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# **MU** deal trumps EK: Joyce

**ENACTMENT** of the China Free Trade Agreement will help the tie-up between Qantas and China Eastern to become the carrier's largest global partnership, Qantas ceo Alan Joyce has said.

Speaking to Chinese state-run media agency *Xinhua*, Joyce said the pact will allow Qantas

# Win a Harmony cruise

ROYAL Caribbean International is celebrating Cruise Week (which starts today), giving away a cruise on the yet-to-sail *Harmony of the Seas* in the Mediterranean, based on reservations made on Royal Caribbean, Celebrity Cruises or Azamara Club Cruises this week.

See the **cover wrap** for more information along with a range of Cruise Week special deals.

# Today's issue of TD

**Travel Daily** today has seven pages of news and photos, a front cover page for **Royal Caribbean** plus full pages from:

- AA Appointments jobs
- Consolidated/QF promo
- Club Med

to expand its reach into affluent Chinese middle-class markets.

"We can benefit out of tourism, out of economic activity," he said.

Despite concerns from the ACCC, the authorised partnership has already yielded dividends, with China Eastern confirming plans to begin a new direct service between Shanghai and Brisbane from Jan next year.

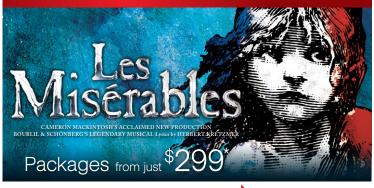
"Qantas and China Eastern will use their brands and their distribution to enhance the services from Shanghai, but, Qantas will be selling the rest of China and the rest of Australia on that network to allow people more easy access," Joyce added.

# **Consolidated promo**

consolidated Travel Group is enticing agents to book Qantas Int'l flights to select destinations, offering a \$1,500 travel voucher to the highest ticketed revenue earner between 04 Sep-09 Oct.

There is also a \$750 QF travel voucher up for grabs during Oct, Nov, Jan & Feb, as well as \$150 Coles Myer Gift Card giveaways for full details, see page nine.





\*Conditions apply

For more information visit www.qhv.com.au











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collection is
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# Free SIN city tour

**SINGAPORE** Tourism Board and Singapore Airlines in partnership with Changi Airport have revived the Free Singapore Tour for pax in transit at Singapore Airport.

Travellers require a minimum of 5.5 hours at SIN to participate in the brief tour, with highlights including viewing Gardens by the Bay, Chinatown, Kampong Glam and the Singapore Flyer.

The offer aims to encourage SQ transit passengers to explore the 'Lion City', with a view to a stopover at another time.

STB area director Oceania Sharon Lam said: "We're confident many Australians who try a free tour will be inspired to make a longer return visit".

Tours operate 9am-7pm daily.

### Lasseters extension

LASSETERS Hotel Casino in Alice Springs has signed a new Casino Operator's Agreement, now extended through until 2031.

# Sunset for New Horizons md

THE Travel Corporation has confirmed the departure of New Horizons Holidays md Chris Evans in a move which may result in the Perth-based wholesaler being morphed into Creative Holidays.

Evans was appointed to the role four years ago, but stood down to leave the brand "in order to pursue a new career challenge," chairman for TTC Australia John Weeks told *Travel Daily*.

"New Horizons will continue to maintain a local presence in Western Australia, in a joint operation with Creative Holidays, although the managing director role will not be replaced for now.

"In the interim, James Gaskell md Creative Holidays will oversee this business for The Travel Corporation in conjunction with his current responsibilities," Weeks said in his new capacity.

It is understood TTC made the decision to co-brand NHH with Creative Holidays at the end of

last month.

A spokesperson for The Travel Corporation reiterated to *Travel Daily* it is "very much business as usual" for New Horizons Holidays, emphasising the amalgamated operation was just "for now".

# **Indo AirAsia doubt**

LONG-HAUL Bali-based lowcost carrier Indonesia AirAsia X could be grounded by Indonesian authorities next month if it does not have 10 aircraft in it fleet.

According to Fairfax, the ruling would see Indonesia AirAsia X's flight permits revoked on routes to Melbourne and Sydney as it only has two A330 aircraft.

The carrier infamously planned to debut services to Bali ex MEL around Christmas last year, but was forced to delay the launch after failing to gain approvals.

Indonesia AirAsia X said it was working on a solution.

# **VA rejig Tasman fares**

**VIRGIN** Australia is advising trade partners it will be rolling out a new fare basis code for Trans-Tasman fares tomorrow.

The revamp will apply to tickets issued from 08 Sep, however Virgin Australia indicates "there will be no change to fare levels or fare rules".

Travel agents will be required to quote any un-ticketed Trans-Tasman bookings prior to ticketing, in order to store the new fare basis code.

New faresheets are set to be distributed from this week - for more info, contact VA sales.

# Summer & snow deals

SAVINGS of up to 40% on Club Med's seven-night summer packages in Thailand, Malaysia, Indonesia, Mauritius, China & the Maldives and up to 30% off week long snow/ski packages in Japan, Italy & France conclude on 16 Sep. See the back page for details.

Eligible Aust & NZ resid. travel agents 18+ only. Cruise 9-17/9/16. See T&Cs for details.



PRINCESS ACADEMY

# **HURRY, ONLY A FEW WEEKS LEFT TO WIN!**

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jobs in travel, hospitality & tourism

# IATA: global traffic 'robust'

**GLOBAL** airline passenger traffic showed "robust demand growth" during Jul compared to the corresponding month last year, the International Air Transport Association reported yesterday.

Revenue passenger kilometres rose 8.2% year-on-year (up about

# Air Canada cooking

AIR Canada has formed a pact with acclaimed Canadian chef David Hawksworth to create new signature dishes for the carrier's International Business class and Maple Leaf Lounges.

Nine dishes have been designed, which will debut from 01 Oct.

"This culinary partnership complements our investments in our state-of-the-art International **Business Class product & service** enhancements rolling out across our Boeing 777 & 787 Dreamliner fleets," Air Canada vp marketing Craig Landry commented.

three percentage points on growth in Jun), while Jul capacity increased 6.5% and load factors ratcheted up 1.4 points to 83.6%.

Int'l and domestic pax demand jumped 8.6% & 7.6% respectively.

Asia Pacific airline traffic was up 8.5%, with capacity lifting 6.5% and load factors up to 80.3%.

IATA chief Tony Tyler said the Jul results were "strongly positive" but warned some turbulence may be around the corner due to the "wild gyrations of stock exchanges around the globe".

### Centara winner

**CONGRATS** to Kalpana Naran from helloworld in Perth as the latest winner in the Centara Ambassador campaign.

Kalpana has won a four-night stay at Centara Grand West Sands Resort & Villas Phuket and four nights at Centara Seaview Resort Khao Lak, Thailand.

# **APT Outback boost**

FOUR new itineraries have been introduced to APT's Cape York & **Outback Wilderness Adventures** in Old. SA. NT and WA in 2016.

New itineraries include the 16day Central Australia Discovery, 10-day Kangaroo Island, Coober Pedy & Lake Eyre and 12-day Best of Corner Country.

The program features 14 4WD land tours in addition to an extensive collection of new 'Signature Invitations'.

GM of APT's Kimberley and Outback Wilderness Experience Rob Tandy said interest in outback touring was soaring.

"People want new and exciting itineraries that cover the breadth of the country, but they want to travel in style too. We've responded by adding more of our popular all inclusive small group 4WD drive tours, taking people to new, but just as adventurous destinations," Tandy said.

More brochures on page six.



# Window Seat

**TOURISTS** love visiting movie settings, but it isn't often you can put them to good use.

The global hub of spontaneous weddings - Las Vegas - has opened a replica of the wedding chapel used in hit 2009 movie The Hangover at the city's Madame Tussauds museum.

Prior to reaching the chapel, guests can wander the trashed hotel room from the movie. complete with a roaring tiger & a sorry-looking Bradley Cooper.

Better still, couples can use the chapel to actually get married, with Madame Tussauds offering a nuptials package starting from US\$5,500 per couple.

The Hangover wedding service includes Elvis as the celebrant, "Phil" and "Alan" as witnesses, shots of Jägermeister for the couple and much more.

Page 3



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# **WYSE DNSW** youth focus

**DESTINATION** NSW will cohost the inaugural World Youth Student and Educational (WYSE) Travel Confederation Exchange Australia next year, billed as "an exclusive event for Australian youth travel focused businesses looking to connect with international buyers".

The inaugural WYSE Exchange Australia will take place in Sydney 06-08 Apr next year, alongside the Backpacker Operators Association NSW annual Ball.

DNSW ceo Sandra Chipchase said the three-day event was an outstanding opportunity to showcase Sydney and regional NSW to the "vitally important youth sector".

# Q Station open day

**THE** annual Community Open Day at Q Station Manly will run from 10am-4pm on Sun 20 Sep. RSVPs are essential, click **HERE**. She said Australia holds its position as a premier destination for youth travellers from around the globe, with the backpacker market to Australia accounting for 13% of total tourism spend here in the year to Mar 2015.

WYSE Travel Confederation director-general David Chapman said DNSW was instrumental in attracting the 2013 World Youth & Student Travel Conference (WYSTC) to Sydney, "and we are delighted to once again be partnering to deliver an exclusive and targeted opportunity for Australian operators to showcase their products and services".

WYSE Exchange Australia will include scheduled appointments with about 60 Australian youth and backpacker product suppliers, a full day educational conference and familiarisations.

Organisations interested in taking part can register later this month at www.wysetc.org.



# **VA Bali IASC request**

VIRGIN Australia has applied to the International Air Services Commission to renew its Determination of 2,800 seats per week on the Indonesia route, due to expire at the end of Aug 2016.

The Australian carrier is seeking to vary its application to enable wholly owned budget off-shoot Tigerair Australia to takeover routes from Perth, Adelaide and Brisbane to Denpasar (Bali), from 23 Mar using all-Economy class Boeing 737-800s.

VA has sought a 5yr extension, taking its Determination through to 30 Aug 2021.

# Times Sq rebranding

**THE** Manhattan at Times Square Hotel in New York will reposition under Starwood Hotels & Resorts Worldwide's W Hotel brand.

The conversion is earmarked for completion by the end of 2017 & will follow a US\$250m renovation of the 689 room & suite hotel.

# The Star competing

AN UPCOMING \$130 million refurbishment of The Astral Tower and Residences Hotel at The Star will position the resort alongside integrated properties in Las Vegas & Macau, The Star said.

The works will be complete in mid-2016 and will complement its existing five-star services and accommodations, said general manager John Autelitano.

Among changes at Astral Tower will be the addition of a new club lounge for Generation X and business travellers, while The Residences will focus on leisure markets keen on harbour views.

# W'n'W four for three

WET'N'WILD Sydney has released a 'Buy 3 Get 1 Free' offer on Silver, Gold & Platinum season passes which are priced online at \$109, \$129 and \$179 per person respectively, for a limited time.

Bronze season passes are excluded from the promotion.



**PINPOINTS** 

CHECK OUT OUR LATEST DEALS NOW ()



\*16% commission applies for land components in bookings deposited from 07Sep-30Sep15 for departures from 01Oct-31Dec15. Click for full details. Operated by Pinpoint Travel Group





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# CONGRATULATIONS

**Sheila Tuni** 

from Gate Gourmet

Sheila is the top point scorer for Round 26 of *Travel Daily's* NRL industry footy tipping competition. Sheila has won a gift pack and Lonely Planet guide from Tourism Ireland.



# **Major Prize:**

Two return Economy Class airfares to Dubai with **Emirates** 

# AF mull long-haul LCC

AIR France is reportedly studying the merits of launching a long-haul low-cost carrier in an effort to turnaround its sagging international operations.

According to Reuters, around half of the carrier's long-haul routes are unprofitable.

The carrier says it is also hoping forthcoming Boeing 787-9 Dreamliner deliveries and new salary structures for crew will result in "a return to breakeven".

# **NT targets Chinese**

**THE** Northern Territory is stepping up its efforts in luring greater numbers of Chinese visitors, this week welcoming a delegation of Chinese travel reps.

The 'Greater China NT Mission' will aim to increase the amount of authentic NT product available on the agency shelves of travel retailers in China.

NT Chief Minister Adam Giles said the Territory was keen to grow its current 1.2% share of the total Chinese inbound arrivals to Australia from 14,000 to more than 30,000 annually by 2020.

# Air NZ retires last 737

YESTERDAY marked the end of an era at Air New Zealand as the carrier retired the last of its Boeing 737 short-haul aircraft.

The final 737 service operated from Auckland to Christchurch, departing late last night.

Newer Airbus A320 aircraft are now flying NZ's short haul sectors.

# United's Hollywood VIP winner



# Western Syd Zoo plan

**WESTERN** Sydney Parklands may have a zoo to call its own in late 2017, following an announcement by Environment Minister Mark Speakman.

The lease has been approved for the 10,000m<sup>2</sup> site in the Western Sydney Parklands where the zoo would be constructed.

Some of the proposed exhibits include glassed observation areas for hippos and other aquatic life; Australian reptile and nocturnal animal houses; African grasslands with lions, cheetahs, elephants, wildebeest, giraffes and rhinos and native waterways.

If approved, the new zoo is predicted to attract about 745,000 visitors a year.

ABOVE: Michelle Nagy from Flight Centre will visit Los Angeles after winning United Airlines' Universal Studios Hollywood VIP.

The prize includes two return flights from Sydney or Melbourne with United Airlines, a three night stay at the Sheraton Universal and a VIP Experience for two at Universal Studios Hollywood to experience its newest attraction, 'Fast & Furious-Supercharged'.

Agents went into the draw for the trip by booking United Airlines seats and Universal Studios Hollywood entry passes.

Pictured from left are Tristan Freedman, Universal Studios Hollywood regional manager, winning agent Michelle Nagy and Ian Dart, United Airlines national account manager.

# Looking for independence?

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# VX fleet expansion?

VIRGIN America on Fri sought approval from the US transport regulator to remove its aircraft fleet limitation, which has been capped at 57 planes since 2011.

# Rocky celebrate season



**ROCKY** Mountaineer welcomed key trade partners to a function at Sydney's Café del Mar last week to celebrate yet another



This week, Switzerland Tourism is giving away a funky Swatch watch valued at \$75 to one lucky agent. At the end of the four-week competition (24 Aug - 18 Sept), the agent with the best answers over that time will win the ultimate prize hamper comprising a Victorinox suitcase, a beanie, mittens and flip-flops, valued at \$900. Don't miss out!

Frequented by adrenaline seekers, the unique setting of lakes and rugged mountains that make up this adventure capital is hard to beat. Mountain rails, cable car rides, paragliding, hikes and more, this place is every adventurer's dream.

To win the watch have the best answer to all the questions. Send all of your answers to switzerland@traveldaily.com.au

Name the mountain peak in the picture above and tell us why you would visit it.



record-breaking season for the Canadian company.

VP global sales Karen Hardie was visiting Australia from head office in Vancouver and alongside director sales APAC, Robert Halfpenny and the APAC sales team, shared some sales figures, with the brand experiencing double digit growth from the region for the past five years.

Pictured at the event from left are Robert Halfpenny, Rebecca Bussell, sales coordinator APAC; Julie Rogers, group sales manager APAC; Edith Beaudoin, manager preferred accounts; Karen Hardie, vp global sales; Julie Golding, sales manager, APAC; Dianna Schinella, sales manager, APAC and Steve Farrelly, national sales manager APAC.

# SkyGreece restructure

**SKYGREECE** has taken the first step towards a restructure of its financial affairs and operations by seeking protection under the Bankruptcy and Insolvency Act.

The airline said it is working to resume services while determining the best way to see that all parties are compensated.



# **Brochures**

WELCOME to Brochures of the Week, *Travel Daily*'s Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



MW Tours - Indochina & the Philippines 2016/17 Mandarin World Tours is now selling small group tours to the Philippines with four to five star accommodation. The brochure features the 14-day Highlights of Philippines with Bohol & Cebu Tour, which includes a full day Bohol Countryside Tour that showcases the history, culture and nature of the province. It visits the Blood Compact Shrine, Baclayon Church & Museum, Chocolate Hills, Bilar Man-Made

Forest and offers a Loboc River cruise with Lunch and Tarsier Sanctuary.



### World Expeditions - Asia 2015/16

World Expeditions' new brochure has a collection of fresh adventures. The new seven-day Laos Family Adventure combines touring, sightseeing and downtime. Two new treks - one in Iran and one in Tajikistan have been added, along with the North Korea Explorer, the first trip for World Expeditions in the country. Also new in the brochure is The Hike and

Bike The Untamed Great Wall and the Southern China Multi Adventure.



### Collette - Europe 2016/17

New for Collette's 2016 season is the Journey through Southern France, Classical Turkey, a UK by Rail adventure and the Treasures of Piedmont. The program also includes the Italian Lakes, Greek Islands & Venice, the 14-day Exploring Britain and Irelandwith a Paris extension option, Tuscan & Umbrian Countryside and Inspiring Iceland and Countryside

of the Emerald Isle. Availability of Spain has also improved, with the addition of a Northern Spain & Portugal small group tour.



Albatross Tours - Europe, Britain & Ireland 2016 Albatross Tours is offering longer stays and small group sizes for its Europe, Britain & Ireland 2016 program. New for 2016 is the 14-day Ireland Connection tour, 15-day La Grande France tour and 16-day Italian Lakes & Tuscany tour. Itineraries include leisurely paced tours through Britain, Ireland, France, Italy, Sicily, Germany, Austria, Belgium,

Spain, Portugal, Croatia, Turkey and Switzerland. Albatross Tours have included excursions, entrances and feature dinners.



### Globus - South America 2016

Globus has released its first brochure of South American holidays, with over a dozen adventures ranging from seven to 19 days. The program spreads across the continent, from the ruins of Machu Picchu to the beaches of Rio de Janeiro and the wilderness of Patagonia. New itineraries include the seven-day Costa Rica Explorer, 13-day Journey to the End of the

World and 10-day From the Andes to the Amazon. The 11-day From the Inca Empire to the Peruvian Amazon has also returned, which visits Cisco, Sacred Valley and the Amazon River on a three-night cruise.

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# **ETC/ETOA** conference

**THE** European Travel Commission (ETC) and the **European Tour Operators** Association (ETOA) have teamed up to host a joint conference in London on 29 Oct.

The conference will focus on how Europe is performing as a destination, with particular attention on some of the most important origin markets.

For more, see www.etoa.org.

# **A&K** last minute

ABERCROMBIE & Kent's 11-day 'Myanmar in Style' journey has last minute availability with a discount of \$500 per person for departures on 27 Nov.

# U.S. ski holiday push

**SNOW.COM** is offering savings of up to 40% on U.S. Winter Holidays, when booked by today.

The earlybird specials include Vail Ski Resort, Beaver Creek, Breck, Park City Mountain Resort and Heavenly Mountain Resort.

See www.snow.com.

# Tajikistan advisory

**SMARTRAVELLER** has advised Australians exercise a high degree of caution following clashes involving Tajikistan security forces on 04 & 05 Sep nearby Dushanbe and the Dushanbe Int'l Airport.

# Ryanair DUB/AMS

RYANAIR has launched a new four times daily return route **Dublin-Amsterdam commencing** 27 Oct, as part of its Dublin summer 2016 schedule.

Extra flights have been added on 14 routes, with 83 routes in total scheduled for the season.

# Visit abercrombiekent.com.au.

# WIN WITH INSIDER JOURNEYS

This month Travel Daily and Insider Journeys are giving away a trip including return economy class airfares, 3 nights in Saigon, Cu Chi Tunnels tour & city tour, Mekong delta tour, 2 nights in Siem Reap, tour of temples of Angkor by Tuk tuk and return airport transfers.

Insider Journeys (formally Travel Indochina) has been operating Small Group Journeys and tailor-made holidays to Asia for 22 years. Insider Journeys' idea is simple- to explore and share the essence of Asia's culture, natural beauty, cuisine and, most importantly, its people.

Answer each daily question correctly and have the most creative answer to the final question to win. Send your answers to

insiderjourneys@traveldaily.com.au

Q5. Are all of Insider Journey's Small Group Journeys departures guaranteed?

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THE Cook Islands hit the road last week for its annual 'Industry Blitz' covering Melbourne, Brisbane and Sydney.

Industry VIPs were entertained last Thursday by drummers and dancers at Cruise Bar in Sydney.

Pictured at the event are: Liana Scott. Muri Beach Club Resort; Kerryn Cook, CITC; Anne Radonich, Royale Takitumu; Stephen Doherty, CITC; Victoria Valova, CITC; Papatua Papatua, CITC; Natalie Birks, Moana Sands Hotel; Carole Thorburn, Edgewater Resort & Spa; Donna Tuara, CITC; Jane Pearson, Nautilius Resort and Muri Beach

DMelb campaign

**DESTINATION** Melbourne's new brand and marketing campaign,

Melbourne Now, is up & running. The campaign involves a

rebranded Melbourne Now & the

launch of a website - CLICK HERE.

**Ascott new contracts** 

four new contracts to manage

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THE Ascott Limited has acquired

The properties are in Citadines Punaka Yogyakarta, Indonesia,

Somerset Arcadia Miri, Malaysia,

Vietnam and Citadines Han River

Citadines Han River Seoul opens

Citadines Central Binh Duong,

in 1Q 2016 & the rest in 2018.

makeover of Melbourne Style

magazine which has been

Resort; Sarah Moreland, Air Raro and Maree Surrey, Pacific Resorts Rarotonga & Aitutaki and Te Manava.

COOK ISLANDS

**Cook Islands visits Oz** 



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# **CONGRATULATIONS**

from i design travel

Tim is the top point scorer for Round 23 of *Travel* **Daily's** AFL industry footy tipping competition. Tim has won a double pass to Taronga Zoo, courtesy of Taronga Zoo.



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CORPORATE BUSINESS DEVELOPMENT MANAGER MELBOURNE – PACKAGE TO \$150K+ (OTE)

This leading travel management company is looking for an experienced & driven BDM to join their team. You will be responsible for acquiring new business, developing relationships & implementing sales strategies to optimise client spend. Attractive salary with uncapped earning potential. Experience as a travel BDM with a proven sales track record along with strong customer service, presentation, communication and negotiation skills essential.

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SALES MANAGER

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This luxury product requires the skills of a self-motivated and driven Sales Manager to rise to the challenge and run your territory across NSW. This fantastic new role has your name on it! Your friendly personality, strong presentation skills and creative ability is required here to build strong trade relationships and drive revenue growth. Great famils, car & bonuses await the perfect candidate. An excellent time to join this expanding company and reap the benefits!

# THE PERFECT MIX TO KEEP YOUR CHALLENGED

BDM/ACCOUNT MANAGER – VIC/QLD
MELBOURNE – SALARY PKG \$63K + CAR + COMMS PKG

Looking after the VIC/QLD market, you will be responsible for developing strategies to increase sales, growing sales revenue & building strong ongoing relationships with key clients. Working as part of the business development team you will be on the road frequently & will be required to travel interstate regularly. Strong presentation skills together with extensive travel experience throughout China, Vietnam and/or the USA is req'd. Sales experience essential.

### **URGENT ROLE**

CORPORATE TEAM LEADER / MANAGER PERTH - SALARY PACKAGE TO \$86K (NEG)

Due to an increase in business, this Global Travel Management Company is seeking a competent corporate travel manager with a proven track record managing a team of consultants. Working with this established team, you will be responsible for developing & driving the team to achieve results and maintain service levels. Management experience in a corporate travel environment is essential together with a hands on consulting approach when required.

### **BEST OF BOTH WORLDS!**

ACCOUNT MANAGER/BUSINESS DEVELOPMENT BRISBANE – OTE \$75K +

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# WHOLESALE INDUSTRY ACCOUNT MANAGER

INDUSTRY ACCOUNT MANAGER

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Looking after the VIC/SA & TAS markets, you will be responsible for developing strategies to increase revenue & building strong ongoing relationships with this wholesalers key clients. Working as part of the sales team, you will be on the road a couple days a week visiting key clients & using your strategic approach to increase revenue with your clients. Strong presentation skills together with industry sales experience is essential.

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# Turn bookings into prizes with Qantas and Consolidated

We're giving you the opportunity to turn bookings into prizes by simply booking Qantas to North and South **America** 

# **How to Win**

Simply book and ticket Qantas International flights until 9 October 2015 for travel anytime to the following destinations:

- Los Angeles (LAX)
- New York (JFK)
- Dallas Fort Worth (DFW)
- Honolulu (HNL)
- San Francisco (SFO)
- Vancouver (YVR)
- Santiago (SCL)

# **Prizes**

**Highest ticketed revenue\*** throughout the campaign period

\$1500 Qantas Travel Voucher

Highest ticketed revenue\* for travel in October and November 2015, January and February 2016

\$750 Qantas Travel Voucher

Weekly spot prize for the highest ticketed revenue\*

\$150 Coles Myer Voucher





Valid for tickets issued by Consolidated Travel or via Quikticket between 04 September and 09 October 2015 on QF International itineraries ex Australia plated on QF (081) ticket stock on the Consolidated Travel IATA only to Los Angeles (LAX)\* New York (JFK)\* San Francisco (SFO)\* Dallas Fort Worth (DFW)\* Santiago (SCL)\* Vancouver (YVR)\* and Honolulu (HNL)\*. Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. The top national agent who has the highest Qantas International ticketed sales to the above named destinations will qualify for the grand prize of a \$1500 Qantas travel voucher. The top national agent who has the highest Qantas International ticketed sales to the above named destinations for travel in October and November 2015 and January and February 2016 will qualify for the grand prize of a \$750 Qantas travel voucher. One agent each week will also qualify for a weekly Coles Myer voucher of \$150 by achieving the highest weekly Qantas International ticketed sales to the above named destinations with a minimum of \$10,000 and above when compared to other agents during the campaign period. Revenue will be tracked by Consolidated Travel and winners will be announced at the completion of the promotion. The prizes are open to all full time international selling agents only. Consolidated Travel and Qantas Airways reserve the right to alter or cancel the promotion any time. It is a condition of accepting the prize that: the prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as stated and no compensation will be payable if a winning agency is unable to use a prize as stated. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. All prizes include GST where applicable and taxes are included in the price of the ticket and land content. Consolidated Travel Group ABN 60 004 692 791. Date of issue 4 September 2015.



> 10 days left

