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THE Walshe Group has been appointed to handle the Australian representation for the Abu Dhabi Tourism & Culture Authority, taking over the account which had been held by Hill+ Knowlton's Passport Marketing division since 2008.

Walshe is currently advertising for a new country manager to handle the destination, which complements other parts of its representation portfolio including Hawaii, New York, Flanders Fields and the Sultanate of Oman. Hill+Knowlton was recently appointed to manage the public relations for Turismo Chile in Australia (TD 19 Aug), but it's

RCI counting down

ROYAL Caribbean International has started counting down to the arrival of the *Explorer of the* Seas, which will kick off its first Australian season in seven weeks.

Explorer will be RCI's "newest and biggest ship to call Australia home" with an on-board ice rink. Flowrider, solarium, day spa and more - see the cover page.

China Airlines (CI) Last-Minute Flight Deals



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26 OCT - 06 NOV15 Sales end 31 OCT 2015

Sechina Airlines The Leading Airline from Taiwan

understood the organisation won't be looking at future tourism opportunities until further notice.

The new Abu Dhabi division will be based in the Walshe Group's Sydney CBD office, with the country manager required to develop and implement an annual marketing strategy, negotiate sponsorship revenue, maintain relationships with key stakeholders and "identify new opportunities to grow visitation to Abu Dhabi from the Australian marketplace".

New AIME director

IAN Wainwright has been announced as the new director of the 2016 Asia-Pacific Incentives and Meetings Expo - full details in yesterday's issue of Business Events News (click).

Today's issue of TD

Travel Daily today has eight pages of news, a front cover page for Royal Caribbean plus full pages from: (*click*)

- AA Appointments jobs
- Atlantis The Palm



including flights ends 31 Oct







Book with OZ and fly at ease from MEL, ADL, CBR and BNE.



BOOK TODAY

Flightlink for Europe

QANTAS Holidays/ Viva! Holidavs has added Flightlink functionality to its easyway travel agent booking platform for select carriers to Europe.

Flightlink provides agents with a display of retail and wholesale return fares for easier comparison between the best available fare and classes on flights.

The functionality has been activated on flights to Europe first to help agents take advantage of the earlybird season.

Consultants can use easyway to book Qantas flights to Europe with Qantas Holidays product, while Viva! Holidays can be packaged with Emirates, British Airways and Virgin Australia (only Etihad Airways codeshare flights).

The expanded functionality is accessed via the "Build Your Own Itinerary" function under the bookings tab - mirroring the way a current domestic flight search is conducted.

All other carriers remain under the Package Booking menu. QH said other international destinations will be added to the

Flightlink offering soon. More details on 13 27 87.





Friday 16th Oct 2015

Creative wholesale evolution

THE launch of the latest version of the new Creative Holidays agent website (TD 11 Jun) saw the company's sales activity soar more than tenfold, according to Creative md James Gaskell.

During a presentation in Sydney at the Traveltech conference yesterday, Gaskell posted an graph of sales activity through a "major consortia partner," which surged from \$350,000 weekly to around \$3.5 million after the debut of Version 2.0 of the site.

He gave a frank assessment of the evolution of wholesaling, with the internet empowering consumers meaning the

DFAT Qatar advice

THE Department of Foreign Affairs and Trade yesterday reissued its Smartraveller advice for Qatar, adding a warning that travellers have been detained and deported for carrying medication to treat HIV and hepatitis, or for testing positive to either illness. The overall advice remains

at the lowest "exercise normal safety precautions" level.

wholesale model has to change to be relevant and sustainable.

"In the old days, for the first half of the year we were busy contracting, and then for the rest we went to the pub and waited for the sales to come in."

While previously wholesalers were the authorities on each destination, now "consumers know more than the average consultant - so how do you stay relevant?" Gaskell asked.

After an abortive attempt to build a consumer-facing business, Creative refocused on the trade and rebuilt its agent website from scratch to deliver a new shopping experience for consultants.

Gaskell said the re-engineering of the business had seen previously huge IT costs slashed, while the new platform mirrors what clients are seeing in terms of a full range of airfares including LCCs - and product in more than 130 destinations.

Creative's website "delivers a consumer shopping experience to the consultant desktop," he said, with strong results since the relaunch vindicating the approach.

DL 777 acquisition?

DELTA Air Lines is rumoured to have signed a deal to acquire 11 Boeing 777-200ERs previously operated by Singapore Airlines and its offshoot Scoot.

This week ceo Richard Anderson refuted the reported deal, saying he expected prices for widebody aircraft to continue to fall.

"We do think the aircraft market is going to be ripe for Delta and ... the bubble will spread to narrowbodies and there will be some huge buying opportunity," Anderson said, adding: "There aren't many people in the world who can take a dozen 777s".

Canberra, DC tie-up

CANBERRA is keen to boost its awareness on the global stage, with the ACT Government saying this week it is looking to establish tighter bonds with the US capital.

ACT Chief Minister Andrew Barr said synergies between Canberra and Washington DC were being explored, with the cities "very similar in purpose, history and economy".

Raised avenues of discussion for collaboration include tourism.

Creative Cruising[×]

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Friday 16th Oct 2015

Amazon axe hotel site

ONLINE business Amazon has confirmed it is exiting the hotelbooking business, shutting down its Amazon Destinations service which was rolled out this year.

Bookings on travel.amazon.com and the Amazon Local app were wound up earlier this week, with the portal stating bookings made previously will be honoured.

"We have learned a lot & have decided to discontinue Amazon Destinations," a spokesman said.

EVA Air 787-10 intent

BOEING has announced that

will enable the Taiwanese carrier to expand into new markets, including Southeast Asia, Oceania and North America, Boeing said.



AN ELDERLY man from China has taken it upon himself to secure a seat on his next flight by bringing one from home.

Sceptical that all the seats on his flight would sell out, the man turned up at Guangzhou Airport to board his flight with a dining chair from his home setting, worried there would be no seat on the plane for him.

Of course he was told by security the chair couldn't come on the plane and he'd have to check it into the hold.

The man returned to the gate later with the chair wrapped up, saying he was worried his chair would be damaged if checked.

Once he was assured there was no standing room and everybody would get a seat, the man let his children seeing him off take the chair back home.



QF beefs up Americas c'share

QANTAS this morning unveiled a significant expansion of its codeshare operations in North America, with the QF code to be applied to 40 new routes across the US, Canada and Mexico (TD breaking news) in partnership with American Airlines, Alaska Airlines and WestJet.

Seven Seas free wi-fi

REGENT Seven Seas Cruises will offer free unlimited wi-fi across all suite categories during the 2016/17 winter voyages.

Currently, only passengers in Regent's top suite categories were provided access to free wi-fi & other guests receive a package of 200 minutes free (or more, depending on cruise length).

The line also announced four new destinations for the 2016/17 season, including Gisborne, New Zealand; Rijeka, Croatia; Harvest Caye, Belize & Mazatlan, Mexico.

codeshare routes out of San Francisco when QF resumes flights in Dec, while there are also more connections ex LAX to Mexico and Canada plus 25 additional city pairs on WestJet flights ex Vancouver, Calgary and Toronto.

The move will see more

To be progressively placed on sale over the next week for travel effective 25 Oct, new American Airlines codeshare routes will include Los Angeles to Charlotte, Columbus, Philadelphia, Pittsburgh and Raleigh Durham, plus flights ex SFO to Charlotte, Philadelphia and Phoenix.

Qantas will also codeshare on AA flights from LAX to Vancouver, as well as to Mexico City, San Jose de Cabo and Guadalajara in Mexico.

Alaska Airlines will place the QF code on its flights from San Francisco to Seattle, Portland and Palm Springs.

Star Alliance member carrier EVA Airways intends to order up to 24 787-10 Dreamliner aircraft along with two additional 777-300ER jets, in a transaction valued at over US\$8 billion at list prices.

The "intent to purchase" deal

QATAR Scotland

Fly Qatar Airways to experience Scotland's spectacular celebrations

Whether your clients are eager to trace their ancestry, or seek unforgettable feasts and festivals, Qatar Airways with their luxurious Boeing 787 Dreamliner is the top choice for a 5-star travel experience.

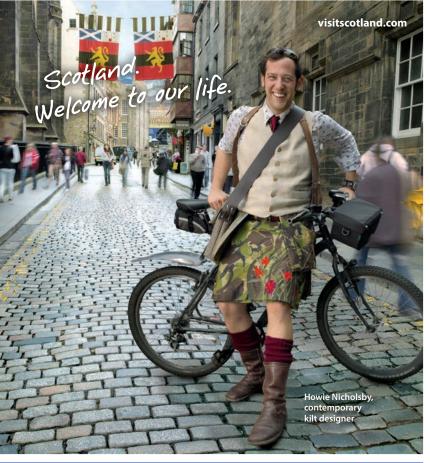
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With the SCOTSagent programme, you can even become an expert in the Scottish way of life and send your clients on a trip they will treasure forever. Find out more at **visitscotlandtraveltrade.com**

For more information contact your Qatar Airways sales representative or log on and register at qatarairways.com/tradepartners

Fares above depart from Perth. On sale until 4th November 2015. For travel from the 1st March to 23rd March 2016 and the 28th September to 31st October 2016. Other Edinburgh sale fares are available for other travel dates. Qatar Airways flights from Melbourne and Perth to Doha are operated on the Boeing 777-300ER and from Doha to Edinburgh on the Boeing 787 Dreamliner.



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CA resumes KL route

AIR China has announced the resumption of flights between Beijing and Kuala Lumpur. Effective 26 Oct, CA will operate four weekly A330 services to KUL.

Aladdin & Genie Sydney bound



A STAGESHOW adaptation of Disney's famous musical *Aladdin* is bound for Sydney, secured by Destination NSW to open at the Capitol Theatre in Aug next year.

It marks the third time a Disney Theatrical Production has made an Australian debut in Sydney.

NSW Minister for Trade, Tourism and Major Events Stuart Ayres said the announcement shows that Sydney is Australia's home of live performance and first run musicals.

"The NSW Govt is committed to securing a world-class calendar of musicals for the State, providing yet another compelling reason for visitors to come to Sydney & NSW," Ayres said yesterday.

The Minister (right) is **pictured** with Thomas Schumacher, president & producer from Disney Theatrical Productions.

Radisson RED to Bali

CARLSON Rezidor Hotel Group has secured a deal with Saphir Group to expand its footprint in Indonesia by four properties.

The agreement includes the debut of the Radisson RED brand in Indonesia, with properties in both Jakarta and Bali.

The portfolio includes Radisson RED Jakarta CBD, Radisson RED Bali Legian Camakila, Radisson Bali Legian Camakila and Radisson Bali Tanjung Benoa.

Collectively, the new additions will add more than 470 keys in Indonesia, and boosts the group's network of properties in Indonesia to nine.

The two Radisson branded hotels are slated to open by 01 Jan.

President Asia Pacific Thorsten Kirschke said the expansion in Indonesia reinforces Carlson Rezidor's presence in the country.

Air NZ increases NRT

AIR New Zealand is bolstering capacity on the Auckland-Tokyo Narita service, with GDS displays showing the airline will offer nine weekly frequencies between 27 Mar and 07 May.

The Star Alliance carrier is scheduled to operate the route on a daily basis between 03 Dec and 26 Mar using Boeing 787-9s.



Win tickets to THE SOUND OF MUSIC

The world-famous movie "The Sound of Music", based on the life of the Austrian von Trapp family, is celebrating its 50th anniversary in 2015. A remarkable year for the city of Salzburg, the original shooting location of the movie, which celebrates the anniversary with a range of events and special productions.



To coincide with the anniversary, the London Palladium production of "The Sound of Music" will come to Australia at the end of 2015 with shows in Sydney, Brisbane and Melbourne.

The Austrian National Tourist Office is giving readers a chance to win tickets for the Opening Nights in each city.

Just tell us in 25 words or less why YOU need to win those tickets!

Send your answer to soundofmusic@traveldaily.com.au

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*Terms and conditions apply. Fare levels displayed include return Economy Class airfares valid for departures from Melbourne for travel from 22 JAN 16 to 30 SEP 16. Fuel and applicable taxes per person correct as at 09 SEP 15. Valid for sale until 31 OCT 15. Fare levels may vary due to currency fluctuations and are subject to availability, flight restrictions and booking confirmation. Blackout periods apply, Nil minimum stay; maximum stay is 12 months. Stopovers permitted in Abu Dhabi at guest's own expense. Other fares available for travel to other destinations on our global network and for travel at other times. Change fees and cancellation penaldise apply.



Hilton Wellness Club

A DISCOUNTED spa treatment each month is available to members of the brand new Hilton Worldwide Spa Club, announced this morning by the hotel giant.

Local residents can join up and gain access to spa treatments & amenities at their nearest Hilton, Conrad, Waldorf Astoria, Curio, DoubleTree and Embassy Suites.

Members can enjoy a 50-60 minute massage or facial each month at a minimum 30% saving with a 12-month membership.

The program will roll out at 30 hotels before the end of the year ahead of a wider launch in 2016.

Scoot adding Jeddah

SINGAPORE Airlines will turn over operation of flights between the city state and Jeddah, Saudi Arabia to low-cost offshoot Scoot, effective from 01 May 2016.

Scoot will take over the thrice weekly route using Boeing 787-8 *Dreamliner* aircraft, marking its debut service to the Middle-East.

London visits sky high

A RECORD 5.1 million tourists visited London in the second quarter of 2015, say figures from the Office for National Statistics International Passenger Survey. The number was a 6% jump

year-on-year for the three month period, which also saw spend reach £3.2 billion, itself up 8%. Just shy of 10 million entered Great Britain over the quarter.

2nd Sheraton Jakarta

STARWOOD Hotel & Resorts Worldwide has opened Sheraton Jakarta Gandaria City, the second Sheraton in Jakarta, Indonesia.

The hotel has 293 rooms and suites, a fitness centre, outdoor pool and Sheraton Club lounge.

Angling in Arnhem

A SIX-PART documentary series showcasing the "undiscovered" region of Arnhem Land in the Northern Territory will screen its first episode this weekend.

Dubbed Fishing The Wild, the show will highlight opportunities for fishing tourism in the region. Indigenous culture, local diving and beaches will also feature. The first episode will hit screens

on 7Mate from noon AEST on Sun.

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Big things on Rail Europe horizon



RAIL travel in Europe continues to go from strength to strength in the Australian market, with Aussies now making up around 10% of Rail Europe's pax pipeline. Sales are growing strongly also, with around every eighth Eurail pass purchased coming from the Pacific region.

The collective of Europe's national and private rail, bus and some ferry operators now features more than 30 members.

Rail Europe's regional manager Australia Ingrid Kocijan invited a group of industry partners to get together in Sydney last night to learn more about where the organisation is headed in 2016.

It's safe to say big things are set to hit the tracks next year, with announcements to follow soon.

Some previously retired passes will make a comeback in response to healthy passenger demand.

In addition, qualification rules surrounding some passes will be simplified, opening up a wider variety of options for Australian groups of all sizes to plan their adventures around Europe.

The company urged agents to inform their clients of the Rail Europe smartphone app, which offers full timetables for European services without going online.

The app has chalked up one million downloads so far and is considered a handy companion for navigation around the system. Some interesting snapshots of the local market were provided, with Australians preferring to use the majority of their rail passes on services in Western Europe.

The top ten travelled countries by Aussies was led by Germany, with Italy, Switzerland, France and Austria next in line.

Currently in market is a 20% off tactical promotion covering Eurail Global and Select Passes, which has been extended for sale until 01 Dec for travel to 31 Mar.

Kocijan is **pictured** above with Rail Europe's two visiting int'l delegates Clarrisa Mattos, market manager Pacific, North & South America (left) and Silvia Görlach, sales and marketing manager.

ICC onto world stage

NSW Premier Mike Baird has starred in a newly launched film for the forthcoming International Convention Centre (ICC) Sydney, sharing how the soon-to-finish centre will transform the city.

The film was screened at IMEX America and features renderings of the centre's interior, showing its look, design and capacity.

Audiences at the US show were also shown how the integrated convention, exhibition and entertainment destination aims to attract new business events.

Due to open at the end of next year, ICC Sydney will offer capacity for three events concurrently. **CLICK HERE** to view the film.



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Barbie & Ken show off QF threads



ON-AND-OFF couple Barbie and Ken have been spotted donning Qantas uniforms of the last 95 years to celebrate the airline's 95th birthday in Nov.

The airline launched a slightly quirky pop-up exhibition at its Sydney Qantas Club featuring a collection of 44 Barbie & Ken dolls wearing Qantas uniforms.

A former Qantas long haul flight attendant, John Willmott-Potts put together the uniforms and donated them to the Museum of Applied Arts and Sciences.

Qantas then asked designer Martin Grant to create a mini version of the current Qantas uniform to update the collection.



GTA Hong Kong push

GTA has banded together with 21 hotels in Hong Kong to try and stimulate demand amidst a drastic fall in tourist arrival numbers in the first half of 2015.

GTA will launch a marketing campaign, including training videos and other educational materials to boost inbound tourists, focusing on short and medium haul markets such as Japan, South Korea, South East Asia, Pacific and the Middle East.

To view the full Barbie & Ken gallery of Qantas uniforms, CLICK HERE.

CX Sep traffic climbs

CATHAY Pacific and Dragonair carried a total of 2,632,845 pax in Sep – an increase of 5.8% compared to Sep 2014.

CX gm revenue management Patricia Hwang said: "After a very busy summer peak, pax traffic dropped back in Sep in line with our expectations. However, demand in the Economy cabins remained generally robust and we saw a decent increase in load factor," which grew to 83.9%.



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No weekends, no late nights, generous conditions. Proficiency in Social Media would be an advantage.

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VX adding DAL-LAS

TWO daily roundtrip flights will be launched by Virgin America on the Dallas Love Field-Las Vegas route, including a red-eye service for party-goers, starting 01 Dec.



Booking.com Biz growth spurt

MORE business travellers are opting to use Booking.com over their current method, with the website revealing that more of its leisure travellers are making business bookings.

Among the website's customers, location is the primary factor when choosing a place to stay

Rosewood BKK office

ROSEWOOD Hotel Group has opened a regional sales office in Bangkok and has appointed David Campbell to head up the office as regional director of sales and marketing – Southeast Asia.

Campbell was previously director of sales and marketing for Rosewood Beijing.

Closer to home, Rosewood is one of five new hotels to be built in Brisbane as part of the Queen's Wharf resort/casino activation.

when travelling for work, says Ripsy Bandourian, senior product owner, Booking.com.

"With around a third of US business bookings on Booking. com made at places that are not hotels, there's also a clear and growing desire for something different," Bandourian said.

"The traditional executive crash-pad of the past may have had its day. Today's business travellers wear more guises and require more choice, control and flexibility over where they choose to rest their heads."

The company has adapted their product, with Booking. com for Business providing a free tool for travel managers & assistants that allows booking on behalf of others and business travel features on Booking.com highlighting places which are used a lot for business.

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Britz USA, RoadBear RV

The successful candidate will be able to develop/increase our profile with trade partners, organise and attend agent famils, represent all brands at trade/consumer shows and events (including weekend work) and have strong presentation skills.

If you think you have what it takes, please submit your application via the following link: https://careers.thlonline.com/?job=21814SKA Applications close Friday 30 October 2015.



APT saving deadline

APT'S Celebration Savings will end at the end of this month. Offers include free return flights to Europe and a free cabin upgrade - see aptouring.com.au.

AirPlus virtual credit card launch

AIRPLUS International's A.I.D.A. Virtual Card has been allowed to launch, after regulatory barriers were lifted, paving the way for non-banks to become credit card issuers and card acquirers.

A.I.D.A. enables corporate travel managers and business travellers to securely create single-use virtual MasterCard credit card numbers from their desk or on the run that are permitted by any travel supplier around the world, wherever MasterCard is accepted and that instantly reconcile expense transactions to their relevant AirPlus Company Account.

Waikiki leap year deal

OUTRIGGER Waikiki Beach Resort is running a Leap Year special, offering a free fourth night to travellers who book a vacation over Leap Day.

The special is bookable now and is valid for stays beginning 26 Feb 2016, through 03 Mar 2016. Go to www.outrigger.com. AirPlus says the card will accelerate its growth in payment solutions in the corporate travel market and they expect uptake in Australia to be strong.

"There is nothing like A.I.D.A. in Australia right now – we will be the only supplier to directly offer a virtual credit card that is backed by a complete payments solution, and that does not require pre-funding," said AirPlus International's country manager Australia, David Newington.

Ann Sherry influential

CARNIVAL Australia ceo Ann Sherry is the overall winner of the 2015 Australian Financial Review and Westpac 100 Women of Influence Awards.

Sherry restored the reputation of cruising and led the resurgence of the industry in the region and was instrumental in introducing paid maternity leave into the corporate sector during her time at the Westpac Group.

For all the winners, **CLICK HERE**.

HAWAI'I TOURISM

OCEANIA

Country Manager (Australia) – Hawaii Tourism

The Walshe Group, representative for Hawaii Tourism in Australia is looking for an experienced and dynamic individual to lead our small dedicated Hawaii Tourism team, based in Sydney.

Key Responsibilities:

- Develop and implement an annual sales & marketing plan, incorporating travel trade, MICE, PR and media activity
- Initiate innovative concepts and campaigns to stimulate travel to Hawaii
- Build strategic relationships with key customers & stakeholders
- Develop trade cooperation
- Take accountability for the achievement of KPIs and objectives
- Key Requirements:
 - A proven track record in a senior marketing, management or public relations role in the travel industry
 - A first hand understanding of the requirements of destination marketing
 - First rate presentation & interpersonal skills
 - Established relationships with Australian travel trade and media
 - Experience in managing a team and annual budget
 - A formal qualification in marketing, business or communications preferred
 The

Email applications to applications@walshegroup.com by Friday 23 October 2015.



Emirates & SSO celebrate 13 yrs



THE Sydney Symphony Orchestra (SSO) and Emirates celebrated 13 years of partnership last Fri at the Sydney Opera House.

The SSO held a special event prior to its Sibelius 2 concert which saw the soloists on stage handed flowers by two Emirates cabin crew.

Divisional vp of Emirates Australasia Barry Brown said: "Our partnership with the Sydney Symphony Orchestra

Bachelorette to NZ

AUSTRALIA'S Bachelorette Sam Frost will spend time with her final two potential soulmates in New Zealand for the season finale of *The Bachelorette Australia*.

One bachelor will explore Rotorua on a white water rafting trip before indulging in Rotorua's thermal luxury.

Frost will then travel by seaplane with the other bachelor to Waiheke Island before heading to Auckland, where Frost's family will meet the final two.

She will then make her choice at a secluded Auckland location.

Greyhound cruising

GREYHOUND Australia is offering coach transfer deals for Princess and P&O cruise passengers in Queensland.

The bus operator is offering \$34 return coach transfers to connect travellers from Toowoomba, the Gold Coast, Hervey Bay and the Sunshine Coast with ships at Brisbane's Portside Wharf.

Return transfers for \$15 are available from Brisbane Domestic Airport and Roma Street Transit Centre to the wharf. is an integral part of our longterm commitment to the arts in Sydney, and Australia.

"This is one of our longest partnerships and being a Principal Partner of the SSO's Emirates Metro concert series means we are able to continually connect our passengers with their passions."

Pictured above: Emirates cabin crew presenting Concertmaster Andrew Haveron flowers at the concert.



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United Kingdom London West England Shanghai Hong Kong New Zealand Western Cape Malta Fiji Sydney Melbourne Perth Brisbane Canberra Tasmania





Excite Flexicomm

ONLINE wholesaler Excite Holidays will next week roll out a new feature which allows travel consultants to set their own sell price on Excite bookings.

Dubbed "FlexiComm" the enhancement enables agents to adjust their commission, not just during the search process but also at time of payment.

Trails relocates office

DMC Trails of Indochina has relocated its headquarters in Vietnam as it aims to bring three offices all under one roof.

The new address is 33 Le Trung Nghia Street, Ward 12, Tan Binh District, Ho Chi Minh City.

MCY guarter million

SUNSHINE Coast Airport at Maroochydore in Queensland saw a 12% jump in arrival numbers for the first three months of the 2015/16 financial

year - welcoming 250,000 pax. According to official figures from the facility, the result was the highest traffic tally for the Sep quarter on record.

Capacity climbed 11% year-onyear, while average passenger loads recorded an 11% increase.

Active Chauffeur ride

AUSTRALIAN agency Active Travel is offering a free one-way chauffeured ride from metro residences to a capital city airport on bookings of its new seven-day 'Gardens of London' UK tour. Run in conjunction with the Royal Horticulture Society, the tour departs 20 May & offers VIP entry to the Chelsea Flower Show. Book by 31 Oct to avail offer.

TRAVELMARVEL (

Travel More

WIN WITH TRAVELMARVEL

Escorted Great Rail Journeys through Europe have arrived at Travelmarvel in 2016 and to celebrate, Travel Daily is offering readers the chance to discover the romance of rail. Every day we'll showcase the many highlights and destinations available on Travelmarvel's Great Rail Journeys.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win a 9 day Edinburgh, the Highland and Islands tour for two, departing June or September 2016. Send your answers to rail@traveldaily.com.au





Q11. Travelmarvel is a member of which family who has celebrated over 85 vears? int: see p3 of Travelmarvel's 2016 Great Rail Journeys brochure

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Travel Specials

WELCOME to Travel Specials, Travel Daily's Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Earlybird discounts are now in market for Mauritius for travellers planning their warm-weather getaways for next year. Le Canonnier Hotel and Paradis Hotel & Golf Club is offering 20% off all bookings made 30 days prior to departure, with an extra 10% off if staying 12 nights or more. Valid 18 Apr - 30 Sep 2016. Phone Journeys & Africa on 1800 624 268 to book.

Stay Pay deals on the Elewana Collection of luxury safari lodges and camps in Kenya and Tanzania are available through World Journeys. A number of camps offer up to Stay 10 Pay 7, with 2-for-1 deals also when staying seven nights or more, if deposited by 30 Nov. Ph 1800 155 044.

All room categories at Coconuts Beach Club Resort & Spa in Samoa are now on sale at 40% off, including overwater fales, for bookings by 20 Dec and travel to 30 Jun 2016, with no high-season blackout dates. For more information, phone Precise Travel Marketing or book via your wholesaler.

Located at the southern tip of the Grampians National Park in regional Vic sits The Royal Mail Hotel, which is offering a 25% discount on stays of three nights or more - a saving of up to \$220. Valid for stays from 01 Dec to 29 Feb 2016, the Three Day Stay package includes daily breakfast of produce from the organic garden. See www.royalmail.com.au for info.

New website for HA

HAWAIIAN Airlines has turned on a refreshed website, offering a new "weeklong fare hold" feature to hold a fare for up to seven days.

The site has been designed to simplify user navigation and offer rich travel content backed by colourful images of the islands.

Cognac lovers unite

GUESTS staying at the Victoria Palace Hotel in Paris for two consecutive nights on weekend promotional rates between 01 Nov and 29 Feb 2016 will receive a decanter of Cognac in the room.

A second bottle of cognac will be gifted upon departure - see www.thehotelconnection.com.au.

HOU internationalised

HOUSTON William P Hobby Airport has opened a new fivegate concourse in partnership with Southwest Airlines, enabling the launch of five new routes.

The newly "internationalised" terminal has allowed Southwest to inaugurate flights from the Texas city to Cancun, Mexico City, Puerto Vallarta, San Jose del Cabo and San Jose.

Collette into the wild

TOUR operator Collette is inviting travellers to celebrate 100 years of the American National Park Service (NPS) and National Park Foundation (NPF).

In line with the occasion, the NPS and NPF are running a series of events & activities in National Parks across the US during 2016 in a new 'Find Your Park' program.

Collette says its new brochure offers a range of itineraries taking in many of the country's National Parks and is welcoming Aussie travellers keen to 'Find Their Park' while exploring the United States.

STB Mastercard team

TRAVELLERS to Singapore can avail a range of exclusive deals and value-adds as part of a new tie-up between Mastercard and the Singapore Tourism Board.

As part of the city state's 50th birthday celebrations, the pact allows Aussie travellers to enjoy VIP tours of Universal Studios and 1-for-1 dining at 50 restaurants.

Shopping at any one of 16 participating malls across the city will also earn travellers a free S\$50 prepaid Mastercard gift - see www.yoursingapore.com for info.







FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com.au NSW & ACT - 02 9231 6377 - apply@aaappointments.com.au VIC, WA & SA - 03 9670 2577 - recruit@aaappointments.com.au QLD - 07 3229 9600 - employment@aaappointments.com.au

DO YOU LOVE THIS SUNBURNT COUNTRY? INBOUND FIT AGENT SYDNEY CBD – SALARY PACKAGE DOE

This renowned inbound agency is searching for a domestic guru to design packages for discerning European travellers. Create bespoke FIT itineraries throughout Australasia; from a helicopter ride over the Great Ocean Road to relaxing in Rotorua's bubbling hot pools. If you have inbound exp, Tourplan & pref 2nd language, this is your chance to sell your sunburnt country! Work for an industry leader & enjoy M-F only plus ongoing product training. Apply Now to become a Domestic Guru!

LET'S TALK BUSINESS! DOMESTIC & MULTI-SKILLED CORP OR LEISURE EXPERTS SYDNEY – TOP SALARY PACKAGE & INCENTIVES

If you are a multi-skilled or domestic corporate or VIP leisure agent this is your chance to secure a fab role in this booming sector. Service a dedicated portfolio for multiple clients, domestic & international travel requests; providing the highest level of customer service. From TMC to boutique agency throughout Sydney, be rewarded with a salary you deserve plus other discounts, an office closer to home & M-F only. If you have min 3yrs exp, solid airfare & GDS skills plus a passion to succeed, we have the role for youl

FINAL DAYS TO APPLY CORPORATE TRAVEL CONSULTANT PERTH - SALARY PACKAGE TO \$75K + (INCL. BONUSES)

Well established national corporate Travel Management Company seeks 3 new corporate travel consultants urgentlyl With business booming, this respected company requires 3 competent travel professionals to service their high profile account. Working Monday – Friday hours only, you will join a successful well known office in a wonderful area of Perth. This role could be yours if you have at least 3 years'

experience as an international corporate travel consultant & a can do attitude. Don't delay, earn the best salary in Perth!

JOIN IN THE SUCCESS! GROUPS RESERVATION CONSULTANT BRISBANE – \$45-50K + SUPER

A fabulous opportunity is now available for an experienced groups travel consultant to join this leading travel company. This role will have you working in a team handling enquiries, sales & reservations for all tours. A great salary is on offer plus travel discounts, Mon-Fri hours and more. Previous groups experience essential plus strong international product knowledge, communication, organisation, attention to detail, sales & customer service skills. If this sounds like you apply todayl

SET SAIL INTO THIS AMAZING ROLE! WHOLESALE & RETAIL CRUISE SPECIALIST & MANAGER SYDNEY – TOP SALARY PLUS INCENTIVES

Do you know your ship? This global cruise liner is looking for a passionate Manager to join their team. In this hands on role, you can enjoy designing all-inclusive packages as well as managing your team to success. Liaise closely with your Management colleagues to drive the company forward. If you have min 5 yrs exp, a passion for cruise, solid GDS skills & management exp; you will be rewarded with a top salary, beautiful offices, ongoing development & famils/inspections. Jump ship & come on-board today!

AHOY MATEY - STEP BEHIND THE SCENES EXPERIENCED CRUISE CONSULTANT

MELBOURNE – SALARY PACKAGE UP TO \$47K + BONUSES Fancy yourself as a cruise expert? This online cruise specialist services phone and email enquiries from clients, assisting with bookings and enquiries for the luxurious Holland America, Celebrity & Princess Cruises just to name a few. You must have a min 2 years' experience with personal cruise experience and strong knowledge of all the major cruise wholesalers. In return the right candidate will be offered a great salary + bonuses, fun and social team environment and a great city fringe location. Top rolel

AUSTRALIA'S LEADING TOURING COMPANY ARIFARES TRAVEL SPECIALIST

MELBOURNE (BAYSIDE) – SALARY PKG \$51K + BONUSES This award winning global tour operator are seeing amazing growth and as such, are seeking a new consultant to join their fun and social team in their airfare & ticketing department! Working behind the scenes you will be supporting the reservations and retail teams with all airfare enquiries including fare routings, current promotions, together with ticketing all flights for the organisation. Monday to Friday hours only. Sensational working environment where staff are treated as number 1.

ALL SIGNS POINT NORTH SENIOR RETAIL TRAVEL CONSULTANT ROCKHAMPTON – SALARY PACKAGE \$50K - \$55K OTE

Experienced Travel Consultants – If you are currently living in Rockhampton or looking at relocating then check out this once in a blue moon opportunity! This independent retail agency is currently on the hunt for a fresh face to join their team. Business has been booming and they require an experienced senior retail travel consultant to create domestic and international holiday packages for their repeat and referral clientele. Minimum 2 years' experience is a must along with strong Galileo skills. Apply today.



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YOU SHOULD FIND SOMETHING TO KEEP YOU BUSY A forty-two acre waterpark. Twenty-two award winning restaurants. Three pristine beaches. Two clubs for kids and teens. A nightclub and a beach bar featuring world-class DJs. The luxurious ShuiQi Spa and more than one chance to get up-close to dolphins and sea lions. At Atlantis, there's never a dull moment.

CHECK INTO ANOTHER WORLD atlantisthepalm.com