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# Travel Daily

First with the news

Monday 28th Sep 2015

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## NZ reinvests for longevity

AIR New Zealand will continue to reinvest profits back into the business, ensuring it remains viable & competitive, the carrier's ceo Christopher Luxon has said.

Last month, the Kiwi carrier announced a statutory net profit after tax of \$327 million, an increase of 24% (**TD** 26 Aug).

Speaking exclusively to **TD** on Fri in Auckland, Luxon said "As the business is doing better and the financial performance improves, we are ploughing those profits straight back into the company to strengthen the airline."

Luxon said strengthening Air New Zealand's aircraft fleet, lounges and technology were pivotal for the future, as were new routes and personnel.

In Dec, Air NZ will launch two new services from Auckland to Buenos Aires and Houston, with

further expansion within the Pacific Rim also on the cards.

"The strategy will make Air New Zealand a stronger business for five, 10, 15 years from now.

"The business we had five years ago would not be competitive today, [and] the one we have today won't be competitive in five years time, so it's just good business.

"We need to invest back in the proposition for the customer and invest back in the culture of the organisation so we have leaders to lead the business beyond," Luxon told **Travel Daily**.

### Pryor departing NF

AIR Vanuatu has announced the promotion of Paul Forbes to the role of manager commercial - Australia, which will see him relocate from Victoria to Sydney.

His appointment will see long-standing manager for Australia Malcolm Pryor depart the airline at the end of this month.

CEO Joseph Laloyer heralded Pryor's eight year stint in the role, saying "Malcolm has been an exceptional manager of our Australian operations."

### Today's issue of TD

**Travel Daily** today has nine pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
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## Tigerair Bali green light

**THE** International Air Services Commission has ruled in favour of Virgin Australia's request for Tigerair to be allowed to utilise VA's existing capacity allocation on the Indonesia route.

The decision specifies an "Australian carrier that is a wholly-owned subsidiary of Virgin Australia International Airlines Pty Ltd" be permitted to use the capacity, with the ruling following a controversial exchange between Qantas, the IASC and Virgin.

Virgin's application followed an announcement it would replace existing VA flights from Perth, Adelaide and Melbourne to Denpasar with Tigerair services, using rebranded Virgin Boeing 737 aircraft (**TD** 07 Aug).

Qantas made a submission to the IASC complaining the VA applications contain "no information on the entity that will utilise the capacity" and therefore urged "clarification and support for the assertion that the unnamed subsidiary is actually an 'Australian carrier'".

Virgin swiftly responded by highlighting that the IASC "does

not possess any powers to assess, monitor or enforce ownership & control requirements for Australian International airlines," also querying why the IASC agreed to accept a late submission from Qantas (**TD** Tue).

"It would also seem compliance with the Commission's published procedures is optional," VA group executive government relations Jane McKeon fumed.

In its ruling, the IASC responded in detail to VA's complaints, saying it had accepted the Qantas submission given no decision had yet been made, it was submitted within the two week timeframe specified and as a matter of "procedural fairness".

The Commission also formally confirmed the proposed user of the capacity would be Tigerair, with the international services to be operated under a company named Tiger International Number1 Pty Ltd, which was newly registered in May 2015.

The IASC concluded there is public benefit arising from the proposed use of the capacity by Tigerair and approved the request.



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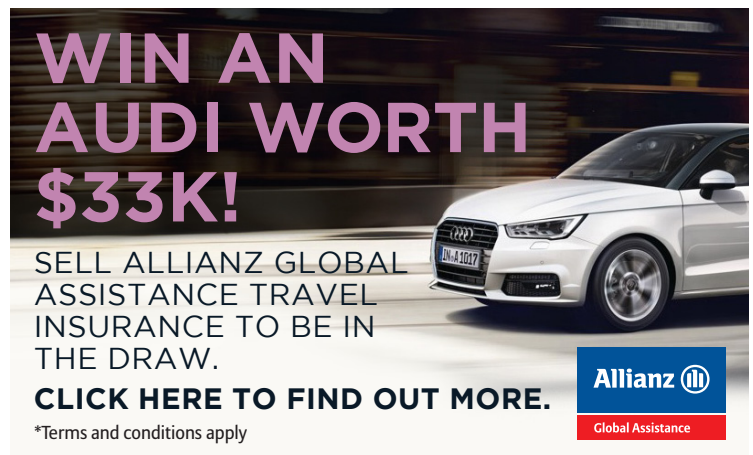
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# Travel Daily

First with the news

Monday 28th Sep 2015



## World Event commission

**NEWLY** launched niche events ticketing aggregator and booking platform World Events Online (WEO) is now paying commission to travel agents for client sales.

Effective today, agents can earn 5% commission for bookings on [www.worldeventsonline.com](http://www.worldeventsonline.com).

World Events Online allows Aussies visiting North America & Europe to search thousands of sports events, concerts, theatre performances and festivals all suited to Australian travellers.

The site then prices and handles ticket purchase, including events listed as sold out.

Agents are already buying with WEO, with Jetsetter Travel owner Rane Reguson purchasing three high-level tickets to a Celine Dion show in Las Vegas for his clients and earning a \$50 commission.

In a testimonial, Reguson wrote: "We are loving the site. One of my colleagues here is about to

book heaps of NBA tickets. The ease of booking and process of the tickets arriving via download is just fabulous!!!"

Agents can also request a specific event if it is not listed, with WEO able to quickly add it.

Payment for tickets can be made using an agency credit card or a client credit card, with commission available using both.

### NRL GF visitor surge

**THIS** weekend's NRL Grand Final between the Brisbane Broncos & the North Queensland Cowboys is expected to generate \$17m to the state's economy in visitor spend, NSW Minister for Trade, Tourism & Major Events and Minister for Sport Stuart Ayres said today.

Around 20,000 international & domestic visitors are tipped to travel to Sydney for the Grand Final, being played on Sun night.

## THAI earlybirds

**THAI** Airways International has launched its 2016 earlybird fares to Thailand, Asia and Europe, valid for low season departures between 15 Apr and 31 Oct.

Economy class return fares lead in at \$701 ex Perth and \$816 ex Melbourne to Bangkok, \$936 and \$1,008 to Hong Kong & Manila and \$1,594 and \$1,663 to Brussels, London, Milan, Paris, Frankfurt, Munich, Oslo, Zurich, Stockholm and Copenhagen.

Business class fares departing Perth start at \$3,106 to Bangkok, \$3,420 to Hong Kong and \$5,665 to Europe ex Perth.

Earlybird fares are also available from Sydney and Brisbane.

Tickets must be issued by 15 Nov to avail the offer.

**MEANWHILE**, TG has a Business class companion fares on sale to 31 Oct, priced from \$6,257pp to Europe (ex Melbourne) based on two pax travelling together, for departures until 24 Mar.



## Window Seat

**STARS** were on the field and up in the stands recently at an AFL Preliminary Final at the Melbourne Cricket Ground, with Sir Richard Branson cheering on the Western Bulldogs.

TravelManagers PTM Josie Puglia was among a group of ten at the game as an invited guest of Virgin Australia & managed to coerce the Virgin Group founder into a selfie with VA rep Felicity Allen (**pictured**).



## Fly Qatar Airways to Scotland

With over 400 courses within one hour's drive of an airport, Scotland is a golfer's paradise. Qatar Airways' new daily flight from Australia to Edinburgh lets your clients relax comfortably aboard a luxurious Boeing 787 Dreamliner before diving straight into Scottish life.

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For more information contact your Qatar Airways sales representative or log on and register at [qatarairways.com/tradepartners](http://qatarairways.com/tradepartners)

Fares above depart from Perth. On sale until 4th November 2015. For travel from the 1st March to 23rd March 2016 and the 28th September to 31st October 2016. Other Edinburgh sale fares are available for other travel dates.

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Welcome to our life.



Gary Forbes,  
professional golfer

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Monday 28th Sep 2015

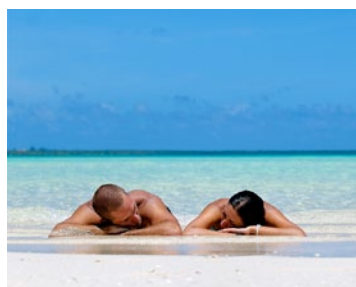
## Win a New Cali trip

**ENTRIES** are still being accepted for a competition featuring in this month's **travelBulletin** in which **TD's** sister publication has teamed with New Caledonia Tourism and Aircalin to give away a five-night trip to New Caledonia.

The all-inclusive prize includes six days car rental and Grand Hotels accom in Noumea, Kone, Pouv and Hienghene, along with return airport transfers.

To be in the running, all you need to do is come up with the best caption for the below image and then email your entry to [comp@travelbulletin.com.au](mailto:comp@travelbulletin.com.au).

Entries close on 30 Sep.



## IJ beds down pricing

**INSIDER** Journeys (IJ) says it is supporting the trade by enabling agents to lock in prices for its Small Group Journeys through until the end of 2017.

MD Paul Hole suggests providing bookability, confirmed pricing and guaranteed departures some 26 months in advance means travellers are more inclined to book early.

"The combination of being able to plan further in advance with a guaranteed departure means clients can finalise travel arrangements, including booking international flights and any pre and post-tour activities and hotels, early on," Hole remarked.

Insider Journeys' Small Group Journeys take up to 16 guests and are guaranteed based on payment from a minimum of two.

Hole said this, coupled with IJ's style of travel, "makes travel with us more compelling & easier for travel agents to sell."

### 2016 EARLYBIRDS

## LONDON

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## BA refreshes On Business

**ONEWORLD** partner carriers Iberia and American Airlines have been included in a refreshed, three-tiered version of British Airways' SME 'On Business'

## Minister Colbeck keen to get amongst it

**NEWLY** appointed Minister for Tourism Senator Richard Colbeck said yesterday's World Tourism Day offered an opportunity to recognise Australia's "diverse and world class tourist offering".

Colbeck said the Coalition was focused on embracing future opportunities and continuing to grow the Australia market.

"I am looking forward to working with the tourism industry to shape it for the future & ensure our international reputation for providing a high quality tourism experience is maintained," Colbeck commented yesterday.

loyalty program, now allowing points to be accrued and spent across all three carriers.

The program has undergone a significant overhaul, with more efficient use of travel budgets and the ability to earn both business and personal points now possible.

In a direction similar to several frequent flyer programs, rewards are now accumulated based on spend rather than distance flown.

Companies can also now choose upfront whether they will benefit best from an upfront discount on flights or the ability to earn points.

British Airways regional general manager Nicole Backo said guests wanted a program that was easy to understand and manage costs.

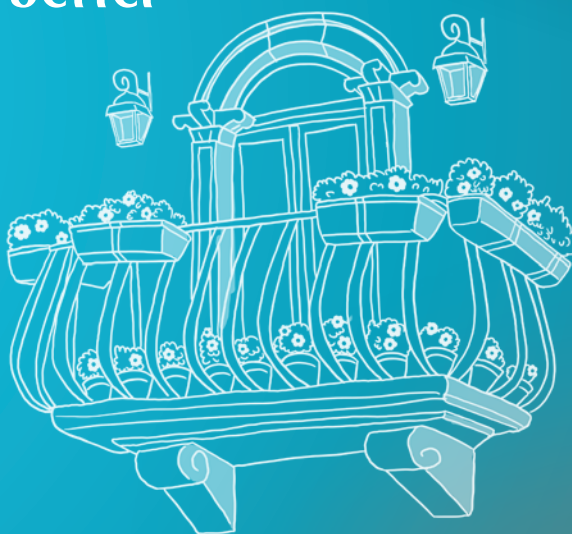
"The changes we've made do exactly this. A simple way of earning points based on spend, a simple way of delivering immediate savings and tiers to reward loyalty," Backo said.

## Europe has never looked better from AUD 1,469\*

Book Europe Early Bird fares for 2016 now. Choose from 38 destinations stopping by spectacular Dubai. With our great fares, up to 2,000 channels of entertainment and free Wi-Fi\* in the sky, there's no better way to get there. Offer ends 11 November.

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Business Class fares also available.



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\*Terms and conditions: Offer ends 11:59pm (AEST) 11 November 2015 unless sold out prior. Airfares are inclusive of taxes and surcharges correct as of 7 September 2015 and are subject to currency fluctuation. Advertised airfares are for return travel from Perth on Sunday through to Thursday. Airfares from Sydney, Brisbane, Adelaide and Melbourne are also on sale. Low season travel period: 1 - 22 March and 4 - 24 May 2016. More travel periods are available at higher fares. Bookings can only be made up to 11 months in advance. Peak season and weekend surcharges apply. Inbound travel blackout periods apply. Seats are subject to availability and flight restrictions apply. Cancellation and change fees apply. For full terms and conditions, please see your GDS, call Emirates on 1300 303 777 or visit [emiratesagents.com.au](http://emiratesagents.com.au). Other conditions apply and offer subject to change. \*Select Boeing 777 aircraft and most Emirates A380 aircraft offer 10MB of free Wi-Fi data, thereafter a USD 1 charge applies for 500MB.





**ABOVE:** The first of two mega-famils to Abu Dhabi has just returned to Australia, with 50 top-performing agents enjoying a six-day customised UAE experience.

The famil was run by Abu Dhabi Tourism & Culture Authority in conjunction with Etihad Airways and Virgin Australia, which both flew participants to Abu Dhabi.

Attendees were selected to join the famil based on high sales to Abu Dhabi as well as participation at TCA Abu Dhabi trade events and local roadshow attendance.

Kicking things off, the group was welcomed to Abu Dhabi with an extravagant welcome function inside the world's highest suspended presidential suite at the St Regis Abu Dhabi.

Then, split into three groups,

each was treated to luxurious accommodation, gourmet dining experiences and entry to many of the emirate's popular attractions. These included the expansive thrills of Ferrari World Abu Dhabi, Yas Waterworld, the Al Jahili Fort in Al Ain and the Sheik Zayed Grand Mosque.

Agents were also able to enjoy a short stay at the Qasr Al Sarab or Tilal Liwa Hotel, both in the remove Al Gharbia region.

Abu Dhabi is currently forefront in consumers' minds, featuring prominently on the latest season of *X-Factor Australia*, which recently filmed in the emirate.

A second mega-famil group is scheduled for Apr next year. The group of 50 agents are pictured together above.

## Darwin off-peak push

**HOLIDAY-MAKERS** will be encouraged to 'take another look' at Darwin as a potential holiday destination during the off-peak tourism season in a new national advertising campaign.

Announced today by Northern Territory Chief Minister Adam Giles, the campaign focuses on Darwin's transformation into a "vibrant, exciting, tropical city".

Elements of the campaign incl a series of short videos on YouTube and Facebook, highlighting the transition of "old Darwin vs the new Darwin" - **CLICK** to view.

Channel Nine's *Today* breakfast TV show will broadcast from the NT capital tomorrow, showcasing the range of unique activities on offer, while also promoting the Million Dollar Fish competition.

Tourism NT has teamed with Virgin Australia, Helloworld and Apollo to promote a range of airfare & holiday deals to Darwin.

## Kooralbyn opening

**BOOKINGS** are now being taken at Kooralbyn Resort in the Gold Coast Hinterland.

Now part of the Wyndham Hotel Group, the born-again Ramada Kooralbyn Valley Resort will open on 11 Dec, promoted as a "4-star price aiming for 6-star service," the hotel's website says.

## Wendy Wu has styles

**FOUR** new categories of touring styles have been developed by Wendy Wu Tours for its new 2016 program, which includes 15 new itineraries and the Maldives.

Styles include the established 'Classic Group Tours', the new 'Discovery Tours' which feature a more active program for up to 18 passengers, the 'Deluxe' range of options for the more discerning traveller as well as private tours & tailor made arrangements.

The Maldives features in Wu's India brochure as an add-on.

## Kangaroo Is distillery

**A PROPOSED** craft distillery and microbrewery at Kingscote on Kangaroo Island is being assessed by the South Australian Govt.

Bickford's Australia has earmarked a parcel of land which includes the old Kingscote Police Station and cells in the Kingscote Wharf precinct to establish the project, which will also house a visitor and function centre.

"With a yearly average of more than 60,000 people visiting Kangaroo Island from interstate and overseas, we're keen to explore opportunities to help expand the local tourism industry and create new jobs," SA Minister for Sustainability, Environment & Conservation Ian Hunter said.

# Do you know your Reward Hunters?

**From inspiring to arriving, 'Future Traveller Tribes 2030' reveals the next-gen of travellers—six tribes defined by motivation with actionable insights for tailored travel.**

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**Which Traveller Tribe are you?** Read our trend report and take the quiz at [amadeus.com/tribes2030](http://amadeus.com/tribes2030)

**amadeus**



## AC Amadeus signing

**ACCESS** to full fares & ancillary content on Air Canada services will remain available to Amadeus-connected agents worldwide after the two firms signed a new multi-year distribution deal.

The pact will see Air Canada load its content into Amadeus Fare Families and Amadeus Ancillary Services for complete merchandising availability.

Travel agents will be able to access all AC fares including those on its internal reservation system and all consumer & online fares.

## Go West cash promo

**AGENTS** in Australia can earn a \$50 cash gift card for every new client booked on a Go West Tours guaranteed departure in 2015 and 2016, on top of commissions.

Eligible itineraries include the Eastern Highlights Tour, National Parks Explorer, Forever West Tour, Culinary Discovery Tour and The Southern Highlands Tour.

The incentive is being operated through APTMS, the company's representative in Australia & NZ.

## New Airnorth routes

**NORTH** Australian carrier Airnorth has been granted rights to operate on the "Milk Run" route of Darwin to Alice Springs via Katherine and Tennant Creek.

Full service flights will begin three times weekly from 19 Oct, running on Mon, Wed and Fri, with one-way sector fares ranging from \$149 to \$249.

As part of its arrangement with Qantas Frequent Flyer, members will be able to earn and burn points on the route as well as through-check baggage.

## Call for Major Events

**NEW** research from the Tourism & Transport Forum has found three-quarters of Australians are seeking access to more major events to boost tourism and jobs.

The national monthly poll result surveyed 900 people, with the latest results released in line with World Tourism Day yesterday, which celebrates one-billion people travelling each year.

TTF ceo Margy Osmond said Australians understand tourism is the employer of the future.

"This shows that people want their governments to be active and energetic in seeking out quality events that really offer them the opportunity to have a unique experience," Osmond said.

## TravelManagers pick a winner



**SPRING** in Australia means horse racing reaches its pinnacle in terms of glamour and prestige, a feeling not lost on this group of TravelManagers who recently enjoyed a day out at the races.

The Melbourne-based PTMs and some of their clients were treated by Emirates to a day of dressing up & hopefully backing a winner.

Emirates was celebrating the start of Spring Carnival as it ramps up to the Emirates Melbourne Cup Carnival at Flemington Racecourse on Nov's first Tuesday.

The first day was themed 'Sofitel Girls Day Out', with all the guests escorted up to the Emirates corporate suite for the day.

At their disposal were private betting facilities, open bar and all-day platters of finger food.

**Pictured** above overlooking the track from left are Personal Travel Managers Derek Harwood, Jeremy Ferguson, Kylie Luttrell, Beverly Fitzsimons, Julie Lunn, Joanne Haines, Scott Hallo, Matt Collins and Kellie Browning, along with Carl Matto from Emirates.

## Movenpick pick DTW

**THAI** hotel group Movenpick Hotels & Resorts has selected Discover the World as its sales and marketing representative in the Australia and NZ markets.

## Career Opportunity



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## CAREER OPPORTUNITY

### Manager – Australia and New Zealand

Air Mauritius Limited, voted the best airline in the Indian Ocean for the last 10 years is in search of a Manager who will be based in Perth to oversee its operations in Australia and New Zealand.

A detailed job description is available on the Air Mauritius website:  
<http://www.airmauritius.com/vacancies.htm>

Application form can be downloaded at:  
<http://www.airmauritius.com/aboutus/mkexternalvacancy.pdf>



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# MALDIVES

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## Agents indulging in Six Senses



**DINING** poolside was just one of several different experiences enjoyed by this group of Magellan Travel Group agents during a recent famil trip to Thailand.

Hosted by Six Senses Hotels, Resorts & Spas, the first stop was

Six Senses Samui, which has just pulled the covers off a range of renovations and improvements.

The work book included re-tiling all of the resort's swimming pools and installing air-conditioning in the villa bathrooms as part of an overall refresh of the accom type.

As part of the trip, the group enjoyed dinner at The Retreat at Six Senses Samui, a number of day trips out to the islands, a Thai cooking class and spa treatments.

A second stay at the Six Senses Yao Noi capped off the few days of resort living, with the trip also including a short stopover in Bangkok at the Movenpick Hotel Sukhumvit 15 for some shopping.

**Pictured** above enjoyed a meal at the Hilltop Reserve of Six Senses Yao Noi, from left around the table is Fiona Caffery, Travel Sense; Simone Kaye, World Wide Travel; Kristen Bashir, Six Senses Hotels Resorts Spas; Lynelle Groom, Directions Travel; Kai Dieckmann, Six Senses Yao Noi & Chris Welsford, Northline Travel.

## India high-speed rail

**FEASIBILITY** studies will soon get underway for a high-speed railway line connecting the major Indian hubs of Delhi and Mumbai.

According to Chinese state-owned media outlet *Xinhua*, the China Railway Corporation has been named as the successful tenderer to build the projects.

Using high-speed rail, the current 15 hours it takes to travel on the Mumbai Rajdhani Express could be slashed to as little as five hours, opening up a new mode of connecting the two major cities.

In addition to linking Delhi and Mumbai by rail, other planned routes include Delhi to Kolkata and Mumbai to Chennai.

## OzFocus NW event

**AGENTS** in Sydney's northwest suburbs are invited to attend the latest event being hosted by the OzFocus coalition of Australian tourism products & suppliers.

The event is being held on 10 Nov at the Ettamogah Hotel in Rouse Hill, with drinks & canapes served and a great range of prizes also up for grabs.

Specific regions targeted for attendance include Rouse Hill, Castle Hill, Baulkham Hills, Dural, Stanhope Gardens, Kings Langley, Seven Hills, Parramatta and Blacktown.

RSVP to attend by 03 Nov - go to [www.ozfocus.org](http://www.ozfocus.org) for more info.

## NFL match for NSW?

**NEW** South Wales Premier Mike Baird has revealed an American Football match could be heading to Australia in the near future.

Speaking on Sydney radio station *Nova 969* today, Baird indicated talks were underway to host an NFL match on local shores, but specific details were yet to be formalised.

## SYD T1 F&B proposal

**SYDNEY** Airport has submitted a request for proposal for six new contemporary food & beverage brands as part of the Terminal 1 improvement program.

Located at Pier C Departures, the RFP aims to attract a full service bistro, licenced bar, full service cafe and other outlets.

Monday 28th Sep 2015

## Dubai 1st for Titanic II

**THE** maiden sailing of Aussie businessman and politician Clive Palmer's *Titanic II* ship will cruise from Jiangsu, China to Dubai in 2018, the company developing the vessel has confirmed.

Initially, the replica of the ill-fated *Titanic* cruise ship was set to launch in 2016 from Southampton to New York.

Blue Star Line's global marketing director James McDonald told the *Belfast Telegraph* the 2,400 passenger *Titanic II* has altered its inaugural voyage having forged business partnerships in the United Arab Emirates city.

McDonald said Blue Star was not looking for investment partners in Dubai, reiterating the project was privately funded.

"But we have been in contact with a number of companies based in the emirates who are looking at utilising opportunities that arise with the project."

## WIN GOLD CLASS MOVIE TICKETS



This week Ormina Tours is giving travel agents a chance to win 2 Gold Class tickets valued at over \$80 each day!



Ormina Tours is redefining luxury travel. Ormina Tours focuses on small group tours with an average of 14 guests, only 4 & 5 star hotels that are centrally located in Europe's most desired cities and only the highest standard for the most discerning client. As a wholesaler, Ormina Tours offers competitive rates on hotels, airport transfers and guides throughout Europe. Visit [Orminatours.com](http://Orminatours.com).

To win, be the first travel agent to send the correct answer to [ormina@traveldaily.com.au](mailto:ormina@traveldaily.com.au)

Which luxury cruising company did Ormina Tours recently partner with?

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## Tas Quality Assured

IN AN effort to raise the profile of accredited tourism businesses in the state, the Tourism Industry Council of Tasmania (TICT) and Brand Tasmania have unveiled a new 'Quality Assured' stamp.

The new logo (pictured) will be featured on branding & marketing across the Apple Isle, appearing on brochure holders at airports, Visitor Information Centres, the *Spirit of Tasmania* and in the 2016 Tasmania Travel Guides.

"In 2016 you should expect to see the branding and marketing a lot more, including but not limited to logo decals, online advertising and print materials being distributed by Tourism Accredited businesses," TICT said.



## AUH arrivals record

ABU Dhabi International Airport achieved its highest ever month of passenger traffic in Aug, with numbers surpassing 2.254 million for the first time in AUH's history.

The figure represented a 17.4% increase on the corresponding month in 2014 and was only the second time monthly arrivals had broken through the 2m mark.

Aircraft movements in Aug were also up 14.1% year-on-year.

# Travel Daily

First with the news

Monday 28th Sep 2015

## DCC global webinar

THE Association of Corporate Travel Executives (ACTE) and the Lufthansa Group will host its second webinar on 06 Oct to discuss the current state of the Distribution Cost Charge (DCC) and its future moving forward.

Speakers in the webinar will include Lufthansa Grp chief commercial officer Jens Bischof.

More than 700 registrants from 48 countries participated in the first webinar, with more than 400 questions raised.

ACTE members & travel industry executives are welcome to be involved, with questions able to be asked in advance.

To register, [CLICK HERE](#).

## TAT marketing recruit

FORMER Qantas Holidays national account executive Sherly Handjojo has been appointed as Australian marketing manager of the Tourism Authority of Thailand, effective 01 Oct.

Handjojo has over nine years travel industry sales & marketing experience.



## Brochures

THIS week's Brochures of the Week is brought to you by **Wendy Wu Tours**. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



## Wendy Wu Tours®



### Wendy Wu Tours - China 2016-2017

Celebrating 21 years of operations in Australia, Wendy Wu Tours 2016/17 China brochure is the most comprehensive to date with the introduction of four classified styles of touring across Wendy Wu destinations – featuring 18 fully inclusive Classic Tours, new and improved Deluxe Tours with exclusive touring experiences, a new range of Discovery Tours including their well-known Epic Journeys and independent/tailor made travel options. Also features Tibet, Mongolia, Central Asia, Hong Kong and Macau.



### Wendy Wu Tours - Vietnam 2016-2017

The 2016-17 program across Indochina and neighbouring countries focuses on a larger range of cruising products. New Classic Tours combining land and water include the 20-day Mekong Odyssey (seven-night cruise along the Mekong River) and 12-day Irrawaddy Voyager (seven-night cruise along the Irrawaddy River), both of which are fully inclusive of return int'l airfares, hotel and cruise accom, all meals and transportation, comprehensive touring with a National Escort and/or local guides, visa fees for Australian passport holders and tipping. Also includes Cambodia, Laos, Thailand, Myanmar, Malaysia & Borneo.



### Wendy Wu Tours - India 2016-2017

2016 sees the introduction of three new Classic fully inclusive tours including In Search of Buddha which explores the life of Buddha in India and Nepal. The newest destination to join Wendy Wu Tours extensive program is the Maldives. Included is a selection of five night packages at four and five star resorts on North Male' Atoll, South Male' Atoll and Ari Atoll. These make the perfect add-on beach stay pre or post India and Sri Lanka group departure tours. Includes Nepal, Bhutan, Sri Lanka, Maldives and Singapore.



### Wendy Wu Tours - Japan 2016-2017

In addition to group touring programs, new to 2016/17 is the two-day Koyasan Monastery Retreat with a night at a Buddhist temple in Japanese-style lodging with an English-speaking guide to show you around this spectacular Monastery. In Mongolia, a new independent 10-day 'Life of Genghis Khan' itinerary is a roundtrip from Ulaanbaatar by 4WD and private touring and guides. Also includes Taiwan, South Korea, Mongolia, Hong Kong and Macau.



### Singapore Airlines Holidays – Asia Beach Escapes

Singapore Airlines Holidays is the perfect choice to take you to Asia's beaches in comfort and style. After all, they're part of the world's most awarded airline, with connections in conjunction with SilkAir to the beaches of Thailand, the Philippines, Vietnam, Maldives, Malaysia & Borneo. This 64-page brochure is filled with new destinations and stunning resorts at competitive prices, with accom, airfares, transfers & breakfast taken care of. From relaxing by the clear turquoise waters of the Maldives, strolling the pristine sand beaches of the Philippines, exploring the underwater world in Thailand to enjoying a golfing escape in Vietnam, Asia offers a variety of beach destinations for everyone.



ADVENTURE  
WORLD

## SAVE 10% ON HEADWATER'S 2016 TRIPS

Our new 2016 Headwater catalogue is full of our most popular walking and cycling holidays through Europe. Whether it's cycling through the Loire Valley for a gastronomic food and wine experience, tackling Spain's famous Camino de Santiago or exploring Italy's breathtaking scenery, Headwater's trips are perfect for discovering Europe's hidden gems.



[CLICK HERE FOR DETAILS](#)





## WIN WITH INSIDER JOURNEYS

This month Travel Daily and Insider Journeys are giving away a trip including return economy class airfares, 3 nights in Saigon, Cu Chi Tunnels tour & city tour, Mekong delta tour, 2 nights in Siem Reap, tour of temples of Angkor by Tuk tuk and return airport transfers.

Insider Journeys (formally Travel Indochina) has been operating Small Group Journeys and tailor-made holidays to Asia for 22 years. Insider Journeys' idea is simple- to explore and share the essence of Asia's culture, natural beauty, cuisine and, most importantly, its people.

Answer each daily question correctly and have the most creative answer to the final question to win. Send your answers to [insiderjourneys@traveldaily.com.au](mailto:insiderjourneys@traveldaily.com.au)

Q20. What festival does Insider Journeys travel to in Bhutan?

## Bangladesh warning

**DFAT** has published information on its Smartraveller alert portal for Bangladesh, saying it has received "reliable information" that militants may be planning to attack Australian interests.

The official warning level for Bangladesh remains at 'Exercise a high degree of caution'.

Smartraveller advises businesses and individuals travelling to Bangladesh to be aware of places which could become a target.

## KQ West Africa return

**KENYA** Airways has resumed flights to Liberia and Sierra Leone after both countries were declared free of all Ebola cases.

The carrier halted flights after Kenya's Health Ministry placed a ban on services (**TD** 20 Aug).

The exercise has been costly for KQ, with the two intracontinental routes among its most profitable, which contributed to large losses.

## A350-1000 assembly

**AIRBUS** has begun construction of its first stretched A350-1000 aircraft at its plants in Hamburg and Saint-Nazaire, France.

Final assembly is due for early next year, with deliveries to begin midway through 2017.

## North Carolina to CDG

**DELTA** Air Lines will expand the international flight offerings from Raleigh-Durham Airport in North Carolina, with a new route to Paris Charles de Gaulle starting 12 May.

Run in conjunction with DL's joint venture partners Alitalia and Air France-KLM, the service will run daily, with fares now on sale.

The addition of Raleigh-Durham will be Delta's 13th destination in the US serviced from Paris.

**MEANWHILE**, Delta will also ramp up flights between New York JFK and Tel Aviv, Israel from a daily service to 11 times weekly, effective from 26 May next year.

## Wilderness Safari app

**AN AGENTS** manual packed with information on the Wilderness Safaris Camps in Africa is now available to download to Apple & Android smartphones and tablets.

**Travel Daily**  
First with the news  
Monday 28th Sep 2015

## Flying Fijians pack with Wallabies



**AMIDST** its latest round of interstate & cross-country agent updates and launches, Tourism Fiji took time out late last week to celebrate the Rugby World Cup by hosting guests at the prestigious Roy Motor Yacht Club in Sydney's exclusive Point Piper.

One week into the 2015 Rugby World Cup in England, Fiji has put in two spirited performances against much higher ranked opposition in England and Australia, with two matches to go

against Wales and Uruguay.

Fortunes are much more positive on the tourism front for Fiji, remaining solidly in the Top 10 holiday destinations for Australians with some 335,000 journeys made between Jul 2014 and Jun 2015, according to the Australian Bureau of Statistics.

**Pictured** above at the lunch is Carlah Walton, Tourism Fiji regional director Australia and former Australian Wallabies' vice-captain Phil Waugh.



## Product Coordinator - Commercial

Helloworld Limited is one of Australia's leading integrated travel businesses and is currently seeking a motivated Product Coordinator to join the Commercial Team in their North Sydney office.

The role will involve supporting the Product Managers in a diverse range of tasks including the facilitation of the helloworld fam and incentive program, maintaining centralised records and assisting with network communications. Reporting to the Product Managers, we are seeking a driven and flexible team player that will help drive future growth by ensuring helloworld members have access to the sharpest industry offers at all times.

To be successful in this role you will have at least two years travel industry experience with a clear understanding of the retail travel market and its various distribution channels. An ability to quickly build and maintain productive relationships is essential as are intermediate Microsoft Office and strong communication skills.

Please submit your application to [careers@helloworld.com.au](mailto:careers@helloworld.com.au) by 02 October 2015.

Only successful candidates will be contacted.

**Travel Daily** is Australia's leading travel industry publication.

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Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

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**Publisher/Managing Editor:** Bruce Piper **Editor:** Guy Dundas **Editorial email:** [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

**Contributors:** Matt Lennon, Jasmine O'Donoghue, Jenny Piper, Sarah Piper

**Advertising and Marketing:** Sean Harrigan and Lisa Martin - [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

**Business Manager:** Jenny Piper - [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

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#### TAKE THE NEXT STEP!

##### BUSINESS DEVELOPMENT MANAGER

**BRISBANE/GOLD COAST – SALARY PACKAGE \$60K ++**

Are you an experienced sales executive ready to take that next step? With a focus on MICE you will manage sales activities through building & developing relationships, sourcing for new business opportunities, negotiating contracts to ultimately convert into sales. Some interstate travel will be required. Previous experience as a successful BDE or BDM in hospitality essential, negotiation, presentation skills and proven ability to reach sales targets.

#### BE THE FACE OF THIS LEADING BRAND

##### SALES EXECUTIVE (VIC/WA REGION)

**MELBOURNE – PACKAGE TO \$65K + BENEFITS**

Bring your business development skills and agency network to a premium brand & be rewarded accordingly. In this well recognised organisation, you will be responsible for researching and identifying sales opportunities, generating leads and building solid relationships with new clients in the leisure market. Use your relationship building skills to secure new business, together with your strong ability to communicate. Join a growing wholesale company today.

#### RELATIONSHIPS TOP OF YOUR AGENDA

##### ACCOUNT MANAGER - TMC

**SYDNEY – SALARY FROM \$90K+ DOE**

Are you the master in keeping relationships? We are looking for a strong Account Manager with 4 years + experience to join a market leader. You will be a polished and professional individual who knows how to deliver outstanding account management services for large market clients, building rapport and analyzing data to effectively manage their business. Strong communication and negotiation skills are essential. Take your career to the next step!

#### CHECK IN TO YOUR NEW ROLE

##### BUSINESS DEVELOPMENT MANAGER - HOTELS

**SYDNEY – SALARY PACKAGE \$70K + INCENTIVES**

Create a valuable impression when you join this outstanding and iconic hotel. You will have experience in sourcing and winning new business with great negotiation skills and a fantastic personality. Representing a well-known hotel in the market you will report to the Director of Sales & Marketing and be proud to be part of this team. Experience in the Australian hotel market with skills in promoting a unique brand and managing relationships

#### MANAGE ALL SEGMENTS

##### REGIONAL BDM - HOTELS

**SYDNEY – SALARY PACKAGE \$80K + INCENTIVES**

Make your stamp on the market when you join this leading hotel group in the market. You will have experience in sourcing and winning new business with great negotiation skills and a fantastic personality. In this role you will be across all segments including MICE, corporate and consortia, with support from your regional team to drive revenue. If you have a great personality and want to be part of a company where you can make a difference apply now!

#### PROGRAM MANAGEMENT – MICE

##### PROGRAM MANAGER

**MELBOURNE – SALARY PACKAGE TO \$80K (DOE)**

This very reputable incentive, conference & event travel company are expanding! Servicing large scale conferences and incentive travel, this company has a strong client portfolio together with consistent new business coming on board. You will be responsible for the end to end management of various events and conferencing movements, building strong rapport with your dedicated portfolio of clients. Similar experience essential.

#### TAKE THE TOP SPOT

##### LEISURE TRAVEL MANAGER

**MELBOURNE –SALARY PACKAGE TO \$75K (DOE) + INC.**

Award winning Travel Management Company is seeking a competent leisure travel manager with a proven track record managing a team of senior consultants. Working with this professional team, you will be responsible for developing & driving the team to achieve results & maintain service levels, whilst remaining hands on consulting. Experience in a luxury high end leisure travel environment is essential, together a small client following. Mon to Fri hours only. Virtuoso agent.

#### EVENT MANAGEMENT!

##### EVENT DIRECTOR

**BRISBANE – PACKAGE \$75K PKG + SUPER (OTE)**

Use your experience in corporate conference & events to join this market leader as an Event Director. In this role you will execute amazing events on a day to day basis. Be accountable for the programs whilst ensuring briefs & budgets are met. Strong salary package, great career progression & benefits on offer. Min 4 years agency event management experience, offshore destinations, knowledge of how to manage group travel & travel systems required.

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*Working in partnership with the Australian Travel Industry*

### Travel Cruise Consultant

**Brisbane, \$40 - 48k + Commission, Ref: 2896SZ1**

Are you passionate about the cruise travel industry? Do you want to be part of an established Travel Company that can offer great salary and benefits? You will be in a supportive working environment offering great training and career progression opportunities! This role is for a focused team player that has excellent communication skills, strong cruise product knowledge and is confident in hitting their targets. If this sounds like you we would love to hear from you! GDS knowledge required.

For more information please call Serena on  
(07) 3023 5023 or click [APPLY](#) now.

### Luxury Cruise Sales Consultant

**Sydney, \$45k + Super (OTE to \$90k), Ref: 1866PE7**

My Client is a leader in the Cruise Industry with a defining name to uphold. They are seeking a Highly Experienced sales Professional to join their award winning Brand.. To be considered for this position you will be an outgoing, enthusiastic individual with strong Sales Skills. You will have a love of sales with a track record for consistently delivering outstanding results. These opportunities do not come up very often, Interviews happening now, Please contact us now if this sound like you.

For more information please call Paul on  
(02) 9113 7272 or click [APPLY](#) now.

### Wholesale Business Development Manager

**Melbourne, \$55k + Bonus, Ref: 0939KF2**

Rare Business Development opportunity for a fantastic and well respected wholesale company! Do you have sound wholesale BDM experience and a proven sales record? This leading travel company are looking for an experienced Sales Manager or Business development Manager to assist with their ongoing expansion across the travel market. Develop a network of retail travel agents and develop these agents to support the product. Excellent benefits on offer for the right person plus interstate travel.

For more information please call Kate on  
(02) 9113 7272 or click [APPLY](#) now.

### Corporate Consultant

**Perth, \$55k, Ref: 8198DV3**

Are you are an International Corporate Consultant? Are you in need of a fresh challenge in an expanding and thriving role? My client requires a corporate consultant to join their team in Perth. This is a corporate giant and you be will looked after with further progression! Corporate Consultants that have international experience will thrive in this environment! An exciting challenge, with a competitive base salary plus working hours that will allow you to enjoy your social life still.

For more information please call Dave on  
(02) 9113 7272 or click [APPLY](#) now.

### Senior Luxury Consultant

**Gold Coast, \$44k + Commission, Ref: 2001SZ1**

Want to work Mon-Fri or even PT hours? Keen to get out of retail consulting and work in an office based environment? Have your own client base or able to get back in contact with your previous clients? If you want to know more, apply today! This position has both an amazing above average commission structure + a competitive base. Flexibility will be provided to the right candidate with working hours. Great opportunity for retail consultants wanting to take a step in a different direction.

For more information please call Serena on  
(07) 3023 5023 or click [APPLY](#) now.

### Travel Agency Sales Executive - NSW

**NSW/ACT, Circa \$60K + Bonus, Ref: 1924MB1**

This leading Travel Wholesale brand is looking for a Sales Executive to promote their well branded products and destinations across the NSW/ACT travel market. This role is perfect if you have Inside Sales experience or if you are a Travel Consultant with solid experience looking for your next career move out on the road. You will grow and account manage existing clients while also target new business. This is a rare opportunity for a driven Travel professional who wants to grow their career.

For more information please call Marissa on  
(02) 9113 7272 or click [APPLY](#) now.

### Sales & Reservation Manager

**Melbourne, Generous Package, Ref: 1963TS1**

Are you looking for an exciting new challenge? We are looking for a motivated and passionate leader to take on a new role with a globally renowned wholesale travel company. The ideal candidate will have spent at least three years in a managerial role motivating, training and mentoring staff with some experience in HR, finance, administrative and reporting duties. This unique role comes with a very generous package and all the wonderful perks that come with being in the travel industry.

For more information please call Tammy on  
(02) 9113 7272 or click [APPLY](#) now.

### Cruise Consultant

**Adelaide, \$Competitive Salary, Ref: 1881DV5**

My client is looking for a high-achieving Cruise Consultant to become part of their successful team! This is an outstanding opportunity to work in a supportive team environment, work on sought-after lucrative products and be surrounded by fellow experienced consultants! The lucky Travel Consultant will need to have excellent experience within the travel industry and have experience working on cruise bookings! You will be able to work in a fab environment and be rewarded for your endeavours!

For more information please call Dave on  
(02) 9113 7272 or click [APPLY](#) now.



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