



**New 2016 brochures out now!**  
Brochures distributed by Tifs [wendywutours.com.au](http://wendywutours.com.au)  
**Wendy Wu Tours**

# Travel Daily

First with the news

Tuesday 13th Oct 2015

Alison joined because she's a mumpreneur at heart

Every agent has a reason to join

**MTA** mobile travel agents  
Call 1300 682 000  
Visit [join.mtatravel.com.au](http://join.mtatravel.com.au)



## Cook Islands Spring Sale!



**Flights & 6 nights**  
from just **\$1189\***  
per person twin share

**viva! holidays**  
viva life!

\*Conditions apply

For more information visit [www.qhv.com.au](http://www.qhv.com.au)

## Airbnb and eDreams fess up

**ONLINE** travel operators Airbnb and eDreams have been busted by the Australian Competition and Consumer Commission for "drip pricing," which is in breach of Australian Consumer Law.

According to an ACCC statement issued this morning, both accom sites failed to adequately disclose mandatory fees on key pages of their online booking platforms.

Airbnb did not disclose its Service and Cleaning Fee on search results pages and its Accommodation Listing pages, while on the eDreams mobile site and app, notification of the mandatory Service Fee and Payment Fee went amiss, while particular pages of its website did not specify a total price inclusive of the extra fees.

"Drip feeding consumers with information about charges can cause detriment to competition and result in consumers paying a higher price than the advertised price or spending more than they realise," warned ACCC chairman Rod Sims.

"The law does not prevent traders from charging fees.

However, it does require that fees are disclosed clearly to avoid consumers being misled."

The ACCC has accepted court enforceable undertakings from both companies which have pledged to make changes to rectify the situation.

Both have undertaken to improve their pricing practices such that mandatory fees will be incorporated into prices displayed, or otherwise disclosed, on key pages during the booking flow so consumers are given accurate price info 'up front'.

## Global growth for JITO

**AUSTRALIAN** online travel jobs portal JITO is continuing its rapid expansion, with jobs now online from Asia, Europe and the UK as well as across Australia - for details see the **last page**.

### Today's issue of TD

**Travel Daily** today has nine pages of news and photos, plus full pages from: **(click)**

- AA Appointments jobs
- JITO

**USA | DISCOVERY PROGRAM**



## BECOME A USA EXPERT THE FUN WAY!

The USA Discovery Program is an exciting agent training tool to give you all the information you need to sell the USA and more!

**SIGN UP TODAY!**  
[USADiscoveryprogram.com.au](http://USADiscoveryprogram.com.au)



**SMALL GROUP TOURING**

## SOUTH & CENTRAL AMERICA 2016 EARLY BIRD SALE

**(SAVE \$250\* PER PERSON)**



**AIRFARES INCLUDED**

**MAXIMUM GROUP SIZE 20**

**BunnikTours** NEW BROCHURE OUT NOW  
CALL US ON 1300 125 007

**SMALL GROUP TOURING SOUTH & CENTRAL AMERICA**

Julie Anderson  
Supporting you in NSW



## Unsurpassed.

Our level of personal local support and training.

Find out what sets us apart

Or have a confidential chat with Suzanne or Grace on **1800 019 599**

**Travel Managers**  
As individual as you are



# SYD or BNE → Honolulu (HNL)

From **\$822<sub>pp</sub>** \*

\*For full details see your GDS.



**HAWAIIAN AIRLINES**

## Scandinavian Airlines

**NEW!**  
SAS BUSINESS  
via Hong Kong  
fr \$5,604



MORE

1300 727 707



# Travel Daily

First with the news

Tuesday 13th Oct 2015

## GETAWAY FARE DEALS THAILAND, ASIA & EUROPE

**\$852\***pp return  
(ex Melbourne to Krabi)

Check fare grids or  
GDS for details

[www.thaiairways.com](http://www.thaiairways.com)



## NATURAL FOCUS SAFARIS

**OUR 2016  
CANADA  
& ALASKA  
BROCHURE IS  
OUT NOW**



**We are the experts in tailor  
made safaris, tours & cruises.**  
Contact  
Natural Focus Safaris  
on 1300 363 302  
email [info@awsnfs.com](mailto:info@awsnfs.com)  
[www.naturalfocussafaris.com.au](http://www.naturalfocussafaris.com.au)  
Order brochures:  
[www.tifss.com.au](http://www.tifss.com.au)

## Capital cities trump regions

**AUSTRALIAN** city-dwellers seem to prefer the big smoke, with the latest Roy Morgan data confirming a preference for interstate capital city holidays.

In fact, Sydney and Melbourne are among the top five domestic travel destinations for all capital city residents across the country.

In the last 12 months, more Sydneysiders took a trip to Melbourne than visited the South Coast, Central Coast or Hunter Valley, with the Vic capital coming in just behind the North Coast.

For Melbourne citizens,

the Great Ocean Road and Mornington Peninsula were the top destinations, with Sydney in third place, ahead of Gippsland and Phillip Island.

Melbourne was the top spot for domestic holidaymakers from both Hobart & Adelaide - ahead of anywhere in their home states.

From Brisbane, the most popular spots were the Sunshine and Gold Coasts, with Sydney in third place and Melbourne coming in fifth.

And even Perth citizens travelled to the East Coast to holiday, with Melbourne and Sydney coming in the fourth and fifth place, behind the South West, Perth regions & Margaret River.

## Hong Kong GDS live

**HONG** Kong Airlines has loaded its new flights to Australia (TD 31 Jul) into GDS, confirming the triangular route from Hong Kong to the Gold Coast and Cairns will debut on 08 Jan 2016.

The thrice weekly A330-300 flights will depart Hong Kong at 2120 each Tue, Fri and Sat, arriving into Coolangatta at 1030 and then Cairns at 1355 the following mornings.

## AA boosts London

**AMERICAN** Airlines is expanding transatlantic services with the addition of a fourth daily New York JFK-London Heathrow service effective from Mar 2016.

The additional service will offer AA morning departures from New York, operated by a two-class Boeing 777-200ER aircraft.

## European Earlybirds

Economy class return fares from:

**Austrian \$750**

Travel 1OCT15-30SEP16

**Lufthansa \$700**

Travel 1FEB-30SEP16

**SWISS \$700**

Travel 1FEB-30SEP16

All Austrian, Lufthansa and SWISS fares may be combined on a half return basis across RBD and cabin classes.

See you GDS for details.

Fares are commissionable but do not include taxes and charges.



Eligible Aust & NZ resid. travel agents 18+ only.  
Cruise 9-17/9/16. See T&Cs for details.

PRINCESS  
ACADEMY

CRUISE  
TO THE  
TOP

### MAJOR PRIZE

Win an 8-night Kyushu & Korea with Toyohashi Fireworks Festival cruise with AU\$3,000 Princess eZAir credit!

**RUNNER-UP PRIZE:** Win one of 20 AU\$200 eftpos gift cards.

**CLOSING SOON - DON'T MISS OUT!**

CLICK HERE TO CRUISE TO THE TOP  
PROMOTION ENDS 11:59PM AEDST 18 OCTOBER 2015

## Do you know your Ethical Travellers?

**Talk to Amadeus today  
to find out more!**

Which Traveller Tribe are you?

Read our trend report and take the quiz at [amadeus.com/tribes2030](http://amadeus.com/tribes2030)

amadeus



## BECOME A SOUTH AFRICA SPECIALIST



GO TO [SASPECIALIST.SOUTHAFRICA.NET](http://SASPECIALIST.SOUTHAFRICA.NET)



Inspiring new ways







FOR THE HOTTEST EXECUTIVE ROLES  
CONTACT OUR DEDICATED  
EXECUTIVES DIVISION ON  
**02 9231 2825**  
OR VISIT US AT  
[www.aaappointments.com.au](http://www.aaappointments.com.au)

# Travel Daily

First with the news

Tuesday 13th Oct 2015

**BREAKAWAY**  
International Travel Industry Club

Virgin australia

Industry Rates to worldwide destinations  
with Virgin Australia!  
Sales to 31DEC15.  
Return from **\$1,059\*** pp. plus taxes  
\* Conditions Apply.

[CLICK HERE for further details](#)

## SITA identifies Aussie travellers

AIR transport IT provider SITA has for the first time ever included Australians in its annual global survey of air travellers, identifying four key profiles among local passengers.

The poll aimed to highlight the growing potential impact of technology on the journey.

SITA president Asia Pacific Ilya Gutlin said the survey showed "80% of Australians had a positive experience throughout their last trip, and technology is helping".

Speaking at the Australian Airports Association national conference in Hobart, Gutlin said airlines and airports can be assured that passengers are happy to use self service.

"Mobile check-in is an outstanding example, 100% of passengers who used their mobile for check-in had a positive experience, in contrast to 82% who checked in at a counter".

Personas identified in the poll

included "Independent and hyper-connected," "Pampered," "Careful Planner" and "Open-minded adventurer".

Two profiles in particular stood out, with 60% of respondents identifying themselves as Careful Planners and 20% as Open-minded Adventurers.

Gutlin said the Careful Planner "appreciates the control and convenience provided by self-service technologies," using technology for the planning stage and during their journey.

"However they like to arrive early at the airport carrying printed documents and welcome interaction with airline agents to confirm everything is on track."

Gutlin said Australians overall are behind the global curve in technology adoption, apart from the use of self-service bag drop with 26% of travellers processing their bag themselves - well ahead of the 20% global average.

## Norwegian into China

**NORWEGIAN** Cruise Line will deploy a new purpose-built ship into the Chinese market in 2017, with the second of its Breakaway-Plus class vessels to offer "accommodations, cuisine and onboard experiences that cater to the unique vacation preferences of Chinese guests".

The company has opened offices in Beijing, Hong Kong and Shanghai which will support all three brands in the portfolio: Norwegian, Oceania and Regent Seven Seas Cruises.

Further details, including the ship's name, homeport, accommodations, dining and entertainment will be revealed in the coming months, according to ceo Frank del Rio.

Norwegian's first Breakaway Plus class ship, *Norwegian Escape*, will be added to the fleet next week on 22 Oct.

More details in today's issue of *Cruise Weekly*.



## Window Seat

THE internet is supposed to make things faster, right?

That doesn't appear to be the case for Chris McGetrick from Bayview Travel in Melbourne, who has highlighted the not-so-speedy online response from a complaint form on the Hawaiian Airlines website.

After lodging a query with HA he was intrigued to see the automatic return email, which promises that "our Consumer Affairs Office will respond as soon as possible".

Good news - until he read the next line which indicated that "currently, our average response time is 24-26 business days".

"I know things don't move too fast in the Pacific, but this is ridiculous!" McGetrick told *Travel Daily*.



## QUEST CHERMSIDE ON PLAYFIELD OPENING 26 OCTOBER 2015

Quest Chermide on Playfield is Brisbane's newest premium accommodation provider. Featuring 78 fully self-contained studio, one, and two bedroom apartments, the property caters for your overnight, short and long term accommodation requirements. Whether travelling to Brisbane for business or pleasure, Quest Chermide on Playfield is the ideal accommodation choice for both the corporate and leisure traveller.

Visit [questchermsideonplayfield.com.au](http://questchermsideonplayfield.com.au)  
or search "QG" on the GDS

**QUEST**  
CHERMSIDE ON PLAYFIELD



## Gluten free Albatross

**ALBATROSS** Tours has added several designated "Gluten Free Friendly" departures in 2016 on its *The Italian Grande* tour.

The leisurely 17-night itinerary features two, three, four and even five night stays exploring the Italian Lakes District, Tuscany, Umbria and the Amalfi Coast, with 100% gluten free options available throughout.

The fully escorted trip includes daily breakfast and 11 dinners plus all sightseeing, excursions and entrances, priced from \$7489ppts with savings of \$300 per person for bookings deposited before 15 Jan - for details call 1300 135 015.

## Boeing acquisition

**BOEING** has announced the purchase of Cologne, Germany-based pilot training software firm Peters Software GmbH, which is a "market leading provider of European Aviation Safety Agency based training content for early-stage training".

## PER T1 dept lounge

**PERTH** Airport has opened a new Departures lounge area in its Int'l Terminal 1 as part of the terminal's \$145 million expansion and refurbishment.

The new lounge can accommodate for pax departing on two A380 aircraft at the same time, with 538 seats with power outlets and 184 lounge chairs.

In addition to the new lounge, the International Departures expansion also includes: 16 extra check-in counters; a second A380 compatible gate with direct boarding to the aircraft; an expanded outbound Immigration area with more counters, designated area for future technology and a security screening area more than twice the size of the previous space with a special lane for families and people requiring assistance.

## Eagle has landed

**WORKSAFE** New Zealand has released a report into a serious incident in which a one-tonne eagle statue crashed to the floor of the food court at Wellington Airport last year.

The scary collapse happened when a 6.2 magnitude earthquake hit the region in Jan 2014, with Worksafe saying the suspension wires were too small.

## Aussie agents explore Sichuan



**THERE** were smiles all round as Helen Wong's Tours joined hands with Sichuan Provincial Tourism Administration to host an educational tour to China for eleven Australian travel agents.

The 10-day familiarisation between Sep 19-28 focused on Chengdu (home of the giant panda), Jiuzhaigou and its scenic alpine region, Huanglong, Dujiangyan and Leshan.

**Pictured** in the front row: Naomi Liss, TravelManagers; Tracy Cosgriff, TravelManagers; Madelyn Austin, Our Vacation Centre; Kirsty Thomas-Thoeun, MTA and Jaqueline Johnson, Anywhere Travel.

In the back row: Linda Critchell, MTA; Christine Gunning, Capital Travel Manuka; James Lochhead, Flight Centre Springwood; Janelle Paton, Escape Travel Willows; Shane Harris, Our Vacation Centre and Erin Rauchle, Flight Centre Dubbo.

## SeaDream Xmas deal

**SEADREAM** Yacht Club is offering fares from US\$5647ppts for a 19 Dec departure which will include a boutique Christmas celebration in the Caribbean.

The eight-day luxury small ship voyage is inclusive of open bars and festive fare - 02 9958 4444.

## Win the ultimate Barcelona experience



### Kick a goal every time you sell Qatar Airways.

Win a trip of a lifetime to Barcelona

Prize includes:

- Two return flights with Qatar Airways to Barcelona.
- Three nights at the stunning Hotel Neri in Barcelona.
- Match tickets to see FC Barcelona.
- Tour of the Camp Nou Football Stadium.
- Two Qatar Airways FC Barcelona jerseys.

Plus, you can win Gift vouchers as instant spot prizes.

For more information and entry form please contact [melsales@au.qatarairways.com](mailto:melsales@au.qatarairways.com) or visit [qatarairways.com/tradepartners](http://qatarairways.com/tradepartners)



World's 5-star airline.





## Agents on Safari in India



**A GROUP** of Melbourne travel agents were treated to an eight-day fam trip of North India last month, hosted by India Unbound, Air India and Incredible India.

The agents can be seen above enjoying a glass of champagne whilst "On Safari" with their hosts from Chanoud Garh, about half way between Jodhpur and Udaipur.

The group travelled to the salt lake in a four-wheel drive, where they sipped sunset cocktails and grazed on canapés.

**Pictured:** from left to right are: Mahiraj Singh, gm Chanoud Garh; Dawn McKiernan, marketing manager Bayview Travel Brighton; Peter Power, industry sales

manager India Unbound; Cathy Sullivan, director Eastern Hill Travel Fitzroy; Lincoln Harris, director India Unbound; Tanya Van Angeren, director Sorrento Travel & Cruise; Rhonda Paice, director Williamstown Travel & Cruise; Kay Franklin, director The Travel Agency Moonee Ponds and Lisa Myers, Director Wow! Travel & Cruises Balwyn.

### Kids stay free deal

**TWO** children under 12 can stay with their parents in a Heritage Villa and dine free at Emirates One&Only Wolgan Valley between 20 Oct-21 Dec.

For more info call 02 9308 0550.

## Pacific cruise forum

**PAPEETE**, Tahiti will play host to the first ever South Pacific Cruise Forum this weekend.

Organised by the South Pacific Cruise Alliance which includes American Samoa, Cook Islands, Fiji, Tonga, New Caledonia, Samoa, Tahiti and Pitcairn Island, the event is also expected to attract cruise stakeholders from Australia, NZ, Canada, Vanuatu and the Solomon Islands.

### QR Sun Air codeshare

**QATAR** Airways has announced a new codeshare agreement with Danish carrier Sun Air, covering a range of routes ex Munich, Oslo, Brussels, Manchester & Munich.

### Four Points MICE role

**SYDNEY'S** Four Points by Sheraton has announced the appointment of Anne-Sophie Pouzin as director of sales, MICE.

It's the next phase in the hotel's recruitment drive in the lead-up to the launch of its new convention facilities in Jun 2016.

Pouzin's career has included extensive experience in luxury hotels and business events, particularly in Asia where she developed her Chinese language skills which are set to prove invaluable in her new role.

Tuesday 13th Oct 2015

## New SQ gm for NZ

**SINGAPORE** Airlines has named Simon Turcotte as its new NZ general manager, replacing Edwin Chang who is relocating to Jakarta to head up SQ Indonesia.

Turcotte has been with Singapore Airlines since 2007, most recently as general manager in Spain and Portugal.

## Dr Deb app giveaway

**TRAVEL** Medicine Alliance's Dr Deb Mills has launched a new travel health website, in conjunction with the debut of the 19th edition of her popular "Travelling Well" book.

An associated travel health guide app has also been updated, with version 2.3 now available on the Apple iTunes store.

A free download is available to the first nine **TD** readers who can answer the following question:

*What is the name of the report featured on the front of the new website ([thetraveldoctor.com.au](http://thetraveldoctor.com.au)).*

Email your answer asap to [drdeb@traveldaily.com.au](mailto:drdeb@traveldaily.com.au).

**Creative** Holidays ✨ **Creative** Cruising ✨

**WIN 2 TICKETS**  
TO ANYWHERE ON THE SQ NETWORK\*

Simply book  
**EUROPE**  
**EARLYBIRDS**  
with SQ from **\$1596\***



Receive exclusive  
**\$100\***  
**LAND CREDIT**  
per person

\*Conditions apply

**WE MAKE TRAVEL SIMPLE**

**BOOK NOW >**

Earn great commission • Low \$100 deposit • 14 days final payment • Exceptional service  
• Product in over 130 countries • Dedicated cruise specialists • Best value for your clients



Tuesday 13th Oct 2015

## NT grants for tourism

**NEW** cabins will be built at the Litchfield National Park in the Northern Territory as one of three new infrastructure projects to be funded under the NT Government Tourism Development Fund.

A grant of \$65,000 will be put towards the construction of a new two-bedroom family cabin.

Grants have also been provided to Batchelor Butterfly Farm and the Rum Jungle Bungalows.

## Carhood investment

**CAR** sharing service Carhood has put out a call for investment to help fund expansion of the service into new Australian airports by the end of next year.

The service currently operates in Melbourne and Brisbane and allows travellers to receive free parking and earn money on their car by allowing others to use it.

Cars are returned to the owner clean and full of fuel upon their return along with a percentage of the earnings from rentals.

For more information, email [media@carhood.com.au](mailto:media@carhood.com.au).

## Tennis season launch

**VICTORIAN** Treasurer Tim Pallas joined with Tennis Australia president Steve Healy today as his doubles partner to launch the Australian Open for 2016.

Taking place at its annual home at Melbourne Park, the Grand Slam of the Asia-Pacific saw 703,000 spectators through the gates this year, which contributed \$245.5 million to state coffers.

A new Australian Open Festival for 2016 at Birrarung Marr will offer a range of interactive tennis activities for families along with some of the state's best food, running throughout the event.

Treasurer Pallas said the state Labor Govt was well underway with Stage 2 of a \$338 million Melbourne Park development to boost precinct access for visitors.

## Enhancements on VS

**VIRGIN** Atlantic has rolled out a range of new services into its 787 *Dreamliner* Economy class service to improve the flying experience.

Little touches now being served include after-dinner chocolates to retro-style usherette ice-cream dessert service on night flights.

Guests can also tune window tinting and lighting to suit, one of the features of the *Dreamliner*.

Virgin Atlantic operates six 787 aircraft, with more coming soon.

## Showcase of Africa

**TWENTY** suppliers of African product will visit Australia next month to meet with local travel agents at a series of events to be held around the country.

The 2015 Africa Showcase is presented by On Show Solutions in partnership with South African Tourism & South African Airways.

Suppliers will represent hotel operators, safari lodges, airlines and tourist boards.

Events will take place in Sydney (18 Nov), Brisbane (19 Nov), Melbourne (23 Nov) and Perth (25 Nov) - email Lauren Jansma to register - [CLICK HERE](#).

## Top Achievers in NT

**PRE-FAMILS** have kicked off in the Northern Territory for Qantas Holidays agents this week ahead its annual Global Achievers gala.

Agents were selected based on sales of Qantas Holidays, Rail Tickets, Ready Rooms for Agents, the Cruise Team and Insider Journeys product.

Hosted with Tourism NT, agents will visit Kakadu National Park, Litchfield National Park, Katherine and Arnhem Land.

On Sat, Darwin will play host to the entire contingent at the 1940s themed Gala Dinner - coverage in *Travel Daily* next week.



## AFTA update

From AFTA's chief executive, Jayson Westbury



**THE** travel industry continues to enjoy a healthy working relationship with the Department of Foreign Affairs and in particular the Consular Services which provide a range of services to Aussies when travelling and in other countries. It is the consular service that also provides the [smartraveller.gov.au](http://smartraveller.gov.au) website services and the associated travel advisory alerts.

The relationship between the department and the industry is managed in part via a committee that is called the Consular Consultative Group (CCG) which is made up of several parts of DFAT, AFTA, CATO and a large number of other representative groups and companies which all have a keen interest in the services provided as well as educating the travel industry and consumers on what they should do.

An interesting statistic that was shared is the fact that now some 54% of Australians hold a valid passport. That represents a market for outbound travel of some 13 million people. With the latest outbound statistics showing that Aussies continue to leave the country on holiday and business trips at record levels, it would seem to me that it may not be long before we see the 10 million departures level broken.

That was in fact the government's long range forecast for 2020 and unless we hit very heavy headwinds, or some other economic disaster, I firmly believe this number will be topped well before 2020.

It is also pleasing that the federal government's commitment to Smartraveller will continue with a new round of television advertisements, social media and print campaigns to be launched in the first week of November.

The new look will appeal to a range of demographics and importantly the need to take out travel insurance will be front and centre of the new campaign. Excellent support for the industry and an important message for travellers. As the Smartraveller website confirms, "If you can't afford travel insurance, you can't afford to travel". Keep an eye out for the new campaign - they have done a great job of refreshing the look and feel and fine tuned the messages which are all very helpful.

**Fully Inclusive Car Hire**  
Prices From \$8 per day

*affordable.*  
Car Hire

- ✓ 15,000 Worldwide Locations
- ✓ Over 500 Suppliers
- ✓ No Hidden Extras
- ✓ Australia Call Centre



*Sell and win one of two double packages to Zurich and discover the unexpected side of Switzerland.*

*Click for details. Offer ends 15NOV15*



**zürich**  
World Class. Swiss Made.

**SWISS**

Your airline to Switzerland

Tuesday 13th Oct 2015

## RED Hotels Americas

**CARLSON** Rezidor Hotel Group has announced the signing of the first four Radisson RED hotels in the Americas.

Colombia will feature Radisson RED Bogota and Cali from the first quarter of 2016, while also next year a new Radisson RED will open in downtown Minneapolis

Radisson RED Campinas Brazil's opening date is yet to be advised.

## PER CBD-Airport bus

**THE** first direct bus route between the CBD and Perth Int'l Airport will start 01 Nov.

Route 380 will run every half hour from the Esplanade Busport, via Burswood Station, Victoria Park transfer station and Belmont Forum Shopping Centre and on to the Terminals 1 and 2.

It will depart the city between 4.25am and 11.25pm and will run hourly late at night.

Busses will be fitted with luggage racks and the 40 min trip will cost \$4.50 cash, or \$3.38 with a SmartRider.

# Ability First for Emirates



## AA adds 787 to Chile

**AMERICAN** Airlines plans to introduce the Boeing 787-8 to the daily Dallas/Ft. Worth – Santiago de Chile route from 17 Dec-04 Jan 2016, replacing 777-200ERs.

## Sheraton to Chuzhou

**STARWOOD** Hotels & Resorts Worldwide has opened Sheraton Chuzhou Hotel in China, marking Starwood's debut in the province.

The 348-room hotel offers a fitness centre, indoor heated pool, spa, two dining venues & extensive conference spaces.

**LAST** Friday night Emirates hosted a group of travel partners at the 2015 Dick Smith Gala Dinner.

The third annual event was in support of Ability First Australia, a not for profit organisation whose primary objective is to support Australians living with a disability.

Held at The Westin Sydney, the fundraising event was hosted by Network Ten news presenter Natarsha Belling and included a line-up of stellar performances from Darren Percival, Justice Crew and Stan Walker.

This year marked the first that Emirates has sponsored this worthy event, donating airfares for number of auction and raffle prize items.

**Pictured** above is Chris Ball, American Express; Tracy Thomas, Emirates and Rob Gurr, Ynot Concepts.

## Win tickets to THE SOUND OF MUSIC

The world-famous movie "The Sound of Music", based on the life of the Austrian von Trapp family, is celebrating its 50th anniversary in 2015. A remarkable year for the city of Salzburg, the original shooting location of the movie, which celebrates the anniversary with a range of events and special productions.



To coincide with the anniversary, the London Palladium production of "The Sound of Music" will come to Australia at the end of 2015 with shows in Sydney, Brisbane and Melbourne.

The Austrian National Tourist Office is giving readers a chance to win tickets for the Opening Nights in each city.

**Just tell us in 25 words or less why YOU need to win those tickets!**

Send your answer to [soundofmusic@traveldaily.com.au](mailto:soundofmusic@traveldaily.com.au)

## Qld Tourism Awards

**TICKETS** are available for the 2015 Queensland Tourism Awards Gala Ceremony on 13 Nov in Brisbane.

To buy tickets, **CLICK HERE**.

## AREA SALES MANAGER

VIC SOUTH/EAST REGION

Following the expansion of the National Sales Team, a brand new position has been created for an experienced Area Sales Manager to join our on road sales team.

- ✓ Competitive salary package
- ✓ Company car and generous allowance to spend across our brand

The right candidate will be attuned to the needs of the retail leisure market and possess the following:

- ✓ Minimum 2 years of business development experience in retail, corporate or wholesale travel
- ✓ Excellent written, verbal and presentation skills
- ✓ An ability to build and nurture relationships
- ✓ Business Acumen with an ability to affect change

Backed by an established Sales Department you will receive the resources and support needed in order to succeed.

### COULD THIS BE YOU?

To apply, forward your CV and covering letter to [recruitment@globusfamily.com.au](mailto:recruitment@globusfamily.com.au) with the position title in the subject line by Monday 26th October, 2015.

**GLOBUS** **COSMOS** **MONOGRAMS** **AVALON**  
WATERWAYS

## UNITED AIRLINES

**Now Taking Off.....Your Career**

Based in Sydney Australia our Sales team are eager to welcome a new **Corporate Account Manager** to **United Airlines**.

This dynamic, challenging full time AM role will be responsible for managing a portfolio of assigned TMCs and their corporate accounts, with a strong focus on revenue generation and goal achievement.

The corporate account manager will develop existing relationships as well as seek out new revenue opportunities, whilst actively promoting United Airlines value proposition, brand and company messaging. Flexibility is a must due to regular travel as is the ability to network outside of office hours. A minimum of 2 years' experience in a similar sales role is required. Airline experience is advantageous however not essential.

Should you be successful in gaining an interview locally you must be able to display your negotiation, communication, technical and presentation skills as well as share examples of your proven ability to win new business. The successful candidate must be fluent in English and be legally authorized to work full time in Australia for any employer without sponsorship.

Please apply to Human Resources: [alena.stewart@united.com](mailto:alena.stewart@united.com)  
This position will strictly close 20 Oct 15.



## Money

**WELCOME** to *Money*, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US0.734**

**FUNNY** how the money markets work sometimes isn't it?

Seemingly doomed into all sorts of torment and torture a few months ago, the AUD has now rallied to post gains for its ninth trading session in a row.

In fact, it's actually the best hot streak the AUD has been on since 2009 and third best since then-PM Bob Hawke floated it in 1983.

The dollar's continued success hinges on a number of factors going forward, including a raft of data from China and Europe.

*Wholesale rates this morning:*

US	\$0.734
UK	£0.478
NZ	\$1.096
Euro	€0.646
Japan	¥88.091
Thailand	฿25.992
China	¥4.643
South Africa	R9.795
Canada	\$0.955
Crude oil	US\$47.10

## UA Xi'an seats on sale

**SEATS** can be booked for United Airlines' new nonstop San Francisco-Xi'an flights.

The thrice-weekly flights will operate from SFO on a Boeing 787 *Dreamliner*, with reservations available from 08 May to 27 Oct.

## Travel Daily

First with the news

Tuesday 13th Oct 2015

## LH takes Prem to Gulf

**LUFTHANSA** has announced the rollout of its premium economy cabin on Middle Eastern routes from later this month.

LH already offers premium economy on flights to Asia and America, with the aim of offering it on all intercontinental destinations by the end of 2015.

Middle East destinations covered by Lufthansa include Abu Dhabi, Dubai, Riyadh and Tel Aviv.

## New Skyscanner app

**AIRFARE** aggregator Skyscanner has launched a refreshed flights app featuring an overhauled user search and booking experience.

Significantly updated, the app introduces new features such as special fare offers, flight ratings, push notifications for price alerts and improved search filtering.

The app now also allows users to interrupt their search with phone calls or other activity and resume where they left off.

A colour-coded calendar has been implemented to help users find the cheapest days to fly.

Searches can now be synchronised across multiple devices or across multiple screens if logging on via the service's desktop website.

## MTA agents hear from Hawaii



## Chicago downsizing

**OVERSEAS** offices in Canada and Mexico for Choose Chicago will be closed down and 28 jobs cut as the city's destination body grapples with an ongoing holdout for state funding (**TD 26 Jun**).

In addition, due to Illinois Governor Bruce Rauner refusing to meet the department's budget needs, a visitor centre in the Chicago Cultural Centre will also be closed down as of 03 Jan 2016.

Sales missions to promote the city in overseas markets have been cancelled, with a recent 'Chicago Epic' promotion pitch ending two months early.

Choose Chicago chairperson Desiree Rogers said the cuts were coming despite a run of major events delivering a 1.5% increase in summer hotel room demand.

Further funding delays will see offices in China closed and other campaigns ended, Rogers added.

**ABOVE:** The MTA team joined their Hawaiian Airlines and Trump International Hotel Waikiki Beach Walk partners by Sydney Harbour last week for an update, where they were brought up to speed with the latest happenings on the Trump International luxury hotel scene in the Aloha state.

**Pictured** from left are: Meredith Salotto, Hawaiian Airlines BDM NSW/ACT; Pat Lloyd, MTA consultant; Lydia Cornett, account director Trump International Hotel Waikiki Beach Walk; Janet Clacher, MTA consultant & Jackie Pennock, MTA BDM NSW/ACT.



## jobs now in...

**United Kingdom**  
**London**  
**West England**  
**Shanghai**  
**Hong Kong**  
**New Zealand**  
**Western Cape**  
**Malta**  
**Fiji**  
**Sydney**  
**Melbourne**  
**Perth**  
**Brisbane**  
**Canberra**  
**Tasmania**



post a job

jito.co

view jobs

jobs in travel, hospitality & tourism

## Book Fiji, BONUS \$100



**Bonus \$100 cash card\* when you book 5 nights & flights with Fiji Airways on top of your regular Pinpoints rewards!**



**CLICK FOR MORE INFO**  
**OR CALL 1300 133 524**



\*Conditions apply, book by 06Nov15 for travel now til 31Mar16. Operated by Pinpoint Travel Group.



## WIN WITH TRAVELMARVEL

Escorted Great Rail Journeys through Europe have arrived at Travelmarvel in 2016 and to celebrate, *Travel Daily* is offering readers the chance to discover the romance of rail. Every day we'll showcase the many highlights and destinations available on Travelmarvel's Great Rail Journeys.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win a 9 day Edinburgh, the Highland and Islands tour for two, departing June or September 2016. Send your answers to [rail@traveldaily.com.au](mailto:rail@traveldaily.com.au)



Terms &amp; conditions



**Q8. Is there a Great Rail Journeys Tour Manager on every itinerary and departure?**

Hint: see p14 of Travelmarvel's 2016 Great Rail Journeys brochure



## DoubleTree Liverpool

**THE** first DoubleTree by Hilton Hotel & Spa has opened in Liverpool, offering 87 guestrooms and suites.

The hotel will whet appetites with Michelin-starred Jean-Christophe Novelli's only UK restaurant, which will also serve the lounge, conference rooms and banqueting areas.

Spa facilities include six treatment rooms, a hydrotherapy pool, sauna, steam room and 24-hour fitness suite.

## Serko &amp; THN partner

**TRAVEL** booking and expense management company, Serko has partnered with The Hotel Network.

From late Oct, Serko customers will have access to THN's 5,500 hotels across Australia and will be able to search, book and pay for them using Serko's Online Corporate Travel Booking Tool.

## United adds flights

**UNITED** Airlines will add daily transatlantic summer-season services on three routes.

The flights will run New York (EWR) to Athens (ATH) from 25 May-Oct 05, 2016; Washington (IAD) to Barcelona (BCN) and Washington (IAD) to Lisbon (LIS) from May 25-May-06 Sep, 2016.

All services are subject to government approval.

## SQ A350s to AMS

**SINGAPORE** Airlines will take delivery of its first Airbus A350 aircraft early in 2016, with the formal inaugural being between Singapore and Amsterdam in Apr.

SQ has more than sixty A350-900s on order plus options for a further twenty, and expects to take delivery at a rate of of about one per month next year.

The airline said the A350 arrivals were in line with its commitment to a "young and modern fleet".

## Soap star godmother

**P&O** Australia has announced that actress Kate Ritchie - who grew up as "Sally Fletcher" on the long-running *Home and Away* TV series - will be the godmother of the new *Pacific Eden*.

Pop star Jessica Mauboy will name *Pacific Aria*, with the ladies the centrepiece of a massive dual christening ceremony on Sydney Harbour on 25 Nov.

P&O is claiming a social media first, with the godmothers to "tweet the official naming words" during the event - following the full five ship fleet creating a V formation off Sydney Heads prior to entering the harbour.

All the vessels will berth in the harbour for the day, with 25 artists performing live concerts on board for guests in the afternoon, including Mauboy on *Pacific Aria*, before they sail from Sydney in the evening after a huge fireworks display at 8.45pm.

Tuesday 13th Oct 2015

## Air India US lawsuit

**A COMPANY** called Dynamic International Airways is suing Air India for US\$98 million in the USA alleging breach of contract.

AI sub-contracted Dynamic in 2013 and 14 to carry pilgrims from India to Saudi Arabia and is claimed to owe the company more than US\$8.8 million.

The complaint filed in the US District Court in New York says Air India has been using "accounts reconciliation in bad faith" to delay making any payments.

The relationship between the companies has now broken down, with Dynamic suing for the outstanding amounts plus anticipated 2015/2016 revenues.

## Account Manager

12 month maternity replacement  
Sydney or Melbourne based



If you are seeking a challenge with a fast paced, exciting industry player, this could be your opportunity of a lifetime. We have a 12 month maternity replacement role to fill and are looking for an Account Manager who is passionate about the travel industry, has a great personality and can deliver on revenue targets while developing business opportunities with existing and new partners throughout Australia.

The company is Tourism Holdings Ltd (**thl**), the brands include:

### Australia & New Zealand

Britz Campervans, maui Motorhomes, Mighty Campers

### New Zealand

Waitomo Glowworm Caves, The Legendary Black Water Rafting, Kiwi Experience

### USA

Britz USA, RoadBear RV

The successful candidate will be able to develop/increase our profile with trade partners, organise and attend agent famils, represent all brands at trade/consumer shows and events (including weekend work) and have strong presentation skills.

If you think you have what it takes, please submit your application via the following link:

<https://careers.thlonline.com/?job=21814SKA>

Applications close Friday 30 October 2015.

*Travel Daily* is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

*Travel Daily* is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

**Publisher/Managing Editor:** Bruce Piper **Editor:** Guy Dundas **Editorial email:** [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

**Contributors:** Matt Lennon, Jasmine O'Donoghue, Jenny Piper, Sarah Piper

**Advertising and Marketing:** Sean Harrigan and Lisa Martin - [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

**Business Manager:** Jenny Piper - [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Part of the Travel Daily group of publications.

Travel Daily **CRUISE** **travelBulletin** business events news **Pharmacy DAILY**

## OKTOBERFEST OF JOBS!

Register today.



**FOR ALL THE BEST VACANCIES VISIT [www.aaappointments.com.au](http://www.aaappointments.com.au)**

NSW & ACT - 02 9231 6377 - [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)

VIC, WA & SA - 03 9670 2577 - [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)

QLD - 07 3229 9600 - [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

### LEISURE FOR PLEASURE CLOSER TO HOME

#### HIGH-END LEISURE CONSULTANT

#### HILLS DISTRICT – SALARY PACKAGE UP TO \$60K OTE

This boutique leisure specialist is in search of an experienced consultant to join their knowledgeable team. Assist their loyal repeat or by appointment clientele with their luxury worldwide requests. From a family trip to Mauritius to a retired couples dream European river cruise; book Flights, Cruises, Rail & Escorted Tours to exclusive destinations. If you have min 4 years high-end consulting exp, solid GDS & fares knowledge you can join this close-knit team & enjoy top bonuses, fab famils & an office closer to home. Apply Now!

### HELP IS ON I.T.S WAY

#### TRAVEL HELPDESK SUPPORT SPECIALIST

#### SYDNEY CBD – SALARY PACKAGE UP TO \$65K

This global leader in service providers to the industry wants a tech savvy customer service focused systems guru. Test your excellent systems knowledge, assisting travel personal with specialist support to their booking systems. Enjoying being the first point of contact from initial log to final resolution. If you are the go-to tech person, enjoy problem solving & have a positive attitude, you will be rewarded with top salary, M-F only & ongoing development. Apply now if you have solid airfare & GDS/booking systems plus min 4 yrs travel exp.

### TRAVEL PERKS FOR INDUSTRY EXPERTS

#### DOMESTIC & MULTI-SKILLED CORP OR LEISURE EXPERTS

#### NORTH SYDNEY – SALARY PACKAGE UP TO \$80K OTE

Are you a passionate leisure or corporate consultant wanting a role where you will finally be rewarded for your hard-work & knowledge? Then join this industry leading boutique SME specialist. In a small team enjoy handling a dedicated portfolio, providing exceptional service to confirm global travel requests. Apply if you have corp or high-end leisure exp, solid airfare & GDS knowledge. With ongoing training, career progression, a supportive team, M-F only, top salary, health discounts & so much more this is an amazing role!

### THE FACE OF WESTERN AUSTRALIA

#### TRAVEL & TOURISM CONSULTANT

#### PERTH (CBD) – SALARY PKG TO \$49K+ EMPLOYEE BENEFITS

This successful WA tourism office located in the city centre offers a unique experience for the clientele. Priding themselves on their high level of customer service, they are now seeking a like-minded travel consultant to join their bright office space. You will service the general public with WA travel requirements & have the opportunity to become a true specialist. Drawing on your own personal travel experiences, & those of your colleagues, you will provide a service like no other. Min 6mths retail travel consulting req'd.

### LET US HELP YOU LAND THAT DREAM JOB

#### WHOLESALE CONSULTANT x 2

#### PERTH (CBD) - SALARY PKG TO \$80K+ (OTE)

Stop wasting your talent and move to the fastest growing wholesale travel company in Australia! This well-known wholesale company requires a new consultant to join their expanding team. You will work with loyal agents, constructing tailor made itineraries to worldwide destinations such as Thailand, Fiji, USA, Europe and much more. With a fun and social team environment, not to mention the best salary possible, you would be crazy to miss this! If you have at least 2 years' experience we can help you!

### JOIN THIS AWARD WINNING COMPANY

#### LEISURE SUPERVISOR

#### MELBOURNE – SALARY PKG \$75K + INCENTIVES

We have a rare opportunity in Melbourne that is like no other job out there! We are looking for an experienced consultant to assist the high end clients with their worldwide holiday arrangements, from a luxurious Bali package to a five star European holiday, no two days will be the same! In addition to consulting, you will be responsible for managing a small team which will include rostering, reporting and mentoring. Sound interesting? Call us today so we can tell you more about this exciting rare opportunity in Melbourne.

### ARE YOU READY FOR A NEW CHALLENGE?

#### LEISURE GROUPS TRAVEL CONSULTANTS

#### BRISBANE CBD – TOP SALARY PACKAGE UP TO \$55K OTE

Do you have experience with group bookings? If you do and you are currently looking for a new challenge then keep reading! We currently have several opportunities for experienced travel consultants to join this leading company's Leisure Department. You will book all sorts of travel arrangements for all sorts of occasions so every day will be different! There are loads of perks on offer including uncapped commission and Mon to Fri hours, these are just the beginning though! Call us now to learn more!

### ONLINE CUSTOMER SERVICE

#### SALES & SERVICE CONSULTANT

#### BRISBANE CBD – OTE \$55K

An exciting opportunity exists to join this leading travel organisation in their online wholesale team. This is a fantastic opportunity working in an online customer service role to consumers, consultants and suppliers handling queries, problem solving and supporting the product team. You will require strong customer service & communication, GDS and problem solving skills. Previous consulting experience essential. Strong \$\$ package & the best benefits in the biz! Don't miss out, apply today before this one disappears.





unbelievable  
expansion

[view jobs](#)

[post a job](#)

**jobs now in...**

**Shanghai, Hong Kong, United Kingdom,  
Malta, Fiji, London, West England,  
New Zealand, Western Cape, Sydney,  
Melbourne, Perth, Brisbane,  
Canberra, Tasmania.**

**more on the horizon for [jito.co](#)**

jobs in travel, hospitality & tourism