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# Austria. Home of The Sound of Music.

Austria is renowned for its imperial past, cutting-edge culture and stunning natural beauty. Moreover, the story of an Austrian family portrayed in a movie has made the country world-famous. In 2015 **The Sound of Music** is celebrating its 50th anniversary. On 17 October the festivities will reach their peak with The Sound of Music Gala hosted at the Felsenreitschule in Salzburg – one of the original film locations!

To coincide with the 50th anniversary of **The Sound of Music**, the London Palladium production of the musical will come to Australia at the end of 2015 with shows in Sydney, Brisbane and Melbourne.  
<http://soundofmusictour.com.au>

As a partner of the production, the Austrian National Tourist Office is giving away tickets for the Opening Night in each city – check the editorial pages for details.







# Travel Daily

First with the news

Wednesday 14th Oct 2015

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## Qatar Airways adding ADL

**QATAR** Airways is set for further expansion in the Australian market, with new direct Adelaide-Doha flights to debut in May 2016 (**TD** breaking news) - just two months after the airline's new Sydney flights launch.

The rapid rollout follows the recently concluded revised air services agreement between Qatar and Australia (**TD** 24 Sep) which allows for 21 weekly flights and enabled the Sydney expansion on top of existing daily Melbourne and Perth services.

However the 21 flight limit only applies to Australia's main gateway airports of Sydney, Melbourne, Brisbane and Perth, meaning QR can add Adelaide and boost services to 28 weekly while still remaining in

compliance with the bilateral.

The Adelaide route will be QR's first A350 operation to Australia, with the new aircraft configured with 36 Business class and 247 Economy class seats.

QR has confirmed its A350s will offer in-flight wi-fi connectivity for all passengers, along with up to 2,000 entertainment options on individual screens in all classes.

The Adelaide flights will commence operation on 02 May, with daily departures at 9.30pm arriving into Doha at 4.50 the next morning and convenient onward connections to a wide range of destinations in Europe.

## Sing aloud in Austria

**AHEAD** of the Australian debut of *The Sound of Music* stagershow at the end of the year, the Austrian National Tourist Office is giving away tickets to attend the production's opening night gala.

The iconic story is celebrating its 50th anniversary in 2015 and will tour Sydney, Brisbane and Melbourne on its local tour.

See the front full page of today's **Travel Daily** for more information.

### Today's issue of TD

**Travel Daily** today has nine pages of news and photos, with a cover wrap for **Austrian Tourism** plus full pages: (**click**)

- AA Appointments jobs
- inPlace Recruitment
- Club Med
- Trafalgar

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myAustrian   **SWISS**

## NTA transitions to ACCI

THE National Tourism Alliance (NTA) has become part of the Australian Chamber of Commerce and Industry (ACCI) in the form of the newly constituted Australian Chamber National Tourism Council.

### SIA plots USA return

SINGAPORE Airlines has announced the resumption of non-stop flights between Singapore and the USA, using a new ultra-long range variant of the Airbus A350 aircraft.

Seven of the carrier's 63-strong A350-900 order book will be converted to the A350-900ULR which will have a range of up to 8,700 nautical miles.

At the same time, four A350-900 options will be converted into firm orders, with the A350-900ULRs scheduled for a 2018 delivery which will enable the relaunch of the world's longest non-stop flights, between Singapore to both Los Angeles and New York.

SQ said non-stop flights to other US destinations are also under consideration.

The NTA was formed in 2001 as the peak voice for the country's tourism industry, with members such as AFTA, ATEC, Restaurant & Catering Australia and the various state tourism industry councils.

Australian Chamber ceo Kate Carnell said it made sense for the organisation to play a "leading role in supporting tourism," with many industry bodies and state chambers of commerce already members of ACCI.

Positions on committees and working groups previously held by the NTA will be filled by the National Tourism Council, and to assist the transition, NTA chair John Hart from Restaurant & Catering Australia is the inaugural chair of the new body.

The restructure of the NTA follows the departure earlier this year of ceo Juliana Payne (TD 26 May) which was seen as an opportune time to "consider the optimal structure of the NTA".

Hart told TD this morning the ACCI move was a "recognition that tourism is now part of the mainstream of business and commerce in Australia".



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## CostSaver redesign steps out

**GUIDED** holiday operator Trafalgar has repositioned its CostSaver range of affordable guided holidays as a standalone sub-brand within the company. Now boasting a redesigned look, the CostSaver program is aimed at offering price-conscious guests with a touring holiday experience without a heavy price tag, with itineraries up to 30% off the cost of a similar FIT schedule.

A new website promoting 34 itineraries in the value brand is now live - **CLICK HERE** to view - while a dedicated brochure has also been released to market.

CostSaver itineraries include the services of a Trafalgar-trained Travel Director, roundtrip airport transfers and 3-4 star hotels along with the chance to see all the major sights of a destination.

Among the initial range is the 11-day 'Wonders of Turkey' which takes guests through Istanbul,

Ankara among other popular cities, priced from \$129 per day.

Itineraries are also available in Spain, Morocco, Portugal and a host of other European countries.

Trafalgar chief executive officer Gavin Tollman said the decision to operate the CostSaver range as a standalone brand was in response to recent guest feedback.

"Thanks to their valuable feedback, we renewed our approach and have the utmost confidence that with CostSaver, we are unequivocally offering the absolute best when it comes to both value and quality."

The TTC brand said another motivating factor was in response to the stagnant Australian Dollar pushing up the price of many outbound travel opportunities.

Trafalgar is today promoting its new CostSaver program and the associated inclusions - see the **last page** of today's *Travel Daily*.

## Carnival delay waiver

**VIRGIN** Australia has issued a commercial policy for customers onboard the *Carnival Spirit* cruise ship affected by the delayed return of the current voyage.

Using waiver 'SWF12421011SPI', passengers directly affected can have change fees waived in order to rebook onto another flight.

The code is valid until midnight tomorrow for guests holding valid tickets for departure today only, issued on or before 12 Oct.

More details on the ship delay in tomorrow's *Cruise Weekly*.

## Insider winner named

**CONGRATS** to Lydia Ford from Escape Travel Capalaba Park, who has been named as the winner of the Insider Journeys competition which featured in *TD* last month.

As her major prize, Ford has won return Economy Class seats to Vietnam and Cambodia along with a host of touring activities, thanks to Insider Journeys.



## Window Seat

**WE ALL** know about the topics you just don't joke about with airlines, but apparently theme parks have taboo subjects too.

A Florida man has earned himself a lifetime ban from all Disney-owned theme parks and hotels after a casual joke was interpreted in the worst way.

While holidaying at the Pop Century Resort with his family, the man decided to call the front desk to try and extend his stay by another day, only to be put on hold for 15 minutes.

Upon calling back and being answered, he joked that he "could have built a meth lab in the length of time it's taken you guys to answer my question".

Clearly not a *Breaking Bad* fan, the desk clerk phoned local police, who visited the man's room and didn't see the joke.

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## Win tickets to THE SOUND OF MUSIC

The world-famous movie "The Sound of Music", based on the life of the Austrian von Trapp family, is celebrating its 50th anniversary in 2015. A remarkable year for the city of Salzburg, the original shooting location of the movie, which celebrates the anniversary with a range of events and special productions.



To coincide with the anniversary, the London Palladium production of "The Sound of Music" will come to Australia at the end of 2015 with shows in Sydney, Brisbane and Melbourne.

The Austrian National Tourist Office is giving readers a chance to win tickets for the Opening Nights in each city.

Just tell us in 25 words or less why YOU need to win those tickets!

Send your answer to [soundofmusic@traveldaily.com.au](mailto:soundofmusic@traveldaily.com.au)

## Noosa promo on AOT

**TOURISM** Noosa will roll out a new interstate marketing campaign for the destination in partnership with The AOT Group and its Sunlover Holidays brand.

Material will include television advertising in metro and regional Vic as well as newspaper ads in NSW, backed by online marketing and travel trade promotions running throughout Oct.

The campaign will be aimed at boosting short-lead room night sales prior to Feb next year.

AOT Group ceo Andrew Burnes said there were opportunities to expand the campaign globally based on "impressive growth" witnessed in the destination.

## Cloud tech deal for EY

**ETIHAD** Airways will embark on a mission to "transform" its global operations as part of a US\$700 million cloud collaboration deal with technology giant IBM.

The ten-year agreement will offer Etihad access to cloud-based technology and services, with IBM to develop new software solutions for the carrier.

A new cloud data centre will be set up in Abu Dhabi, which IBM says will be one of the most sophisticated in the Middle-East.

EY says the flexible setup will allow it to better service guests.

## Visa waiver expanded

**PASSPORT** holders of another 45 countries have been added to Indonesia's free entry visa list, taking the total permitted to 90, while Australia remains excluded.

## Wex on, Wex off at Maine show



**CORPORATE** payment solutions provider WEX Australia recently escorted a group of its Australian customers to the annual three-day Lead User Group conference in the US city of Portland, Maine.

The event offered a chance for the firm's Australian customers to directly raise talking points, offer feedback, discuss ideas and hear from a variety of guest speakers.

A number of round-table discussion panels were conducted to chat about industry trends and future forecasts, best practice

insights and supplier education.

The delegation is pictured above and includes Peter de Maria, WEX Australia; Joseph Flaherty, WEX Inc; James O'Donnell, The Travel Corporation; Chris Dignan, Webjet Group; Tony Carolan, Flight Centre Global Product; Stanny D'Mello, Etihad Airways Canada; Angela Torner, WEX Australia; Mick Mag, Helloworld; Jonathan Brown, Flight Centre Travel Group; Daniel Vukovac, WEX Australia and Jim Pratt from WEX Inc.



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**COMMUTERS** and visitors to Melbourne yesterday had the opportunity to enjoy a free ride around the city CBD in a classic British cab, courtesy of Emirates.

Available for one day only, the fleet of four cabs hit the streets as part of the airline's promotion of its English-themed marquee which will be in operation at the Emirates Melbourne Cup Carnival.

Those lucky enough to spot and hail the cab received a free trip to their destination, provided it was

within a five-kilometre radius.

**Pictured** above with one of the cabs are Emirates cabin crew with sales and ticket office staff, from left: Sandra Folie, Jason Sidhu, Tracey Bethune, Dean Cleaver, Carl Matto, Raphael Mannays, Krishnan Nair, Julie Abbott and Lavonne Vengrasamy.

## US Airways end near

**AMERICAN** Airlines says it has "spared no expense" in preparing for a seamless migration of the US Airways reservations system, due to take place this weekend.

The move will allow American Airlines Group to finally retire the US Airways brand name.

From Sat, no more flights will operate with a US flight code, with all future ticket bookings to be made with American Airlines.

Airport facilities will gradually change to AA branding, while aircraft repainting & staff uniform changeover will take a bit longer.

# NZ tourism levy confirmed

**TRAVEL** and tourism industry bodies have expressed their displeasure at confirmation today of the fees to be imposed on air and sea visitors to New Zealand.

Effective from 01 Jan next year, visitors to NZ who arrive by commercial or private aircraft will be slugged with a border charge of NZ\$18.76 (A\$17.28) plus GST.

The Border Clearance Levy will be even higher for passengers arriving via cruise ship, at NZ\$22.80 (A\$21.00), with the NZ Government citing the extra cost of administering biosecurity at cruise ports for the higher fee.

The fee will be set for at least the next 30 months prior to a review of its effectiveness.

AFTA ceo Jayson Westbury labelled the tax "out of character" for a government and country so dependent on tourism.

"The decision to implement a border levy of the scale announced places a heavy black cloud over the country known to be the land of the long white cloud and a sad day for the New Zealand tourism industry," he said.

Westbury added the move was "a regressive step" and one which was not welcomed by the global

tourist and travel industry.

The move to impose the levy was unveiled as part of the Key Labor Government's 2015 Federal Budget in May (**TD** 22 May).

Exempt from paying the levy however will be children under the age of two, airline and cruise ship crew, and passengers transiting on to another country.

Military, government crisis workers and anybody who has paid for their airfare or cruise fare in full prior to 01 Jan will also be exempted from paying the levy.

NZ Primary Industries Minister Nathan Guy said the levy will cover the costs of border protection agencies and services for the increasing volume of arriving & departing passengers.

"In the past, these costs have been met by taxpayers. The Government considers it is fairer for the costs to fall on passengers travelling internationally," he said.

Guy added the charge also brought New Zealand into line with other countries and trading partners who do the same thing, including Australia and the USA.

More details on the impact of the levy on the cruise industry in tomorrow's **Cruise Weekly**.

## Amtrak link now live

**AGENTS** can now search, book and ticket Amtrak rail services in North America through Rail Plus, with the wholesaler's new live Amtrak link turned on yesterday.

The link offers 24/7 access to live Amtrak inventory through Rail Plus, with content priced in Australian dollars (**TD** 24 Sep).

Amtrak offers connections to 500 destinations in 46 US states.

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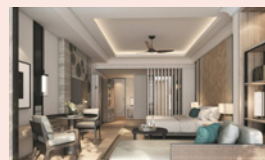


## Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



Families visiting the **Oaks Oasis** on the Sunshine Coast are now being welcomed with a new-look water play park. The aquatic area has been upgraded with maintenance works carried out on water features. The resort has also announced plans to open a new Adventure Zone for families, which will feature an 18-hole mini-golf course, sandpit, climbing frame and jumping pillow, open by Dec 2015.



Boasting 60 square metres of space, the Grand Garden Pavilion Rooms at the **Layana Resort & Spa, Koh Lanta, Thailand** are the resort's newest accom category. Each pavilion offers guests a private outdoor living room and terrace, complete with its own separate pantry and stocked minibar. The room type comes at the same time as a refreshed wellness program featuring a new lap pool and gym.



A new spa and wellness zone has been opened at the **Sri Panwa Resort** in Phuket. Set in a secluded rainforest and surrounded by tropical gardens, the facility offers holistic Thai treatments and has been designed to reflect a Chino-Portuguese retreat. Looking over the ocean, guests enjoy the ambience of a soft waterfall, with all treatments using the resort's own line of natural scrubs and lotions.

### Indo tourism promo

**INDONESIA** is preparing to spend IDR3.25 trillion (A\$331 million) next year on a major international marketing campaign under its 'Wonderful Indonesia' tourism branding (**TD** 07 Jan).

Activities will include advertising in major international media as well as undertaking promotional activities in foreign markets.

### BA one-way upgrade

**CLUB** World Business class pax ticketed by 26 Oct to SIN or LHR will receive a free upgrade to First class one-way, British Airways announced today.

Business fares start from \$4,017 from Sydney to Singapore or \$8,994 to London Heathrow, with the promotion valid for pax travelling 01 Nov to 29 Feb 2016.

### TG Dreamliner to BNE

**THAI** Airways International will deploy its Boeing 787 Dreamliner aircraft on services to Brisbane from 24 Oct, with 240 Economy & 24 Royal Silk flat Business seats.

## US protection fare warning

**ANTITRUST** officials in the US Justice Department have warned of potentially higher airfares and fewer choices for consumers if the Obama Administration limits operations in the US by the three major Gulf-based airlines.

According to *Reuters*, concerns have been raised at the Justice Department in response to calls by American Airlines, United Airlines and Delta Air Lines for Emirates, Etihad Airways & Qatar Airways to be blocked from adding new routes into the US.

While aviation and business

groups have loudly decried the actions of AA, UA and DL, these latest indications are the first noises to come from the US govt.

Although not directly involved in assessing the matter, the DoJ has urged the govt to canvass public opinion rather than simply the financial impact on the bottom lines of the three US carriers.

While the Justice Dept declined to comment formally, it said it was unclear on whether its viewpoint on consumer impact would be taken into account.

Partnership for Open & Fair Skies spokesperson Jill Zuckman said the govt should defend aviation like any other industry.

"Our government doesn't allow unfair trade to take away jobs from hard-working Americans in steel, textiles or any other industry. We shouldn't allow it in commercial aviation either."

### Bunnik Sth Am guide

**BUNNIK** Tours has launched its 2016 South and Central America season, featuring three brand new itineraries, taking the total range to ten small group journeys.

New for the year is the 29-day 'South America in Style' which showcases Machu Picchu, the Sacred Valley and more, with a trip on the Hiram Bingham train.

Adventures to Colombia, Costa Rica, Ecuador and the Galapagos have also been added in 2016.

An Earlybird booking bonus of \$250 per person is on offer for bookings made by 22 Jan 2016.

### EOI on Darwin hotel

**NORTHERN** Territory Minister for Asian Engagement and Trade Peter Styles has opened up an Expression of Interest process for a new luxury hotel development in Darwin on a visit to the Hotel Industry Conference in Hong Kong.



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# Tanya 'mite' have a TV career

**PERSONAL** Travel Manager Tanya Patterson from Clyde North in Vic made the most of a Kangaroo Island famil following the recent TravelManagers annual national conference in Adelaide.

Patterson uncovered a "hidden talent" during the trip by filming a selection of light-hearted video clips which mimicked the styles of different wildlife and travel shows.

The videos were uploaded to the TravelManagers closed Facebook page to update those who hadn't attended the trip to see what the group got up to.

Using a trademark tube of Vegemite as a microphone, Patterson now intends to expand her repertoire by filming during future famils, and has reportedly invested in some special equipment including a new selfie stick.



## MH thanks Dutch govt

**MALAYSIA** Airlines has hailed the support of Netherlands authorities with the release overnight of the widely publicised report into the MH17 atrocity.

The carrier says it will continue to support affected families "until all issues are completed".

## Choice adds three

**CHOICE** Hotels Asia-Pac has added the Comfort Inn Aden Mudgee, Quality Hotel Ballina and the Econo Lodge Tamworth to its portfolio, while Sydney's Hotel Harry - formerly Econo Lodge Sydney South - is now part of its Ascend Hotel Collection.

## LEGO 4D park movie

**POPULAR** characters from the smash hit *The LEGO Movie* will return in a new 4D animated film to begin screening to visitors at the LEGOLAND theme parks.

Beginning from Jan 2016, the film will be an original storyline featuring a brand new villain known as "Risky Business".

The interactive film will also roll out to LEGOLAND Discovery Centres in the US, Asia & Europe.

In the film, dubbed *A New Adventure*, viewers will be required to participate to save the heroes by using their master building skills among a host of elements and special light effects.

The new film is being produced by Merlin Entertainments along with Warner Bros Consumer Products and the LEGO Group.

## Expore Italy out now

**INFINITY** Holidays has released its second Explore Holidays brochure, with Explore Italy set to hit the shelves today.

Some new hotels and tours are included, with product now having an extended two year validity, right through to 31 Oct 2017.

## Jetstar Japan to launch Taipei flights

**JETSTAR** Japan will next month commence operations on a new international route between Tokyo Narita and Taipei Taoyuan.

Taipei will be Jetstar Japan's second international destination after Hong Kong, with the Narita services launching on 27 Nov, to be quickly followed in succession by new Taipei flights from Osaka Kansai on 11 Dec and Nagoya effective 12 Dec.

## Milford rebranding

**SOUTHERN** Discoveries has rebranded the former Blue Duck Cafe in Milford Sound, NZ as Discover Milford Sound Information Centre and Cafe.

The move sees the Milford facility mirror the branding of the company's Discover Queenstown information and booking centre.

## Account Manager 12 month maternity replacement Sydney or Melbourne based



If you are seeking a challenge with a fast paced, exciting industry player, this could be your opportunity of a lifetime. We have a 12 month maternity replacement role to fill and are looking for an Account Manager who is passionate about the travel industry, has a great personality and can deliver on revenue targets while developing business opportunities with existing and new partners throughout Australia.

The company is Tourism Holdings Ltd (**thl**), the brands include:

### Australia & New Zealand

Britz Campervans, maui Motorhomes, Mighty Campers

### New Zealand

Waitomo Glowworm Caves, The Legendary Black Water Rafting, Kiwi Experience

### USA

Britz USA, RoadBear RV

The successful candidate will be able to develop/increase our profile with trade partners, organise and attend agent famils, represent all brands at trade/consumer shows and events (including weekend work) and have strong presentation skills.

If you think you have what it takes, please submit your application via the following link:

<https://careers.thlonline.com/?job=21814SKA>

Applications close Friday 30 October 2015.



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## Trade Development Manager – Australia Permanent Full Time Sydney Location

We have a fantastic opportunity for a Trade Development Manager to join our team supporting the Australian market. Reporting to the General Manager for Australia, this position is an integral part of the Sydney Team and is primarily responsible for leading and managing the delivery of industry engagement, trade and consumer events, key account management and product development. Other responsibilities include developing and implementing Tourism New Zealand's trade marketing strategy, initiating local partnerships, analysing TNZ research and effectively sharing this information with the travel industry in Australia.

To be considered for the role you will have a minimum of 8 years' experience operating at a similar level in the Australian travel trade industry with a clear understanding of all its distribution channels, including online. Your outstanding Account Management skills will be evidenced by your existing industry relationships and ability to influence stakeholders at all levels of an organisation. As an effective leader you will be results driven, motivated, and have excellent communication, project management and presentation skills. You will be travelling regularly throughout Australia and New Zealand in this role so a current passport and clean full drivers' license is a must.

If you are ready to join a team that is passionate about the work they do, want to make every day in your career count for more and you have an unwavering belief in New Zealand then this could be the opportunity you've been waiting for.

A full job description can be downloaded from [www.tourismnewzealand.com](http://www.tourismnewzealand.com)

To apply: Please send your CV, cover letter and application form to [tnzhr@tnz.govt.nz](mailto:tnzhr@tnz.govt.nz)

Closing date: 5pm Friday 16 October 2015



## Helloworld ad agency

**HELLOWORLD** has named Clemenger BBDO as its new "creative agency of record," with the advertising group's Sydney office to provide helloworld's brand and retail creative requirements effective immediately.

Helloworld chief marketing officer Kim Portrate said the appointment follows a thorough review process, with Clemenger set to play a key role in extending the existing "experts in everywhere" brand proposition "to continue to grow the brand's relevance and emotional connectivity with Australian travellers".

## Southern Ocean deals

**KANGAROO** Island's Southern Ocean Lodge has announced two deals for "exclusive-use special events," with the iconic property available for sole-use bookings over two or three nights between 01 May and 30 Sep 2016.

A minimum of 15 paid suites allows 'run of house' access to the retreat, with generous all-inclusive rates and bonus inclusions ideal for incentive groups or special celebrations. More info 02 9918 4355.

## Unlimited US flights

**AMERICAN** "unlimited flight" service provider OneGo is expanding its coverage across the entire continental USA.

OneGo offers unlimited flights for road warriors on a variety of major airlines for a monthly subscription fee.

Currently only operating on the US West Coast, next month OneGo will add new North, Central and South regions, with pricing starting at US\$1,500 per month.

A new Nationwide option will be available for US\$2,950 per month, with members able to purchase add-ons for last-minute booking, unlimited changes or the ability to have more flights scheduled at a single time.

See [www.onego.com](http://www.onego.com).

## Insider incentive

**INSIDER** Journeys is offering travel consultants a \$20 Coles Myer gift voucher for each valid booking for a 2016 Small Group Journeys departure made and deposited between now and 15 Dec 2015.

As well as the voucher, the bookings will count towards the tour operator's '6 for 1' program tally which helps agents earn themselves a spot on an Insider Journeys trip so they can personally experience the product (**TD** 20 Jan 2014).

Savings of \$500 per couple are also on offer - for more details call 1300 365 355.

## Chimu Adventures in the pink!



**CHIMU** Adventures was recognised for its charity fundraising support last Fri, at a function at Kirribilli House to celebrate the ten year anniversary of the McGrath Foundation.

Hosted by new Prime Minister Malcolm Turnbull and his wife Lucy, the Chimu team were among the invitees in recognition for their efforts in support of the breast cancer charity via their bespoke 'PinkTartctica' fundraising journey to Antarctica.

Chimu Adventures director Greg Carter and Meg Hall are pictured above with Glenn McGrath and the foundation's co-founder Tracy Bevan, who will next month join Carter on the trip to the frozen continent where every berth sold benefits the McGrath Foundation - literally taking the cause to the end of the earth.

Sales of PinkTartctica launched about 18 months ago and the journey is now well and truly sold out, Carter said.

The Chimu team, including Greg Carter, Chad Carey and Meg Hall, recently launched the Make a Difference (M.A.D.) Project to further spearhead the organisation's philanthropic activities such as PinkTartctica.

"We're looking forward to supporting even more causes alongside our new M.A.D. project brand going forward," Hall said.



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## TAM Interjet c'share

TAM Airlines last week launched a new codeshare deal with Mexican low-cost carrier Interjet, covering 27 domestic routes ex Mexico City.

## Mantra takes agents to Bali

MANTRA Group recently awarded four lucky FCM Travel Solutions agents with a trip to Bali, after they won a team getaway including flights and accommodation at Mantra Sakala Resort & Beach Club in Nusa Dua.

The prize followed an incentive which aimed to boost sales into Mantra's Brisbane and Perth

hotels, which saw more than 130 teams across Flight Centre, FCM Travel Solutions, Corporate Traveller and Campus Travel participating.

Mantra has just announced the addition of an eighth Brisbane property, while the existing two Perth Mantra Hotels will be joined by a newbuild Peppers property next year.



Mantra Group director of corporate sales, Kyle Wallwork, said the incentive had achieved great results as well as helping educate consultants about the company's growing CBD network.

Wallwork is pictured with the winning team of Tania Mansell, Jane Stower and Lindsay Johnson, while the fourth winner Penny Hele was away.

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**TRAVELMARVEL**

Travel More

## WIN WITH TRAVELMARVEL

Escorted Great Rail Journeys through Europe have arrived at Travelmarvel in 2016 and to celebrate, *Travel Daily* is offering readers the chance to discover the romance of rail. Every day we'll showcase the many highlights and destinations available on Travelmarvel's Great Rail Journeys.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win a 9 day Edinburgh, the Highland and Islands tour for two, departing June or September 2016. Send your answers to [rail@traveldaily.com.au](mailto:rail@traveldaily.com.au)



**Q9. On the 12 day Grand Imperial Cities tour, in which city will you enjoy an evening cruise?**

Hint: see p23 of Travelmarvel's 2016 Great Rail Journeys brochure



## KrisFlyer update

**SINGAPORE** Airlines has changed its KrisFlyer Membership Services hotline in Australia, according to an update issued to members overnight.

Effective immediately the new Australian KrisFlyer hotline number is +61 2 8228 1188.

The KrisFlyer hotline number for the USA/Canada has also changed to +1 312 843 5333.

## Good buy Qantas

**DEUTSCHE** Bank has retained its official "Buy" rating on Qantas Airways Limited shares on the Australian Stock Exchange.

In its analysis, the broker looked at strong booking estimates and indications of steady increases in domestic airfares early next year.

The move sent the value of shares in the carrier higher in yesterday's trading session.



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Are you a lover of all things nautical & want to earn a Top Salary?! This leading Cruise Company specialises in organizing exciting worldwide cruise itineraries and are booming in their space. They are looking for a knowledgeable consultant to join their team. Your role will involve looking after key travel clients, selling the extensive cruise product they have on offer as well as other ancillary products including add on tours/flights and independent travel. Min 2 years' travel experience & GDS. Apply now!

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Do not miss the opportunity to work for an award winning wholesale travel company. Earn an incredible salary package in a fun & friendly environment. You will be working in an experienced, knowledgeable and fun team servicing VIP Travel Agents. This wholesale travel company is one of the best in the industry and leaders in their field and are committed to providing employees with ongoing training, benefits, an excellent salary and regular in house famils. Min 2 years travel industry experience & GDS skills.

### SAY GOODBYE TO MONITORED TOILET BREAKS CORPORATE TRAVEL CONSULTANT

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Well established national corporate travel management company seeks 3 new corporate travel consultants urgently!

With business booming, this respected company requires 3 competent travel professionals to service their high profile account. Working Monday – Friday hours only, you will join a successful well known office in a wonderful area of Perth.

This role could be yours if you have at least 3 years' experience as an international corporate travel consultant & a can do attitude. Don't delay, earn the best salary in Perth!

### PROMOTE THE W.A. TOURISM MARKET TRAVEL & TOURISM CONSULTANT PERTH (CBD) – SALARY PKG TO \$49K+ EMPLOYEE BENEFITS

This successful WA tourism office located in the city centre offers a unique experience for the clientele. Priding themselves on their high level of customer service, they are now seeking a like-minded travel consultant to join their bright office space. You will service the general public with WA travel requirements & have the opportunity to become a true specialist. Drawing on your own personal travel experiences, & those of your colleagues, you will provide a service like no other. Min 6 mths retail travel consulting req'd.

### WELCOME BACK YOUR WEEKENDS CORPORATE TRAVEL CONSULTANTS

**MELBOURNE (INNER) – SALARY PKG \$75K+ (OTE)**

Our client, a top TMC, is seeking experienced corporate consultants to join their expanding teams & help set the pace for more successful years! These roles will see you working on a variety of accounts and servicing both international and domestic enquiries. Your skills & experience will be rewarded with a great salary package along with fabulous benefits including Mon - Fri hours, development and career progression opportunities. If you are an experienced multi-skilled travel consultant then contact us today!

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### CRUISE INTO A GREAT NEW ROLE CRUISE TRAVEL CONSULTANTS

**BRISBANE CBD – UP TO \$45K PKG + \$\$ BONUSES**

Here's your chance to join a growing and innovative company that is really going places. Forget about chasing up missing passport details, docs and admin as you'll have a support team there to handle it all for you. All you need to worry about is consulting and planning the itinerary of your clients dream. Plus you'll be rewarded with a strong base salary + \$\$ incentives, free cruises and a real work/life balance. All you need is a min 2 years travel consulting experience, proven sales skills and a positive attitude.



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Cristina Gines

### Senior Cruise Consultant/ Team Leader - Sydney

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This market leader in the cruise industry has a unique opening for an experienced consultant to take that next step in their career & lead this vibrant, professional team.

Working as part of this busy crew involves phone selling exciting cruise itineraries globally, dealing directly with the public as well as handling online reservations. On the management side, you will motivate & mentor the team to perform & assist them in providing superior service.

To apply for this role you will need:

- ▶ Min 2-3 years working in retail travel or cruising
- ▶ Leadership qualities
- ▶ CRS experience, preferably sabre
- ▶ Excellent communication skills both verbal & written
- ▶ Good time mgt & the ability to work at a fast pace

Alive with activity & plenty of famils and incentives, this company is a fantastic place to further your career!

Call Cristina or [click here](#) for more details

### Specialist Rail Consultant - Sydney

- ▶ Excellent familiarisation trips!
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- ▶ Salary from \$40K + super + incentives

A unique opportunity has become available to join a rail specialist here in Sydney. Using your superior customer service skills you will be booking rail travel across Europe.

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### Inbound FIT Consultant - Sydney

- ▶ Industry leader
- ▶ High end product
- ▶ Excellent salary and working conditions

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Call Cristina or [click here](#) for more details

### Implementation Support Coordinator - Syd

- ▶ Technical role with loads of variety
- ▶ Corporate agency
- ▶ Salary from \$55K + super

Support vendors with online booking tools. Troubleshoot technical issues to provide a seamless support service. Experience with either Serko or Concur is essential.

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### Social Media Expert - Sydney

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- ▶ Work across multiple platforms
- ▶ Salary \$65K + super

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