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Travel Daily

First with the news

Wednesday 28th Oct 2015

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A STAR ALLIANCE MEMBER

Canada renews DC&A GSA

DC & ASSOCIATES Worldwide has successfully secured the travel trade and media relations activities for Destination Canada in Australia for a second term.

Headed by Donna Campbell, DC&A won the pitch for the general sales agent contract following a highly competitive government RFP process, exclusively revealed by *Travel Daily* (TD 29 Jun).

"As the current incumbent, we were originally selected in 2010 when Destination Canada adopted the GSA model for the Australian market".

"To win the contract a second time is a testament to the team at DC&A and our highly successful approach to delivering sales and

marketing programs," she said.

Destination Canada (DC) ceo & president David F Goldstein said the Australian market was "one of Canada's most well-established and crucial markets."

Goldstein said DC&A's "expertise and market knowledge will be vital in delivering increased visitor numbers to Australia."

DC vp Int'l Rupert Peters told *TD*: "We know the travel trade are very important ingredients in achieving success & we have a GSA in the name of DC&Associates which has the experience and expertise to help us deliver sustained growth in the future."

The renewed GSA arrangement takes effect from 01 Jan 2016 for a three-year period, with an option to renew for four additional 12-month periods.

Nifty Swifty prize!

FOUR agents have a chance to win tickets to see pop-queen Taylor Swift during her 'Red Room' performance on Hamilton Island in coming weeks (*TD* yesterday).

To win, agents need to book the most Hamilton Island packages between 26 Oct-22 Nov.

For full details, see today's **cover wrap**, or **CLICK HERE**.

Today's issue of TD

Travel Daily today has seven pages of news, including a front cover page for **Hamilton Island** plus full pages from: (**click**)

- AA Appointments jobs
- Travel Trade Recruitment
- Club Med

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Avis Scholarship finalists

AVIS Car Rental Australia has revealed the five travel agents who will compete for the coveted 2015 Avis Travel Agent Scholarship of Excellence.

MTA Travel's Debbie Andrews (Western Australia) and Belinda

van Tholen (Tasmania); Barbara Baron of Southside World Travel in Sydney; Kim Hall from American Express Global Business Travel and Jill Rimmer of SA's Phil Hoffmann Travel, will all travel to Sydney for the final judging day on 10 Nov.

The winner will be announced that evening at the Four Seasons Hotel, with Avis Travel Industry Manager Russell Butler saying the 2015 scholarship had attracted one of the most competitive fields in its 19 year history.

The overall prize includes two return Qantas Business Class tickets to New York, CLIA membership, NTIA Gala Dinner tickets and much more - see www.avisscholarship.com.

AC BNE launch earlier

AIR Canada will debut its new direct flights from Brisbane to Vancouver (**TD** 26 May) two weeks ahead of schedule.

GDS displays now indicate that AC's thrice weekly 787-8 flights between Queensland and Canada will commence operation from 01 Jun 2016, rather than 17 Jun.

SeaLink Vic update

SEALINK Travel Group today downplayed media reports about discussions with the Little Group on a new ferry service into Melbourne's Docklands precinct.

The company said it is yet to hold detailed talks over the issue, although Transit Systems Marine, which SeaLink is in the process of acquiring, had had some preliminary discussions.

SeaLink ceo Jeff Ellison said he would advise the market in the event of any deal being finalised.

Club Med Bali bargain

CLUB Med and Virgin Australia are offering half price flights for children in conjunction with bookings for Club Med Bali made before the end of Nov.

For details see the **last page**.

Yell joins Excite Hols

EXCITE Holidays has announced the appointment of Andrew Yell as its new general manager of global sales.

Yell is well known to the industry after an extensive career with The Travel Corporation where he has worked since 2003, mostly within the Creative Holidays business and more recently as general manager business development.

In his new position with Excite Holidays, Yell will manage the online wholesaler's global sales team and international contracting, as well as leading Excite's strategic expansion into new markets.

"We believe his extensive experience in the travel industry will be a huge asset to our company," Excite chief executive officer George Papaioannou said.

E-ciggy baggage ban

THE US Dept of Transportation has banned the carriage of electronic smoking devices in checked luggage, after several incidents where e-cigarettes have caught fire during transport.

Passengers are still allowed to have the e-cigs in carry-on.

Karen Dowling
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Reynolds hits road for APT



NEWLY appointed APT executive general manager Steve Reynolds says the last six weeks since joining the company (*TD* 24 Sep) have been a whirlwind.

Speaking to *TD* yesterday, Reynolds said he has been busy learning about all aspects of the extensive APT range as well as bedding down his new role, and is now out and about meeting with key partners across the industry.

Reporting to APT Group ceo Chris Hall, Reynolds is responsible for the overall financial performance and strategic direction of the APT Brand,

alongside other executive gms David Cox for Travelmarvel, Dan Kotzmann as ceo of Captain's Choice and Judy Vanrenen for Botanica World Discoveries.

Debra Fox, who is the company's chief sales & marketing officer working across all of the brands, said the group is relentlessly focused on the customer experience, right across its ever-growing portfolio of coach, river and ocean cruise, rail and touring products.

Reynolds is **pictured** above in Sydney yesterday with Fox (left) and APT pr executive Zoe Palmer.

Qantas Indigenous grant program

QANTAS this morning announced a joint initiative with the Indigenous Marathon Foundation (IMF) which aims to empower young Aboriginal and Torres Strait Islander people to be leaders in their communities.

Launched together with QF Ambassador Hugh Jackman, the program will be funded via a \$1.4 million donation from the Qantas Foundation, and help IMF graduates (known as Frontrunners) to further their education or career, pursue a business enterprise or support a community development project.

IMF was founded by Aussie marathon runner Robert De Castella, and selects a squad of 18-30 year old Indigenous men and women from around Australia to train for the New York Marathon, with little or no running experience.

An IMF squad member "graduates" when they cross the finish line in New York.

Qantas ceo Alan Joyce said creating opportunities for young Indigenous people was at the heart of the airline's Reconciliation Action Plan.

The 2015 Indigenous Marathon Foundation squad of ten runners will fly to New York tomorrow to run in this year's marathon - to view Hollywood hunk

Jackman making the announcement see traveldaily.com.au/videos.



Window Seat

A SCOTTISH man who accidentally booked a flight to Brazil during a drunken night out says it was one of the best mistakes he ever made.

Glasgow-based bank worker Jamie Ather said he woke up on a Sunday morning after an evening of clubbing and "had an email from a flight company confirming he had paid £520 for a flight to Rio de Janeiro."

"I had absolutely no memory of doing it because I was drunk, and it had honestly never even crossed my mind to go to South America," he told local paper the *Daily Record*.

The hangover became worse when he called the airline the next day and found the ticket was not refundable.

"I either had to arrange the time off work and go, or lose the £520," he said, and after embracing serendipity he headed to South America where he had the time of his life.

HX direct to Krabi

HONG Kong Airlines has announced a new daily non-stop route between Hong Kong and the Thai beach resort region of Krabi on the Andaman coast.

HX will operate the route using an all-economy class A320 aircraft effective from 13 Nov.

Afterhours Travel Manager role

24x7 Solutions has a unique opportunity for an experienced Corporate Travel Manager to join their team on a Part-Time basis. The role is predominantly weekend work and some evening shifts and you must be prepared to work additional shifts when needed. The shifts are on a rotational roster.

If you have been working in travel as a corporate travel manager this role is perfect for you. You will need to be proficient in ticketing and reissues. A positive attitude and strong work ethic will be highly desirable for this position. The ability to go above and beyond, think outside the square, work in a high pace environment while demonstrating strong attention to detail and ability to multi task.

Extensive knowledge in at least two GDS's is an advantage and a Minimum of 5yrs experience as a Corporate Travel Consultant is required due to the variety of both Domestic and International complex itineraries.



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Sydney & Perth

Wednesday 28th Oct 2015

Magellan agents explore Hawaii



THIS group of lucky agents recently explored the 'Islands of Aloha' on a Magellan Travel Group faml, hosted by Pinpoint and Hawaiian Airlines.

The week-long trip included stays at Sheraton Kauai, Sheraton Waikiki and Aulani Disney Resort & Spa, with a highlight being a Kauai Helicopter Flight.

Pictured are: Kerry Mansell,

Pinpoint Travel Group; Gay Johnston, Travel Diversity; Sallie Carroll, Brighton Travelworld; Danielle Fisher, East Burwood Travel; Cassandra Muhlhan, Where2Travel; Natalie Hadikin, Travel Specialists; Fiona Potter, Travelsuperstore; Adriana Sultan-Pollock, Northern Beaches Travel; Chloe Austen, Balwyn Travel with Jo Vella from HA in front.



Monograms brochure

THE Globus family of brands has released its first brochure of Monograms holidays, which give travellers the independence of travelling alone, with the same level of support as offered on a guided holiday.

Hotels, transfers and rail tickets are pre-arranged, guests have the services of a local host to provide assistance and advice and guided city tours are included in each location.

The new Monograms Europe 2016 brochure features more than 50 different holiday options including city getaways London, Paris and Rome, as well as multi-city combinations and multi-country options.

Monograms is offering savings of 10% on all 2016 Europe holidays booked by 01 Dec.

Travellers can save up to \$600 by combining international flights with a Monograms package of seven days or more.

For bookings, **CLICK HERE**.

Airbnb packages?

AIRBNB is reportedly piloting a new travel agent-like package service that includes not only accommodation but meals, transport and guided touring.

According to thenextweb.com, the global home-renting service is trialing the arrangement in San Francisco during early Dec.

The 'Journeys' service offers trips "handcrafted" by the host, with options including hiking, trips to "the best restaurants" and "hippest spots".

Renault Europe deal

RENAULT Eurodrive has released its Destination Europe 2016 Advance Purchase offer.

Eurodrive is offering seven free days, plus an additional three free days for past clients since 2006 & a 50% discount off the delivery and return fees for vehicles for collection 15 Feb-31 Dec 2016.

Bookings must be paid by 31 Dec to avail deals - 1300 551160.



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Plaza Premium Aerotel rollout

GLOBAL airport lounge operator Plaza Premium is expanding into accommodation via a new transit hotel concept called Aerotel.

The first airside Aerotel has already soft launched at Singapore's Changi Terminal 1, and more Aerotels are expected to debut at London Heathrow and Abu Dhabi airports during 2016.

Plaza Premium has also

launched a new 'Flight Club' dining concept, providing healthy meals around the clock for transit passengers, with the first eatery now open in Kuala Lumpur.

A new "Allways" airport meet-and-greet service operation will also be rolled out by Plaza Premium, with initial destinations including London Heathrow, Toronto, Delhi, Singapore, Macau, Muscat and Kuala Lumpur.

The revelations were made during a media conference at ITB Asia in Singapore, where Plaza Premium also confirmed new lounges in Taipei and Rio de Janeiro as well as in Shanghai.

QF cash for Kiwis

NEW Zealand members of the Qantas Frequent Flyer Program will be able to store currency on their QFF cards, in a trans-Tasman expansion of the Qantas Cash prepaid travel card scheme.

Nine currencies can be loaded onto the card, with NZ the first country outside Australia to have access to Qantas Cash.

Women travel solo

G ADVENTURES has launched a major promotional campaign to target female travellers, responding to strong growth in the adventure travel sector among solo women.

Australian female travellers aged 25-39 now make up 48% of G Adventures bookings, up 7%.

Hotel careers expo

REPRESENTATIVES from some of NSW's leading accommodation venues have come together for The Hotel Career Expo, a new industry initiative which was launched last night by NSW Tourism Minister Stuart Ayres.

The expo will take place on 16 May 2016 at the InterContinental Sydney, showcasing employment opportunities in the hospitality industry ranging from culinary through to public relations, marketing, HR, engineering, IT and event management.

Wednesday 28th Oct 2015



Travel Daily
First with the news

PISCO Sours, pinatas and plenty of Peruvian passion was packed into Air New Zealand's Sydney office yesterday for an event to celebrate the imminent launch of the airline's South America flights.

Air New Zealand partnered with Intrepid Group and PromPeru to highlight the best of Peru to close to 100 Flight Centre travel agents.

The Kiwi-carrier launches its thrice weekly services to Buenos Aires on 01 Dec using refurbished Boeing 777-200ERs, featuring lie-flat Business class seats and black leather Premium Economy cabin.

Passengers originating travel in Australia can transit in Auckland, take the 13.5hr Air NZ flight to EZE, then connect to Lima with Aerolineas Argentinas or Avianca.

Agents were reminded of the 60-90min journey between EZE &

Buenos Aires' second int'l airport, Aeroparque Jorge Newbery (AEP) which is on the other side of the Argentinian capital and needs to be taken into consideration when planning same day connections.

More at buenosagents.com.au.

Intrepid Group NSW bdm Brett Harvey said the adventure firm's three brands - Intrepid, Geckos and Peregrine - all operate tours in Peru, with the average number of passengers on tour just 10.

Pictured overlooking Sydney Harbour from the deck of Air NZ's Australia HQ from left are Brett Harvey, Intrepid Group; Sarah Thornton, PromPeru (GTI Tourism); Ross Gallagher, Elizabeth Hutchison and Chris Fenton from Air New Zealand, Bec Cushing, Flight Centre and Kira Gerber from Intrepid Group.

Marketing Coordinator

Voyages Indigenous Tourism Australia is a unique Australian travel company encompassing Ayers Rock Resort in the iconic Red Centre, Home Valley Station in the Kimberley region of Western Australia, and tourism facilities at Mossman Gorge in Tropical North Queensland.

Reporting to the Director of Marketing, you will be responsible for coordinating all aspects of the marketing mix for Voyages with a focus on brand consistency, market relevance, consumer engagement and maximising sales and marketing opportunities.

Your key area of responsibility will be the development and production of brochures, collateral and signage involving copy writing. Marketing campaign development and management including reporting and analysis, general administration and ad hoc project involvement are also fundamental to this role.

We are looking for **proactive and enthusiastic individual with exceptional copy writing skills and sound experience with Photoshop.** Your presentation and interpersonal skills along with efficiency in the use of Microsoft Office programs are essential. A knowledge of the Australian hospitality tourism industry would be an advantage.

This position is based in our Corporate Office in Sydney and is an exceptional **opportunity for you to demonstrate your minimum 3 years' experience in a similar mainstream marketing role.** Marketing, Business or Tourism/Hospitality qualifications are essential.

In return we offer a friendly working environment, excellent employee benefits and an opportunity to grow your career in an exciting industry.

Aboriginal and Torres Strait Islander applicants are encouraged to apply.



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- Support Travel Agents by assisting them with their general enquiries.

Interested applicants should have:

- Excellent interpersonal and customer service skills
- Experience selling international travel
- Practical experience in the use of major GDS/CRS reservations systems
- Completed IATA Fares and Ticketing I and II, or equivalent

For further details and online application process, please visit our website emiratesgroupcareers.com, quoting job reference number- 150002BU.

Applications close on Saturday 31 October, 2015. Telephone and postal applications will not be considered.

LH adding MUN/DEN

LUFTHANSA will introduce new non-stop services between Munich and Denver from 11 May, with the German airline utilising Airbus A330-300s on the route.

Tipster Laura is off to Dubai!



ABOVE: NRL tipping guru, Laura Freyling from helloworld Milton this week received her prize as the 2015 winner of the Emirates *Travel Daily* Footy Tipping Comp.

Laura is pictured accepting her prize of two Economy class return tickets to Dubai, presented by EK sales exec Elise Meyers (left) and non-air product development manager Kirk McDonald.

Ctrip, Qunar align

CHINA-BASED online travel companies Ctrip.com and Qunar have announced a share swap.

The agreement sees Baidu swap its ownership in Qunar for ownership in Ctrip, acquiring shares representing 25% of Ctrip's aggregate voting interest.

In exchange, Ctrip now owns ordinary shares of Qunar representing approx 45% of Qunar's aggregate voting interest.

Baidu & Ctrip have also agreed to business cooperation across a number of products and services.

Earlier this year, OTA juggernaut Expedia Inc sold a majority stake in China's eLong in favour of a tie-up with Ctrip (*TD* 25 May).

Wu up deluxe range

WENDY Wu Tours has beefed up its deluxe touring range of itineraries in China, India and Indochina for 2016.

The deluxe tours are tailored versions of Wu's classic tours, and offer five-star accom, smaller group sizes (no larger than 18 pax) per departure and greater flexibility at meal times.

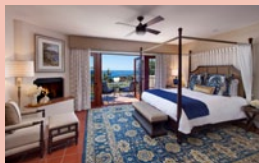
There are eleven itineraries, including the nine-day Glimpse of India tour that showcases Delhi, Agra and the 'Pink City' Jaipur.

Another highlight of the program is the 14-day Jewels of Vietnam tour, which takes in Saigon, Hoi An, Hue and Hanoi, including an overnight cruise on Halong Bay.

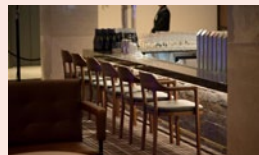


Accommodation Updates

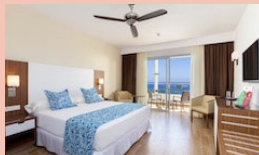
WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



The **Bacara Resort & Spa** in Santa Barbara, California has completed a \$20m upgrade, including a Foley wine tasting room, a new coffee bar, a refreshed seaside restaurant and an upgraded poolside bar. The guestrooms have been redone, with four poster platform beds, iPad minis with a Bacara branded mobile app for ordering hotel services, and four-fixture marble bathrooms with deep soaking baths.



Hilton Adelaide has unveiled its renovated Coal Cellar + Grill. The 180-seat restaurant and lounge features a charcoal grill and a 3,000 bottle cellar that houses over 500 varieties. The Hilton Adelaide menu revolves around South Australian produce, using the charcoal grill and rotisserie. Coal Cellar + Grill offers three private dining rooms which can seat from 12 to 60 people.



After closing for three months to complete a large remodelling project, **Riu Arcas** on Spain's Canary Island, Tenerife has reopened as an adults only property. The hotel has a new beach-side infinity pool with a solarium, new restaurants and a lounge bar and the common areas, such as the lobby and reception have been refurbished. The 401 rooms have been remodelled and the bathrooms renovated.

Planet's Best of 2016

BOTSWANA, Japan and the USA have taken out the top spots in *Lonely Planet's* 'Best in Travel 2016' list for 'Top Countries'.

Australia was ranked sixth on the annual list, with the low Aussie dollar, 'booming' Indigenous tourism and UNESCO World Heritage Wilderness areas named as drawcards.

Tourism Australia managing director John O'Sullivan said Australia's place on the list is expected to help translate travel appeal into actual visits.

Western Australia's Fremantle was recognised as a 2016 'Top City', positioned 7th on the list.

APEC disruptions

THE Dept of Foreign Affairs and Trade is advising travellers bound for the Philippines to expect "increased security and travel disruptions" during the period surrounding the APEC Leaders summit, held from 16 to 20 Nov.

Topdeck Africa deal

TOPDECK is offering a 30% saving on its 43-day Kenya to Cape Town trip departing on 13 Dec.

The itinerary begins in Nairobi & passes through Tanzania, Malawi, Zambia, Botswana, Namibia, before ending in South Africa.

It's currently priced at \$2,727pp - more at www.topdeck.travel.

WIN WITH EUROSTAR



Everyday this week *Travel Daily* and Rail Europe GSAs are giving agents the chance to win a \$100 Coles Myer gift voucher.

Eurostar is currently celebrating their exclusive Earlybird offer with Rail Europe GSAs and they'd like to invite you to join in the celebration and win a gift card! In May 2015, Eurostar started their three times weekly direct summer services from London via Lyon & Avignon to Marseille.

To win, be the first agent to answer the below question correctly. Send your answer to eurostar@traveldaily.com.au

How long does it take to travel from London to Lyon on the direct Eurostar service?



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Escorted Great Rail Journeys through Europe have arrived at Travelmarvel in 2016 and to celebrate, *Travel Daily* is offering readers the chance to discover the romance of rail. Every day we'll showcase the many highlights and destinations available on Travelmarvel's Great Rail Journeys.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win a 9 day Edinburgh, the Highland and Islands tour for two, departing June or September 2016. Send your answers to mail@traveldaily.com.au

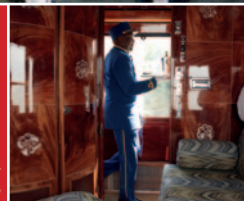


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Q19. Which train is known as the world's slowest express due to the 91 tunnels and 291 bridges it must navigate?

Hint: see p10 of Travelmarvel's 2016 Great Rail Journeys brochure



CA, CZ alliance talks?

REPORTS of a possible merger between Chinese state-owned carriers Air China and China Southern Airlines have been rebuffed by both parties.

Last Thu, *Shanghai Securities News* claimed CA and CZ were considering a tie-up, citing "market talk".

An executive at China Southern said "We know nothing about it", while Air China dismissed the report, saying it has "no knowledge of such plans".

Edwardian free b'fast

GUESTS staying at Radisson Blu Edwardian Hotels in London can enjoy complimentary full English breakfast and wi-fi when booking the 'Best Available Rate' between 18 Dec and 28 Feb.

The group has a dozen four- and five-star properties in the heart of London, Guildford & Manchester. Phone (03) 9520 2353 to book.

S Africa entry eased

SOUTH Africa has eased off its tough immigration policy, altering the birth certificate requirement for foreign minors to no longer include the word "abridged".

The wording of the requirement (**TD** 09 Apr) will be changed to "birth certificate containing parental details".

North Fort Sat tours

SYDNEY Harbour Federation Trust has introduced a new Sat North Fort tour at North Heads Sanctuary, Manly, complementing the Sun operation.

Tours include the fort's maze of tunnels, magazine, engine room, pump chambers and the newly opened Defence of Sydney artillery display.

The Sat tour begins at 10:30am and 1pm, and will run from 07 Nov to the end of Feb.

Bookings can only be made on site at \$7/adult and \$5/child.

New Travelport cco

STEPHEN Shurrock has been appointed as chief commercial officer & exec vp at Travelport, effective 04 Jan, replacing Kurt Ekert who is departing the firm.

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italktravel backs a winner!



MONGOLIAN Khan wasn't the only winner at the recent Caulfield Cup Day, with the Chadstone Fashion Stakes winner Rebecca Sargent taking out the top spot for the annual fashion event.

The prize was sponsored by ETG's italktravel and included return flights to Hong Kong, accommodation and spending money for a luxury shopping trip.

Pictured from left at the Pegasus Club Marquee Caulfield Races are Julie Manwaring; Tom Manwaring, ceo Express Travel Group; Rebecca Sargent winner;

Michael Sargent; Sian Nelson and Jonathan Nelson, gm of sales, Express Travel Group.

SkyTeam HK lounge

SKYTEAM has opened a 1,000m² lounge at Hong Kong Int'l Airport available to First and Business class passengers and Elite Plus members flying on all member airlines serving HKG.

The lounge can seat up to 230 pax and features a Yoga Room; noodle bar, offering cooked-to-order cuisine and a botanical 'Living Wall'.

Senior Corporate Travel Consultant Sydney

We are a small boutique travel company located in the heart of Sydney's CBD.

We are looking for a qualified corporate travel consultant to join our team. Our main criteria is the successful candidate must be customer service orientated as we have high net-worth individuals that need prompt, professional and friendly service at all times.

Proficiency in Sabre and ticketing is also necessary. Candidates with SAM experience are also favourable.

We offer a competitive salary + super with the ability to earn extra with our after hours and weekend roster.

Enquiries to Linda 0418 645 929 or email resume to acclinda147@gmail.com

Travel Daily is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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JOB OF THE WEEK

TRAVEL RECRUITMENT – ACCOUNT MANAGER
SYDNEY & MELBOURNE – TOP SALARY PACKAGE

Love being in the travel industry, but sick of booking travel?
 Want to assist your peers with their career progression?
 Enjoy being rewarded for reaching sales targets?
 Can't wait to work Monday to Friday only?
 If you answered YES to all of the above, call us!
 As part of our expansion in Sydney and Melbourne, we are
 looking to employ 2 talented travel consultants to join our
 permanent division. Full training will be provided.
 Minimum 3 years travel consulting experience essential.

JUMP SHIP & COME ON-BOARD

RETAIL & WHOLESALE VIP CRUISE SPECIALISTS
THROUGHOUT SYDNEY – TOP SALARY PLUS INCENTIVES

With the wave in full flow, the cruise industry is booming!
 Cruise Specialists roles available throughout Sydney, from
 elite cruise liners to specialist wholesalers; from FIT to groups
 to VIP we have the role for you! Assist agents & passengers
 with creating cruise only, flights, pre/post accom or bespoke
 all-inclusive package. Utilize your cruise knowledge & passion
 & to be rewarded with top salary & incentives, inspections &
 office close to home! If you have min 2 years cruise exp, GDS
 skills & a passion for the seas, secure an amazing role today!

SET SAIL INTO A PROMOTION TODAY!

CRUISE SPECIALIST MANAGER
SYDNEY – SALARY PACKAGE UP TO \$60k

Do you know your ship? This global cruise liner is looking for
 a passionate Team Leader to join their team. In this hands on
 role, you can enjoy designing all-inclusive packages as well
 as managing your team to success. Liaise closely with your
 Management colleagues to drive the company forward. If
 you have min 5 yrs exp, a passion for cruise, solid GDS skills &
 leadership exp; you will be rewarded with a top salary,
 beautiful offices, ongoing development & famils/inspections.
 Jump ship & come on-board today!

UPGRADE YOUR CAREER TODAY!

VIP MULTI-SKILLED CORPORATE CONSULTANT
SYDNEY CBD –SALARY PACKAGE UP TO \$80K

If you are a Multi-Skilled VIP Corporate Consultant ready to
 upgrade; this is for you! Assist the VIP employees of this fast
 passed but rewarding national account. Provide the highest
 level of customer service & utilise your exceptional airfare &
 ticketing knowledge to building a lasting relationship to
 service all their travel needs. If you have min 4 years VIP
 corporate consulting & solid GDS skills you will be rewarded
 with TOP salary, company bonus, M-F only & ongoing
 progression. Enjoy Corporate Perks for Travel Experts!

ONE ROLE REMAINING – APPLY NOW

CORPORATE TRAVEL CONSULTANT
PERTH - SALARY PKG UP TO \$60K (DOE) + BONUSES

With business booming in the corporate travel market, this
 National Travel Company is seeing dramatic growth. This
 internationally focused role will require excellent airfares
 knowledge and the ability to construct complex itineraries
 around the world. No two days are the same in this role. If
 you are an experienced corporate travel consultant looking
 to work for an award winning TMC, apply now. Only one
 role remains and with benefits such as a high base salary
 and added bonuses, this role will not last long.

JOIN THIS MULTI NATIONAL COMPANY

INTERNATIONAL CORPORATE CONSULTANT
MELBOURNE – SALARY DEP ON EXPERIENCE

This Multi National Travel Management Company requires a
 new corporate travel consultant to service one of their most
 valuable accounts. Currently undergoing significant growth
 Australia and Worldwide, now is the time to join this leading
 TMC. Enjoy working on a dedicated account, servicing senior
 high profile clients with exciting itineraries worldwide. This
 organisation offers an amazing working environment with
 terrific employee benefits. Min 4 years international
 corporate consulting experience with Amadeus required.

EUROPEAN SPECIALIST!

GROUPS RESERVATION CONSULTANT
BRISBANE – \$45-50K + SUPER

A fabulous opportunity is now available for an experienced
 groups travel consultant to join this leading & well respected
 travel company. This role will have you working in a team
 handling enquiries, sales & reservations for all tours. A great
 salary is on offer plus travel discounts, Mon-Fri hours and
 more. Previous groups experience essential plus strong
 international product knowledge, communication,
 organisation, attention to detail, sales & customer service
 skills. If this sounds like you apply today!

AHOY THERE!

CRUISE RETAIL TRAVEL CONSULTANT
BRISBANE – SALARY PACKAGE \$50K - \$55K OTE

Cruise Consultants, all hands on deck are required for this
 exciting opportunity located in the northern suburbs of
 Brisbane. Our client is a dedicated and boutique cruise office
 and they are currently on the lookout for a cruise guru to
 join their almighty team. Selling worldwide cruises along
 with all pre and post travel arrangements will be your role.
 Be rewarded with a fun and vibrant team, free cruises, famils,
 career progression and no Sunday trading. Cruise on in and
 get your hands on this one before it goes! Apply today.



Working in partnership with the Australian Travel Industry

Retail Travel Branch Manager

Sunshine Coast, Generous Package, Ref: 2000LM2

Are you looking for an exciting new challenge? We are looking for a motivated and passionate leader to take on a new role with a leading reputable travel agency. The ideal candidate will have spent at least two years in a managerial role motivating, training and mentoring staff, be customer focused with unsurpassed interpersonal and teamwork skills, as well as a solid communicator who can deliver information in a persuasive and informative way. Generous salary plus incentives.

For more information please call Lia on
(07) 3023 5023 or click [APPLY](#) now.

Corporate Business Development Manager

Sydney, Salary DOE, Ref: 1944PE1

Do you have a sound understanding of Corporate Travel Sales, Business Development experience and a proven sales record? This boutique travel company are looking for a Business Development Manager to assist with their ongoing expansion across the travel market. Previous sales experience & confidence along with a drive to sell will be awarded. You'll consider yourself a persistent, results-oriented professional, with a desire to work with the corporate market & develop excellent relationships.

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Cruise Travel Consultant

Melbourne, Competitive Salary, Ref: 0558KF3

Are you an experienced travel consultant with extensive Cruise knowledge? Due to growth, my client is expanding their reservation team and seeking an experienced Cruise Consultant with a genuine passion for Cruise to join their team. Based in central Melbourne, if you have excellent destination knowledge and proven experience of not only working to but smashing sales targets then keep reading! Booking holidays to worldwide destinations including tours, cruises and all add-on ancillary products.

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Leisure Travel Consultant

Adelaide, \$40-45k, Ref: 1974DV9

If you have previous experience working as a Travel Consultant and you are hard working we would be happy to hear from you! My client requires Travel Consultants that are known for their strong work ethic and superior customer service skills! If you think you have what it takes to be a successful Travel Consultant then please see the below link and how to pop your resume across! My client rewards it's consultants with a competitive base salary, company benefits and further development.

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

Cruise Travel Specialist

Gold Coast, Attractive Package + Bonus, Ref: 1524SZ1

Great opportunity for an experienced or Junior Travel Agent to join this global Online Travel Agency. Working on a combination of fly / cruise packages as well as building your own itinerary to incorporate accommodation and pre & post touring, it is a dynamic role that will see you utilise every aspect of your training or knowledge of the industry to its full potential. Office based environment with rotational shifts between the hours of 8am-6pm Mon-Fri and the occasional weekends.

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

Cruise Team Leader

Sydney, \$55k + Super, Ref: 1992MB1

Are you looking for something different in your day, wanting a mixture from just consulting? This is the perfect opportunity for an experienced travel industry professional looking to develop your skills further. Our well respected client is looking for a dynamic and passionate Consultant with fantastic attention to detail. You'll managing air bookings, hotel and Cruise group allocations and booking any third party arrangements required, as well as leading by example and mentoring your team.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Inbound Wholesale Travel Consultant

Melbourne, Generous Package, Ref: 1981TS1

A fantastic opportunity to join a travel company as an Inbound Wholesale Travel Consultant. Our client is a well established International Travel Company and we are looking for passionate inbound agents to join their close knit team selling tailor made packages throughout Australia and New Zealand. The ideal candidate will be one that can build rapport with agents and provide extraordinary customer service. Generous package, travel incentives and opportunities for career progression on offer!

For more information please call Tammy on
(02) 9113 7272 or click [APPLY](#) now.

International Corporate Consultant

Perth, \$50-55k Ref: 8198DV3

My client requires an experienced corporate consultant to join their successful and expanding team in Perth. This is an Australian-owned corporate giant and you will be looked after with further progression, excellent training and a competitive base salary plus bonuses. Corporate Consultants that have international experience thrive in this environment and you can too! If you have International corporate consultancy experience then click below and apply now for this fantastic opportunity!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.



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