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CVO: low A\$ hits outbound

COVER-MORE Travel Insurance this morning confirmed the low Aussie dollar "continues to affect outbound travel volumes".

However, Cover-More says that's not all bad news, because it reduces its offshore claims costs and it expects to continue to outperform the underlying market due to "major client wins" in recent months including Helloworld and Virgin Australia.

The implementation of Cover-More travel insurance booking via Virgin Australia is scheduled to go live later this month, the update confirms, while the company's second half performance is expected to offset the "currency impacted" first half.

Cover-More is continuing to look offshore, and is currently in contract negotiations for a joint venture with a US-based partner.

The company's "global direct" strategy (**TD** 21 Aug) is also under way with planned implementation next year and a "profit contribution in FY17".

Search QG for Quest

QUEST Apartments is promoting its range of long-stay apartment options across the country, which are bookable via GDS using the "QG" code or at www.questapartments.com.au.

See the **cover page** for details.

Today's issue of TD

Travel Daily today has nine pages of news and photos, including a front cover wrap for **Quest Apartments** plus full pages from (**click**):

- AA Appointments jobs
- inPlace Recruitment
- Networking Night invite

Double QF/AA points

QANTAS is offering double Qantas Frequent Flyer points for members who register and book eligible Qantas or American Airlines flights with a QF flight number before 19 Oct.

Valid for travel 18 Dec 15-30 Sep 16, the special points offer is part of a promotion for the QF/AA alliance allowing QF flight numbers to be booked on the new American Airlines SYD-LAX flights which debut 19 Dec.

European Earlybirds

Business class return fares from:

Austrian \$4500
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Travel 1MAY-30SEP16

All Austrian, Lufthansa and SWISS fares may be combined on a half return basis across RBD and cabin classes.

See you GDS for details.

Fares are commissionable but do not include taxes and charges.



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Departures commence Feb 22

ANA now commissionable

ALL Nippon Airways is now in BSP for the Australian market, with the Star Alliance member confirming the appointment of The Walshe Group as its GSA for Australia and NZ, as revealed by *Travel Daily* (18 Sep).

IATA agents wishing to have ticket plate authorisation for issuance of ANA 205 documents can email a formal request to anasales@walshegroup.com.

ANA fares to Japan, Asia, Europe and North America may now be booked and ticketed as published in all GDS, with standard 5% BSP commission applicable for travel commencing from Australia.

However, tickets issued on NH services outside Australia are not

commissionable.

The update follows significant angst among some agents who were frustrated that the new Sydney services which debut on 11 Dec (**TD** 16 Jul) were bookable on the GDS but not commissionable because they had to be ticketed via Hahn Air.

Walshe Group has confirmed that the new ANA Australia sales and service team will be in place in the coming weeks, with urgent assistance provided in the meantime on 02 9286 8980.

The new ANA Sydney office will be headed up by vice president and gm Ryo Sadayuki.

Wyndham India surge

WYNDHAM Worldwide has announced a major expansion in the Indian subcontinent, with ten new properties joining Wyndham Hotel Group and three vacation ownership resorts added to the company's RCI exchange network.

The expansion includes two conversions under the Howard Johnson and Ramada Plaza brands plus expansion into Bangladesh with Ramada and Days Inn.

VA 777s out of service

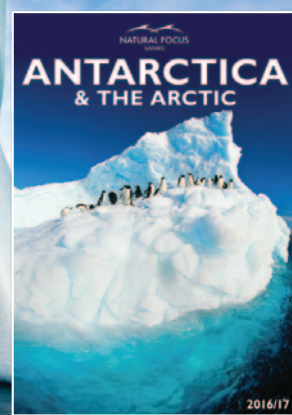
VIRGIN Australia has issued a waiver code covering scheduled maintenance on its Boeing 777 fleet from 06-09 Oct.

Six flights will be rescheduled, with the code SWF02401012ENG to be used to waive change and cancellation fees for guests affected by the changes.

For more details, [CLICK HERE](#).

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JQ off to the Cook Islands

JETSTAR has today announced a new route from Auckland to the Cook Islands capital of Rarotonga, with a new three-times weekly service commencing from 22 Mar subject to government approval.

Flights will operate on Tue, Sat and Sun, operated by Airbus A320 aircraft in an all-Economy layout.

"We're very excited to announce

our first direct service from New Zealand to the beautiful South Pacific," Jetstar head of New Zealand Grant Kerr said.

The year-round service marks the low-cost carrier's first foray to the Cook Islands, with services to originate in Sydney or Melbourne and transiting in Auckland.

Cook Islands Tourism general manager Graeme West said the new service would be a welcome boost for the islands.

"Tourism contributes 60% of GDP in the Cook Islands so the new services will provide a major boost to the country's economy."

Around 25,000 new seats per year will be added between Australia and the Cook Islands, representing an annual capacity growth of more than 15%.

Special fares have been released to celebrate the new route, priced from \$129 ex AKL and on sale until 9:30pm AEDST tonight.

Primus transformed

WORK on converting the Art Deco former Sydney Metropolitan Water Sewage and Drainage Board office in Pitt Street into a new five-star hotel is nearing completion and earmarked to open before the end of the year.

Led by architects Woods Bagot, the site is being developed as the Primus Hotel Sydney and will feature 172 rooms across six floors as well as a restaurant & bar, Presidential Suite, ballroom and a rooftop infinity edge pool.

First Filipino Novotel

ACCORHOTELS will open its first Novotel-branded property in the Philippines later this month, located in the Araneta Centre in Manila's business district.

The 24-storey Novotel Manila Araneta Centre will feature 401 rooms and suites, with facilities including two restaurants, spa, pool and executive sky-lounge.

Training on Ecuador

TRAVEL agents in Australia can now learn more about the South American destination of Ecuador via a new online training course.

Hosted by Ecuador Tourism's new office in Australia, the course aims to lift agents' knowledge of the destination and satisfy growing demand for the country.

Agents can progress through modules at their own pace, with new content uploaded regularly including downloadable guides, webinars and e-magazines.

CLICK HERE for more details.



Window Seat

WELL-HEELED wellness is on offer from Melbourne-based Health and Fitness Travel, which has launched the world's most extravagant spa holiday.

The year-long journey - a snap at \$340,000 - takes in multiple locations in twenty countries across the globe and is being pitched as "ideal for burnt-out 30-plus executives feeling the stress of the rat race".

All flights are in Business class to assist with the serenity, and the trip features a host of unique activities such as 1-on-1 kickboxing with a British gold medalist in Ibiza, Tai Chi on the summit of Vietnam's Marble Mountains, yoga in India, stand-up paddleboarding in Hawaii, paragliding in Oman, a South African safari and spas in Spain.



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Fares above depart from Perth. On sale until 4th November 2015. For travel from the 1st March to 23rd March 2016 and the 28th September to 31st October 2016. Other Edinburgh sale fares are available for other travel dates. Qatar Airways flights from Melbourne and Perth to Doha are operated on the Boeing 777-300ER and from Doha to Edinburgh on the Boeing 787 Dreamliner.



Spirit 'Aussification' complete



THE four-year-long procedure of tailoring Carnival Cruise Line's local product to better meet Australian tastes is complete, the line's vice president Australia Jennifer Vandekreeke believes.

Speaking aboard *Carnival Spirit* yesterday, Vandekreeke said the latest installations as part of the ship's \$44 million refurbishment & that of seasonal vessel *Carnival Legend*, meant the "Aussification" process has been "put to bed".

"Everything from adding pumpkin to the menu & explaining [to crew] what 'sav blanc' and capsicum is - we now feel very comfortable that we can provide a great experience for our Aussie guests", Vandekreeke said.

To keep pace with other markets, innovations available on sister-ships in international waters, the Aug drydock saw *Spirit* fitted with "exciting, immersive experiences", such as Guy's Burger Joint & Blue Iguana Cantina (for handcrafted burgers and Mexican food) in the rooftop Lido area & Bonsai Sushi.

Other additions include Camp Ocean (for 2-11yo), new theatre shows & new bars - Little Tequila Bar, Red Frog Rum Bar & Alchemy Bar (designed to encourage guest interaction with Carnival crew).

Vandekreeke is pictured above (right) at the new Alchemy Bar with the Australian inspired 'Red Centre' cocktail, with bar staff, Nicola, Miroslav and Helena.

Cairns to China direct?

FRESH from the inaugural flight between the Gold Coast and the Chinese city of Wuhan, Jetstar is reportedly eyeing new links to China from cities in Queensland.

According to *The Cairns Post*, local Mayor Bob Manning said the prospect of a direct LCC route from Cairns to China had been raised during recent talks with Qantas ceo Alan Joyce.

While Cr Manning said he was encouraged by the talks, Qantas has labelled any rumours of new routes as "speculation".

Half price car leasing

AGENTS are encouraged to take advantage of Renault Eurodrive's year-end half price Peugeot Leasing special in Europe.

The promotion is offered during the month of Oct across the full range of Peugeot vehicles (small, medium and family size), valid for collections in France made before 31 Dec for a minimum of 21 days.

One-way leases are available as well as collections from other countries in Europe.

GM Paul Hodges says the deal represents tremendous value for clients heading to Europe for the Christmas/New Year period priced from \$858 all-inclusive.

Commission of 10% is offered to agents - phone 1300 363 500.

OTA Hawaii payout

PROCESSES to recover sales excise taxes, penalties & interest on US\$2.7 billion worth of hotel rooms sold by online travel firms has begun by the state of Hawaii.

As ordered by the Supreme Court of Hawaii over two years ago (*TD* 28 Aug 2013), four giants of the sector - Expedia, Priceline, Orbitz and Travelocity - have so far stumped up US\$53.1 million.

The owed taxes stem from hotel sales over a 13-year period from 2000 to 2013.

The matter received a final ruling last month after an appeal was earlier rejected by the court.

Galea departing HTO

HAWAII Tourism Oceania country manager for Australia Ashlee Galea has announced she will be relocating to Hawaii to further develop her career.

Galea has represented Hawaii in the Australian market for 6 years.

She will stand down on 23 Oct, at which time Janaya Birse will fill the role of acting country mgr (pending the Oceania RFP process).



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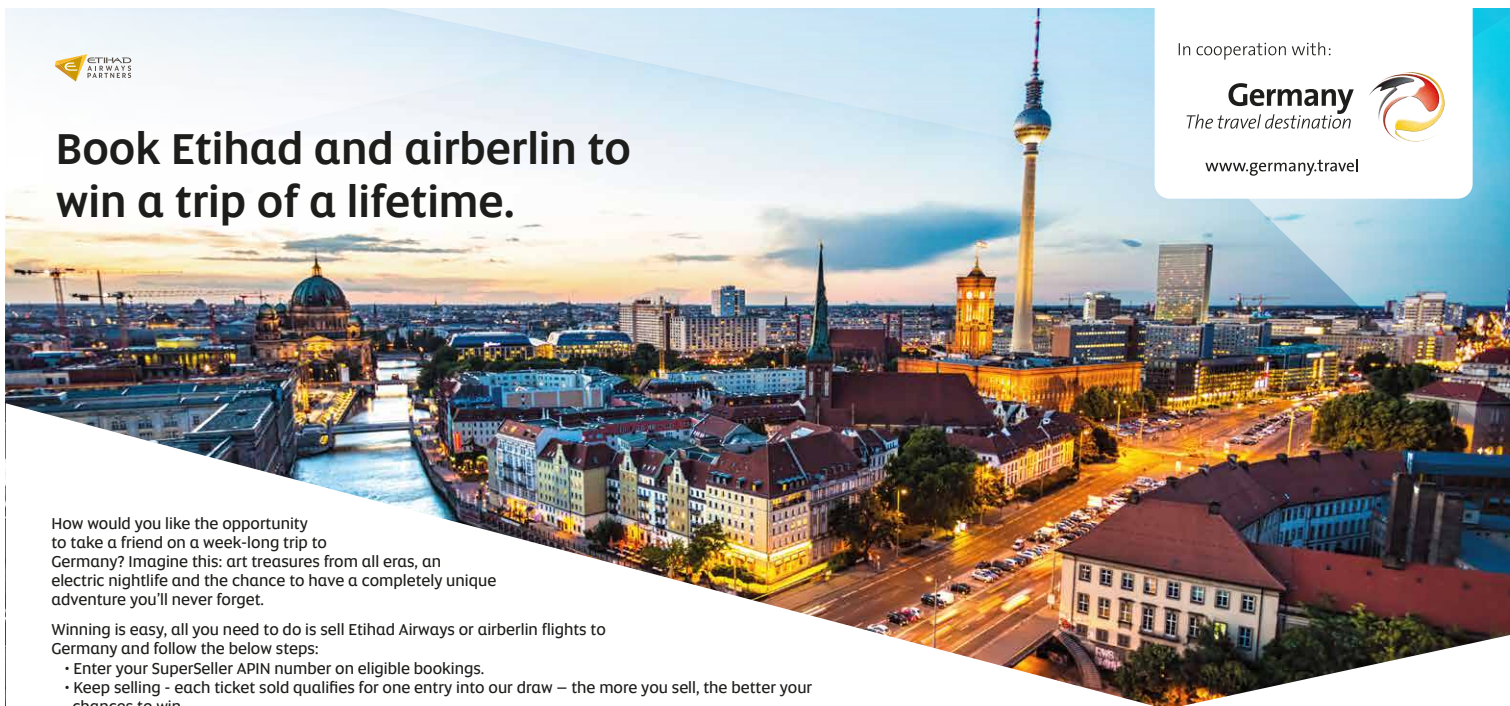
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Wednesday 7th Oct 2015

HA plan CNY flt boost

HAWAIIAN Airlines has sought clearance from the US transport regulator to increase frequencies to Beijing from its maximum of three weekly services to five.

HA told the US Department of Transportation it wishes to boost capacity during the peak Chinese New Year period, from 03-13 Feb only, and would return the extra slots upon the conclusion of the seasonal service.

In its submission to the DOT, HA said the extra allocation would enable it to compete even "more effectively with Chinese carriers", namely Air China, by offering "a more attractive product to meet this competitive threat".

The extra flights would operate to HA's current HNL-PEK timing.

Stamford Adl fit out

A **MAJOR** refurbishment of the Stamford Grand Adelaide worth \$6 million has begun, the hotel has announced, with the first stage to be ready by Christmas.

Overseen by general manager Russell Cool, all 220 rooms at the property will be revitalised with a "distinctly chic and modern feel" incorporating the surrounding Glenelg culture, Cool said.

Rooms will see the installation of new technology along with new lighting, carpeting and new bathrooms with walk-in shower.

More than \$350,000 worth of new audio visual equipment will be added to conference facilities.

MH mid-spring sale

RETURN fares starting from \$626 to Southeast Asia, the subcontinent and London have been launched by Malaysia Airlines as part of a new mid-spring airfare sale.

Fares are on sale until 12 Oct, valid for selected travel dates.

Star Alliance studies its future



MORE than 100 staff from the Star Alliance's member airlines gathered in Sydney late last month for a special presentation on future digital media trends.

Speaking at the event was Ross Dawson, famous for predicting the social networking revolution and author of *Living Networks*.

Delegates at the event learned more about forces shaping the future, coming technology and forming trust.

Sydney Airport Corporation executive director Aviation Services Shelley Roberts was also a guest speaker, delving into the airport's five-year plan for development including new

check-in and bag-drop kiosks in a major \$1.2 billion spend.

Dawson is **pictured** above centre with Star Alliance vice chair and Air Canada general manager Australia Paul McLean and Star Alliance chairman Michael Zorbas, **also below** with Shelley Roberts.



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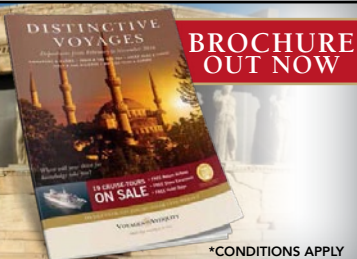
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To win be the first to send the correct answer to pillow@traveldaily.com.au

What colours does Pillow Roll come in?

DoubleTree Krakow

HILTON Worldwide has beefed up its presence in central Europe, having opened the 232 room DoubleTree by Hilton Krakow Hotel & Convention Center.

Located near the Krakow Arena Hall and the Expo Krakow Fair Trade Center, the hotel offers shuttle services to the city centre, airport, railway station and key tourism destinations.

The DoubleTree forms part of a dual-branded property, joining Hampton by Hilton Krakow which opened six months ago.

DL ups Europe routes

DELTA Air Lines is adding two new transatlantic routes over summer from US Midwest hubs.

Newly announced routes include a daily service between Minneapolis-St Paul to Rome and six weekly flights from Detroit to Munich, commencing 26 May.

Services will be operated using Boeing 767 family aircraft.

Munich will be DL's fifth long-haul international destination serviced from Minneapolis.

MTV wants its NSW

AN ONLINE series promoting NSW to youth viewers of MTV will be filmed in the state this week, Destination NSW has announced.

The series will be fronted by social media personalities Tyson Mayr and Natasha Oakley, which will show the pair experiencing the coolest things to do in Sydney and regional parts of the state.

In addition to video clips, the joint production will be assisted with live social media updates, competitions and a website.

Destination NSW has worked with MTV on a content campaign for the last four years.

Europcar sales boost

EUROPCAR says it has seen a surge in car hire bookings across Australia, indicating more locals holidaying at home this year.

Domestic forward bookings are up 10% in Dec, 20% in Jan and a hefty 38% in Feb, with Europcar saying vehicles are also being hired for longer periods, with most trips averaging ten days.

There has also been strong demand for Europcar's bike rack equipped vehicles in SA during the Tour Down Under.

Mantra set for ACT

MANTRA Group has announced a new full-service hotel in Canberra city, with an existing office tower on the corner of Northbourne and Macarthur Ave to be converted into a 176 serviced apartments.

Part of a new master planned mixed-used precinct, the new Mantra Canberra Hotel will also include a restaurant and bar, conference rooms, gym and car parking and is scheduled to open late next year.

Avianca in Wagga?



A SHARP-EYED plane spotter has snapped this pic of a Fokker 100 aircraft in the livery of South American carrier Avianca sitting on the tarmac at Wagga airport.

Posted on the Sydney Airport Message Board at yssyforum.net the aircraft has registration VH-NHC and was delivered to QF offshoot Network Aviation in Aug.

50% off Peugeot

DRIVEAWAY Holidays has slashed prices by 50% on Peugeot Lease vehicles in Europe as part of an End of Year Sale.

The unprecedented discount is valid for bookings made and paid in full by 31 Oct, for collection by the end of 2015.

For more info call Driveaway's dedicated Peugeot leasing team on 1300 723 972.

VA dropping Derby

VIRGIN Australia will cease operating flights to and from Derby in Western Australia (DCN) effective 28 Feb 2016.

The carrier is permitting fee-free cancellations, changes and refunds for affected customers using the code SWF02401013DCN, with the waiver applicable until 31 Oct.

Derby became part of the VA network with the acquisition of Skywest Airlines (**TD** 11 Apr 2013).

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Philippine Airlines celebrates 50 years in Sydney!

PHILIPPINE Airlines celebrated 50 years of flying to Sydney in style last night, with a cocktail party at the Ivy. "Today Australia is one of the Philippine's major trading partners," Philippine Airlines president & coo Jaime J. Bautista said at last night's event.

"Last year more than 200,000 Aussies visited our country, making Australia our fifth largest tourism source market," he said.

Vice president of sales Ryan T. Uy told **Travel Daily** the half-century milestone is very important to the airline, which on 25 Oct will increase flights to Sydney from the current five weekly operation to daily.

Effective 01 Dec, PAL will also add Cairns as a destination, linking flights between Manila and Auckland and bringing its Australian destination count up to five.

PAL will become the only airline to offer a regular flights on a non-seasonal basis on the Cairns-Auckland route (**TD** 21 May 15).

But that's not all that's in store for the airline. "We're looking at increasing Brisbane and Darwin to four times a week next year and we're also studying the possibility of launching a new destination in Australia, such as Perth, where there's a large Filipino population," Uy confirmed.

As for Cebu Pacific, which started flying on the Manila-Sydney route last year (**TD** 09 Sep 14), Uy told **Travel Daily** that rather than considering Cebu as a competitor, they see them as helping to stimulate the market.

"Philippine Airlines is a full service airline and so



far our passenger count out of Sydney has grown significantly this year, in double digits and we're very happy with the results," Uy said.

"PAL was able to capture more passengers [this year] because I believe Australians still want to go for a full service airline."

As for the next fifty years, Uy said the airline plans to increase its daily operations in Australia, with double daily SYD flights on the cards, along with MEL, BNE, CNS and even PER.

"Australians are finding the Philippines a very attractive destination...We're here to stay & even become stronger," Uy said.

The Philippine Airlines delegation is pictured with a Sydney Airport rep.

SATC NZ campaign

THE South Australian Tourism Commission launched a campaign showcasing South Australia to the NZ market over the weekend.

The campaign will run until May 2016 and features four TVCs, a website (**CLICK HERE**) and a competition.

It showcases Adelaide city, the food and wine scene, houseboats on the Murray River and the Flinders Ranges and Outback.

MEANWHILE, a draft action plan to boost nature-based tourism in SA's national parks, marine parks and reserves with the potential to create up to 1000 new jobs has been released for public comment.

The SA Gov't is seeking comment on the plan until 19 Oct, for the plan, **CLICK HERE**, or to comment, yoursay.sa.gov.au.

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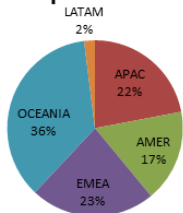
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Expedia TAAP reported a near record month in September with 545 destinations booked by Expedia TAAP agents in AU last month. The top ten destinations booked were Sydney, Melbourne, New York, Singapore, Kowloon, Brisbane, Paris, Los Angeles, London, and Bali. Gold Coast, Dubai and Cairns were just outside the top 10. EMEA dropped 3% to 23% market share. OCEANIA up 2% to 36%. USA steady at 17% last month while APAC was up 1% to 22% of the destination mix.

The USA is showing strong market activity coming in as the top country this month. Following closely behind is Australia, UK, Italy and France.

Some of the out of the way destinations last month included Jiangsu China, Summit County CO, Jeju Island Korea and Avignon France.

Your great service and our great rates, keep your customers coming back.



ADL takes the cake

ADELAIDE Airport has celebrated its 10th birthday of its T1 domestic and international terminal today with a cake-cutting ceremony and free cupcakes and retail vouchers for customers.

Around 70 million passengers have passed through the terminal since it opened and int'l pax numbers have almost tripled.

"It's been a significant 10 years since the new terminal opened, with strong growth and new services across our domestic and international routes," said Adelaide Airport md Mark Young.

New DL ski route

DELTA Air Lines has announced the addition of a new seasonal route between Los Angeles and Sun Valley in Idaho.

The service will operate once a week between 13 Feb and 07 Apr.

TNQ eclipses targets

TROPICAL North Queensland is expecting to achieve the 2020 "stretch targets" for visitor expenditure after a strong 2015 result in both international and domestic markets.

TTNQ ceo Alex de Waal said the region was tracking ahead of expectations, with a total \$2.69M 2015 target exceeded by \$150m.

"This result for the first year of the TTNQ Strategic Plan 2015-2020 augurs well for Tropical North Queensland's economic future," he said.

Canopy expansion

EIGHT new Canopy by Hilton hotels will join the brand, which was launched last Oct.

The new additions are: Canopy West Palm Beach, Canopy Denver | Downtown, Canopy Washington, D.C. | Southwest Waterfront, Canopy New Orleans, Canopy Dallas | Uptown, Canopy Baltimore | Harbor Point, Canopy Minneapolis | Mill District and Canopy Chicago | The Loop.

Canopy is due to open its first hotel in early 2016.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



San Francisco's **The Palace Hotel** has completed a \$40 million renovation, with redesigned guest rooms and public spaces. The renovation introduced The Royal Suite and the State Suite and refreshed the Presidential Suite. The Royal Suite spans 925sqm and offers a carved marble fireplace and city views. The Garden Court has been transformed into two separate dining offerings.



A fully refurbished conference centre has arrived at **Mercure Geelong**. The lounge and bar has undergone a makeover to provide a more open and inviting space and bright furniture has been scattered around the centre. Other new features include a technology upgrade, soft furnishings, floor and table lamps and limited edition Australian artworks.



Metzo's Bistro and Bar has reopened in Phuket after a three-month makeover. With Lebanese chef Mustapha Haj Omar at the helm (pictured), the Mediterranean and Middle Eastern restaurant is offering an open kitchen, private dining spaces, and an new mezze and tapas counter. A full service cocktail bar leads out to a new garden terrace area through concertina doors.

Jordan DFAT advice

DFAT has advised Australians attending soccer matches in Jordan to be alert of the risk of crowd violence and harassment of female fans and issued a reminder that it is strictly forbidden to consume alcohol.

The update comes in the lead-up to this week's World Cup Qualifier played by the Socceroos.

Collette brochure

COLLETTE has released its 2016 USA & Canada brochure.

The program explores Montreal and Quebec City, Niagara Falls, Toronto, the coastal cities of San Francisco and Santa Barbara and Yosemite National Park.

The Spotlight range offers single hotel stays in NYC, Washington D.C. and New Orleans.

New Zealand

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TRAVELMARVEL

Travel More

WIN WITH TRAVELMARVEL

Escorted Great Rail Journeys through Europe have arrived at Travelmarvel in 2016 and to celebrate, *Travel Daily* is offering readers the chance to discover the romance of rail. Every day we'll showcase the many highlights and destinations available on Travelmarvel's Great Rail Journeys.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win a 9 day Edinburgh, the Highland and Islands tour for two, departing June or September 2016. Send your answers to rail@traveldaily.com.au



Terms & conditions

Q4. Are all airport transfers, tipping and accommodation included in the tour price of all Great Rail Journeys?

Hint: see p14 of Travelmarvel's 2016 Great Rail Journeys brochure



Pitcairn access boost

GROWING demand for holiday access to the ultra remote Pitcairn Island has seen the island's tourism board announce new sailings to be offered in 2016.

Additional departures will allow for four or 11-day stays or up to three months on the island.

Pitcairn Island, located between New Zealand and Peru, can only be accessed by a freight ship, with 12 trips scheduled for 2016.

Solomon visitors up

ARRIVALS to the Solomon Islands climbed 14.9% for the month of May 2015, according to new figures from the Solomon Islands Visitors Bureau (SIVB).

The number of international visitors reached 1,681 - up from the 1,462 achieved a year earlier.

Australians made up the majority of arrivals at 47%, with SIVB ceo Josefa Tuamoto citing strong marketing for the increase.

Marriott Taipei debut

MARRIOTT International has opened its first hotel in Taiwan in the 320-room Taipei Marriott Hotel - with facilities including a ballroom, rooftop garden & pool.

Travel Daily
First with the news
Wednesday 7th Oct 2015

PTMs hop over to Kangaroo Is.



KANGAROO Island was one of many parts of urban and regional South Australia populated by TravelManagers agents during post-conference famil programs.

Following the three-day event at the InterContinental Adelaide, PTMs fanned out to Port Lincoln and Coffin Bay, the Fleurieu Peninsula, Adelaide Hills and Barossa Valley, among others. Post-conference famils were

all supported by the South Australian Tourism Commission.

For more than 30 PTMs & eight partners, it was Kangaroo Island which piqued their interest, with all enjoying a three-day, two-night adventure to the island.

Many discovered the island to be far more than they anticipated and while previously admitting the unlikelihood of choosing it for their own holiday, found a return visit was now top of the agenda.

While on the island, the group toured scenic landmarks such as Pennington Bay, sand dunes and the Remarkable Rocks, as well as meeting some NZ fur seals.

Pictured above from left are Personal Travel Managers Marta Fergusson, Michelle Kingston and Aileen Collins.

Worldhotels online

UPMARKET independent hotel group Worldhotels has launched its new website, aimed at telling the varied stories of its properties. Adopting a long-scrolling design, the new site is mobile optimised & offers enhanced booking security.

Sell and win one of two double packages to Zurich and discover the unexpected side of Switzerland.

Click for details. Offer ends 15NOV15



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Are you a lover of all things nautical & want to earn Top Salary?! This leading Cruise Company specialises in organizing exciting worldwide cruise itineraries and are booming in their space. They are looking for a knowledgeable consultant to join their team. Your role will involve looking after key travel clients, selling the extensive cruise product they have on offer as well as other ancillary products including add on tours/flights and independent travel. Min 2 years' travel experience & GDS. Apply now!

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MELBOURNE (INNER) - SALARY PKG TO \$80K+ (OTE)

Are you looking for a change? Want to do something exciting and new? This is a great opportunity to work for a global travel management company and take a step into corporate travel. You will service a variety of exciting accounts with their worldwide travel arrangements. Working Monday to Friday hours with a fun team, you will benefit from uncapped commission, excellent staff benefits and awesome famils! If you have at least 2 years international consulting experience we want to hear from you!

THE WONDERFUL WORLD OF ONLINE TRAVEL

ONLINE CUSTOMER SERVICE CONSULTANT

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This well-known online travel giant is on the lookout for their next customer service superstar. You must have a minimum 18 months experience with strong fares and current GDS (Galileo or Sabre) knowledge and your own car. You will be responsible for servicing phone and email enquiries relating to website functionality, new booking requests and/or amendments, ticketing and processing refunds. Located in the city fringe you will enjoy a rotating roster, fun and supportive team environment and top company benefits.

LOOKING FOR SOMETHING MORE?

CORPORATE TRAVEL CONSULTANTS

PERTH (CBD) – SALARY PKG TO \$75K (INCL. BONUSES)

With several new accounts secured, this national travel management company are hiring 4 new staff members. Working for this award winning company, you will enjoy a high base salary together with added monetary bonuses and exceptional employee benefits. If you are an experienced international travel consultant with experience booking business travel, now is your chance to move the big guns. Do not miss this opportunity, enquire with AA Appointments today and fast forward your career.

WANTED!

WHOLESALE TRAVEL CONSULTANTS

BRISBANE CBD – UP TO \$55K OTE

Are you an experienced consultant looking to jump behind the scenes? Join this global wholesaler and start your new adventure! Your day will involve selling packages through Australia/NZ or internationally. You will sell a range of holiday destinations and packages in this fast paced role. Great career development, superb \$\$ package and the best benefits the industry has to offer! All you need is a min 12 mths consulting or reservation experience, proven sales skills, and a can do attitude to make this one yours!

I LOVE IT WHEN WE'RE CRUISING TOGETHER

RETAIL CRUISE TRAVEL CONSULTANTS

BRISBANE – TOP SALARY PACKAGE

Experienced cruise travel consultants wanted! Come and work for a successful travel company where you will work in a small team of consultant handling all types of enquiries and be booking cruises all over the world. Not only will you enjoy working in this modern office in a great location close to bars and restaurants but you'll earn a top salary package and enjoy superb travel discounts. Previous experience as a cruise travel consultant is a must along with outstanding sales and customer service skills. Apply now!



3 Questions to help keep control of your interview process!

[Read the latest inPlace Blog](#)



Ben Carnegie

Senior Accountant/ Finance Mgr - Sydney

- ▶ Sydney CBD location
- ▶ Well established travel wholesaler
- ▶ Salary from \$85K + super

Our client is a well-established niche travel supplier and due to growth in the business, the need to grow the accounts team has arisen.

You'll be responsible for the overall financial management of this company whilst also managing a small team.

Role responsibilities include:

- ▶ Financial reporting and analysis
- ▶ General ledger
- ▶ Review and improvement of current procedures
- ▶ Research & implementation of new accounting software
- ▶ Staff management: Accounts Payable & Receivable
- ▶ Quarterly BAS and end of year accounting

Essential skills include: CPA or CA and travel industry background. If you have been seeking a change & this interests you, interviews will be taking place immediately.

Call Ben or [click here](#) for more details

Rail Travel Reservations - Sydney

- ▶ Excellent familiarisation trips!
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- ▶ Salary from \$40K + super + incentives

A unique opportunity has become available to join a rail specialist here in Sydney. Using your superior customer service skills you will be booking rail travel across Europe.

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Senior Cruise Cons/ Supervisor - Sydney

- ▶ Professional & vibrant work environment
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- ▶ Excellent salary and benefits!

Are your opportunities for promotion limited in your current agency? This leading cruise agency is looking for an experienced cruise consultant who is ready for that next step.

Call Cristina or [click here](#) for more details

Wholesale Travel Consultant - Sydney

- ▶ Brand new harbour side location
- ▶ Great salary & working conditions
- ▶ Relaxed and supportive team environment

This wholesaler prides itself on delivering premium service to travel agents and industry partners selling travel & in-house products. Great opportunity for experienced cons.

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Social Media Expert - Sydney

- ▶ Design, implement & manage social media
- ▶ Work across multiple platforms
- ▶ Salary \$65K + super

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American Airlines



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