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Tuesday 15th Sep 2015











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WoAG air travel tender

THE federal Finance Dept has issued formal tender documents for the provision of domestic and international air travel for the Whole of Australian Government.

Current contracts expire next Apr, with the move following a consultation period (TD 02 Jul) which saw a discussion paper canvas options for a panel of airlines to provide travel services worth about \$420m annually for 120,000 public servants.

The government is seeking "highly competitive fares,"

Trafalgar "the best"

TRAFALGAR is highlighting its new "Simply the best..." way to holiday tagline in the cover page of today's Travel Daily.

Today's issue of TD

TD today has nine pages of news, a front cover page for Trafalgar, a photo page from Entire Travel Connection plus full pages from: (click)

- AA Appointments jobs
- inPlace Recruitment
- Albatross Tours

efficient ticketing systems and flexible fare conditions, with the tender closing on 22 Oct.

Successful tenderers will be required to work cooperatively with QBT, which holds the WoAG TMC contract - for more details, see www.tenders.gov.au.

AOT talks off

HELLOWORLD has terminated discussions with AOT owners Andrew and Cinzia Burnes over a possible acquisition of the AOT Group (TD breaking news).

The HLO board decided the "strategic and financial merits of the acquisition on the terms proposed were insufficiently compelling to warrant proceeding with the transaction".

Earlier this month, Helloworld confirmed it was in talks with AOT (TD 02 Sep) but now says the terms of the proposal would have resulted in the Burnes' becoming "significant minority shareholders" in the company.

Helloworld also said the search process for a new ceo to replace Elizabeth Gaines is ongoing, with an update "in due course".





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COOK ISLANDS Win a Seat ON A MEGA-FAMIL! FIND OUT HOW

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QF seat selection fee rejig

QANTAS is winding back its International seat selection fee of \$25 on Economy 'Saver' and 'Flex' Fares, doing away with the ancillary charge effective 23 Sep.

The move aims to provide better value for Bronze and non-Qantas Frequent Flyer members buying the fare types, the Australian carrier announced this morning.

However, the fee removal will not be extended to Qantas' seat selection for International Economy 'Sale' fare types.

On Trans-Tasman routes, the seat selection fee will be decreased by \$10 to \$15, but all other International Economy 'Sale' fares will see the preassigned seat fee increased from \$25 to \$30. A spokesperson for Qantas told Travel Daily passengers who have already booked Economy 'Saver' and 'Flex' fares will not be eligible for a refund of any seat charges already paid, unless permitted in the seat selections terms & conditions

Beyond 23 Sep, customers who modify their seat selection on the same flight may be charged a fee.

Seat selection remains free for pax travelling on QF-operated domestic flights and guests flying internationally in First, Business and Premium Economy, as well as top tier Qantas Frequent Flyers, customers checking-in within 24hrs of departure & others.



AFTA marketing manager Joanne Tralaggan will present a webinar on "Remaining Relevant with ATAS" at 11am on 23 Sep.

The one hour session examines research undertaken by AFTA on the Australian traveller, what they value in an accreditation scheme and how to maximise ATAS accreditation.

CLICK HERE to register.

Palombo to HRG

AIR Mauritius country manager for Australia Steven Palombo has announced his departure from the airline, accepting a new role as head of sales & client management at HRG Australia.

Palombo has been with MK for six years & concludes on 23 Sep.

The recruitment process to find a replacement is underway.







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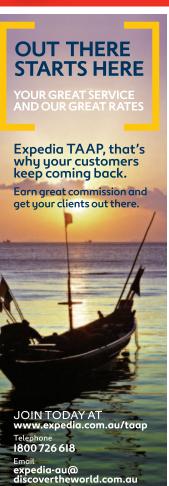
Tuesday 15th Sep 2015



The Caledonian Celebration continues with Aircalin!

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CLICK HERE for further details



Expedia TAAI

Interest free for BYOjet

ONLINE travel retailer BYOjet has delved into holiday finance, introducing the 'Once Agile' visa card to allow travellers to pay off a holiday using approved credit.

The 'Six Months Interest Free' online payment option has been developed in partnership with the publicly listed FlexiGroup Limited, parent company of furniture and tech finance company FlexiRent.

Travellers spending \$500 or more on any BYOjet Package or BYOjet Flight booking can pay off their holiday at 0% interest for the first six months, with 55 days interest free for small purchases.

Up to \$30,000 can be borrowed, with the application process carried out entirely online.

Financing is currently only available for pre-set holiday packages and flights, with options for complete itineraries including hotels in the launch pipeline.

BYOjet chief executive Lenny Padowitz said the payment option will create new travel opportunities for its customers.

"We are continually developing new features and capabilities for BYOjet, and we are very excited to be bringing another industry first to the online market," he said.



Window Seat

THE Selfie Stick has a tough competitor, with Fairmont Hotels & Resorts rolling out a hire-a-photographer service in partnership with Flytographer.

Gone are the days where travellers have to hand over their prized camera to a passer-by, as they can instead hire a photographer at over 35 Fairmont locations worldwide.

Those wishing to star in their own photoshoot can hire a photographer for 30, 60 or 90 minutes to follow them around and capture all those "unexpected exchanges".

Flytographer founder Nicole Smith assures that working with one of their photographers is like "meeting a local friend", who will "discreetly capture" memories in "iconic backdrops".

FTC 2016 program

FRENCH Travel Connection has released its 2016 France program, packed with an array of regional packages, local experiences, chateaux stays, cycling & walking tours and its Monaco Exclusive Passport to Monte Carlo.

New features in the guide include a special interest section featuring cooking and language classes, a 15-day La Grande France escorted luxury coach tour & two dedicated pages on Corsica, 'the Beauty Island'.

Agents in Sydney & Melbourne will be briefed on the behemoth 116-page program at events being held this week.

See www.frenchtravel.com.au. More from French Travel Connection on page eight.



CAREER OPPORTUNITY

Manager - Australia and New Zealand

Air Mauritius Limited, voted the best airline in the Indian Ocean for the last 10 years is in search of a Manager who will be based in Perth to oversee its operations in Australia and New Zealand.

A detailed job description is available on the Air Mauritius website: http://www.airmauritius.com/vacancies.htm

Application form can be downloaded at: http://www.airmauritius.com/aboutus/mkexternalvacancy.pdf

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CVFR Travel Group Victoria were one of the top producers at Singapore Airlines' 2014/2015 Top Producing Agents Awards.

The awards were held on 09 Sep at Eureka 89, Melbourne.

Pictured are: Chris Rowe, Singapore Airlines; Wei Peng Lim, Singapore Airlines; Gordon Tanner, CVFR Travel Group; Ram Chhabra, CVFR Travel Group and TiowKor Tan, Singapore Airlines.

Tinker in Hahn Air Sys

HAHN Air Systems has added airport shuttle service provider Tinker to its global 'speedalliance' network.

Tinker operates in Belgium, the Netherlands and Germany and is the first shuttle operator to join the Hahn Air System platform.

Agents can book Tinker services in the GDS with the 5W code.





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Expedia hotel points

EXPEDIA+ rewards members will be able to redeem their points for merchant hotel purchases, following the launch of a new functionality.

Previously, Expedia.com customers had to turn their points into a coupon before applying it to their hotel price, but will now see qualifying points at the checkout page, which they can apply directly to their transaction.

David Doctorow, Expedia chief marketing & strategy officer said the company hopes to extend the function to flights & excursions.

Porter to Melbourne

NEW seasonal services will be introduced by Canadian carrier Porter Airlines between Toronto City Billy Bishop Airport and Orlando Melbourne Int'l Airport in Florida, from 19 Dec to 30 Apr. Flights will operate on a weekly basis, departing on Sat.

Treasure Island app

TREASURE Island has released an augmented reality app for iPhone & iPads to provide info on the Fijian resort in a quirky way.

Once users have downloaded the 'Treasure Island Fiji AR' app, they can point the smartphone on the Treasure logo on any flat printed material and watch the 3D animation come alive.

For more info, or to download the app **CLICK HERE**.

Vale Dennis O'Brien

THE travel industry is mourning the loss of travel industry veteran Dennis O'Brien who passed away in Sydney after a short illness.

O'Brien will be remembered in the industry as the innovative, long term corporate head of National Australia Bank Travel.

His funeral will be held at 1pm, 17 Sep at St Canice Catholic Church in Rushcutters Bay, with a get together of family and friends to follow the service.



Cholitas & Condors on Evergreen

RESPONDING to demand for longer duration itineraries, **Evergreen Tours has** bolstered its South America program by developing nine new trips and will enter Bolivia for the first time in 2016.

The just unveiled guide of premium touring and cruising options has been beefed up by 16 pages to a hefty 68.

Speaking with **TD**, Evergreen Tours gm

Angus Crichton (right) & product manager Justin Ewin said the new 26-day South America Revealed itinerary has been built to cater for customers seeking to "see and do everything" and features five three-night stays.

The in-depth itinerary includes the standard 'must see' sites of the Sacred Valley and Machu Picchu (which is visited on back-to-back days to thoroughly immerse pax) as well new elements for 2016.

In La Paz, Bolivia guests have a new You're Invited experience: ringside seats to watch a Cholitas wrestling show, available exclusively to Evergreen Tours.

The trip explores Colca Canyon



(known for its condors) and the picturesque town of Arequipa.

For time-sensitive travellers, a shorter duration 17-day Andean Explorer trip has been developed. It includes a visit to the Bolivian side of Lake Titicaca by hydrofoil, also exclusive to Evergreen.

The trip leads in at \$6,345ppts (including early booking and early payment deals) & can be combined with an Agua Expeditions Amazon cruise and a Galapagos Cruise.

The program also offers Holland America Line ocean cruises.

An earlybird companion fly free deal (including taxes) is available when booking two people on any 20 days or longer tour.

More at evergreentours.com.au.

Versace hotel opening

THE ultra-luxurious Palazzo Versace Dubai will open before year's end, the ceo of developer Enshaa confirmed last weekend.

Raza Jaffer is reported saying in Arab media, the often delayed project will begin welcoming guests "within the next 90 days".

The Palazzo Versace Dubai was initially slated to open in 2008.

It is located withing the Culture Village on Dubai Creek, about 10 minutes from Burj Khalifa and Downtown Dubai.

The property will comprise 215 suites, a day spa & restaurants and 169 residences.

WestJet Plus launch

CANADIAN carrier WestJet has launched its new 'Plus' product on all Boeing Next Generation 737s.

Passengers seated in Plus enjoy extra legroom and elbow room, with the middle seat in the class blocked and soon fitted with a new middle seat console.

'Plus' customers will also receive added services such as hot towels as well as upgraded meals and greater booking flexibility.

More at westjet.com/plusfare. MEANWHILE, WestJet will make a "major route announcement" today in Calgary of a new nonstop service to launch in May.

More details in TD tomorrow.



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Six Continents class action settlement

PEOPLE who were in California and phoned one of a number of properties within the network of hotelier Six Continents Hotels Inc could receive money in a Class Action Settlement.

A proposed US\$11.7m class action settlement has been reached in a lawsuit claiming Six Continents Hotels recorded and monitored telephone calls of persons who rang toll-free reservations & customer-service lines, without having been told their conversation may be recorded and monitored - which is a violation of California law.

The incidents allegedly occurred between 01 Mar 2011 and 18 Jul 2012, when people called either Priority Club Rewards, Holiday Inn, Holiday Inn, Hotel Indigo, Express, Crowne Plaza Hotels & Resorts, Candlewood Suites, InterContinental Hotels & Resorts and Staybridge Suites.

Eligible class members who submit a timely claim may receive between US\$100 and US\$5,000.

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This week, Switzerland Tourism is giving away a funky Swatch watch valued at \$75 to one lucky agent. At the end of the four-week competition (24 Aug - 18 Sept), the agent with the best answers over that time will win the ultimate prize hamper comprising a Victorinox suitcase, a beanie, mittens and flip-flops, valued at \$900. Don't miss out!

Steeped in centuries of history, visitors are constantly impressed with the Roman ruins, castles and churches that pepper the region. Combined with a rich art, food and wine culture, a visit here is like taking a step back in time.

To win the watch have the best answer to all the questions. Send all of your answers to switzerland@traveldaily.com.au

What languarge region of Switzerland does the Lake Geneva region belong to? a) Italian, b) German, c) French

> **VAUD** Lake Geneva Region

First with the news

Tuesday 15th Sep 2015

Beyond freeze prices

BEYOND Travel is offering a price freeze guarantee on FIT bookings for travel through to Aug 2016 when deposited within 14 days of receiving the quote.

Marketing manager Bryce Crampton said the company "hopes the offer assists agents to secure early bookings with a simplified secure process".

Japan DFAT advisory

DFAT has advised Australians to stay clear of Mt Aso in Japan, follow the advice of local authorities and comply with any evacuation orders, after a large eruption yesterday which has produced large plumes of smoke and ash in the area.

Airbus A320 factory

AIRBUS has opened a US\$600 million airliner factory plant in Mobile, Alabama to help deliver A320-family aircraft.

Airbus plans to deliver 50 A320family jets a month by 2017, up from 42 currently & is considering lifting that to 60 or more.

Super 15 tipping winner awarded



EY adds fare tool

ETIHAD Airways says it plans to accelerate international bookings growth by implementing the 'Amadeus Fare Families' tool in indirect channels.

Using the tool, EY will brand and differentiate its products and services by showing the full value of each packaged fare on all its retailing interfaces.

Amadeus says providing clear descriptions on service characteristics and terms & conditions will create a greater transparency in the shopping process, better equipping agents to upsell from one fare family to the other.

KETKAN Photnikorn has been named the grand prize winner of the Travel Daily Super 15 Rugby Tipping Competition.

Photnikorn was all smiles this week when Emirates sales executive Michael Heath (pictured) presented her with the grand prize - two tickets to visit the hub of Emirates in Dubai.

Caledonia visitors rise

AUSTRALIANS have taken the top spot for visitors to New Caledonia, with the monthly tourism figures for Jun reporting a 41.2% increase on last year.

Australia has a 27.9% share over France, Japan and New Zealand.

Do you know your **Cultural Purists?**

From inspiring to arriving, 'Future Traveller Tribes 2030' reveals the next-gen of travellers—six tribes defined by motivation with actionable insights for tailored travel.

Benchmarking enjoyment by authenticity, **Cultural Purists** travel to be immersed in unfamiliar cultures.

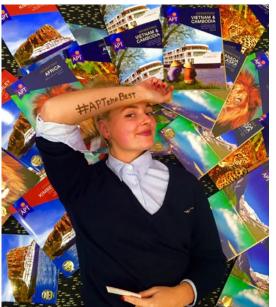
Talk to Amadeus today to find out more!

Which Traveller Tribe are you? Read our trend report and take the guiz at amadeus.com/tribes2030





APT hashtag incentive winners



In-room virtual reality

GUESTS at Marriott Hotels will

be able to experience immersive

virtual "postcards" without going

outside of their room as part of a

Dubbed "VRoom Service", the

technology has been introduced

Systems can be hand-delivered

to rooms and virtually transport

guests to Kenya, China or Chile.

The system is being trialled at

two Marriott hotels in London &

New York before a wider rollout.

by Marriott in partnership with

new virtual reality offering.

global tech giant Samsung.

winners of APT's two incentives for Sep have been announced, with Scarlett Trewavis (pictured) from FC Watergardens the first winner of APT's #APTtheBest incentive.

THE first two

Trewavis will receive an all inclusive luxury Mekong cruise as reward for her picture and entry. The winner

for APT's travel agency incentive -

which grants automatic entry into a special weekly draw for each and every APT booking made and deposited in Sep - is helloworld Camberwell, which will receive a \$1,500 APT marketing voucher.

The #APTtheBest incentive campaign and photo competition runs until 30 Sep.

To enter the photo competition, agents need to take a photo incorporating #APTtheBest and send it, along with a 25 words or less explanation as to why they think APT is the best, to competitions@aptouring.com.au.

Serko adds function

SERKO has integrated content feeds from Expedia, Wotif and Booking.com in an attempt to tackle users who book flights but not accommodation.

The new functionality prompts users that require a hotel as part of their trip to provide a reason why they don't need one and gives them the option to return to the booking workflow and search inventory.

Darrin Grafton, ceo Serko said the tool will help reduce compliance burden for corporates.

Sunrise visits Canada

SUNRISE will broadcast its weather crosses from Mendocino, California tomorrow morning as part of the show's Five Countries in Five Days campaign (TD Wed).

On Thu, Kochie and Sam will be stationed at Niagara Falls, while weather reporter Edwina will be experiencing elements of the Calgary Stampede in Alberta.

CZ boosts Vancouver

CHINA Southern is bolstering capacity on the Vancouver route from its Guangzhou hub, with the carrier upgauging its current daily Boeing 787-8 operation to 777-300ERs, effective 27 Mar.



Tuesday 15th Sep 2015



WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US\$0.71

ASTHE old saying goes, a change is as good as a holiday, even for the Australian dollar.

Last night's seismic shift in the Prime Ministerial ranks in Canberra has sent the AUD to its highest point of the month so far against the US greenback.

In fact, the AUD was the best performing major currency overnight.

Wholesale rates this morning:

US	\$0.712
UK	£0.461
NZ	\$1.127
Euro	€0.629
Japan	¥85.83
Thailand	ß25.681
China	¥4.536
South Africa	R9.609
Canada	\$0.944
Crude oil	US\$44.63



Happy selling!

Visit agents.etihad.com for the full itinerary and terms and conditions.

Offer is valid for bookings until 30 October for travel between 15 September 2015 and 31 May 2016 to qualify.

Tahiti and Monaco, what a combo!

FRENCH Travel Connection hosted a fabulous soiree at Sydney's Langham Hotel last week, with the event organised in conjunction with Monaco Tourism, Tahiti Travel Connection and Tahiti Tourisme. The guests were taken on a journey to Tahiti and Monaco, through gastronomy, imagery, presentations and great entertainment. A quartet from the Sydney Symphony Orchestra appeared courtesy of Principal Partner

First with the news Tuesday 15th Sep 2015

LEFT: Alison Roberts-Brown

from VisitMonaco; Brad

McDonnell, Entire Travel Connection and Robert Thompson, Tahiti Tourisme. **BELOW:** Alison Linn, French **Travel Connection sales** manager with Benjamin Massi, French specialist consultant and Julianne Gazal-Rizk, TravelManagers.

rave

Emirates, while beautiful Tahitian dancers gave an amazing rhythm to the night which was attended by partners from all around the world including Air Tahiti Nui, Fairmont Hotel Monaco, SBM, St Regis and Sofitel.

Highlights included details of the new French Travel Connection 2016 brochure from FTC product manager Sophie Meunier, along with the exclusive FTC "Passport to Monte Carlo" offer of free helicopter transfers and free attraction entry in Monte Carlo with any three night booking.

Attendees were also told how agents can create their own account on the Tahiti Travel Connection website and create PDFs with their own logo, phone number and names for their clients, plus a host of value-adds for visitors to Tahiti.

"When you arrive in Bora Bora, the lagoon is so blue that it hurts your eyes (le bleu qui fait mal aux yeux)," according to Lea Granado, TTC Product and Marketing Manager, with incentives for both Monaco and Tahiti bookings also launched.



ABOVE: Entire Travel Connection's Brad McDonnell with Tim Harrowell of Emirates.

BELOW: Koji Ito, Fairmont Hotel Monaco; Sophie Meunier, French Travel Connection and Terry Wengdal, Jetset Rose Bay.



BELOW: Sophie Ducroix from SBM with Alison Roberts-Brown, Visit Monaco.







BELOW: The Tahiti Travel





ABOVE: Alex Fayan and Lea Granado, Entire Travel Connection.

RIGHT: A string quartet from the Sydney Symphony Orchestra entertained guests.



RIGHT: Alex Fayan and Sophie Meunier, FTC.







AFTA update

From AFTA's chief executive, Jayson Westbury

DEJA Vu comes to mind given the events overnight with the change of Prime Minister from Tony Abbott to Malcolm Turnbull. I mean, nobody is surprised about this as it has been building from the beginning of the year and it was always likely that this session of parliament would be the time to act if that was to be the way things were

to go. As it turns out the change has happened, the TV morning shows, news, talk back, newspapers and all other media outlets have a field day for the next few days and the country looks like a laughing stock to the rest of the world. Four Prime Ministers in three years with one election.

There well may be some merit in the US system as the person elected by the people for the people have a mandate for four years, no matter how much the party doesn't like them or in fact the people don't like them. Nevertheless the Australian system of politics allows this type of change to occur and it is now clear that it does not matter whether it is Labor or Liberal, both have the capacity and tenacity to take a scalp.

All that aside, for the travel industry one thing that remains constant is that Julie Bishop will clearly remain as the Foreign Minister, which for AFTA and the travel industry is an important point as we have spent considerable time working with Minister Bishop and her office on a range of important matters that impact the industry. As for the other portfolio positions upon which we interact, we will need to wait until the end of the week possibly to find out who will be who in the zoo. The advocacy schedule that AFTA has in Canberra is broad and we interact with many of the staff and Ministers across a broad range of issues, so no matter who ends up in which spot, I remain confident that our contacts and policy advocacy will continue to be successful over the remainder of this term of government. Lastly, there is no doubt that this change is going to make the election, whenever it is called, very interesting.

Syd ADR up over \$200

AVERAGE daily rate for Sydney hotels climbed above the \$200 barrier to \$203.38 for the month of Aug 2015, according to new monthly data from STR Global.

Room supply levels remained fairly stagnant, up only 0.9%, and was outstripped by demand, which grew 2.1%.

Yield among Sydney properties also performed strongly, with Revenue Per Available Room up 10.3% to AUD\$175.23 each.

TF online experience

TWO new niche tabs promoting industry listings and special offers will be rolled out on Tourism Fiji's official website as part of a shakeup of the www.fiji.travel platform.

Under the changes, users will be able to more easily view major events taking place in Fiji and view associated special offers.

Virtual tours showcasing areas in Fiji will also be rolled out in a future site enhancement.

QF offers Masters trip

QANTAS Frequent Flyer has launched a new promo offering a chance to win a trip to the 2016 US Masters golf tournament at Augusta National in Georgia.

Entries are awarded to new signups of the Qantas Golf Club offshoot, with the prize including return flights, seven nights accom, five days Masters entry and more.

Qantas Golf Club allows members to earn frequent flyer points through tee time bookings at over 100 courses and more.

QR Scandi upgauge

INCREASING demand in the Swedish, Danish and Belgian markets has led Qatar Airways to increase its flight frequencies into three of the region's capital cities.

Effective 01 Dec, direct services from Doha to Stockholm will grow from 10 to 13 weekly, with Copenhagen upgauging from 11 to double-daily and Brussels, up from seven to eight each week.

TAT smiles at tourism

A FRIENDLY new logo featuring a traditional Thai Kanok 'smile' has been rolled out by the Tourism Authority of Thailand as a refreshed public branding.

The TAT says the new logo is emblematic of the hospitable welcome afforded to tourists from around the world touching down in Thailand for their holidays.

Incorporating the term "Amazing Thailand", the logo (pictured) uses the A's as eyes in the smiling face image.



TAT added that "all letters in the logo are designed to look contemporary while their curved legs add a soft touch to the logo".

The new emblem will be utilised in all destination marketing in the Aus/NZ region going forward.



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Half off restaurants

TRIPADVISOR has kicked off 'Restaurant Week' as part of its recent acquisition of the Dimmi table booking portal (TD 20 May).

Dining discounts of up to 50% off food prices at a number of high-end Sydney restaurants and cafes are now available, with the promotion running until 27 Sep.

Wizz Air firms order

AIRBUS has firmed up a deal with Hungarian low-cost carrier Wizz Air for 110 A321neo aircraft placed earlier this year at the 2015 Paris Air Show (TD 22 Jun).

The order, worth US\$13.7 billion at list prices, includes an option for a further 48 Airbus planes.



WIN WITH INSIDER JOURNEYS

This month Travel Daily and Insider Journeys are giving away a trip including return economy class airfares, 3 nights in Saigon, Cu Chi Tunnels tour & city tour, Mekong delta tour, 2 nights in Siem Reap, tour of temples of Angkor by Tuk tuk and return airport transfers.

Insider Journeys (formally Travel Indochina) has been operating Small Group Journeys and tailor-made holidays to Asia for 22 years. Insider Journeys' idea is simple- to explore and share the essence of Asia's culture, natural beauty, cuisine and, most importantly, its people.

Answer each daily question correctly and have the most creative answer to the final question to win. Send your answers to insiderjourneys@traveldaily.com.au

Q11. Which river between Vietnam and Cambodia does the luxury boutique cruise, the Jahan, sail?

Travel Daily is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry sign up at www.traveldaily.com.au.

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Would you prefer to work close to home? We have some sensational roles that will see you working close to home and kissing the city commute goodbye! These well-known travel companies now require superstar consultants to join their teams and service the repeat and referral clients of the offices with their high end leisure bookings. These roles will see you working exciting hours and be paid a top end salary. Don't wait another minute, secure your new role today and never look back. Min 2yrs international consulting exp req'd.

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Travel experts in Adelaidel We are now accepting expressions of interest for these spectacular upcoming roles. This travel company will see you moving away from face to face sales and into a role where you will service a variety of clientele via phone and email. With a fantastic team atmosphere and a high base salary, you can finally move away from the time wasters and into retail bliss! If you have at least 2 years international consulting experience then we want to hear from you. Apply today and never look back!

THE MORE THE MERRIER GROUPS TRAVEL CONSULTANT NORTH SYDNEY – SALARY PACKAGE UP TO \$60K OTE

This leading global agency has a specialised groups team who is searching for their next specialist to join their growing team. Design all aspects of exciting worldwide packages, from family holidays to weddings to club tours. Create bespoke all-inclusive packages; using your knowledge & creativity to develop unique itineraries. Regain your work/life balance with M-F only & an office close to home. If you have min 2 years' exp inc groups, solid airfare knowledge, passion for travel & go-get attitude.

TICKET TO BE THE PRODUCT OF YOUR SUCCESS! CRUISE AIRFARE & PRODUCT SPECIALIST SYDNEY – SALARY PACKAGE UP TO \$60k

This pioneering Cruise Agency requires an airfare specialist who has exposure or wants to break into product. Construct detailed fare itineraries, issue tickets, handle reissues, refunds and special requests. in addition, you can enjoy creating new cruise packages, including flight, accom & tours, using your product wisdom! This varied role will continue to stretch & develop your skills. Do you have min 2 years ticketing & pref product exp, GDS skills, & a love of cruising? Then apply to enjoy M-F only, famils/inspections & break into product!

ARE YOU TOP OF YOUR CLASS? CORPORATE TRAVEL SPECIALIST EASTERN SUBURBS – SALARY PACKAGE DOE

This boutique agency is searching for a Senior Corporate Consultant to manage their specialised portfolio. Reserve intricate domestic & international itineraries to unusual destinations, including flights & land products. Provide superior customer service to build lasting client relations. If you have min 3 years corp exp, solid GDS, airfares & ticketing skills, you will receive a top salary plus bonuses, M-F only & free parking so avoid the long commute to work. Apply now to reap corporate perks for travel experts.

PAVE YOUR WAY! TRAVEL CONSULTANTS BRISBANE CBD – UP TO \$45K PKG + \$\$ BONUSES

Here's your chance to join a growing and innovative company that is really going places. Forget about chasing up missing passport details, docs and admin as you'll have a support team there to handle it all for you. All you need to worry about is consulting and planning the itinerary of your clients dream. Plus you'll be rewarded with a strong base salary + \$\$ incentives, free cruises and a real work/life balance. All you need is a min 2 years travel consulting experience, proven sales skills and a positive attitude.

THE BEST CORPORATE ROLES ARE IN PERTH CORPORATE TRAVEL CONSULTANTS PERTH – SALARY PACKAGE TO \$80K+

Have you ever wanted to work in corporate travel? There are so many opportunities now for experienced travel consultant to take the next step in their careers, you would be crazy to miss out. Move away from face to face travel and deal directly with corporations. Book interesting and intricate itineraries and construct airfares to match your client's requests. The sky is the limit! So if you think it is time to make a change in your career then contact AA Appointments today as these roles won't be available for long....







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Cristina Gines

Inbound Operations Team Leader - Sydney

- Great company benefits!
- ► High end Inbound Agency
- ► Salary \$70K + super neg doe

A reputable, stable and well-established Inbound Travel Agency located in the heart of the Sydney CBD. Boasting high staff retention and a unique luxury product range. They are seeking an experienced Supervisor/ Team Leader to nurture, support and oversee this small, experienced, specialist team.

In addition to leading the team you will be utilising your excellent knowledge of Australian luxury domestic product to service their VIP, high-end repeat clients.

This agency specialises in FIT itineraries in western hemisphere markets. They have an excellent reputation among their clients & possess a large repeat client base.

If you are looking for a change of scenery and feel you have excellent people skills and strong knowledge and experience handling domestic product, then don't miss out - apply today!

Call Cristina or click here for more details

Inbound Groups Specialist - Melbourne

- ► Inner suburbs of MEL
- Group sizes of 10 to 150 pax
- Salary negotiable based on experience

This position is with a highly respected tour operator. They are well established & are seeking an experienced Groups Consultant to join their team of inbound professionals.

Call Ben or click here for more details

Travel Accounts & Administration Assistant

- ► Located in Sydney's CBD
- Stable Retail Travel Agency chain
- Analytical position

Suitable for someone with travel agency accounting exp familiar with month end reporting, credit card reconciliation (Tramada), invoicing and processing refunds & payments.

Call Cristina or click here for more details

Airfares Specialist - Sydney

- Work for a leader in the cruise industry
- Variety plus in this diverse role!
- Excellent salary to \$55K + extras

Are you an Airfares and Ticketing specialist looking for a new challenge? Source the best airfares for the res team whilst loading and managing cruise products.

Call Cristina or click here for more details

Travel Groups Co-ordinator - Sydney

- ► Monday to Friday
- ► Inner West Sydney
- Salary up to \$50K +

Specialising in educational & sporting tours to predominantly international destinations, this is an operational and logistical role arranging all land content & documentation.

Call Sandra or click here for more details

Ticketing Specialist - Sydney

- Monday to Friday No Weekends!
- ► Highly regarded and reputable company
- ▶ \$55k + super

In this role you will facilitate and prepare all air tickets & travel itinerary documents as well as ensure all fares are accurate and ticketed to deadlines. Amadeus CRS preferred.

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