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- **WEEKLY PRIZE:** Win 150,000 Qantas Points each week for 8 weeks

1 million Qantas Points could get you 2 return First tickets from Sydney to London and more. Check out all the ways you could be rewarded with Qantas at qantas.com/frequentflyer

To enter, simply book and ticket any international flight with a 'QF' flight number (QF-081) to any Early Bird continent during Early Bird travel periods of 1 March–26 September 2016. Valid for bookings made and ticketed between 17 September–11 November 2015 when a specific OSI code is entered into the booking*.

- Entering a specific Early Bird OSI into a booking automatically qualifies entries for the grand and state prizes.
- To be eligible for the weekly prizes explain in 25 words or less, which Early Bird destination is your favourite and why? Enter your answer as an OSI field into the booking. Refer to OSI examples below.

For more information including entry details and conditions visit qantas.com/agents.

OSI CODE:

Amadeus: OS QF EB(yourstatecode)/AGENCY CODE/CONSULTANT NAME

SABRE: 30SI QF EB(yourstatecode)/AGENCY CODE/CONSULTANT NAME

Galileo: SI.QF*EB(yourstatecode)/AGENCY CODE/CONSULTANT NAME

OSI Examples:

Grand and State Prizes: QF EBNSW/1234567/JOHNSMITH

Weekly Prizes: QF EBNSW/1234567/JOHNSMITH/your25wordsorless



IMPORTANT INFORMATION: *Conditions apply. Qantas Airways Limited ABN 009 661 901

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Conditions apply

Travel Daily

First with the news

Tuesday 27th Oct 2015

Alison joined because she's a mumpreneur at heart

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QF Earlybird bonus

QANTAS has already awarded four lucky travel agents 150,000 Qantas points as part of its earlybird incentive.

The winners so far are Bev Walters of Travel Bird Qld; Nina Marchioli from RACT Travel Kingston; Chelsea Sofield from Attadale Travel; and Roger Koller of Gregor & Lewis Bespoke Travel.

Weekly prizes of 150,000 points are on offer from until 11 Nov, along with state prizes of 250,000 points and a grand prize of one million points for the top selling travel agent in Australia - for details see the **cover page** of today's issue of *Travel Daily*.

Departure card cuss

AFTA boss Jayson Westbury has slammed the Australian Govt's departure card collection, saying the practice of collecting traveller detail upon exiting the country as a "waste of money".

"Why bother making us all fill out a form that no body wants to collect or read," Westbury said in this week's exclusive column (see **page seven**) referring to the departure card as a "waste of time piece of paper."

Webjet extends online lead

WEBJET says air bookings in Australia are increasingly shifting online, with the company today confirming a 17% year-on-year increase in its overall business.

Domestic bookings are up 15% while Webjet's international bookings have climbed 35% - despite the significant drop in the Australian dollar in recent months.

In a presentation to an investor conference today, Webjet md

John Guscic also detailed Hitwise data indicating the company's online market share is increasing.

The figures show that as of Sep 2015 Webjet's website held over 17% of travel booking visitors, compared to Wotif in second place with just under 10%.

Expedia.com.au was in third place with a Hitwise market share of about 8%, just ahead of the Flight Centre website which was in turn ahead of lastminute.com.au at just under 4%.

Guscic said the surge in online bookings for international sectors was a key growth opportunity as well as dynamic and static holiday packages which accounted for \$44m of Webjet's TTV in 2014/15.

JITO voucher promo

JITO is inviting the travel industry so set up online job alerts by 30 Nov to be in the running to win a \$400 David Jones gift voucher or one of two \$100 Best Restaurant vouchers - for details see **page 12**.

Today's issue of TD

Travel Daily today has eight pages of news and photos, a front cover wrap for **Qantas**, plus full pages from: (**click**)

- AA Appointments jobs
- inPlace Recruitment
- Consolidated/QF promo
- JITO

South Africa incentive

CONSOLIDATED Travel has partnered with Qantas to launch a new South African Adventure incentive, offering six top sellers a chance to win a place on a famil to the 'motherland' in Feb.

Agents can also win weekly \$500 Qantas vouchers, based on tickets issued between 26 Oct and 29 Nov - full details on **pg 11**.

European Earlybirds

Economy class return fares from:

Austrian \$750

Travel 1OCT15-30SEP16

Lufthansa \$700

Travel 1FEB-30SEP16

SWISS \$700

Travel 1FEB-30SEP16

All Austrian, Lufthansa and SWISS fares may be combined on a half return basis across RBD and cabin classes.

See you GDS for details.

Fares are commissionable but do not include taxes and charges.

 **Lufthansa**

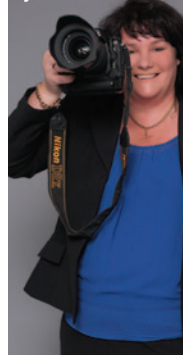
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SOUTH AFRICAN AIRWAYS
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New Ensemble air platform

ENSEMBLE Travel Group has today announced a new travel agency air ticketing platform, with the 'Aviate' system billed as giving Ensemble members a "major point of differentiation".

Initially developed for Ensemble agents in Australia and NZ, Aviate will also roll out to the rest of the group's 850 members, according to co-president Lindsay Pearlman.

Speaking at the Ensemble Travel Group International Conference in Orlando today, Pearlman said as the platform evolved "it presented an opportunity that allowed us to leverage our global infrastructure with a leapfrog, accelerated approach to benefit our entire North American membership as well".

Ensemble's local push launched with a fanfare twelve months ago (**TD** 28 Oct 2014) but since then it has flown under the radar, with the group's senior vice president Australia, Trish Shepherd telling **Travel Daily** all of the group's local signings are subject to confidentiality agreements.

"The launch of Aviate clears our final major operational

hurdle," she said, with the "game-changing" platform giving members control of the client PNR and access to private fares.

Maximised commission levels on published fares are on offer as well as access to more net fares.

Aviate is also claimed to be a major time saver with a four-click process to create a PNR and ticket.

It also offers "robust reporting capabilities" detailing booking history by agency, user and GDS.

"We've demoed Aviate to several airline partners and members and the response has been overwhelmingly positive," Shepherd said.

PER T1 opening

VIRGIN Australia today confirmed that it will begin operating from the new Terminal 1 Domestic Pier at Perth Airport effective from Sun 22 Nov 2015.

Australia's newest domestic terminal will have 12 departure gates and enable passengers to transfer seamlessly between regional, interstate & international services in a single convenient location.

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Travel Daily

First with the news

Tuesday 27th Oct 2015

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International Travel Industry Club



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* Conditions Apply.

CLICK HERE for further details

CHOICE holiday loan concern

CONSUMER watchdog CHOICE has this month issued a warning about the pitfalls of interest-free travel loans.

CHOICE said the loans tend to be interest-free for a limited time, and when interest does kick in after nine months it's commonly very high when compared to a standard credit card.

A number of travel businesses offer the 'fly now, pay later'

option, including BYOjet.com, [escapetravel](http://escapetravel.com), Cruise Megastore and myholidaycentre.com.au.

Spokesperson Tom Godfrey said holiday loans are "a fast track to booking your own trip crippling debt."

"You could jet into a world of financial pain. Don't go into debt to go on a holiday. Save up and take a break when you can afford it," Godfrey suggested.

Canstar's finance editor Justine Davies referred to the offers as a "debt trip" for low income Aussies.

MEANWHILE, a review of 35 travel insurance policies found only two companies provide coverage for mental illness.

Common ailments such as stress, insomnia or mild anxiety can be enough to deny coverage.

"Travellers need to be aware that very few travel insurers cover mental health claims, leaving people with mental health issues high & dry," Godfrey said today.

Aussie mobile uptake

NEARLY 50% of users visiting TripAdvisor come to the site via smartphone or mobile devices.

TripAdvisor senior director APAC Grant Colquhoun told **TD** "mobile usage is definitely on the rise".

"We continue to see industry-leading uptick and engagement on mobile devices," he said.

Colquhoun said there are currently 215 million TripAdvisor mobile app downloads, including 195 million downloads of the core TripAdvisor app globally.

"We are constantly pushing the limits of mobile innovation to help travellers plan and book the perfect trip".

New direction for Nat Geo Traveller ANZ

ADVENTURE World has signed Sundance Company to assume editorial production of *National Geographic Traveller Australia & New Zealand*.

The move will see the magazine produced bi-annually (from four annually), general manager Neil Rodgers told **Travel Daily** on Fri.

Available in its new form from Mar, the mag will have 150 pages of pure destination content, along with a 50 page concierge section.

"By taking production outside of a travel company to a publisher is going to take us to the next level," Rodgers explained to **Travel Daily**.

"The magazine will offer everything a person needs when choosing and planning a holiday; from inspiring travel articles and photography that make readers take trips, to solid information to help them plan those trips."



Window Seat

THERE are some red faces at Intercontinental Hotels Group, after a blunder directed top tier guests of the group's loyalty program to a phone sex line.

No, it wasn't a special new perk of the scheme, but US members of the Spire Elite Reward Program who tried to use the customer care number on the back of their membership card found they were instead calling "America's Hottest" adult chat service.

The correct prefix for the number was apparently 1-844 but the cards used 1-800 instead, with those two digits making a world of difference.

IHG said it was in the process of reissuing cards with the correct number on the back.

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HONG KONG
TOURISM BOARD

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The Hong Kong Tourism Board is a dynamic, global marketing organisation whose mission is to promote Hong Kong as a unique, world-class destination. The Board requires a Marketing Services Executive, for its Australia, New Zealand and South Pacific operations, based in Sydney.

The Marketing Services Executive is responsible for assisting the Manager, Consumer Communications, in coordinating and implementing projects across the consumer marketing discipline. An understanding of integrating traditional and digital marketing activities into the consumer communications mix is essential.

The position is also responsible for consumer and media enquiries, and some basic administrative duties.

Ideally, candidates will have relevant tertiary qualifications in marketing and/or communications, excellent written and communication skills, extensive computer capabilities, and a working knowledge of Hong Kong.

Remuneration package will be negotiable but will include medical benefits and superannuation.

Applications should be sent by Fri 6 Nov 2015 to
E-mail: anna.chui@hktb.com

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pinpoint

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Tuesday 27th Oct 2015

WA events funding

THE Western Australia Govt is taking application for grants to assist with the hosting of events across regional parts of the state.

Announced this morning by WA Premier Kim Hames and Minister for Regional Development Terry Redman, a record funding pool of \$850,000 is available through the Regional Events Scheme round in 2016/17.

Grants range between \$5,000 to \$50,000 through the initiative.

Application close at 5pm 01 Feb - see tourism.wa.gov.au/res.

P&O to Fraser Island

QUEENSLAND'S Fraser Island has been added to the list of port calls for P&O Cruises in 2016.

Pacific Aria and *Pacific Eden* will visit the world's largest sand island on 03 Apr & 12 Dec respectively, in partnership with Kingfisher Bay Resort which offers eco-friendly 4WD tours along the island's beaches and tracks.

Iran back for Explore!

FOLLOWING a five-year Hiatus, Tempo Holidays will mark its return to Iran through Explore! Worldwide in Nov, offering a new Treasures of Iran itinerary.

The adventure trip comes after a relaxation of travel advice on the Middle East country.

Explore's 14-day itinerary will include the Towers of Silence in Yazd, Shiraz, Abyaneh, Tehran and Isfahan, priced from \$2,358pp.

For info, phone 1300 439 756.

QR adds Birmingham

DOHA-BASED carrier Qatar Airways is spreading its wings in the United Kingdom, announcing the launch of a new eight weekly operation to Birmingham.

Commencing 30 May, QR will operate the route using dual-class Boeing 787-8 *Dreamliner* aircraft, with double daily flights on Sat.

BHX is Qatar Airways' 4th hub in the UK, joining London Heathrow, Manchester and Edinburgh.

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Quest Gala recognises its best



QUEST Apartment Hotels hosted its annual Gala Awards Dinner on Sat, dishing out a range of awards to its state 'Franchise of the Year' among others.

The highest accolade, the '2015 Australian Franchise of the Year', (as well as Regional Franchise of the Year for Victoria & Tasmania) went to Quest Sale.

Quest Sale franchisees Greg, Willie and Tom Moulton are

pictured receiving their award from Quest Apartment Hotels ceo Zed Sanjana (second from left).

MEANWHILE, Quest Apartment Hotels opened its tenth property in Brisbane and second in the suburb of Chermside yesterday.

Quest Chermside on Playfield is 10kms north of the Brisbane CBD and features 78 serviced units, comprising studio, one- & two-bedroom apartments.

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Hotel Co Co coming to Redfern

PLANS

have been submitted to the NSW Govt for a mixed-use development on the corner of Cleveland and Eveleigh Streets in Redfern, Sydney.

Sharing space with a residential complex at its rear, the hotel element

of the project consists of a 78-room boutique property, which according to artist imagery, will be called Hotel Co Co.

The split five/six-storey property will be located within two-mins walk of Redfern Station & features "a robust architectural solution suitable in particular to the more hostile environment of Cleveland Street", Sutherland & Associates Planning paperwork says.

Developers say the proposed hotel component fulfils principles of the 'Sustainable Sydney 2030' program by providing "affordable accommodation for international guests and encourages overseas



visitors to Sydney."

Prominent Aboriginal artist Jim Simon has been commissioned to design a "single, unifying facade" that will be incorporated into the base of the hotel structure "to recognise and celebrate the Aboriginal significance of Redfern."

An Environmental Impact Statement is currently on exhibition for public submission.

Karma bonus comm

KARMA Resorts is offering 15% commission on direct bookings made on select room types at Karma Jimbaran & Karma Kandara for Christmas/NYE - more [HERE](#).

T.Swizzle to Hamilton

GLOBAL pop sensation Taylor Swift is set to perform in a once-in-a-lifetime event on Hamilton Island in the Whitsundays, with the exclusive show to be hosted as part of the NOVA Entertainment "Red Room" series.

Access to the event can only be won via the Nova radio network and partner channels, with a massive promotion set to launch this weekend.

It's not clear when the actual show will take place on Hamilton Island, but it will take place during Swift's upcoming "1989" tour of Australia which kicks off in Sydney on 28 Nov.

Hainan in town

SYDNEY will this weekend host the 14th Congress of the World Federation of Hainanese Associations, with the major conference and cultural exhibition focusing on the Chinese island state of Hainan, known as the "Hawaii of the East".

It is the first time in the association's 25-year history that the biannual event will be held in Australia, with more than 1,500 delegates from over 20 countries in town for the three day event.

After the congress the official Hainanese delegation will also visit Melbourne and Auckland.

Tuesday 27th Oct 2015

SLH names new ceo

SMALL Luxury Hotels of the World has announced the appointment of Filip Boyen as its new ceo effective immediately.

Boyen was appointed as md of SLH's management company Hill, Goodridge & Associates in Jul this year, and will now also assume leadership of the SLH brand.

Belgian-born Boyen joined the company from his most recent role as chief operating officer at Belmond Luxury Hotels.

Aussie whale victim

A 27-YEAR-OLD Sydney man is among several tourists missing after a whale watching boat sank off the coast of Canada overnight.

The *Leviathan II* went down near Vancouver Island, with five British citizens already confirmed as dead by British Foreign Secretary, Philip Hammond.

The 20m vessel was operated by Jamie's Whaling Station and Adventure Centres from Tofino.

Twenty-one people were rescued from the sinking ship.



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STUTTGART	1,627
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DUSSELDORF	1,633
MUNICH	1,637
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HAMBURG	1,672

Don't miss these great Early Bird fares for travel in 2016. Plus, for every Etihad and airberlin Early Bird fare booked to Germany, you'll go into the draw to win a week-long trip to Germany. Winning is easy, all you need to do is join SuperSeller and enter your SuperSeller APIN number on eligible bookings. Visit agents.etihad.com for the full itinerary and terms and conditions.

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*Terms and conditions apply. Fare levels displayed include return Economy Class airfares valid for departures from Melbourne for travel from 22 JAN 16 to 30 SEP 16. Fuel and applicable taxes per person correct as at 09 SEP 15. Valid for sale until 31 OCT 15. Fare levels may vary due to currency fluctuations and are subject to availability, flight restrictions and booking confirmation. Blackout periods apply. Nil minimum stay; maximum stay is 12 months. Stopovers permitted in Abu Dhabi at guest's own expense. Other fares available for travel to other destinations on our global network and for travel at other times. Change fees and cancellation penalties apply.



Money

WELCOME to *Money*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.722

THE Aussie dollar drifted higher last night, up 0.4% against the American greenback.

The best gains were made against the Swiss franc, with mixed results against other European currencies, coming up slightly higher versus the British pound and slightly lower against the Euro.

This week will be busy in the world of economic data, with major central bank meetings from the US, Japan and New Zealand.

Wholesale rates this morning:

US	\$0.722
UK	£0.470
NZ	\$1.059
Euro	€0.653
Japan	¥87.36
Thailand	฿25.50
China	¥4.442
South Africa	R9.798
Canada	\$0.945
Crude oil	US\$43.98

flyDubai DWC debut

DUBAI-BASED low-cost carrier Flydubai's first flight to Al Maktoum International – Dubai World Central (DWC) airport landed yesterday, with Dubai Airports ceo Paul Griffiths saying the new operation is a strong endorsement of the growth strategy for the two-airport city.

Batchelor Airport plan

COMMERCIAL air services may arrive in Batchelor Airport, with the Northern Territory Government developing a master plan for a commercial general aviation precinct.

The airport, west of Darwin, currently receives charter flights and is the location for recreational parachuting and gliding clubs.

The master plan would assist with identifying opportunities for growing the area into a commercial aviation hub.

Pacific Coast SIN pitch

THE Legendary Pacific Coast's marketing specialist, Russell Mills has returned from a sales mission in Singapore, developing new distribution and promotional opportunities to attract more Singaporeans to Australia's roadtrip between Sydney and Brisbane.

Mills held meetings with a range of stakeholders incl including product & marketing managers and front line travel consultants.

CI starts MEL direct

THE inaugural China Airlines direct flight between Melbourne and Taiwan touched down at MEL yesterday.

The new A330-300 non-stop service from Taipei will operate three times weekly, arriving in MEL at 11.50am before continuing on to Christchurch.

The return service from Christchurch arrives at 9.40pm before departing for Taipei at 11.10pm.

Turkish boost LAX

TURKISH Airlines will increase frequencies on the Istanbul-Los Angeles route from 7 to 11 flights weekly effective 11 Jul 2016, according to GDS displays.

LHW agents put on the Ritz



MICHELIN Star dining around the clock, a local cooking class and a Locals tour of Le Marais are just some of the activities a group of agents are experiencing on a Leading Hotels of the World Leading famil currently underway.

During a multi-night visit to Paris, participants stayed at Hotel Lancaster, La Reserve & Le Bristol, Le Negresco in Nice, Hotel Barriere Le Majestic in Cannes and will finish off at Terre Blanche Resort & Spa in Provence.

During their four nights in the French capital, the group

travelled to the Eiffel Tower in style, in vintage Citroens with Paris Authentic.

They were even treated to a behind the scenes hard hat tour of the Ritz Paris, which is due to re-open in Mar 2016.

Pictured on their hard hat tour are Jake Agnew, Sanford International Travel; Evelyn Mehrengs, Bayview Travel; Denise Gilfeather, Spencer Travel; Chef from Cook'n with Class; Belinda Manning, MTA; Renee Fowler, LHW; Maggie Fay, Executive Edge & Angela Doyle, Wentworth Travel.

EK/AS codesharing

ALASKA Airlines, Horizon Air and SkyWest Airlines have sought approval to begin codesharing with Emirates on points between the USA/Canada and UAE, and on multiple North America routes.

The carriers plan to begin their new codeshare arrangement starting "on or about" 23 Nov.

Malay shopping fest

THE 1Malaysia Year-End Sale starts 14 Nov and runs for nearly two months, with events in hundreds of shopping outlets across the country.

During the sale, shopoholics can browse malls selling brand name goods right through to open-air markets selling traditional crafts.

Full Time Bookkeeper

Spencer Travel is looking for a Full Time Bookkeeper to join the Account's Team in Surry Hills NSW office.

This new role will effectively manage all accounting functions of Spencer Group of Companies and must have excellent knowledge in Tramada Next Gen.

Skills and Experience Required:

- Excellent numerical and analytical skills
- Can work well under pressure
- Has great attention to details
- Works well in a team environment
- Great communication and customer service skills
- Experience in Travel Industry Accounting system required, preferably in Tramada Next Gen

If you would like to be part of a vibrant and enthusiastic team, please send your Resume to rowena.mangona@spencertravel.com.au no later than 30th of Oct 2015.



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I AM sure I don't need to say much this week about the Rugby World Cup final this weekend between the Wallabies and the All Blacks, except, how exciting! It is the final that dreams are made of and for all those that have been following this RWC nobody from Australia or New Zealand could have asked for anything better.

For anyone planning on attending the event be sure to check out the new version of the Australian Government Green Departure card. I understand if you hold stocks of the previous version and you issue them to customers they will still be accepted, but it may be time to send the team down to your nearest international airport to collect a stock of version 15 (date stamped June 2015).

The cards continue to be restricted in their distribution to travel agents. Changes to the new green card are not material other than that the signature box is now on the back side of the card, which means Customs officers will have to flip them over to make sure they have been signed.

If your customers are using the new Smartgates for departure, the green cards should be collected by an officer once they have passed through the gate.

My own experience entailed me finding someone to take the card from me. For what is meant to be an official government document, it does appear to be a little 'all over the place' as to what is the long term plan for the departure card. Australia is one of the only countries in the world that makes people fill out a form in order to leave. Plenty of countries make you fill in a form when you arrive, but not on departure.

AFTA, along with many in the travel and tourism space, continues to debate this with the federal government, but it would appear with the new version now in circulation, there is no plan to change the system any time soon. Meanwhile, I politely handed the Minister my own personal stock of completed Ebola cards, as again nobody ever seems to want to collect that form from me when arriving back to Australia.

AFTA has once again made the point to government that why bother making us all fill out a form that no body wants to collect or read. What a waste of money and hopefully there will not be a version two reprint of that waste of time piece of paper.

Anyway, the fight continues to get the federal government to have a sensible modern think about the forms needed to come and go from Australia. Dialogue and talks continue.

Kenya retreat 2-for-1

SANCTUARY Retreats has a two nights for the price of one deal at Sanctuary Olonana camp in the Maasai Mara, Kenya for travel up until 15 Dec if booked by 13 Nov. Rates start at US\$219ppts.

Industry Xmas dinner

THE Travel Industry Reps Christmas Dinner will be held 03 Dec onboard Captain Cook Cruises *MV Sydney 2000*. Tickets are \$38.50 - to RSVP, phone (02) 8238 5152 by 12 Nov.

Unleashed.

Reservations Manager

Unleashed is Australia's most exciting student travel company and now looking for a qualified & motivated Reservations Manager to join their team. Responsible for delivering the highest level of customer service to our network of travel agencies nationwide, this Sydney based role is designed for an individual with great relationship building skills, reservations experience and a desire to succeed.

Being a part of our internal staff means turning your career into your own trip of a lifetime. Candidates will have a minimum of 2 years reservations or customer service experience.

Please email resume and cover letter to
jo@unleashedtravel.com.au

ADL ups int'l focus

ADELAIDE Airport has expanded its aviation business development team, appointing Jonathan Cheong as head of aviation business development in a push to attract more airlines to South Australia.

Managing director Mark Young said ADL has its vision "set firmly on new markets such as China and the US."

Current executive gm business development Mal Andrews will take on a new head of aviation support role, up until his retirement in Sep 2016.

Craig Shute has been named as executive gm property and Emma Boulby as executive gm airport operations.

Tas tourism survey

THE Tourism Industry Council of Tasmania is encouraging operators to complete the 'Tasmanian Tourism Industry Sentiment Survey'.

The survey provides a snapshot of how operators across the industry are feeling.

To participate in the survey, **CLICK HERE**.

ParkRoyal Asia deals

DISCOUNTS of up to 30% on the 'Best Available Rate' are available at select PARKROYAL Hotels & Resorts properties in Southeast Asia for members of the Discovery loyalty program.

The promotion also includes free brekkie and is valid for stays from 01 Dec to 29 Feb.

Bookings need to be finalised by 28 Feb - **CLICK HERE** for details.

WIN WITH EUROSTAR



Everyday this week *Travel Daily* and Rail Europe GSAs are giving agents the chance to win a \$100 Coles Myer gift voucher.

Eurostar is currently celebrating their exclusive Earlybird offer with Rail Europe GSAs and they want you to join in by giving you the chance to win. Over the past few years Eurostar have worked to expand their reach including trains to ski regions & also to the South of France.

To win, be the first agent to answer the below question correctly. Send your answer to eurostar@traveldaily.com.au

Outside of the Ski train what other destinations in France does Eurostar visit with seasonal services?



Westjet widebody

CANADIAN airline WestJet has launched services using its first Boeing 767-300ER aircraft.

WS's inaugural wide-body flight operated between Toronto and Calgary, with the 767 to be used for flights to London from May.



Product Coordinator - Commercial

Helloworld Limited is one of Australia's leading integrated travel businesses and is currently seeking a motivated Product Coordinator to join the Commercial Team in their North Sydney office.

The role will involve supporting the Product Managers in a diverse range of tasks including the facilitation of the helloworld famil and incentive program, maintaining centralised records and assisting with network communications. Reporting to the Product Managers, we are seeking a driven and flexible team player that will help drive future growth by ensuring helloworld members have access to the sharpest industry offers at all times.

To be successful in this role you will have at least two years travel industry experience with a clear understanding of the retail travel market and its various distribution channels. An ability to quickly build and maintain productive relationships is essential as are intermediate Microsoft Office and strong communication skills.

Please submit your application to careers@helloworld.com.au by Tuesday 3rd November 2015. Only successful candidates will be contacted.

Caesars' Julius Tower

THE original Roman Tower at Caesars' Palace Las Vegas will undergo a \$75 million renovation and be renamed Julius Tower.

Rooms are already on sale for the new 587-room Julius Tower, expected to welcome its first guests on 01 Jan.

Guest room amenities will include 55" TVs, Beautyrest Bouvet Island Mattresses and English-themed Gilchrist & Soames in-room toiletries.

Garuda Q3 results

GARUDA Indonesia's 'Quick Wins' program and tight cost efficiency policy has paid off, with the airline's Q3 net income year-to-date results of US\$51.4 million.

The figure is a 123.4% increase compared to the same period last year, when it incurred a loss of up to US\$220.1 million.

Total revenue increased from US\$2.83b to US\$2.84b.

CA launches 2 routes

AIR China has started two new nonstop routes from Chengdu to Osaka and Tokyo, which will spare pax between Chengdu and other parts of southwestern China and Japan having to transfer via Beijing to Shanghai.

The Chengdu-Osaka flights, run 3x weekly on Tue, Thu and Sun.

The Chengdu-Tokyo flights are 4x weekly, with the outbound flight arriving in Tokyo on Mon, Wed, Fri and Sat & the return flights arriving in Chengdu on Tue, Thu, Sat and Sun.

SiteMinder Deloitte

TRAVEL and hospitality industry cloud platform, SiteMinder has been named in the Deloitte Technology Fast 50 program for the fifth consecutive year.

The program ranks fast growing technology companies based on percentage revenue growth over three years.

Tuesday 27th Oct 2015



DRIVING one of APT's custom built 13-tonne Mercedes 4WD coaches, Kimberley and Outback Wilderness Adventures (KOWA) tour operations manager Jane has driven across four states to bring a taste of the region to the travel industry and prospective guests in South Australia and Victoria.

Jane stopped off at APT's consumer travel expos, the APT head office in Melbourne and also at travel agencies along the

way to demonstrate the vehicle which carries no more than 20 passengers on tours.

Pictured at APT's head office in Melbourne are members from APT's Retail Reservations Team and KOWA colleagues: Erin Nicholas, Kayla Dehaan, Jane Ballantyne, Michelle Lester Smith, Nick Davies, Carley Browncombe, Ashley Cooper and Tuesday Carruthers; with Angela Lee and Rob Tandy kneeling in front.

Vanuatu Tanna movie premiere



LAST weekend a group of wholesalers joined the Vanuatu Tourism Office (VTO) team and Air Vanuatu manager commercial, Australia Paul Forbes at the Sydney premiere of *Tanna*.

The film was shot in Vanuatu in close collaboration with the people from the Kastom village of Yakel on the island of Tanna.

The audience was treated to a lively dance performance before the screening and a Q&A session with the Vanuatu cast and Australian film makers.

Tanna will open in cinemas in Syd, Mel and Bri from 05 Nov.

Paul Forbes and VTO's Anne Morris are **pictured** with the film's main character 'Dain'.

TRAVELMARVEL

Travel More

WIN WITH TRAVELMARVEL

Escorted Great Rail Journeys through Europe have arrived at Travelmarvel in 2016 and to celebrate, *Travel Daily* is offering readers the chance to discover the romance of rail. Every day we'll showcase the many highlights and destinations available on Travelmarvel's Great Rail Journeys.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win a 9 day Edinburgh, the Highland and Islands tour for two, departing June or September 2016. Send your answers to rail@traveldaily.com.au



Terms & conditions



Q18. On Austrian itineraries, which special culinary treat will you enjoy in a traditional café in Vienna?

Hint: see p13 of Travelmarvel's 2016 Great Rail Journeys brochure



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

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Publisher/Managing Editor: Bruce Piper Editor: Guy Dundas Editorial email: info@traveldaily.com.au

Contributors: Jasmine O'Donoghue, Jenny Piper, Sarah Piper

Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au

Business Manager: Jenny Piper - accounts@traveldaily.com.au

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JOB OF THE WEEK

TRAVEL RECRUITMENT – ACCOUNT MANAGER
SYDNEY & MELBOURNE – TOP SALARY PACKAGE

Love being in the travel industry, but sick of booking travel?
 Want to assist your peers with their career progression?
 Enjoy being rewarded for reaching sales targets?
 Can't wait to work Monday to Friday only?
 If you answered YES to all of the above, call us!
 As part of our expansion in Sydney and Melbourne, we are
 looking to employ 2 talented travel consultants to join our
 permanent division. Full training will be provided.
 Minimum 3 years travel consulting experience essential.

HELP IS ON I.T.S WAY

TRAVEL SYSTEMS MANAGEMENT CONSULTANT
SYDNEY – SALARY UP TO \$65 OTE + BENEFITS

This is your opportunity to move away from consulting & put
 your tech savvy skills to good use. This amazing company is
 looking for an experienced systems consultant to join their
 growing team. Work for one of the global leaders in service
 providers to the travel industry with a CBD location close to
 shops and transportation. Be rewarded with excellent career
 progression, ongoing training and support. Min 2 years'
 travel industry experience, Calypso & GDS experience
 preferred. Apply for this amazing role today!

THE MORE THE MERRIER

WHOLESALE CRUISE CONSULTANTS
SYDNEY – CIRCA \$80K SALARY PACKAGE

Are you a group's extraordinaire? Don't miss the opportunity
 to work for this leading wholesaler booking large numbers!
 Earn an incredible salary package working for the best in the
 industry. You will have the opportunity to specialise in
 unique destinations and build grand packages worldwide.
 This leading Company is committed to providing employees
 with ongoing training, benefits, and an excellent salary
 package plus regular in house family opportunities! Min
 2 years travel industry experience & GDS skills. Apply now!

JOIN THIS MULTI NATIONAL COMPANY

INTERNATIONAL CORPORATE CONSULTANT
MELBOURNE – SALARY DEP ON EXPERIENCE

This Multi National Travel Management Company requires a
 new corporate travel consultant to service one of their most
 valuable accounts. Currently undergoing significant growth
 Australia and Worldwide, now is the time to join this leading
 TMC. Enjoy working on a dedicated account, servicing senior
 high profile clients with exciting itineraries worldwide. This
 organisation offers an amazing working environment with
 terrific employee benefits. Min 4 years international
 corporate consulting experience with Amadeus required.

WHOLESALE TICKETING CONSULTANT

AIRFARES SPECIALIST

MELBOURNE – SALARY PACKAGE TO \$51K + \$4K BONUS

This award winning touring company has an exciting
 opportunity to join their fun and hard-working team.
 Working as an airfares consultant you will assist internal
 travel agents with all ticketing enquiries & issue a wide
 variety of tickets. This is a fast paced environment so you
 must have previous ticketing experience with strong fares &
 GDS knowledge and great attention to detail. In return you
 will receive ongoing support & training, Mon-Fri hours and
 great company benefits including a modern social office!

ONE ROLE REMAINING – APPLY NOW

CORPORATE TRAVEL CONSULTANT

PERTH - SALARY PKG UP TO \$60K (DOE) + BONUSES

With business booming in the corporate travel market, this
 National Travel Company is seeing dramatic growth. This
 internationally focused role will require excellent airfares
 knowledge and the ability to construct complex itineraries
 around the world. No two days are the same in this role. If
 you are an experienced corporate travel consultant looking
 to work for an award winning TMC, apply now. Only one
 role remains and with benefits such as a high base salary
 and added bonuses, this role will not last long.

RARE OPPORTUNITY

AIR PRODUCT MANAGER

BRISBANE – OTE \$50-55K + SUPER

This award winning company is looking for a fares &
 ticketing guru to join their dynamic support team. You will
 be responsible for the distribution of air product via multiple
 databases, communicating with suppliers & internal
 stakeholders, supporting the business by providing a
 helpdesk facility all whilst using your exceptional customer
 service skills. Great package & benefits on offer. Min 2 years
 exp., strong fares & ticketing, GDS & the ability to prioritise &
 work to tight deadlines. If this sounds like you, apply today!

HEAD TO THE COAST

TRAVEL CONSULTANTS

SUNSHINE COAST – OTE \$60K

Due to continued growth, our client has a great opportunity
 to join their dynamic team on the Sunshine Coast as a travel
 consultant. Every day will bring something new and will
 involve the arrangement all types of Domestic and
 International travel including flights, accommodation, tours
 and cruises. Top industry salary, plus bonuses and great
 benefits are on offer. If you have 2 years' experience,
 exceptional sales, GDS, customer service and
 communication skills then we want to hear from you!



Blog: 22 Great careers for people who love to travel!

[Click to read our latest Blog](#)

Make a Career out of your passion!



Ben Carnegie

Corporate Travel Team Leader/ Mgr - Sydney

- ▶ Successful Corporate Travel Mgt Co.
- ▶ Excellent benefits & working environment
- ▶ From \$70K + super negotiable

Our client has a well-respected brand and supporting working environment. They are going through a period of growth and require an experienced Corporate Travel Team Leader/ Manager to lead a small team of consultants, working on both domestic and international destinations whilst providing the highest level of customer service.

Key responsibilities include:

- ▶ Manage & distribute workload for the team
- ▶ Management and review of workflow, identifying areas of improvement
- ▶ Team management including recruitment & reviews
- ▶ Coaching and mentoring
- ▶ Conducting weekly meetings and reporting
- ▶ Problem resolution
- ▶ Client relations

If you want to make an impact in this already thriving business, now is your chance.

Call Ben or [click here](#) for more details

Fares and Ticketing Consultant - Sydney

- ▶ Monday to Friday - No weekends!
- ▶ No more targets!
- ▶ Salary to \$55K + super

This established agency with excellent mgt & a qualified & independent team, seek an airfares & ticketing specialist to manage the ticketing desk for a network of Retail agencies.

Call Cristina or [click here](#) for more details

VIP Corporate Travel Consultant - Sydney

- ▶ Monday to Friday hours
- ▶ Modern, well appointed office, transport at your door!
- ▶ Salary from \$65K + super

Had enough of the hard slog, call centre environment that the Global TMC's provide? This company is different, offering their clients higher service levels & that personal touch.

Call Ben or [click here](#) for more details

Help Desk Consultant - Launceston TAS

- ▶ Highly regarded technology company
- ▶ Friendly team environment
- ▶ Salary DOE

Join this progressive organisation and provide technical support to GDS users. Your strong industry knowledge of reservation systems will make you the ideal candidate.

Call Cristina or [click here](#) for more details

Airfares Consultant - Syd

- ▶ Fares, ticketing & airline liaison specialist role
- ▶ CBD location with potential to earn more
- ▶ Competitive salary with great employee benefits

Work for this travel wholesaler selling mainly European tour packages. This company takes pride in offering superior customer service to both internal & external clients.

Call Ben or [click here](#) for more details

Contract Inbound Consultant - Sydney

- ▶ 6 month contract to permanent position
- ▶ Inbound leader in excellent CBD location
- ▶ Salary \$55K + super

Located in the FIT department with the opportunity to move to groups, this market leader in the inbound space needs an exp consultant to handle the western hemisphere market.

Call Cristina or [click here](#) for more details



Win a South African Adventure

with Qantas and Consolidated Travel

How to win

To win one of six places, simply achieve the highest Qantas International ticketed sales (plus growth) between 26 October-29 November 2015, book and ticket a minimum of three Qantas return tickets to Johannesburg, and complete the South Africa Specialist course to be in the running to win.

[South African Specialist Courses >](#)

Grand prize

Departing 2 February 2016

Package includes:

- Return flights to Johannesburg
- Ultimate safari experience at the Shepherd Tree Game Lodge
- Explore Johannesburg and stay at The Micheangelo Hotel
- Tours and transfers

More ways to win

- **One weekly prize of a \$500 voucher**
For the highest weekly Qantas Domestic ticketed sales
- **One daily prize of a \$100 voucher**
Issue five Qantas International return tickets to any of these destinations: Johannesburg, San Francisco, Los Angeles, New York, Dallas Fort-Worth, Vancouver, London (QF9/10) and Honolulu



Valid for tickets issued by Consolidated Travel or via Quikticket between 26 October and 29 November 2015 on QF International and Domestic itineraries ex Australia plated on QF (081) ticket stock on the Consolidated Travel IATA only. Infant, Group Sales, Wholesale and Canceled or Refunded tickets are not eligible. The top six national agents who have the highest Qantas International ticketed sales with a minimum of \$50,000.00 and a minimum 40% growth during the campaign period, when compared to the previous year, and have successfully completed one of the SA Specialist courses, and booked and ticketed a minimum of three return flights to Johannesburg will qualify for a place on the grand prize. One agent each week will also qualify for a weekly prize voucher of \$500 by achieving the highest weekly Qantas Domestic ticketed sales with a minimum of \$10,000 and above when compared to other agents during the campaign period. Agents who also ticket a minimum of five Qantas tickets per day in any combination on the following routes: Johannesburg (JNB) San Francisco (SFO), Los Angeles (LAX), New York (JFK), Dallas Fort-Worth (DFW), Vancouver (YVR), Honolulu (HNL) and tickets containing London (from/to Melbourne on QF9/10) will qualify for a \$100 prize voucher during the campaign period. Prize vouchers are capped, please email promotions@consolidatedtravel.com.au to claim your prize vouchers by COB 10 December 2015. The prizes are open to all full time international and domestic selling agents only. Consolidated Travel and Qantas Airways reserve the right to alter or cancel the promotion any time. The Grand prize includes one return economy class ticket for the winning agent from their nearest Qantas port to Johannesburg via Sydney departing Tuesday 2 February 2016 and returning Sunday 7 February 2016. Five nights twin share accommodation, transfers, tours and some meals. All additional travel expenses, insurance, ancillary costs etc. are at the passenger's expense. Air tickets cannot be reissued and are nontransferable, and cannot accrue frequent flyer miles or be exchanged for cash. It is a condition of accepting the prize that the prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as stated and no compensation will be payable if a winning agency is unable to use a prize as stated. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. All prizes include GST where applicable and taxes are included in the price of the ticket and land content. Consolidated Travel Group ABN 60 004 692 791. Date of issue 26 October 2015.



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