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First with the news

Wednesday 2nd Sep 2015

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Tourism coalition back FTA

AUSTRALIAN travel agencies could be in the "unique position" of being able to independently establish local operations in China under the proposed China Australia Free Trade Agreement, says AFTA ceo Jayson Westbury.

AFTA has joined a coalition of tourism groups condemning union opposition to the China Australia Free Trade Agreement (ChAFTA), saying it "threatens the future success of our promising export industry."

Also in the group are ATEC, TTF Australia, the Accommodation Association of Australia, the Business Council of Australia and Restaurant & Catering Australia.

Westbury added the ChAFTA represents a "once in a generation opportunity for

Australian travel agencies to expand into the world's fastest growing and second largest travel market in the world".

"We must maximise the opportunity that exists right now," the AFTA boss commented.

Australian Tourism Export Council md Peter Shelley said the local tourism sector had grown to become one of Australia's strongest exports.

"We are seeing double digit growth from the Chinese market with visitor spend up 25% in the past 12 months...and an expected doubling of Chinese visitors in the next five years," he said.

Buenos Aires famil

A HANDFUL of places are still up for grabs for travel agents to earn a place on Air New Zealand's Buenos Aires famil - see **last page**.

Oceania earlybirds

OCEANIA Cruises advises price increases will come into effect on 01 Oct, with earlybird deals still available on a select range of Mediterranean cruises - **page 10**.

Today's issue of TD

Travel Daily today has seven pages of news, a photo page for Visit Anaheim plus full pages from: (**click**):

- AA Appointments jobs
- Travel Trade Recruitment
- Oceania Cruises
- Air New Zealand

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Travel Daily

on location in
Darwin, NT

Today's issue of **TD** is coming to you courtesy of Tourism NT and Cruise Down Under which kicks off its annual conference in Darwin today.

CRUISE Down Under's 2015 conference and AGM is being run under the tagline "Uniting Australia's Cruise Future," with the event sponsored by the Northern Territory Government.

The conference, taking place at the Hilton Darwin, kicks off today with an "Introduction to Cruise Workshop" for delegates new to the cruise industry, while other participants will take place in half or full-day networking programs of site inspections.

Tomorrow the program will examine Australia's position in the global cruise market, with keynote speakers including Tourism Australia's Frances-Anne Keeler, Michael Hackman from Star Cruises and Dwain Wall from Chinese cruise OTA WorldCruise.

Cruise Down Under will also formally release its Economic Impact Report for 2014/15, while other presenters will include Richard Pruitt from Royal Caribbean, NSW Port Authority's Grant Gilfillan and Terry O'Connor from Darwin Port Corporation.

Full reports in tomorrow's issue of **Cruise Weekly**.

Malaysia Airlines reborn

MALAYSIA Airlines formally relaunched yesterday under its new operating company, Malaysia Airlines Berhad (MAB), with the carrier naming Bennet Stephens its new Country Manager for Australia, New Zealand and South West Pacific.

Formerly operating as MAS, the new identity is part of a major restructure initiated by ceo Christoph Mueller, and despite the change it's very much business as usual for the carrier which remains in the top ten airlines operating to Australia.

The carrier is making the most of its **oneworld** affiliation, with premium passengers at Perth and

Sydney using the Qantas lounges rather than the former MH-operated Golden Lounges.

It's understood the airline will also upgrade its lounges in Kuala Lumpur and London.

Stephens told **TD** Malaysia Airlines is strongly focused on the trade, touting the benefits of its all-A380 service from Sydney to London.

The restructure has seen Malaysia Airlines take out a new AOC, with Malaysian Transport Minister YB Datuk Seri Liow Tiong Lai saying "this is an important milestone in the evolution of Malaysia's national airline."

"The government of Malaysia is committed to ensure that the rejuvenated Malaysia Airlines will take off on a strong note...we hope to see more progress driven by the new entity, especially in terms of service levels," he said.

Lux Awards emcee

CHANNEL Seven personality Tom Williams has been named a Master of Ceremonies for next week's Luxperience Gala Event that incorporates the inaugural Luxperience Awards.

The gala is taking place on Tue 08 Sep, while Luxperience runs from 06-09 Sep.

CSA Cairns contract

CABIN Services Australia has expanded its presence to Cairns Airport, providing cabin cleaning operations for Jetstar Airways' int'l and domestic flights.

CSA is operated by the Emirates owned dnata, and has other ops in Sydney, Melbourne, Brisbane, Adelaide, Gold Coast, Perth & NZ.

HLO mulls AOT buy

HELLOWORLD could acquire the AOT Group, the travel retailer said this morning, responding to claims it was in "discussions" regarding a potential sale (**TD** breaking news).

The AOT Group comprises five operating divisions, offering travel services to the leisure and corporate/government sectors, under brands including Sunlover Holidays, Territory Discoveries, ATS Pacific and Air NZ Holidays.

Its workforce numbers are close to 600 full-time employees in Australia, New Zealand and Fiji, with sales offices spread around the globe.

"The evaluation of the potential acquisition is still in progress," Helloworld said, adding there was no certainty that any dealings would lead to a transaction.

QH famil incentive

QANTAS Holidays' annual Race Around incentive has been rolled out for 2016, with agents now vying to win a spot on a trip to Northern California in Mar.

The incentive is based on the highest points accrued by agents selling Qantas Holidays packages & Qantas international tickets between 01 Sep-15 Dec.

Sixty places are up for grabs, with the famil including Qantas' reinstated Sydney-San Francisco route and destinations such as Sacramento, Sonoma, Lake Tahoe, Yosemite and the Napa Valley.

Winners will be named in Jan.

Etihad earlybirds

ABU Dhabi-based carrier Etihad Airways has unveiled its earlybird fares to Europe, the Middle East, Africa and USA for 2016, available across First, Business & Economy classes for bookings by 31 Oct.

Return Economy class fare options include \$1,787 to London (ex Sydney), \$1,630 to Paris (ex Brisbane), \$1,580 to Zurich (ex Melbourne) and \$1,311 to New York (ex Perth).

Business fares ex the east coast to London lead in at \$7,407.



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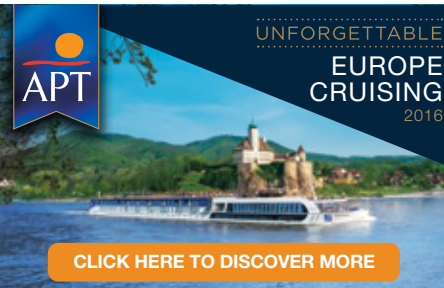
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Europcar adds bikes

CAR rental company Europcar has added bikes to its range of transportation options.

In partnership with Liveloo, bikes will be made available for clients keen to maintain their fitness while travelling and working.

Cyclists will be able to access Colnago & Cannondale road bikes in Sydney, Melbourne & Brisbane, which are dropped off and picked up from the renter's CBD hotel.

Each bike comes with helmet, clipless pedals, bottles and GPS device - [CLICK HERE](#) for more.

PER, Amadeus pact

PERTH Airport's check-in system will be revised as part of a new partnership with Amadeus.

The agreement will see PER adopt Amadeus' ACUS tech which can be accessed and deployed on a desktop computer, laptop or mobile device.

The move will reduce passenger processing costs by up to 26%.

Int'l visitor spend up

AUSTRALIA experienced its strongest yearly growth in int'l visitor spend post the Sydney Olympic Games for the year ending 30 Jun, according to the latest International Visitor Survey.

Overseas travellers spent a record \$33.4 billion during the year, up \$3.2 billion on 2013/14.

China continues to be the most dominant market for growth, with a 22% increase in visitors (to 864,000) and a 32% spike in expenditure, now worth some \$7 billion to the Australian economy, Minister for Trade & Investment Andrew Robb commented.

India was one of the fastest growing markets, with spend now at a record \$1 billion (up 39%) & visits jumping 20% to 207,000, driven by the co-hosted (with New Zealand) ICC Cricket World Cup hosted earlier this year.

Record visitor growth was also set from the US market (up 9% to 544,000) and New Zealand (up 3% to 1.2 million).

Hotel Price Index

THE average price of Australian hotel room nights saw a small rise of 2% in the first half of 2015, according to Hotels.com's latest Hotel Price Index.

Around 40% of domestic hotels analysed experienced a decrease in prices paid, with Darwin seeing a steep decline of 20% year-on-year to \$170 per night.

Launceston was second in line, with a 6% drop to \$133 per night.

Launceston also represented the best value accom for the period, followed by Cairns with an average room night costing \$150 & Adelaide at \$156.

In Sydney, hotel prices increased 4% to \$208 per night & Melb jumped 5% to reach \$177.

Port Douglas hoteliers would be cheering after bringing in the highest percentage rise of 14%, to \$200 per night.

The Hotels.com data saw an increase in demand from international and local visitors.



Window Seat

FORMULA One motor racing is all about extravagance and wealth, and now luxury hotelier Four Seasons is getting amongst the opulence, releasing a "once-in-a-lifetime" celebration around the Singapore Grand Prix.

Available to only one cashed-up couple who also happen to be the first caller, the ten-night, three-destination splurge includes VIP access to the night race on 20 Sep.

Guests will stay at five different Four Seasons properties in three destinations, including three nights in Bali, three in the Maldives and four in Singapore.

Along with Business class travel between the resorts, the package is priced at a very affordable (for an F1 mogul) US\$100,000 for two people - the deal goes on sale 04 Sep.



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NZ/CA alliance approved

AIR capacity between Auckland and mainland China is expected to grow by more than 25% after a proposed strategic alliance

between Air New Zealand and Air China yesterday received the green light to proceed from the NZ Ministry of Transport.

Joint sales of a new daily flight between Beijing and Auckland, operated by Air China, have now gone on sale.

Under the pact, Air New Zealand will continue to operate daily between the two cities, while the two Star Alliance carriers will codeshare on flights operated by the other between China and NZ.

The partnership is designed to open up the domestic networks of both carriers to passenger pools from China & New Zealand as well as Trans-Tasman, medium and long-haul networks.

Air New Zealand ceo Christopher Luxon said the agreement will allow for deeper tourism and business ties between the two countries to prosper.

Hilton & Uber p'ship

HILTON Worldwide has teamed with Uber to offer members of its loyalty program the ability to set 'Ride Reminders' and automated notifications to request Uber rides to and from its global network of properties.

Soon, users of the HHonors app will also be able to use a digital guide to explore the 'Local Scene' (restaurants & entertainment hot spots) in US cities, based on the most frequented destinations with Uber riders.

Win a SWATCH watch



This week, Switzerland Tourism is giving away a funky Swatch watch valued at \$75 to one lucky agent. At the end of the four-week competition (24 Aug - 18 Sept), the agent with the best answers over that time will win the ultimate prize hamper comprising a Victorinox suitcase, a beanie, mittens and flip-flops, valued at \$900. Don't miss out!

Home to 40 museums, Basel is a city of culture with the highest concentration of museums in the country. The contrast between new and old is celebrated with various events throughout the year.

To win the watch have the best answer to all the questions. Send all of your answers to switzerland@traveldaily.com.au

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PK promoted at MAB

MALAYSIA Airlines has promoted Lee Poh Kait (PK Lee) to regional manager for ANZ, SW Pacific and ASEAN to help drive the carrier's turnaround locally.

Referrals key for TM

TRAVELMANAGERS executive gm Michael Gazal says the group is growing its agent membership base with referrals being the number one contributing factor.

Within the last 12 months, 45 new Personal Travel Managers (PTMs) have been recruited to the home-based agency group, of which 50% of these had been referred by other PTMs.

Speaking to **TD** at the group's 2015 National Conference last weekend, Gazal said "we have the best value proposition with our growth directly related to our ability to reinvest".

A total of 338 enquiries to join the TravelManagers network were received during the period.

This led to 162 meetings being held with Business Partnership Managers, however only 28% of candidates met with were successful in joining the group.

"As we're growing we are getting stricter with referrals and ensuring there is a focus on quality, attracting candidates who have solid consulting experience."

Today TravelManagers employs 480+ PTMs with an average industry experience of 18.2 years.

Cook Islands videos

TWO 12-year-old boys from the Cook Islands - Teio & Maki - have become the public faces of a new public campaign promoting the South Pacific island destination.

The playfully innocent pair help to showcase the Top 10 reasons to promote visitation, which is part of the larger Kia Orana Values campaign project.

More than 500 agents will be introduced to the promo this week as Cook Islands Tourism begins its annual industry blitz at roadshow events in Melbourne, Brisbane and Sydney.

A consumer sale tagline of 'You'll Love Discovering New' will feature alongside marketing in digital and social media adverts as well as an associated push on TripAdvisor with partner deals.

Propeller strike fine

US COMMERCIAL carrier Empire Airlines has been struck with a US\$360,000 fine by the FAA for operating an aircraft which was not in compliance with federal aviation regulations after being hit by lightning.

The Federal Aviation Admin says one of Empire's Cessna Caravans operated 35 revenue flights after the incident, failing to replace the aircraft's propellers which is mandatory after a lightning strike.

"The aircraft was not in an airworthy condition during those flights," the FAA alleges.



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Business Manager NSW

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This position will play a key role in maximising both individual member and helloworld profitability and provide direction to the helloworld network. To be successful in this role you will be a results driven individual who is passionate, energetic, and able to communicate effectively at all levels and be able to deliver value to the branded retail network by driving company initiatives.

If you are interested in applying for this role, please send your resume to Lynda.wallace@helloworld.com.au

New QF China boss

ALAN Chang has been named as Qantas' new country manager for China, based in Shanghai.

Chang was previously Emirates' regional sales manager in Taiwan.

Indonesia hotter than ever

AUSTRALIANS are flocking to Indonesia in greater numbers than ever before, firmly rejecting any previous talk of a boycott, according to new statistics.

The latest International Airline Activity report from the Bureau of Transport, Infrastructure and Regional Economics revealed an 18.6% surge in uplift between the two countries for the year ending Jun 2015.

In particular, the high-leisure route between Perth & Denpasar soared above 900,000 pax for the 12-month period, up 10.4%.

Overall, int'l passenger traffic on scheduled services closed at 2.69 million for Jun alone, a jump of 4.4% year-on-year.

With capacity climbing 1.6%, the average load per aircraft climbed 2.2% to 77.5% overall.

Figures showed Qantas managed to somewhat stem its declining market share, with mainline pax traffic climbing 0.1% compared to the same month last year.

Jetstar continued to perform

well, growing its share by 1%, while Virgin Australia slipped back by posting a 0.6% drop.

Emirates also moved above 10% in terms of market share for the month, recording a 10.1% result.

Insiders Select ranks

EXPEDIA has released its 2015 Insiders Select rankings of the world's best-reviewed hotels, with four Australian properties starring in the 650-strong list.

The list ranking the world's most favoured Expedia inventory has been put together based on two-million reviews from guests.

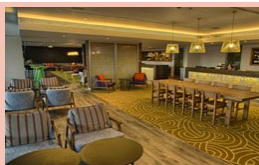
Australia's standout performers include Xanadu Main Beach Resort, Gold Coast; Quay West Suites and Hotel Lindrum in Melbourne & Mantra Boathouse at Airlie Beach.

Topping the list globally are the Royal Palms Hotel in Bermuda; Calenda Apartments in Dubrovnik and the Pumilio Mountain and Ocean Hotel in Costa Rica.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Pullman Magenta Shores in NSW has opened Shallows Bar, which overlooks the golf course and offers an all-day Mediterranean-style pizza menu. Guests can watch as their pizzas are cooked in the wood fired oven which sits on the outdoor terrace.

An extensive grill menu designed by chef Justin North will be launched in spring. The resort has also recently refurbished its villas.



Long Beach Resort Phu Quoc, Vietnam has added 43 new rooms and refurbished 76 rooms and suites. The refurbished rooms have had their wall and floor finishes, furniture and fittings improved. The new room categories are Superior Rooms,

one-bedroom Family Studios and two-bedroom Family Deluxe rooms. A new restaurant is also being built.



The **Mantra Lorne** has completed its \$1 million refurbishment project. The upgrade saw the Heritage Ballroom receive new structural work, furnishings, lighting, window treatments and air conditioning. The Larder restaurant has a new bar along with new

fireplaces and lighting. Event spaces The Observatory, the Heritage and Private Dining rooms also have new décor and fittings.

Tigerair Massive sale

MORE than 10,000 seats on the Tigerair Australia network have today been placed on sale at up to 60% off standard advertised prices, the carrier announced.

The Massive Domestic Airfare Sale covers all routes, beginning at midday, valid for 72 hours only.

Seats start from \$19 for the Melbourne to Gold Coast route.

Tribute enters Europe

STARWOOD Hotels & Resorts has expanded its affiliate 'Tribute Portfolio' brand of independent properties (**TD** 16 Apr) to Europe.

The first European property is the Great Northern Hotel in London's Kings Cross district.

Country welcome app

OVERSEAS visitors venturing out to the Australian outback can learn more about the regions being visited through a new 'Welcome to Country' smartphone app released today.

Created by Indigenous developer Tyson Mowarin, the app features 37 different groups, with users receiving a traditional welcome by video upon entering a region.

In addition to a welcome, the app also offers cultural safety messages and tribal boundaries.

Mowarin said he developed the app with the assistance of local elders and the Australian Govt.

The app is currently available on the iTunes store as sponsorship to extend it to Android is sought.

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Visit Anaheim Roadshow sizzles Down Under!

AROUND 250 travel agents in Brisbane, Melbourne and Sydney were provided with the latest info out of Anaheim during the biennial Visit Anaheim B2B roadshow which visited the east coast last week.

Making their way Down Under were 21 Visit Anaheim delegates consisting of hoteliers, attractions, airlines and transport providers.

The delegation was led by Visit Anaheim president and ceo Jay Burress, director tourism development Pepe Avila, and co-ordinated by Gate 7.

Wrapping up the show on Fri, Visit Anaheim held a VIP event at the Sydney Seafood Cooking School, inviting 28 local travel industry influencers to a lesson on how to cook two crab dishes.



RIGHT: Jay Burress, Visit Anaheim.

BELOW: Visit Anaheim panel presentation in Sydney.



BELOW: Jeanne Peterson, Southern California Gray Line with Tom Nicholson, Major League Baseball.



ABOVE: Pepe Avila, Visit Anaheim; Jo Palmer and Danielle Tuffield, Gate 7 with Jay Burress, Visit Anaheim.

RIGHT: Carolyn Hansen, Delta Air Lines; Madeleine Ponini, Vigin Australia Holidays; Tristan Freedman, Universal Studios Hollywood; John Rozatti, Cortana Inn & Suites and Darin Martin from Homewood Suites.

RIGHT: Showing their hands in the kitchen are friends of Anaheim, *The Bachelor* Australia's Tim Robards with partner Anna Heinrich.



RIGHT: Melissa Masi, The Travel Corporation; Stefanie Kaplan, Hyatt Regency Huntington Beach and Yani Lopez, Red Lion Anaheim Hotel.



LEFT: Gate 7's Jo Palmer clawed her way through the recipe!



RIGHT & LEFT: Visit Anaheim guests mix at the Sydney show with delegates.





WIN WITH INSIDER JOURNEYS

This month Travel Daily and Insider Journeys are giving away a trip including return economy class fares, 3 nights in Saigon, Cu Chi Tunnels tour & city tour, Mekong delta tour, 2 nights in Siem Reap, tour of temples of Angkor by Tuk tuk and return airport transfers.

Insider Journeys (formally Travel Indochina) has been operating Small Group Journeys and tailor-made holidays to Asia for 22 years. Insider Journeys' idea is simple- to explore and share the essence of Asia's culture, natural beauty, cuisine and, most importantly, its people.

Answer each daily question correctly and have the most creative answer to the final question to win. Send your answers to insiderjourneys@traveldaily.com.au

Q2. How many countries does Insider Journeys offer Small Group Journeys to?

Vistara flies to BBI

VISTARA has opened bookings for Bhubaneswar and will begin daily return flights ex Delhi from 01 Oct.

UK had its operational launch in India seven months ago and the airline is now focusing on scaling up operations and strengthening the value proposition.

St. Regis Mumbai

THE St. Regis brand has entered India and South Asia with the opening of St. Regis Mumbai.

The hotel has 386 guest rooms including 27 suites and 33 residential suites and offers restaurants, bars and a spa.

HX/MK codesharing

HONG Kong Airlines will place its "HX" code on twice-weekly direct Air Mauritius flights between Hong Kong and Mauritius following a codeshare agreement between the airlines.

Ayers Rock special

AYERS Rock Resort is offering a three-night Uluru Family Holiday Special from \$774.

The special includes accom for two adults and two children at the 4.5-star Desert Gardens Hotel, return airport transfers and free daily guest activities.

Activities include Bush Yarns, Astronomy Info Sessions and Guided Garden Walks.

To book, **CLICK HERE**.

Snow not over yet

THREDBO has put out the call to those keen for one last blast of ski season for 2015, releasing a 72-hour sale offering a range of passes and last-minute products.

A three-day Flexi Pass has been introduced for the occasion, valid for any three days of skiing until the end of the season.

The pass is priced from \$199 per adult or \$109 for kids under 18 and seniors over 65 - passes on sale until 11:59pm tomorrow.

SilkAir changes Aus

ADJUSTMENTS to its Australia routes have been unveiled by SilkAir for the Northern Winter schedule, all now live in GDS.

While schedules have changed, the number of MU services for its two ports in Darwin and Cairns remain untouched.

The SIN-DRW-CNS-SIN triangle will be trimmed from three to two weekly effective 25 Oct, opening up a new direct flight to the North Queensland city.

Conversely, the more established SIN-DRW direct terminator route will be bumped up from two to three services weekly.

Korea Tourism push

KOREA has launched a global tourism campaign - 'Write Your Name in Korea', which will continue until the end of the year.

As part of the campaign, the first 23,000 applicants who submit their name & nationality will have their names engraved on the 'Sang Sang Gil' road.

From the applicants, six will win two return air tickets to Korea, three nights accom and a one day tour of 'Sang Sang Gil'.

If applicants visit 'Sang Sang Gil' they can receive special gifts.

To apply, **CLICK HERE**.

Centenary of Siberia

RAIL Plus has rolled out two new journeys incorporating the famed Golden Eagle Trans-Siberian Railway to celebrate the centenary of the route next year.

The two itineraries showcase some of the stories of the world's longest railway including exploring rural communities and some of Siberia's remote lands.

MEANWHILE, Rail Plus' range for 2016 also features the Champagne Express, a 15-day itinerary onboard the Golden Eagle Danube Express.

The journey travels from Budapest to Paris via Vienna, Verona and Monte Carlo as well as historic wineries & vineyards.

Abu Dhabi site facelift

ABU Dhabi Tourism & Culture Authority has refreshed its website to make it easier to see what events are coming up.

The site has an improved search engine and event upload tool, see www.abudhabievents.ae.

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Are you passionate about all things cruising? Are you a lover of all things nautical? This is the perfect role for you. This leading Cruise Company specialises in organizing exciting worldwide cruise itineraries and is currently booming in their space. Work across a diverse portfolio of clients, arranging all their travel needs. You will enjoy working in a bright and social team environment as well as being rewarded with amazing travel perks. Minimum 2 years' experience, solid GDS and back office skills, this is the role for you.

ONE STEP CLOSER TO YOUR DREAM WHOLESALE RESERVATIONS SUPPORT

SYDNEY – SALARY PACKAGE circa \$50K + BENEFITS

Looking for a break into the Industry? As part of this leading wholesale company, your role will involve utilising your exceptional attention to detail & exceptional customer service skills to assist in both internal and external clients. You will enjoy being part of this fantastic team, participating in general department queries and confirmations. You will be rewarded with unique and amazing staff rewards including amazing educationals, staff incentives, ongoing support & career progression. Apply today!

CALLING ALL ASIA SPECIALISTS! WHOLESALE TRAVEL CONSULTANTS SYDNEY – CIRCA \$50K SALARY PACKAGE

Your chance is finally here to make the move from face to face selling. This leading wholesale travel company is one of the best in the industry and leaders in wholesale travel. You will have the opportunity to specialize in an amazing destination selling itineraries to the Great Wall of China to the Taj Mahal! With a set salary package on offer, amazing supportive team environment and the opportunity to further develop your skills, this role has it all! Min 1 years' travel industry experience & great travel experience. Apply today!

DO YOU WANT TO GET TECHNICAL? ONLINE SUPPORT CONSULTANT

MELBOURNE - SALARY PACKAGE \$60K + COMMISSIONS

This Global Travel Management Company is seeking an online technical support whiz! Working for this successful award winning TMC, you will be responsible for trouble shooting support calls, training new clients on how to use the online booking tool, testing the booking tools when required and assisting with the production of training manuals and online policies. With Monday to Friday business hours, career advancement opportunities and a supportive management team you would be crazy not to apply.

TIRED OF FACE TO FACE SALES? WHOLESALE TRAVEL CONSULTANT MELBOURNE - SALARY PACKAGE TO \$65K+ (OTE)

This award winning travel company is looking for talented travel consultants to join their well-established teams in Melbourne. Utilising your superb product knowledge & exceptional consulting skills you will be creating exciting FIT itineraries to destinations around the world, such as the majestic Rockies to the beautiful Eiffel Tower. No two days will be the same in this role! If you have previous travel consulting experience and the ability to reach & exceed sales targets then this is the role you have been waiting for.

MAKE THE CHANGE FOR THE BETTER CORPORATE CONSULTANTS x 4

PERTH – SALARY PACKAGE TO \$60K + \$20K BONUSES

Travel consultants in Perth - Reclaim your weekends. This is your chance to get out of retail and move into corporate travel. We are currently recruiting for one of the biggest corporate agencies in Australia and at present have numerous roles to fill in Perth. This role see you working Monday – Friday hours only and being paid high base salaries while servicing corporate needs for your clients. If you have strong GDS skills and a minimum 2 years travel consulting experience, look no further this is the role for you!

DO YOU HAVE A FLARE FOR BUSINESS? BUSINESS TRAVEL MANAGER BRISBANE CBD – \$55 OTE

Our international client is looking for experienced travel consultants to join their busy team. You will be specializing in small to medium business customers in a well-established retail team, organising business and leisure travel needs. You will be rewarded with excellent salary package, Mon-Fri roster, ongoing training development & world renowned benefits. You must have 1+ year's retail or corporate travel experience, desire to succeed, be a team player with positive attitude & excellent GDS skills. APPLY NOW!

WORK LIFE BALANCE WITHOUT THE COMMUTE! RETAIL TRAVEL CONSULTANT

NORTH AND SOUTH BRISBANE – MULTIPLE LOCATIONS

Do you love the travel industry but sick of the long commute to work? Here is your opportunity to get out of the city and love where you live. This industry leader is looking for their next superstar to join their retail team. Booking repeat & referral customers for international and domestic travel. You will be appreciated with an excellent salary package, Mon-Fri roster, educational leave and discounted travel. Must have GDS, retail experience and be customer focused. Don't delay, apply today!



Working in partnership with the Australian Travel Industry

Travel Cruise Consultant

Brisbane, Competitive Salary, Ref: 2896SZ1

Are you passionate about the cruise travel industry? Do you want to be part of an established Travel Company that can offer great salary and benefits? You will be in a supportive working environment offering great training and career progression opportunities! This role is for a focused team player that has excellent communication skills, strong cruise product knowledge and is confident in hitting their targets. If this sounds like you we would love to hear from you! GDS knowledge required.

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

Travel Office Manager

Sydney, DOE + Super, Ref: 1901MB1

A leading Touring Travel Company is looking for a Reservations Manager to grow this niche product within the Australia travel market. This role is perfect if you have excellent Management and Reservations experience or if you are an experienced travel consultant looking for your next career move. You are approachable and adaptable to working within a close knit experienced team. A golden opportunity has arisen for a candidate looking for a diverse role and to progress in your travel career.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Travel & Cruise Consultant

Melbourne, Up to \$50k, Ref: 1891KF1

This is a fantastic role for the Western suburbs of Melbourne; we are working a leading leisure travel agency that is looking for a customer focused Travel Consultant. This is a fabulous agency with a fantastic team. Offer outstanding service in this Monday to Friday role, deliver personalised, tailor-made travel and cruise itineraries that are more than just another trip, these are once in a lifetime experiences! Add the personal touch to your customers through your recommendations!

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Consultant

Perth, \$50-55k, Ref: 8198DV4

If you are an International Corporate Consultant in need of a fresh challenge in a thriving role then this is your dream role! My client requires experienced corporate consultants to join their team in Perth. This is an Australian-owned corporate giant and you will be looked after with further progression! Corporate Consultants that have international experience thrive in this environment and offers an exciting challenge, with a competitive base salary plus sociable working hours.

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

Ski Wholesaler Travel Agent

Brisbane, Competitive Salary + Incentives, Ref: 1864LM1

We are looking for an experienced Travel Consultant with a strong passion for ski holidays. Don't miss this rare opportunity to specialise in a product that is ever growing, Ski and Snow! If you are willing to put the time in and work with passion and dedication - you will, in return, receive a great salary plus incentives, career progression and family opportunities. You must have personal ski experience. GDS knowledge preferred. Interviewing now, don't delay! Located Brisbane CBD.

For more information please call Lia on
(07) 3023 5023 or click [APPLY](#) now.

Retail Travel Consultant

Sydney, \$45 - \$50K, Ref: 1011PE2

Escape the daily commute into the city, move your career to the Eastern Suburbs and take ownership of your new role with this fantastic boutique travel company. Our clients are looking for a retail superstar that knows their stuff, you will be part of a fantastic friendly small team of travel professionals that work hard within their roles and find it rewarding to bring in new clients and close a sale. If you can offer high quality personal service to your clientele we want to hear from you.

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Wholesale Travel Specialist

Melbourne, Competitive Salary, Ref: 1902KF2

We are looking for an exceptional wholesale reservations consultant with proven New Zealand passion and knowledge, who takes pride in the specialist service they will deliver to their travel agent partners. You will handle telephone and email enquiries in a call centre environment from travel agents around Australia. Creating bespoke travel itineraries using back house res systems and GDS system, you will be the agents' immediate point of contact from the start of the booking to the end.

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Leisure Travel Consultant

Perth, \$80k, Ref: 9881DV4

Are you a successful and driven Team Leader? Do you have an excellent background within corporate travel? My leading travel industry client requires a Corporate Team Leader to join their team in Perth and continue to establish this team of corporate stars! Working great hours and earning a competitive salary this is a fantastic opportunity for a driven travel manager/team leader. You will be working closely with other Corporate managers across Australia and building further growth!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.



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