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Friday 11th Sep 2015

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Zym Travel case adjourned

CREDITORS and victims of collapsed Adelaide travel agency Zym Travel have said they are bewildered and disappointed at being unable to confront owner

ACCC OTA probe

THE Accommodation Assoc of Australia is calling on accom businesses to submit a response to an ACCC probe relating to concerns of the online travel agency (OTA) market.

"The consultation will assist the ACCC broaden its understanding of the impact of volume & price parity clauses used by online travel agents, and how price parity clauses operate with last room availability clauses," the ACCC said earlier this week.

The govt-run authority added the info compiled will help the competition regulator to "assess whether these arrangements raises any competition issues".

AAA boss Richard Munro said the organisation has advocated the re-examination since the take over of Wotif.com by Expedia.

Consultation submissions close on 27 Sep - **CLICK HERE** to submit.

Zeljka Loncar as she faced fraud charges over missing client funds.

According to *The Adelaide Advertiser*, debts faced by the agency are expected to surpass \$500,000, with assets of the business valued at \$17,000.

Loncar is alleged to have acted dishonestly in dealing with documents and has been bailed to face court again on 15 Oct.

Approx 20 clients are claiming misappropriated money from Zym Travel (**TD** 10 Aug), which is tipped to amount to \$100,000 of the total sought by creditors.

The Court has ordered Loncar to indicate how she will plead when she next faces court, with no plea entered in yesterday's hearing.

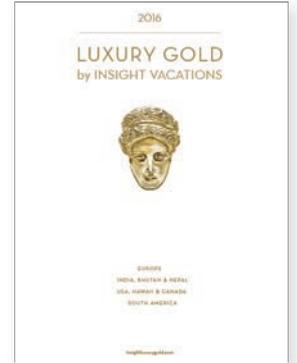
Speaking to *The Advertiser*, one affected client commented she hopes Loncar receives a "one-way ticket to jail".

Today's issue of TD

Travel Daily today has eight pages of news, a **Sunshine Coast Destination** photo page, plus full pages from: (**click**)

- AA Appointments jobs
- Travel Trade Recruitment

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Hotels, Apartments and Holiday Homes

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The Rezz redeveloped

ADELAIDE'S Rezz Hotel will be rebuilt from the ground up with 81 new accommodation rooms in a major redevelopment of the Adelaide Hills site.

According to *Spice News*, the property will offer a range of new public facilities including private dining areas, sports bar, sharing-style eatery serving tapas-style cuisine and a number of spaces for corporate or social events.

Rezz is now on the hunt for a hotel chain interested in managing its new accom offering.

MH to lease A350 jets

FOUR Airbus A350-900 aircraft will be delivered to Malaysia Airlines Berhad on a long-term lease from Air Lease Corporation.

The agreement includes options for a further two along with two A330-900neo aircraft, all of which will feature Rolls-Royce engines.

MH will take possession of its new Airbus jets from late 2017.

Low A\$ good for Trafalgar

TRAFALGAR ceo Gavin Tollman says he believes the falling Australian dollar will be a "huge opportunity" for the company in 2016 because it will highlight the incredible value of guided holidays to Aussie travellers.

Speaking to **TD** yesterday in the lead-up to the launch of a new "Simply the Best" tag line and refreshed branding, Tollman said

Etihad baggage rejig

THE launch of Etihad Airways' new Fare Choices tariff structure (**TD** 21 Aug) has seen the carrier adopt a "fair and transparent baggage concept" from 14 Sep.

Most routes will operate on a piece basis, with allowance based on Fare Choice chosen, route and Etihad Guest membership status.

Economy Value & Economy Freedom fares on select routes permit two 23kg pieces, up from the previous one 30kg piece.

For full details, **CLICK HERE**.

looking back at historical trends, any time the AUD\$ has dropped in value had been a year of increased sales for Trafalgar.

The new look for the company follows last year's move to transparently publish reviews from guests on all of Trafalgar's holidays, which Tollman said had been an outstanding success.

About 97% of the feedback had been positive, while a side-effect of the visibility of the reviews had been that Trafalgar had been able to quickly address any issues.

Tollman said the open and honest inclusion of un-curated reviews meant travel agents can be confident selling Trafalgar.

"Just turn the screen around and show your clients...any time I'm having a s**t day I go and look at the reviews," he said.

"We are delivering unbelievable experiences that are truly moving our customers' souls."

More from Trafalgar on **page 4**.

HSBC pts for Velocity

VIRGIN Australia's frequent flyer program Velocity has signed HSBC as a credit card partner.

Eligible HSBC Premier and Platinum credit card holders can now convert existing HSBC Reward Points into Velocity Points.

Transfers made before 15 Oct will earn 15% bonus Velocity pts.

Cebu anniversary sale

FARES to Manila are available priced from \$125 one way with Cebu Pacific Air between 01 Jan-15 Nov 2016 as it celebrates its first year of operation to Sydney.

The promo runs until 13 Sep.

Hong Kong-Madrid

CATHAY Pacific will launch new four weekly services between Hong Kong and Madrid starting 02 Jun, subject to govt approvals.

The route will be operated using Boeing 777-300ERs and is eligible for CX's 2016 European earlybird deals, on sale until 31 Dec.



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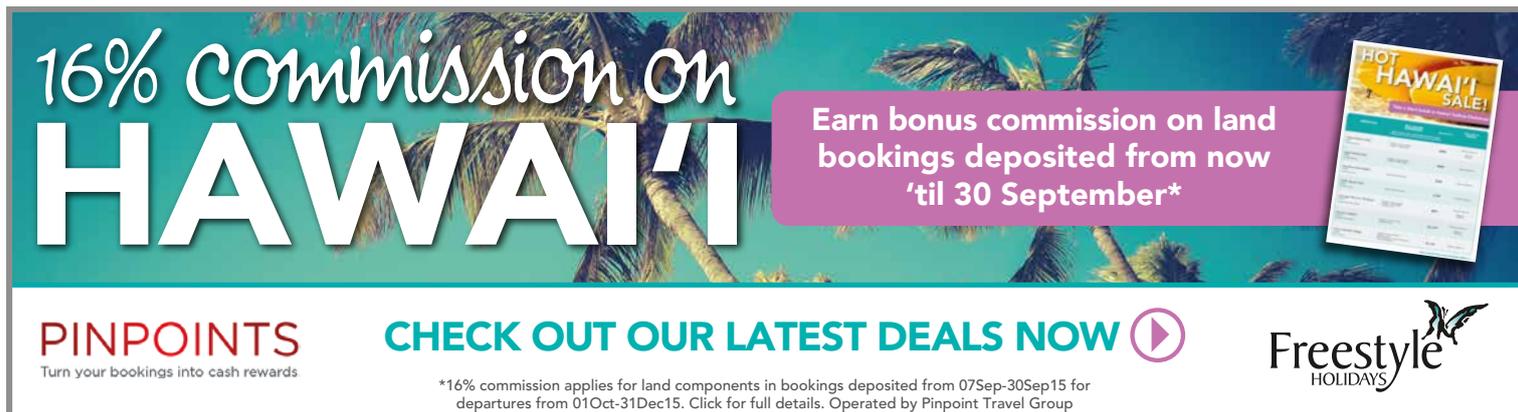
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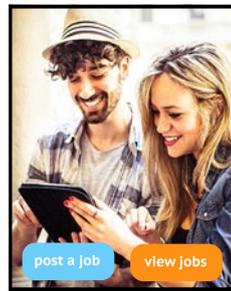
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Monaco and Tahiti - what a combo!



ENTIRE Travel Connection (ETC) last night hosted a lavish event at Sydney's Langham Hotel, with about 100 trade partners enjoying a unique combination of hospitality from Tahiti and Monaco.

Tahitian dancers and a Sydney Symphony Orchestra string quartet were complemented by flowing Pommery Champagne

and stunning cuisine, while guests were updated on the latest developments in the destinations.

ETC md Brad McDonnell, **pictured** (centre) with Alison Roberts-Brown from Visit Monaco and Robert Thompson of Tahiti Tourisme, also launched two major incentives for agents to win a trip to either Monaco or Tahiti.

Pics at [facebook.com/traveldaily](https://www.facebook.com/traveldaily).

Princess sweet tooth

MASTER Chocolatier & pastry designer Norman Love will play an expanded role in the chocolate offerings of Princess Cruises, with more products to be rolled out.

Building on the line's successful Chocolate Journeys product range (**TD** 31 Jul 2014), a new selection of breakfast treats and a premium chocolate cocktail will be added to the menu fleet-wide from Nov.

Princess Cruises vp Australia Stuart Allison said a Princess poll found 40% of Aussies eat more chocolate while on holidays.

New jets for Oman Air

OMAN Air is boosting its short and long-haul fleet, having signed an agreement with Air Lease Corp for 14 aircraft.

The all-Boeing arrangement includes three 737-800s, seven new 737-8MAXs and one new 787-9 *Dreamliner*.

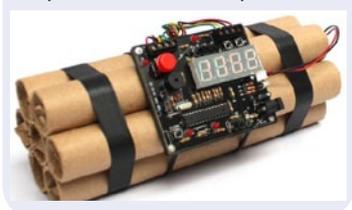
Deliveries are scheduled from this year through to 2019.

Window Seat

A CANADIAN teenager was last weekend arrested at Toronto Pearson Airport trying to take an alarm clock resembling a bomb onto an aircraft while on his way to Vancouver.

Obviously unwilling to take any chances, airport police called in the bomb squad who confirmed the device (**pictured**) - was in fact a harmless false alarm.

The company which makes the item clearly says on its website the clock is intended as a joke between friends, advising never to take it to school, work or "anywhere near an airport".



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Snow Conditions

WELCOME to **TD's** regular snow conditions update, providing info on the latest snow depths and lifts in operation across key Australia and NZ ski-fields.

Here's the latest snow reports:

- Falls Creek - 96cm / 14 lifts
- Perisher - 149cm / 44 lifts
- Thredbo - 149cm / 14 lifts
- Charlotte Pass - 149cm / 6 lifts
- Mt Hotham - 91cm / 12 lifts
- Mt Buller - 53cm / 14 lifts
- Coronet Peak - 120cm / 8 lifts
- The Remarkables - 133cm / 6 lifts
- Mt Hutt - 145cm / 4 lifts
- Cardrona - 153cm / 7 lifts
- Treble Cone - 164cm / 4 lifts

Ritz-Carlton rebrand

FOR the first time in its 32-year history, Ritz-Carlton has amended its famed lion and crown logo as part of the rollout today of a new "brand voice" to consolidate its position in the luxury hotel scene.

The new logo accentuates the logo's wording, while redrawing the lion and crown in a simpler and more streamlined fashion.

To view a video detailing the brand's evolution, **CLICK HERE**.

Contiki Asia surge

CONTIKI boss Casper Urhammer has reported a stellar season for the company's five-year old program in Asia, with growth "very, very fast" for the region.

Urhammer told **TD** Contiki's recently launched Japan itinerary has performed "incredibly well".

"We took a pretty ambitious, but at the same time, cautious approach to how much we could sell, but we sold out.

"There's not a single seat left," Urhammer told **Travel Daily** in his first one-on-one trade media chat earlier this week.

Responding to demand, Contiki is doubling seat capacity for its 13-day Japan Unrivalled itinerary in 2016, he told **TD**, adding other new touring options in Japan may be explored in the future.

MEANWHILE, the global ceo has outlined plans for a new website for the 18-35yo holiday specialist.

Urhammer flagged the rejig of Contiki's ageing portal which is nearly nine years old.

The site requires an overhaul "for the purpose of showing content & exploring what a Contiki [experience] is all about" and directing leads to agents, he said.

Trafalgar brothers in arms

TRAFALGAR

last night formally launched its new branding and "simply the best" tagline (see p2) at a function in Sydney, with the event including lots of Instagram hijinks, selfies and a fabulous gelato cart.

Prior to the unveiling, Trafalgar global ceo Gavin Tollman and md Matthew Cameron-Smith showcased the array of guided holidays in the 2016 Trafalgar brochure exclusively to **TD**, which as well as the new branding sees the debut of Rome, Paris and London Explorer guided city stays, a Celtic FilmScapes holiday and an "Ultimate Iceland" trip.

Trafalgar is showcased in a new video online at traveldaily.com.au/videos



and there are lots more pics online from last night's launch at facebook.com/traveldaily.

The Trafalgar launch event was also the first public outing for newly appointed Travel Corporation ceo John Veitch (**TD** 24 Jul) who is **pictured** at right below with Mike Thompson, Helloworld; Louise and Brett Dann, Hunter Travel Group; and Helloworld head of branded networks, Julie Primmer.



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King to Tassie Board

TOURISM entrepreneur and Kingthing Marketing owner Rebecca King has this week been named as a new director of the Tourism Tasmania Board.

Peru ups the ante Down Under



PERU has seen visitor numbers jump 15% from 36,373 in 2013 to 41,842 in 2014, according to PROMPERÚ, Peru's national tourism board.

PROMPERÚ hosted industry VIPs yesterday at O Bar & Dining for a market update from Jennifer Pizarro, PROMPERÚ's Australian Market Specialist.

Pizarro revealed the average Aussie stay in Peru is 14 nights, with an average spend of \$3,583.

Of the visitors, 31% only travel to Peru and 81% book through a travel agent.

PROMPERÚ has pushed to increase visitor numbers from

Australia by engaging with trade.

The board has focused on agent education, for example through training breakfasts, but is also pushing into the consumer market.

"While our direct-to-consumer activity is limited, PROMPERÚ is starting to work more with this market because we realise it's important that the consumer knows the destination and knows the tourism board," Pizarro said.

The board participated in the Flight Centre Discover the Americas' Expo in Sydney and Melbourne and is planning on participating in the Australian Travel Association for Latin America expo in May.

Pictured are the visiting reps from Condor Travel, Libertador Hotels, Setours, South American Tours, Sumaq Hotel, Fiesta Tours, A&K Peru, Aqua Expeditions, Mountain Lodges of Peru and Delfin Cruises.

Creative TTV growth

WHOLESALE Creative Holidays has reported triple digit growth in bookings following the launch of its improved agent reservation platform earlier this year.

The revamped engine was rolled out in Mar and was subsequently enhanced in following months.

MD James Gaskell said "since the release of version 2.1 in early Jun we experienced a 110% increase in TTV (total transaction value) booked online."

Gaskell said the strong TTV trend continued in Jul with the release of version 2.2.

"We experienced yet another increase in TTV booked online signalling a growth of 48% month on month," the Creative boss said.

HINN Vila reopening

A MID-YEAR relaunch date has been set for the Holiday Inn Resort Vanuatu in Port Vila.

The property was extensively damaged when the Category 5 Cyclone Pam ravaged the family friendly resort in early Mar.

According to Holiday Inn Resort Vanuatu's Facebook page, the property will open next May.

Rooms online are now able to be booked at Holiday Inn's only Vanuatu resort effective 01 Jun.

MCY pax levels soar

DOUBLE-DIGIT growth from all three airlines serving Sunshine Coast Airport at Maroochydore has helped the facility set record passenger figures for Jul.

More than 80,000 pax utilised the facility over the month, flying in or out on Jetstar, Air New Zealand or Virgin Australia flights.

The result was a 7.3% increase on the same month last year.

NZ saw a particularly high result, recording a 16% year-on-year jump in patronage from MCY.

New UA prem seat

FROM next week, United Airlines will begin the roll out of new custom-designed seats for the First class cabin on over 200 of its narrowbody aircraft.

The new 21.1" wide United First seat features a patented-design tray table with tablet holder, in-seat universal AC power outlets, extra in-seat storage and more.

UA will retrofit its Airbus A319s & A320s and many Boeing 737s & 757s with the new seat in 2016.

Win a SWATCH watch



This week, Switzerland Tourism is giving away a funky Swatch watch valued at \$75 to one lucky agent. At the end of the four-week competition (24 Aug - 18 Sept), the agent with the best answers over that time will win the ultimate prize hamper comprising a Victorinox suitcase, a beanie, mittens and flip-flops, valued at \$900. Don't miss out!

Frequented by adrenaline seekers, the unique setting of lakes and rugged mountains that make up this adventure capital are hard to beat. Mountain rails, cable car rides, paragliding, hikes and more, this place is every adventurer's dream.

To win the watch have the best answer to all the questions. Send all of your answers to switzerland@traveldaily.com.au

- What is the latest attractoin on the Grindelwald-First?
a) cliff walk
b) new restaurant opening



North Lights pricing

INTREPID Travel's new eight-day Alaskan Northern Lights tour departing in Mar 2016 is priced at \$3,920pp, not \$9,920pp as stated in *Travel Daily* yesterday.

For full details on the itinerary & its inclusions, [CLICK HERE](#).

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Melbourne-Christchurch	CI57	13:10	18:30	1.3..6.	
Christchurch- Melbourne	CI58	19:50	21:40	1.3..6.	



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Technology Update

Today's Technology Update is brought to you by Amadeus IT Pacific.



Perth – the first of the Australian airports of the future

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Perth Airport will deliver faster processing and a stress-free experience for its passengers. Simply put, Perth Airport staff will now be able to board passengers from any location, removing lengthy queues and reducing disruption to travelers, ultimately changing the face of check-in in the next few years.

The cloud based system is expected to cut passenger processing costs by more than 25 per cent for airline partners.

But there's more than just immediate benefits with the new system. In the long term, Perth Airport will be in a better position to roll out new services with less of an investment, thus reducing operational expenses and improving profits. Travellers at Perth Airport will be #shapingthefutureoftravel!

You can read more about our work with Perth Airport [here](#).

Tony Carter, Managing Director, Amadeus IT Pacific



AC spreads into Africa

AIR Canada will significantly expand the global route network of its leisure subsidiary rouge next year, yesterday announcing five new non-stop destinations.

Africa will join the Canadian carrier's map, with a four times weekly service from Montreal to the Moroccan city of Casablanca set to take off from 03 Jun.

Four new European cities will also be added for departures from Toronto, with Prague, Budapest, Glasgow and Warsaw all beginning in May & Jun 2016.

All services will be operated by Air Canada rouge's two-class Boeing 767-300ER aircraft, with seats now available for purchase.

New brands for SYD

RETAILERS never before seen in an Australian airport will feature as part of the transformed T1 Departures area at Sydney Airport duty free partner Heinemann said.

The new labels were announced just as Heinemann opened the doors to its new SYD space, complete with clearer sight lines and improved wayfinding.

New cosmetic labels now available include NARS, bareMinerals and Urban Decay.

The facility also offers a premium spirits lounge and tasting bar, separate spaces for men's products and gifts, regional wine area and kids playground.

Angama Mara reps

PUBLIC relations firm Five Star PR has been appointed as the local representative for Kenyan safari lodge Angama Mara.

Perched on a hillside overlooking the Maasai Mara, Angama Mara features 15 luxurious tented suites, each offering 180° views of the fabled Rift Valley.

The lodge is owned & operated by former &Beyond chief exec officer Steve Fitzgerald and wife Nicky, who was previously sales & marketing director at &Beyond.

Anaheim US TVC

VISIT Anaheim's first broadcast commercial will air nationally in the US on NBC Sports Network during the 2015 National Pro Grid League.

The 30-second TVC has the tagline "imagine what you could do" and will run 11 Sep-06 Oct.

To view, [CLICK HERE](#).



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Captain Cook Cruises is running a Summer Sun Sale of 25% off Murray River cruises until 26 Feb 2016. Valid for travel 01 Jan-26 Feb 2016, with three night cruises starting from \$695pp, four nights from \$950pp and seven nights from \$1416pp. For more information, [CLICK HERE](#).

From now until 1 Dec, **Cosmos** is offering \$300 per couple off any 2016 Asia tour and an additional \$100 per couple when they book a second tour and a 2.5% discount for early payments. Tours range from seven to 16 days. See www.cosmostours.com.au.

A discount of \$1000pp is available on **Railbookers'** Orient Explorer with Eastern & Oriental Express on bookings made before 30 Sep for travel by 31 Mar. Prices inclusive of the discount start at \$4365pp, [CLICK HERE](#).

The newly-opened **Seasons d'Angkor hotel** is offering a 15% discount on existing internet room rates offered by recognised online hotel booking agencies until 20 Oct. An airport pick up and breakfast is included. To access the offer, book through central.booking@asiainitiativecorp.com.



ON A trade mission this week to boost awareness and support among the local travel industry, Brigitta Hartl-Wagner chief sales & marketing officer of the Hotel Sacher in Vienna and Salzburg hosted guests for a gathering at the iconic Bennelong restaurant at Sydney's Opera House.

In Australia for the first time, Brigitta spoke of the surging demand for the luxurious, iconic hotel brought on by, in part, from the increase in customers from

European river cruises and the festivities celebrating 50 years of *The Sound of Music*.

"The family owned Hotel Sacher in Vienna is among the best known hotels in the world and home to the famous original Sacher-Torte," she said.

Hartl-Wagner is pictured centre with Astrid Mulholland-Licht, Austrian National Tourist Office director for Australia & NZ and Elka Bachner, Vienna Tourist Board marketing manager.



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Sunshine Coast on 'centre stage'

Friday 11th Sep 2015

SUNSHINE Coast's tourism attractions and visitor experiences were on show for 36 European journalists this week as part of Queensland on Stage Europe, hosted by Tourism and Events Queensland (TEQ) in partnership with Sunshine Coast Destination Ltd (SCDL).

The visit follows the release of the latest International Visitor Survey, which showed that the Sunshine Coast had - once again - recorded double digit

growth in inbound travel, with Europe the standout market, led by Germany which grew 30.6% in the past year.

For European travellers, the Sunshine Coast is like a microcosm of everything that makes Australia such an attractive destination," said SCDL CEO Simon Ambrose.

"The European market is probably the most discerning in the world. They want beautiful beaches and great weather, but they also want rich diversity in their destination and Sunshine Coast can offer far more than just great beaches.

"We were able to showcase our incredible wildlife at Australia Zoo, the food, wine and natural beauty of the Hinterland, Australia's favourite Eumundi Markets, the Great Beach Drive and our 'secret island' - Makepeace Island - where we held the welcome function."



LEFT: Queensland on Stage at Makepeace Island.

BELOW: Marleen de Keyzer, Francisco Nadal Yuste, Gympie Tourism's Andrew Saunders and Edwin Gerhard Vrielink.



LEFT: SCDL's Jan Foletta and TEQ's Steve McRoberts.

BELOW: Travel Express' Erik Brusten with Sunshine Coast Airport's Peter Pallot.



BELOW: Cory Gale, SCDL; Andrew Saunders, Gympie Tourism; Lynne Banford, TEQ and Brett Godfrey, Makepeace Island.



ABOVE: Flame Hill Winery provided a taste of the Hinterland's famous produce.



RIGHT: The Aussie BBQ station was a popular hangout for all attendees.

RIGHT: Lisa Sarah Hassani, Anne-Solange Tardy and Emilie Jusot.



ABOVE: Lyndon Davis provided a Welcome to Country.

RIGHT: Italian journalist Barbara Lacchini, SCDL's Liz Tuckett and Peter Pallot from Sunshine Coast Airport.



RIGHT: Makepeace Island co-owner Brett Godfrey and SCDL boss Simon Ambrose enjoy the perfect evening.



Floriade deals bloom

SPRING travel packages taking in the Floriade garden and flower show in Canberra have been released by AccorHotels.

The 'Time to Celebrate' deal including two nights accom with buffet breakfast and picnic style lunch in a lightweight basket which guests can take home.

Four of the group's hotels are eligible in the deal, including the ibis Styles Eaglehawk, the Novotel Canberra and Mercure Canberra, with prices from \$145 per room per night (min two nights stay).

Running from 12 Sep to 11 Oct, Floriade 2015 marks the 28th year of the popular floral event.

For more details, **CLICK HERE**.

Aloft enters Germany

STARWOOD Hotels & Resorts Worldwide has opened two new hotels, Aloft Munich and Aloft Stuttgart, marking the boutique brand's entry into the German market.

The 148-room Aloft Munich offers 96m² of meeting & events space, a courtyard, WXYZ bar and is steps from the Hofbräuhaus.

Aloft Stuttgart has 165 rooms and three 20m² meeting rooms.

It features SPG Keyless entry system, WXYZ bar, a grab & go food and beverage area and a 24-hour fitness centre.

Local Eyes Syd tours

A **NEW** small group touring company called Local Eyes has come to Sydney, offering tours for a maximum of seven people.

Options include boating on the harbour, surfing, hiking in national parks and cooking in a Sydneysider's private home.

El Al Dreamliner MOU

EL AL Israel Airlines has signed an MOU to buy and lease 15 new Dreamliners from Boeing.

The deal is worth US\$800-\$900 million and is the airline's biggest ever plane order (**TD** 06 Aug).

A final agreement must be signed by 30 Oct or another date agreed upon.

SiteMinder partner

HOTELS using cloud platform SiteMinder will be able to distribute real-time rates and availability to hotel booking app HotelTonight after the pair struck a new partnership.

The agreement will allow bookings to be automatically delivered back to a hotel's property management system.

New JU BEG lounge

AIR Serbia has opened its new Premium Lounge at Belgrade Nikola Tesla International Airport.

The lounge has seating for 80 guests, free wi-fi, electrical and USB power outlets; a dining area with a buffet, shower facilities, multi-faith prayer areas, newspapers and periodicals and a relaxation zone with armchairs.

Tjapukai tells staff "On ya bike"



RAISING money for cardiac services at Cairns Hospital will be the mission for Tjapukai ceo Greg Erwin, one of more than 260 riders participating in the Mount Franklin Cardiac Challenge.

Erwin is taking part in the annual bike challenge to inspire his staff to get regular exercise.

The 330km ride from Cairns to

Cooktown takes place over three days and has helped contribute more than \$2 million to the hospital over the past eight years.

This year the ride sets off from Tjapukai, the popular Indigenous attraction outside Cairns.

Erwin is **pictured** readying for the endurance event with Tjapukai performers.



WIN WITH INSIDER JOURNEYS

This month Travel Daily and Insider Journeys are giving away a trip including return economy class airfares, 3 nights in Saigon, Cu Chi Tunnels tour & city tour, Mekong delta tour, 2 nights in Siem Reap, tour of temples of Angkor by Tuk tuk and return airport transfers.

Insider Journeys (formally Travel Indochina) has been operating Small Group Journeys and tailor-made holidays to Asia for 22 years. Insider Journeys' idea is simple - to explore and share the essence of Asia's culture, natural beauty, cuisine and, most importantly, its people.

Answer each daily question correctly and have the most creative answer to the final question to win. Send your answers to **insiderjourneys@traveldaily.com.au**

Q9. Which cruise ship do Insider Journeys charter on the Ganges?

Travel Sales Consultant

Alice Springs

Ready to begin a rewarding career with unlimited opportunity? Do you want to start a journey of a lifetime?

Flight Centre now has opportunities for **Travel Sales Consultants** to join their team in Alice Springs. This is your shot to enter an industry you're passionate about. You'll share your love of travel while planning amazing holidays for your customers.

Flight Centre is known for its **great culture** and its **fun, energetic environment**. You'll not only look forward to coming in to work, you'll also love our **amazing social events**. So if you have **travel experience**, the ability to **close sales** and are willing to **work hard to fast track your career** - apply now!



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For more information and to apply, visit <http://applynow.net.au/jobs/F190119>

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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**THE MORE THE MERRIER
GROUPS TRAVEL CONSULTANT**

WEST SYDNEY – SALARY PACKAGE UP TO \$55k

This boutique group's agency is searching for their next Tour Coordinator specialist to join their growing team. Design all aspects of exciting worldwide tours themed around sport, history, art, music & more. Build relationships with suppliers whilst creating a bespoke all-inclusive package; using your knowledge & creativity to develop unique itineraries. Regain your work/life balance with M-F only & an office close to home. If you have min 2 years' exp inc groups, solid airfare knowledge, passion for travel & go-get attitude, Apply Now!

**MIX BUSINESS LEISURE WITH WORK PLEASURE
RETAIL TRAVEL CONSULTANT**

HILLS DISTRICT – SALARY PACKAGE UP TO \$60K OTE

This boutique leisure specialist is in search of an experienced consultant to join their knowledgeable team. Assist their loyal repeat or by appointment clientele with their luxury worldwide requests. From a family trip to Mauritius to a retired couples dream European river cruise; book Flights, Cruises, Rail & Escorted Tours to exclusive destinations. If you have min 4 years high-end consulting exp, solid GDS & fares knowledge you can join this close-knit team & enjoy top bonuses, fab famils & an office closer to home. Apply Now!

**BECOME A DEDICATED ACCOUNT MANAGER
CORPORATE TRAVEL SPECIALISTS**

SYDNEY CBD – SALARY PACKAGE UP TO \$65k

This renowned TMC is looking for a customer service focused Senior Leisure or Corporate Consultant to join their growing team. Be the dedicated account manager of a high profile account, arranging all their international & domestic travel requests, building strong supplier and client relations. On offer is a top salary, M-F only, supportive central office & global career progression. If you have min 4 years retail or corporate exp, solid airfare & GDS plus exceptional customer service skills, this is the role for you.

**HIGH END LUXURY LEISURE – OFFICE BASED
LEISURE & CORPORATE TRAVEL CONSULTANT**

MELBOURNE (CITY) – SALARY PACKAGE \$65K+

Well established travel company seeks international leisure travel consultant to join their vibrant team in Melbourne. You will be responsible for servicing many high end travelers with domestic & international business & leisure travel arrangements, to some of the most luxurious destinations across the world. You will use your years of experience to service these clients to a VIP level and showcase skills. Monday to Friday hours working in a central location within a modern office environment. Min. 3yrs high end exp.

**A COMPANY WHO VALUE THEIR STAFF
WHOLESALE TRAVEL CONSULTANTS x 3**

MELB (STH EAST) – SALARY PACKAGE \$47K + INCENTIVES

This award winning global tour operator are seeing amazing growth & as such, are seeking new consultants to join their fun & social team. Positive & social team with a fun working environment, career progression opportunities, free and/or discounted travel, many social events including Christmas parties & various other celebrations, additional \$\$\$ incentives, discounted gym memberships, stable & flexible working environment. Min. 18mths international travel consulting experience required. Close to home.

BE THE ENVY OF ALL

CORPORATE CONSULTANTS x 4

PERTH – SALARY PACKAGE TO \$60K + \$20K BONUSES

Travel consultants in Perth - Reclaim your weekends .This is your chance to get out of retail and move into corporate travel. We are currently recruiting for one of the largest corporate agencies in Australia and at present have numerous roles to fill in Perth. This role see you working Monday – Friday hours only and being paid high base salaries while servicing corporate needs for your clients. If you have strong GDS skills and a minimum 2 years travel consulting experience, look no further this is the role for you!

**ARE YOU SYSTEMS SAVVY?
IMPLEMENTATION CONSULTANT**

BRISBANE CBD – 12 MONTH CONTRACT ROLE

This industry leader is looking for their next superstar IT guru. You will utilize your project management and travel industry experience to transition our customers onto their new online booking tool. This autonomous role will see you gathering data, liaising with customers and suppliers, testing and go-live support. You will need previous project management experience, online booking tools knowledge in the travel industry. Mon-Fri roster, excellent \$\$, ongoing training and development and world renowned benefits. APPLY NOW!

**GET BACK YOUR WORK/LIFE BALANCE!
CORPORATE TRAVEL CONSULTANT**

BRISBANE CBD – MONDAY TO FRIDAY ONLY

Are you looking to revamp you travel career? Our global customer is looking for experienced retail or corporate consultants to join their successful team. You will be specializing in small business customers catering for their business and leisure travel needs. You will be rewarded with top salary package, endless career progression opportunities, educational leave, uniforms & ongoing training. Must have 2 years retail experience, GDS, attention to detail, corporate travel experience highly desired. Don't delay, apply today!



Working in partnership with the Australian Travel Industry

Senior Retail Travel Consultant

Sunshine Coast, Competitive Salary, Ref: 1686LM3

Are you a retail travel consultant looking for a fresh challenge? This independent and successful retail agency offers support, lots of enquiries and high end bookings. You will be an experienced retail agent offering exceptional customer service and first hand product knowledge. GDS knowledge is essential (preferred Sabre). Solid commission structure is in place so there is heaps of earning potential. Don't miss this great opportunity! Interviewing now for an immediate start!

For more information please call Lia on (07) 3023 5023 or click [APPLY](#) now.

Senior Travel Consultant

Newcastle, Competitive Package, Ref:4667SJ1

Are you a travel industry professional looking for a fresh challenge? I have a dream travel consultant position based in the stunning Newcastle area. Uncapped earning potential with recognition and rewards for your hard work are on offer with this fantastic travel role. You will ideally have international and domestic travel industry experience, be a team player and well travelled and have the passion to find the right holiday for your clients. Call me today for a confidential chat!

For more information please call Sarah on (02) 9113 7272 or click [APPLY](#) now.

Corporate Travel Consultant

Melbourne, Competitive Package, Ref: 1894KF1

Have you got previous Corporate Travel experience? Do you have solid fare knowledge and use of a GDS and want to work for a leading TMC? If you are looking for your next step in Corporate Travel this is the perfect role. This Melbourne TMC is seeking an experienced corporate travel consultant. This is a varied and exciting role with a fantastic client. If you are driven by success and love working within the travel industry, delivering outstanding customer service, this is the role for you!

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Cruise Consultant

Perth, \$50-55k, Ref: 1790DV4

My client is looking for a high-achieving Cruise Consultant to become part of their successful team! This is an outstanding opportunity to work in a supportive team environment, work on sought-after lucrative products and be surrounded by fellow experienced consultants! The lucky Travel Consultant will need to have excellent experience within the travel industry and have experience working on cruise bookings! You will be able to work in a fab environment and be rewarded for your endeavours!

For more information please call Dave on (02) 9113 7272 or click [APPLY](#) now.

Travel Cruise Consultant

Brisbane, \$40-\$48k + Commission, Ref: 2896SZ1

Are you passionate about the cruise travel industry? Do you want to be part of an established Travel Company that can offer great salary and benefits? You will be in a supportive working environment offering great training and career progression opportunities! This role is for a focused team player that has excellent communication skills, strong cruise product knowledge and is confident in hitting their targets. If this sounds like you we would love to hear from you! GDS knowledge required.

For more information please call Serena on (07) 3023 5023 or click [APPLY](#) now.

Travel Sales Manager - NSW

New South Wales, Circa \$60K + Bonuses, Ref: 1925MB1

This leading Travel Wholesale brand is looking for a Sales Executive to promote their well branded products and destinations across the NSW/ACT travel market. This role is perfect if you have Inside Sales experience or if you are a Travel Consultant with solid experience looking for your next career move out on the road. You will grow and account manage existing clients while also target new business. This is a rare opportunity for a driven Travel professional who wants to grow their career.

For more information please call Marissa on (02) 9113 7272 or click [APPLY](#) now.

Retail Travel Consultant

Melbourne, Attractive Package + Famili!, Ref: 1901TS1

An exciting role has just become available in the trendy suburbs of Eastern Melbourne with an industry leading agency. You will be working with a friendly team of like minded individuals in a Monday-Friday role. The successful candidate must have at least two years of experience in a customer facing role selling international and cruise products and can offer extraordinary service and deliver tailor made itineraries to their clients. Attractive salary + super and loads of famili on offer!

For more information please call Tammy on (02) 9113 7272 or click [APPLY](#) now.

Senior Corporate Consultant

Perth, \$55-60k, Ref: 9091DV9

A fantastic new opening for an experienced corporate consultant within Perth! If you are passionate about the travel industry and you are driven by corporate clientele then this role could be your ideal chance to move into a new role and challenge within the industry! This role isn't just another corporate opening this is the chance to work for a company that has a huge reputation in Australia. Further to that this role offers a rewarding environment and the chance to progress your career!

For more information please call Dave on (02) 9113 7272 or click [APPLY](#) now.



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