



Travel Daily

First with the news

Thursday 3rd Sep 2015

Yvonne joined
for the support team

Every agent has
a reason to join

MTA mobile
travel
agents
Call 1300 682 000
Visit join.mtatravel.com.au




7th to 14th September

Cruise Week

Exclusive CLIA Member Event

ONE WEEK ONLY Special Offers

[FIND OUT MORE](#)



FEATURING
An
Interactive
Online
Magazine
FOR YOUR CLIENTS

Another profit for Choice

NTIA award winning major travel agency group Travellers Choice has today reported a 15% operating profit increase for the 2014/15 financial year, with a final pre-tax result of \$1.86 million.

The new record figure for the independent member-owned network is the third successive year the mark has been beaten.

Travellers Choice is still riding the crest of the wave which saw it named as Best Travel Agency Group (100 outlets or more) at the NTIA Awards in Jul.

Members will now share in 95% of the group's result, with the Travellers Choice Board of Directors confirming an unfranked dividend of \$0.25c per share.

Overall income jumped 14% due to an increase in member agencies joining the firm.

The company said remaining operating profit will be distributed through trading rebates for airline and wholesale partners.

Over the year, the company also returned \$2.1 million in extra commissions, incentives and overrides, a figure which soared 39% compared to the prior year.

Travellers Choice ceo Christian Hunter said members had also earned supplementary override commissions through the group's preferred supplier network.

"Given that our membership fees are among the lowest of any major network in Australia, and our support services are second-to-none, Travellers Choice member shareholders continue to receive an outstanding return on investment," Hunter said.

Member shareholders will next gather in Melbourne later this year for the group's AGM and Shareholder Conference.

Escape to One&Only

ONE&ONLY Hayman Island has released a new Travel Industry Escape offer of \$799 per night incl yacht transfers - see **page ten**.

Eight pages of news!

Travel Daily today has eight pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- One&Only Hayman Island
- JITO

ICC reaches its peak

FIFTEEN months ahead of its scheduled opening, Sydney's new International Convention Centre has reached its operating height.

A topping out ceremony took place at the site yesterday, with NSW Premier Mike Baird and Treasurer Andrew Constance both in attendance.

"By the end of next year, we'll have a state-of-the-art convention centre that truly befits a global city and cements Sydney as the number one place to do business," the Premier said.

Constance added the centre and the Darling Harbour waterfront will ensure international delegates to Sydney enjoy an "unmatched visitor experience".

\$250 to SIN and HNL

LOW-COST carriers Scoot and Jetstar are both offering cheap fares to Singapore and Hawaii respectively in new promotions.

Scoot's fares start from \$250 ex Perth, \$330 ex Gold Coast and \$350 ex Sydney & Melbourne, on sale until 08 Sep for select dates.


Jetstar today released fares to Honolulu from \$249 ex Sydney & Melbourne, on sale until 07 Sep.

Office. Outdoors. Osaka.

Join TravelManagers and experience the first fully mobile online platform, Amadeus Selling Platform Connect.

Flexible. Easy. Smart. [check it out](#)

amadeus



TravelManagers
As individual
as you are

APP OF THE WEEK: TRIPSKETCH

It's the small things that create experiences of a life time.

Add that special touch by providing personalised activities with the TripSketch activity planner.


Sabre
pacific



2x

32kg per person

SYD or BNE → Honolulu (HNL)



HAWAIIAN AIRLINES



BECOME A WANTOK SPECIALIST AND WIN A TRIP TO PNG!

Papua New Guinea
Wantok Specialist
Conditions apply
www.pngspecialists.com.au

Travel Daily

First with the news

Thursday 3rd Sep 2015

Make your clients' dream Disney holiday even more magical

Disney Parks & Resorts Offers ▶



QF retro charity flight

A **ONE-OFF** return charity flight from Sydney to Longreach to raise funds for the Western Queensland Drought Appeal operating on Sat 31 Oct by Qantas' retro-liveried Boeing 737 jet has sold out.

The flight will feature crew in retro Qantas uniforms, a 1970's themed Neil Perry inflight menu complete with old-time cocktails, a musical performance prior to departure & champagne brekkie.

Support for the venture has been provided by Shell, Air BP, Sydney Airport and Queensland Airports Limited, as well as QF pilots and crew, all donating their services for the fundraiser.

IAG finalises EI deal

SHAREHOLDERS representing 98.05% of Irish carrier Aer Lingus have voted in favour of the takeover offer put forth by International Airlines Group.

IAG ceo Willie Walsh will now take a place on the Aer Lingus board of directors, with payment for shares expected in 14 days.

The move adds EI to the stable of IAG carriers including British Airways, Iberia and Vueling.

Dual Blu opening

RADISSON Blu has opened two resorts on the Indian Ocean tourist destination of Mauritius.

The 160-room Radisson Blu Azuri Resort & Spa, Mauritius is a family-friendly resort and offers suites, townhouses & penthouses with kitchens for long-term stays.

It is joined by the adults-only 100-room Radisson Blu Poste Lafayette Resort & Spa, Mauritius.

Both properties are located on the northeast coast of Mauritius.

TA #notatourist Visa pact

A **NEW** campaign focused on Australia's unique coastal & aquatic experiences and exceptional food & wine offering will tempt audiences in Asia Pacific to act now to boost tourism expenditure across the entire country.

Announced today, Tourism Australia has commenced a three year partnership with Visa to use the credit card company's Cross Border '#notatourist' campaign.

The #notatourist hashtag began in Jun and in Aug locally, with a mission to drive overseas tourism on 'the road less travelled'.

Building on the highly successful 'There's Nothing Like Australia' promo and the prowess of the RTO's social media expertise, TA & Visa will encourage visitors to disperse throughout the nation.

"We will be providing local knowledge to travellers to help them explore destinations beyond the regular tourist spots, with our platform enabling them to be ambassadors or tour guides for their favourite travel spots," Visa Inc group executive for Asia Pacific Chris Clark said.

Tourism Australia md John O'Sullivan said China would be the launch market, targeting 'free and independent' millennials.

Other markets include Hong Kong, Singapore, Malaysia, India, Indonesia, Japan & South Korea.

"The Visa #NotATourist message speaks strongly to this audience, encouraging young Chinese travellers to get off the beaten path & experience Australia as locals, not just as tourists."

Stalemate on Bali visa

AUSTRALIA'S outright refusal to grant Indonesia reciprocal free entry visas for short-term stays appears to have scuppered plans by Indonesia to extend the offer to Australian citizens.

According to *News Corp* reports, less than a day after Indonesia said it would add Australia among a list of 47 new countries to receive visa-free entry, the move now appears to be off the table.

Holidays to Bali will therefore still see Aussies cough up US\$35 at the border for entry passes.

Indonesia's move was expected to take effect from Oct - a sign of warming relations between the two countries after a number of high-profile diplomatic spats.

Foreign Minister Julie Bishop has ruled out reciprocity, saying the policy was "across the board".



DISCOVER AUSTRALIA

Self-drive itinerary ideas through coastal Qld towns and Tassie's wilderness, city breaks, gourmet indulgence, nature escapes and more!

PINPOINTS
Turn your bookings into cash.

CLICK FOR MORE INFO ▶

Freestyle HOLIDAYS



CLIENTS HEADING TO SWITZERLAND?

Receive a **FREE \$20 Coles Group & Myer Gift Card** for every Swiss Travel Pass, Swiss Transfer Ticket, or Swiss Half Fare Card + Swiss Half Fare Card Combi booked with Rail Plus. Terms & conditions apply.

Want to win a bonus \$250 gift card? Simply answer our 4 weekly questions during the month of September and you'll go into the draw. Send your answers to competitions@railplus.com.au

Q.1 What level of discount is offered on the mountain excursion from Lucerne - Mt Rigi when using your Swiss Pass?



jito
www.jito.co

passively looking...
don't miss your
dream job, register
and set up job
alerts today

jobs in travel,
hospitality & tourism

post a job view jobs

Travel Daily

First with the news

Thursday 3rd Sep 2015



BREAKAWAY
International Travel Industry Club

Emirates

**NEW! Emirates Industry Rates
to Dubai.**

Sales to 30Oct15

From \$930* pp. plus taxes.

* Conditions Apply.

CLICK HERE for further details

Restaurant Australia delivers

TOURISM Australia is hailing the results of the International Visitor Survey results for the 12 months ending 30 Jun, which saw multiple new records set, including visitor spend which jumped 10% to \$33.4b (**TD** yest).

The national tourism authority blitzed its expenditure target for the Restaurant Australia promo with six months to spare.

TA set itself the ambitious goal

of boosting expenditure growth by 6% year-on-year from Dec 2013 to Dec 2015.

In Dec 2013, visitors spent \$4.2b on food & wine when in Australia, with the 6% growth target aiming for an increase of a bit more than \$500 million over a 2 year period.

Since that time, food & wine spend has grown 12.6% to \$531 million, fuelled by the Restaurant Australia campaign.

"Drawing attention to the people, produce & places that lie behind our country's exceptional food and wine experiences has been a major focus of Tourism Australia's global marketing activities for the past 18 months," Tourism Australia managing director John O'Sullivan said.

He said it was pleasing to see the benefits of the initiative already delivering results, with 1 in 5 tourism dollars spent by international visitors in Australia spent now on food and wine.

"We've achieved our target with two quarters still left to go," O'Sullivan remarked.

MEANWHILE, according to the IVS results, the fastest growing activities undertaken by visitors to Australia for the year ending 30 Jun were visiting history/heritage buildings, monuments & sites, up 23% to 2.1 million.

Attending festivals, cultural events or fairs were up 22% and snow sports jumped 21%.

SPTE Gold Coast show

THE South Pacific Tourism Exchange will be held on the Gold Coast on 20-21 May, tying in with Tourism Australia's ATE 2016 which runs from 15-19 May.

MSC Lirica China base

EUROPEAN line MSC Cruises has joined the horde of operators flocking to Chinese shores, announcing overnight it will base *MSC Lirica* in Shanghai.

The 2,600-passenger vessel will sail into its new home on 01 May, following a 60-day repositioning Grand Voyage from Rio de Janeiro which cruises via Europe.

Lirica has just entered drydock as the final ship to undergo the MSC Renaissance program, which will lengthen the ship by 24m and add capacity for 611 new pax.

More details in today's issue of **Cruise Weekly** - **CLICK HERE**.

Melb more incredible

MELBOURNE has trumped Sydney to be voted ahead in the latest *International Traveller* look at the 100 Most Incredible Cities, which features in its Sep issue.

The Vic capital ranked highest of Australia's eight state & territory capital cities, coming eighth with its northern neighbour at nine.

Claiming the top gong as the world's most incredible city was Paris, which featured ahead of London, New York and Istanbul, with Rome closing the top five.

Window Seat

TECHNOLOGY is taking over the world, and has now spread to the humble meal of breakfast.

An innovative machine capable of imprinting selfie photos onto a pancake has begun a tour of nine Holiday Inn Express properties along the US Southwest and West Coast.


Dubbed the 'Pancake Selfie Express', the device is the brainchild of the budget IHG brand's Creative Director and self-styled comedian Rob Riggie.

IHG is using the concept to promote the importance of a daily breakfast, combined with our insatiable love of selfies.

Using a connected mobile phone camera, the pancake maker uses finely-tuned lasers to imprint an image directly into one of the yummy pastries.

Tipped to be hugely popular, five pancakes per minute can be made using the machine.

See the Holiday Inn Express Facebook page for info as the Selfie Express tour progresses.



OUT THERE STARTS HERE

YOUR GREAT SERVICE AND OUR GREAT RATES

Expedia TAAP, that's why your customers keep coming back.

Earn great commission and get your clients out there.

JOIN TODAY AT
www.expedia.com.au/taap

Telephone
1800 726 618

Email
expedia-au@discovertheworld.com.au

Expedia TAAP
TRAVEL AGENT AFFILIATE PROGRAM



we won't mention the ashes....

.... but selecting Jazoodle on your:

business acquisition | project mgmt | succession planning | client account auditing | customer experience design | travel tech procurement | operational efficiency analysis |

....team, could be game changing.

eMerge | inertia | sustain | synopsis | excelsior | techProcom | bizFit |

jazoodle strategic | tactical | operational | Jazoodle.com



VOYAGES TO ANTIQUITY

**THE MEDITERRANEAN – 2016
NEW BROCHURE OUT NOW!**

Early booking savings for our most inspiring destinations in 2016
Save up to 25% on brochure fares | Low single fares
Aegean • Adriatic • Atlantic

**FLY FREE*
ON SELECT SAILINGS**



B787 Dreamliner **BUSINESS CLASS**

WWW.FLYROYALBRUNEI.COM

Travel Daily on location in Darwin, NT

Today's issue of *TD* is coming to you courtesy of Tourism NT and Cruise Down Under which is running its 19th annual conference in Darwin this week.

DELEGATES at the Cruise Down Under conference have today been informed and challenged to capitalise on the fast-growing cruise sector, with many participants representing ports and destinations across Australia.

The challenge of making product "cruise-ready" has been explored, with presentations on the potential of Asia as well as western markets, with experts on stage including Star Cruises' Michael Hackman, Claudius Docekal of Crystal Cruises and Silversea's Daris Mehta - see today's *Cruise Weekly* for more.

NT welcomes cruise crew



LAST night Tourism NT helped welcome delegates to the Cruise Down Under conference in Darwin, with participants from across Australia gathering for drinks on the city's waterfront.

Attendees have also enjoyed exploring Darwin with a range of sightseeing activities including a Jumping Crocs tour, harbour

highlights with Sea Darwin and a Ghan site inspection.

Pictured above from left are Monika Townsend from Sydney Opera House, Tourism NT's Richard Schoonrad and Athena Mok and Sarah Budd from Carnival Australia.

Lots more pics from CDU Darwin at [facebook.com/cruiseweekly](https://www.facebook.com/cruiseweekly).

Record year for CDU

CRUISE Down Under has highlighted the massive contribution cruising makes to the Australian tourism sector, with the organisation's soon to be released Economic Impact Report summarising a record year for the sector in 2014/15.

By collating ship visits as well as passenger and crew spending, the report estimates a total impact of more than \$3.3 billion, with record levels of ship arrivals, turnarounds and transits.

It's estimated that more than 2.5 million cruise ship passengers also overnighed in ports - up fivefold in the last decade.

And indicators going forward are also very positive, with P&O Cruises' upcoming "five ship" spectacle in Sydney Harbour on 25 Nov, as well as next year's arrival of Royal Caribbean's *Ovation of the Seas* set to keep cruising front of mind.

More from the report in today's issue of *Cruise Weekly*.

amADEUS

Your invitation to Discover the Age of Traveller Power.

Join us at Discover Amadeus 2015 as we take you through emerging trends from our latest report, Future Traveller Tribes 2030 and show you how to embrace the age of traveller power.

Plus, get a sneak peak into exciting innovations in development and find out more about our industry-first Amadeus Selling Platform Connect and award-winning Amadeus Ticket Changer solutions.

Dates: Sydney, 23 September, Amadeus offices
Canberra, 24 September, Peppers Gallery Hotel
Perth, 6 October, The Duxton Hotel
Adelaide, 8 October, National Wine Centre
Brisbane, 14 October, Customs House
Melbourne, 21 October, RACV Club

**SPACES ARE LIMITED
RSVP TODAY**

SA spice factor goes up a notch



MANTRA Group has opened its first property under the premium Peppers brand in Adelaide.

The five-star, 202-room Peppers Waymouth Hotel (**below**) is centrally located among many of the South Australia capital's major sites including the Adelaide Convention Centre, Rundle Mall and Casino.

Peppers Waymouth Hotel is a rebrand of the city's former Rendezvous Hotel and also features two F&B outlets.

Other guest facilities include a heated indoor lap pool, gym, spa, sauna and 120sqm conference centre for meetings and events offering capacity for up to 150.

The new Peppers is the Mantra Group's fifth property

in Adelaide alongside two Mantra brand and two BreakFree properties.

Opening rates start from \$149.

The team at Peppers Waymouth Hotel are **pictured** above.



Stage & Screen UK

FLIGHT Centre Travel Group's entertainment and sports travel brand, Stage and Screen Travel Services has debuted in the UK.

Stage and Screen gm, Tiziano Galipo, said the company's UK opening would provide a wider selection of airfares, specialist transport, hotel products and benefits to its clients in Australia.

The company plans to expand the reach of the UK office into Europe, which Galipo says will "provide even broader product choice and value" to local clients.

Devils Marbles swap

THE Wauchope Hotel in the Northern Territory has been reopened as the Devils Marbles Hotel, following upgrades that have doubled its accom capacity.

The \$400k upgrades included new concreting, an extension of the Beer Garden, relocation of the single man cabins, and interior improvements.

Phi Phi Island reps

COMPLETE Travel Marketing are now managing the marketing of Phi Phi Island Village Beach Resort in Australia and NZ.

The 4.5-star beachfront resort has 144 Thai style bungalows and 12 private Hillside Pool Villas.

Thursday 3rd Sep 2015

QF change fee change

QANTAS has issued a bulletin advising agents of a change to the way ticket change fees are to be collected and receipted.

All changes require a reissue whenever a fare change occurs, with ticket change fees receipted separately from any fare increase using EMD-S, with GST shown separately as a 'UO' amount.

EMD-S must be cross-referenced with the ticket number, raised at the time of the ticket reissue.

Only one EMD-S is required per pax, even for multiple changes.

The carrier has updated its industry website with the new information - **CLICK HERE** to read.

ATL still busiest apt

ATLANTA Hartsfield-Jackson Int'l has retained the title of the world's busiest airport in 2014, with 96 million passengers, rising 2% on the year prior.

Beijing was the second busiest domestic airport with 86m pax, with Tokyo Haneda next at 62m.

Dubai (DXB) is the world's busiest int'l airport, with 69.9m pax.

Creative Holidays ✨ **Creative** Cruising ✨

FIJI EXCLUSIVE

16% LAND COMMISSION + BONUS ON AIRFARES!

Offer ends 18 Sep 15

Book online in under 5 minutes >

WE MAKE TRAVEL SIMPLE

Earn great commission • Low \$100 deposit • 14 days final payment • Exceptional service
• Product in over 130 countries • Dedicated cruise specialists • Best value for your clients

Anticipation high at COMO The Treasury, Perth

THE countdown to the opening of COMO Hotels & Resorts first Australian property was celebrated in Sydney yesterday, with COMO The Treasury in Perth set to begin welcoming guests inside 60 days.

Located on Cathedral Avenue in the CBD, COMO The Treasury presents an entirely new level of "elegance & sophistication" to the hotel sector in Perth, general manager Anneke Brown said.

Housed in what was originally Perth's town hall before being occupied by state gov't offices - including the treasury, the four-storey building sat unused for nearly 20 years prior to the restoration of the site in 2012.

Opening 15 Oct, the boutique 43-room property consists of a mix of room & suites ranging from 55m² City Rooms, 70m² Treasury Balcony Rooms, through to the COMO Suite at a massive 120m².

Each accommodation floor will have its own butler service, with nightly rates inclusive of breakfast, wi-fi & in-room bar stocked daily, offering water, juices & craft beers, as well as freshly made treats.

Rooms & suites are spread across three floors, with the ground floor dedicated to 10 retail and seven food & beverage outlets.

COMO The Treasury will offer two dining restaurants - all day dining at *Post* and the fancy rooftop *Wildflower*, which will be open for lunch and dinner daily.

A range of conference facilities, the signature COMO Shambhala Urban Escape spa, a gym and



20m indoor pool are among the other guest features.

Regional director of sales & marketing, Australia & South Asia Elliott Miller likened the property to the Park Hyatt Sydney and The Langham, Sydney.

"We're providing a standard of luxury that hasn't been seen in the Perth market before," he said.

The hotel takes the Singapore-based group's portfolio to 13, joining locations in London, Bali, Bangkok, Bhutan, Maldives, Turks & Caicos, Phuket & Miami Beach.

The Treasury slots into COMO's 'Urban Hotels' collection, in the same league as its two London based properties - The Halkin by COMO & Metropolitan by COMO.

Other hotel categories include 'Adventure Retreats', 'Island Getaways' & 'Wellness Resorts'.

Most popular for Australian travellers are COMO's Bali options - Uma by COMO in Ubud and COMO Shambala Estate - with the local market accounting for about 20% of bookings.

Quizzed by *Travel Daily* as to why Perth was chosen as its first site in Australia, Miller said the historic, boutique-style and

centrally located site "ticked all the boxes" for COMO boss Christina Ong.

Cost was also an influencing factor, with the property snapped up while there was a lull in the mining boom.

Miller said Perth is in the midst of a renaissance period, with the new Elizabeth Quay precinct coming along and expected to breathe new life

to the city.

COMO predicts about 75% of bookings will come from the domestic market, while the split of business is likely to be 60/40 corporate versus leisure.

Reservations opened around 10 days ago for the Perth property, with early bookings tracking well.

Rates start at \$595 per night - see comohotels.com/thetreasury.

Due to its intimate size, the hotel is also in the unique position of being able to be taken over for sole use - enquire for prices.

Miller and Brown are pictured at yesterday's event at Chiswick.

Thursday 3rd Sep 2015

EK begins Orlando

EMIRATES commenced flights to its 10th US gateway this week, launching daily services between Dubai and Orlando.

Onboard the inaugural flight was Emirates Group chairman & chief executive Sheikh Ahmed bin Saeed Al Maktoum, who referred to Orlando as "one of the world's premiere leisure destinations and a dynamic business centre".

The debut flight was operated by an A380 however EK will utilise triple-class Boeing 777-200LRs for its regular scheduled service.

Bench to Madagascar

SPECIALITY wholesaler Bench International has revealed it will be introducing holidays to Madagascar in its upcoming 2016 Africa brochure.

Slated for release in coming weeks, next year's program will also feature new self-drive holidays in South Africa and Namibia, along with a suite of new product in Kenya, Tanzania and South Africa, Bench said.



Business Manager NSW

A vacancy exists for a full time **Business Manager NSW – helloworld Branded Network Retail, based in North Sydney.**

This position will play a key role in maximising both individual member and helloworld profitability and provide direction to the helloworld network. To be successful in this role you will be a results driven individual who is passionate, energetic, and able to communicate effectively at all levels and be able to deliver value to the branded retail network by driving company initiatives.

If you are interested in applying for this role, please send your resume to Lynda.wallace@helloworld.com.au

WANT TO WORK FOR AN **AWARD WINNING** WHOLESALE TRAVEL COMPANY?

AREA SALES MANAGER NSW/ACT WEST REGION 6 MONTHS MATERNITY LEAVE CONTRACT

- ✓ Competitive salary package
- ✓ Company car and allowance to spend across our travel brands

The right candidate will be attuned to the needs of the retail leisure market and possess the following:

- ✓ Minimum 2 years of business development experience in retail, corporate or wholesale travel
- ✓ Excellent written, verbal and presentation skills
- ✓ An ability to build and nurture relationships
- ✓ Business acumen with an ability to affect change

Backed by an established Sales Department you will receive the resources and support needed in order to succeed.

COULD THIS BE **YOU**?

To apply, forward your CV and covering letter to recruitment@globusfamily.com.au with the position title in the subject line by Friday 21st September, 2015.

Linked in

Click here for more information

Win a SWATCH watch

This week, Switzerland Tourism is giving away a funky Swatch watch valued at \$75 to one lucky agent. At the end of the four-week competition (24 Aug - 18 Sept), the agent with the best answers over that time will win the ultimate prize hamper comprising a Victorinox suitcase, a beanie, mittens and flip-flops, valued at \$900. Don't miss out!

Home to 40 museums, Basel is a city of culture with the highest concentration of museums in the country. The contrast between new and old is celebrated with various events throughout the year.

To win the watch have the best answer to all the questions. Send all of your answers to switzerland@traveldaily.com.au

Is swimming in the river Rhine during summer a common activity?

Basel+

Culture Unlimited.

HA sign Raiders deal

HAWAIIAN Airlines has signed an agreement to be the Official Airline of the Oakland Raiders for the 2015 NFL season.

Travel Daily

First with the news

Thursday 3rd Sep 2015

Adventure earlybirds

INTREPID Travel and Peregrine Adventures are offering up to 15% and 10% respectively on tours departing in 2016.

The earlybird deals include 15% off a range of new Europe trips & 10% off all other Europe, Turkey and Morocco trips departing from 01 Apr to 30 Sep.

New trips include Halloween in Transylvania, Active in Slovenia and The Canal du Midi.

Peregrine has a 10% discount on all of Europe, Morocco & Turkey trips for travel 1 Jan-30 Sep.

Among its new trips are the Western Balkans Unveiled, Highlights of Northern France and Walk the Camino de Santiago.

Book by 31 Oct to avail the deal.

VIP Tiger cub tours

DREAMWORLD on the Gold Coast is offering a VIP Tiger Cub Experience program from 08 Sep for 10 people per session.

The package includes a close encounter with Dreamworld's tiger cub, Kai, and a chat with his handlers in a back-of-house enclosure at Tiger Island.

Experiences start from \$125 per person and include a Conservation Show Bag.

See www.dreamworld.com.au.

HA hops on the Hayne plane



JARRYD Hayne's mum and sisters were flown as guests of Hawaiian Airlines to the US to cheer on the ex-NRL player in his final trial match for the 49ers.

Gai Tyrrell (second from left), regional director Australia & NZ, Hawaiian Airlines is pictured with Jodie Haynes and his sisters Jessi-Lee and Taygan.

#SheratonMoments

SHERATON Hotels & Resorts has launched a campaign encouraging the public to upload photos of a Sheraton moment for the chance to win a holiday.

Photos must be uploaded to Instagram, Twitter, Facebook or via the campaign landing page with the hashtag #SheratonMoments.

The prize includes return flights for two from SYD, MEL or BNE and seven nights at either Sheraton Samoa Aggie Grey's Resort, Sheraton New Caledonia Deva Resort & Spa or three nights at Sheraton Fiji Resort followed by four nights at Sheraton Resort & Spa, Tokoriki Island, Fiji.

See sheraton-moments.com.

DoubleTree Victoria

DOUBLETREE by Hilton Hotel & Suites Victoria has opened on Vancouver Island, Canada.

Previously the Executive House Hotel, the 181-room hotel has undergone a multi-million dollar renovation, including a complete redesign of the lobby, public space and guest rooms.



ACADEMY TRAVEL
School and University Program

School Sports Group Travel Manager

Academy Travel is the leading provider of syllabus based tours for secondary schools in NSW. We are looking to expand our program to offer sports tours to the secondary school market.

We are looking for an experienced School Sports Group Sales and Product Manager to develop and drive this expansion.

You will be responsible for the product development and delivery function as well as the marketing functions. You will be required to negotiate and manage relationships with all key stakeholders including Secondary School teachers and overseas operators.

Based in modern Sydney CBD offices close to Wynyard, you will be required to undertake evening functions, inter and intra state travel as well as overseas travel.

Travel management experience in the school sports group area is essential and significant travel experience is desirable.

The role requires a strong customer service orientation, empathy to staff and customers, strong commercial acumen and the ability to resolve problems swiftly and efficiently.

We offer a salary up to \$70,000 per annum – no commission, no ote, just a decent salary for a job well done.

For more information please forward your resume to Stuart Barrie at: stuart@academytravel.com.au

Are you a Super Agent?

Travel Partners PADSTOW Wants YOU

- Multi-skilled with both SME corporate and leisure bookings
- Attractive salary
- Monday to Friday trading
- Galileo and Tramad (training available)
- Focused on delivering exceptional customer service
- Minimum 3 years' experience as travel agent

Send your CV by
Monday 14th September
careers@travelpartners.com.au
Subject: Super Agent Padstow





Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

AccorHotels has named **Danesh Bamji** as General Manager Franchise Australia. Bamji comes from a General Manager role at Pullman Sydney Hyde Park and has previously worked at Novotel Sydney Brighton Beach and Novotel Sydney Central.

Malaysia Airlines has promoted **Lee Poh Kait (PK Lee)** to Regional Manager for Australia, New Zealand and the South West Pacific to help drive the carrier's turnaround locally. He has worked for Malaysia Airlines for the past eight years.

Qantas has appointed **Alan Chang** as Country Manager China, based in Shanghai. Most recently, Chang was the Regional Sales Manager for Emirates in Taiwan and prior to that, Chang served as General Manager for Holiday Tours and Travel, representing Qantas and Jetstar as General Sales Agent in Taiwan.

Etihad Airways has appointed three executive positions. **Hareb Al Muhairy** becomes Senior Vice President Corporate and International Affairs; **Mohammed Al Bulooki** joins Etihad Airways from Abu Dhabi Airports Company to become Vice President UAE Commercial; and **Haitham Al Subaihi** becomes Vice President UAE Sales. The airline has also announced **Lindsay White** will take on the new position of Vice President for Australia and Asia Pacific.

Peter Seah Lim Huat has taken on the role of Deputy Chairman of **Singapore Airlines'** board on Tue. Seah will be an independent non-executive director. He will join the Board Executive Committee, the Compensation Board and Industrial Relations Committee.

InterContinental Fiji Golf Resort & Spa has announced two promotions. **Robert Miletic** has moved into the role of Area Director of Sales & Marketing – South Pacific, while **Kamal Haer** will become the Area Director of Sales & Marketing – Bali Resorts.

One&Only Resorts has named **Ed Brea** as the new General Manager at its Hayman Island property. Brea brings over 30 years trade experience including roles with Hyatt and Shangri-La Hotels and will be responsible for the entire operation of the property.

Broome & the Kimberley Holidays has employed **Amanda Reynolds** as Business Development Manager for Victoria/Tasmania. Reynolds comes from Excite Holidays and prior to that Territory Discoveries, where she worked for five years.

Craig Syphers has been named as the General Manager of **Pan Pacific Orchard, Singapore**. Syphers comes from three years as General Manager of PARKROYAL Melbourne Airport.

Asia next for Tribute

ONE day after announcing the expansion of its Tribute Portfolio network of independent properties to Europe, Starwood Hotels & Resorts has further broadened the network into Asia.

The first Asian member is The Kiroro, on Hokkaido in Japan, which is due to open in Dec along with Starwood's new Sheraton Hokkaido Kiroro Resort.

Transaero acquisition

Russia's largest airline, Aeroflot, will take over one of the first private Russian airlines, Transaero Airlines.

Transaero confirmed in a statement the acquisition will create one of "largest in the world group of airlines".

The move was given the green light by the Russian government commission on Mon.

Wyndham Myanmar

WYNDHAM Hotel Group has inked a franchise agreement for a 260-room Wyndham Grand hotel in Yangon, Myanmar.

The five-star Wyndham Grand Yangon Royal Lake will be part of the \$224 million Kantharyar Centre Project, which will include residential building, serviced apartments, an office tower and a retail centre.

The hotel will offer a banquet hall, two conference rooms, a meeting room, swimming pool, gym, spa and restaurants.

TSV Bali flt departs

JETSTAR inaugurated its first ever international flight to Bali from Townsville last night, the start of thrice weekly flights.

The full capacity flight was the first int'l service since 2011 and the route has seen more than 10,000 seats booked in by locals since fares went on sale in Apr.

Thursday 3rd Sep 2015

QF adds HBA flights

QANTASLINK has scheduled 78 extra flights to Hobart over the Christmas and New Year period to meet increasing demand over the peak period, adding over 14,000 additional seats to the Tasmanian capital through new flights and larger aircraft.

From 20 Dec-16 Jan, QantasLink will crank up frequencies on the Sydney-Hobart city pair from a daily service to double daily.

Over the same period, the Melbourne-Hobart route will add 29 flights and a number of services will be upgauged from a Boeing 717 to 737 aircraft.

Brisbane-Hobart will also operate five return flights utilising Boeing 737s.



WIN WITH INSIDER JOURNEYS

This month Travel Daily and Insider Journeys are giving away a trip including return economy class airfares, 3 nights in Saigon, Cu Chi Tunnels tour & city tour, Mekong delta tour, 2 nights in Siem Reap, tour of temples of Angkor by Tuk tuk and return airport transfers.

Insider Journeys (formally Travel Indochina) has been operating Small Group Journeys and tailor-made holidays to Asia for 22 years. Insider Journeys' idea is simple- to explore and share the essence of Asia's culture, natural beauty, cuisine and, most importantly, its people.

Answer each daily question correctly and have the most creative answer to the final question to win. Send your answers to insiderjourneys@traveldaily.com.au

Q3. What's the maximum number of passengers on any Insider Journeys' Small Group Journey?

Travel Daily is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Assistant Editor:** Matt Lennon

Contributors: Jasmine O'Donoghue, Jenny Piper, Sarah Piper **Editorial email:** info@traveldaily.com.au

Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au

Business Manager: Jenny Piper - accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Travel Daily **WEEKLY**

travelBulletin

business events news

Pharmacy DAILY

Travel Daily TV



WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS

ARE YOU AN AGGRESSIVE HUNTER?

CORPORATE BUSINESS DEVELOPMENT MANAGER
MELBOURNE – PACKAGE TO \$150K+ (OTE)

This leading travel management company is looking for an experienced & driven BDM to join their team. You will be responsible for acquiring new business, developing relationships & implementing sales strategies to optimise client spend. Attractive salary with uncapped earning potential. Experience as a travel BDM with a proven sales track record along with strong customer service, presentation, communication and negotiation skills essential.

STRATEGY FOCUSED

INDUSTRY ACCOUNT MANAGER

MELB – PKG \$70K + CAR + COMMS PKG + INCENTIVES

Looking after the SA market, you will be responsible for developing strategies to grow this travel company's network, increasing revenue & building strong ongoing relationships with key clients. Working as part of the business development team you will be on the road frequently & using your hunting skills to secure new business. Strong presentation skills together with Business Development experience is essential.

JOIN THE BIG GUNS

BUSINESS SOLUTIONS MANAGER (CORPORATE SALES)
BRISBANE – SALARY PACKAGE \$75K+ (OTE)

Your role will be managing an existing client base assisting in the ongoing growth of the brand, whilst also using your polished sales skills to achieve new business & continued growth. You will support the AM team managing an existing client base, together with working with the BDMs to achieve new business leads. You will be responsible for identifying growth opportunities & travel trends in the industry, together with devising strategies to build new business.

ARE YOU A NATURAL BORN LEADER?

CORPORATE TEAM LEADER / MANAGER
PERTH - SALARY PACKAGE TO \$86K

Due to an increase in business, this Global Travel Management Company is seeking a competent travel manager with a proven track record managing a team of consultants. Working with this established team, you will be responsible for developing and driving the team to achieve results and maintain service levels. Management experience in a corporate travel environment is essential together with a hands on consulting approach when required.

STEP UP INTO A GREAT ROLE!

TRAVEL MANAGER
ROCKHAMPTON – OTE TO \$75K

Are you a travel manager or assistant manager looking for a new challenge? Come join this reputable travel agency located in Rockhampton as a hands on travel manager. Lead and develop a small team of consultants, motivating them to achieve goals whilst providing exceptional customer service. Overseeing the daily running of the office you'll be involved in local area marketing and identifying avenues to increase the agency's client base. Top salary package on offer.

OWN THIS SENIOR ACCOUNT MANAGER ROLE

SENIOR ACCOUNT MANAGER - TMC
SYDNEY – FROM \$90K+ DOE

Are you the master in keeping relationships? We are looking for a strong Account Manager with 4 years + experience to join a market leader. You will be a polished and professional individual who knows how to deliver outstanding account management services for large market clients, building rapport and analyzing data to effectively manage their business. Strong communication and negotiation skills are essential. Take your career to the next step!

RARE MARKETING OPPORTUNITY

MARKETING MANAGER P/T
SYDNEY – \$70K PACKAGE

Working for a leading travel company in the market, you will be a driven individual who is capable of developing strategy and implementing marketing plans. The role is office based 3 days per week, you will be hands on across digital and traditional channels. You will demonstrate an eye for design and be able to write all marketing collateral brochures and press releases. 5 years + experience preferred. Fantastic rare marketing opportunity not to be missed!

HUNT DOWN YOUR NEXT GREAT ROLE

BUSINESS DEVELOPMENT MANAGER
SYDNEY – SALARY PACKAGE \$80K

Create a valuable impression when you join this outstanding corporate travel company. You will have experience in sourcing and winning new business with great negotiation skills and a fantastic personality. Representing a well-known brand in the market you will be proud to be part of this vast organization, showing off your sales skills and getting new clients to sign on the dotted line. Your career development is assured, B2B hunters come running!

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

EMAIL YOUR CV TO: executive@aaappointments.com.au

NSW & ACT: 02 9231 2825 VIC, WA & SA: 03 9670 2577 QLD: 07 3229 9600

FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE

www.aaappointments.com.au

One&Only

HAYMAN ISLAND

Great Barrier Reef



Travel Industry Escape

One&Only Hayman Island, located in the heart of the Great Barrier Reef, presents astonishing natural beauty, restorative peace, indulgence and adventure.

*From \$799 per night twin-share including luxurious accommodation,
daily breakfast and complimentary return yacht transfers.*

FOR RESERVATIONS, PLEASE CALL +61 2 9308 0511, EMAIL PARTNERS@ONEANDONLYHAYMANISLAND.COM,
VISIT ONEANDONLYHAYMANISLAND.COM OR CONTACT YOUR PREFERRED TRAVEL PROFESSIONAL.

Terms and conditions: Offer is subject to availability and applicable for new bookings only. Valid for bookings made between 1 - 30 September 2015 for travel 1 November 2015 to 22 March 2016. Black-out dates apply. Minimum 3-night stay applies. From rate listed is per night twin-share in a Hayman® Lagoon Room including daily breakfast in Pacific, return luxury yacht transfers from Great Barrier Reef Airport for two. One&Only Hayman Island reserves the right to withdraw the offer at any time. Rates are subject to change without notice. Further terms and conditions apply. Hayman® is a registered trade mark of Mulpha Hotel Pty Ltd (ACN 070 662 627) and used under licence.



creating extraordinary futures
consultant to executive jobs

102,000 people have
viewed jobs on jito

passively looking... don't miss your dream job, register today
and set up job alerts

employers... post your jobs on jito to reach a targeted motivated
community of industry experts

post a job

register

view jobs

jobs in travel, hospitality & tourism