



CRUISE CRITIC

**BEST
NEW RIVER SHIP
S.S. MARIA THERESA**



CRUISE CRITIC

**BEST
RIVER CRUISE LINE**



CRUISE CRITIC

**BEST
RIVER LINE
SHORE EXCURSIONS**

You deserve the best and best and best



Uniworld would like to thank the Editors of *Cruise Critic* for these prestigious awards, and the *Cruise Critic* community for rating Uniworld as the top cruise line across both ocean and river cruises, based on guest reviews. As the world leader in all-inclusive European luxury boutique river cruising, Uniworld's mission has always been to deliver the best.

UNIWORLD®
BOUTIQUE RIVER CRUISE COLLECTION®

You deserve the best

1300 780 231 | uniworld.com | #ExploreUniworld



**SABRE... LEADING
THE WAY IN
TRAVEL TECH
INNOVATION**

Sabre
pacific

Travel Daily

First with the news

Monday 12th Oct 2015

French
TRAVEL CONNECTION



**SELF-DRIVE CANAL BOAT
2016 EARLYBIRD SPECIALS**

www.frenchtravel.com.au

[CLICK HERE](#)

SCENIC°

**2016/2017
SOUTH EAST
ASIA RIVER
CRUISING**



**FLY FREE*
TO ASIA**

[VIEW BROCHURE](#)

AU agents top TAAP users

TRAVEL consultant use of the Expedia Travel Agent Affiliate Program (TAAP) in Australia is soaring, with this market the number one user in the world.

Expedia ANZ managing director Georg Ruebensal told *Travel Daily* the Australian market was the top TAAP producer of sales during the first half of 2015.

While unable to specify the number of agents signed up to TAAP, Ruebensal said the scheme is experiencing "strong growth in members and production as a result of Expedia's range of inventory & competitive pricing".

The bulk of the accepted IATA registered travel agency numbers in Australia are TAAP members, Ruebensal commented.

Average lead window for TAAP

is approx 60 days, but Expedia's data shows agents use the program for all types of bookings - both short & long-term.

Ruebensal also revealed to *Travel Daily* a number of new "technical enhancements" are on the way for TAAP.

In coming months, travel agents using the program will be able to benefit from new 'Book and Hold' functionality, the local Expedia boss said.

Last week, *TD* revealed Expedia-owned Australian online travel company Wotif was planning to introduce the Travel Agent Affiliate Program for agents.

More from Expedia on **pg 3 & 4**.

Nine pages of news!

Travel Daily today has nine pages of news and photos, a front cover page for **Uniworld** plus full pages from: (**click**)

- AA Appointments jobs
- Travel Trade Recruitment
- Air New Zealand
- Corporate Traveller job ads

Uniworld celebration

UNIWORLD Boutique River Cruise Collection is celebrating its recent *Cruise Critic* accolades with the travel industry on the cover page of today's *TD*, having scooped three awards in 2015.

The Travel Corporation's cruise line won awards including 'Best New River Ship - *SS Maria Teresa*', 'Best River Cruise Line' and 'Best River Line Shore Excursions'.

EvergreenTours
A World of Discovery

**European
River Cruising
2016**

15 Days from
\$5,565pp*
including
flights
ends 31 Oct



*Conditions apply

**NEW CALEDONIA
SUMMER SAVER SALE!**

Fly to New Caledonia
from only **\$529** return

SALE ENDS 31 OCTOBER

Aircalin
New Caledonia

aircalin.com

SMALL GROUP TOURING

**SOUTH & CENTRAL
AMERICA 2016
EARLY BIRD
SALE**

**SAVE
\$250***
PER PERSON

Book, pay the deposit and applicable airfare payment by 23 Jan 2016 and save \$250pp. Terms & conditions apply.



BunnikTours

**NEW BROCHURE OUT NOW
CALL US ON 1300 125 007**

**SMALL GROUP TOURING
SOUTH & CENTRAL
AMERICA**


Calling all Adelaide agents: Do you want to have a private chat to find out more about having your own home based travel business this Wednesday...

CALL US
today
to arrange a
confidential meeting
03 9034 7071

travel counsellors






With us...it's personal



BENCH INTERNATIONAL AFRICA

2016 AFRICA BROCHURE OUT NOW!

REQUEST YOUR COPY TODAY
1300 AFRICA (237 422)
benchinternational.com.au

   YouTube

ACCC rejects ihail taxi app

AUSTRALIAN Competition and Consumer Commission chairman Rod Sims says the proposed ihail taxi booking joint venture would have "a significant impact on competition," with authorisation on track to be denied.

A draft determination issued today by the ACCC indicated it would deny approval to the app on the grounds it "could impact prices and quality of service".

The ihail app represents a group of Australian and international taxi networks along with other stakeholders which aims to offer a single taxi booking platform across multiple taxi operators.

In handing down its initial verdict, the ACCC said it accepted the ihail app "would provide a more convenient way for consumers to book taxi services, but in the draft determination the ACCC takes the view that this comes at too big a cost to competition".

It estimated the app covered more than half of all taxis in Australia and a larger share in major metropolitan areas.

"This would guarantee that

from its launch, the ihail app would have a larger fleet of taxis, in a broader range of locations, than any existing taxi booking apps. Depending on the rate of take up of the ihail app amongst other taxi networks, it could potentially grow to include all taxi networks in any area."

A major motivation behind the launch of ihail is to rally & better compete with ride-sharing service Uber and its equivalents.

Further submissions are now being sought from ihail Pty Ltd.

Perth welcoming OD

PERTH Airport chief executive Brad Geatches has welcomed the impending maiden arrival into PER of Malindo Air, with inaugural touchdown due for 19 Nov.

"We are delighted to welcome the first Malindo Air service to Australia," Geatches said.

The carrier will become the third to operate direct flights between the WA capital and Kuala Lumpur along with MH and AirAsia X.

OD will operate on a daily basis from 19 Nov, increasing to 11 frequencies from 03 Dec.



BENTOURS SCANDINAVIA OUT NOW!



Click here to download

Contact us on
1800 221 712
res@bentours.com.au
bentours.com.au

Creative Cruising ★

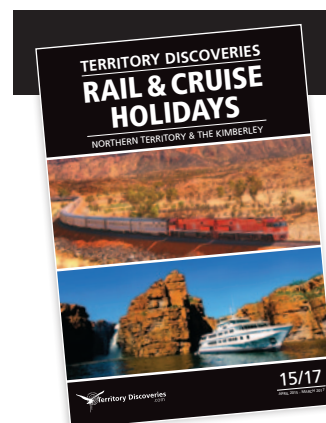
NO TRICKS, JUST TREATS!

Earn a \$25* Gift Card
for every cabin booked this Halloween (1-31 October)



[VIEW DETAILS >](#)

WE MAKE CRUISING SIMPLE
Experienced & reliable staff • Excellent service • Short call waits



NEW!





Territory Discoveries Rail & Cruise brochure

AVAILABLE NOW!



GET ON BOARD WITH OUR EUROSTAR EARLYBIRD FARES

Book now to secure great prices for travel until May 2016.

www.railplus.com.au 07 3181 9980 www.citaccess.com www.railtickets.com.au





Event Search



Jarryd Hayne
with the San Francisco 49ers
Oct 15 - Jan 16
Add special experiences to your client itineraries 5% commission
worldeventsonline.com

Travel Daily

First with the news

Monday 12th Oct 2015



www.jito.co

passively looking...
don't miss your
dream job, register
and set up job
alerts today

jobs in travel,
hospitality & tourism



post a job

view jobs

Grey Nomads big Wotif users

THE independent mature-aged travel sector is one of the top market users of online travel site Wotif.com and continues to be a key demographic for the firm.

“We love grey nomads,” Wotif Group managing director Daniel Finch told *Travel Daily*.

“That’s a demographic that has been with us for a very long time through the nearly 15 years we’ve been running,” he remarked.

“Should they have started using us in their 30s, they are now in their mid-40s, and if they started in their mid-40s, they are now in their mid-50s.

“Our content and product range on our site is greatly suited to the grey nomads.”

Finch said what makes the site popular for grey nomads is the OTA’s expansive regional content.

“If people are doing caravan trips and drive trips, we’ve got all the regional coverage which our customers love because they can

find it easily.”

The Wotif boss commented the depth of regional content offered through Wotif and sister brand lastminute.com “fuelled” Expedia’s interest to acquire the Australian OTA last year.

MEANWHILE, Finch described the brand new Wotif.com ‘Listen to your Holiday Self’ ad blitz as being “open for interpretation”.

The two Wotif 30-second TVC grabs and 15-sec Facebook videos deliver the key message to stop dreaming and “book it”.

The ads aren’t pitched as specific to int’l jetsetters or a traveller who prefers to ‘flop & drop’ domestically or abroad, Finch explained to *Travel Daily*.

“It’s open for interpretation. It will have an affinity with Aussies and how they perceive themselves as a traveller, whether its exploration, education, relaxation or rejuvenation.”

To view the ads, **CLICK HERE**.

QF agency A380 tour

QANTAS is giving Sydney-based agents a chance to step onboard one of its flagship Airbus A380s on a behind-the-scenes tour of the aircraft next week.

Available through the Qantas Agency Partnership, the hangar tour also covers QF’s servicing & maintenance procedures.

The event is scheduled for Tue 20 Oct between 1:30-3:00pm.

To register, **CLICK HERE**.

Ascott wins contracts

THE Ascott Limited will enter Cebu, the Philippines and Pattaya, Thailand having secured five new contracts to manage 875 apartment units.

Citadines Cebu City is slated to open in 2019 while the four new properties in Thailand - Citadines North Pattaya, Citadines Central Pattaya, Citadines Jomtien Beach Pattaya and Somerset Wong Amat Beach Pattaya - will open from 2018 onwards.



Window Seat

FORGET hopping on a plane to see the stunning autumn leaves in America’s New England region - an enterprising local is offering to send fallen foliage so you can experience it from the comfort of home.

Massachusetts-based Kyle Waring set up his new website www.shipfoliage.com this year and is now packaging up “hand-picked leaves” to customers.

“Fall in New England is especially gorgeous and really strikes an emotional chord,” he said, with a bundle of three specially selected “colour balanced grade A” leaves costing US\$19.99.

Last year Waring also set up another site at ShipSnowYo.com to send refrigerated snow from Boston’s record winter fall to customers across the USA.

Do you know your Ethical Travellers?

From inspiring to arriving, ‘Future Traveller Tribes 2030’ reveals the next-gen of travellers—six tribes defined by motivation with actionable insights for tailored travel.

Guided by conscience, **Ethical Travellers** volunteer to support community, eco and moral causes.

Talk to Amadeus today to find out more!

amadeus



Which Traveller Tribe are you? Read our trend report and take the quiz at amadeus.com/tribes2030



Monday 12th Oct 2015

Travel Daily
First with the news

ABOVE: The Austrian National Tourist Office is on a roll, quite literally, as it anticipates a fifth successive year of record growth in visitors from Australia in 2015. Preliminary results for the year

so far show an exciting 9% jump in arrivals from this market.

To celebrate the positive trend, ANTO joined forces with Emirates last week to host local agents to a stylish meal with an ever-changing view of the city on the famous Melbourne Colonial Tram Car.

Agents learned more about the major redesign of Vienna's main railway station which now allows seamless connections between the city and the airport.

The tram was decorated in such a way to encourage the belief agents were sitting on a Viennese tram or an Austrian train, having just arrived from an EK flight.

Pictured above on the night is Emirates regional manager Vic/Tas Dean Cleaver and ANTO director Astrid Mulholland-Licht.

Long Tan Centenary

MCLACHLAN Tours general manager Peter Smith says agents can benefit from expected surges in travel by Australians to Vietnam in conjunction with the Battle of Long Tan Centenary in Aug 2016.

The company has reported a 600% skyrocketing of Aussies on battlefield group tours to Vietnam over the last two years.

McLachlan Tours has issued a group tour protection guarantee for agents designing a departure.

Tempo refreshes logo design

DESTINATION specialist wholesaler Tempo Holidays has unveiled a redesigned logo which is now featuring on its latest line of brochures now in market.

Under its all-new leadership team steered by Damian Perry, the logo (**right**) comes just ahead of a refreshed online portal.

First out from



TEMPO
HOLIDAYS

the printers is the company's 2016 Latin America season, which the company says boasts a more "user-friendly" design which will inspire travellers to experience the best Latin America has to offer.

Changes made to the program include the reintroduction of Colombia within the printed pages, with Tempo's Copper Canyon

escorted tour and the Tren Crucero in Ecuador also featuring.

A series of in-depth itineraries aim to better immerse travellers in a destination by allowing them to see as much of a single country in one trip as possible.

For example, Tempo's 'Glimpse of Chile' itinerary runs the entire length of the country, while the 'Argentina Express' takes guests to all major sites during one visit.

The new guide is available now.

Egencia eyes Asia

EXPEDIA Inc's corporate arm Egencia is keen to expand across Asia, ceo Dara Khosrowshahi says.

The head of the global online travel company last week told **TD** the firm was pleased with its current position in Australia's corporate scene, having acquired TMC Travelforce two years ago.

Khosrowshahi says every second year Expedia would look to buy a local corporate agency "to add to the volume".

"We're pretty happy right now in Australia through organic [growth] as we've gone to scale," he told **Travel Daily**.

"Australia was one of the first APEC markets we bought in, so we're definitely looking at the rest of Asia to see what opportunities there are there."

Majestic Princess

PRINCESS Cruises late last week revealed the name for its new ship under construction for the Chinese market will be *Majestic Princess*.

The new vessel will be based in China from 2017 and will also carry a Chinese name on the hull.

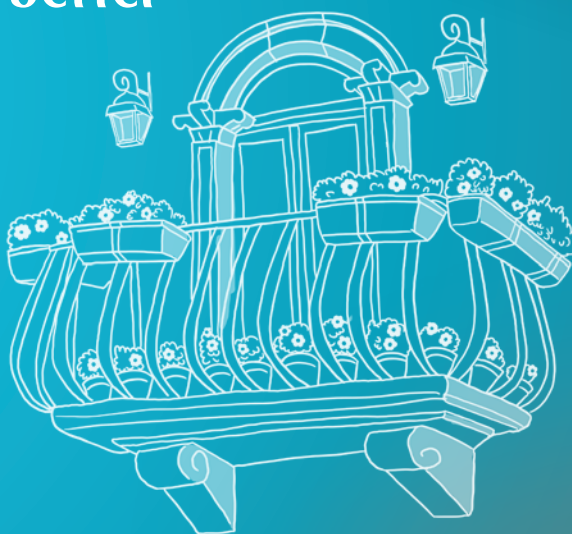
emiratesagents.com/au

Europe has never looked better from AUD 1,469*

Book Europe Early Bird fares for 2016 now. Choose from 38 destinations stopping by spectacular Dubai. With our great fares, up to 2,000 channels of entertainment and free Wi-Fi* in the sky, there's no better way to get there. Offer ends 11 November.

	ECONOMY CLASS RETURN FROM AUD
Bologna	\$1,469*
Amsterdam	\$1,576*
Madrid	\$1,576*
Zurich	\$1,586*
Rome	\$1,593*
Paris	\$1,619*
Manchester	\$1,712*
London	\$1,718*

Business Class fares also available.



Hello Tomorrow



Book flights into one city and out of another with ease

*Terms and conditions: Offer ends 11:59pm (AEST) 11 November 2015 unless sold out prior. Airfares are inclusive of taxes and surcharges correct as of 7 September 2015 and are subject to currency fluctuation. Advertised airfares are for return travel from Perth on Sunday through to Thursday. Airfares from Sydney, Brisbane, Adelaide and Melbourne are also on sale. Low season travel period: 1 - 22 March and 4 - 24 May 2016. More travel periods are available at higher fares. Bookings can only be made up to 11 months in advance. Peak season and weekend surcharges apply. Inbound travel blackout periods apply. Seats are subject to availability and flight restrictions apply. Cancellation and change fees apply. For full terms and conditions, please see your GDS, call Emirates on 1300 303 777 or visit emiratesagents.com/au. Other conditions apply and offer subject to change. *Select Boeing 777 aircraft and most Emirates A380 aircraft offer 10MB of free Wi-Fi data, thereafter a USD 1 charge applies for 500MB.

Monday 12th Oct 2015

Nitmiluk buys Cicada

INDIGENOUS Business Australia has sold its 50% stake in luxury NT accommodation Cicada Lodge to Nitmiluk Tours, bestowing full ownership to the company.

The two organisations joined up in 2013 to develop the high-end Indigenous-themed property in the NT region of Katherine.

With the buyout, Nitmiluk Tours takes full control of campground and caravan facilities, cruise ops on Nitmiluk Gorge, chalets and associated F&B operations.

Nitmiluk Tours chairperson Jane Runyu labelled the buyout as significant for the Jawoyn.

Wolgan incentive

QANTAS Holidays has launched an incentive, offering agents the chance to win a trip for two to Blue Mountains-based Emirates One&Only Wolgan Valley Resort.

The agent with the highest combined total of bookings at Wolgan Valley and One&Only Hayman Island before 15 Nov, for travel before 28 Feb, will win.

See www.qhv.com.au.

Presidents Cup to Vic

MELBOURNE has been named as the host city for two major professional golf events to take place next year and in 2019.

The Presidents Cup will return to Melbourne in 2019, making the Vic capital the first location outside of the US to host the prestigious event three times, having hosted in 1998 and 2011.

Prior to that however, the World Cup of Golf will take place in Vic next year, the announcement made public in South Korea.

Both events will take place in Nov of their respective years, with the specific host course to be named in coming months.

Victorian Minister for Tourism and Major Events John Eren said the events will deliver a \$66m boost to the state's economy.

"Thousands of travellers will make it to Melbourne to see the game's best in action, and we'll be showcasing our state to millions more on television."

Swagman famil spots

THREE places remain on an upcoming 11-day famil trip to Kenya, hosted by Swagman Tours.

Agents will experience a mini Kenyan wildlife migration, with the trip departing 18 Oct and a participation fee of \$2,490pp.

Phone 1800 808 491 for details.

Agents in line for golden triangle



DRAPED in a swathe of bright colours, this group of Aussie agents lapped up the colourful excitement of a famil trip to India.

Hosted by Adventure World, the wholesaler's 'Extraordinary India' famil took place late last month.

The group dove head first into the non-stop action of Old Delhi, beginning with a taste of public transport Indian style with a rickshaw ride through the streets.

Highlights of the trip included a visit to Agra Fort, the nearby Taj Mahal and the Pink City of Jaipur.

Agents also enjoyed a haunting stop at India's ghost town of Fatehpur Sikri and spent a

night with an Indian family at a traditional homestay.

Pictured above on the steps of the Amber Fort from left is Louise Askerlund, Maria Slater Travel; Anna Mulkearns, Time Flys Travel; Rebecca McIntyre, helloworld Scone; Davina Bicker, Adventure World; Pip Turner, Experience Cruise and Travel Toowoomba; Jeff Griffin, Adventure World; Montana McCosker, Windsong Travel; Denise Bradley, Moss Vale Cruise & Travel; Peggy Chan, JVL Travel; Karin Vanner, helloworld Geelong West; Shelley Wyatt, Warragul Travel and Air India resident guru Matt Symonds.



THE EARLY BIRD SALE

BOOK BY 31 OCT 2015

TRAVEL 22 JAN 2016 – 30 SEP 2016

ECONOMY CLASS FARES FROM S*

VIENNA	1,626
STUTTGART	1,627
BERLIN	1,629
DUSSELDORF	1,633
MUNICH	1,637
FRANKFURT	1,662
NUREMBERG	1,670
HAMBURG	1,672

Don't miss these great Early Bird fares for travel in 2016. Plus, for every Etihad and airberlin Early Bird fare booked to Germany, you'll go into the draw to win a week-long trip to Germany. Winning is easy, all you need to do is join SuperSeller and enter your SuperSeller APIN number on eligible bookings. Visit agents.etihad.com for the full itinerary and terms and conditions.

BOOK NOW! ☎ 1300 734 577 🌐 agents.etihad.com



*Terms and conditions apply. Fare levels displayed include return Economy Class airfares valid for departures from Melbourne for travel from 22 JAN 16 to 30 SEP 16. Fuel and applicable taxes per person correct as at 09 SEP 15. Valid for sale until 31 OCT 15. Fare levels may vary due to currency fluctuations and are subject to availability, flight restrictions and booking confirmation. Blackout periods apply. Nil minimum stay; maximum stay is 12 months. Stopovers permitted in Abu Dhabi at guest's own expense. Other fares available for travel to other destinations on our global network and for travel at other times. Change fees and cancellation penalties apply.

italktravel first past the post



RACEGOERS betting on the fillies during this Spring Carnival will be singing the praises of the italktravel brand should they pick a winner in any of the travel franchise's self-titled races.

The brand, part of the Express Travel Group, recently formed a partnership with the Melbourne Race Club as its preferred travel partner for the upcoming season.

Under the partnership, a number of events will be named after the fully branded franchise, with exclusive horse racing tours

also set to be developed.

These will see racegoers enjoy visits to some of the most storied locations in racing folklore such as Royal Ascot, the Kentucky Derby, Hong Kong races as well as local favourites in the Darwin and Launceston Cups.

Pictured marking the alliance at the Underwood Stakes Day at Caulfield Racecourse are Bridie Saville, general manager italktravel Glen Waverley and Vito Romeo, Express Travel Group Vic/Tas state manager and others.

Huka Lodge stay pay

ABERCROMBIE & Kent has a fourth night free promotion at Huka Lodge in New Zealand when staying three consecutive nights.

The deal is valid for travel from now until 14 Dec and in Apr 2016. See abercrombiekent.com.au.

NZ India ambassador

TOURISM New Zealand has named Bollywood star Sidharth Malhorta as its tourism ambassador for India.

The actor is in New Zealand this week filming a video highlighting the country's tourist appeal.

Travel Daily

First with the news

Monday 12th Oct 2015

Seven new QF stores

UP TO four Qantas Frequent Flyer points per dollar spent can be earned by shopping with seven new retailers just added to the airline's online mall.

New brands added include Priceline, The North Face, ASOS, Microsoft, Marcs, Nike and Reiss.

The new additions take the total number of brands available for members to earn points to 51 and comes in the same week Qantas added smartphone taxi booking app GoCatch as a new service.

Tas employment plan

TOURISM Minister Richard Colbeck has revealed Tasmania's Tourism Employment plan, targeting projects to ease regional employment pressures, ease skill shortages, help retain quality staff, coordinate training needs with business planning, and encourage labour mobility.

The strategy will also promote tourism careers to young people, increase the take-up rate of apprenticeships, improve training and provide more staff accommodation in peak seasons.

CZ, MU suspend KTM

CHINA Southern Airlines has announced the suspension of services between Guangzhou and Kathmandu from 29 Sep to 24 Oct due to "the present situation of the nation and fuel crisis" impacting the Republic of Nepal.

Fellow Chinese carrier China Eastern has also halted flights to Kathmandu from Kunming due to the fuel situation, suspending flights between 15-25 Oct.



Win tickets to THE SOUND OF MUSIC

The world-famous movie "The Sound of Music", based on the life of the Austrian von Trapp family, is celebrating its 50th anniversary in 2015. A remarkable year for the city of Salzburg, the original shooting location of the movie, which celebrates the anniversary with a range of events and special productions.



To coincide with the anniversary, the London Palladium production of "The Sound of Music" will come to Australia at the end of 2015 with shows in Sydney, Brisbane and Melbourne.

The Austrian National Tourist Office is giving readers a chance to win tickets for the Opening Nights in each city.

Just tell us in 25 words or less why YOU need to win those tickets!

Send your answer to soundofmusic@traveldaily.com.au

WA camping upgrade

WESTERN Australia will spend \$1 million upgrading amenities at nature-based campgrounds in the regions of Albany, Denmark, Esperance, Jerramungup, Plantagenet and Ravensthorpe.

Upgrades will include better layouts and access tracks, signage, landscaping and facilities, with investment coming from the state's Royalties for Regions fund.

The works were carried out in response to growing patronage at state government camping areas, which saw 1.27m visitors last year.

Europe Early Bird Fare

LHR, FRA, CDG, FCO & IST
Early Bird Fare have released!
Sales: 21 Sep 15 - 31 Oct 15
Departure: 01 Apr 16 - 14 Sep 16

Conditions apply



BOOK TODAY

ASIANA AIRLINES
A STAR ALLIANCE MEMBER

DISCOVER IRELAND

Self-drive itineraries immersed in history, culture and scenery.
Save with early bird discounts!



Jump into
Ireland

CLICK FOR MORE INFO & A CUSTOMISABLE FLYER

*Conditions apply. Freestyle Holidays is operated by Pinpoint Travel Group

Freestyle
HOLIDAYS

Autograph additions

MARRIOTT International's portfolio of independent Autograph Collection Hotels has swollen with three new member hotels in the United States.

The newcomers to the group include The Envoy - Boston, Grant Bohemian Hotel Mountain Brook in Birmingham, Alabama and The Citizen in Sacramento, California.

InterCon Bali agt rate

THE InterContinental Bali Resort is offering industry rates from US\$100 (AU\$136) per night in a Resort Classic room with private balcony or terrace.

Offer includes a 50% discount on breakfast and complimentary resort activities, for more info or to book, **CLICK HERE**.

Disney price change

A NEW pricing structure for Disneyland in Anaheim has been implemented for annual passes, now offering guests three classes of admission.

The tickets start at US\$1,049 with no black-out dates followed by US\$849 (with blackouts over the Dec holidays) and US\$599 (with blackouts over Dec and other peak days, including Sat from mid-Mar to mid-Aug.

Disney is considering switching the pricing of its annual passes for all its US theme parks to a demand-based structure, the *Wall Street Journal* reports.

The move is an attempt to encourage crowds to move from peak periods into mid-week or other off-peak periods.

"We have to look at ways to spread out our attendance throughout the year so we can accommodate demand & avoid bursting at the seams," Walt Disney Parks & Resorts chairman Bob Chapek told the *WSJ*.

Agents view Canada's greenery



A GROUP of Aussie agents had the opportunity recently to explore the vast outdoors, wildlife and greenery of Canada during an educational tour to the country, supported by Air Canada.

Among the group were Julia Lynch and Cheryl Andrews, two members of the home-based group Travel Counsellors as part of a larger group from Australia.

Highlights of the trip included seeing icebergs and whales in Newfoundland, visiting Quirpon Island and Prince Edward Island.

Travel Counsellors managing director David Hughes shouted the praises of famil trips as vital to empowering agents to sell travel more effectively.

"These tours allow Travel Counsellors agents to stay on top of travel trends, in order to provide timely, relevant travel advice to clients," Hughes said.

The group also took a themed walking tour and learned some culinary tactics at a cooking class.

The agents are **pictured** above during a visit to Charlottetown.



SAVE 10% ON ALL TREKAMERICA 2016 DEPARTURES*

The new TrekAmerica 2016/17 brochure has arrived featuring over 60 unique journeys through the USA, Canada, Alaska and Central America. TrekAmerica offers fun and flexible small group trips that let your clients experience the real America.



CLICK HERE FOR DETAILS

**Terms & conditions apply*

3rd Shenzhen Hilton

HILTON Worldwide has opened its third branded property in Shenzhen China, the 320-room Hilton Shenzhen Futian.

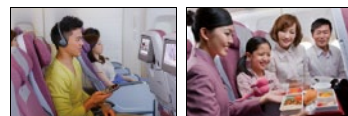
The CBD-based hotel is within walking distance of the Shenzhen Convention & Exhibition Centre.

Oman Air 787 delivery

BOEING has delivered the first of six Boeing 787-8 *Dreamliner* jets ordered to Oman Air.

The Omani airline will use the carbon-composite aircraft to fly to Saudi Arabia and Europe from its Muscat home port.

Fly to Magical Christchurch on China Airlines (CI)



All inclusive fares from **AUD\$181** one-way

Route	Flt No.	Dep. time	Arr. Time	Day	Aircraft
Sydney-Christchurch	CI55	12:40	17:45	2.5.7	A330
Christchurch - Sydney	CI56	19:15	20:30	2.5.7	
Melbourne-Christchurch	CI57	13:10	18:30	1.3.6.	
Christchurch- Melbourne	CI58	19:50	21:40	1.3..6.	



02-83399188 • 1300668052

<http://www.china-airlines.com/au/index.html>



CHINA AIRLINES

The Leading Airline from Taiwan



Sell and issue **UNITED** for your chance to **win** a trip to **Miami** for the concert of the century!

[click here for details](#)



Monday 12th Oct 2015

Scoot hotel partner

CUSTOMERS booking flights with Singaporean low-cost carrier Scoot now have access to more hotel options around the globe via a new pact with Booking.com.

Users of FlyScoot.com can marry flights and accom through the portal's hotels page, with options and features including guaranteed best price for any type of property online, no booking fees and free cancellation for most properties.

The 800,000 accommodation options range from apartments and homestays to five-star luxury hotels and boutique B&B's.

OZ First off LAX 777s

ASIANA Airlines will drop First Class off Boeing 777 flights (**TD** 28 Aug) between Seoul Incheon and Los Angeles, effective 25 Oct, with GDS displays showing OZ moving to two-class 777s.

Orange cycling event

DESTINATION NSW has played a role in securing a new amateur cycling event for Orange in the state's central west.

The one-day 170km Orange Challenge will be open for cycling enthusiasts of all levels, with the inaugural year's event scheduled for 20 Mar.

NSW Minister for Trade, Tourism & Major Events Stuart Ayres said the ride would showcase Orange and the surrounding region's beauty and diversity.

The event is expected to lure over 3,000 overseas & domestic visitors to the area over the next three years.

Crystal Yacht selling

CRYSTAL Yacht Cruises has unveiled its itineraries & fares for 2016 to the beginning of 2018, open to bookings from 01 Sep.

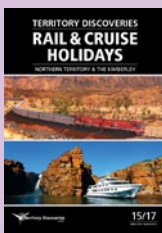
Crystal Esprit will make her maiden voyage on 23 Dec 2016 & will offer seven-day itineraries.

Travellers can cruise the Indian Ocean (Jan-Mar), Cosmopolitan Emirates (Dec), Holy Land (Mar/Apr/Nov) and the Mediterranean (Apr-Nov).



Brochures

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



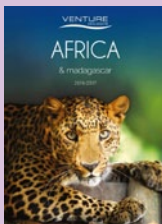
Territory Discoveries - Rail & Cruise 2015/17

Territory Discoveries has released its 2015/17 Rail & Cruise brochure for the Northern Territory & Kimberley regions. The program offers a number of Ghan rail journeys and a selection of Kimberley cruising. A new addition to this year's brochure is a Hotels, Resorts, Stations & Tours section, while the two free nights accommodation offer on all Kimberley Cruising has returned, offering two nights in Darwin for all cruises booked. A new "We Love It!" sticker has been introduced, highlighting the most popular products.



On The Go Tours - Asia 2016/17

On The Go Tours' 2016/17 brochure is packed with group tours, tailor-made holidays and experiences in China and Southeast Asia. Three new group tours to Japan feature this year, alongside the existing range of tours in China, South Korea, Vietnam, Cambodia, Laos, Thailand, Borneo and Burma. On The Go now visits two sections of the Great Wall - Badaling and Juyongguan, with an overnight at the latter to allow travellers to experience some spectacular sunsets and sunrises.



Venture Holidays - Africa & Madagascar 2016/17

Two new tours have been added to Venture Holidays' Africa & Madagascar brochure: the six-day Garden Route Safari and Winelands tour, which explores the Cape Winelands, Klein Karoo and the Garden Route and eight-day In Mandela's Footsteps, which visits places of significance in Nelson Mandela's life. Also in the brochure are private safaris in Kenya and Tanzania; game reserves in Kruger National Park; gorilla treks in Rwanda & Uganda; a family safari in Tanzania and a couple of trips in Madagascar.



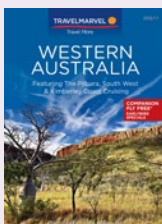
World Expeditions - Australia 2015/16

World Expeditions' new 2015/16 Australia brochure contains new adventures including a seven-day Remote Northern Flinders Camel Trek and the first self-guided Larapinta treks. There's multi-activity adventures for families - one in Kakadu and one in Tasmania, both of which operate during school holidays. For the cyclists, there's a Bruny Island Gourmet Hike and Bike and an eight-day East Coast Self Guided Cycle.



Scenic - South East Asia River Cruising 2016/17

Scenic's first South East Asia River Cruising brochure showcases its collection of Mekong and Irrawaddy river cruises, a number of new Enrich experiences and Freechoice activities, three new extensions in Vietnam and a new tour for 2017. The new 22-day Indochina Explorer and Luxury Mekong, travels from the north of Vietnam through Laos and Cambodia, concluding in Vietnam's capital, Ho Chi Minh City. New Freechoice activities include an art tour of Saigon and a cycle journey around Hanoi's West Lake.



Travelmarvel - Western Australia 2016/17

Travelmarvel is offering four departure dates for the *Coral Expedition 1* across two itineraries; the 23-day Top End and Kimberley Coast Cruise and the 31-day West Coast Discovery and Kimberley Coast Cruise. Also in the brochure is 18 land tours for 2016 with a range of new accommodation and sightseeing options. Old favourite, the 18 Day West Coast Adventure from Perth to Darwin, is also in the brochure and includes a sunset cruise on Shark Bay followed by a seafood dinner at Monkey Mia.



**100% PURE
NEW ZEALAND**

Trade Development Manager – Australia Permanent Full Time Sydney Location

We have a fantastic opportunity for a Trade Development Manager to join our team supporting the Australian market. Reporting to the General Manager for Australia, this position is an integral part of the Sydney Team and is primarily responsible for leading and managing the delivery of industry engagement, trade and consumer events, key account management and product development. Other responsibilities include developing and implementing Tourism New Zealand's trade marketing strategy, initiating local partnerships, analysing TNZ research and effectively sharing this information with the travel industry in Australia.

To be considered for the role you will have a minimum of 8 years' experience operating at a similar level in the Australian travel trade industry with a clear understanding of all its distribution channels, including online. Your outstanding Account Management skills will be evidenced by your existing industry relationships and ability to influence stakeholders at all levels of an organisation. As an effective leader you will be results driven, motivated, and have excellent communication, project management and presentation skills. You will be travelling regularly throughout Australia and New Zealand in this role so a current passport and clean full drivers' license is a must.

If you are ready to join a team that is passionate about the work they do, want to make every day in your career count for more and you have an unwavering belief in New Zealand then this could be the opportunity you've been waiting for.

A full job description can be downloaded from www.tourismnewzealand.com

To apply: Please send your CV, cover letter and application form to tnzhr@tnz.govt.nz

Closing date: 5pm Friday 16 October 2015

Ikin-ic Quest officially launched



QUEST Kelvin Grove in Brisbane was officially opened last week by Qld Minister for State Development and Minister for Natural Resources & Mines Anthony Lynham, alongside Quest Apartment Hotels gm of brand Tony Gauci & ex State of Origin & Brisbane Broncos player Ben Ikin.

The hotel opened for business in early Jul (**TD** 06 Jul), offering 85

apartments, with a mix of one-, two- and three-bedrooms, each with a kitchen, laundry facilities & a separate living & dining area.

Lynham hailed the investment in the dwelling as a "huge vote of confidence in Brisbane".

Pictured from left are Quest's Tony Gauci; Gary Lin, Quest Kelvin Grove franchisee, Minister Lynham and Ben Ikin.

WA gets iconic exhibit

POPULAR British Museum exhibition *A History of the World in 100 Objects* is bound for Australia as part of a new display coming to the WA Museum.

The exhibition runs from 13 Feb until 18 Jun, with the WA Government tipping it to be a tourist drawcard.

Among the items relocating to WA for the exhibit will be gold coins of Croesus and the bronze head of Augustus, an exclusive for the exhibition's Australian tour.

It will be the final international display at the museum prior to the facility closing for a complete reconstruction, opening in 2020.

US visitor spend drop

INTERNATIONAL visitors spent an estimated US\$18.2 billion on tourism-related activities and flights within the United States in Aug, down 2% when compared to the same period last year.

The US Department of Commerce attributed the decline to a 19% drop in air transportation exports, combined with a 0.6% decrease in travel spending for the month.

Expenditures for educational and health-related tourism bucked the trend, bringing in US\$3.8 billion, an increase of more than 9%.

Travel Daily

First with the news

Monday 12th Oct 2015

Air India 787s on sale

NINE of 21 Boeing *Dreamliner* aircraft in Air India's fleet have been put up for sale in an effort to raise 7,000 crore rupees.

Funds raised will be used by the state-owned carrier to fund the purchase of new aircraft and help pay off its current 787 fleet.

Terms of the agreement would see the 787s remain in AI's fleet under an operating lease for up to 12 years.

Air India currently operates 21 *Dreamliners* and has another six due to be delivered between Apr 2016 and Mar 2017.

Travel advice webinar

SENIOR officers from DFAT will front a webinar aimed at travel agents encouraging trade usage of the Smartraveller advice portal, to be held 21 Oct at 11am AEDST.

Agents can learn about DFAT passport services, processing fees and wait times as well as view Smartraveller's new website.

Details about the limitations of DFAT in a crisis will also feature.

CLICK HERE to register to view.

TRAVELMARVEL
Travel More

WIN WITH TRAVELMARVEL

Escorted Great Rail Journeys through Europe have arrived at Travelmarvel in 2016 and to celebrate, *Travel Daily* is offering readers the chance to discover the romance of rail. Every day we'll showcase the many highlights and destinations available on Travelmarvel's Great Rail Journeys.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win a 9 day Edinburgh, the Highland and Islands tour for two, departing June or September 2016. Send your answers to rail@traveldaily.com.au



Q7. Which country do you explore on the 12 day Andalucian Explorer itinerary?

Hint: see p36 of Travelmarvel's 2016 Great Rail Journeys brochure



Journalists x 2 || Epping, NSW

- Leading online and print B2B publisher
- Influential role
- Competitive salary

The Travel Daily Group is looking for the services of two proactive journalists to join the team and write across our expanding portfolio of online and print titles.

You have the overarching responsibility to prepare, write and edit copy for the daily publication of news in addition to ensuring deadlines and quality standards are achieved. You will manage coverage, suggest angles and leads, conduct interviews and participate in events in the pursuit of unique content generation.

If you have up to three years experience in journalism, are a talented self-starter, have sound understanding of desktop publishing and social media then this could be your next long term role.

To apply email your confidential CV with Cover Letter to jobs@traveldaily.com.au before 15/10/15.



business events news



CRUISE



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Editorial email:** info@traveldaily.com.au

Contributors: Matt Lennon, Jasmine O'Donoghue, Jenny Piper, Sarah Piper

Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au

Business Manager: Jenny Piper - accounts@traveldaily.com.au

Part of the Travel Daily group of publications.





www.aaappointments.com.au



Want your career search handled confidentially? Call the experts!

USE YOUR HUNTING SKILLS

BUSINESS SOLUTIONS MANAGER (CORPORATE SALES)
ADELAIDE – SALARY PACKAGE \$75K - \$95K (OTE)

Your role will be managing an existing client base assisting in the ongoing growth of the brand, whilst also using your polished sales skills to achieve new business & continued growth. You will support the AM team managing an existing client base, together with working with the BDMS to achieve new business leads. You will be responsible for identifying growth opportunities & travel trends in the industry, together with devising strategies to build new business.

BEST OF BOTH WORLDS!

ACCOUNT MANAGER/BUSINESS DEVELOPMENT
BRISBANE – OTE \$75K +

An exciting new opportunity exists to join this leading supplier of corporate travel solutions. Working as part of a national team you will be responsible for developing strategic relationships with clients identifying additional opportunities within an existing client base and converting into wins for the business. Enjoy a top salary + commissions. If you have 2 yrs experience in corporate travel sales, great networking, presentation & relationship building apply now!

BELUGA & KRUG ALL THE WAY

LUXURY PRODUCT MANAGER
SYDNEY – SALARY PACKAGE UP TO \$85K

Are you an experienced product manager who understands luxury? Here is your chance to specialise in a premium product when you join this successful high end luxury specialist. Essentially, you'll have experience in product research, supplier relations, contracting, writing marketing collateral and creative luxury product packaging. This is a unique product role not to be missed!
Call the Executive team today!

BE REWARDED FOR YOUR SUCCESS

BUSINESS DEVELOPMENT MANAGER
SYDNEY – SALARY PACKAGE CIRCA \$110K

This position is perfect for a self-motivated, energetic corporate sales professional who loves the thrill of the chase. Representing a market leader in corporate travel management, you'll be recognised with generous bonuses & incentives & supported by a proactive team & strong mentor who will provide you with all the tools to exceed expectations. Proven track record in SME & mid-market sales, plus a dynamic personality, is the start to your success.

RESPONSIBLE FOR THE BACK END

SENIOR CUSTOMER ACCOUNTING / REPORTING MANAGER
MELBOURNE – SALARY PACKAGE NEGOTIABLE

Join the leaders in online travel. As the Senior Customer Accounting Manager, you will be responsible for the day to day operations of the customer accounting functions & duties. You will have the ability to efficiently process high volumes of complex transactions and reports. To be success for this role you must have worked in a back end reporting role & have leadership abilities. Excel and Crosscheck skills are a must, together with impeccable attention to detail.

GROUPS HAVE MORE FUN

MICE BUSINESS DEVELOPMENT MANAGER
SYDNEY - SALARY PACKAGE DOE

Are you well networked in MICE contacts? Due to growth in their MICE business, this award winning TMC is keen to continue to grow their presence in this space. Here is your chance to use your established MICE network and relationship building skills and represent a company who really values their sales team. As part of their business development team, you will be rewarded with high end incentives and additional bonuses!

MENTOR AND DEVELOP

TRAVEL TEAM LEADER
SYDNEY & MELBOURNE - SALARY PACKAGE DOE

This premium wholesaler is looking for a talented leader in Melbourne & Sydney to manage an experienced team. Utilising your strong leadership and mentoring skills, this hands on role will allow you to nurture, whilst also leading by example. Working across product and marketing, you will enjoy contributing to the management team. Strong skills in leisure travel, GDS and fares is essential, groups is an advantage.

MEETINGS, INCENTIVES, CONFERENCES, EVENTS

PROGRAM MANAGER
MELBOURNE – SALARY PACKAGE TO \$80K (DOE)

This very reputable incentive, conference & event travel company are expanding! Servicing large scale conferences of up to 2000 people, this company has a strong client portfolio together with consistent new business coming on board. You will be responsible for the end to end management of various events and conferencing movements, building strong rapport with your dedicated portfolio of clients. Similar experience essential.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

FOR ALL THE BEST EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com.au



Working in partnership with the Australian Travel Industry

Senior Luxury Consultant

Gold Coast, \$44k + Commission, Ref: 2001SZ1

Want to work Mon-Fri or even PT hours? Keen to get out of retail consulting and work in an office based environment? Have your own client base or able to get back in contact with your previous clients? If you want to know more, apply today! This position has both an amazing above average commission structure + a competitive base. Flexibility will be provided to the right candidate with working hours. Great opportunity for retail consultants wanting to take a step in a different direction.

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

Senior Travel Consultant | Escape the CBD

Sydney, \$45-55K + Super, Ref: 1823PE1

Escape the daily commute into the city, move your Career to the Eastern Suburbs and take ownership of your new role with this fantastic boutique travel company. Our clients are looking for a retail superstar that knows their stuff, you will be part of a fantastic friendly small team of travel professionals that work hard within their roles and find it rewarding to bring in new clients and close a sale. If you can offer high quality personal service to your clientele we want to hear from you.

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Inbound Travel Specialist

Melbourne, Up to \$50k, Ref: 0767KF2

Come and join this reputable, dynamic travel company located in the Inner Suburbs of Melbourne. A great opportunity for an inbound travel consultant to join this fantastic team. You will have previous inbound travel consulting experience ideally from the Europe region, excellent communication skills and a fantastic ability to think outside the box. This is a great company, looking for a wonderful Inbound Travel Specialist to join the team, offering amazing product to direct customers and agents.

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Wholesale Travel Consultant

Perth, \$Competitive Salary, Ref: 1873DV3

Are you a Travel candidate that is looking for a new change?! Are you looking to move away from retail in a wholesale environment!?! My client is seeking a motivated and Wholesale Consultant to join their Perth team! So if you love working in retail travel but would prefer a more behind the scenes role with no more face to face sales then this could be your dream role! If you searching for a large company offering excellent benefits, further progression and salary you've found it here!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

Travel Ski Product Specialist

Brisbane, Competitive Salary + Incentives, Ref: 1850LM1

Do you have a passion for Snow Holidays? Move away from travel consulting and join a dynamic products team! If you want to combine your two loves; Travel and Snow, then this role is for you! My client requires a strong candidate with solid ski knowledge; 2 years travel experience and GDS skills. Personal ski experience is a must! In return you will receive a complete salary with incentives and further career opportunities. This is a rare opportunity and won't last long. Interviewing now!

For more information please call Lia on
(07) 3023 5023 or click [APPLY](#) now.

Travel Consultant

South West Sydney, \$D.O.E + Incentives, Ref: 19580MB1

Join a great team and earn plenty incentives with this rapidly growing travel agency in Sydney's West. We have a fantastic opportunity for experienced packages. Ideally you will have working GDS experience and love hitting sales targets and building your repeat Travel Consultants with solid experience in a similar Travel Consulting role, looking to expand on their knowledge! You will be a part of a fun and dynamic team working with both domestic and international packages. Ideally you will have working GDS experience and love hitting sales targets and building your repeat and referral client base.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Retail Travel & Cruise Consultant

Melbourne, \$Attractive Package, Ref: 1826TS2

We are looking for a dynamic individual to join this fantastic team selling unique travel products in a boutique office in Western Melbourne. The successful candidate must have at least three years of experience in a customer facing role selling domestic, international and cruise products and can offer exceptional service and deliver tailor made itineraries to their clients. In return you will be rewarded with an attractive package + superannuation with loads of travel opportunities!

For more information please call Tammy on
(02) 9113 7272 or click [APPLY](#) now.

Retail Travel Consultant

Adelaide, \$45k, Ref: 9974DV5

If you have a passion for all things Travel and would like to build your career further in a successful environment then this could be the role for you! If you have previous experience working as a Travel Consultant and you are hard working we would be happy to hear from you! Our Travel Consultants are known for their strong work ethic and superior customer service skills! If you think you have what it takes to be a successful Travel Consultant then read on and pop your resume across!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch

A STAR ALLIANCE MEMBER 

AIR NEW ZEALAND 

Flying to Buenos Aires
Via Auckland from December 2015

WIN 1 of 7
remaining spots on our
Buenos Aires Famil!



¡ Buenos Agents !

Fancy yourself a top travel agent? Put your South American knowledge to the test and you could win a spot on our five-night Buenos Aires Famil – vino in hand, Iguazu Falls in tow!

Sound good? Register, then ace our fortnightly missions with the fastest time to win a spot on the Famil. If you've already signed up, keep playing our fortnightly missions for your chance to win.

Register now to win

buenosagents.com.au/signup



Join Australia's #1 corporate travel agency!
We're on the lookout for exceptional individuals to join us.

***You're the one
that we want.***

Travel Manager opportunities:

- **North Sydney & Norwest:** <http://applynow.net.au/jobs/F164499>
- **Brisbane:** <http://applynow.net.au/jobs/F166660>

Commercial Partnership Team Leader opportunity:

- **North Sydney:** <http://applynow.net.au/jobs/F166749>

Account Manager opportunity:

- **Melbourne:** <http://applynow.net.au/jobs/F190516>

***If you're on your way to the top,
Corporate Traveller can help you get there***

