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QF Aquire discount deals

QANTAS is for the first time ever offering discounts on its cheapest domestic Red eDeals and Economy Saver fares for members of its Aquire small to medium enterprise-focused loyalty program.

Agents were yesterday advised of the "limited time offer" which will go on sale this week, allowing Aquire members to save up to 15% on the base fare for selected routes booked from today until 16 Dec 2015, for travel through to 31 Mar next year.

Domestic Red eDeals are subject to a 5% discount, while 5% applies to economy saver fares to New Zealand as well.

The offer also includes 10% off Economy Flex fares on domestic,

NZ, North America & London flights, while 15% savings are available on domestic, NZ, North America and London Business Saver fares too, with a ten day advance purchase requirement.

QF launched Aquire flight deals earlier in the year (**TD** 23 Jul), but today's offer extends larger discounts to a wider range of fare classes and types.

Blackouts apply to some international economy travel over the peak Christmas holiday period, with agents reminded to add the Aquire members' ABN and the traveller's Qantas frequent flyer number to every booking.

UK/Europe from \$69

COSMOS is offering a 10% saving on 2016 UK/Europe tours, which are now priced from just \$69 per day for bookings made by 01 Dec.

The special bonus is in addition to other offers including airfare discounts, repeat traveller and second tour savings - for details see the **cover page** of **TD** today.

Nine pages of news!

Travel Daily today has nine pages of news and photos, a front cover page for **Cosmos** plus full pages from: (**click**)

- AA Appointments jobs
- One&Only Wolgan Valley
- Hawaiian Airlines job ads
- New jobs on JITO

European Earlybirds

Business Class fares to Europe, on sale now until 30 November, from:

\$4500

Fares are commissionable but do not include taxes and charges.

Austrian, Lufthansa and SWISS fares may be combined on a half return basis across RBD and cabin classes.

[More info](#)



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Travel Daily

First with the news

Thursday 29th Oct 2015

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Tours

South Africa visas

THE proposed relaxation of South Africa's restrictive "unbridged birth certificate" rules for child travellers (**TD** yesterday) has not been formally introduced at this stage.

Recommendations to mitigate the "unintended consequences" of the rules have been approved, but the changes won't be finalised for some months, and in the meantime travellers and airlines must comply with existing rules.

Medical tourism booming

A SURGING number of medical travel patients from Australia and NZ has prompted German medical travel platform Medigo to open a new office in Sydney.

Patient inquiries from Australia have outdone those from the UK, Europe and the US, with the most sought-after treatments from Aussies being for dental care.

Medigo.com patient enquiries have been doubling quarter over quarter since Mar 2014, with the company anticipating a staff of 10 in Sydney by the close of 2016.

"We are in talks with a number of Australian and New Zealand travel businesses, insurers and other companies about partnerships, and hope to expand this part of the business over the coming months," said Medigo.com co-founder, Pawel Cebula.

The company says there is a growing demand for affordable,

quality healthcare options from Australians, particularly in Thailand and Malaysia.

"Opening a base here means we can be closer to our patients and better able to respond to their needs," said Australian registered nurse and Medigo.com Head of Patient Care for Australasia, Rohan McNamara.

Medigo estimates that more than 15,000 Australians travel overseas each year for medical care, with the global industry set to grow to A\$48.5 billion over the next five years.

The company has built a network of more than 500 clinics and hospitals worldwide, offering 900 procedures in 35 specialties including dentistry, reproductive medicine and oncology.

Medigo has recently introduced "Service Packages", with the option to book travel & accom.

Carnival China ships

CARNIVAL Cruise Line has announced the deployment of its *Carnival Miracle* and *Carnival Splendor* year-round in China.

The 2,124 passenger *Miracle* will operate there from 2017, followed by the 3,000 guest *Splendor* the year after.

Carnival will set up business in China in partnership with sister company Costa Asia.

More details in today's issue of *Cruise Weekly*.

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HONG KONG
TOURISM BOARD

MARKETING SERVICES EXECUTIVE

The Hong Kong Tourism Board is a dynamic, global marketing organisation whose mission is to promote Hong Kong as a unique, world-class destination. The Board requires a Marketing Services Executive, for its Australia, New Zealand and South Pacific operations, based in Sydney.

The Marketing Services Executive is responsible for assisting the Manager, Consumer Communications, in coordinating and implementing projects across the consumer marketing discipline. An understanding of integrating traditional and digital marketing activities into the consumer communications mix is essential.

The position is also responsible for consumer and media enquiries, and some basic administrative duties.

Ideally, candidates will have relevant tertiary qualifications in marketing and/or communications, excellent written and communication skills, extensive computer capabilities, and a working knowledge of Hong Kong.

Remuneration package will be negotiable but will include medical benefits and superannuation.

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Thursday 29th Oct 2015



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Crown buys 20% of Nobu

AUSTRALIA'S richest man, James Packer - **pictured** with movie superstar Robert de Niro - will become a director of the Nobu international restaurant and hotel group after Crown Group purchased 20% of the business for US\$100m (**TD** breaking news).

The acquisition cements a longstanding relationship between Nobu and Crown, which has existing Nobu restaurants in its properties in Melbourne and Perth as well as a Nobu Hotel at the Philippines City of Dreams casino resort.

The existing shareholders in Nobu - Japanese celebrity chef Nobu Matsuhisa, Hollywood producer Meir Teper and de Niro - will retain the other 80%.



Packer established the Nobu relationship some years ago, with Crown chairman Rob Rankin saying the brand is "complementary to Crown Resorts' global luxury entertainment positioning".

He said Crown was attracted by Nobu's "near-term growth profile" with 32 existing venues in operation across the globe and a number of planned new restaurant and hotel openings in the wings.

Air NZ, Tourism Aust target Canada

TOURISM Australia has launched a promotion with Air New Zealand, offering a special fare from Canada to "seven of Australia's top destinations".

To be "heavily promoted across multiple digital channels," the CAD\$1,575 economy return fare is common rated to Sydney, Brisbane, Melbourne, Cairns, Adelaide, the Gold Coast and the Sunshine Coast, with connections from NZ's YVR-AKL services.

There are also premium economy and business class fare levels available.

The fares also permit a free stopover in Auckland and the Cook Islands at no extra charge.

MEANWHILE Air New Zealand will add a fourth weekly non-stop flight between Auckland and Vancouver next Apr, with the additional 777-200 frequency in place from 09 Apr-07 May 2016, according to GDS screens.



Window Seat

EMIRATES has launched a new safety video - with a twist.

Rather than being shown on EK aircraft, cabin crew demonstrated some special safety procedures in front of a crowd of 65,000 fans prior to kick-off at a soccer match in Lisbon played by Emirates-sponsored Benfica club.

The crew tell fans "your enthusiasm is very important to us" before pointing out the stadium's 32 exit doors.

They warn them to put away their mobile devices "so they can give their team the ultimate cheer they deserve," and demonstrate scarf instructions and the "embrace position" to be used in the event of a goal being scored.

Check it out at traveldaily.com.au/videos.



QUEST CHERMSIDE ON PLAYFIELD NOW OPEN

Quest Chermshire on Playfield is Brisbane's newest premium accommodation provider, featuring 78 fully self-contained studio, one, and two bedroom apartments.

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QUEST
APARTMENT HOTELS

Thursday 29th Oct 2015

No love for Tigerair

TIGERAIR is Australia's least loved airline, at least according to a travel survey by consumer advocacy group CHOICE.

The survey of 1,517 consumers found Qantas was the favourite domestic airline, rating well for customer service and punctuality.

CHOICE found that flights (38%) were the main source of issues for Australians in the travel market, with booking online (25%), booking through a travel agent (15%), car hire (15%) and accom (15%) also causing trouble.

The biggest issues for flights were delays and cancellations, followed by hidden fees and charges, poor in-flight service & lost or delayed luggage.

"Despite facing problems, more than half (52%) of the travellers that had a problem didn't make a complaint," says CHOICE Head of Media Tom Godfrey.

Of those who didn't complain, 42% doubted a complaint would achieve anything.

Scenic global sales & marketing conference



AROUND 50 sales & marketing staff from luxury travel company Scenic are this week in Indochina meeting with senior management for the firm's second annual sales & marketing conference.

Staff from Australia, the USA, Canada, UK and Europe have congregated in Ho Chi Minh City.

Prior to three days of workshops, presentations and conferencing in Saigon, Scenic staff explored the region as part of a five day famil, visiting just some of the landmark

attractions in Cambodia & Vietnam that guests experience.

Highlights included time in Siem Reap where they explored Angkor Wat, Beng Melea and Angkor Thom, as well as experienced Scenic Sundowners and Scenic Freechoice dining options.

In Ho Chi Minh City, the staff also explored the city by vespa, cruising the Mekong delta and toured the Cu Chi Tunnels.

Participants are **pictured** above at the Caravelle Saigon.

OS suspending EQV

AUSTRIAN Airlines has ceased winter operations between Vienna and St Petersburg in Russia, with the route suspended earlier this week through until 25 Apr 2016.

During the northern Summer the Star Alliance member will resume flights to St Petersburg with GDS screens indicating daily services utilising A319, Fokker 70 and Fokker 100 aircraft.

5-star journeys to Europe



Flying soon from Sydney and Adelaide.

Our network in Australia is expanding with the introduction of daily services from Sydney commencing 2nd March 2016 and from Adelaide commencing 3rd May 2016. These are in addition to our existing daily services from Melbourne and Perth.

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TOSP visits east coast



TREASURES of the South Pacific (TOSP) recently ventured to Brisbane & the Gold Coast, where the group hosted some 150 travel agents at trade evenings aimed at boosting destination knowledge.

This has been the first year TOSP events have been held in major east coast capitals, with almost 500 agents attending the six seminars in 2015.

One of the lucky participants, TravelManager Kerry Cleasby took home a holiday to Samoa, while Rosie Bason from Travelbay won a holiday to Vanuatu.

Pictured in the back row: Karen Hitchings, Norfolk Is Tourism;

Keith Gallacher, Destination Asia-Pacific Marketing; Manuela Nielson, New Caledonia Tourism; Greg Maloney, Destination Asia-Pacific Marketing; Chris Martin, Travel Representation Services; Nicci Foulsham, Tahiti Tourisme; Carole Thorburn, Tanggos Marketing and Naomi Joyce, Vanuatu Tourism Office.

In the front row: Richard Hankin, Solomon Islands Visitors Bureau; Joey Rihari, Kupu Tourism; Richard Skewes, Niue Tourism Office; Fasitau Ula, Samoa Tourism Authority and in the front is Donna Tuara, Cook Islands Tourism.

BNE Int'l T reopens

BRISBANE Airport's international terminal has officially reopened following a \$45 million refurbishment.

The redevelopment has added more than 4,500m² of retail space and Queensland-themed departure and arrival lounges and upgraded signage.

No USD in Myanmar

WORLD Journeys has advised that businesses in Myanmar are no longer permitted to accept or trade in USD or any other foreign currency.

Visitors to Myanmar can only use the local currency, Myanmar Kyat (MMK) and exchange their foreign currency at an official currency exchange centre.

MMK can be obtained at ATM machines and more businesses are starting to take Visa and Mastercard.

DXB traffic results

PASSENGER traffic at Dubai International Airport rose by 8.2% in Sep, according to the latest traffic report.

Year-to-date traffic rose 12% to 58,696,877, while aircraft movements increased 10.6% in Sep, when compared to the same period last year.

Thursday 29th Oct 2015

JQ-Sunglass Hut pact

JETSTAR and Sunglass Hut have partnered to launch a range of sunglasses.

To launch the range, International model and face of Sunglass Hut's summer campaign, Chanel Iman, stepped out of a Jetstar A320 aircraft emblazoned with an image of herself alongside Sunglass Hut global ambassador, Georgia May Jagger (**pictured** below).

Iman modelled the range in Melbourne with the help of the Jetstar crew.

The Sunglass Hut branded A320 will fly on domestic routes, as well as to short haul int'l destinations including Bali & Fiji.

The range will be available at Sunglass Hut stores from 18 Dec.



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Adv World's night at Australian Museum

A NIGHT at the museum will soon become a reality.

Adventure World has revealed to **TD** its latest venture with partner the Australian Museum will include a unique opportunity to stay overnight at the venue in coming months.

The initiative forms part of the Australian Museum's *Trailblazers: Australia's 50 greatest explorers* major exhibition which tells the story of the country's leading explorers, from Douglas Mawson and Charles Kingsford Smith.

Modern day explorers include Dick Smith and Jessica Watson.

Adventure World gm Neil Rodgers told **Travel Daily** the seven month exhibit is expected to attract around 200,000 visitors.

Set to open on 27 Nov, the exhibition will have a range of stations, covering Antarctica, jungles and aviation, profiling each explorer, with travel product featured along the way.

Rodgers said a highlight of the *Trailblazers* residency would be an incentive, offering travel agents a chance to spend a night at the iconic museum in Feb.

Details are still being finalised, but the unique experience would let participants search museum archives by torchlight and a champagne brekkie in the AM.

Travel Daily

First with the news

Thursday 29th Oct 2015

ATPI Asia-Pac growth

LONDON-BASED Travel management group ATPI has expanded its operations in Malaysia with the acquisition of Kuala Lumpur-based DTC Travel, which will henceforth be known as ATPI Malaysia.

DTC was previously a partner of the ATPI network, with ATPI also confirming the relocation of its team in Singapore to larger premises to accommodate its growing business in the region.

In Australia ATPI has operations in Sydney, Melbourne and Perth, having purchased Voyager Travel last year (**TD** 20 Jan 2014) and also the global operations of logistics specialist Griffin Group.

Silver Muse res open

SILVERSEA Cruises has announced that reservations for its new *Silver Muse* will open next Mon 02 Nov.

The 286-suite ultra-luxury boutique ship will make her debut in Apr 2017, with a maiden voyage from Monte Carlo to Nice - see www.silvermuse.info.

Evergreen holds 2016 Indo prices



EVERGREEN Tours has rolled out its 2016/17 Vietnam & Cambodia River Cruising brochure this week, featuring five tours while holding last year's pricing.

It's the second Southeast Asia program offered by the premium touring company after its debut brochure for the region launched this time last year.

GM Angus Crichton told **Travel Daily** demand and sales for the inaugural season had exceeded expectation, with the first half of 2016 having sold out already.

The new brochure comprises five itineraries consisting of cruise-only, cruise-and-land and touring only options.

Crichton (**pictured** above, left with Evergreen Tours product manager, Asia & Americas Justin

Ewin) said the Hanoi to Siem Reap 16- & 19-day trips have proven to be a hit with repeat guests.

The extra days on the longer journey explore central Vietnam (namely Hoi An and Hue).

On the Mekong, Evergreen use the five-star *Mekong Navigator* which launched last year and has been used by parent firm Scenic.

On Halong Bay, Evergreen Tours charters a deluxe cruiser operated by Bhaya Cruise, a key point of difference from rivals.

New *You're Invited* experiences include the Phare Circus in Siem Reap and a visit to the Lifestart Foundation in Hoi An.

A 'Fly Free' promo is available on the 16 & 19 day itineraries and there is a 'Companion Fly Free' deal on other journeys.

China Airlines (CI) Last-Minute Flight Deals



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Freestyle
HOLIDAYS

EK A380 to Sao Paolo

EMIRATES will operate a one-off Airbus A380 service between Dubai and Sao Paolo next month, with the superjumbo to fly the route on 14/15 Nov.

Agents say hello to France



CLUB Med and Thai Airways International hosted a group of helloworld agents at Club Med Opio en Provence in the South of France.

The resort is complete with its own olive grove, which produces the olive oil used in the restaurants.

Highlights include trips to

Monaco, Nice, Paris and Bangkok and driving Safari Buggy's on the Tour de France circuit.

Pictured are: Adam Ferraro, Club Med bdm Vic; Candice Holt, Toorak Village Travel & Cruise; Daniel Addicoat, HW Southlands; Mark Koffman, HW Toorak; Neil Cawthray, Thai Airways and Natalie Daw, HW Camberwell.

Qld set for Rain

KOREAN singing sensation Rain will be the star of a new Queensland marketing campaign targeting Korean visitors.

The K-Pop icon will travel to Qld to film the new "Q-Pop" promotion which will showcase Cairns and the Great Barrier Reef surfing and water sports on the Gold Coast, outdoor nightlife and lifestyle experiences in Brisbane and the state's culinary offerings.

Tourism and Events Queensland will work in partnership with Korean Air and other trade partners to promote packages, with state tourism Minister Kate Jones saying the campaign coincided with a tourism trade mission to Korea, marking 20 years since Queensland had first established a tourism presence in the market.

Other participants in the Q-Pop initiative include Brisbane Airport Corporation, Brisbane Marketing, Gold Coast Tourism, Tourism Tropical North Queensland and Tourism Australia.

Lindblad appointment

LINDBLAD Expeditions has named John McClain as its new chief financial officer.

Current cfo Ian Rogers will continue as chief operating officer.

Virgin Limited Edition adds Branson Estate

THE Virgin Group's "Virgin Limited Edition" portfolio has announced the addition of The Branson Estate on Mosquito Island, with the British Virgin Islands property to become available for rental from early 2016.

Featuring three villas, the Estate has a total of 11 bedrooms along with a range of recreational facilities including a wraparound infinity pool, hot tub, tennis pavilion, kite surfing and more.

WIN WITH EUROSTAR



Everyday this week *Travel Daily* and Rail Europe GSAs are giving agents the chance to win a \$100 Coles Myer gift voucher.

Eurostar is currently celebrating their exclusive Earlybird offer with Rail Europe GSAs and they want you to join in by giving you the chance to win. There are three classes of service on board Eurostar. They are Standard, Standard Premier & Business Premier.

To win, be the first agent to answer the below question correctly. Send your answer to eurostar@traveldaily.com.au

If you are travelling in Standard Premier are you entitled to receive a free alcoholic drink with your meal?



Shangri-La into VR

SHANGRI-LA Hotels & Resorts has announced the integration of Virtual Reality (VR) experiences into the group's worldwide sales efforts.

The initiative has seen the rollout of Samsung Gear VR headsets across all Global Sales Offices, along with the production of immersive 360-degree videos for more than 25% of its 94-strong portfolio.

Almost half of the properties will have VR videos available by Jan, with the full complement to be completed during 2016.

The Oculus headsets will help travel agents, meeting planners and corporate clients to virtually experience Shangri-La hotels and destinations across the world.

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We are a small boutique travel company located in the heart of Sydney's CBD.

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Qantas CNY flights

QANTAS has announced it will operate additional flights to Cairns from both Sydney and Brisbane, in response to increased demand during the 2016 Chinese New Year period.

From 06-14 Feb nine additional B737-800 services will operate, providing an additional 3,000 seats for tourists to Cairns.

See qantas.com/agents for details of the supplementaries.

Infinity West Coast US

INFINITY Holidays yesterday released its 2016-17 West Coast USA brochure, with the revamped program including all new "introduction" sections with tips on where to eat, drink and shop.

There's a new dedicated section for Santa Monica and Portland, while the program also includes San Diego's LEGOLAND Hotel and a new Alcatraz Dungeons tour in San Francisco.

Hat VAlet service

VIRGIN Australia has launched its annual Hat Valet service for racegoing travellers from Sydney to Melbourne during this year's Spring Racing Carnival.

Starwood share surge

STARWOOD Hotels & Resorts has seen a 9% spike in its share price this week over speculation that it may be the subject of a takeover bid from up to three Chinese companies.

Hainan Airlines owner HNA Group, China Investment Corp and Shanghai Jin Jiang International Hotels have reportedly sought approval from the Chinese government to make an offer, with Starwood currently valued at around US\$13 billion.

MEANWHILE Starwood has also announced the divestment of its vacation ownership business, with the operation to be purchased by Interval Leisure Group and be integrated into Vistana Signature Experiences.

Vistana currently manages 22 high-end vacation ownership resorts with over 220,000 owners, with the merger massively boosting the portfolio of the combined companies to about 200 properties.

Rock on in Thailand

TRAILS of Indochina has launched a new series of rock climbing and caving tours in Chiang Mai, Thailand.

Global sales director Linh Le said the trips target adventurers wanting to also experience the beauty of Thailand, with product suitable for both novice and experienced climbers and cavers - info@trailsofindochina.com.

itravel team celebrate 60th



A GROUP of itravel team members were flown from Sydney to LA with Virgin Australia and chauffeured right to Mickey's doorstep to celebrate Disneyland's 60th birthday.

The group spent two days exploring Disneyland, Disney California Adventure Park and Downtown Disney and brushed up on their selling skills with a site inspection at Howard

Johnson.

They also had time to relax at Huntington Beach and try their hand at paddleboarding and bike riding.

To fuel the activities, they sampled the restaurants and enjoyed a bonfire on the beach, complete with S'mores.

Pictured are: Manuel Rivera; Teresa Christopher; Donna Sheather; Debbie Riesinger; Nadene Shedden; Melanie Mayer, Gate 7; Tegan Worboys; Ashlee Davis and Sue Rigby.

Thomas Cook launches new brand

BRITISH travel group Thomas Cook has launched a new 'bohemian' Casa Cook hotel brand, joining its five other accommodation concepts and targeting "young modern travellers".

The first Casa Cook hotel will open in Rhodes, Greece next May, with a further three properties under the brand expected in the following twelve months.

The other Thomas Cook hotel brands include Sentido, Sun Connect, Sunwing, Sunprime and Sunline, each targeting a different customer demographic.

Tourico training boost

WHOLESALE travel giant Tourico Holidays has announced it will double the size of its in-house Travel Academy next year to more than 280 students.

The program has recorded an overall retention rate of 91%, with new hires of graduates into Tourico said to be "spurring dramatic company growth".

Tourico launched the academy in 2014, offering participants in-depth industry knowledge, technology experience and business skills personally taught by company executives.



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Qualifications and Experience:

- Minimum 2 years inbound/domestic experience
- Excellent destination and product knowledge of Australia & New Zealand
- Proven track record of delivering high standards of customer service
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If you are keen to move to the next stage of your career contact Kellie Stanbury at kellie@tramada.com or 0421 605 113 by 06 November.



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

A new General Manager has taken to the helm at **Excite Holidays**. **Andrew Yell** joins Excite Holidays from The Travel Corporation, where he held several senior positions including General Manager Business Development and Executive General Manager for Creative Holidays.

Robyn McGuiggan, Gary Kerr, Michael Trout and **David Breadmore** have joined the **Board of Tourism Tropical North Queensland** as Directors. **Michael Trout** will be the Tablelands Zone Director and **David Breadmore** will be the Southern Zone Director. Cairns Convention Centre General Manager **Ross Steele** has returned as Deputy Chair and retains his role as Chair of the Finance & Risk Management Committee.

The **Singapore Tourism Board** has named **Kristina Kulchar** as the new Manager Oceania. Kulchar will manage the MICE market across Australia and New Zealand and will be based in the Sydney office. She has over 20 years' travel and tourism industry experience and has previously represented MP Travel and Spencer Travel.

A new head honcho has been appointed at the **Small Luxury Hotels of the World**. **Filip Boyen** has taken on the role of Chief Executive Officer, along with his position of Managing Director of SLH's management company, Hill, Goodridge & Associates. He was previously Chief Operating Officer & Senior Vice President at Belmond for over six years.

Outrigger Resorts has named a new Director of Sales and Marketing for its two Fiji Resorts. **Ben Johnson** will look after Outrigger Fiji Beach Resort and Castaway Island Fiji, starting 02 Nov from Outrigger Resorts Sydney office. He joins Outrigger Resorts from TAJ Hotels, Resorts and Palaces where he was Regional Director of Sales and Marketing, ANZ.

Karen Maher has left Daydream Island Resort and Spa to join **Sanctuary Cove Golf and Country Club**, where she will assume the role of Sales Manager. She was previously Business Development Manager.

A new executive chef has been revealed for **COMO The Treasury**, due to open late next month. **Jed Gerrard** has worked in Michelin-starred restaurants around the world, including Bilson's in Sydney, d'Hôtel de Ville in Switzerland and SaQuaNa in France.

John Toubia has been appointed to the position of Bars Manager at **InterContinental Sydney**. Toubia will oversee the new InterContinental Supper Club & brings over ten years' hospitality experience to the role.

Centara Hotels & Resorts is undergoing a restructure, with four Group Directors of Operations, each with individual brands and properties being named. The Directors are: **Austin Robinson**, Group Director of Operations for East Thailand and Vietnam; **Harry Thaliwal**, Group Director of Operations for South Thailand, Sri Lanka, Bali and COSI brand; **Robert Maurer-Loeffler**, Group Director of Operations for Bangkok and City Hotels and **Kamal Chaoui**, Group Director of Operations for Premium Resorts.

Travel Commerce Platform **Travelport** has appointed **Stephen Shurrock** as Chief Commercial Officer and Executive Vice President.

Aussie **Sonja Vodusek** will take on the role of General Manager of **The Peninsula Tokyo** on 15 Dec. Vodusek is currently General Manager of The Peninsula Manila.

Mövenpick Hotel Sukhumvit 15 Bangkok has named **Jackson Ferguson** as Director of Sales and Marketing. He has previously headed the sales and marketing departments at Warwick San Francisco Hotel.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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Tourist park rebrands

TOP Tourist Parks has revealed its nearly 200 parks will operate under the new name of Top Parks, as part of a multi-million dollar national rebrand.

Three categories of parks have been unveiled - Top Caravan Parks, Top Holiday Parks and Top Resort Parks - with the rollout to be completed early next year.

Top Tourist Parks will remain the company's holding name.

GOL Airpasses avail

BRAZIL and South America Airpasses for Low-cost Brazilian airline GOL, Linhas Aéreas Inteligentes have been made available, after the carrier joined BSP Australia.

The Airpasses will not auto price in the GDS and a ticket mask must be created manually to issue the tickets.

For more information, contact gol@discovertheworld.com.au.

Thursday 29th Oct 2015

Wyndham Vietnam

WYNDHAM has inked an agreement for its first property in Vietnam, the 217-room Wyndham Legend Halong.

The USD\$40 million development is under construction and is scheduled to open early next year.

It will include all-day dining, meeting rooms, a pool bar and an onsite gym.

Travellers Choice con

AUSTRALIAN Rules player and coach Leigh Matthews has been named on the speakers list for the Travellers Choice conference next month in Melbourne.

He will present on leadership.

WIN WITH TRAVELMARVEL

Escorted Great Rail Journeys through Europe have arrived at Travelmarvel in 2016 and to celebrate, *Travel Daily* is offering readers the chance to discover the romance of rail. Every day we'll showcase the many highlights and destinations available on Travelmarvel's Great Rail Journeys.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win a 9 day Edinburgh, the Highland and Islands tour for two, departing June or September 2016. Send your answers to rail@traveldaily.com.au

Q20. As soon as you book with Travelmarvel, you are part of the Traveller Club. What is the value of the Welcome Home voucher that is sent on completion of your trip?

Hint: see p15 of Travelmarvel's 2016 Great Rail Journeys brochure

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MARKET LEADER!

BUSINESS SOLUTIONS MANAGER (CORPORATE SALES)
BRISBANE – SALARY PACKAGE \$75K+ (OTE)

Your role will be managing an existing client base assisting in the ongoing growth of the brand, whilst also using your polished sales skills to achieve new business & continued growth. You will support the AM team managing an existing client base, together with working with the BDMs to achieve new business leads. You will be responsible for identifying growth opportunities & travel trends in the industry, together with devising strategies to build new business.

NURTURE PEOPLE IN BUSINESS!

HUMAN RESOURCES MANAGER
SYDNEY – SALARY PACKAGE UP TO \$110K

Rare opportunity to join one of the best travel companies in Australia. As the senior Hr business partner, you will enjoy liaising with the management team, working on key projects, including employee engagement, as well as managing the day to day HR operations including compliance, processes, people management. Essentially you will have a minimum 5 years human resource experience, with formal qualifications preferable. Mat leave position with view to extend.

MAKE IT HAPPEN WITH THIS GREAT PRODUCT **INDUSTRY BDM**

SYDNEY – SALARY PACKAGE UP TO \$70K

This luxury product requires the skills of a self-motivated and driven Sales Manager to rise to the challenge and run your territory across NSW. This fantastic new role has your name on it! Your friendly personality, strong presentation skills and creative ability is required here to build strong trade relationships and drive revenue growth. Great families, car & bonuses await the perfect candidate. An excellent time to join this expanding company and reap the benefits!

ALL OVER ONLINE MARKETING?

DIGITAL, SOCIAL AND COMMUNICATIONS CONSULTANT
SYDNEY – SALARY PACKAGE UP TO \$65K

This is a rare opportunity to use your digital online marketing prowess; to promote this dynamic luxury product. You will be responsible for all online marketing including managing all social media campaigns, writing EDM's, newsletters, media released and editorial content and weekly reporting. Essentially you will have worked in a similar role within the travel industry, with knowledge of HTML, strong writing and communication skills & tertiary qualified.

MIXING WITH THE MEDIA

PUBLIC RELATIONS MANAGER
SYDNEY – SALARY PACKAGE \$87K

Know how to handle the media? Expert in managing communications across multiple travel brands? This is your chance to use your creativity, your network connections and your proven track record in PR, to represent an array of premium travel products. To succeed in this highly sought after role, you will come be a dynamic, results driven Public relations guru with extensive industry experience. Don't delay as this role won't last long!

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LEISURE TRAVEL SUPERVISOR
MELBOURNE – SALARY PACKAGE TO \$75K (DOE) + INC.

This luxury travel company is seeking a competent leisure travel supervisor with a proven track record managing a team of senior leisure consultants. Working with this professional team, you will be responsible for developing & driving the team to achieve results & maintain service levels, whilst remaining hands on consulting by appt only. Experience in a luxury high end leisure travel environment is essential, together with solid management skills.

AWARD WINNING HOTEL GROUP

CORPORATE HOTEL BDM
MELBOURNE (WEST) – SALARY PACKAGE TO \$90K (DOE)

Join one of Australia's most successful hotel groups in their talented sales team! As the Business Development Manager, you will be responsible for promoting the hotel & their various facilities, sourcing & securing new business leads as well as maintaining current business relationships, all whilst develop & implement strategies to raise brand awareness & promote the hotel. To be considered for this role, you must have similar experience & impeccable sales skills.

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