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Friday 23rd Oct 2015

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Tigerair focused on Bali

TIGERAIR is eagerly awaiting a green light from Indonesian authorities for its planned launch of short-haul int'l services to Bali, with sales on its first international service meeting expectation.

Speaking exclusively with **Travel Daily** in Melbourne this week, the head of the budget carrier Rob Sharp said Denpasar flights ex Melbourne, Adelaide & Perth are "on track with our business plan".

Services are due to commence 23 Mar, with Tigerair Australia operating three re-configured Boeing 737-800 jets taken from the fleet of parent company, Virgin Australia Group.

Sharp said the weeks leading up to Christmas will be a key booking window, but for now Tiger is "very comfortable" with its position.

"It's a big step change so we are focused on getting approvals.

Last month, the International Air Services Commission ruled TT was "reasonably capable of obtaining the necessary approvals to operate the Indonesia route and reasonably capable of implementing its proposed operations", adding the airline

will provide "public benefits" on the Indonesia route (**TD** 30 Sep).

"The Australian Commission approvals have come through, we are progressing the Indonesian approvals and operationally there is a lot of work happening behind the scenes," Sharp told **TD**.

"We are well placed and really looking forward to the launch," Sharp commented.

He said Bali was the ideal gateway for Tigerair Australia to launch its overseas operation.

"We did a lot of research on Bali. It is a budget, adventure market - so it's a good fit for us".

Questioned by **Travel Daily** about future short-haul leisure destinations such as New Zealand and in the South Pacific, Sharp said "we are very focused on making it [Bali] happen".

"Part of this is to actually assess the Tigerair business model in the short-haul international arena as well, so from a group perspective it is important to get it right."

Sharp added, "We'll make announcements in due course if we are going to expand the operation internationally".

AFTA cc levy guide

AFTA yesterday issued its members with a new information sheet to use in the event that consumers raise the issue of credit card surcharges.

The federal government this week announced a possible cap on credit card surcharging, but full details are yet to be confirmed or legislated and any changes won't become effective until next year at the earliest.

The new information sheet highlights a range of issues impacting the acceptance of credit cards including costs such as interchange fees, the cost of maintaining the merchant terminal and fraud prevention.

A recent AFTA survey of surcharging rates showed figures in the range of 2-4% depending on card type, which "indicate compliance with the current RBA guidance note" - **CLICK HERE**.

Today's issue of TD

Travel Daily today has nine pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- Travel Trade Recruitment
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WSA airport levy?

PASSENGERS travelling to Sydney Airport could be charged a new tax to fund the multi-billion dollar Western Sydney Airport (WSA) at Badgerys Creek.

News Limited reports former Treasurer Joe Hockey was keen to introduce a new levy of \$5 on all domestic flights in & out of SYD and a \$10 levy on all international flights to pay off the facility.

The proposal remains under consideration by the government.

QF-MU alliance takes off

QANTAS has promised shorter transit times, more codeshare options and greater frequent flyer benefits for passengers travelling to and from China effective next month, with the commencement of its expanded strategic partnership with China Eastern Airlines (**TD** 21 Aug).

From this weekend, QF and MU will also co-locate their operations in Terminal 1 at Shanghai Pudong International Airport, giving customers streamlined check-in facilities, improved connection times and access to MU's lounge facilities.

Connections will be simpler to 65 QF codeshare services operated by China Eastern, including a range of new destinations such as Wuhan, Jinan and Changchun.

"Our goal is to be the first

choice for travel between Australia and China," said QF International ceo Gareth Evans.

"We see huge potential for this expanded partnership with China Eastern as tourist numbers grow and the China-Australia free trade agreement is finalised."

Effective 01 Nov, Qantas customers will be able to book on the QF code on China Eastern's double daily flights from Shanghai to both Sydney and Melbourne.

Qantas also codeshares on MU flights from Sydney to Beijing via Nanjing, as well as new year-round Brisbane-Shanghai flights which will commence in twelve months time.

QF pax will eventually be able to access a new PVG lounge facility currently under development by China Eastern, due for completion in the third quarter of 2016.

BYOjet growing fast

OTA BYOjet has been ranked 35 in the annual "BRW Fast 100" listing of Australia's fastest growing companies.

BYOjet founder Lenny Padowitz said he was thrilled the company had been acknowledged this way.

"This has been an exciting year for BYOjet and we will continue to focus on our key growth drivers," Padowitz said.

BYOjet is part-owned by publicly listed Disruptive Investment Group.



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HONG KONG
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MARKETING
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The Hong Kong Tourism Board is a dynamic, global marketing organisation whose mission is to promote Hong Kong as a unique, world-class destination. The Board requires a Marketing Services Executive, for its Australia, New Zealand and South Pacific operations, based in Sydney.

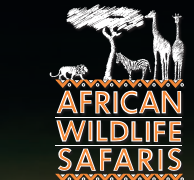
The Marketing Services Executive is responsible for assisting the Manager, Consumer Communications, in coordinating and implementing projects across the consumer marketing discipline. An understanding of integrating traditional and digital marketing activities into the consumer communications mix is essential.

The position is also responsible for consumer and media enquiries, and some basic administrative duties.

Ideally, candidates will have relevant tertiary qualifications in marketing and/or communications, excellent written and communication skills, extensive computer capabilities, and a working knowledge of Hong Kong.

Remuneration package will be negotiable but will include medical benefits and superannuation.

Applications should be sent by Fri 6 Nov 2015 to
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Airbnb adds Australia insurance

ACCOMMODATION disruptor Airbnb today announced the expansion of its Host Protection Insurance program to cover sixteen countries worldwide including Australia and New Zealand.

The program, which initially debuted in the US early this year, provides of protection to hosts if one of their guests is accidentally injured during their stay.

Coverage is provided up to US\$1 million, and the revamped scheme is now a "primary insurance program" meaning it may provide coverage to hosts irrespective of their other insurance arrangements.

Offered in partnership with a Lloyd's of London participant, the Host Protection Insurance program may also cover a range of situations where a guest causes damage to the surrounding areas of a listing - for example, if water damage from an accident impacts

a neighbouring property.

Hosts are automatically covered effective immediately, while as well as Australasia other countries covered include Canada, China, France, Germany, India, Ireland, Italy, Japan, the Netherlands, Singapore, Spain, the UK and the USA.

Flypelican to Ballina

NSW regional carrier Flypelican is set to commence flights between Newcastle and Ballina, with the new route to debut effective from 07 Dec.

Daily return flights will operate using the airline's 19-seat Jetstream 32 aircraft, with the carrier's ceo Paul Graham saying he hopes to boost frequencies as demand grows.

"Discussions with Ballina Shire Council have been very positive," he said, with one way fares on the route starting at \$99.

QF confirms Woolies loyalty revamp

QANTAS last night sent an email to its frequent flyer members, updating them on the partnership with the Woolworths Everyday Rewards scheme.

Without providing any details, QF confirmed that it was working "to ensure how, as a loyal member of Qantas Frequent Flyer and a Woolworths shopper, you will continue to get the best value from the rewards program".

It's understood that Woolworths will roll out a revamped loyalty program next week, with the aim of reducing the heavy expense of Qantas points which are estimated to currently cost the supermarket giant as much as \$100 million every year.

Woolworths is expected to gear the program towards more in-store rewards for shoppers, with a significant majority of Everyday Rewards members believed to be not actively engaged with Qantas.





Window Seat


STARWOOD'S funky Aloft Hotels brand has launched a new room service menu which only millennials will understand.

The new "TiGi" (Text it, Get it) menu is based on "emoji" characters, with the first hotel to feature the option being Aloft Manhattan Downtown - Financial District in New York.

Guests can simply text an emoji of what they want to the hotel's front desk, with six options available, including:

 ("the hangover")

 ("the munchies")

 ("the re:fresh")

while there's even a "surprise me" emoji (right) offering "fun swag and cool stuff".



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IASC approvals galore

THE International Air Services Commission yesterday issued a number of determinations, including allocating Qantas 540 seats per week on the Cook Islands route which will enable Jetstar to fly between Australia and the Cooks via NZ from Mar.

A previous determination relating to Canada has been varied to allow American Airlines to code share on QF flights from Sydney to Vancouver, while on the Singapore route Qantas has been allocated 300 seats to be used to exercise stopover rights between Singapore and Colombo.

The Singapore capacity may be used in joint services with a wholly owned Qantas subsidiary as well as with Emirates and Sri Lankan Airlines.

Tasman Cargo Airlines has also been issued a determination allowing it to operate unlimited freight capacity on the New Zealand route for ten years.

FTE 2016 regos open

TOURISM Fiji this morning announced that registrations for the 2016 Fijian Tourism Expo are now open, with the event once again taking place at the Sheraton Fiji on Denarau Island from 03-06 May next year.

Director of Events, Sally Cooper, said the showcase would be bigger and better next year, having grown by 30% in 2015 with more than 600 participants in attendance.

For more info [CLICK HERE](#).

Industry sales seminar

MARK Carter will run a free sales seminar for the travel industry in Melbourne next week.

Taking place on Thu 29 Oct at the Mantra on Russell, topics will include Sales Psychology, Methods of Sales Leadership and Behavioural Science.

There are just a few spots left - mc@markcarter.com.au.

New Cairns mascot

THIS cute cartoon sea turtle is set to entice Japanese travellers to visit Cairns and the Great Barrier Reef region.

Wearing what may be budgie-smugglers, the creature named "Cairpi" was created by Tokyo design student Ryoko Matsuba, as part of a competition which took place across nine colleges in Japan earlier this year.

Cairpi will make its first outing next week at the 03 Nov launch of the \$500,000 Cairns & Great Barrier Reef Pop-up Shop campaign in Tokyo and Osaka, in partnership with H.I.S. Travel.

Tourism Tropical North Qld ceo Alex de Waal said the Japanese market was rebounding, with 3.1% growth for the year to 30 Jun, to 88,000 arrivals.



Travel Trade IT issue

TRAVEL Trade Recruitment has advised the industry that it is experiencing some technical problems today.

As a result the company's staff will not be able to access email until Mon 26 Oct; clients requiring any assistance or enquiries in the meantime can call TTR on 02 9113 7272.

LH ditches First beds

LUFTHANSA is phasing out its unique First class fixed beds on 10 of its Boeing 747-400 aircraft, introduced four years ago.

The novel 'seat and a bed' product was positioned on the upper deck of the 747 adjacent to First class seating, enabling the eight premium passengers to move between seat & bed at will.

Runwaygirlnetwork.com reports Lufthansa will replace the luxury product with new Business and Premium Economy seats.



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*Terms and conditions apply. Fare levels displayed include return Economy Class airfares valid for departures from Melbourne for travel from 22 JAN 16 to 30 SEP 16. Fuel and applicable taxes per person correct as at 09 SEP 15. Valid for sale until 31 OCT 15. Fare levels may vary due to currency fluctuations and are subject to availability, flight restrictions and booking confirmation. Blackout periods apply. Nil minimum stay; maximum stay is 12 months. Stopovers permitted in Abu Dhabi at guest's own expense. Other fares available for travel to other destinations on our global network and for travel at other times. Change fees and cancellation penalties apply.

Friday 23rd Oct 2015

Dry xmas in Sri Lanka

SOME hotels in Sri Lanka will not be serving alcohol on Christmas Eve or Christmas Day after the Sri Lankan government Excise Department declared 25 Dec a "Excise Holiday".

MEL Q1 growth

MELBOURNE Airport saw 2,242,000 int'l pax in Q1, an 8% growth on Q1 last year.

The strongest growth was from pax from China, with a 21.5% increase, followed by Philippines (15.3%) & Malaysia (13.7%).

DriveAway Peugeot

2016 Peugeot European leasing earlybird offers from DriveAway Holidays include up to 16 free days, plus a 50% discount on delivery and return fees for depots outside of France. Visit www.driveaway.com.au.

Turnbull resigns SLK

WIFE of PM Malcolm Turnbull and deputy chair of SeaLink, Lucy Hughes Turnbull will not be offering herself for re-election as a director at the company.

SeaLink Chair, Andrew McEvoy said the board reluctantly accepted her resignation, but understood she had to reassess in light of changed circumstances.

W Amsterdam opens

STARWOOD Hotels & Resorts has expanded in the Netherlands with the opening of the 238-room W Amsterdam, which spans across two buildings.

Russia DFAT update

THE Department of Foreign Affairs and Trade has reminded travellers that there is an ongoing threat of terrorism in Russia.

Attacks have occurred in Russian cities and are a particular threat in the North Caucasus region.

Recent Russian intervention in the Syria conflict has heightened Russia's profile with terrorists.

The level of the Smartraveller advice remains at "exercise a high degree of caution".

Indiatourism Parramasala



INDIATOURISM and the Consulate General of India officially launched India Tourism Week at a curtain raiser event in Sydney last night.

This year, India Tourism Week coincides with the sixth annual Parramasala event - an international contemporary arts festival that celebrates the global impact of Asian arts and cultures.

Commencing today and running through to Sun, the free public event will be held in Parramatta, and is expected to attract over 30,000 visitors.

India will be one of 36 nationalities participating in the event and claim to have one of the largest marquees that will showcase all things India including live entertainment, arts, spices, food and drink.

"With more than 130,000 people in the Indian community living in NSW alone, there was no better vehicle for us then to link up with Parramasala", Consulate General of India, Sunjay Sudhir said last night.

Today will also see delegations from both the Australian and Indian governments hold the first working group meeting as a result

of the India & Australia MOU agreement at the G20 Summit.

"For the first time in India, tourism has become centre stage, and with Tourism India Week and the joint meeting tomorrow this will lay the foundation and take our relationship with Australia to the next level", Suman Bill, joint secretary, Ministry of Tourism Government of India remarked.

Last year saw visitor numbers grow by 10% both ways between Australia and India, with 18,000 tourist visas issued to Australians alone, the third largest beneficiary of the Tourist Visa scheme (**TD 28 Nov**).

Last night's event also saw the release of a booklet dubbed 'India 365 Days' a pictorial calendar for visitors offering 365 suggestions of things to do and places to visit in India.

Pictured above at Riverside Theatre Parramatta holding the *India 365 Days* booklets is Dr G.K. Harinath, Parramasala; Nishant Kashikar, Tourism Australia (India); Suman Billa, Ministry of Tourism Government of India; Sunjay Sudhir, Consulate General of India and Vibhava Tripathi, Indiatourism Sydney.

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THESE lucky agents were treated to Adventure World's Grand American Adventures agent famil earlier this month.

Beginning with an exploration of the cultural melting pot of San Francisco, the group headed east across the Golden Gate Bridge through California's historic gold country and into Yosemite National Park (**pictured**).

They then travelled to Death Valley - one of the hottest & driest places on earth - and then to Las Vegas to experience Sin City.

After a night in Las Vegas, the group ventured to the Grand Canyon before beginning their

journey back up the West Coast taking in the sights of infamous Route 66, the mighty Colorado River and Lake Havasu.

The experience culminated with a drive through the Mojave Desert en route to Los Angeles.

Pictured in the top row from left are Liz Cullen Europe, Travel Centre; Mike Milner, Flight Centre Arndale; Chelsea Wall, Flight Centre Forestway and Amy Middleton, Flight Centre Galleria.

Middle row: Andy Kirkman, AW; Nicky Chapman, Escape Travel Kawana and Patricia de los Reyes, Flight Centre Rouse Hill with Terry Donovan, FC Bull Creek in front.

Full Time Bookkeeper

Spencer Travel is looking for a Full Time Bookkeeper to join the Account's Team in Surry Hills NSW office.

This new role will effectively manage all accounting functions of Spencer Group of Companies and must have excellent knowledge in Tramada Next Gen.

Skills and Experience Required:

- Excellent numerical and analytical skills
- Can work well under pressure
- Has great attention to details
- Works well in a team environment
- Great communication and customer service skills
- Experience in Travel Industry Accounting system required, preferably in Tramada Next Gen

If you would like to be part of a vibrant and enthusiastic team, please send your Resume to rowena.mangona@spencertravel.com.au no later than 30th of Oct 2015.



Park Ave online res system

NINE Melbourne properties from the Park Avenue Accommodation Group are now able to be booked online after the group launched a new website.

The website is image driven and provides more accessibility and convenience.

The nine properties are geared towards long-stays, corporates and relocations, offering one-,

two- or three-bedroom serviced apartments or townhouses that feature a fully equipped kitchen, laundry, Foxtel and secure car parking.

Spread across Melbourne, some of the Park Avenue destinations include Kew, Glen Waverley, Forest Hill, Mt Waverley, Glen Central and Ringwood.

For stays from now until 20 Dec, the group is running a Stay 7, Pay 6 promotion.

Special rates are also available for corporate, weekly and monthly accommodation bookings, upon application.

For further information, see www.serviced-apartments.com.au

NCL Escape delivered

NORWEGIAN Cruise Line has taken delivery of the largest and most luxurious for the line to date, the *Norwegian Escape*.

The vessel is the first in the new Breakaway Plus Class and features a three-story covered courtyard, an expanded forward sundeck with a cantilevered whirlpool, a new outdoor dining space in the Haven's private restaurant.

Escape offers 11 complimentary dining venues and signature specialty restaurants.

Meyer Werft handed the ship over yesterday at a ceremony in Bremerhaven, Germany, after a 17-month building period & she will soon sets sail for Hamburg.

Wyndham Asia boom

WYNDHAM Hotel Group has signed seven new franchise agreements in South East Asia.

Five of the new properties will be in Thailand and the others in Malaysia and Vietnam.

They will be under the Ramada, Days Inn and Wyndham Hotels and Resorts brands.

The new hotels will be: Days Inn Rest Sea Jomtien Beach Pattaya, Days Inn Siam Central Pattaya, Days Inn Patong Beach Phuket, Ramada Suites Wong Amat Pattaya, Wyndham Legend Halong & Ramada Resort Lumut.

WIN WITH EUROSTAR



Everyday this week *Travel Daily* and Rail Europe GSAs are giving agents the chance to win a \$100 Coles Myer gift voucher.

Eurostar is currently celebrating their exclusive Earlybird offer with Rail Europe GSAs and they want you to join them by giving you the chance to win. The sale fares offer great discounts for travel until 26th May 2016 on selected routes, dates & times. But hurry they're only on sale until 3rd November 2015.

To win, be the first agent to answer the below question correctly. Send your answer to eurostar@traveldaily.com.au

When does the sale period for current Earlybird promo fares on Eurostar finish?



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Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Two Fusion resorts are running specials. **Fusion Maia Danang** is offering a stay-4-pay-3 offer for stays 01 Nov-05 Feb 2016, with blackout dates 22 Dec-08 Jan 2016. **Fusion Resort Nha Trang** is running a stay-3-pay-2 offer from 01 Nov-26 Dec, along with a star-7-pay-5 offer from 12 Oct-26 Dec. Both are in a Chic Suite and Family Suite. Book via DMCS/tour operators.

Savings of \$1,000 are available on all **Lindblad's** 8-day European voyages aboard the *National Geographic Orion*. See au.expeditions.com.

Starwood Hotels & Resorts' spring sale will run between 26-Oct-08 Nov, offering up to 50% off at 18 properties across the Pacific. The deal includes breakfast and is valid for travel 26 Oct-30 Apr, 2016.

Book and deposit by 30 Oct to save \$200 per person and avoid a 8% planned price rise on **World Journeys 2016** small group hosted journeys. Contact World Journeys 1800 155044.

HAL ships convert to P&O

WORK has commenced on transforming two former Holland America Line vessels into newly branded P&O Cruises ships, set to sail local waters from next month.

MS Ryndam entered drydock in Singapore this week, where over the next 11 days it will be refitted to P&O Cruises standards and emerge as *Pacific Aria*.

MS Statendam enters dry dock in Singapore on 31 Oct, receiving a massive facelift before returning to service as *Pacific Eden*.

Over the next three weeks, more than 900 contractors from 43 different nationalities will work

around the clock to transform the ships, with each ship receiving an estimated 20,000sqm of carpet, 2500sqm of wall covering, more than 300 pieces of art, 2500 pieces of furniture, 2500 signs and 500 litres of paint.

P&O Cruises Senior vp Sture Myrmell said the 1,500-pax ships would set a new path for the local industry.

New features include luxe bars, a plush private dining room, a resort-style pool deck, contemporary dining including Luke Mangan's Salt grill and spacious rooms.



LUXURY ESCAPES

Travel BDM (Victoria) – Luxury Escapes

Luxury Escapes is part of the AussieCommerce Group, one of Australia's biggest eCommerce groups with over 380 staff around the world and recognized by BRW as one of Australia's fastest growing businesses for the last three years. Our curated selection of luxury travel including resort holidays, tours and cruises is complemented by our entertaining digital travel magazine and video reviews.

We are looking for a senior business development manager to create curated packages utilizing commercial sense and leveraging existing relationships and outbound enquiries to hotels and accommodation in Victoria, South Australia and Tasmania. If you have at least 2 years' experience working for a travel company in a Product Manager, Supplier Relations manager or Account Manager equivalent role, we would love to hear from you. Market leading remuneration package on offer for the right candidate, as well as a dynamic and energetic workplace culture.

Please send your applications including a detailed cover letter to: adam.kreuzer@pitcher.com.au
(No recruitment agencies please).

Travel Daily

First with the news

Friday 23rd Oct 2015

QF traffic mostly up

LAST month was a positive period for Qantas Group, with the airline reporting its largest jump in figures coming from Jetstar Asia which saw a 12.2% increase in revenue passenger kilometres when compared to Sep 2014.

Qantas Domestic was the only division to see decline, with 0.9% less passengers and a 1.8% drop in revenue passenger kilometres.

Overall, Qantas Group achieved a 3.4% increase in passengers carried during Sep (to 4.2 million) and a 5.5% rise in revenue passenger kilometres.

Network-wide revenue seat factors were up 1.5% on last year, sitting at 81.1%.

BA boosting Vegas

BRITISH Airways will expand services from London Heathrow to Las Vegas next year, with an 11th weekly flight to be added effective 27 May 16.

Currently BA operates daily services to Nevada, but had already announced an increase to ten per week effective 27 Mar.

Grand Mercure Doha

ACCORHOTELS has signed a management agreement with Al Jassim Group in the Middle East to open the first Majlis Grand Mercure hotel in Doha, Qatar.

Majlis Grand Mercure Doha will have a total of 283 keys, including 223 rooms and 60 serviced apartments.

The property will feature nine food & beverage outlets, a swimming pool, health club, spa, conference & meeting rooms, and is slated to open in mid-2018.

Avis US fleet newbies

AVIS Rental Car is adding a wider range of vehicles to its fleet in the United States in 2016 "to fulfill virtually any rental need".

Among next year's line-up is the 5.7L V8 Toyota Land Cruiser, Chevrolet Camaro SS muscle car, 4th-generation Toyota Prius II; Infiniti Q50 sports sedan, Lincoln MKX luxury coupe and Mercedes SLK Coupe two-seater convertible.

Technology Update

Today's Technology Update is brought to you by Amadeus IT Pacific.

Meet Jonno – a traveller who's all about soaking up authentic experiences



Meet Jonno. He's a young 'millennial' traveller who likes to live like a local. Based on our Traveller Tribes 2030 report, I describe him as a *Cultural Purist*.

An interesting trait of Cultural Purists is that they don't want vast amounts of data used to personalise services. In fact, they perceive personalisation of services and advertisements as roadblocks to true discovery. **That is something the travel industry needs to watch out for!**

They want authentic experiences and don't want technology to get in the way. This may extend to the 'old school' approach of picking up the phone and calling hotels or service providers directly, using guidebooks for inspiration or just seeing what they stumble across along their journey. **Travel agents that can provide local knowledge and off the beaten track experiences are going to be in high-demand for this tribe.**

Cultural Purists will want to remove any barriers between themselves and locals. So they might be heavy users of the 'sharing economy' such as 'Airbnb' and equivalent platforms. Tripadvisor scores will carry less weight than food recommendations from local Airbnb hosts.

Want to learn more about the Traveller Tribes? Visit the [Amadeus Travel Lounge](#) and [download a copy of our report](#).

Tony Carter, Managing Director, Amadeus IT Pacific

amadeus

Cure Brain Cancer supported by industry

THE Australian travel industry generously banded together to help out the Cure Brain Cancer charity which recently held a Sydney Spring Ball. Targeting under-30s, the massive event sold out

in less than two weeks, with 870 attendees and a waitlist of around 200.

Alan Wolf from Bay Travel (in the centre in the picture at **left**) heads a registered charity called the Wolfy Foundation which supports the cause, and he rallied the industry with a number of extremely generous prizes donated.

Industry leaders who helped out included Virgin Australia, Qantas, Air New Zealand, Hawaiian Airlines, Singapore Airlines, COMO Hotels, GTA Australia, Hertz, Avis and Pan Pacific Hotels, with the ball raising \$180,000 - more than twice the amount expected.

The money will be used to fund an international research project aimed at early detection of brain cancer in children.

Pics on this page were taken during the Dockside Pavilion event, which is set to be bigger and better than ever in 2016 with a venue with capacity for 1200 being secured.



RIGHT: Aaron Gilden from Singapore Airlines and Elliott Miller from Como Hotels with prize winner Elliott Solomons (middle)

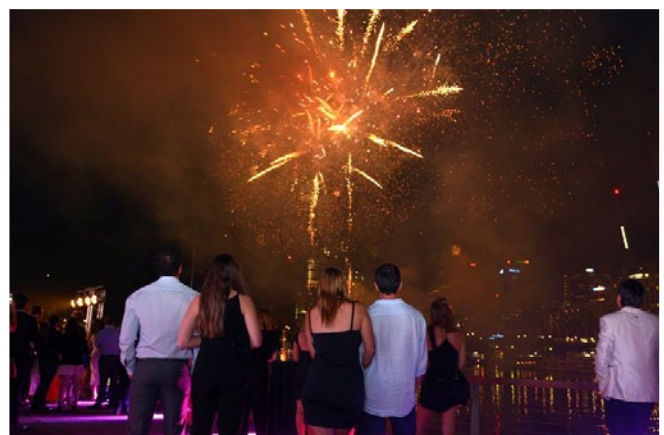


LEFT: Jacqui Kempler from Qantas announces a prize winner with the evening's MC, Bec Lucas.

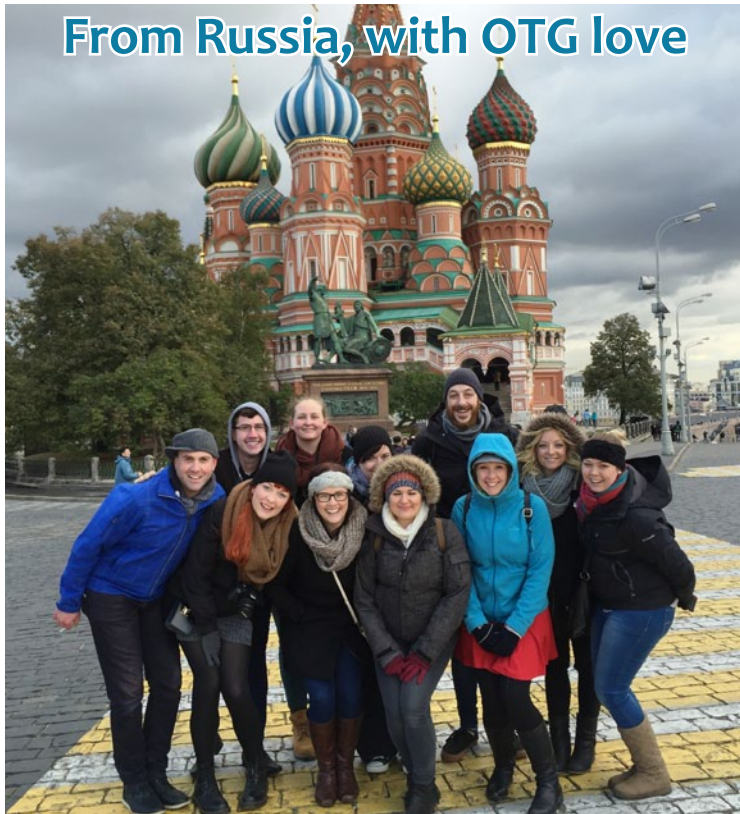
BELOW: Virgin Australia's Catherine McArdle with a lucky VA prize winner.



LEFT: Air New Zealand's Vicky Park draws a prize.



From Russia, with OTG love



THIS group of Flight Centre agents recently explored Russia on an educational hosted by On The Go Tours.

Their journey began with a stop in St Petersburg where they spent time admiring the impressive art collection at the Hermitage Museum, exploring Nevsky Prospekt and discovering the churches and cathedrals.

Venturing south to Novgorod, one of Russia's oldest cities, they toured the riverside fortified Kremlin, before jumping aboard an overnight sleeper train for the journey to Moscow.

In the Russian capital, the Flighties took in Red Square and

St Basil's Cathedral (see above), the palatial Moscow Metro, Moscow's museums and saw a ballet performance of 'Giselle'.

Pictured in Red Square, back row from left are Malcolm Froneman, FC Bondi Westfield; James Mcclanders, FC Nepean; Amy Lowe, FC Applecross; Kelly Marshall, FC Aurora Gateway; Evan Miller, FC Sandy Bay; Marina Wood, FC London and Alicia Robbins, FC Elizabeth.

In front are Haley Nalor, FC Carindale; Lena Nielson, On The Go Tours business development executive; Imogen Bailey, FC London and Nicole Semple, FC Kilbirnie.

Trade Marketing and Partnerships Manager

DriveAway Holidays is looking for an experienced Travel Trade Marketing Manager to lead the Marketing and Partnerships team. If you have proven experience in Industry partnerships and Communications, we'd love to hear from you.

Please check out our DriveAway Careers page for more information regarding the role:
www.driveaway.com.au/careers

All enquires please contact Michelle at HRSydney@driveaway.com.au



DriveAway Holidays
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OZ Events Symposium

VICTORIA'S Tourism and Major Events Minister, John Eren will deliver the National Events Address at the Australian Event Symposium.

Eren will present on Victoria's recent overhaul of its tourism and major events organisation and strategy.

The event will run 17-18 Nov at the Novotel Sydney on Darling Harbour - for more **CLICK HERE**.

EY Biz class kits

ETIHAD Airways has launched a limited-edition range of Business class amenity kits as part of a pact with LUXE City Guides.

Six kits have been designed for passengers travelling from Abu Dhabi to London, Madrid, Sydney, Los Angeles & Hong Kong.

Each includes customised LUXE City Guides, inflight amenities and facial products developed by Scaramouche + Fandango.

Travel Daily

First with the news

Friday 23rd Oct 2015

Ubid founder venture

FORMER hotelier and founder of the now defunct Ubid4rooms hotel bartering website Gary Berman has become a clothing designer, producing a line of street, surf and skate clothing pitched at the 18-30s market.

His new venture fashion label can be found at drom.com.au.

Norwegian 787 order

NORWEGIAN has finalised an agreement for 19 Boeing 787-9 *Dreamliner* jets with the aircraft manufacturer, valued at more than \$5 billion at list prices.

The Oslo-based carrier currently operates eight 787-8s and has 11 787-9s on a leasing order.

TRAVELMARVEL

Travel More

WIN WITH TRAVELMARVEL

Escorted Great Rail Journeys through Europe have arrived at Travelmarvel in 2016 and to celebrate, *Travel Daily* is offering readers the chance to discover the romance of rail. Every day we'll showcase the many highlights and destinations available on Travelmarvel's Great Rail Journeys.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win a 9 day Edinburgh, the Highland and Islands tour for two, departing June or September 2016. Send your answers to rail@traveldaily.com.au



Terms & conditions



Q16. If six of more people book a Great Rail Journey, what is the additional saving they will receive per couple?

Hint: see p7 of Travelmarvel's 2016 Great Rail Journeys brochure



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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JOB OF THE WEEK

TRAVEL RECRUITMENT – ACCOUNT MANAGER
SYDNEY & MELBOURNE – TOP SALARY PACKAGE

Love being in the travel industry, but sick of booking travel?
Want to assist your peers with their career progression?
Enjoy being rewarded for reaching sales targets?
Can't wait to work Monday – Friday only?
If you answered YES to all the above, call us!
As part of our expansion in Sydney and Melbourne, we are looking to employ 2 talented travel consultants to join our permanent division. Full training will be provided.
Minimum 3 years travel consulting experience essential.

MAKE YOUR MOVE INTO CORPORATE!
INTERNATIONAL CORPORATE CONSULTANT
SYDNEY – SALARY UP TO \$70K OTE + BENEFITS

Are you tired of selling from a shop front? Take a leap in your career and work on premium accounts with an opportunity to earn big! This amazing Company are looking for fantastic consultants who will be working on 100% international itineraries. Work in great modern offices, looking after your own portfolio of accounts and providing top level customer service to your prestige clients. Be rewarded with excellent career progression, ongoing training and support. Min 2 years' corporate & GDS experience. Apply today!

WORK FOR A LEADING WHOLESALE COMPANY
VIP WHOLESALE RESERVATIONS CONSULTANTS
SYDNEY – CIRCA \$60K SALARY PACKAGE

Do not miss the opportunity to work for an award winning wholesale travel company. Earn an incredible salary package in a fun & friendly environment! You will be working in an experienced, knowledgeable and fun team servicing VIP Travel Agents. This wholesale travel company is one of the best in the industry and leaders in their field and are committed to providing employees with ongoing training, benefits, an excellent salary and regular in house famils! Min 2 years travel industry experience & GDS skills. Apply now!

WHOLESALE TICKETING CONSULTANT
AIRFARES SPECIALIST

MELBOURNE – SALARY PACKAGE TO \$51K + \$4K BONUS

This award winning touring company has an exciting opportunity to join their fun and hard-working team. Working as an airfares consultant you will assist internal travel agents with all ticketing enquiries & issue a wide variety of tickets. This is a fast paced environment so you must have previous ticketing experience with strong fares & GDS knowledge and great attention to detail. In return you will receive ongoing support & training, Mon-Fri hours and great company benefits including a modern social office!

JOIN THIS MULTI NATIONAL COMPANY
INTERNATIONAL CORPORATE CONSULTANT
MELBOURNE – SALARY DEP ON EXPERIENCE

This Multi National Travel Management Company require a new corporate travel consultant to service one of their most valuable accounts. Currently undergoing significant growth Australia and Worldwide, now is the time to join this leading TMC! Enjoy working on a dedicated account, servicing senior high profile clients with exciting itineraries worldwide. This organisation offers an amazing working environment with terrific employee benefits. Min 4 years international corporate consulting experience with Amadeus required.

ONE ROLE REMAINING – APPLY NOW
CORPORATE TRAVEL CONSULTANT
PERTH - SALARY PKG UP TO \$60K (DOE) + BONUSES

With business booming in the corporate travel market, this National Travel Company are seeing dramatic growth! This internationally focused role will require excellent airfares knowledge and the ability to construct complex itineraries around the world. No two days are the same in this role. If you are an experienced corporate travel consultant looking to work for an award winning TMC, apply now. Only one role remains and with benefits such as a high base salary and added bonuses, this role will not last long.

RARE OPPORTUNITY!
GROUPS RESERVATION CONSULTANT
BRISBANE – \$45-50K + SUPER

A fabulous opportunity is now available for an experienced groups travel consultant to join this leading & well respected travel company. This role will have you working in a team handling enquiries, sales & reservations for all tours. A great salary is on offer plus travel discounts, Mon-Fri hours and more. Previous groups experience essential plus strong international product knowledge, communication, organisation, attention to detail, sales & customer service skills. If this sounds like you apply today!

FEELING UNINSPIRED?
TRAVEL CONSULTANTS
GOLD COAST – \$45-\$50K + \$\$ BONUSES

Due to continued growth our client has a great opportunity to join their dynamic team on the Gold Coast as a travel consultant. Your day will involve arrangement of all types of Domestic & International travel including flights, accommodation, tours and cruises. No more walks in's and time wasters as all your enquiries will be over the phone. Top industry salary, bonuses and great benefits are on offer. If you have 2 years' experience, great sales, GDS and communication skills then we want to hear from you!



Working in partnership with the Australian Travel Industry

Senior Adventure Travel Consultant Brisbane, \$44k + Bonus, Ref: 1990SZ1

A well established adventure touring company is looking for an Adventure Travel Consultant to be apart of their busy, dynamic team located within central Brisbane close to public transport. You will be booking all travels relating to expedition cruising, trekking, once in a lifetime journeys for anyone seeking a thrill. Working Mon to Fri 9am – 5pm with a rotational Saturday, this is a great opportunity for a consultant looking for a change from normal retail or wholesale consulting.

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

Business Development Manager Sydney, Competitive Base + Bonus, Ref: 8581SJ3

Do you have sound understanding of Corporate Travel Sales, BD experience and a proven sales record? A leading Travel Management company are looking for a new BDM to assist with their ongoing expansion across the travel market. You will be sourcing new leads, building rapport and developing relationships with key prospects. Targeting the SME market there is fantastic earning potential and this is a great chance to develop your managerial and corporate travel experience with a leading TMC.

For more information please call Sarah on
(02) 9113 7272 or click [APPLY](#) now.

Tour Planning Coordinator & Operations Melbourne, Up to \$60k + Super, Ref: 1996KF1

Are you looking to challenge yourself in your next role? Want to progress in your career? An industry leading Travel company has a new and exciting position on offer for an experienced group travel tour planner or product manager/operations. We are looking for an experienced travel professional to undertake this new position, bringing creativity, passion and enthusiasm in order to reap the rewards! Effective design, implementation and operation of domestic tours will see you soar in this role!

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Retail Travel Consultant Perth, \$50-55k, Ref: 1879DV3

My client is looking for a Retail Travel Consultant to join their expanding team in Adelaide! If you have a passion for all things Travel and would like to build your career further in a successful environment then this could be the role for you! If you have previous experience working as a Travel Consultant and you are hard working we would be happy to hear from you! My clients Travel Consultants are known for having strong work ethics along with superior customer service skills!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

Travel Ski Product Specialist Brisbane, Competitive Salary + Incentives, Ref: 1850LM2

Do you have a passion for Snow Holidays? Move away from travel consulting and join a dynamic products team! If you want to combine your two loves; Travel and Snow, then this role is for you! My client requires a strong candidate with solid ski knowledge; 2 years travel experience and GDS skills. Personal ski experience is a must! In return you will receive a complete salary with incentives and further career opportunities. This is a rare opportunity and won't last long. Interviewing now!

For more information please call Lia on
(07) 3023 5023 or click [APPLY](#) now.

Cruise Team Leader Sydney, \$D.O.E + Super, Ref: 1992MB1

Are you looking for something different in your day, wanting a mixture from just consulting? This is the perfect opportunity for an experienced Travel industry professional looking to develop your skills further. Our well respected client is looking for a dynamic and passionate Consultant with fantastic attention to detail. You'll managing air bookings, hotel and Cruise group allocations and booking any third party arrangements required, as well as leading by example and mentoring your team.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Leisure Travel Consultant Melbourne, Attractive Salary + Bonus, Ref: 1997TS1

A brand new opportunity has come up for an experienced leisure travel consultant to join this busy award winning agency group in the Eastern Suburbs of Melbourne. Our client is looking for a bright, bubbly and personable consultant who can offer exceptional customer service and deliver tailor made itineraries to their clients. The ideal candidate will have 3+ years of experience and have working knowledge of a GDS. You will be rewarded with a generous base and lucrative commission structure.

For more information please call Tammy on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Consultant Perth, \$50-55k, Ref: 8098DV0

If you are an International Corporate Consultant and you are in need of a fresh challenge in an expanding and thriving role then this is your chance to fulfil your dream! My client requires an experienced corporate consultant to join their expanding team in central Perth. This is an Australian-owned corporate giant and you be will looked after with further progression on offer! Corporate Consultants that have international experience thrive in this environment and you can too!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.



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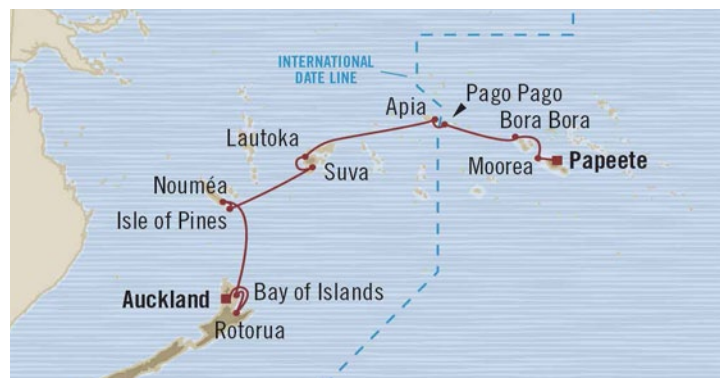
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