketing for Norwegian Cruise Line Holdings Australia; and Elizabeth Krstevski is the company's new operations/contact centre manager.

"Today marks an exciting day in the history of our company, as we further expand our global team to serve the greater Australasia region," Odell said.

"With this new office, we can now better support our travel partners as they serve their guests across the spectrum from contemporary to luxury cruising".

More appointments on **page 7**.



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Bali ash cloud hits arrivals

THE impact of the Mount Raung volcanic ash cloud over Bali and subsequent impact on tourist arrivals in Aug is becoming more apparent, newly released temporary visitor data shows.

Preliminary arrival figures from Bali Govt Tourist Office indicate the Indonesia tourist hot-spot suffered an Aug five year low, with Aussie numbers dropping to 58,430, down a monumental 30% on the corresponding month last year (which was 83,795).

The huge slump is also down more than 20,000 (approx 27%) Australian entries on Jul's result.

The ash cloud wreaked havoc

with airlines operating flights to/from Bali with Virgin Australia & Jetstar both cancelling dozens of flights, resulting in mass chaos for Australian holiday-makers.

Since 2012, Bali has witnessed escalating tourist arrivals from Australia during Aug, while Jul is traditionally a busier month as it coincides with school holidays.

VA adopts Amadeus flight management

VIRGIN Australia has signed an agreement to adopt the Amadeus Altéa Departure Control Flight Management (DC-FM) as a stand-alone solution.

Altéa DC-FM will automate Virgin's aircraft load control and optimise flight departures, integrating with VA's existing passenger service system (PSS).

VA is the first airline to adopt the Amadeus solution without using the Amadeus Altéa Suite.

Amadeus referred to the move as a "huge milestone", opening the door for other airlines to adopt "a best-of-breed strategy to empower their PSS".

Carnival wi-fi rollout

FASTER and more reliable wi-fi service is expected to be active on 40% of Carnival Corporation's 101-ship fleet over ten brands by the end of the year, the firm says.

Following recent positive trials, Carnival Corp says the system, which uses land-based & orbiting satellites to provide service, will carry affordable plans and pricing including a social media-only plan for around US\$5 per day.

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Travel Daily

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Major rebrand for Best Western

BEST Western yesterday unveiled a major rebrand of the business including a new family of logos and a new overarching "Best Western Hotels & Resorts" name for the company.

Revealed at the company's annual convention in Hawaii, the

changes aim to make consumers aware of the major investments the company has made

over the last decade.

"We are embracing our future with a completely reimagined brand identity that clarifies our hotel and resort offerings and broadens our appeal with a contemporary and energetic look," said ceo David Kong.

It's the first logo refresh for Best Western in more than 20 years,

with Best Western Australasia chief executive Rob Anderson saying "the logos are modern and have been designed to clearly show the differences between Best Western's family of brands.

In addition, the conference saw the introduction of a new brand,

dubbed GLō.

Aimed as a broad and midscale brand for newbuilds, the new brand will

be gradually rolled out globally.

More than \$2 billion has been invested in upgrading member properties and the new logo signals the significant improvements made globally.

The new logos are expected be formally adopted in mid-Nov after approval by Best Western hotel owners in North America.



Creative land credit

CLIENTS booking 2016 Europe earlybird airfares and a minimum of four nights accommodation with Creative Holidays will receive a bonus \$100pp land credit.

The offer applies to all 2016 departures and travel classes with British Airways, Cathay Pacific, Etihad Airways, Singapore Airlines, THAI Airways, Virgin Australia and Qantas.

Six lucky agents who issue tickets with Etihad also have the chance to win a place on an 'Ultimate Manchester City VIP famil', based on sales between 01 Sep-31 Oct.

HK 3rd runway fee set

HONG Kong Airport will impose a passenger fee of between HK\$70 and HK\$180 from next year, to help fund a third runway.

Initially proposed as a flat HK\$180 fee, the revised levels will vary depending on flight class and distance so short haul passengers are not impacted as severely.



Window Seat

AN AMERICAN firm has come up with a unique way to avoid paying airline baggage fees - but you have to turn your carry-on into a mobile advertisement.

Orion Travel Tech will supply users with a two-piece luggage set, tastefully adorned with a front and back advertising wrap.

In return for providing the advertising, customers get a gift card they can use to pay for the luggage fees when checking in.

"Essentially, it's a NASCAR hood that can travel the world in a day," the company said, claiming the new media option has the potential to create "over one billion impressions within a one week campaign".

The fancy luggage even has a GPS locator - check it out at traveldaily.com.au/videos.

AGENTS OF ALOHA VIDEOS

HAWAI'I DESTINATION TRAINING MADE EASY!

Follow the journey of our Agents of Aloha, as they experience a bucket list itinerary across the Hawaiian Islands.

Final stop... the rejuvenating island of Kaua'i.

Take a deep breath, unwind and rediscover a special connection to nature on this island paradise.

You'll have the knowledge to plan the perfect Hawai'i holiday for your clients.

Take a 10-minute tea break and tune in!

YouTube

the HAWAIIAN ISLANDS

Thursday 1st Oct 2015

Agents cheer on the Wallabies



NINE incentive winners watched the Wallabies storm to victory against the Flying Fijians in their first game of the Rugby World Cup at Cardiff last month. The retail consultants were the highest sellers of RWC packages and were hosted by Infinity Holidays and Korean Air. The group also experienced an

Soho International Food Tour, London Bike Tour and sightseeing in Cardiff & Bath. **Pictured** above are Caroline Elton, Haley O'Neil, Vince Arnone, Amanda Cantore, Debra Gibb, Lauren Jennions, Sasha Manz, Hollie White, Vicky Colovic, Rhiannon de (and an enthusiastic flag-bearing photobomber).

2016 EARLYBIRDS

ROYAL BRUNEI
AIRLINES

DUBAI
RETURN FROM
AUD \$870

Includes all taxes & surcharges

New Norfolk flights

DIRECT flights from Melbourne to Norfolk Island will commence next year as part of new holiday itineraries released in Australian Air Holidays' latest brochure.

Flying on a Fokker 70 aircraft, the holiday is priced from \$3,965pp twin share, with tours slated to begin 22 Feb, running regularly through the year.

The itinerary is expected to open up new markets for Norfolk Island for travellers not enthused about transiting via Sydney.

Prices from Country Vic, ADL, CBR, HBT/LST and PER as well as a single supplement are available.

Guests will be picked-up from a Melbourne hotel or home in the metropolitan area, with one-night pre-tour accommodation & meal included for country travellers.

The eight-day 'Ultimate Norfolk Island' includes seven nights at Governor's Lodge Resort Hotel in one-bedroom lodges, with all meals included throughout.

Virgin NY Hotel build

GROUND has been broken to signify the start of construction for the first Virgin Hotels outlet in Manhattan, New York City.

The property, located between 29th & 30th Street on Broadway, is on track to open in 2018 with 463 "chambers", concept suites, rooftop pool and dining outlets.

In attendance was Sir Richard Branson, who marked the ground break by burying a time capsule full of Virgin brand memorabilia.

New York will follow the opening of Nashville in the Virgin Hotels chain, with Dallas after that.

Venture bonus comm

VENTURE Holidays is offering 15% commission on Africa and Europe product booked in Oct.

The incentive applies to FIT bookings made from VH's Africa and Madagascar, Europe, Britain, Turkey & Morocco programs that are deposited by 06 Nov.

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Excite Hols axes fees

AMENDMENT and cancellation fees for reservations have been abolished by Excite Holidays, taking effect immediately.

The B2B wholesaler announced the move today, saying the policy change follows consultation with hundreds of travel agent partners.

Agents will only incur a fee if it is charged directly by an affiliate partner, Excite Holidays added.



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Disney Springs it is

WALT Disney World Resort in Florida has officially rebranded Downtown Disney as Disney Springs, as part of a multi-year transformation of the precinct (**TD** 15 Mar 13).

When completed in 2016, Disney Springs will include four interconnected neighborhoods: The Landing, Marketplace, West Side and Town Center.

New to Disney Springs is The Landing, home to the new Morimoto Asia and Jock Lindsey's Hangar Bar.

The current 75 shopping, dining and entertainment venues will also grow to be more than 150.

Qantas Aug growth

JETSTAR Domestic led the way for the Qantas Group in Aug for operational performance, with the low-cost offshoot reporting capacity growth of 4.8%, attributed by the airline to improved leisure demand on Queensland route.

Aug wasn't as kind to Qantas Domestic, which reported lower capacity in the month as growth on the East Coast was offset by adjustments to address resource market softness in WA and Qld.

Group domestic RASK increased compared to Aug 2014, while Group Int'l RASK was flat, with marginally higher pax numbers offsetting lower yields.

CX adds 2nd SYD 777

CATHAY Pacific today initiated its second daily Boeing 777-300ER service on flights CX100 & CX101 on the Sydney-Hong Kong route.

The upgauge sees CX replace Airbus A330s with the 777 on the flights, boosting capacity between the city pairs by 8%.

CX's 777-300ERs are configured with Business, Premium Economy and Economy class seats.

MTA's Trails of Indochina famil



THIS group of MTA - Mobile Travel Agent recently experienced Vietnam on a Virtuoso study tour with Destination Management Company, Trails of Indochina.

Over nine days, the agents travelled from Ho Chi Minh City to Hanoi and Ha Long Bay, visiting Danang and Hoi An.

Activities included exclusive access to the former US Ambassador's residence in Saigon, a local restaurant in Pho Binh formerly used as the HQ of Viet Cong, an overnight cruise in Ha Long Bay and kayaking thru the bay & local fishing villages.

Pictured at the Park Hyatt Saigon, back row from left are Ton Hong Ngoc, Park Hyatt; Linh Le, Trails of Indochina; Lindy Andrews, Trails of Indochina AU/

NZ; Federica Bugnara, Park Hyatt; Jackie Pennock, MTA & Jan-Hendrik Meidinger, gm Park Hyatt.

In front are MTA's Janine Methven, Margie Stimson, Ann McKinnon, Karen Follett, Allison Hoyland and Deborah Gray.

TravelEdge recruits

TRAVELEDGE has appointed Helen Demetriou as head of account management & supplier relations.

Demetriou has 25 years industry experience, including senior roles at Wotif Group, travel.com.au, lastminute.com.au and Sydney Flight Centre.

She also saw her profile soar as one of the 'Greek Cypriot siblings' on Channel Seven's *My Kitchen Rules* TV series.

Fly to Magical Christchurch on China Airlines (CI)



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Route	Flt No.	Dep. time	Arr. Time	Day	Aircraft
Sydney-Christchurch	CI55	12:40	17:45	2..5.7	A330
Christchurch - Sydney	CI56	19:15	20:30	2..5.7	
Melbourne-Christchurch	CI57	13:10	18:30	1.3..6.	
Christchurch - Melbourne	CI58	19:50	21:40	1.3..6.	



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Seaworld Hampton

HILTON Worldwide has opened the Hampton Inn & Suites by Hilton at SeaWorld in Orlando, the latest property to join the Hampton by Hilton brand.

Agents get some sun in Top End



NINE top selling agents experienced Darwin and the best of the Top End, on an educational hosted by Sunlover Holidays from 17-20 Sep.

Highlights included a visit to Crocosaurus Cove, a Charles Darwin Sunset Buffet Dinner & Cruise, the Mindil Beach Markets and a two-day Kakadu National Park & East Alligator River Tour.

Pictured in the back row are: Dallas Shaw, Gympie Getaway

Travel; Hannah Fleming, Esplanade Travel; Jessica Moscatelli, Windsong Travel Inverell; Tamara Jones, helloworld Kotara and Bevan Carson, Sunlover Holidays.

Front: Stacey Skinner, helloworld Warrnambool; Karen Walkley, Flower Travel; Tara Fenning, helloworld Lisarow; Shannon Threlfall, Newcastle Travel and Vanessa Pine, helloworld Strathpine.

VA, SQ most favoured

ROY Morgan Research has named its Customer Satisfaction Award winners for Aug, with Virgin Australia and Singapore Airlines topping the poll in their respective 'Domestic Airline' and 'International Airline' categories.

Domestically, VA with a report card of 84% was trailed by Qantas, QantasLink, Jetstar and then Tigerair (which actually had a more favourable result in Aug).

Singapore Airlines achieved a satisfaction grade of 90%, closely followed by Emirates, Air New Zealand, British Airways & THAI.

Virgin Australia also took the gong for 'Domestic Business Travel Airline' with a satisfaction score of 85%, ahead of Qantas.

Grand Prix date swap

THE World Motor Sport Council has announced the 2016 Australian Formula 1 in Melbourne will run two weeks earlier than initially planned.

The Melb event was pushed to 17-20 Mar, to pose less of a disruption to local sporting clubs.

Ticketholders for the race are being offered a full refund if the new date isn't suitable.

Minister for Sport, Tourism and Major Events John Eren says the Victorian Government is pleased by the revised date.

"It will mean local clubs in Albert Park are less affected than what they otherwise may have been during the sporting season," Eren said.

DL seasonal ATH/JFK

DELTA Air Lines will offer new nonstop services between Athens and New York JFK in summer.

Five weekly flights will launch on 27 Mar, moving to daily from 24 May, with a second daily flight commencing 27 May.

WIN GOLD CLASS MOVIE TICKETS



This week Ormina Tours is giving travel agents a chance to win 2 Gold Class tickets valued at over \$80 each day!



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To win, be the first travel agent to send the correct answer to ormina@traveldaily.com.au

Ormina Tours started in what year?

Africa ANZ Showcase

TRAVEL agents are invited to the 2016 Africa Showcase, coming to Australia and in New Zealand next month.

Held in association with South African Tourism and South African Airways, a delegation of twenty suppliers will be in Auckland (20 Nov), Sydney (18 Nov), Brisbane (19 Nov), Melbourne (23 Nov) & Perth (25 Nov), meeting with the trade to promote South Africa.

Partners include Adventure World, African Wildlife Safaris, Bench International, Destinations Africa, Swagman Tours, The Africa Safari Co and World Journeys.

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Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Steve Reynolds will head up **APT** globally as the Executive General Manager. **David Cox** has been overseeing both the APT and Travelmarvel brands, but moving forward he will head up **Travelmarvel** as Executive General Manager, also with global responsibility.

Air Vanuatu has named **Paul Forbes** as its new Manager Commercial - Australia. Meanwhile, Air Vanuatu's Manager, Australia Malcolm Pryor has stepped down after eight years in the role.

Daryl Webb has taken on a new Business Development Executive role with **Quest Albury**. He joins the property, which has recently completed an extensive refurbishment, from his previous role with Flight Centre.

Hotel Booking and payment solutions provider **The Lido Group** has named **Martin Cowley** as its new Chairman. Currently he serves as a Director and Board Advisor to a variety of travel ventures, including Conferma, Alquemie (formerly Wilderness Australia) and Net Trans.

Hilton Worldwide has four changes within its Asia Pacific leadership team: **Ben George** will take on the role of Senior Vice President of Sales and Revenue Management for the Asia Pacific; **Michael Slaton** as Vice President of Finance for the Asia Pacific; **Rupert Hallam** as Vice President of Sales as Asia Pacific and **Stephen Russell** as Vice President of Operational Effectiveness for Asia Pacific.

AccorHotels has reshuffled its management team. **Mark Wilkinson** has been appointed General Manager, **Pullman King George Square Brisbane** and in his place, **Grant Parnell** has taken the role of General Manager, **Mercure and Ibis Brisbane**. Further appointments in the role of General Manager are: **Paul Morton**, **Pullman Cairns International**; **Liz Hunter**, **Ibis Styles Alice Springs Oasis**, **Richard McArthur**, **Mercure Crocodile, Kakadu**; **Vini Belotti**, **Ibis Styles Katherine** and **Amay Acharya**, **Ibis Styles Geraldton**. **Adriette Meyer** has also been named as Property Manager, **Cairns Harbour Lights**.

Karl Schubert has been named as **Singapore Airlines'** Public Relations Manager South West Pacific, working out of Singapore Airlines' Sydney office. Schubert was previously Senior Media Advisor at Sydney Water.

As of today, **Sherly Handjojo** will take over marketing responsibilities for the **Tourism Authority of Thailand** in the Australian market.

Million dollar fishing

TOURISM NT's 'Million Dollar Fish' promotion has begun, with 76 barramundi carrying prizes of up to \$1 million dollar tagged, released and ready to be caught.

Agents get a taste of Maori life

A SELECTION of authentic Maori experiences awaited this group of Aussie & NZ agents during a recent family trip.

The group was hosted by KUPU Tourism, Air New Zealand and the Auckland Tourism, Events & Economic Development Maori Tourism Team.

Assisting the family with transport was Time Unlimited.

Activities included a waka tour, cultural Maori performances at the Waitangi Treaty Grounds, viewing giant kauri trees, visiting the Kauri Museum and participating in a guided walk to the summit of Rangitoto Island.

Coinciding with the trip was the annual New Zealand Maori Tourism Trade Day, taking place at the Auckland War Museum and organised by NZ Maori Tourism.

The group of attending agents are **pictured** above right enjoying a paddle on a long-boat.



InterCon HK finalised

INTERCONTINENTAL Hotels Group has completed the sale of the 503-room InterContinental Hong Kong to Supreme Key Ltd, a group of investors advised and managed by Gaw Capital Partners of Hong Kong (**TD** 13 Jul).

The \$929m transaction will see IHG continue to manage the hotel under a long-term contract.

New US-Havana flts

US-BASED private jet charter service provider Victor will offer flights from 19 major US cities to Cuba, effective 05 Oct.

In partnership with Cuba Educational Travel, Victor is able to offer flights to Havana from Atlanta, Austin, Chicago, Dallas, Fort Lauderdale, Houston, Los Angeles, Key West, Miami, New York City, Minneapolis, New Orleans, Oakland, Orlando, Palm Beach, Pittsburgh, Fort Myers, Tampa and Puerto Rico.

Ukraine, Russia worry

RUSSIA has announced it will restrict airspace to Ukraine from 25 Oct following Kiev's decision to ban flights by Russian airlines (Aeroflot and Transaero) into the country, Russian news agency TASS reported this week.

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Coggan a Utah expert

BRAND USA has selected Karen Coggan from helloworld Kenmore in Brisbane as the winner of its US Knowledge Forum incentive.

The promotion encouraged travel agents across Australia to share their collective knowledge about the USA for mutual benefit.

To enter the GoPro draw, agents also had to complete the new Utah Specialist Badge and the Regional Expert Badge in the Brand USA Discovery Program.

Over 2,300 users are now active on the Discovery Program, interacting & answering questions posted by fellow travel agents.

Coggan (pictured below) is now the proud owner of a GoPro HERO3+ Silver Edition Camera.



BI Europe earlybirds

ROYAL Brunei Airlines has released its 2016 earlybird airfares, which are on sale from now until midnight on 22 Nov.

Valid for travel 05 Jan-30 Sep 2016, Economy fares ex Melbourne lead in at \$1,299 return to London and \$865 to Dubai including all taxes.

A range of destinations in Asia are also available including Ho Chi Minh City and Manila from \$620 return - more info 1300 721 271.

Sunshine for Today

CHANNEL Nine's *Today* show received a hearty welcome on the Sunshine Coast yesterday when the team, including Lisa Wilkinson, Karl Stefanovic and Richard Wilkins flew in on a chartered jet to prepare for a live broadcast of the show this morning.

Greeted by a jazz band, red carpet and of course lots of sunshine, the live show was broadcast from Moffat Beach in Caloundra, attracting a large crowd of onlookers.

The show was organised by Sunshine Coast Destination Limited in partnership with Tourism & Events Queensland and Sunshine Coast Council.

TRAVELMARVEL

Travel More

WIN WITH TRAVELMARVEL

Escorted Great Rail Journeys through Europe have arrived at Travelmarvel in 2016 and to celebrate, *Travel Daily* is offering readers the chance to discover the romance of rail. Every day we'll showcase the many highlights and destinations available on Travelmarvel's Great Rail Journeys.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win a 9 day Edinburgh, the Highland and Islands tour for two, departing June or September 2016. Send your answers to rail@traveldaily.com.au



Terms & conditions



Q1. How many different Great Rail Journeys itineraries are available?

Hint: see p6-7 of Travelmarvel's 2016 Great Rail Journeys brochure



Record month at DXB

DUBAI International Airport recorded its highest monthly traffic ever in Aug, with 7.2m passenger movements - up 9.5% on the same time the year prior.

Eastern Europe was the fastest-expanding market, growing 68%. Year-to-date traffic ending Aug was up 12.4% to 52.2 million.

MCB writes profits

MELBOURNE Convention Bureau will deliver \$179 million worth of business events to the state of Vic through to 2021, the firm said at its AGM this week.

Chief executive Karen Bolinger heralded a united "Team Melbourne" approach to luring business events "was continuing to pay dividends for the state".

Events confirmed in the last financial year will bring 45,000 delegates to Melbourne, creating more than 97,000 room nights.

CWMM reshuffle

FAIRMONT Hotels & Resorts' Western Mountain region in Canada has realigned its Tour & Leisure team.

The internal shuffle will see Kimberley Wall now manage all ski markets, while Jennifer Rose will continue to manage European summer and winter non-ski, as well as handling Australia summer and winter non-ski.

Other changes see Kylie Shaw assigned as regional FAM specialist and Alicia Bhimji as regional contract specialist.

Four Season Seoul

UBER luxury global hotelier Four Seasons is welcoming guests to its newly opened Four Seasons Hotel Seoul in South Korea.

Positioned in Seoul's CBD, some of the 317-room & suites affords views of Gyeongbok Palace and N Seoul Tower.

The property features seven restaurants, bars, a spa and gym.



Reservations Supervisor

FULL TIME JOB OPPORTUNITY MSC Cruises (Australia)

MSC Cruises (Australia) Sydney office is seeking a highly motivated Reservation Supervisor to join our fast growing Cruise Division.

The successful candidate must be able to work in a supervisory role as well as autonomously, with a minimum of 5 years' call centre or retail travel experience. Essential knowledge of customer service, resolution and problem solving, solid airfare, GDS and ticketing knowledge, understanding of booking systems, group business and effective liaison with trade and clients is required. A passion for cruise and excellent attention to detail rounds of their good work ethic.

The ideal candidate will have excellent oral and written communication skills, high proficiency in Microsoft Office particularly excel along with project management experience and the ability to work under pressure, be sales driven and interact with the Sales and Marketing Departments. Salary on application.

Send written CV with covering letter to hr@msccruises.com.au by 07 October 2015.

Travel Daily is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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ARE YOU A TRAVEL TECHNOLOGY SPECIALIST?

**SYSTEMS CHANGE MANAGEMENT
BRISBANE – OTE \$65-\$70K PKG**

This is a rare opportunity to join this travel provider in their systems management team. Your duties will include coordinating end to end release management for all system modifications, advising on system enhancements, troubleshooting issues & working with various departments providing systems support. Strong salary package, great career progression & benefits on offer. Experience in a similar role within the travel industry required to be successful.

MICE MANAGER!

**BUSINESS DEVELOPMENT MANAGER
BRISBANE/GOLD COAST – \$60K ++**

Are you an experienced sales executive ready to take that next step? With a focus on MICE you will manage sales activities through building & developing relationships, sourcing for new business opportunities, negotiating contracts to ultimately convert into sales. Some interstate travel will be required. Previous experience as a successful BDE or BDM in hospitality essential, negotiation, presentation skills and proven ability to reach sales targets.

EVENT MANAGEMENT!

**EVENT DIRECTOR
BRISBANE – OTE \$75K PKG + SUPER**

Use your experience in corporate conference & events to join this market leader as an Event Director. In this role you will execute amazing events on a day to day basis. Be accountable for the programs whilst ensuring briefs & budgets are met. Strong salary package, great career progression & benefits on offer. Min 4 years agency event management experience, offshore destinations, knowledge of how to manage group travel & travel systems required.

CHAMPAGNE AND CAVIAR IS JUST THE START

**PRODUCT MANAGER
SYDNEY – UP TO \$85K PACKAGE**

Experienced Product Managers get excited – here is your chance to diversify in product and join a successful high end luxury brand. You'll have experience in product research, luxury supplier relations, contracting, writing marketing collateral and creative luxury product packaging. You must be a team player, have great attention to detail and enjoy a fun, fast-paced environment. This is a unique product role not to be missed! Call the Executive team today!

BED DOWN THIS NEW ROLE

**REGIONAL BDM - HOTELS
SYDNEY – SALARY PACKAGE \$80K + INCENTIVES (DOE)**

Make your stamp on the market when you join this leading hotel group in the market. You will have experience in sourcing and winning new business with great negotiation skills and a fantastic personality. In this role you will be across all segments including MICE, corporate and consortia, with support from your regional team to drive revenue. If you have a great personality and want to be part of a company where you can make a difference apply now!

RELATIONSHIPS TOP OF YOUR AGENDA

**ACCOUNT MANAGER - TMC
SYDNEY – FROM \$90K+ DOE**

Are you the master in keeping relationships? We are looking for a strong Account Manager with 4 years + experience to join a market leader. You will be a polished and professional individual who knows how to deliver outstanding account management services for large market clients, building rapport and analyzing data to effectively manage their business. Strong communication and negotiation skills are essential. Take your career to the next step!

LUXURY LEISURE AT ITS BEST

**LEISURE TRAVEL SUPERVISOR
MELBOURNE – SALARY PACKAGE TO \$75K (DOE) + INC.**
Luxury Travel Company is seeking a competent leisure travel supervisor with a proven track record managing a team of senior leisure consultants. Working with this professional team, you will be responsible for developing & driving the team to achieve results & maintain service levels, whilst remaining hands on consulting via phone & email. Experience in a luxury high end leisure travel environment is essential, together with solid management skills.

PREMIUM BRAND

**SALES EXECUTIVE
MELBOURNE – PACKAGE TO \$65K + BENEFITS**
Bring your business development skills & strong agency network to a premium brand & be rewarded accordingly. In this well recognised organisation, you will be responsible for researching & identifying sales opportunities across VIC & WA, generating leads & building solid relationships with new clients in the leisure market. Use your relationship building skills to secure new business, together with your strong ability to communicate.

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Working in partnership with the Australian Travel Industry

Corporate OBT Support

Brisbane, \$Competitive Salary, Ref: 1901SZ1

A large and well established Travel Management Company is looking for an online booking tool trained consultant in their Brisbane CBD head office, to handle enquiries both externally and internally. You must be passionate about working in a support role and have a good understanding on an Online Booking Tool system. Corporate Travel Consulting experience is highly desirable but not essential. You will be working Monday to Friday only with a team of supportive and experienced consultants.

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

Travel Agency Sales Executive

NSW/ACT, Circa \$60K + Bonus, Ref: 1924MB1

This leading Travel Wholesale brand is looking for a Sales Executive to promote their well branded products and destinations across the NSW/ACT travel market. This role is perfect if you have Inside Sales experience or if you are a Travel Consultant with solid experience looking for your next career move out on the road. You will grow and account manage existing clients while also target new business. This is a rare opportunity for a driven Travel professional who wants to grow their career.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Sales & Reservation Manager

Melbourne, Generous Package, Ref: 1963TS1

Are you looking for an exciting new challenge? We are looking for a motivated and passionate leader to take on a new role with a globally renowned wholesale travel company. The perfect candidate will have spent at least three years in an executive role motivating, training and mentoring staff with some experience in HR, finance, administrative and reporting duties. This unique role comes with a very substantial package and all the wonderful perks that come with being in the travel industry.

For more information please call Tammy on
(02) 9113 7272 or click [APPLY](#) now.

Cruise Consultant

Adelaide, \$55k, Ref: 0481DV5

My client is looking for a high-achieving Cruise Consultant to become part of their successful team! This is an outstanding opportunity to work in a supportive team environment, work on sought-after lucrative products and be surrounded by fellow experienced consultants! The lucky Travel Consultant will need to have excellent experience within the travel industry and have experience working on cruise bookings! You will be able to work in a fab environment and be rewarded for your endeavours!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

Travel Cruise Consultant

Brisbane, \$40 - 48k + Commission, Ref: 2896SZ1

Are you passionate about the cruise travel industry? Do you want to be part of an established Travel Company that can offer great salary and benefits? You will be in a supportive working environment offering great training and career progression opportunities! This role is for a focused team player that has excellent communication skills, strong cruise product knowledge and is confident in hitting their targets. If this sounds like you we would love to hear from you! GDS knowledge required.

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

Product Manager - Asia

Sydney, D.O.E + Super, Ref: 1969SJ1

Calling all travel product professionals to join this large Global Travel Company in Sydney. As a Product Manager you will negotiate contract rates, offer dynamic pricing and commercial rates and have excellent relationship building skills. Join this dynamic and rewarding Travel Company today, as a Product Manager, based in their Sydney office. You will have solid travel industry experience, have dealt with key hotel supplier chains and have worked in a product or procurement position.

For more information please call Sarah on
(02) 9113 7272 or click [APPLY](#) now.

Leisure Group Travel Specialist

Melbourne, \$Attractive Package, Ref: 0887KF1

Do you love leisure travel? Do you have experience in booking group travel and an experienced retail consultant looking for a change? This travel organisation is looking for someone to join their team. If you are looking for a fantastic career in group travel and have experience then read on! Within this dynamic team no two days will be the same! You will use your groups booking experience to book travel worldwide, end to end group management and tailoring itineraries to suit their requirements!

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Consultant

Perth, \$50-55k, Ref: 4974DV5

If you are a Corporate Consultant and you are in need of a fresh challenge in an expanding and thriving role then this could your dream role! This is an Australian-owned corporate giant and you be will looked after with further progression for hardworking consultants! Corporate Consultants that have international experience thrive in this environment and you can too! This an exciting challenge, with a competitive base salary plus working hours that fit your lifestyle!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.



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