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Uniworld would like to thank the Editors of *Cruise Critic* for these prestigious awards, and the *Cruise Critic* community for rating Uniworld as the top cruise line across both ocean and river cruises, based on guest reviews. As the world leader in all-inclusive European luxury boutique river cruising, Uniworld's mission has always been to deliver the best.

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Travel Daily

First with the news

Thursday 15th Oct 2015

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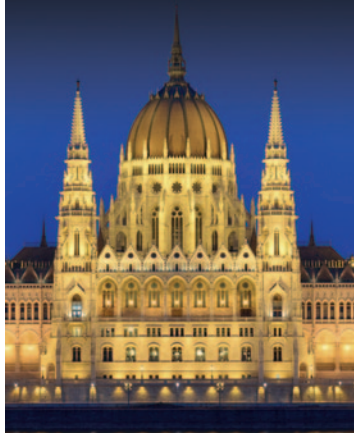
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Helloworld agent-friendly app

HELLOWORLD is rolling out a smartphone app which allows its members and franchisees to earn commission on mobile bookings made by their clients.

Soft launched at the recent Helloworld Frontliners conference and formally unveiled today at the Traveltech conference in Sydney by Jeremy Reitman, head of helloworld's online operations, the app is claimed to be a "game-changer" in the fast-evolving online travel booking landscape.

Reitman told **TD** agents simply enter their client's name and mobile phone number into a special page on the Helloworld website linked to their store.

That in turn sends an SMS to the customer who uses a link to download the app - and thereafter any bookings made

via the app by that traveller are attributed to that store.

Agencies automatically receive 9% commission on hotel bookings, 3% on air and 7% on car rental bookings made via the app - and the payments are generously based on TTV rather than net rates.

Reitman said more than 100 stores had already signed up for the app, with a planned marketing campaign expected to significantly boost uptake.

"We believe this will be incremental business for the agents," he said, with clients on extended trips likely to use the app to make add-on bookings.

Uniworld corks pop

UNIWORLD Boutique River Cruises is continuing to bask in the glow of winning three "Editor's Pick" awards from online cruise portal *Cruise Critic*.

Uniworld was cited as Best River Cruise Line as well as receiving the Best River Line Shore Excursions and Best New River Ship awards - see the **cover page** of today's **TD** for more details.

Nine pages of news!

Travel Daily today has nine pages of news, including a front cover page for **Uniworld**, a photo page for **Infinity** plus full pages from: (**click**)

- AA Appointments jobs
- Travel Trade Recruitment

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Travel Daily

First with the news

Thursday 15th Oct 2015

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GDS for details

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TripAdvisor OTA deal

LISTED US online travel giant The Priceline Group & TripAdvisor have revealed the evolution of their relationship will see brands participate on TripAdvisor's instant booking platform.

The Priceline Group includes six primary brands - Booking.com, priceline.com, Kayak, Agoda.com, rentalcars.com and OpenTable.

Booking.com will be the first brand to list TripAdvisor's hotel inventory under the initiative, with priceline.com & Agoda.com "likely" to follow suit.

TripAdvisor president and ceo Stephen Kaufer said "having The Priceline Group join the instant booking platform is a huge win for travellers and we couldn't be more thrilled to have them as our first strategic, global online travel agency partner."

Priceline Group president & ceo Darren Huston said the branded channel "can help introduce more customers to our brands".

QF Solomon Airlines pact

QANTAS yesterday announced a new codeshare agreement with Solomon Airlines, meaning QF customers will be able to book seats to Honiara on Solomon Airlines services ex SYD and BNE.

Qantas executive manager International Sales Stephen Thompson said the move meant more opportunities to earn frequent flyer points and status

credits, while lounge access would also for the first time ever be available in Honiara for eligible customers.

"The new codeshare builds on our broader partnership strategy which sees us work closely with other international carriers to increase our presence in growing markets," Thompson said.

QF379/380 between Brisbane and Honiara (four return services per week), as well as QF381/382 between Sydney and Honiara (one weekly flight) are now available for Qantas bookings, for travel from 15 Nov 2015.

Solomon Airlines Captain Ron Sumsum said the codeshare deal was a "fantastic opportunity to boost tourism between the Solomon Islands and Australia.

"We're looking forward to seeing Honiara promoted to more Australians than ever before," Sumsum added.

HA going in-house

HAWAIIAN Airlines will shortly commence a recruitment drive for up to 15 new roles covering sales, marketing, promotions and distribution in Australia.

The move follows a decision to restructure its Aussie commercial business, which sees HA end its GSA partnership with Helloworld's World Aviation Systems in preference of an in-house model (**TD** breaking news).

More bags on United

UNITED Airlines is increasing Economy class baggage allowance to two free checked pieces on flights between Australia and the US, for booking from 04 Nov for travel on/after 17 Dec.

MEANWHILE, United will offer three new transatlantic seasonal services, commencing 25 May.

The new daily options link Washington Dulles with both Barcelona and Lisbon and Newark with Athens.

Durie out on Scenic

BORDEAUX will be showcased on the Nine Network's travel program *Getaway* over three weeks, on 17, 24 and 31 Oct.

Travelling aboard a luxury river cruise through the region, host Jamie Durie will explore Cadillac, Sauternes, Saint-Emilion, Cognac, Arcachon and sample Scenic Enrich experiences and an exclusive Sundowners event.

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To celebrate the release of our NEW 2016-17 Small Group Journey brochure, we're offering travellers a **\$250 travel voucher** towards all Small Group Journeys over 10 days or more across our 11 destinations.

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Conditions apply. Offers subject to availability. \$250 travel voucher is per person, for new Small Group Journey bookings of 10 days duration or more made before 15 December 15 and redeemable on any 2016 Small Group Journey departure. Offers may be withdrawn without notice and are not combinable with any other offers unless stated. Please check all prices, availability and other information before booking.



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Travel Daily

First with the news

Thursday 15th Oct 2015



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CLICK HERE for further details

AU-US border deal

THE Australian Govt will boost its intelligence sharing relationship on high risk travellers and cargo with the United States through a new Joint Border Protection initiative announced yesterday.

"Through Greater intelligence sharing & operational cooperation with the United States we are able to better protect Australia's borders against these threats," said Minister for Immigration & Border Protection Peter Dutton.

QF Indonesia request

QANTAS has lodged two applications with the International Air Services Commission which will allow Jetstar to operate additional services on the Indonesia route.

One application seeks 360 seats of capacity during peak periods from 11 Dec 2015, to be operated using A320 aircraft.

A further application is for 1,210 seats per week to operate in peak periods effective 27 Mar 2016, utilising A320 and Boeing 787s.

According to the IASC's Register of Available Capacity, there are 1.972 seats per week in each direction available for allocation to and from Sydney, Melbourne, Brisbane and Perth.

The IASC is inviting other applications for the capacity, with a closing date for notice of intention to make an application being 5pm AEST on 20 Oct 2015.

Fiji up, Bali and Phuket down

FORWARD air booking patterns for Australian outbound leisure travel are evolving rapidly, with data released by GfK yesterday possibly indicating a significant decline in planned travel to Bali.

The GfK ForwardKeys report collates GDS bookings six months out, and shows a 24% drop for Bali compared to patterns a year ago.

Phuket is down 10% and Honolulu is 2% lower than the same time in 2014 - while Fiji planned arrivals are up 6%.

GfK spokesman David Beliveau said the Fiji data also reveals a change in "booking size patterns," with two person bookings down 4% while four person bookings are up 19%, possibly indicating a change in perception for Fiji as a family destination rather than a couples retreat.

The ForwardKeys data does not include direct airline sales, low-cost carrier data or charter flights.



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SOH 10th Open Day

SYDNEY Opera House will throw open its doors this Sun for its 10th Open Day, enabling visitors to explore back stage areas and venues for free on self-guided walks, between 9am-3pm.



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TUI's LateRooms sold

EUROPEAN travel and tourism company TUI Group has sold its online hotel reservation platform LateRooms to Cox & Kings.

Cox & Kings paid £8.5 million (\$18 million) to purchase the UK & Europe hotel listing website.

"We are confident that bringing the LateRooms brand and technology into the fold will provide a significant boost to Cox & Kings' growth trajectory and technology capabilities," C&K director Peter Kerker said.

Earlier this year, TUI revealed it wanted to offload the hotel specific website (**TD** 14 May) as part of an organisational change.

Spencer, Sabre renew

SPENCER Travel has extended its technology agreement with Sabre Corporation to assist the company's small to medium-sized enterprise (SME) and retail business model.

The Aussie agent uses a suite of Sabre's tech, including the Sabre Red Workspace and TripCase.

TA Japanese youth working holiday drive

A **NEW** website has been rolled out to tempt young Japanese travellers to Australia for an extended holiday.

The Tourism Australia micro-site features testimonial videos from past travellers, promoting Australia's global culture, friendly people, liveable cities, "good wages", little time zone difference & two year working holiday visa.

Tourism Australia has partnered with local broadcaster TBS to showcase a range of working holiday experiences with Japanese pop group KAT-TUN.

The partnership will see TBS' weekly TV show featuring KAT-TUN run a Gold Coast feature following a recent trip that was backed by Tourism Australia and Tourism & Events Queensland.

'Dinner' ready to roll

CROWN Resorts has confirmed the opening of 'Dinner by Heston Blumenthal' on 20 Oct.

The restaurant will be the UK-based celebrity chef's second establishment in Melbourne and first permanent restaurant located outside of the UK.

'Dinner' will seat 120 guests, including a chef's table for up to six and private room for up to 10.

Back-Roads boom

BACK-ROADS Touring has added 45 new departures in 2016 in response to strong demand which saw last month's bookings more than double the level of twelve months ago.

The strong Sep will also see Back-Roads add more on-road and reservations sales staff to keep up with increased enquiries.

Brand manager Hugh Houston said the influx of bookings showed the growing demand for small group travel through Europe.

"Travellers are becoming increasingly savvy and moving further away from mass consumer products," he said.

Houston said Back-Roads clientele are predominantly Australian and NZ residents who are "regulars on the tour and cruise circuit."

"They enjoy the convenience and social aspect of touring with a group, but they want to take part in an intimate tour with like-minded travellers to visit the quaint hidden gems of regional towns other tourists don't venture to, and to stay in quality hotels owned and operated by locals," he added.

Houston also flagged "fresh destinations and experiences" to build on the momentum of 2015.



Window Seat

LET'S hope United Airlines pilots get some better maps before the airline launches its new flights from San Francisco to Auckland.

Yesterday UA sent an update to travel agents across Australia, with a number of sharp-eyed **Travel Daily** readers noting somewhat of a glitch with the geography.

Ironically titled "Auckland, New Zealand - On the map like never before" the flyer (**below**) clearly indicates the new SFO-AKL route actually landing at the bottom of the NZ North Island - which is in fact where Wellington is located.

City Pair	Flight #	Frequency	Aircraft	Departs	Arrives	Effective
SFO-AKL	UA917	3x weekly	787-8	10:45 p.m.	6:55 a.m. (+1)	July 1, 2016
AKL-SFO	UA916	3x weekly	787-8	1:20 p.m.	6:40 a.m.	July 3, 2016

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Offer is valid for bookings until 30 October for travel between 15 September 2015 and 31 May 2016 to qualify.

Visit agents.etihad.com for the full itinerary and terms and conditions.

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Win tickets to THE SOUND OF MUSIC

The world-famous movie "The Sound of Music", based on the life of the Austrian von Trapp family, is celebrating its 50th anniversary in 2015. A remarkable year for the city of Salzburg, the original shooting location of the movie, which celebrates the anniversary with a range of events and special productions.



To coincide with the anniversary, the London Palladium production of "The Sound of Music" will come to Australia at the end of 2015 with shows in Sydney, Brisbane and Melbourne.

The Austrian National Tourist Office is giving readers a chance to win tickets for the Opening Nights in each city.

Just tell us in 25 words or less why YOU need to win those tickets!

Send your answer to soundofmusic@traveldaily.com.au

QR Booking.com pact

VISITORS to Qatar Airways' website can now book accom at over 800,000 properties and car hire at more than 40,000 car rental locations around the world after the airline formed a partnership with Booking.com and rentalcars.com.

Members of Qatar Airways' frequent flyer program Privilege Club who book accommodation or car rental with the companies via www.qatarairways.com can earn Qmiles on transactions.

MEANWHILE, the Doha-based carrier has launched a new "customer-focused, interactive website, designed for a seamless user-friendly experience".

The portal now enables website visitors to book complete air and land package holidays.

New Oman website

OMAN Tourism has relaunched its online presence, with a streamlined responsive website featuring inspirational content, large scale imagery, interactive maps, a new 'Travel Ideas' section and a 'Find an Agent' zone which makes it easier than ever for consumers to locate an Oman expert consultant.

There's also practical information to help plan the perfect trip to Oman - see tourismoman.com.au.

New Anantara resort

MINOR Hotel Group has announced the development of the newbuild Anantara Desaru Resort & Villas in south-east Malaysia, set to open in 2018.

CX night noodle markets



CATHAY Pacific hosted some of its industry partners at Sydney's Night Noodle Markets last night as part of its association as official airline sponsor of Good Food Month.

CX has a stunning pavilion at the event in the CBD, with VIPs welcomed beyond the velvet rope to enjoy exclusive cocktails and an array of fabulous Asian cuisine. The event included a social

media activation, with the large illuminated CX symbol (above) changing colour whenever anyone posted on Instagram using the @CathayPacific #Lifewelltravelled tags.

Pictured above at the event are Cathay Pacific general manager South West Pacific Nelson Chin with the carrier's recently appointed sales and marketing manager Australia, Richard Jones.

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Agents join KE for RWC match



ONE of Australia's greatest Rugby World Cup victories over England was witnessed in person by this group of agents during a Korean Air faml to London.

The attendees loaded up with their Wallabies merchandise for the match at Twickenham, which proved extra sweet as the result bundled the hosts clean out of their own tournament.

Five-star luxury was provided throughout the trip, with Business class flights on Korean Air ensuring the group had their feet up from takeoff to landing.

Other highlights in the British capital included a rock and roll tour of London courtesy of

AS Orange to Vallarta

DIRECT services between Orange County & Puerto Vallarta in Mexico have been inaugurated by Alaska Airlines, with a five times weekly year-round service.

Crooked Compass and a tour of the City of London Distillery.

A quick overnight in Seoul on the way also allowed the guests to see some of the sights of the South Korean capital.

The group is **pictured** above outside Twickenham with their hosts Steven Heinrich from Consolidated Travel and Cameron Brown of Korean Air.

OZO Vietnam debut

THAILAND'S ONYX Hospitality Group will debut the OZO hotel brand in Vietnam in 2016, signing a deal to manage the beachfront 364-room OZO Hoi An.

North for Comm Gms

TOWNSVILLE has signed on as an event host city for the 2018 Commonwealth Games, to take place on the Gold Coast.

The North Qld city will play host to the basketball heats and will also roll out a variety of arts and cultural events during the Games.

A Statement of Principles to formalise the agreement was signed by Townsville Mayor Jenny Hill and Commonwealth Games Minister Kate Jones.

Similar agreements are due to be signed in coming weeks with the Cairns Regional Council and the Brisbane City Council.

Highly voted dining

TRIPADVISOR has released its latest Travellers' Choice list of the World's Best Restaurants as voted by users of the travel platform.

Leading the way for Australia was Vue de Monde in Melbourne, which was also listed in 24th spot on the overall global standings.

The Fish House, Burleigh Heads; Chianti, Adelaide; Quay Restaurant, Sydney and Muse Restaurant in Pokolbin rounded out the top five in Australia.

TripAdvisor users voted Martin Berasategui in Lasarte, Spain as the world's best restaurant, with European eateries claiming all but two of the top ten places.

DFAT warns on Israel

ONGOING indiscriminate threats of violence has led DFAT to raise its warning level for Jerusalem in Israel to 'Reconsider your need to travel'.

The overall level for Israel, the Gaza Strip and West Bank remains at 'High Degree of Caution', while higher warning levels exist in other parts of the country.

Wu revamps classics

A RANGE of new fully-inclusive Classic Tours across ten destinations have been added to the newly released 2016 brochure collection from Wendy Wu Tours.

Five new itineraries in all have been developed including a tie-up with Princess Cruises which sees one escorted adventure include a 17-night cruise from Singapore to Beijing onboard *Sapphire Princess*.

The cruise features in the 26-day Grand Asia tour, priced from \$8,280ppts, with three departures scheduled for 2016.

Shotover half century

ICONIC Queenstown attraction Shotover Jet is celebrating 50 years of operation, offering free rides to local primary school kids.

The popular thrill ride last year welcomed 140,000 people from around the world onboard.

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Please apply to Human Resources: alena.stewart@united.com
This position will strictly close 20 Oct 15.



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[CLICK HERE FOR DETAILS](#)

*Terms & conditions apply

Ritz-Carlton Mexico

LUXURY Marriott International brand Ritz-Carlton will open its first property in Mexico City in 2019, in the form of a 153-room development in the city centre. The hotel will occupy 13 floors in a mixed-use 58-storey high-rise.

AccorHotels equality

MEASURES to ensure gender parity in management and wages have been endorsed by AccorHotels as part of a solidarity movement by UN Women.

AccorHotels Australia has made a pledge to work toward a 50% ratio of female hotel managers by the end of 2017 and 35% globally.

The "HeforShe" initiative has seen the hotel giant selected as one of 10 champion corporations at the UN Women's conference taking place in Deauville, France.

Along with a commitment to reduce the pay gap between men & women in several countries, the firm says it will aim to "sensitise and motivate male employees in favour of gender diversity".

Air China NYC growth

DEMAND for air travel between the USA and China will see Air China increase frequencies from Beijing to New York Newark from later this month.

The current twice daily route to JFK will increase to 18 flights weekly, with four extra services to be bound for Newark Airport.

Africa Safari E/birds

SAVINGS of up to \$1000 per couple are available through The Africa Safari Co in its brand new 2016 Earlybird Africa brochure.

The deal applies to the company's Luxury Hwange, Falls and Chobe Experience, departing on 15 Aug 2016.

A 15-day safari priced from \$3,995pp inclusive of air and taxes includes a \$500 per couple saving if booked before 12 Nov.

CLICK HERE to view the guide.

Tassie gets walking

THE arrival of hundreds of kilograms of provisions including trail mix, roasted coffee and chilli jam among others have signified the start of The Tasmanian Walking Company's new season.

The season runs to May 2016 and includes walks along Wineglass Bay & Cradle Mountain.

Travel tech in focus



TODAY'S TravelTech conference in Sydney has seen a range of high profile speakers discussing the perennial theme of disruption.

Presenters from Airbnb, Uber, Groupon, Expedia and even Spotify and Dimmi have provided a fascinating array of insights into the fast-evolving technology world, with mobile adoption a key theme which continues to impact the distribution of travel.

Social media is also in focus for the conference which has attracted around 250 delegates from across the industry.

Sponsors of the event include Newbook, Calypso, Amadeus,

Hirum, Viator, Helloworld, Travelzoo and Skyscanner, while the Traveltech industry partners are the Accommodation Association of Australia and JITO.

Pictured above with conference host Martin Kelly (centre) are James Gaskell who is now managing director of Travel Corporation FIT, & Jeremy Reitman, ceo of helloworld.com.au.

CI/DL codesharing

CHINA Airlines has been given approval to codeshare on Delta Connection flights operated by Compass on eight US routes.



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travel smart. achieve more.

Infinity Incrowd Goes Greek!

LAST MONTH 54 of Infinity's top selling consultants jetted off to Greece for the most exciting part of the 2014/15 Incrowd incentive prize. This is Infinity's biggest famil for the year and the only one for individual consultants. The Incrowd is a luxury trip for the very best and is Infinity's way of showing appreciation for all the support they receive from their top selling consultants. The participants visited the Acropolis and indulged in a selection of experiences in Athens including a visit to the Marketplace, 4 x 4 Aegina Tour and Moni Isle tour.

After Athens the top 15 consultants (Incrowd Ultra) journeyed to Santorini for two nights. Then it was travel the traditional way, on donkey, to Fira town. Of course a trip to Santorini is not complete without a sunset cruise around the caldera.

While the Ultras were on Santorini, everyone else was having fun on Paros. The participants cruised the azure seas, relaxed with a BBQ lunch and snorkelling around Antiparos. They then had the choice of free time or visiting Lefkes and Naoussa towns, once again with the choice to do some wine tasting.

On Mykonos everyone got back together again. There was cruising to the archaeological site of Delos and time to enjoy the beauty of Rhenia island. The group enjoyed a traditional Greek BBQ lunch before being dropped back to Paradise Beach to do what is expected on Mykonos - party until the wee hours, knowing that at any time they could escape to their luxurious resort for some tranquillity and pampering.

Sandra Cavallin, National Brand leader for Infinity, is now a veteran of these trips and had this to say: "Incrowd Goes Greek has gone down in our history as our best trip so far. We did not think we could top Africa last year, however we did just that. This was a great opportunity to showcase Greece to our top 54 FCTG Retail Travel agents from across our various brands.

"It is an individual award and the trip forms just one part of the amazing, in crowd prize pack."

"Close to half of the agents had never been to Greece before which was another plus for us. We have a huge focus on increasing our European sales and taking our top supporters to the destinations we wish to grow so they can gain first-hand experience will aid this.

"Tui, our ground operators were excellent, I have the utmost confidence that our valued customers are in extremely good hands."

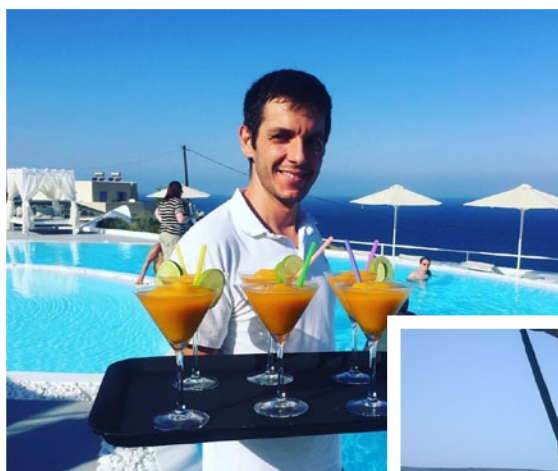
Next year Spain...Bring it on!

To view more from Infinity Incrowd Greece see the video from the famil at traveldaily.com.au/videos.

What do you love about working with Infinity?

They are always more than happy to help you at anytime and always trying to find great value options for you clients.

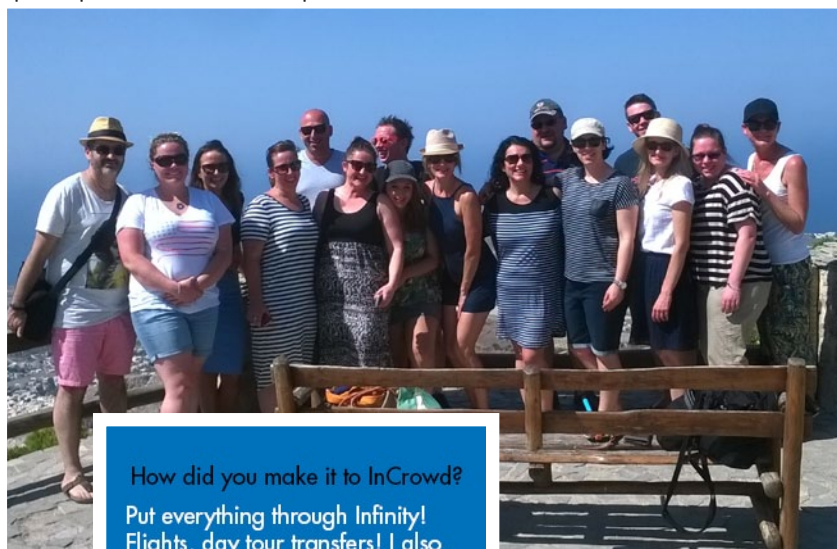
Danielle Cavallo - FC Walkerville



What was your favorite experience in Greece?

The two sailing days in Paros and Mykonos - lovely relaxing days out with great swimming spots and delicious lunches!

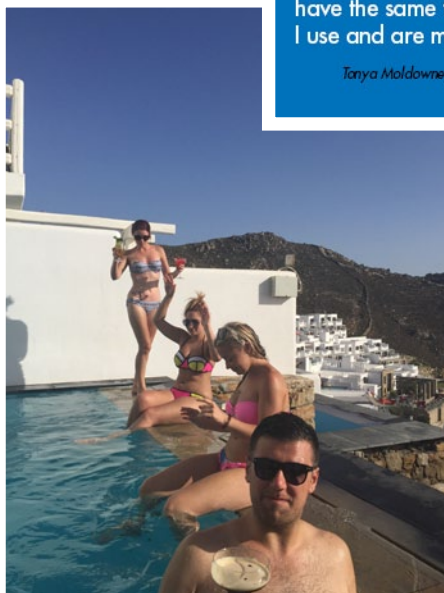
Rosemary Preston - CA McMahon's Point



How did you make it to InCrowd?

Put everything through Infinity! Flights, day tour transfers! I also have the same two consultants that I use and are more willing to help

Tonya Moldowney - FC Cardiff





Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Collette has appointed **Diego Iraheta** to the role of Direct Sales Manager, for Victoria, Tasmania and South Australia. Iraheta brings experience in developing business partnerships and providing consultative solutions in business development, sales and marketing.

Anne-Sophie Pouzin will take on the role of Director of Sales, MICE, at **Four Points by Sheraton Sydney**, Darling Harbour. Pouzin was previously Associate Director of Sales at the Grand Hyatt Shanghai and has worked for Starwood Hotels & Resorts Worldwide, Inc. and The Peninsula Group.

The American Express Queenstown Winter Festival has named **Kylie Bulling** as Marketing and Sponsorship Manager.

There's a new top dog at **Livn Group**, following the appointment of **Sean Cummins** as CEO. Cummins has held senior roles with Travelport, Amadeus, AOT Group and Hotel Club and most recently the Head of Retail and Wholesale Sales Operations at Pinpoint Travel Group.

Armando Christian Perez, or as he's better known in the music world, **Pitbull**, will serve as the honorary Godfather for **Norwegian Cruise Line's** newest ship, *Norwegian Escape*.

Destination Queensland has hired **Aaron Halstead** for the position of Business Development Manager, Study Queenstown. Halstead is currently working as the Client Strategy Manager for the Royal Flying Doctor Service and will take up his new role on 16 Nov.

helloworld NBL pact

HELLOWORLD has announced today it will be the Official Travel Partner to the National Basketball League (NBL) for the upcoming 2015/16 NBL season.

The national travel agency said it had identified the NBL as the perfect demographic fit to profile the helloworld brand.

CEO Elizabeth Gaines said the pact with the NBL offers a "great way" to profile the helloworld brand across the country.

The agreement will enable NBL fans to book domestic or local travel from helloworld.com.au, or directly via the NBL homepage.

Tribute goes arty

AVENUE of the Arts Hotel Costa Mesa, in Orange County, CA, will become a Tribute Portfolio Hotel in spring 2016.

The 238-room hotel will undergo a multi-million dollar upgrade, to be completed by the time of opening.

Fly free to Six Senses

SIX Senses Con Dao is offering free round-trip flights between Ho Chi Minh City and Con Dao for stays of three nights or longer.

The offer includes overnight accommodation with transfers in Ho Chi Minh City for bookings until 31 Oct, 2016.

BCD India opening

CORPORATE travel company BCD Travel has opened a new business travel centre in Kabra Excelsior, India, the company's second outlet in Bangalore.

SAS Europe growth

SCANDINAVIAN Airlines has announced eight new routes in Europe which will kick off in the 2016 Northern Summer.

The additions include flights from Copenhagen to Vienna, Krakow, Reykjavik and Faro; Stockholm to Gdansk and Mykonos; Stavanger to Paris and Aarhus to Palma Mallorca.

DNSW Adventure win

DESTINATION NSW has secured the 2016 Adventure Racing World Championships, which will take place in the Shoalhaven region in Nov 2016.

"The Championships is expected to attract up to 240 athletes from as many as 30 countries to the Shoalhaven region, providing significant benefits to the region's visitor economy," said Minister for Trade, Tourism and Major Events and Minister for Sport Stuart Ayres.

Cycling NE Thailand

SPICEROADS Cycle Tours has introduced a new 8-day Mighty Mekong River by Road Bike tour.

The tour journeys along the longest river in Southeast Asia with six days of cycling, clocking up close to 700kms.

It includes stays in small riverside guesthouses & visits the concrete statues at Sala Keoku.

Thursday 15th Oct 2015

SPTO draft cruise file

A **DRAFT** paper on the Pacific Cruise Tourism Development Strategy 2015-19 was presented to the Board of Directors of the South Pacific Tourism Organisation in Tahiti yesterday.

The draft proposal involved consultation with the SPTO's regional stakeholders.

"Cruise tourism is on the cusp of major growth in our region and these consultations are imperative to assist our member countries to take full advantage of this booming cruise sector," SPTO chief Ilisoni Vuidreketi said.

The SPTO is comprised of 18 countries including Vanuatu, Fiji, Cook Islands, Tonga and others.



Travel More

WIN WITH TRAVELMARVEL

Escorted Great Rail Journeys through Europe have arrived at Travelmarvel in 2016 and to celebrate, *Travel Daily* is offering readers the chance to discover the romance of rail. Every day we'll showcase the many highlights and destinations available on Travelmarvel's Great Rail Journeys.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win a 9 day Edinburgh, the Highland and Islands tour for two, departing June or September 2016. Send your answers to rail@traveldaily.com.au



Terms & conditions



Q10. The best way to see the fabled Mount Etna, Europe's most active volcano, is aboard which train?

Hint: see p20 of Travelmarvel's 2016 Great Rail Journeys brochure



Travel Daily is Australia's leading travel industry publication.

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JOB OF THE WEEK

HUMAN RESOURCES MANAGER

SYDNEY – SALARY PACKAGE UP TO \$110K

Rare opportunity to join one of the best travel companies in Australia. As a Hr business partner, you will enjoy liaising with the management team, working on key projects, including employee engagement, as well as managing the day to day HR operations including compliance, processes, people management. Essentially you will have a minimum 5 years human resource experience, with formal qualifications preferable. Mat leave position with view to extend.

LOVE TO BE THE FACE?

PUBLIC RELATIONS MANAGER

SYDNEY – SALARY PACKAGE \$87K

Know how to handle the media? Expert in managing communications across multiple travel brands? This is your chance to use your creativity, your network connections and your proven track record in PR, to represent an array of premium travel products. To succeed in this highly sought after role, you will come be a dynamic, results driven Public relations guru with extensive industry experience. Don't delay as this role won't last long!

MARKET LEADER

BUSINESS SOLUTIONS MANAGER (CORPORATE SALES)

ADELAIDE – SALARY PACKAGE \$75K - \$95K (OTE)

Your role will be managing an existing client base assisting in the ongoing growth of the brand, whilst also using your polished sales skills to achieve new business & continued growth. You will support the AM team managing an existing client base, together with working with the BDMS to achieve new business leads. You will be responsible for identifying growth opportunities & travel trends in the industry, together with devising strategies to build new business.

RELATIONSHIPS TOP OF YOUR AGENDA

CORPORATE TRAVEL RELATIONSHIP MANAGER

SYDNEY – FROM \$90K+ DOE

Are you the master in keeping relationships? We are looking for a strong Account Manager with 5 years experience to join a market leader. You will be a polished and professional individual who knows how to deliver outstanding account management services for large market clients, building rapport and analyzing data to effectively manage their business. Strong communication and negotiation skills are essential. Take your career to the next step!

OWN THIS ACCOUNT MANAGEMENT ROLE

ACCOUNT MANAGER – CORPORATE TMC

MELBOURNE – SALARY \$100K+ (OTE)

Are you the master in keeping relationships? We are looking for a strong Account Manager with 4 years + experience to join a market leader. You will be a polished and professional individual who knows how to deliver outstanding account management services for large market clients, building rapport and analyzing data to effectively manage their business. Strong communication and negotiation skills are essential. Take your career to the next level!

ARE YOU A MASTER OF REPORTING?

SENIOR CUSTOMER ACCOUNTING / REPORTING MANAGER

MELBOURNE – SALARY PACKAGE NEGOTIABLE

Join the leaders in online travel. As the Senior Customer Accounting Manager, you will be responsible for the day to day operations of the customer accounting functions & duties. You will have the ability to efficiently process high volumes of complex transactions and reports. To be success for this role you must have worked in a back end reporting role & have leadership abilities. Excel and Crosscheck skills are a must, together with impeccable attention to detail.

JOIN A GLOBAL BRAND!

BUSINESS DEVELOPMENT EXECUTIVE

BRISBANE/GOLD COAST – \$60K ++

Are you an experienced sales executive ready to take that next step? With a focus on MICE you will manage sales activities through building & developing relationships, sourcing for new business opportunities, negotiating contracts to ultimately convert into sales. Some interstate travel will be required. Previous experience as a successful BDE or BDM in hospitality essential, negotiation, presentation skills and proven ability to reach sales targets.

STRATEGIC SALES!

ACCOUNT MANAGER/BUSINESS DEVELOPMENT

BRISBANE – OTE \$75K ++

An exciting new opportunity exists to join this leading supplier of corporate travel solutions. Working as part of a national team you will be responsible for developing strategic relationships with clients identifying additional opportunities within an existing client base and converting into wins for the business. Enjoy a top salary + commissions. If you have 2 yrs experience in corporate travel sales, great networking, presentation & relationship building apply now!

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Working in partnership with the Australian Travel Industry

International Travel Consultant

Brisbane, \$Competitive + Super, Ref: 1653LM1

Do you want to be part of an established Travel Company that can offer great salaries and benefits to its Travel Consultants? My client is looking for someone with personal travel experience and someone who has a strong passion for selling a range of unique travel products all around the world. You will work within a supportive working environment offering great training and career progression opportunities! Minimum 2 years travel industry experience and GDS skills is required.

For more information please call Lia on
(07) 3023 5023 or click [APPLY](#) now.

Product Manager - Asia

Sydney, Up to \$88K Package, Ref: 1969SJ1

Calling all travel product professionals to join this large Global Travel Company in Sydney. As a Product you contract rates, offer dynamic pricing and commercial rates and have excellent relationship building skills. Join and rewarding Travel Company today, as a Product Manager, based in their Sydney office. You will have solid travel industry experience, have dealt with key hotel supplier chains and have worked in a product or procurement position.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

After Hours Travel Consultant

Melbourne, \$Competitive Salary, Ref: 0890KF1

Work in a challenging role for this leading corporate TMC. Located in Melbourne, join a team of travel professionals providing the very best customer service to clients needing assistance with their emergency bookings. A fast paced role that will give you the opportunity to utilise your extensive travel consulting experience dealing with a number of different situations that may be presented. Book worldwide flights, hotels & car hire including multi sector itineraries and all aspects of ticketing.

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Travel Consultant

Perth, \$50-55k, Ref: 8198DV3

If you are an International Corporate Consultant and you are in need of a fresh challenge in an expanding and thriving environment then this is your chance to fulfil your dream role! My client requires an experienced corporate consultant to join their team in central Perth. This is an Australian-owned corporate giant and you will be looked after with further progression on offer! Corporate Consultants that have international experience thrive in this kind of role and you can too!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

Senior Luxury Consultant

Gold Coast, \$44k + Commission, Ref: 2001SZ1

Want to work Mon-Fri or even PT hours? Keen to get out of retail consulting and work in an office based environment? Have your own clientbase or able to get back in contact with your previous clients? If you want to know more, apply today! This position has both an amazing above average commission structure + a competitive base. Flexibility will be provided to the right candidate with working hours. Great opportunity for retail consultants wanting to take a step in a different direction.

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

Cruise Consultant – Private Travel

Sydney, OTE to \$100k, Ref: 186PE10

My client is a leader in the cruise industry with a defining name to uphold. They are seeking a highly experienced sales professional to join their award winning brand. To be considered for this position you will be an outgoing, enthusiastic individual with strong sales skills. You will have a love of sales with a track record for consistently delivering outstanding results. These opportunities do not come up very often; interviews happening now! Please contact us now if this sound like you!

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Wholesale Travel Consultant

Melbourne, Generous Salary + Travel Incentives, Ref: 1902TS2

Are you ready for a new challenge in the industry? If you are a highly motivated, experienced leisure, corporate or wholesale consultant with at least two years of experience - we want you! Apply now for this exciting position with an industry leading wholesale company creating unique itineraries for agents. You will be working with a fun and energetic team of like minded individuals and be rewarded with a generous package, travel incentives and opportunities for career progression.

For more information please call Tammy on
(02) 9113 7272 or click [APPLY](#) now.

Retail Travel Consultant

Adelaide, \$40-45k, Ref: 1974DV9

If you have a passion for all things Travel and would like to build your career further in a successful environment then this could be the role for you! If you have previous experience working as a Travel Consultant and you are hard working we would be happy to hear from you! My clients Travel Consultants are known for their strong work ethic and superior customer service skills! If you fit the bill and your located in and around the Adelaide area then please let me know!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.



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online... on mobile... in branch