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# Travel Daily

## First with the news

Tuesday 22nd Sep 2015

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## LAN 787-9s for SYD

LAN today debuted its new 787-9 aircraft on the Sydney-Santiago route, with the new model seeing capacity expand 27% from the previous 787-8 service which commenced operation in Apr.

The introduction of the new aircraft was flagged late last year (TD 11 Dec 2014) with LAN's 787-9 having 30 fully flat Business class seats and 283 Economy seats with touch-screen IFE.

## China working holiday

THE new Work and Holiday (subclass 462) visa arrangement between Australia and China came into effect yesterday, allowing up to 5,000 educated young Chinese nationals to have an extended holiday of up to 12 months in Australia, during which they may undertake short-term work and study.

## Today's issue of TD

Travel Daily today has eight pages of news, a photo page for Magellan plus full pages:

- AA Appointments jobs
- inPlace Recruitment
- JITO photo competition

## Hoffmann targeting \$210m

PHIL Hoffmann Travel is aiming to boost its TTV by more than 60% in the next five years, with ceo Peter Williams confirming the business turned over \$130 million in the 2014/15 financial year.

By 2020 the company expects to grow to \$210m, which would also see the expansion of the Adelaide agency group's workforce by a further 50-60 staff.

Phil Hoffmann Travel is this month celebrating 25 years in business, having been established with just two employees in 1990 and riding the roller coaster of the travel industry since then.

Founder Phil Hoffmann has marked the anniversary by outlining bold growth plans including the expansion of the company's corporate division and an even stronger focus on cruise.

Last year Hoffmann confirmed Williams is a significant shareholder in the business (PD 27 May 2014), with his stake now understood to be 50%.

Williams said PHT was entering one of the most exciting chapters in its history, with new clients for its business travel division

and the purchase last year of two regional travel agencies in South Australia's north, giving it a presence in Gawler and the Barossa Valley as well as eight branches in Adelaide itself.

On the cruise side, PHT has "cemented our position...as Australia's number one agency for both ocean and river cruising," Williams added, with the company also branching out into other travel related offerings.

This includes a range of lifestyle courses such as photography, language, social media and cultural cooking classes, "to help travellers gain even greater benefit from their holiday".

## JITO photo comp

JITO.CO is inviting the industry to send in your best travel photos, in a competition offering a grand prize of an Apple Watch courtesy of Travel Counsellors.

The best travel pics will be announced at the next JITO/Travel Daily networking night on 20 Oct in Sydney, with the runner up receiving a \$500 Travelzoo voucher - see page 11 for details.



## You're the best

It's official! You, our valued trade partners have named APT the Best River Cruise Operator and once again, Best Tour Operator. And you've told us there are so many reasons why; from the places we go, to our dedicated team and of course your client satisfaction.

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## Virgin blasts Qantas, IASC

**VIRGIN** Australia has slammed concerns made by Qantas over its plan to launch Tigerair Australia services to Bali (**TD** yesterday).

Qantas told the International Air Services Commission late last week VA's submission failed to provide info on the entity that will utilise the Bali capacity, other than a wholly-owned subsidiary of Virgin Australia International.

VA accused its main rival of having "a lack of understanding of both the relevant legislative framework and the respective roles and responsibilities of the Commission and the Department of Infrastructure and Regional Development".

VA told the IASC today there is no requirement for the airline to disclose the name of the wholly-owned subsidiary/subsidiaries for which the Indonesia route flexibility is sought.

However, VA clarified capacity will be used by Tigerair, "as the Commission is well aware".

Virgin highlighted the IASC does not have the power to assess, monitor or enforce ownership and control requirements for

Australian international airlines.

Further, VA said it was dismayed why the Commission allowed QF to lodge a submission after the closing date for applications.

VA's group executive of Govt Relations Jane McKeon said: "It would also seem that compliance with the Commission's published procedures is optional."

"The Commission will appreciate the importance of all Australian carriers being subject to the same procedures and requirements in relation to its administration of the Act and Minister's Policy Statement.

"Variability and lack of certainty for stakeholders in the application of this legislative framework is inconsistent with the Commission's ability to effectively perform its functions and pursue the object of the Act 'to enhance the welfare of Australians by promoting economic efficiency through competition in the provision of int'l air services.'"

McKeon added Virgin Australia expects the IASC will conclude its assessment and decision "without further delay".

## SAA child docs alert

**SOUTH** African Airways has warned families to triple check documentation is correct and in order well ahead of departure if flying to South Africa during the busy Christmas holiday period.

The advisory applies to parents or guardians flying on any airline into South Africa with children under 18 years of age and relates to new South African legislation which came into force in Jun.

Under the new SA law, parents must provide an original or certified copy of a child's birth certificate detailing both parents when checking-in for the flight.

Guardians travelling without a child's parents require an affidavit no older than three months and signed by a public notary giving permission to travel with a child.

SAA country manager Australasia Tim Clyde-Smith said the law had been in place for four months but too many incidents resulting in inconvenience had taken place.

He called on travel agents to ensure customers had all of the correct documentation and urged agents to also go back through old bookings yet to depart to brief clients on the requirements.

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International Travel Industry Club

**NEW! Virgin Australia Year Round Industry Rates to LA!**  
Valid for Sales to 31Dec15.  
Return from \$929\* pp. plus taxes  
\* Conditions Apply.

**CLICK HERE for further details**

## WA wants slice of food & wine

**WESTERN** Australia Premier Colin Barnett today announced a mission to grow the State's reputation as a food and wine destination.

'Taste 2020 - A Strategy for Food and Wine Tourism' will see the state government working with seafood, agriculture, beverage and tourism industries to market WA as an extraordinary culinary

holiday destination.

Barnett said WA is well placed to take advantage of the trend towards food and wine tourism, with the plans to improve the overall quality of service, develop and promote food and wine trails, expand Aboriginal cultural experiences and explore the potential for other food and wine festivals in WA.

The strategy will involve a push to grow the Margaret River Gourmet Escape into a world-leading food and wine festival.

Tourism Minister Kim Hames said culinary tourism is "an important industry for us, generating more than 94,000 jobs and attracting \$8.7 billion in visitor spend to the economy.

"The state government's aim is to see that figure climb to \$12 billion in the next five years and culinary tourism will play an important role in helping us reach that goal," Hames said.

## Half price Antarctica

A **HALF** price flash sale is available this week on selected Peregrine and Intrepid Antarctica expeditions when booked through the Intrepid Group.

The 50% discount on the retail price applies to select Antarctic Explorer, Crossing the Circle and Antarctic Express (fly north) voyages departing Nov 2015-Mar 2016.

The offer closes at 4pm 25 Sep, see [www.intrepidtravel.com](http://www.intrepidtravel.com).

## \$ of domestic holiday

**THE** average cost of Aussies' last domestic holiday in the year to Jun 2015 came in at \$150 per head/per night, Roy Morgan's Holiday Tracker has revealed.

Unsurprisingly, the figure was higher for those holidaying in a capital city.

Sydney and Melbourne are the most expensive, with travellers forking out \$197 per person per night, followed by Hobart (\$186) and Perth (\$178).

Next up was Adelaide at \$165, followed by Brisbane at \$158 and Canberra at \$151.

For those looking for a more economical holiday, the North, Far North and South Coasts of NSW came in at \$117, \$136 and \$115 respectively.

Vic's Great Ocean Road (\$121) and Qld's Hervey Bay/Fraser Island region (\$136) was also in below the national average.

## VN ups China routes

**VIETNAM** Airlines is launching eight new routes to China, set to be introduced between Oct-Jan.

Routes include Danang to Shijiazhuang, Lanzhou, Jinan and Nanchang, as well as Nha Trang-Cam Ranh to Chongqing, Beijing, Hangzhou and Nanning.

Frequencies range from one to thrice weekly.

VN is also adding Boeing 787-9 flights on the Hanoi-Tokyo Narita service from 01 Jan, its third hub using the Dreamliner behind London Heathrow and Singapore.

## Window Seat

**CENTARA** Hotels & Resorts has introduced its newest team member - he is nine years old and has a very wide smile.

Known as "Chang Dee" or C Dee for short, the friendly Centara elephant (**pictured**) will spend time at four of Centara's resorts in Phuket, Khao Lak and Pattaya interacting with guests.

Aimed at highlighting the family friendly nature of Centara properties, C Dee will take part in a variety of children's activity programs and is happy to keep children entertained while their parents enjoy a spa session or some alone time.



## Creative UX upgrade

**WHOLESALE** Creative Holidays has released version 3.1 of its agent booking engine.

The update aims to streamline approach to the hotel search and shopping-cart functionality by reducing the number of clicks and time it takes to create a quote or booking and improve documentation so items are displayed by passenger names.

Agents can see the changes at [creativeholidays.com/agents](http://creativeholidays.com/agents).



## SAVE 10% ON HEADWATER'S 2016 TRIPS

Our new 2016 Headwater catalogue is full of our most popular walking and cycling holidays through Europe. Whether it's cycling through the Loire Valley for a gastronomic food and wine experience, tackling Spain's famous Camino de Santiago or exploring Italy's breathtaking scenery, Headwater's trips are perfect for discovering Europe's hidden gems.



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## Nanuku trade offer

**THE** luxurious Nanuku Auberge Resort Fiji has released industry rates priced from FJD\$700 (approx AU\$460) per night based on a beachfront Spa Suites.

Agents can take advantage of the special promo between 15 Oct-20 Dec and 07 Jan-31 Mar.

A three night minimum stay is required, which includes all meals and taxes, butler and more.

Use booking code 'NANIND15' at time of reservation to avail the offer - contact reservations at [nan.reservations@aubergeresorts.com](mailto:nan.reservations@aubergeresorts.com)

## Spicers '7 hats, 7 days'

**SPICERS** Retreats has launched a new food trail experience in South East Queensland dubbed '7 hats, 7 days', based on dining at Spicers two hatted restaurants - The Long Apron (at Clovelly), The Peak (at Peak Lodge) and The Tamarind (at Tamarind) and the hatted Homage (Hidden Vale).

See [spicersretreats.com.au](http://spicersretreats.com.au).

## ETOA Jubilee concern

**PLANS** by the City of Rome to jack up coach permits during the Jubilee of Mercy, running from 08 Dec-20 Nov have been blasted by the European Tourism Association.

ETOA said the proposed five-fold increase of the existing €200 daily permit "is out of all proportion".

The increase is aimed at encouraging visiting groups to use public transport to the various sites marking the Jubilee within the centre of Rome, "a move that had disastrous consequences" in the Jubilee of 2000.

ETOA said the move threatens prepaid contracts for travel in 2016 & beyond, adding an extra €33 in local taxes per night for a group of 40 staying in a four star hotel in the Italian capital.

Members of the organisation are reconsidering how they structure their Italian product, how much time they spend in Rome and where they stay on itineraries, ETOA added.



## B787 Dreamliner ECONOMY CLASS

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## SKAL Sydney North bowled over



## LH high-speed wi-fi

**GERMAN** carrier Lufthansa will offer passengers high-speed wi-fi on short- and medium-haul flights from 2017 after the airline struck a new deal with satellite firm Inmarsat and Deutsche Telekom to develop new technology.

LH boss Carsten Spohr said next-generation wi-fi technology "is of extreme importance to us".

**ABOVE:** More than 80 members & guests of SKAL Sydney North Club took part in the annual Charity Golf Day at Moore Park Golf Club, raising funds for Sala Bai Hotel School in Cambodia.

Among the guests was Waqar Younis, former fast bowler and current Pakistan coach, **pictured** (right) with club President John Spencer (left) and raffle prize draw winner, guest Ian Jones.

# Do you know your **Obligation** Meeters?

**From inspiring to arriving, 'Future Traveller Tribes 2030' reveals the next-gen of travellers—six tribes defined by motivation with actionable insights for tailored travel.**

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**Which Traveller Tribe are you?** Read our trend report and take the quiz at [amadeus.com/tribes2030](http://amadeus.com/tribes2030)



Tuesday 22nd Sep 2015

# Travel Daily

First with the news



**ABOVE:** Over eight days in Sep, a group of 10 travel agents were immersed in all things Swiss on a famil courtesy of Switzerland Tourism, Holidays on Location and Singapore Airlines.

Participants enjoyed a dose of Switzerland's vibrant cities especially in the trendy Zurich

West district, Basel's artistic centre & Lucerne's historical town.

They were mesmerised by the alps in Zermatt, the First Cliff Walk, Jungfrau and Titlis, experienced suspension bridges & cliff walks, along with train rides between destinations using the cost efficient Swiss Travel Pass.

**Pictured** with the Matterhorn in the distance, from left are Birgit Weingartner, Switzerland Tourism; Katherine Butler, Rheom Travel; Bronwyn Best, Epping Travel; Maree McClelland, Wings Away Travel/Cruiseland; Jessica Gordon, Peninsula Travel; Deborah Latham, Holidays on Location; Carly Cunningham, Lifestyle Travel; Sean Keiran, Travel Specialists Mosman; Hannah Omodei, City Beach; Sarah Pogson, Figtree Travel and Anne McMahon from Ciao Travel.

## Solomons visits jump

A 15.6% improvement in visitor arrivals for the Solomon Islands during Apr compared to the same time last year has been heralded as "a first turning point" in the island nation's tourism fortunes.

Solomon Islands Visitors Bureau ceo Josefa Tuamoto added the "amazing result" was based on a collaborative approach involving the SIVB, government, national airline and local industry support.

## Syd NYE Garden party

**THE** Royal Botanic Garden Sydney is now open for bookings for its *Lawn With The View* New Year's Eve celebration.

Positioned on Bennelong Lawn, the site offers unparalleled views of the Sydney Harbour Bridge, the Sydney Opera House and CBD.

Tickets are priced at \$295pp which includes picnic hamper and access to a licensed cash bar.

Upgrade to the Midnight At The Oasis package which includes a three-course meal, DJ and dance floor, priced at \$395pp.

For all the details, **CLICK HERE**.

## Cloud repositioning

**SILVERSEA** Cruises' 296-guest *Silver Cloud* will be repositioned under the company's luxury expedition fleet in Nov 2017.

The vessel will be converted to a 260-guest "ice-class" ship during an extensive refurbishment due to begin in Aug 2017.

For Arctic and Antarctic cruises, Silversea will cap guest numbers on *Silver Cloud* to just 200.

## Wu brochure party

**AGENTS** are invited to attend Wendy Wu Tours' 2016 brochure launch events being held in NSW.

The company's first show will be held in Sydney CBD on 29 Sep, with other program showcase events being held in Dee Why, Parramatta, Cronulla, Wollongong, Newcastle and the Central Coast.

Contact business development exec's asap to reserve a place.

## WIN SONOMA COUNTY WINE



This week, Travel Daily and Sonoma County are giving travel agents the chance to win a bottle of wine each day.

With more than 400 friendly wineries, 40-plus spas, 88km of stunning Pacific Coast, farm-to-table restaurants, rivers to kayak or float down, redwood forests to explore, shops and galleries that entice, and hiking and biking trails that meander over oak-covered hills, Sonoma Wine Country beckons the adventurous, the curious, and the lovers of the laid-back Northern California lifestyle. Visit [www.sonomacounty.com](http://www.sonomacounty.com).

To win, be the first agent to send the correct answer to the following question to

[sonoma@traveldaily.com.au](mailto:sonoma@traveldaily.com.au)

What's the favourite Sonoma County getaway for Kendall Jackson winery's winemaker Randy Ullom?

Need a hint? **CLICK HERE**.



## Dusit into Huizhou

**DUSIT** International, through its Chinese joint venture Dusit Fudu Hotels & Resorts, has signed a management agreement for a new 350-room hotel in Huizhou City, in Guangdong province.

The Dusit Thani Sandalwoods Resort Huizhou Shuangyue Bay is slated to open in May 2019.

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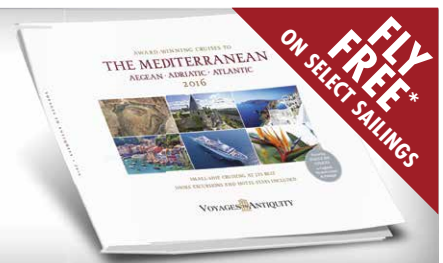


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**THERE** is no doubt that the Magellan Travel Group is running high off the back of its win at the 2015 NTIA as Best non-branded Travel Agency Group given the success of the Magellan conference which ran last week and over the weekend in Melbourne. Delegates were treated to an action packed mixed agenda with the right balance of social events, including a back-of-house tour of the Melbourne Cricket Ground (MCG) which gave agents and suppliers a real feel for Melbourne. It was terrific to see so many happy travel agents talking about their future and success in such a positive way. A big congratulations to all concerned in arranging such a professional event.

Meanwhile, the Federal By-Election in Canning WA was won by the Liberal candidate Andrew Hastie with a swing to Labor, but not enough to shift the seat. I'm sure whether the result has any link to the change in Prime Ministers will be talked about by the consumer media for months, but who will ever know? Then we have the new cabinet announced by Prime Minister Turnbull. Many new faces in the line up including a big promotion of former Tourism Australia boss Scott Morrison to the position of Treasurer. As for the Tourism Minister, it would seem all the calls for a ministry have been answered with the announcement that Senator the Hon. Richard Colbeck will take on Minister for Tourism and International Education. He will be busy as he is also the Minister Assisting the Minister for Trade and Investment, a position which stayed with The Hon. Andrew Robb AO. As I have written before, the Foreign Minister Julie Bishop retains her portfolio, which will ensure a continuity of relationship with AFTA and the travel industry across many of the areas in which we engage.

The most important thing that needs to come from this change and all these new cabinet ministers is confidence. Consumer and Business confidence is critical to the ongoing success of the travel industry and lets just hope that this new team can deliver better messages and better policies that bring confidence.

## New boss at Belmond

**LUXURY** hotelier and tourism operator Belmond, formerly Orient-Express, has appointed board member Roeland Vos as the company's president and ceo with immediate effect.

Vos has more than 30 years of hospitality experience and is replacing former ceo John Scott who stepped down from the role.

## DoubleTree in Yunnan

**DOUBLETREE** Resort by Hilton has opened its first hotel in China's Yunnan province, the 412-room Wanda Xishuangbanna International Resort, in Jinghong.

## Okavango balloons

**HOT** air balloon safaris over the Okavango Delta have been launched by An African Anthology in association with Air Ventures.

The ballooning experiences are currently operational until 30 Nov and will recommence again from 01 May through 30 Nov 2016.

## Jumeirah Rome deal

**GUESTS** booking three nights at Jumeirah Grand Hotel via Veneto in Rome on Best Available Rate will receive one night free for stays between 25 Oct and 24 Mar.

The offer includes daily brekkie - [JVReservations@jumeirah.com](mailto:JVReservations@jumeirah.com).

## EK doubles Phuket

**EMIRATES** will add a second daily flight to Phuket due to high demand during the winter period.

The new service begins 01 Dec ex DXB, operated by 777-300ERs.

## AAT Kings host Kids for Kids



**JUMPING** castles, cuddly creatures, face painting and a sausage sizzle were just some of the activities at the AAT Kings' Kids for Kids Day on Sat.

The event was hosted in support of the Daniel Morcombe Foundation to celebrate kids, bring families together and learn about child safety (**TD** 03 Aug).

Close to \$6,000 was raised for the foundation, which was held at Sydney's Featherdale Wildlife Park.

AAT Kings managing director Anthony Hayes and son Sam are **pictured** surrounded by attendees at Kids for Kids Day.

## Handa Opera tickets

**SINGLE** tickets for the 2016 Handa Opera on Sydney Harbour production of *Turandot* have been released for sale.

The event will run 24 Mar-24 Apr - see [www.opera.org.au](http://www.opera.org.au).



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# Magellan frocks up for Gala Dinner & Awards



**THE** Magellan Travel Group directors with the Qantas team - from left: Andrew Jones, Rob Harrison, QF; Carl Buerckner; Andrew Macfarlane; Danny Jackson, QF; Penny Spencer; Trevor Jones; Marco Webb-Butler, QF; Tim O'Callaghan, QF and Kevin Dale.

**BLACK** tie and masquerade was the theme for Magellan Travel Group's Gala Dinner and Annual Awards to close their Conference last week at the Sofitel in Melbourne.

Nearly 300 members and suppliers were present at the event sponsored by Qantas Airways and The Travel Corporation, with awards presented to top sellers of the Group's major tour and wholesale partners.

The evening culminated with Magellan's Achievement and Recognition Awards with Brooke Crees of Champagne Travel in WA named Rookie of the Year, Diane Rawlings of where2travel in Victoria named Leisure Travel Consultant of the Year and Belinda Ward of Spencer Travel Group in NSW named Corporate Travel Consultant of the Year.

Brooke, Diane and Belinda will enjoy a luxury long weekend getaway in Bali hosted by Magellan ceo Andrew Macfarlane, Garuda Indonesia and Garuda Orient Holidays.

**BELOW RIGHT:** Magellan 'Rookie of the Year' went to Champagne Travel's Brooke Crees, pictured with Ian Murton from Garuda Indonesia and Magellan Travel Group ceo Andrew Macfarlane.



**ABOVE:** Chimu Adventures winner Catherine Stone of Rheom Travel with Sarah Baxter.



**RIGHT:** Magellan 'Corporate Agent of the Year' Belinda Ward from Spencer Travel NSW, pictured with Andrew Macfarlane & Beanca Daluz and Ian Murton from Garuda Indonesia.



**RIGHT:** At the Magellan Supplier Showcase, are Globus' Melinda Robilliard and Nigel Balm.



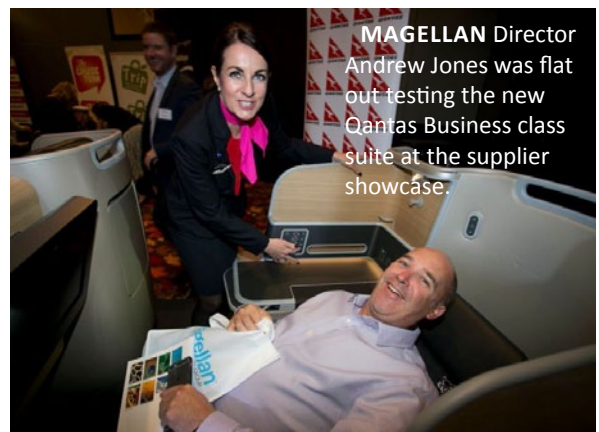
**MAGELLAN** Travel Group directors with The Travel Corporation execs - Adrian Piotto, Michael O'Leary, David Farrar, Amber Gunther, John Molinaro, Matthew Cameron-Smith, David Gendle, Greg Martin, John Boulding, Joost Timmer and ceo Australia John Veitch.



**ABOVE:** Magellan Best Dressed Award at the Gala Dinner - Andrew Cross and Jonathan Donoley of Wings Away Travel.



**LEFT:** Magellan 'Leisure Consultant of the Year' was awarded to Diane Rawlings, accepted by Steve Bouyer (centre) of where2travel, Victoria.



**MAGELLAN** Director Andrew Jones was flat out testing the new Qantas Business class suite at the supplier showcase.



**ABOVE:** Captain's Choice Winner, Emma Whiting of Emma Whiting Travel with Dan Katzman and Bas Bosschieter.



## Baseball comp in Syd

**THE** World Baseball Classic Qualifier will be held in Sydney's western suburb of Blacktown on 11-14 Feb, with teams competing from Australia, New Zealand, South Africa and the Philippines.

The event is expected to attract over 1,000 domestic and overseas visitors and will consist of a six-game, four-day tournament.

The winning team will qualify for the 2016 World Baseball Classic.

## 'Meet the Neighbors'

**HILTON** Worldwide's new brand Canopy by Hilton has announced a 'Meet the Neighbors' social media campaign which will feature interviews with locals living or working in Canopy Neighborhoods.

New material will be posted one week of every month, with Canopy Reykjavik the first to participate, showcasing Into the Glacier and Laugardalur.

## Oregon riding a path to success



**AUSTRALIA** is responding well to the promotional efforts of Travel Oregon in this market, recently overtaking Germany as the state's fourth highest long-haul source market.

One of the major messages in market for Travel Oregon and Travel Portland is the abundance of outdoor activity & adventure on offer, exemplified this week as

a joint delegation hopped on its bike in Sydney...quite literally, as part of its annual sales mission.

In conjunction with Sydney radio station SmoothFM, Oregon took over Martin Place yesterday for a pop-up display encouraging Sydneysiders to follow the clues and get a photo on Instagram to be in with the chance to win a \$5,000 'Gravel Grinder' bike.

A trip for two to Oregon, flying Hawaiian Airlines and in conjunction with Brand USA was also given away to a lucky visitor.

**Pictured** above at a trade event in Sydney last night, back row from left is Joanne Motta, Travel Oregon; Greg Eckhart, Travel Oregon; Todd Roll, Pedal Bike Tours; Carolyn McCormick, Tualatin Valley; Heather Anderson, Travel Portland and Corey Marshall, Canuckiwi.

Front row: Annie Austin, Mt Hood Territory; Joseph Ahearne, Ahearne Cycles; Sam Lockwood, Jupiter Hotel and Karen McCordle from Canuckiwi.

## Nepal DFAT update

**DFAT** has lowered its travel advice for areas damaged in the Apr earthquake to 'exercise a high degree of caution', with the exception of the Langtang and Manaslu trekking areas which are still unsafe.

Meanwhile, the dept has raised the level of advice to 'reconsider your need to travel' for the districts of Nepal bordering India due to violent protests.

Tuesday 22nd Sep 2015

## EY private jet p'ship

**CHAPMAN** Freeborn will promote Etihad Airways' The Residence and First Apartment cabins to its top-tier clientele, following a partnership with EY.

Guests travelling in The Residence and First Apartments will also be able to charter private jets through Chapman Freeborn for travel onwards from Etihad Airways' A380 gateways.

The Residence offers a three-room cabin, including a living room, double bedroom, private bathroom, Butler, on board chef and access to the Etihad Lifestyle Concierge team.



## Money

**WELCOME** to Money, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US0.7111**

**THE** Australian dollar has continued to sink overnight on the back of the US Federal Reserve's decision to keep US interest rates on hold, citing concerns about the health of the global economy.

Across markets, the AUD has had mixed results, gaining versus the Euro but coming up lower against the British Pound.

The AUD fell from one-month highs against the CAD, but remains broadly near 18-month highs against the NZD.

*Wholesale rates this morning:*

US	\$0.711
UK	£0.458
NZ	\$1.120
Euro	€0.636
Japan	¥85.72
Thailand	฿25.37
China	¥4.384
South Africa	R9.530
Canada	\$0.938
Crude oil	US\$46.68



## WIN WITH INSIDER JOURNEYS

This month Travel Daily and Insider Journeys are giving away a trip including return economy class fares, 3 nights in Saigon, Cu Chi Tunnels tour & city tour, Mekong delta tour, 2 nights in Siem Reap, tour of temples of Angkor by Tuk tuk and return airport transfers.

Insider Journeys (formally Travel Indochina) has been operating Small Group Journeys and tailor-made holidays to Asia for 22 years. Insider Journeys' idea is simple- to explore and share the essence of Asia's culture, natural beauty, cuisine and, most importantly, its people.

Answer each daily question correctly and have the most creative answer to the final question to win. Send your answers to [insiderjourneys@traveldaily.com.au](mailto:insiderjourneys@traveldaily.com.au)

Q16. How many Insider Journeys tour packages include Laos, Vietnam and Cambodia?

**Travel Daily** is Australia's leading travel industry publication.

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## GET DRESSED FOR SUCCESS

Spruce up your future with these great roles.

**FOR ALL THE BEST VACANCIES VISIT [www.aaappointments.com.au](http://www.aaappointments.com.au)**

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QLD - 07 3229 9600 - [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

### AHOY THERE!

#### WHOLESALE CRUISE CONSULTANTS BRISBANE CBD – OTE \$55K ++

Fancy yourself a cruise expert? Based in the CBD this dynamic travel company is looking for sales superstars to join their cruise wholesale team. Your day will involve liaising with agents not only selling worldwide cruises to exotic destinations but also the variety of arranging the whole holiday. With your exceptional customer service you will be able to cross & upsell to ensure your clients booking the best package. Superb \$\$ package & the best benefits! All you need is 12 months consulting or reservation experience.

### FINAL DAYS

#### CORPORATE CONSULTANTS x 3

#### PERTH – SALARY PACKAGE TO \$60K + \$20K BONUSES

Travel consultants in Perth - Reclaim your weekends. This is your chance to get out of retail and move into corporate travel. We are currently recruiting for one of the biggest corporate agencies in Australia and at present have numerous roles to fill in Perth. This role will see you working Monday – Friday hours only and being paid high base salaries while servicing corporate needs for your clients. If you have strong GDS skills and a minimum 2 years travel consulting experience, look no further this is the role for you!

### MOVE AWAY FROM RETAIL SALES

#### GROUP TOUR PLANNING COORDINATOR MELBOURNE (EAST) – SALARY PACKAGE \$60K

Are you an experienced international travel consultant seeking a role with a point of difference? Responsible for the coordination of a number of international touring products, you will liaise with suppliers, airlines and travellers, to ensure the smooth running of each individual tour. Not only will you be offered a set salary package, you will enjoy a behind the scenes role that will see you make a step closer to working in product. Minimum 18 months recent international travel consulting experience required.

### NEED A NEW CHALLENGE?

#### ONLINE TRAVEL CONSULTANTS BRISBANE CBD – OTE \$50K ++

An exciting new opportunity exists to join this dynamic travel company as an online travel consultant. You will be working in a busy office where you'll be handling online enquiries and converting into sales. You will require strong communication skills, high level attention to detail along with delivering exceptional customer service. This position will require you to work weekend and after hours shifts. Superb \$\$ package & benefits! All you need is 2 years consulting experience, proven sales ability & a great attitude!

### CRUISE INTO YOUR DREAM ROLE RETAIL TRAVEL SPECIALISTS & TEAM LEADERS SYDNEY – TOP SALARY PLUS INCENTIVES

Are you ready to jump ship & come onboard? With Cruise Specialists roles available throughout Sydney, you can represent elite cruise liners & river cruises to travel agents & direct passengers. Create cruise only, flights, pre/post accom or bespoke all-inclusive packages. Utilize your exceptional cruise knowledge to be rewarded with top salary & incentives, top famils/inspections & an office close to home! If you have min 2 years cruise exp, GDS skills & a passion for the seas, set sail in one of these amazing roles!

### DO YOU BELIEVE IN MORE FUN IN NUMBERS? GROUPS TRAVEL CONSULTANT

#### WEST SYDNEY – SALARY PACKAGE UP TO \$55k

This boutique group's agency is searching for their next Tour Coordinator specialist to join their growing team. Design all aspects of exciting worldwide tours themed around sport, history, art, music & more. Build relationships with suppliers whilst creating a bespoke all-inclusive package; using your knowledge & creativity to develop unique itineraries. Regain your work/life balance with M-F only & an office close to home. If you have min 2 years' exp inc groups, solid airfare knowledge, passion for travel & go-get attitude, Apply Now!

### UNIQUE TRAVEL OFFICE JUNIOR TRAVEL CONSULTANT PERTH (CITY CENTRE) – SALARY PACKAGE TO \$48K

Are you a junior travel consultant with approximately 6months experience, looking for a change of pace and role that is more focused on customer service, than cut throat sales? This terrific travel office are seeking their next customer service star to join their young and dynamic team. This is an amazing opportunity for a junior travel consultant looking to move across to a unique role servicing the local tourist industry. Enquire today to find out more! Fantastic team environment with a very supportive Manager.

### WE HAVE YOUR GOLDEN TICKET! CRUISE AIRFARE & PRODUCT SPECIALIST SYDNEY – SALARY PACKAGE UP TO \$60k

This pioneering Cruise Agency requires an airfare specialist who has exposure or wants to break into product. Construct detailed fare itineraries, issue tickets, handle reissues, refunds and special requests. Enjoy creating new cruise packages, including flight, accom & tours, using your product wisdom! This varied role will continue to stretch & develop your skills. Do you have min 2 years ticketing & pref product exp, GDS skills, & a love of cruising? Then apply to enjoy M-F only, famils/inspections & excel into product!





## Hidden Gems on your doorstep according to the team - Part 2!

[Read the latest inPlace Blog](#)



Ben Carnegie

### Multiple Senior Event Positions - Sydney

- ▶ Sydney based Events agency
- ▶ Large scale event program
- ▶ Specialised clientele

A well respected events agency is seeking Events Management professionals for a variety of Event Management roles from Event Manager to Senior Event Director level.

The event schedule will offer lots of variety, working on incentive programs to large scale conferences, in a vibrant, energetic and supportive work culture.

The following is a list of skills required however not all will be needed for less senior positions:

- ▶ Staff management & delegation
- ▶ Event timeline & logistics mgt
- ▶ Budgeting & negotiation
- ▶ Client / stakeholder relationship mgt
- ▶ Proven experience at a strategic level
- ▶ An advanced level of MS office software
- ▶ Events Pro system experience is also highly valued

Call Ben or [click here](#) for more details

### Rail Reservations Specialist - Sydney

- ▶ Excellent familiarisation trips!
- ▶ Friendly office environment
- ▶ Salary from \$40K + super + incentives

Using your superior customer service skills you will be booking rail travel across Europe. You will be working with a social and high energy team of like-minded consultants.

Call Ben or [click here](#) for more details

### Support Analyst - Sydney

- ▶ Highly regarded technology company
- ▶ Friendly team environment
- ▶ Salary to \$60 DOE

Join this progressive organisation and provide technical support to GDS users. Your strong industry knowledge of reservations systems will make you the ideal candidate.

Call Cristina or [click here](#) for more details

### Product Air Specialist - Sydney

- ▶ Work for a leader in the cruise industry
- ▶ Variety plus in this diverse role!
- ▶ Excellent salary to \$55K + extras

Are you an Airfares and Ticketing specialist looking for a new challenge? Source the best airfares for the res team whilst loading and managing cruise products.

Call Cristina or [click here](#) for more details

### 2x Cruise Travel Consultants - Sydney

- ▶ 2 locations Nth Sydney & Northern Beaches
- ▶ Excellent earning potential
- ▶ Salary from \$60K doe

Cruise roles galore! 2 reputable businesses are looking for experienced cruise consultants to sell online international cruise packages. Great incentives & famil opportunities!

Call Ben or [click here](#) for more details

### Fares & Ticketing Consultant - Sydney

- ▶ Monday to Friday - No Weekends!
- ▶ Highly regarded and reputable company
- ▶ \$55k + super

In this role you will facilitate and prepare all air tickets & travel itinerary documents as well as ensure all fares are accurate and ticketed to deadlines. Amadeus CRS preferred.

Call Cristina or [click here](#) for more details





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Be inspired...



Chance to win an Apple Watch or  
a \$500 Travelzoo voucher @jito.co

Travel Industry Photo Competition. We want to see your best travel photo's. The two winners will be announced at the Jito/Travel Daily networking night on the 20th October and awarded a first and second place prize. The best photo will win an Apple Watch sponsored by Travel Counsellors. The second best photo will win a \$500 Travelzoo voucher sponsored by Travelzoo.

Your photo will also be shown on the night and you will receive a VIP invitation to attend, so please share your best photos with us on our Instagram page [jito.co](#) with the hashtag #creatingextraordinaryfutures and be sure to tag us in the photo@jito.co and @travelcounsellors for your chance to win.



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