



Travel Daily

First with the news

Wednesday 16th Sep 2015

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QF Married flight focus

QANTAS is introducing a new Revenue Management system that is set to see flight availability through the GDS "more aligned with customer journeys".

The revised system looks at customer demand on QF's flight network differently to previous processes and is now based on the traveller's complete journey between Origin and Destination.

For agents, the implementation of the new Revenue Management system will see use of Marriage Flights expanded and able to be linked at the time of booking or after the sale of multiple connecting flight segments.

Married Flights are effectively 'locked' together, unable to be flown or changed independently.

Married segments will include domestic-to-domestic connecting

flights within 6hrs, int'l-to-int'l connecting flights within 24hrs, int'l to domestic (& vice versa) connecting within 24hrs and up to 72hrs for Dubai connections.

Codeshare services & interline connections are excluded.

Should one segment need to be changed or cancelled, both need to be cancelled to allow rebooking, Qantas advises.

Agents are alerted that they may find differences in booking class access between general availability versus PNR availability, and that changes to existing bookings must be done via the PNR, not general availability.

PNRs with Married Flights will be identified with an 'MSC' tag (or similar) in the GDS.

Qantas advises the new system will be progressively rolled out between now and late 2015.

CLICK HERE for more details.

Today's issue of TD

Travel Daily today has eight pages of news and photos, plus full pages from: (**click**);

- AA Appointments jobs
- Travel Trade Recruitment
- Oceania Cruises
- JITO

Oceania extension

OCEANIA Cruises has extended its offer of a US\$200 shipboard credit per stateroom on any new sailing booked before 30 Sep.

For more details, see **page 11**.

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South new TA chair

TOURISM Australia md John O'Sullivan has welcomed the confirmation of Tony South as the organisation's new chairman.

"He is well-respected & will bring a wealth of industry experience to the role," O'Sullivan said today.

Renewed call for Tourism

BARELY hours into the Turnbull era in federal parliament, calls for the tourism portfolio to return to the Federal Cabinet were issued by Tourism & Transport Forum chief executive Margy Osmond.

Matters involving tourism come under the Trade and Investment portfolio handled at present by Trade and Investment Minister Andrew Robb.

In congratulating Malcolm Turnbull on his designation as the new Australian Prime Minister, Osmond yesterday urged him to "recognise the vital role tourism plays as an economic driver".

"As an industry that employs nearly 1 million people and

generates \$100 billion in economic activity, 'Tourism' deserves to be acknowledged in cabinet," Osmond said.

The TTF referred to overseas rivals such as NZ, the United States and Canada which have made tourism a national priority.

"On the raw numbers, the sector is performing fairly well. But with the right policy settings in place, it could be doing so much better, which in turn would generate more economic activity and jobs," Osmond added.

Her comments were echoed by Australian Tourism Export Council (ATEC) ceo Peter Shelley, who told **Travel Daily** he agreed that tourism deserved the recognition of a Ministerial position dedicated to its advancement.

"This is about tourism as a \$33.4 billion export industry with a 10% annual growth rate," Shelley said.

"How many other industries are contributing that much to our economy and getting such little recognition in Government?"

Fullerton for Sydney

SINGAPORE'S Pontiac Land Grp has won approval to redevelop the Sandstone buildings in Sydney (**TD** 28 Aug), with the firm planning to invest up to \$300m into the site which will include a Fullerton Hotel, *The Australian* reports.



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Aus US visits falling

DESPITE numerous suggestions that the falling Australian Dollar is failing to impact the number of Aussies travelling across the Pacific, figures released by the US Department of Commerce seem to contradict the claims.

According to the US authority's latest int'l visitor data, arrivals from Australia for the month of Mar fell 4% compared to the corresponding month in 2014.


Aussie visitors numbers for the first quarter are down 3% on the same time last year.

Overall, the US welcomed 16m international visitors between Jan-Mar, up 183,000 (1%), fuelled by double digit growth from China (19% up) and South Korea (16%).

Kenya VOA OK again

KENYA has reversed a decision to phase out its Visa on Arrival program (**TD** 26 Aug), while the new e-visa process continues to be implemented.

President Uhuru Kenyatta said manual applications would now continue to be accepted so as not to deter last minute visits.



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Australia top ten for France

OFFICIAL figures released yesterday by the Atout France have seen Australia become the country's tenth largest market - just behind China in terms of visitor numbers.

Revealed by the organisation's local head, Patrick Benhamou at a Sydney event (see page 5), the 2014 figures saw 1,252,500 Australian arrivals in France, along with a total spend of 800 million Euros.

Australians have shown themselves to be a key market for France, staying about nine nights on average, Benhamou said.

With France having three times the population of Australia, and about 100,000 French visitors down under last year, he said that means Australian travel to France is about thirty times the level of the other direction.

MEANWHILE, also at the Atout France function, Deborah Alampi from Air France unveiled the

carrier's new 777 lie-flat Business class seat which is on display for the next few days in the lobby of the Sydney Sofitel Wentworth.

Air France has also recently extended its codeshare pact with Delta Air Lines, providing an alternative AF route to Europe via Los Angeles on DL metal, with the new seat available onward from LAX to Charles de Gaulle, Paris.

AF offer more than 300 weekly flight options from Australia to Paris via a range of gateways including Jakarta, Shanghai, Singapore and Tokyo as well as Los Angeles, Alampi said.

Final Centara winner

LISA Clarke of Clarke & Turner Travel Associates in Adelaide has been named as the final winner of the Centara Ambassador comp.

She has won four nights at Centara Villas Samui and four at Centra Coconut Beach Resort.

P&O signs up Hansel

HOLLYWOOD star Owen Wilson has teamed up with P&O Cruises to star in a series of short films promoting its two new ships *Pacific Aria* and *Pacific Eden*.

See tomorrow's edition of *Cruise Weekly* for more details on the short film trilogy.

New Rottnest accom

PRELIMINARY enquiries for new lodging proposals have been received by the WA Government following an investment in land management on Rottnest Island.

A \$6 million improvement to a wastewater treatment plant near sand dunes at Pinky's Beach has opened up the land, located next to an existing campground and championship tennis court block.

WA Tourism Minister Kim Hames hinted the site would be ideal for a 'glamping' style operation, with the state government having spent \$5 million in land upgrades on Rottnest Island since 2012.



Window Seat

THE plane wasn't the only thing "touching down" when a cabin crew member on a Norwegian flight brought attention to some new 'Mile High' club members.

After a routine service from Paris to Stockholm landed in the Swedish capital, the flight crew got the whole plane talking by congratulating an amorous couple overheard in the act in the plane's bathrooms.

According to one passenger, the crew member wished to send his "best wishes of happy reproduction" to a couple who opted for some inflight action.

The pilot followed the call and subsequent murmuring with a simple "Welcome to Sweden".

The airline confirmed the crew had learned of the activity but that it did not cause any disturbance to other guests.



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The
HAWAIIAN
ISLANDS

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Sep travelBulletin out now

TRAVELBULLETIN

subscribers across the country now have the latest issue in their hot little hands, with an in-depth examination of the rapidly evolving travel insurance sector featuring.

The Sep edition also includes features on Europe and UK travel just in time for earlybird season, as well as the Middle East, China, Hong Kong and Macau and ocean cruising.

Analysis of recent developments including the stunning Flight Centre ACCC appeal win, changes within Emirates and the return of touring to Nepal is complemented by *travelBulletin's* usual strong line-up of commentators including AFTA chief executive Jayson Westbury, new CATO chairman Dennis Bunnik and Linda Gaunt from Meetings and Events Australia who has contributed to



the *Business Events News* pages in the issue.

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Chile aviation strikes

LAN Airlines is advising pax on tomorrow's flight LA801 from Auckland to Sydney and its return service LA800 from Sydney to Auckland and on to Santiago to expect delays as a result of a 24hr strike at airports in Chile.

All domestic flights operated by LAN and sister carrier TAM were cancelled yesterday due to the stop work, as well as some international flights to and from Santiago until 11:59pm.

The oneworld carrier's website currently features a list of 17 rescheduled flights, which includes LA800 and LA801.

For more details, [CLICK HERE](#).

Encore keel laying

SEABOURN has officially laid the keel of its new ultra-luxury vessel, *Seabourn Encore* at a ceremony at the Fincantieri shipyard in Marghera, Italy.

Encore is the first of two ships coming in the next three years.

Milan hotels priciest

AVERAGE rates from €135 per night have seen Milan ranked as the most expensive city in Europe for hotel accommodation, according to *TravelMag.com*.

The annual poll surveys 40 popular cities based on rates in Sep which is traditionally the busiest period in the region.

Milan playing host to Expo 2015 until the end of next month also helped to inflate peak rates by as much as 25%, the portal found.

Stockholm and Munich were ranked in second and third place.

Marriott Africa boost

TWO new Marriott branded properties will be developed in the South African capital city of Johannesburg as part of a deal between Marriott Worldwide and The Amdec Group.

The 150-room Johannesburg Marriott Melrose Arch will also feature an Executive Apartments wing with 200 residences.

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WestJet LGW routes

SIX new routes between Canada and London Gatwick will be rolled out by low-cost carrier WestJet in mid-2016, its first non-stop services to the UK capital.

Announced overnight, the new routes will operate from Toronto, Vancouver, Calgary, Edmonton, Winnipeg and St John's, with fares priced from CAD\$199.

"Canadians have been paying far too much to fly to Europe for far too long and today, as we have throughout our history, we're going to fix that," said WS exec vp commercial Bob Cummings.

A total of 28 weekly flights will operate across the Atlantic, including at its peak, six weekly services from Vancouver to LGW.

All flights will operate overnight from Canada to London.

Universal China build

BEIJING will become the third location in Asia for a Universal Studios theme park after the media tourism brand signed a deal with a Chinese consortium.

Already 13 years in the making, the 400-hectare park is scheduled to open in the eastern Beijing district of Tongzhou in 2019.

The park will feature the first self-branded Universal hotel, with future space allocated for a second park and a water park.

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Quest Port Adl build

SOUTH Australia Premier Jay Weatherill was on site yesterday for the official turning of the sod ceremony for Quest Apartment Hotels' new Port Adelaide site.

Quest Port Adelaide will offer 103 units, a mix of studio, one-, two- & three-bed apartments, a conference room & gym.

Weatherill said the project is a "significant step" towards the transformation of Port Adelaide into a "more vibrant precinct for locals and visitors".

Accompanying Weatherill at the ceremony was Quest Apartment Hotels gm brand Tony Gauci.

The \$25 million development is being built on Nelson Road and is slated to open in Sep next year.

Carlson meetings app

A NEW smartphone app aimed at supporting all planning aspects of meetings has been launched by CWT Meetings & Events.

Available for iOS and Android devices, the app must be linked to an existing meeting or event listed in the CWT database.

Awesome time in Fiji for STA



Tassie Spring promo

TOURISM Tasmania's ongoing Spring 'Go Behind the Scenery' campaign has been revived for a sixth season, aiming to lure mainlanders to the Apple Isle.

The seven-week campaign will air on free-to-air channels & Foxtel on the eastern seaboard.

About \$3.5 million has been invested in the promotion, which will extend to print and digital ads, steering viewers to the 'Go Behind the Scenery' micro-site.

The portal features Tassie video stories, sample itineraries and a collection of holiday packages.

To view the video, **CLICK HERE**.

ABOVE: Interacting with sea creatures, acquiring a taste for kava and learning about remote Fijian villages were the tasks for these STA Travel agents - all top sellers of Awesome Adventures Fiji and Virgin Australia product.

Pictured above at Botaira Beach Resort in the Yasawa Islands, from left in the back row is Cory Scott, Lili Perez, Shirley Mai, Anthony Favelle, Virgin Australia; Isabella Hazelman; Tessa Ball and Richard Carrick, Awesome Adventures & Allyce Balderston, Melbourne.

Front row: Asha Thomson, Elizabeth Croft, Christine Voon, Monash Clayton & Kaila Zeeman.

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Use the hotel safe

IN RESPONSE to an article on *news.com.au* regarding security concerns of hotel safes, InsureandGo has advised travellers to continue using hotel safes to ensure they are covered in the event of theft.

Julius Paramour, operations manager, InsureandGo says their insurance policies will cover goods stolen from a safe in the hotel room, as long as the safe has been locked properly.

2 AccorHotels for Iran

ACCORHOTELS says it will become the first international hotel group to launch in Iran, following a deal which will see the Novotel and ibis brands enter the market.

The new hotels – Novotel IKIA and ibis IKIA – are connected to the main terminal of Imam Khomeini International Airport and scheduled to open in Oct.

The deal with hotel owners, Ziggurat Tourism Development, will take effect next month.

737 MAX takes shape

BOEING has started final assembly of the first 737 MAX 8 and is on track to roll out the first aircraft by the end of the year and fly it in early 2016.

Southwest Airlines will receive the first 737 MAX in 3Q 2017.

Singapore Uncovered roadshow

SINGAPORE Tourism Board kicked-off the first of its 'Singapore Uncovered 2015' roadshows in Sydney last night, with more than 200 travel agents and suppliers in attendance.

The evening provided an opportunity for guests to engage with almost 20 Singapore partners, attractions, tour providers & hotels.

Speaking to **TD**, exec director John Conceicao said agents are crucial for the STB, with 65% of Australians booking Singapore trips via a travel agent.

In 2014, 1.074m Aussies visited Singapore, with the Singapore Grand Prix attracting 10,000 - the number one foreign market for visitor arrivals to the race.

Conceicao explained the focus is no longer about the race, but the concerts held off-track which are attracting this increase in visitors.

This weekend marks the eighth Singapore Grand Prix, with this year's performers including the likes of Bon Jovi, Pharrell Williams and Spandau Ballet.

In 2015, culture is also a key



focus for Singapore.

The Pinacothèque De Paris - a museum that exhibits artwork from private collections - opened in Jun and Singapore's National Gallery will open 24 Nov.

The popular 'Christmas in the Tropics' at Orchid Road will also return this year, celebrated with a focus on shopping, entertainment and a major illumination of Christmas lights.

"There are some really great airline and accom deals on offer right now, making Singapore an attractive destination for Australians...we have even noticed an increase of visitors from Perth who choose to spend a long-weekend here," he added.

STB says it recognises the importance of travel agents and will continue to invest and engage with them by offering the relevant training and tools, roadshows, incentives and families.

The Singapore showcase continues to Melbourne tonight & concludes in Perth tomorrow.

Conceicao is **pictured** with STB's Michelle Alice Thoo at the Museum of Contemporary Art.

RJ and TK join forces

ROUTES between Jordan and Turkey will now run as codeshare operations for both Royal Jordanian & Turkish Airlines under a new agreement signed.

Effective as of 21 Sep, the carriers will offer flight numbers of the other carrier on services linking the two countries such as Amman and Aqaba to Istanbul.

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Gatwick guarantee

GATWICK Airport has unveiled a new service where passengers can book connections between budget carriers and full service airlines in a single transaction.

LGW's new 'GatwickConnect' provides a guarantee (priced from £27.50) to offer a connecting flight if the first service is delayed.

GatwickConnect may offer a hotel and food voucher as further compensation - full details [HERE](#).



Win a SWATCH watch

This week, Switzerland Tourism is giving away a funky Swatch watch valued at \$75 to one lucky agent. At the end of the four-week competition (24 Aug - 18 Sept), the agent with the best answers over that time will win the ultimate prize hamper comprising a Victorinox suitcase, a beanie, mittens and flip-flops, valued at \$900. Don't miss out!

Steeped in centuries of history, visitors are constantly impressed with the Roman ruins, castles and churches that pepper the region.

Combined with a rich art, food and wine culture, a visit here is like taking a step back in time.

To win the watch have the best answer to all the questions. Send all of your answers to switzerland@traveldaily.com.au

Is food and wine a major feature of the Lake Geneva region?

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Lake Geneva Region

Travel Daily

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HLO pop-up takes off

A SELF-SERVICE helloworld branded kiosk positioned at Pier B at Sydney Int'l Airport is generating demand as expected.

Helloworld.com.au ceo Jeremy Reitman said the counter captures lots of interest from travellers, especially on flights with Qantas, British Airways, Malaysia Airlines, Cathay Pacific & Japan Airlines - all of which use the pier.

Reitman added the kiosk further profiles the helloworld brand and key suppliers to thousands of travellers every day.

Its location (**below**) exposes the brand to approximately 262,000 travellers per month.

The trial pop-up kiosk runs for an initial three-month period.



Bunnik brox release

BUNNIK Tours has launched its 2016 Cruise & Tour program, with 13 itineraries through South & Central America and Europe.

Eight new trips have been introduced for 2016, including a tour of Norway & the Baltics and cruises along the Mediterranean.

A \$250pp early booking discount is offered for Europe bookings made by 18 Dec & South/Central America bookings by 22 Jan.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



New owners have invested in the 4.5-star **Daydream Island Resort and Spa's** restaurant Mermaids, which has undergone a refurbishment and is due to release a new menu designed by its newly-appointed executive chef. The 150-seat restaurant overlooks the Whitsunday passage and serves up Modern Australian cuisine. Following the refurb, it has taken on a boathouse theme.



The 486-room **Pan Pacific Perth** has unveiled 132 remodelled guestrooms and suites. The refurbished rooms incorporate LED interactive televisions, iPhone docking stations and high-speed internet connectivity into its design. The marble bathrooms in the guestrooms have been updated with new lighting features, fittings and amenities. A refurb of the lobby has commenced.



Abu Dhabi has a new hotel, with the opening of the 259-room **Capital Centre Arjaan by Rotana** offering two dining outlets, a Fitness & Wellness Club, massage suites and outdoor pool. 24 hour room service is available, along with five fully equipped boardrooms, which include new audio-visual equipment. The hotel is nearby the Abu Dhabi National Exhibition Centre and Yas Island.

Aug growth for HKG

PASSENGER numbers through Hong Kong Int'l Airport climbed 8.8% year-on-year for the month of Aug, official stats show.

The largest increases came from the Japan and SE Asia, with a total of 67 million pax recorded across just less than 35,000 flights.

SeaLink trading halt

LISTED Australian travel firm SeaLink Travel Group Ltd declared a trading halt session state this morning, "pending the release of an announcement".

The trading halt will remain in place until the announcement is released to the market or until normal trading on Fri 18 Sep.

BA bring First to SAN

FIRST class cabin service will be rolled out on British Airways flights from London Heathrow to San Diego from 27 Mar 2016.

Confirming the move overnight, BA said it would be replacing the existing Boeing 777-200 aircraft on the route with the slightly larger 777-300, adding 24 seats.

Palazzo Phantoms

TWO Rolls-Royce Phantom motor cars specifically created for the 5-star hotels, Palazzo Versace on the Gold Coast have arrived.

The cars have leather seats with the hotel's logo embroidered on headrests and a Gold inlay on the front passenger fascia.

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dusitD2 hotel Oman

DUSIT International and the Al Jarwani Group have inked an agreement to open a new 150-room dusitD2 hotel in Muscat, Oman, due in 2017.

Who's a lucky duck!?

THE inimitable Patrick Benhamou from Atout France yesterday hosted a lavish "East Side Story" lunch at Sydney's Sofitel Wentworth Hotel, showcasing the French regions of Alsace, Burgundy and Champagne.

Within easy reach of Paris by road or high-speed train, the "ABC" of destinations offers a host of experiences including delectable cuisine and world-class wine.

Aperitifs from Mumm Champagne were followed by a delightful Pinos Gris and then a robust Burgundy - all matched with foie gras, a Dijon mustard tasting and dishes presented by



delegates from the regions, many first-time visitors to Australia.

Highlights of the regions include stunning countryside, Christmas markets and thousands of kilometres of cycle paths.

Benhamou is pictured above with a character from the region and his favourite quacker.



WIN WITH INSIDER JOURNEYS

This month Travel Daily and Insider Journeys are giving away a trip including return economy class airfares, 3 nights in Saigon, Cu Chi Tunnels tour & city tour, Mekong delta tour, 2 nights in Siem Reap, tour of temples of Angkor by Tuk tuk and return airport transfers.

Insider Journeys (formally Travel Indochina) has been operating Small Group Journeys and tailor-made holidays to Asia for 22 years. Insider Journeys' idea is simple- to explore and share the essence of Asia's culture, natural beauty, cuisine and, most importantly, its people.

Answer each daily question correctly and have the most creative answer to the final question to win. Send your answers to insiderjourneys@traveldaily.com.au

Q12. Name the Small Group Journey which spends 15 days in Sri Lanka.

Telluride accessibility

GETTING to Telluride, Colorado will be easier in Winter 2015/16 following the addition of a number of new flights.

New flights to MTJ include New York-La Guardia on United, Los Angeles and Chicago on American Airlines, and Las Vegas with Allegiant.

Dallas/Fort Worth and Phoenix will also see major service jumps.

South Korea promo

SOUTH Korea is encouraging travel from abroad, seven weeks since the country was declared as MERS-free (**TD** 22 Jul).

Visit Korea Committee and Seoul Metropolitan Govt has partnered with GTA to run a mega-famil for 420 agents from China, Hong Kong, Indonesia, Taiwan and Thailand and a 'Korea Grand Sale' sale - **CLICK HERE**.

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Any applicants not responded to within 14 days have been unsuccessful.

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Street address: 4/41 Rawson St, Epping NSW 2121 Australia

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Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Editorial email:** info@traveldaily.com.au

Contributors: Matt Lennon, Jasmine O'Donoghue, Jenny Piper, Sarah Piper

Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au

Business Manager: Jenny Piper - accounts@traveldaily.com.au

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GET YOUR CORPORATE HAT ON!

SENIOR TRAVEL CONSULTANT

SYDNEY – CIRCA \$65K SALARY PACKAGE

Are you ready to take your career to new heights? Work for this Global TMC and move your career into the fast lane! This is a rare opportunity to work for one of the leaders in Corporate Travel Management. Working on a high profile account, you will effectively manage all their corporate travel needs, from quoting, booking, invoicing and everything in between. You will be working on 100% international itineraries where no two days will be the same. Min 2 years' experience, GDS & International experience. Apply today!

YOUR CHANCE TO WORK BEHIND THE SCENES

WHOLESALE CONTENT COORDINATOR

SYDNEY – SALARY PACKAGE circa \$55K + BENEFITS

Looking for a break into the Wholesale sector? As part of this leading wholesale company, your role will involve the implementation and maintenance of products into their in-house system Calypso. You will enjoy being part of this fantastic team, working closely with Suppliers and the Product department. You will be rewarded with unique and amazing staff rewards, staff incentives, ongoing support & career progression. Min 1 year industry experience, Calypso experience preferred & high attention to detail. Apply today!

CRUISING SEASON IS IN FULL BOOM!

TRAVEL CRUISE CONSULTANTS

SYDNEY – CIRCA \$60K SALARY PACKAGE

This fast growing international Cruise company are leaders in their field! They are looking for an exciting, knowledgeable consultant to join their friendly team. Your role will involve looking after key travel clients of this amazing brand, selling the extensive cruise product they have on offer as well as other ancillary products including add on hotels, tours, flights and independent travel. This fantastic company is committed to providing employees with ongoing training and benefits. Min 2 years & GDS experience. Apply now!

FLY INTO A NEW CORPORATE ROLE

CORPORATE TRAVEL CONSULTANT

MELBOURNE – SALARY PACKAGE UP TO \$65K + (OTE)

This well-established travel management company seeks an international corporate travel consultant to work as an implant in one of their clients premises! You will be responsible for servicing exciting academic corporate accounts with both domestic and international business travel arrangements. You will use your years of experience to service these clients to a VIP level and showcase your international fares knowledge. In return you will benefit from Mon – Fri hours and a great salary package. Apply today!

WHY WORK FULL TIME?

PART TIME LEISURE CONSULTANT

MELBOURNE – SALARY PACKAGE TO \$55K (PRO RATA)

We are currently recruiting for a well-known boutique office in an affluent suburb of Melbourne. This role will see you working 3 days a week, using your 5 + years' experience to service high end leisure clients with their worldwide holiday bookings. Selling everything from 5 star cruising, to escorted tours to a beach holiday in Thailand. Your days will be filled with variety and fun! This role will see you being offered amazing famils and an exciting salary package to match your experience. Apply today to find out more.

DON'T MISS YOUR CHANCE!

CORPORATE TRAVEL CONSULTANTS

PERTH – SALARY PACKAGE TO \$80K (INCL BONUSES)

There has never been a better time to make the move into your next big corporate role for one of Perth's most well-known and respected TMC's. These companies have won new accounts and have almost finish building their teams. If you have 3 years international consulting experience, strong GDS knowledge and a can do attitude, apply today so you don't miss out! In return you will benefit from Mon - Fri hours, central location, high base salary and more. Now is the time to make the move and be rewarded for your efforts.

IT'S ALL ABOUT CUSTOMER SERVICE!

SALES AND SERVICE CONSULTANT

BRISBANE CBD – MON-FRI ROLE!

This leading travel organisation is looking for experienced travel consultants to join their online wholesale sales & service team. Move away from the traditional consulting role. You will provide online customer service to consumers, consultant & suppliers acting as a help desk, handling queries, problem solving and supporting the product team. This company offers the best of everything from training, career progression, \$\$ benefits + more. If you have 2 yrs exp, great customer service & problem solving skills apply now!

ESCAPE TO THE ISLANDS!

PAYROLL ADMINISTRATOR

WHITSUNDAYS – \$49K + SUPER

Exciting new opportunity to join and work on this beautiful island resort in the Whitsundays with an industry leader. Your duties will include all aspects of payroll including producing and processing pays, generating reports, data entry & maintenance of employee records along with building relationships with key staff members. Great package, ability to live on island & a work environment your friends will envy! Previous experience required in a similar role, preferably within a hotel. Don't delay, apply today!



Working in partnership with the Australian Travel Industry

Senior Luxury Consultant

Gold Coast, \$44k + Commission, Ref: 2001SZ1

Want to work Mon-Fri or even PT hours? Keen to get out of retail consulting and work in an office based environment? Have your own clientbase or able to get back in contact with your previous clients? If you want to know more, apply today! This position has both an amazing above average commission structure + a competitive base. Flexibility will be provided to the right candidate with working hours. Great opportunity for retail consultants wanting to take a step in a different direction.

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

Senior Travel Consultant

Newcastle, Competitive Package, Ref: 4667SJ1

Are you a travel industry professional looking for a fresh challenge? I have a dream travel consultant position based in the stunning Newcastle area. Uncapped earning potential with recognition and rewards for your hard work are on offer with this fantastic travel role. You will ideally have international and domestic travel industry experience, be a team player and well travelled and have the passion to find the right holiday for your clients. Call me today for a confidential chat!

For more information please call Sarah on
(02) 9113 7272 or click [APPLY](#) now.

Wholesale Business Development Manager

Melbourne, \$55k + Bonus, Ref: 0939KF1

Rare Business Development opportunity for a fantastic and well respected wholesale company! Do you have sound wholesale BDM experience and a proven sales record? This leading travel company are looking for an experienced Sales Manager or Business development Manager to assist with their ongoing expansion across the travel market. Develop a network of retail travel agents and develop these agents to support the product. Excellent benefits on offer for the right person plus interstate travel.

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Travel Consultant

Perth, \$45k, Ref: 1937DV1

This is a fantastic opening and a great opportunity for an experienced Travel Consultant to join a refreshingly vibrant and successful travel store in central Perth. Located 5 mins from Perth CBD with free car parking located near by! You will be specialising in Cruise, Europe, South Pacific and Asia to name a few! My client is looking for a confident experienced individual who is comfortable handling all types of clients and who is confident when speaking about travel destinations.

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

South Pacific Travel Specialist

Brisbane, up to \$42k + super, Ref: 1911LM1

A South Pacific Travel Consultant is required to work for an extremely reputable and well established travel company located in Brisbane. Is the South Pacific your passion? Do you love tailoring itineraries? You can enjoy long term career progression, recognition and rewards for your efforts with this fantastic opportunity. Minimum 1 year travel industry experience along with GDS skills is required. Personal travel to South Pacific is an advantage. Interviewing now!

For more information please call Lia on
(07) 3023 5023 or click [APPLY](#) now.

Travel Agency Sales Executive - NSW

NSW/ACT, Circa \$60K + Bonus, Ref: 1924MB1

This leading Travel Wholesale brand is looking for a Sales Executive to promote their well branded products and destinations across the NSW/ACT travel market. This role is perfect if you have Inside Sales experience or if you are a Travel Consultant with solid experience looking for your next career move out on the road. You will grow and account manage existing clients while also target new business. This is a rare opportunity for a driven Travel professional who wants to grow their career.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Retail Travel Consultant

Melbourne, Attractive Package + Famils!, Ref: 1901TS1

An exciting role has just become available in the trendy suburbs of Eastern Melbourne with an industry leading agency. You will be working with a friendly team of like minded individuals in a Monday-Friday role. The successful candidate must have at least two years of experience in a customer facing role selling international and cruise products and can offer extraordinary service and deliver tailor made itineraries to their clients. Attractive salary + super and loads of famils on offer!

For more information please call Tammy on
(02) 9113 7272 or click [APPLY](#) now.

Experienced Leisure Travel Consultant

Adelaide, \$55k, Ref: 1839DV5

This is a fantastic opening and opportunity for an experienced Travel Consultant to join a refreshingly vibrant and successful travel agency in central Adelaide. My client is looking for a confident experienced individual who is comfortable handling all types of clients and who is confident when speaking about travel destinations. The successful Travel Consultant will therefore require a strong travel background, a mature outlook and a passion to succeed to be considered for this role.

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.



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