



**"THANK YOU TRAFALGAR, FOR GIVING
US AN EXPERIENCE OF A LIFETIME."**

Sue, Italian Glory. Independent Feefo review

We've transformed escorted tours to create unbeatable guided holidays that give your clients a richer, deeper experience – meaning happy clients, high commissions, repeat sales and simply earnings.

Trafalgar.com
#SimplyTrafalgar

Simply the best
TRAFALGAR

APP OF THE WEEK: TRIPSKETCH

Add that special touch by providing personalised activities with the TripSketch activity planner.

Sabre
pacific



Travel Daily

First with the news

Monday 14th Sep 2015

French
TRAVEL CONNECTION



UP TO
12%
OFF

SELF-DRIVE CANAL BOAT
2016 EARLYBIRD SPECIALS

www.frenchtravel.com.au

CLICK HERE

2016 EUROPE

OUT NOW!



ENQUIRE NOW

INSIGHT VACATIONS
The Art of Touring in Style

Malindo Air plotting PER

MALAYSIAN low-cost carrier Malindo Air is preparing to begin operation to Australia, heating up competition on the Perth route.

According to agent GDS displays, Malindo Air will launch a daily service to the WA capital from its international hub of Kuala Lumpur, commencing 11 Nov.

The carrier predominately offers domestic services to over a dozen Malaysian destinations, as well as to Singapore, Thailand, India, Indonesia, Bangladesh and Nepal.

At this stage, Malindo Air's website and drop-down menu do not list Perth as a destination, however details were featured on an update in Sabre GDS timetable listings late last week.

OD intends to operate the KUL/

PER route utilising narrow-body Boeing 737-900 aircraft.

Malindo Air offers a two-class cabin & on most routes provides a 20kg baggage allowance in Economy class & 40kg in Business.

It will compete head-to-head on a non-stop basis with AirAsia and indirectly with Singapore Airlines and Jetstar.

It's not the first time Malindo Air has expressed a desire to fly Perth, with the route previously flagged to launch in May two years ago (**TD** 12 Sep 2012).

Trafalgar 'the best'

GUIDED holiday specialist Trafalgar is today celebrating the launch of its brand new 'Simply the Best' slogan and positioning (**TD** Fri), taking out the **cover page** of today's **Travel Daily**.

Issenberg honoured

ATOUT France and the French Govt last week celebrated the achievements of AccorHotels ceo & chairman Michael Issenberg at a celebratory event in Sydney - see **page nine** for details.

How many pages?!

Travel Daily today has ten pages of news, including a front cover page for **Trafalgar**, a photo page for **Atout France** plus full pages from: (**click**)

- AA Appointments jobs
- Consolidated/QF promo
- Employment Office
- Air New Zealand

LUXURY TRAVEL REDEFINED



BROCHURE
OUT NOW!

ENQUIRE NOW

LUXURY GOLD
by INSIGHT VACATIONS

Heron Island Turtle Season



4 nights
from \$775*
per person twin share

*Conditions apply

For more information
visit www.qhv.com.au



Holidays

le boat
Who's on board?

Take the helm & captain
your very own boat

No licence required. No experience necessary

2016 BROCHURE OUT NOW!

1800 118 940

sales@leboat.com.au • www.leboat.com.au

You are invited to an exclusive
screening of EVEREST.

Interested in finding out more about Travel Counsellors?
Why not attend this exclusive screening, including dinner from
6:15pm on Thursday 17th September in Melbourne's CBD

REGISTER
today
to reach your
summit

03 9034 7071

travel counsellors



With us...it's personal

**WIN \$250 a day with
SOUTH AUSTRALIA
ON SALE**

For more information **CLICK HERE**
or visit www.agents.sunloverholidays.com.au

Travel Daily

First with the news

Monday 14th Sep 2015



TIME silent auction

THE 2015 TIME Silent Auction goes live tomorrow with a range of air, tickets and accommodation generously donated to providing funding for the not for profit travel industry mentor program.

The auction will stay live until 30 Sep - **CLICK HERE** for more info.

Niche events site launch

A NEW events website which pitches a range of ideas at Aussies as they travel through North America and Europe has been launched by travel.com.au's original ceo, David Tonkin.

Called World Events Online, the start-up can arrange tickets for a suite of sports, music concerts & festivals, theatre performances, film festivals and movies taking place in visited destinations.

World Online Events hand picks events expected to appeal to the Australian market, rather than listing all options.

AC boost Biz comm

AGENTS will earn more than double normal commission levels on Business class flights to Canada and the USA with Air Canada as part of a new promotion.

Available for departures before 31 Dec on Air Canada's flights sold from Sydney, commission will increase from 3% to 7%.

The site can also be white-labelled & used as a "self-branded/ commission shared" portal.

Tonkin - whose resume includes a hand in the creation of the first Flight Centre store with Graham Turner & Bill James - is the brains behind the website.

"Compared to the big US ticketing sites, we're a niche site that hand picks & collates events...and directs users to two of the biggest global ticketing sites to buy tickets," Tonkin said.

"We don't just list every Broadway show, every NBA, NFL game etc - just the ones we believe Aussies would love to attend," he added, saying prices may vary from event to event.

Tickets can also be secured for many 'sold out' events.

WEO plans to expand options in Australia, Asia, South America & Africa in coming months as well as develop an app & mobile site.

See worldeventsonline.com.

VA/DL US approval

VIRGIN Australia has been authorised to continue to carry the designator code of Delta Air Lines for two further years by the US Department of Transportation.

The codeshare renewal covers all current and future routes VA operates domestically in Australia.

FROM THE HEART OF EURASIA

**WELCOME TO
ECONOMY SLEEPER**

air astana

Reservations in Sydney: 02 8248 0060

Europe 2016
@ 2015 Prices!

**TEMPO
HOLIDAYS**

Contact us on 1300 362 844 or res@tempoholidays.com
or visit tempoholidays.com

**BENCH
INTERNATIONAL
AFRICA**

**2016 AFRICA BROCHURE
OUT NOW!**

REQUEST YOUR COPY TODAY
1300 AFRICA (237 422)
benchinternational.com.au

You Tube

**16% Commission on
HAWAII**

**Earn bonus commission on land
bookings deposited from now
'til 30 September***



PINPOINTS
Turn your bookings into cash rewards

CHECK OUT OUR LATEST DEALS NOW

*16% commission applies for land components in bookings deposited from 07Sep-30Sep15 for departures from 01Oct-31Dec15. Click for full details. Operated by Pinpoint Travel Group

Freestyle
HOLIDAYS

100%
GUARANTEED TO DEPART
 All available 2015 European
 Christmas and New Year Tours

Visit albatrosstours.com.au

**ALBATROSS
Tours**

Travel Daily

First with the news

Monday 14th Sep 2015



jito
www.jito.co
 passively looking...
 don't miss your
 dream job, register
 and set up job
 alerts today
 jobs in travel,
 hospitality & tourism

post a job view jobs

AA/DL interline axed

THE long-standing interline pact between American Airlines and Delta Air Lines will be wound up from tomorrow.

AA confirmed the move on Thu, saying it had been unable to "come to terms on an agreement with Delta" and had mutually agreed to terminate the deal.

Interline agreements enable airlines to book, sell, ticket and check baggage of another airline.

The uncoupling means neither AA or DL will provide interline services to each other, including the ability to rebook passengers at discounted rates on the other carrier when flight disruptions occur, American Airlines said.

"While this is a change, it will not affect our commitment to re-accommodate customers during irregular operations," AA told staff in an internal memo.

AA continues to offer interline ties with other joint business and oneworld partners such as United Airlines, or Alaska Airlines.

Short term regulation

AN INQUIRY by the NSW state parliament into short-term holiday letting has been welcomed by the Accommodation Association of Australia.

Describing the explosion of AirBNB-style residential letting through online platforms as a "significant disruption", AAoA ceo Richard Munro said it was time for the existing regulatory model to be updated and standardised.

"Any new regime must strike a balance between the need to preserve the great Australian tradition of renting a house by the beach during summer and the grey areas in regulation and legislation which are being exploited by multi-national online platforms at the expense of consumer safety," Munro said.

His comments will be considered a veiled attack on AirBNB, which he added were "effectively free-riding on the back of compliant operators who pay taxes in Australia" to help fund tourism.

Emirates earlybirds

EMIRATES has today unveiled its Europe early booking deals for 2016, available for travel between 01-22 Mar and 04-24 May.

Travellers have 38 destinations via Dubai to select from, with fares in Economy class as low as \$1,469 to Bologna and \$6,979 in Business class.

Prices to London in Economy & Business lead in at \$1,718 and \$7,293 respectively.

Divisional svp for Australia and Far East Barry Brown said the earlybird offering presents "a great time for Australians to look ahead to 2016 to lock in travel".

Fares must be ticketed by 11 Nov - see www.emirates.com/au.

Taj comms partner

TAJ Hotels Resorts & Palaces has appointed Edelman as its communications agency partner in Australia.

The group has 96 hotels in 61 locations around the globe.



Window Seat

FOOTBALL season is now well and truly underway in the United States, and for anybody familiar with NFL traditions, this means the return of tailgating.

Dallas/Fort Worth Int'l Airport decided to welcome the season by successfully breaking a Guinness World Record for the 'Most Signatures on a piece of sport memorabilia'.

The new record of 702 autographs was set on a huge customised inflatable football, breaking the old mark of 516.

DFW marked the achievement at the same time by hosting an enormous tailgating party inside the renovated Terminal A.

A range of football-related activities were offered including a running back challenge as well as prizes such as autographed helmets and match tickets.

Chauffeur Drive Service

Your clients can leave the hassle of getting to the airport behind and enjoy roundtrip home to airport chauffeur service.*

EARLY BIRD

savings on now.
 Call us today.

collette
 guided by travel



FREE
 For all
 bookings
 made by
 31 October

1300 792 195 | AUSales@collette.com | www.gocollette.com

* Free chauffeur drive airport transfer service is for all bookings made 09/09/15 - 31/10/15, and is valid within a 40km driving distance from the gateway airport in Sydney, Melbourne, Brisbane, Adelaide, Perth, Darwin, Cairns, Canberra, Hobart. Surcharges available for up to 70km driving distance. Offer is subject to availability and may be withdrawn at any time.
 Collette Pty Ltd, ABN 32 600 161 671

Monday 14th Sep 2015

Helloworld Eastgardens opens



HELLOWORLD Eastgardens hosted a cocktail party to celebrate its grand opening.

The agency has joined the helloworld network, rebranded and relaunched, sporting a new name and fresh office space.

The cocktail party was attended by travel industry colleagues, clients, team members and special guest Roy Billing - who featured in helloworld's

#SaySorryLater social media video for the Silver Fox and Foxettes AAT Kings Campaign.

The agency has a team of four travel agents.

Pictured are: Lisa Harvey, consultant; Roy Billing, helloworld AAT Kings #SaySorryLater ambassador; Linda Taylor, store manager; Joanne Watson, consultant and Tiffany Rudd, consultant.

A betterfly.
Experience the 787 Dreamliner

ROYAL BRUNEI
AIRLINES



WWW.FLYROYALBRUNEI.COM

Brazilian TV show to Aus

TOURISM Australia has teamed up with Brazilian TV network Globo to produce four episodes of its TV drama *Totalmente Demais* in Sydney and The Whitsundays.

Tourism Australia md John O'Sullivan said Brazil was a fast growing emerging tourism market for Australia and the show will help to further boost the attractiveness of Australia as a travel destination.

"Australia is a destination that is now being discovered by Brazilians - we have seen Brazilian visitor arrivals and spend quadruple in the past ten years and what's more, the market is also one of the top three luxury markets for Australia behind the USA and China," O'Sullivan said.

The show will be filmed on locations such as Whitehaven Beach, Hamilton Island and Bait Reef in the Whitsundays,

the Great Barrier Reef, as well as The Rocks, Bondi Beach, Quay Restaurant, Hotel InterContinental, Opera Bar and the Sydney Opera House.

Five publications will accompany the Globo broadcast visit: *CARAS Magazine*, *QUEM Magazine*, *Fohla*, *O Estado*, and *Marie Claire Brazil*.

Swiss famil winners

THE Aussie winners of the Swiss Travel Pass SuperStar Program are Josie Hanney, Goldman; Melissa Blessing, FC; Chris Riou, Newport Travel; Naomi Hill, Qantas Holidays; Maxine Thomas, CIT Holidays; Melissa Healy, FC; Ranka Mileusnic, GTS Travel Management; Rhonda Paice, Williamstown Travel & Cruise; Yvette Van Urk, Outdoor Travel; Nina Marchioli, RACT; Cassandra Zayonce, TravelManagers and Clement Tringale, Rail Plus Aus.

Creative Holidays★ **Creative** Cruising★

FIJI EXCLUSIVE

16% LAND COMMISSION + BONUS ON AIRFARES!

Offer ends 18 Sep 15

Book online in under 5 minutes >

WE MAKE TRAVEL SIMPLE

Earn great commission • Low \$100 deposit • 14 days final payment • Exceptional service
• Product in over 130 countries • Dedicated cruise specialists • Best value for your clients

Taxi campaign under fire

CONSUMER advocacy group CHOICE will investigate the service offerings of ride sharing businesses following the NSW Taxi Council's claims that ride-sharing services, like Uber, are "no safer than hitch-hiking".

"There is no basis for the outrageous claim that using an Uber poses the same level of risk as hitch-hiking," says CHOICE director of campaigns and communications, Matt Levey.

"Consumers have clearly embraced ride sharing services because they consider them to be more convenient than alternatives. Trips using services like Uber are tracked and traceable, unlike hitch hiking," Levey says.

The investigation will compare point-to-point passenger services to see which is cheapest, most reliable and provides the best overall experience.

NSW Taxi Council hit back, saying the campaign is not about any one particular service.

"It is about illegal point-to-point services where there are no government regulations on safety and reliability."

The council stands by its position, saying it believes "it is in the consumer's interest to make them aware that if they get into a

private illegal ride-sharing vehicle with a private driver where there are no government-backed checks for safety and security, it is akin to hitch-hiking."

The Council said it has written to CHOICE to seek to work together in the interests of the consumer on the issue of safe taxi travel and hasn't received a response.

CHOICE has also called on the ACCC to compel the NSW Taxi Council to provide evidence supporting its advertised claims.

No Contiki TVC plans

CONTIKI will continue to invest in a heavy social media presence, ruling out a need for television commercials (TVCs).

CEO Casper Urhammer told **TD** last week during an exclusive interview Contiki's customer is the "true digital native".

"They live online, that is their channel. Whatever channel they are on digitally, we are present."

Urhammer added it was vital for Contiki to "put the majority of our focus" into social channels.

"Whether it is Snapchat or a new social media or just browsing the internet, we have tonnes of avenues that can lead fans to Contiki product," the youth specialist touring firm's boss said.

Support for milk run

NORTHERN Territory tourism venture Nitmiluk Tours is backing re-establishment of air services between Darwin and Katherine to open up opportunity in the region.



Longer CI MEL season

RESERVATIONS have opened for the summer season for China Airlines' (CI) new Taipei Taoyuan-Melbourne service which is scheduled to launch from 25 Oct.

Agent GDS displays now show the thrice weekly service can be booked beyond 27 Mar.

Utah incentive closing

AGENTS only have this week to complete the Utah badge in the Brand USA Discovery Program to be in with a shot to win a GoPro HERO3+ Silver Edition camera.

ABOVE: Japan's All Nippon Airways is clearly using the force as part of its five-year partnership with Disney, rolling out one of its Boeing 787-9 Dreamliner aircraft sporting a *Star Wars* R2-D2 livery.

The lovable droid attended the launch of the aircraft along with eloquent sidekick C-3PO and a few storm troopers.

As announced back in Apr, markets in Vancouver, San Jose, Seattle, Jakarta, Beijing & Munich will all see the aircraft, as will Sydney when ANA resumes its Australian operations from Dec.

The aircraft is **pictured** above.

Europe has never looked better from AUD 1,469*

Book Europe Early Bird fares for 2016 now. Choose from 38 destinations stopping by spectacular Dubai. With our great fares, up to 2,000 channels of entertainment and free Wi-Fi* in the sky, there's no better way to get there. Offer ends 11 November.

	ECONOMY CLASS RETURN FROM AUD
Bologna	\$1,469*
Amsterdam	\$1,576*
Madrid	\$1,576*
Zurich	\$1,586*
Rome	\$1,593*
Paris	\$1,619*
Manchester	\$1,712*
London	\$1,718*

Business Class fares also available.



Hello Tomorrow



Book flights into one city and out of another with ease


*Terms and conditions: Offer ends 11:59pm (AEST) 11 November 2015 unless sold out prior. Airfares are inclusive of taxes and surcharges correct as of 7 September 2015 and are subject to currency fluctuation. Advertised airfares are for return travel from Perth on Sunday through to Thursday. Airfares from Sydney, Brisbane, Adelaide and Melbourne are also on sale. Low season travel period: 1 - 22 March and 4 - 24 May 2016. More travel periods are available at higher fares. Bookings can only be made up to 11 months in advance. Peak season and weekend surcharges apply. Inbound travel blackout periods apply. Seats are subject to availability and flight restrictions apply. Cancellation and change fees apply. For full terms and conditions, please see your GDS, call Emirates on 1300 303 777 or visit emiratesagents.com/au. Other conditions apply and offer subject to change. *Select Boeing 777 aircraft and most Emirates A380 aircraft offer 10MB of free Wi-Fi data, thereafter a USD 1 charge applies for 500MB.

Skimax/DL incentive

EIGHT agents have a chance to win a hosted ski fam to Park City, Utah through a new Skimax Holidays & Delta Air Lines promo.

To be part of the trip - departing in Mar - agents will earn an entry into the draw by booking Delta flights and a minimum seven night package at Park City for the 2015/16 ski season.

The incentive period runs from 01 Sep to 30 Nov - 1300 136 997.



CUNARD

Queen Mary 2
250th Transatlantic Crossing

EXPERIENCE ANOTHER LEVEL OF LUXURY

Win a once in a lifetime experience onboard the Queen Mary 2 from New York to Southampton, England - and more.



SENIOR TRAVEL CONSULTANT SYDNEY HILLS DISTRICT

Sadly we are losing one of our lovely, longstanding staff to Queensland so we need to find a very special person to replace her. Our office is located in the beautiful Sydney Hills District with staff parking outside the office. We are an award winning, diversified travel company operating for 26 years with a very loyal, discerning upmarket clientele located throughout Australia.

You will need

- at least 5 years experience in the travel industry
- ideally have Galileo and/or Tramad knowledge under your belt
- a very positive attitude and a sunny smile
- be able to handle stress and have great attention to detail.

Our clients are extremely well travelled so the more countries you have been to yourself the better equipped you will be to handle their needs and create wonderful itineraries for them. Come and join our happy team!

Please send your resume to Stephanie Savage
stephanie@impulsetravel.com.au



EK upgauge Algiers

EMIRATES is boosting capacity on the Dubai-Algiers route from 01 Oct, reassigning Airbus A340-300 with the larger Boeing 777-300, adding 97 seats per flight.

Travel Daily

First with the news

Monday 14th Sep 2015

Leading Hotel's Spring Roadshow



ABOVE: The Leading Hotels of the World's Spring Roadshow brought 13 of its luxury collection to Sydney and Melbourne for a series of luxurious events, including an industry VIP lunch.

The attendees were: Brown's London, Laucala Island, Sacher Hotels Wien and Salzburg, The Table Bay and Palace of the Lost City, Thanda Private Game Reserve, The Mulia, The Conservatorium Amsterdam, Cafe Royal London, The Hay Adams, Hotel Lancaster Paris, The Datai Langkawi, Palace Hotel Tokyo, The Dolder Grand and Capella Singapore.

Pictured are: Barry Gervan and Jane Tatham from Wentworth Travel with Kevin Kirby, Leading Hotels of the World and Amanda Erwin, MTA.

Journeys wholesaler

FORMER Beachcomber Tours staffer of 14 years & travel planner for over 26 years, Edrice Hundley has launched a niche wholesale company specialising in Southern & East Africa, Mauritius, Reunion, Seychelles, Maldives & Morocco.

Dubbed Journeys & Africa, the firm is a contracted wholesaler for most properties in Mauritius and the Indian Ocean, specialising in FIT and customised packages for holidays, as well as honeymoons and weddings.

Journeys & Africa also handles small groups, incentives and tailor-made itineraries - more at www.journeysafrica.com.au.

Rocky appoints vp

ROCKY Mountaineer has appointed Monique Gomel as vp of global marketing and communications.

Gomel was previously vp of marketing for Earls Restaurants.

Virgin considers Thai

RICHARD Branson is considering bringing Virgin to the Thai aviation market, amidst an expansion of his health clubs across the Asia Pacific.

"I would love to operate flights, one day, to connect to Australia via here," Branson said during a stopover in Bangkok, *The Nation* reports.

Branson said in Jan or Feb he thinks there will be a "good thing to be announced".



This week, Switzerland Tourism is giving away a funky Swatch watch valued at \$75 to one lucky agent. At the end of the four-week competition (24 Aug - 18 Sep), the agent with the best answers over that time will win the ultimate prize hamper comprising a Victorinox suitcase, a beanie, mittens and flip-flops, valued at \$900. Don't miss out!

Steeped in centuries of history, visitors are constantly impressed with the Roman ruins, castles and churches that pepper the region. Combined with a rich art, food and wine culture, a visit here is like taking a step back in time.

To win the watch have the best answer to all the questions. Send all of your answers to switzerland@traveldaily.com.au

Which Swiss city hosts an annual international Jazz festival?

VAUD 
Lake Geneva Region

Fly to Magical Christchurch on China Airlines (CI)



All inclusive fares from **AUD\$181** one-way

Route	Flt No.	Dep. time	Arr. Time	Day	Aircraft
Sydney-Christchurch	CI55	12:40	17:45	2.5.7	A330
Christchurch - Sydney	CI56	19:15	20:30	2.5.7	
Melbourne-Christchurch	CI57	13:10	18:30	1.3.6	
Christchurch- Melbourne	CI58	19:50	21:40	1.3.6	



02-83399188 • 1300668052



<http://www.china-airlines.com/au/index.html>



CHINA AIRLINES
The Leading Airline from Taiwan



Brochures

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



SkiJapan.com - Winter Holiday Packages
The SkiJapan.com's Winter Holiday Packages brochure contains Japanese ski areas and accom options. The brochure covers the nine resorts in the Hakuba Valley, along with: Appi, Kiroro, Nozawa Onsen, Myoko Kogen Resort and Shiga Kogen.



Princess Cruises - Winter 2017

Princess Cruises will for the first time cruise from Australia to visit the Arctic Circle in 2017. The itinerary will take guests to four ports in the Nordic region and Arctic Circle as part of a 104-night global circumnavigation. *Sea Princess* will cruise via the Middle East to Europe and the UK, calling into the Lofoten Islands, Tromso, Honningsvag and Akureyri in the Arctic Circle before visiting North and South America and the islands of the Pacific on her return to Australia.



Trafalgar - Europe & Britain 2016

Trafalgar's new programme marks the tour operator's launch into Iceland; the introduction of two Special Interest trips in Ireland and Scotland, allowing guests to visit some of the filming locations of television series *Game of Thrones* and *Outlanders*; and 27 new Insider Experiences including nine Authentic Accommodation stays, five Be My Guest experiences, 10 Cultural Insights and three Local Specialists.



Infinity - Nomad African Adventures Tours 2016

Infinity's new 32 page brochure presents guided African tours ranging from seven to 55 days in length and covers itineraries such as gorilla watching, Okavango Delta, The Serengeti, Victoria Falls, Chobe and Zanzibar. The tours offer the option of camping and accommodated lodging which ranges between two and four star.

Vic secures F1 to 2023

THE Australian Formula 1 Grand Prix has been secured in Melbourne until 2023.

Victoria Premier Daniel Andrews and Minister for Sport, Tourism and Major Events John Eren made the announcement at Albert Park over the weekend.

"Our competitors interstate have made no secret of their desire to steal it, but it is here to stay," Andrews said.

"I can assure Victorians Daniel Ricciardo won't be racing over the Sydney Harbour Bridge any time soon," Andrews quipped.

The renewal takes the city past 25 consecutive years as host.

HK Disneyland anniv

HONG Kong Disneyland has unveiled its 10th anniversary celebration program lineup.

A new *Mickey & the Wondrous Book* stage show will launch on 17 Nov and a *Disney in the Stars* fireworks show in Nov.

In Dec, the new *Fairy Tale Forest* attraction opens in Fantasyland, accompanied by new *Happily Ever After* storybook photo spots around the park.

There will also be seasonal offerings for Halloween and Christmas, with the Disney Haunted Halloween spanning outdoor spaces during Oct and the Disney Christmas returning mid-Nov.

The resort will open the Iron Man Experience in 2016 and the Disney Explorers Lodge in 2017.

Monday 14th Sep 2015

New Tasmanian trips

WORLD Expeditions has launched two new self guided trips and a gourmet adventure for the Tasmania 2015-16 season.

The new trips are the eight-day East Coast Self Guided Cycle and the three-day Walls of Jerusalem Self Guided Experience.

The five-day Bruny Island Gourmet Hike & Bike includes whiskey tasting and sheep's milk cheese sampling.

A&K new additions

ABERCROMBIE & Kent has launched a new journey through Italy, new European river cruises including special Christmas departures and a new 'People to People' program to Cuba as part of its 2016 Connections portfolio.

The family portfolio has also expanded with new destinations in Italy, Central Europe and Scotland and Ireland.

AIR NEW ZEALAND

48 hour
sale
to New Zealand on now

**SALE
ENDS
15 SEP**

To book refer to your GDS

A STAR ALLIANCE MEMBER

Travel periods and conditions apply

DISCOVER AUSTRALIA

Self-drive itineraries through coastal Qld and Tassie's wilderness
PLUS city breaks, gourmet indulgence, nature escapes and more!



PINPOINTS
Turn your bookings into cash.

CLICK FOR MORE INFO

Freestyle
HOLIDAYS



DELEGATES representing 12 members of the Small Luxury Hotels of the World family were in Sydney last week for a special gathering at the Bennelong eatery outside the Sydney Opera House.

The group is celebrating its 25th anniversary in 2015 and is still growing, with a portfolio of over 520 properties in 80 countries.

Hosted by SLH PR manager Juliana Tan and senior sales manager Joanne Sesh, the group reaffirmed its love for the Australian market and set its

sights on a greater market share.

Small Luxury Hotels of the World group executive director Richard Hyde said Australia was performing above its expectation both as a source market and as a destination in its own right.

Attending hoteliers represented resorts in Australia, New Zealand, China, Thailand, Japan, Sri Lanka, Indonesia and the Cook Islands, all of whom are **pictured** above.

Calling with Karisma

FREE international phone calls to anywhere in the world will feature as part of a new Gourmet Inclusive Experience coming soon at Karisma-branded resorts.

Available for sale from 01 Oct, the package is aimed at helping guests to stay in touch with loved ones throughout their holiday without incurring any extra fees.

Karisma Hotels & Resorts operates a portfolio of properties in Mexico, Latin America, the Caribbean and Europe.

Resale service success

RUGBY World Cup 2015 has advised over 55,000 unwanted official tickets to the tournament have been re-sold via its official re-sale service (**TD** 19 Mar).

The free service allows ticket holders to offload any extra game passes at face value to other fans, with the organising body saying 99% of listings have been sold.

Managing director Stephen Brown said he was pleased to see many fans utilising the service.

Canada eTA reminder

THE federal government's Smarttraveller alert website has updated its advice for Canada, reminding Australian travellers about electronic travel authorisations in effect from Mar.

Similar to the ESTA system in place for the United States, all Aussies travelling to or transiting in Canada not requiring a visa will need to obtain the eTA pass.

The portal provides the correct web link to apply for the eTA and links for more information.

MEANWHILE, DFAT has advised Australians visiting South Africa to be mindful of their personal security in the wake of threats by extremists on US interests such as facilities with links to US business.

The official warning level for South Africa remains at "Exercise a high degree of caution".

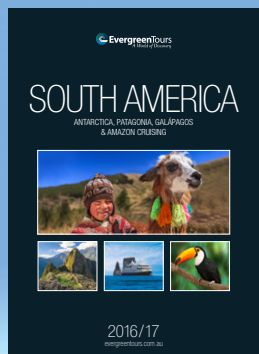
Apple app for BNE

DIGITAL departure cards are one of many features available to Apple Watch wearers through a new Brisbane Airport app.

The app allows viewing of departure and arrival information as well as locating of parked cars.



**South America
2016
Out Now**



VIEW BROCHURE >

BROCHURE @ TIFS



Corporate Account Manager NSW (permanent, full-time position)

Cathay Pacific Airways is looking for a highly motivated and experienced Corporate Account Manager to join our Sydney sales team.

Reporting to the National Manager Corporate & Business Development Manager NSW / ACT, the successful applicant will maintain and develop corporate sales in New South Wales and be responsible for:

- Identifying and converting new corporate opportunities.
- Maintaining and growing the potential from an existing corporate client base.

The successful candidate will need to demonstrate the following:

- Experience in dealing with Decision Makers from medium and large corporate businesses.
- Experience in working with and maintaining effective relationships with Corporate Travel Management companies.
- Highly motivated to actively source, identify and convert new corporate clients.
- Proven ability to manage existing accounts to maximize revenue opportunities.
- A solid sales background with proven results.
- Excellent analytical skills including information gathering, evaluation, and interpretation.
- Excellent negotiation, presentation and communication skills.
- Proven ability to manage own time, with minimal supervision.

What we offer to the successful candidate:

- Competitive salary
- Staff travel benefits, comprehensive medical insurance, superannuation

If you are energetic and well organized with proven abilities in the above competencies, please send your CV and covering letter detailing salary expectations to:

Lynn Schey, Manager, People Department:
lynn_schey@cathaypacific.com

Applications close Friday, 18 September 2015.

Applicants must have the right to live and work in Australia. Only applicants who are successful in gaining an interview will be notified.



Switzerland.



THE French Government has recognised the exemplary personal contribution of Michael Issenberg Chairman and CEO of AccorHotels Asia Pacific to growing France's accommodation industry in the Asia Pacific by awarding him one of France's highest civilian honour, the ORDRE NATIONAL du MÉRITE.

AccorHotels now operates over 200 hotels in Australia and has been the largest hotel group since 2000, when it also played such an important role in Sydney's very successful Olympic Games.

In partnership with Atout France and their director Patrick Benhamou, Michael and his team have been responsible for bringing out many legendary icons of French tourism, such as the Moulin Rouge, Alain Ducasse, the directors of the Tour de France and the Eiffel Tower, as well as supporting numerous French trade missions and events in Australia.

In just six years Michael has been responsible for adding over 400 hotels in Asia, with the AccorHotels Asia Pacific network now encompassing some 650 hotels across 17 countries. There are plans to add a further 300 hotels in the next five years – a remarkable achievement by any measure.

BELOW: Jacob, Elisabeth, and Michael Issenberg.



ABOVE: ORDRE NATIONAL du MÉRITE medal.



Merci, Michael!

ABOVE: Michael Issenberg, CEO AccorHotels and Graham Wilson, Vice President AccorHotels.

BELOW: H.E. Christophe Lecourtier, French Ambassador in Australia, remitting the medal to Michael Issenberg.



BELOW: Lesley Grant, CEO Qantas Loyalty; Patrick Benhamou, Director Atout France and Sandra Chipchase, CEO Destination NSW.





INSIDER JOURNEYS
Imagine the stories

WIN WITH INSIDER JOURNEYS

This month Travel Daily and Insider Journeys are giving away a trip including return economy class fares, 3 nights in Saigon, Cu Chi Tunnels tour & city tour, Mekong delta tour, 2 nights in Siem Reap, tour of temples of Angkor by Tuk tuk and return airport transfers.

Insider Journeys (formally Travel Indochina) has been operating Small Group Journeys and tailor-made holidays to Asia for 22 years. Insider Journeys' idea is simple- to explore and share the essence of Asia's culture, natural beauty, cuisine and, most importantly, its people.

Answer each daily question correctly and have the most creative answer to the final question to win. Send your answers to insiderjourneys@traveldaily.com.au

Q10. Which cruise ship do Insider Journeys charter on the Irrawaddy in Burma?

Britain football boon

AUSTRALIA has ranked in the top ten visitor source nations for travellers venturing to Great Britain to watch a football match, with the niche market generating A\$1.45 billion in tourism revenue.

The result was a 15% rise in revenue from the last time the study was conducted in 2010.

The figures were revealed in a new 'Football tourism scores for Britain' research paper released by promotional body VisitBritain on the back of its 'Football is GREAT' marketing campaign.

According to the report released last week, visitors who attended a football match had an average trip spend of £855, compared to the global average of £636.

Old Trafford & Emirates Stadium, the home grounds of int'l brands Manchester United and Arsenal, were the most popular venues.

VisitBritain ceo Sally Balcombe said the organisation would continue leveraging football as a way of boosting arrival numbers.

B6 NFL touchdown

AMERICAN low-cost carrier JetBlue Airways has signed a five-year sponsorship deal with the New England Patriots NFL club.

The deal sees the carrier become the Official Airline Partner of the football franchise.

Joint marketing and branding campaigns will be rolled out as part of the tie-up, including a free early boarding incentive for all Patriots fans wearing the club's jerseys on game days when flying from any New England airport.

JetBlue will also feature on a digital scoreboard at the club's Gillette Stadium home ground.

Phillip Island gets icy

VISITORS to Phillip Island in Vic will be able to experience life on Antarctica as part of a new attraction by WWF Australia and Phillip Island Nature Parks.

Interactive and educational exhibits will be based on Antarctic and Southern Ocean wildlife.

Renaissance ups India

MARRIOTT International has debuted its second Renaissance branded property in India, with the Renaissance Lucknow offering 112 rooms over 16 floors.

Travel Daily
First with the news
Monday 14th Sep 2015

MTA members loving the Lux



AMONG the throngs of excited delegates wandering the exhibits at elite travel show Luxperience last week was this group of agent members from MTA Travel.

The event at the Australian Technology Park was last week deemed the most successful to date by show organisers.

More than 30,000 appointments with over 280 exhibitors were

conducted over a little more than three days, with over 1,000 visitors clicking over the turnstiles.

Of these, more than 70% were visiting the show for the first time, with delegates also flying in from more than 20 countries including Europe and the Pacific Islands.

Planning for Luxperience 2016 is now underway, with dates now officially set for 18-21 Sep.

The MTA delegation, pictured above, consisted of Beate Carr, Debra Gray, Linda Kiernander, Kerrie Kaesler, Maxine Adams, John Adams, Carine Griffiths, MTA Luxury Product manager Margaret Lange (centre front), Marian Stanley, Sonia Jones, Alycia Papadopoulos, Patricia Gordon and Chris Hopton.

Final week for Oman

AGENTS have until COB this Fri to register interest in the 2015 Oman famil and complete the Sultanate of Oman online training.

A participation fee of \$1,300 covers flights, accom & all meals.

CLICK HERE for more details.

Corporate Travel Consultant

We are looking for a vibrant, outgoing consultant with 2-3 years experience looking to join a growing boutique team located in Sydney's CBD, close to Town Hall Station.

You need to have experience in corporate travel and a passion for delivering excellent service on a day to day basis. Sabre and Tramada Next Gen are preferred but not essential. Attractive salary for the right person.

If you think outside the box when working with clients, then we would love to hear from you.

Send through your resume to Georgina Byrt at georgina@sanfordtravel.com.au or call 02 8268 2777.



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Editorial email:** info@traveldaily.com.au

Contributors: Matt Lennon, Jasmine O'Donoghue, Jenny Piper, Sarah Piper

Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au

Business Manager: Jenny Piper - accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Travel Daily **CRUISE** **travelBulletin** business events news **Pharmacy DAILY** **Travel Daily TV**



www.aaappointments.com.au



Want your career search handled confidentially? Call the experts!

GRAB THIS GREAT ROLE!

ACCOUNT MANAGER/BUSINESS DEVELOPMENT
BRISBANE – SALARY \$75K + (OTE)

Grab a hold of this amazing opportunity to join this leading supplier of corporate travel solutions. Working as part of a national team you will be responsible for developing strategic relationships with clients identifying additional opportunities within an existing client base and converting into wins for the business. Enjoy a top salary + commissions. If you have 2 yrs experience in corporate travel sales, great networking, presentation & relationship building apply now!

PROJECT MANAGEMENT SERVICES

PROGRAM MANAGER (MICE)
MELBOURNE – SALARY \$70K - \$80K (DOE)

This very reputable incentive, conference & event travel company are expanding! Servicing large scale conferences of up to 2000 people, this company has a strong client portfolio together with consistent new business coming on board. You will be responsible for the end to end management of various incentive and conferencing movements, building strong rapport with your dedicated portfolio of clients. Experience in a similar role is essential.

MAKE IT HAPPEN WITH THIS GREAT PRODUCT

SALES MANAGER
SYDNEY – FROM \$60K + CAR + LAPTOP + INCENTIVES

This luxury product requires the skills of a self-motivated and driven Sales Manager to rise to the challenge and run your territory across NSW. This fantastic new role has your name on it! Your friendly personality, strong presentation skills and creative ability is required here to build strong trade relationships and drive revenue growth. Great famils, car & bonuses await the perfect candidate. An excellent time to join this expanding company and reap the benefits!

OWN THIS SENIOR ACCOUNT MANAGER ROLE

SENIOR ACCOUNT MANAGER - TMC
SYDNEY – SALARY FROM \$90K+ DOE

Are you the master in keeping relationships? We are looking for a strong Account Manager with 4 years + experience to join a market leader. You will be a polished and professional individual who knows how to deliver outstanding account management services for large market clients, building rapport and analyzing data to effectively manage their business. Strong communication and negotiation skills are essential. Take your career to the next step!

LEAD AN AWARD WINNING TEAM

HEAD OF LEISURE
MELBOURNE – LUCRATIVE SALARY PACKAGE

Due to an increase in business, this award winning Travel Management Company is seeking a competent leisure travel manager with a proven track record managing a team of senior consultants. Working with this established team, you will be responsible for developing and driving the team to achieve results and maintain service levels. Management experience in a leisure travel environment is essential, together with luxury high end travel experience.

MIX IT UP IN THE MICE MARKET

EVENTS SALES MANAGER
SYDNEY - SALARY PACKAGE \$75K + INCENTIVES

This international hotel company is looking for a sales expert who is passionate about MICE along with the ability to source and secure new business. You will have a real drive, passion and understanding of the MICE market along with the ability to establish relationships and conduct presentations to secure wins for the business. Be rewarded with a supportive team and be proud to walk through the doors with this brand under your wings.

OPEN THE DOOR TO THIS NEW ROLE

BUSINESS DEVELOPMENT MANAGER - HOTELS
SYDNEY – SALARY PACKAGE \$70K + INCENTIVES

Create a valuable impression when you join this outstanding and iconic hotel. You will have experience in sourcing and winning new business with great negotiation skills and a fantastic personality. Representing a well-known hotel in the market you will report to the Director of Sales & Marketing and be proud to be part of this team. Experience in the Australian hotel market with skills in promoting a unique brand and managing relationships

MANAGE AND DEVELOP

TRAVEL MANAGER
ROCKHAMPTON – SALARY TO \$75K PKG (OTE)

Are you looking for a new role where you can continue to grow in your travel career? This dynamic agency is looking for an experienced & motivated Senior Travel Consultant or Assistant Manager with a can do attitude to step up, manage and develop this vibrant team. A top package + bonuses + travel discounts is yours to enjoy! If you have 3 years industry experience, great leadership skills and exceptional customer service, we want to hear from you.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

FOR ALL THE BEST EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com.au



It's all about the Americas

Turn bookings into prizes with Qantas and Consolidated

We're giving you the opportunity to turn bookings into prizes by simply booking Qantas to North and South America

How to Win

Simply book and ticket Qantas International flights until 9 October 2015 for travel anytime to the following destinations:

- Los Angeles (LAX)
- New York (JFK)
- Dallas Fort Worth (DFW)
- Honolulu (HNL)
- San Francisco (SFO)
- Vancouver (YVR)
- Santiago (SCL)

Prizes

Highest ticketed revenue* throughout the campaign period

\$1500 Qantas Travel Voucher

Highest ticketed revenue* for travel in October and November 2015, January and February 2016

\$750 Qantas Travel Voucher

Weekly spot prize for the highest ticketed revenue*

\$150 Coles Myer Voucher



Valid for tickets issued by Consolidated Travel or via Quikticket between 04 September and 09 October 2015 on QF International itineraries ex Australia plated on QF (081) ticket stock on the Consolidated Travel IATA only to Los Angeles (LAX)* New York (JFK)* San Francisco (SFO)* Dallas Fort Worth (DFW)* Santiago (SCL)* Vancouver (YVR)* and Honolulu (HNL)*. Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. The top national agent who has the highest Qantas International ticketed sales to the above named destinations will qualify for the grand prize of a \$1500 Qantas travel voucher. The top national agent who has the highest Qantas International ticketed sales to the above named destinations for travel in October and November 2015 and January and February 2016 will qualify for the grand prize of a \$750 Qantas travel voucher. One agent each week will also qualify for a weekly Coles Myer voucher of \$150 by achieving the highest weekly Qantas International ticketed sales to the above named destinations with a minimum of \$10,000 and above when compared to other agents during the campaign period. Revenue will be tracked by Consolidated Travel and winners will be announced at the completion of the promotion. The prizes are open to all full time international selling agents only. Consolidated Travel and Qantas Airways reserve the right to alter or cancel the promotion any time. It is a condition of accepting the prize that: the prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as stated and no compensation will be payable if a winning agency is unable to use a prize as stated. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. All prizes include GST where applicable and taxes are included in the price of the ticket and land content. Consolidated Travel Group ABN 60 004 692 791. Date of issue 4 September 2015.



Join Australia's #1 corporate travel agency!
We're on the lookout for exceptional individuals to join us.

***You're the one
that we want.***

Travel Manager opportunities:

- **North Sydney & Norwest:** <http://applynow.net.au/jobs/F164499>
- **Melbourne & Surrounds:** <http://applynow.net.au/jobs/F164013>
- **Brisbane:** <http://applynow.net.au/jobs/F166660>

Travel Manager (Groups) opportunity:

- **Melbourne:** <http://applynow.net.au/jobs/F166433>

Account Manager opportunity:

- **Brisbane:** <http://applynow.net.au/jobs/F189869>

***If you're on your way to the top,
Corporate Traveller can help you get there***



A STAR ALLIANCE MEMBER 

AIR NEW ZEALAND 

Flying to Buenos Aires
Via Auckland from December 2015

WIN 1 of 10
remaining spots on our
Buenos Aires Famil!



¡ Buenos Agents !

Fancy yourself a top travel agent? Put your South American knowledge to the test and you could win a spot on our five-night Buenos Aires Famil – vino in hand, Iguazu Falls in tow!

Sound good? Register, then ace our fortnightly missions with the fastest time to win a spot on the Famil. If you've already signed up, keep playing our fortnightly missions for your chance to win.

Register now to win

buenosagents.com.au/signup