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First with the news

Tuesday 29th Sep 2015

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## Quest expanding Sydney?

**QUEST** Apartment Hotels is remaining tight-lipped on a new Sydney CBD property that has received development approval.

Alfasi Property Development received a green light for the 163-room, eight-storey property near King Street Wharf last week.

Located at 65-79 Sussex Street, the property is in a prime location near the Darling Harbour LIVE and Barangaroo developments.

It will feature retail space and conference facilities.

A spokesperson for Quest told **Travel Daily** it was not associated with the development, despite project images on Alfasi's website featuring the 'Quest' branding.

Quest's portfolio of properties in Sydney currently stands at 14 locations in the surrounding

suburbs as well as the 73-room CBD-based Quest World Square.

Quest executive chairman Paul Constantinou told **TD** two years ago "Sydney is always going to be hard, but we'll get there eventually" (**TD** 29 Nov 2013).

### AA code on QF YVR

**QANTAS** has sought approval from the government to enable American Airlines to codeshare on its seasonal services between Sydney and Vancouver.

QF requested the International Air Services Commission vary its Determination for Canada of 1,092 seats per week to allow the AA code be placed on its metal, effective 12 Dec.

### Networking night

**THE** next **Travel Daily/JITO** industry networking night is set to be our biggest yet, with the event on 20 Oct at Sydney's Ivy Bar set to welcome 300 attendees.

Anyone in the travel, tourism & hospitality industry can register their interest in attending - for details see the **cover page**.

### Today's issue of TD

**Travel Daily** today has nine pages of news and photos, a front cover page for the **JITO/TD industry networking night** plus full pages from: (**click**)

- AA Appointments jobs
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## Helloworld NZ acquisition

**AIR** New Zealand is set to exit retail travel operations in NZ, with the sale of "up to ten" existing stores to Helloworld Limited, and the closure of a further twelve.

According to Air NZ chief commercial officer Cam Wallace the carrier has determined that with the rapidly evolving travel distribution landscape "retail stores are no longer core business for the airline".

Helloworld will use the new company-owned outlets - in as-yet unspecified locations - to formally launch the *helloworld* retail brand in NZ (**TD** breaking news), with the move expected to eventually see its existing 90 or so Harvey World Travel and United Travel franchisees rebrand.

Outgoing Helloworld ceo Elizabeth Gaines said the deal will "expand our geographical footprint, add strength to our existing networks and would assist in building the critical mass from which to launch the *helloworld* brand in NZ.

"The opportunity to transition to a unified *helloworld* brand will deliver a consolidated share

of voice for our agents, as well as economies of scale for the business," she claimed.

The company has been keen to expand *helloworld* across the Tasman for some time, but was stymied earlier this year when the board of the United Travel group decided to continue trading under its own name (**TD** 06 Mar).

At the time, HLO's NZ ceo Greg Leighton said the HWT members had been supportive of a proposal to integrate into the consolidated group, but the United franchisees - who own 50% of United Travel Holdings - were opposed to the move.

Gaines said the agreed price and anticipated impact on profit are "not material," with Helloworld remaining focused on delivering for shareholders, agents, partners and consumers.

"This proposed strategic expansion of our retail footprint reflects that commitment".

It's understood the acquisition is proposed to settle at the end of Nov, at which time the remaining Air New Zealand Holidays retail outlets would close.

## QF fuel levy update

**QANTAS** has reminded agents that fuel surcharges continue to apply to **oneworld** Global and Explorer fare types and is collected using the YQ tax code.

Effective 01 Jul, fuel surcharges were absorbed into Qantas International base fares from Australia on all routes, but are still applicable on the **oneworld** products.

Consultants are advised to use specific global/**oneworld** GDS fare entries to quote these fare types and ensure that the fuel surcharge is included in their quote to prevent an ADM.

## Cambodia bonus

**WENDY** Wu Tours is offering a complimentary Cambodia extension package for bookings of a selection of 2016 Vietnam tours made before 09 Oct.

The bonus includes return flights from Vietnam to Siem Reap, two nights accom, airport transfers, visa fees and a half day Angkor Wat tour, and can be taken pre or post fully inclusive classic Vietnam tours - more info on 1300 815 749.



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**Departures commence Feb 2016**

## FCTG myTime to rebrand

**FLIGHT** Centre's suite of original value-add products promoted under the 'myTime' label will soon be rebranded with a new sell structure and logo (**pictured**).

Launching from 01 Nov, changes will see the name changed slightly from 'myTime' to 'My Time', while inclusions will be streamlined to make it easier for Flight Centre consultants to sell.

MyTime's new logo takes the form of a dahlia flower, which will appear alongside value-add offers associated with bookings made through Infinity Holidays.

The range of additional value offerings will remain the same, with products including discount vouchers for hotel spa facilities,

gift shops and restaurants as well as early check-in, late check-out, room upgrades, preferential seating and more.

The dedicated My Time website will also be updated with the new logo and structure change, with the logo to begin appearing on Infinity Holidays' upcoming range of new 2016 brochures, due to hit FC Group stores in coming weeks.



## My Time

### Norfolk time change

**A PERMANENT** change will be made to the time zone of Norfolk Island this weekend, with a 30 minute adjustment aimed at making it easier for local businesses to engage with the Australian mainland.

At 2am on Sun 04 Oct Norfolk Island time will shift to 1.30am, making the new timezone for the island GMT+11.

The change will coincide with the introduction of Australian Eastern Daylight Saving Time, aligning AEDST with Norfolk Island for six months each year.

### TOSP Qld seminars

**TREASURES** of the South Pacific will host its next round of travel agent seminars in Brisbane and the Gold Coast on 20 & 21 Oct at the Hilton Hotel in each city.

Events commence at 5:45pm - to register and for more details, **CLICK HERE** or see [tosp.com.au](http://tosp.com.au).



## Window Seat

**KEIO Plaza Hotel** is offering guests the unusual opportunity to stage a Japanese wedding for an hour-long photo shoot.

The hotel will offer up their traditional Japanese wedding kimonos for 54,000 yen (AU\$650) for couples and 32,000 yen (AU\$385) for singles.

The price includes kimono rental (with the choice of a whopping three different colors & patterns), fitting service and use of the hotel lobby and two other locations.

Snap-happy tourists who aren't satisfied with a selfie will have to fork out extra if they want to hire a photographer.



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Tuesday 29th Sep 2015

## Mirage managers

**METRO** Hospitality Group has acquired management rights of the Newport Mirage Hotel on Sydney's Northern Beaches.

Effective immediately, the 47-room hotel has been rebranded as Metro Mirage Hotel Newport.

Located on Pittwater, the boutique property is opposite the iconic Newport Arms Hotel.

The agreement extends to the Mirage Reception Room event centre, capable of hosting groups of up to 130 attendees.

## IE direct HIR/NAN

**A NEW** non-stop service linking Honiara with Nadi has been announced by Solomon Airlines.

Subject to govt approval, the new route will commence from 04 Nov using Solomon Airlines' flagship A320, operating from HIR on Wed and returning on Thu.

The route complements IE's existing weekly Honiara to Nadi service, via Port Vila (Vanuatu).

## New Kangaroo Is tour

**SEALINK** and Kangaroo Island Wildlife Safaris have partnered to launch a new sightseeing tour.

The Dudley Peninsula Scenic & Wine coach tour includes the Penneshaw Markets, a 3.5hr tour of local landscapes and visits to Cape Willoughby Light House, Antechamber Bay & Chapman River, plus a cellar door for some wine tastings, before returning to Penneshaw or the ferry terminal.

Also included is a return ferry trip from/to Cape Jervis.

The tour operates on the first Sun of the month, priced at \$112 per adult and \$92 per child.

More at [www.sealink.com.au](http://www.sealink.com.au).

## American adds Merida

**QANTAS'** Trans-Pacific partner American Airlines will add Merida in Mexico to its global network, effective 03 Mar.

AA plans to operate the Dallas/Fort Worth-Merida route five times weekly using Airbus A319s.

2016 EARLYBIRDS

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## Flighties get a taste of China



**A GROUP** of Flight Centre agents recently enjoyed a nine-day Great Wall and Warriors tour courtesy of On The Go Tours.

The agents explored the bustling cities and rich cultural heritage of Beijing, Xian & Shanghai, sampled delicious cuisine and explored ancient temples and pagodas.

**Pictured** above standing are Beki Hunt, FC UK; Daniel Carney,

FC Kiama NSW; Liezel Urtel, FC South Africa; Kim Newman, FC Lutwyche Qld; Lisa Dite, FC Warrawong NSW; Nicole Adem, FC Shepparton Vic; Kieran Morris, FC Galleria WA; Jess Clay, FC Tea Tree Plaza SA and Shane Buksh, FC Canada.

Kneeling are: Lisa McCowan, OTG host; Nat Soma, FC NZ and Ania Kennedy, FC UK.

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# One Carrington St good to go

**SYDNEY'S** ageing Menzies Hotel in the heart of the CBD will be demolished, making way for a new 27-storey commercial site, hotels and "Transit Hall" at Wynyard Station.

Approval for Brookfield's billion dollar project - dubbed 'One Carrington Street' - was granted by the NSW Government on Fri.

According to the Secretary's Assessment Report, the development has increased in gross floor area through the expansion of the planned 27-storey structure and inclusion of 285-287 George St.

The huge project involves the conversion of the Wynyard Station precinct into a "first class destination and hub for office workers, commuters, shoppers & the community at large".

The development will also see the demolition of 301 George St and eastern access to Wynyard Station and the partial pull down of the historic Shell House and 285-287 George Street.

Work includes a three-storey rooftop pavilion on Shell House for a future restaurant/bar that is no

taller than the base of the Shell House clock, ensuring it remains the dominant feature.

Last year, *Architecture & Design* reported the development would consist of six hotels with over 2,100 rooms operating under the Novotel, Sofitel & Hilton brands.

Also included in the project is a multi-level shopping centre, grand entry to Wynyard Station, basement parking and a unique cantilever of the tower building over 285 George Street.

The "transit hall" at Wynyard Station has been designed to meet pedestrian demand for at least the next 45 years.



*The planned One Carrington Street project on the site of the Menzies Hotel, Sydney.*

## Circular Quay revamp

**CONSTRUCTION** on a major redevelopment of Circular Quay in Sydney has been set to begin in 2019 at the latest, Premier Mike Baird said yesterday.

In a \$200 million overhaul, the harbourfront precinct will see the existing wharves transformed into glass-panelled arms extending off the main edifice which houses the existing railway station.

The existing pontoon style wharves will become multi-level homes to cafes and restaurants.

To pay for the upgrade, Premier Baird said the government will sell off wholly-owned buildings in the area, some of which are currently used as luxury hotels, while others act as office space.

"I think all of us, if we are honest, and we look at these wharves, say we can do much better," the Premier said.

## AY ups MIA, ORD

**FINNAIR** is beefing up flights to some of its US hubs, announcing it will extend its Miami service to a year round operation from Apr, with three weekly flights during the 2016 European summer.

AY is also upgauging frequencies to Chicago in summer, from thrice weekly this year to five next year.

Both routes originate in Helsinki & are operated by Airbus A330s.

Tuesday 29th Sep 2015

## Globus Europe guide

**TRAVELLERS** on Globus' newly released 2016 Europe itineraries will have access to an expanded experience range with several new tours starring in the operator's latest season.

Among the new additions is the chance to go behind-the-scenes of the Pommery champagne house in France, which also offers a number of tasting opportunities.

The 'Local Favourites' addition features in one of seven new tours developed for the season.

Others include the seven-day 'London & Country' and the new 10-day 'Dubrovnik & Adriatic Odyssey' sailing adventure which includes a week onboard a yacht.

To celebrate the season, a 10% earlybird saving is available on all itineraries in the new guide booked before 01 Dec 2015.

## New Vic Falls website

**ZIMBABWE'S** Victoria Falls Hotel has launched a refreshed website offering full information about the property, local activity guides and photo galleries.

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## Bentours brox out

**BENTOURS** will forego touring in Romania, Poland and Bulgaria in 2016 to make way for new destinations in Scandinavia.

The operator's newly released 2016 brochure includes Finland, Iceland, Greenland, the Baltic States and Russia.

Regional destinations form a major focus, aimed at tourists seeking to explore the "off the beaten track" villages and towns.

New to 2016 is the Great Russian Western rail tour and Scandinavian island breaks as well as new self-drive itineraries.

Bookings made by 20 Nov can receive select Russia River Cruises at half-price and early bird discounts on various Iceland coach tours are available.

## AI confirms SFO

**AIR** India is set to take the crown for the longest long-haul commercial flight route, with Indian Prime Minister Narendra Modi confirming a thrice weekly Boeing 777-200LR service from Delhi to San Francisco.

The new route is scheduled to debut 02 Dec, with the aircraft expected to take between 17 and 18 hours to travel the 14,000km distance between the cities - more than QF's Sydney-Dallas/Fort Worth flights and Emirates' planned Dubai-Panama route.

**MEANWHILE**, Air India says its 'Get Upfront Offer' which enables passengers to upgrade to a higher cabin class is gaining traction and represents great value for money.

Through the scheme, pax can opt to upgrade from Economy to Executive class at the airport on the Delhi to Sydney/Melbourne routes for just US\$900, valid for travel from 01 Oct to 31 Mar.

It's available on AI's domestic flights also - **CLICK HERE** for more.

## A&K Private Jet in Sydney



**YESTERDAY**, bespoke travel firm Abercrombie & Kent treated select industry partners & media, including **Travel Daily**, to a peek at what life is like on its private jet.

The customised Boeing 757-200ER was making a whistle stop visit to Sydney mid-way through its 24-day Wonders of the World itinerary from Miami to Morocco.

The aircraft is configured with 50 luxuriously fitted lie-flat seats for guests, along with four Business class seats for tour guides & crew and six Economy class seats for the personnel.

A&K reservations manager Australia Patrick Clementson says while the majority of clients that book private jet tours are from America, bookings (and repeats) from Australia are growing.

"These trips were out pre-GFC and then of course it took a bit of a dive, along with everything around the world, but now

certainly there's the feeling from the US that the demand is back," Clementson told **Travel Daily**.

Catering to guests' needs are eleven crew - three pilots, a flight mechanic, five flight attendants, one chef and another chef who doubles as a baggage handler.

For those clients with a taste for luxury travel, A&K have two more itineraries on the jet in 2016 that still have availability: the Cuba & South America by Private Jet, priced at US\$99,500 (AU\$140,000) and the Around the World by Private Jet: Islands, Savannas & the Amazon for US\$117,000 (AU\$167,000).

View **Travel Daily's** exclusive gallery of images from aboard A&K's private jet on Facebook at [www.facebook.com/traveldaily](http://www.facebook.com/traveldaily) or **CLICK HERE**.

**Pictured** with some of the crew is Virtuoso agent Claudia Rossi-Hudson from Mary Rossi Travel.



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To win, be the first travel agent to send the correct answer to [ormina@traveldaily.com.au](mailto:ormina@traveldaily.com.au)

For almost 20 years, Ormina Tours has been famous for travel to what European country?

**NSW** Tourism Minister Stuart Ayres recently awarded recipients of the 2015 Minister's Student Achiever Awards in Tourism & Hospitality at Parliament House.

Thirteen students were recognised at the ceremony, also attended by AFTA education and training director Rick Myatt.

The recipients were also given the opportunity to meet high-level representatives from key tourism & hospitality employers.

Minister Ayres acknowledged the importance of professional training as a key stepping stone to a successful career in tourism and its associated industries.

"These students have shown great commitment and determination towards a career in tourism and hospitality and it was inspiring to see the incredible talent and enthusiasm on display," the Minister said.

Destination NSW ceo Sandra Chipchase added the academic achievement would "no doubt make a significant contribution to our state's tourism industry".

**Pictured** are NSW Minister for Trade, Tourism and Major Events and the Minister for Sport Stuart Ayres and AFTA Education and Training Director Rick Myatt.

## GDS hotel demand

**TRAVEL** agents are reporting higher levels of use of GDS for hotel bookings, according to a study conducted by TravelClick.

The survey of 900 agents in 48 countries polled consultants using Amadeus, Sabre and Travelport, with more than 50% of respondents saying they are using the GDS more often than two years ago.

TravelClick's John Hach said the study correlates with the firm's projections that 2015 will set a record for GDS hotel bookings.

## New & Beyond wheels

**&BEYOND** has added five new premium customised four-seater safari vehicles to its fleet at &Beyond Bateleur Camp in the Maasai Mara, Kenya.

## Qantas donates to art

**QANTAS** has donated \$2.75 million to a five-year art program between the Museum of Contemporary Art (MCA) and London's contemporary art gallery, Tate.

The program aims to boost Australian art on the int'l stage by acquiring a range of major works by contemporary Australian artists, which will be owned and displayed at both institutions.

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## JQ ends the A330 era

**JETSTAR** has transferred the last of its Airbus A330-200 aircraft to parent Qantas as it moves to an all Boeing 787 Dreamliner fleet for its long-haul operations.

The final JQ A330 service landed in Brisbane on Sat after taking off from Honolulu, with the QF low-cost offshoot now operating eleven 787 Dreamliner aircraft.

## W hotel enters Serbia

**STARWOOD** Hotels & Resorts Worldwide will debut the W brand into Serbia, following an agreement with Belgrade Waterfront.

W Belgrade and The Residences at W Belgrade is scheduled to open in 2019 and will feature 120 guest rooms and suites.

## Volaris to Durango

**LOW-COST** Mexican airline Volaris has announced a new international service between Durango and Chicago's Midway Airport.

From 08 Sep, the twice-weekly services will run on Tue and Sat.

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Christchurch - Sydney	CI56	19:15	20:30	2..5.7	
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**HAVING** just returned from the Brazilian Travel Agents Association (ABAV) annual congress and expo in Sao Paulo, a trade show that attracts over 40,000 visitors from across South America and the world, it is clear that the travel and tourism industry is alive and well in South America.

The congress included all of the expected pomp and ceremony, with an opening session the likes of an Olympic Games with the Brazilian Tourism Minister providing an engaging and passionate speech on the importance of travel and tourism to Brazil and the South American economy.

One sticking point however are the reciprocity visa arrangements that Brazil continues to enforce, with Australia being one of the countries affected along with the USA, and having experienced the process of obtaining such a visa I can see what the local Brazilian industry is so up in arms about.

With the 2016 Olympic Games less than 12 months away, the local industry and government are considering a 12 month amnesty from visa requirements for some countries to encourage and to simplify the process for the Olympic Games in Rio, but there is no doubt the Brazilian Government is very resistant to the idea.

It does beg the question, why does Australia continue to require people to obtain visas to come to our country as a tourist? With the evolution of modern passport and facial recognition advancements, the incredibly high tech world of international reconnaissance and intelligence and the advancements of modern-world information sharing, it does seem that the requirement to have a person fill out a form, pay a fee and have their passport validated in some form or another as nothing more than an old school revenue raiser, because surely they already know who they are watching for whatever reason they need to watch.

Jokes aside, changes to the arrangements for tourist visas across the globe are needed, because if the number of tourists globally grows according to forecasts, I am not sure if those countries still requiring tourists to obtain visas will be able to cope.

Let's hope that Brazil brings in its amnesty and Australia is included on the list.

Tuesday 29th Sep 2015

**Travel Daily**  
First with the news



**GLITZ** and glamour left the Nevada Desert last week, briefly relocating to Sydney for a special event hosted by the Las Vegas Convention and Visitors Authority.

In conjunction with the itravel network, LVCVA hosted a small group of agents to sample some of the entertainment available on the famed Strip.

Agents enjoyed a special Sydney performance of *Absinthe*, a mash-up of old-style burlesque with specialty acts and comedy.

The show is one of the strip's hottest new acts and is currently

on a tour of Sydney.

Attendees were all top sellers of Las Vegas product and had all secured their spots during the recent LVCVA roadshows which took place last month in Sydney and Auckland (**TD** 05 Aug).

**Pictured** above at the event are itravel agents Suzie Kairouz, Linda Hogan, Stacey Arthur, Divina Pratt, Melissa Delvin, Rebecca McHenry, Teresa Christopher and Elizabeth Frasca, with Anne Morris from Las Vegas Convention and Visitors Authority right front.

## Bannisters NSW coast

**BOUTIQUE** accom brand Bannisters Hotels has confirmed it will expand its portfolio to a new property in the NSW south coast town of Mollymook.

Bannisters Pavilion will open from 01 Dec, featuring 33 rooms, two Penthouse suites and rooftop relaxation zone, all located a short walk from the beach.

## Virtuoso addition

**GLOBAL** luxury travel network Virtuoso has added the newly renovated Shangri-La Le Touessrok Resort & Spa in Mauritius to its Preview program.

The property is slated to open on 01 Nov following a six-month improvement program, with Virtuoso agents able to secure 50% off best available rates for stays from 01 Nov to 19 Dec.

Once open, travellers booking through a Virtuoso member agent will enjoy a number of value-add offers including room upgrade subject to availability.

The Virtuoso Hotels & Resorts Preview program now comprises 1,100 properties in 100 countries.

## 2016 EUROPE EARLY BIRD SALE



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### TOUR COORDINATOR

Globus family of brands is seeking a full-time, experienced Tour Coordinator to join our Asia-Pacific Services Department.

The right candidate will be attuned to the needs of the inbound market and possess the following:

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- ✓ Highly developed communication skills
- ✓ Ability to contribute positively to a team environment

### COULD THIS BE **YOU**?

To apply, forward your CV and covering letter to [recruitment@globusfamily.com.au](mailto:recruitment@globusfamily.com.au) with the position title in the subject line by Monday 5th October, 2015.

**GLOBUS** **COSMOS** **MONOGRAMS** **AVALON WATERWAYS**

# Product managers enlightened



**PRODUCT** managers from some of Australia and New Zealand's top wholesale sellers of the Solomon Islands sampled the destination first hand on a recent reconnaissance mission.

The trip also gave the senior product managers a chance to meet with execs from hotels,

resorts, inbound tour operators, transport providers and tour companies at a mini-market held in Honiara at Heritage Park Hotel.

The troupe were guests of the Solomon Islands Visitors Bureau and Solomon Airlines.

**Pictured** at Oravae Cottage in Western Province, back row from left are Andrew Bowes, Solomon Island Holidays; Nick Blanche, Go Tours; Rosie Bason, Travel Bay; Christine Popliment, Booking.com; Natasha Donges, Ignite Travel Group and Jerry Witkowski from Dive Adventures.

In front are Stella Lucas, SIVB; Richard Hankin, SIVB marketing representative AU/NZ and Ray Aucott from Pack Ya Bags (NZ).

## EY partners with BT

**ETIHAD** Airways has signed a five-year agreement with British Telecom to improve its global contact centres.

The partnership aims to reduce call waiting times, introduce new servicing capabilities and provide services in 15 languages.

## On foot hols last min

**ON FOOT** Holidays is offering 5% off 2015 prices for its 2016 seven-night, self-guided trek through Western Austria, when booked by 31 Oct.

The trek ventures through the Bregenzerwald countryside and includes accommodation, some meals and all luggage transfers, for £750 pp (\$A1625), to book, see [www.onfootholidays.co.uk](http://www.onfootholidays.co.uk).

## 100th Aloft opening

**ALOFT** Hotels has reached the milestone of having 100 hotels worldwide, with the opening of Aloft College Station in Texas.

Aloft is currently operating in 16 countries and has plans to open eight more hotels by year's end, including Aloft Taipei Zhongshan in China and Aloft Raleigh & Aloft Greenville Downtown in the US.

The brand launched in 2008 and opened 18 hotels in three countries in the first six months.

## Hawaii Aug visit stats

**HAWAII'S** visitor industry has continued to exceed 2014 records in spending and arrivals, despite slowing growth in Aug, according to stats released overnight by the Hawaii Tourism Authority.

Spending reached \$10.3 billion for the first eight months of 2015 and contributed \$1.1 billion in state tax revenue.

Tuesday 29th Sep 2015

## Citadel service center

**SHOPPING** destination Citadel Outlets in Los Angeles has refitted its Customer Service Centre.

The upgraded centre will now offer international shipping and a luggage repacking room, along with its usual offering of foreign currency exchange, free VIP savings cards for international visitors and free baggage check.

## NNG gets A380 ready

**NANNING** Wuyu International Airport (NNG) will build a second runway that will be 3,800 metres long - large enough to accommodate the world's largest wide-body A380 superjumbo.



## Money

**WELCOME** to Money, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US0.696**

**THE** Aussie dollar fell sharply overnight against the US dollar but remains above recent lows.

The USD has come up stronger as key Federal Reserve members spoke overnight and indicated a US rate hike in 2015 was still the most likely outcome.

The AUD was also lower against the British pound and Euro.

Markets are unlikely to settle, with Oct typically the most volatile month of the year, with the AUD/USD moving an average of 7.0%.

*Wholesale rates this morning:*

US	\$0.696
UK	£0.459
NZ	\$1.096
Euro	€0.619
Japan	¥83.41
Thailand	฿25.18
China	¥4.290
South Africa	R9.736
Canada	\$0.928
Crude oil	US\$44.43

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## WIN WITH INSIDER JOURNEYS

This month Travel Daily and Insider Journeys are giving away a trip including return economy class airfares, 3 nights in Saigon, Cu Chi Tunnels tour & city tour, Mekong delta tour, 2 nights in Siem Reap, tour of temples of Angkor by Tuk tuk and return airport transfers.

Insider Journeys (formally Travel Indochina) has been operating Small Group Journeys and tailor-made holidays to Asia for 22 years. Insider Journeys' idea is simple- to explore and share the essence of Asia's culture, natural beauty, cuisine and, most importantly, its people.

Answer each daily question correctly and have the most creative answer to the final question to win. Send your answers to [insiderjourneys@traveldaily.com.au](mailto:insiderjourneys@traveldaily.com.au)

Q21. Name the two longest Insider Journeys Small Group Journeys.





# AA APPOINTMENTS

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## **ARE YOU TOP OF YOUR CLASS?**

### **GROUPS TRAVEL CONSULTANT**

#### **WEST SYDNEY – SALARY PACKAGE UP TO \$55K**

This boutique group's agency is searching for their next Tour Coordinator specialist to join their growing team. Design all aspects of exciting worldwide tours themed around sport, history, art, music & more. Build relationships with suppliers whilst creating a bespoke all-inclusive package; using your knowledge & creativity to develop unique itineraries. Regain your work/life balance with M-F only & an office close to home. If you have min 2 years' exp inc groups, solid airfare knowledge, passion for travel & go-get attitude, Apply Now!

## **HELP IS ON I.T.S WAY**

### **TRAVEL HELPDESK SUPPORT SPECIALIST**

#### **SYDNEY CBD – SALARY PACKAGE UP TO \$65K**

This global leader in service providers to the travel industry wants a tech savvy customer service focused professional. Put your excellent systems knowledge to the test & assist travel personal with specialist support to their booking systems. Enjoying being the first point of contact from initial log to final resolution. If you enjoy problem solving & going above and beyond you will be rewarded with top salary, M-F only & ongoing development. Apply if you have solid airfare & GDS/booking systems knowledge plus min 4 yrs travel exp.

## **ARE YOU A DOMESTIC GURU?**

### **INBOUND FIT AGENT**

#### **SYDNEY – SALARY PACKAGE UP TO \$55K**

This boutique inbound agency is searching for a domestic guru to design packages for mainly discerning European travellers. Create bespoke FIT itineraries throughout Australasia; from a helicopter ride over the Great Ocean Road to relaxing in Rotorua's bubbling hot pools. If you have inbound experience, Tourplan & pref 2<sup>nd</sup> language, this is your chance to sell your sunburnt country! Work for an industry leader & enjoy M-F hours only plus ongoing product training. Apply now to become a Domestic Guru!

## **EASTERN DELIGHTS**

### **RETAIL TRAVEL CONSULTANTS x 3**

#### **MELB (EAST) – SALARY PKG TO \$53K (DOE) + BONUSES**

We have 3 exciting positions in Melbourne's Eastern Suburbs for you to choose from! Due to company growth, these well known travel offices now require experienced travel consultants to join their growing teams. You will be responsible for assisting repeat and referral clients with their worldwide holidays while being offered M-F hours with Saturday mornings on rotation. That's right, no more 7 day trade or time wasters. If you have at least 4 years' experience then we want to hear from you!

## **TOURISM OFFICE NEEDS YOUR EXPERTISE**

### **CUSTOMER SERVICE CONSULTANT**

#### **PERTH – SALARY PKG TO \$49K+ EMPLOYEE BENEFITS**

This boutique tourism office located in the city centre offers a unique experience for the clientele. Priding themselves on their high level of customer service, they are now seeking a like minded travel consultant to join their bright office space. You will service the general public with domestic travel requirements & have the opportunity to become a true specialist. Drawing on your own personal travel experiences, & those of your colleagues, you will provide a service like no other. Min. 6mths retail travel consulting required.

## **THERE IS NO OTHER ROLE LIKE THIS**

### **RETAIL SUPERVISOR**

#### **MELBOURNE – SALARY PKG \$75K + INCENTIVES**

We have a rare opportunity in Melbourne that is like no other job out there! We are looking for an experienced consultant to assist the high end clients with their worldwide holiday arrangements, from a luxurious Bali package to a five star European holiday, no two days will be the same! In addition to consulting, you will be responsible for managing a small team which will include rostering, reporting and mentoring. Sound interesting? Call us today so we can tell you more about this exciting rare opportunity in Melbourne.

## **REAP THE REWARDS**

### **WHOLESALE TRAVEL CONSULTANT**

#### **BRISBANE – UNCAPPED COMMISSION – OTE \$50K**

Looking for a role where your hard work is rewarded? Want to sell a product you are passionate about? This global wholesaler has roles available in their domestic, international, cruise & rail teams. Dealing with agents you will be booking worldwide packages in this dynamic office and every day will bring a new challenge. Great career development, superb \$\$ and the best benefits the industry has to offer! If you have good destination knowledge, proven sales skills and a great attitude apply now!

## **THE GRASS IS GREENER!**

### **CRUISE TRAVEL CONSULTANTS**

#### **BRISBANE CBD – UP TO \$45K PKG + \$\$ BONUSES**

Here's your chance to join a growing and innovative company that is really going places. Forget about chasing up missing passport details, docs and admin as you'll have a support team there to handle it all for you. All you need to worry about is consulting and planning the itinerary of your clients dream. Plus you'll be rewarded with a strong base salary + \$\$ incentives, free cruises and a real work/life balance. All you need is a min 2 years travel consulting experience, proven sales skills and a positive attitude.



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Ben Carnegie

## **Multiple Senior Event Positions - Sydney**

- ▶ Sydney based Events agency
- ▶ Large scale event program
- ▶ Specialised clientele

A well respected events agency is seeking Events Management professionals for a variety of Event Management roles from Event Manager to Senior Event Director level.

The event schedule will offer lots of variety, working on incentive programs to large scale conferences, in a vibrant, energetic and supportive work culture.

The following is a list of skills required however not all will be needed for less senior positions:

- ▶ Staff management & delegation
- ▶ Event timeline & logistics mgt
- ▶ Budgeting & negotiation
- ▶ Client / stakeholder relationship mgt
- ▶ Proven experience at a strategic level
- ▶ An advanced level of MS office software
- ▶ Events Pro system experience is also highly valued

Call Ben or [click here](#) for more details

## **Specialist Rail Consultant - Sydney**

- ▶ Excellent familiarisation trips!
- ▶ Friendly office environment
- ▶ Salary from \$40K + super + incentives

Using your superior customer service skills you will be booking rail travel across Europe. You will be working with a social and high energy team of like-minded consultants.

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## **Team Leader / Snr Cruise Cons - Sydney**

- ▶ Fun and professional environment
- ▶ Great opportunity for a promotion
- ▶ Excellent salary and benefits!

Are your opportunities for promotion limited in your current agency? This leading cruise agency is looking for an experienced cruise consultant who is ready for that next step.

Call Cristina or [click here](#) for more details

## **Help Desk Support - Sydney**

- ▶ Highly regarded technology company
- ▶ Friendly team environment
- ▶ Salary to \$60 DOE

Join this progressive organisation and provide technical support to GDS users. Your strong industry knowledge of reservations systems will make you the ideal candidate.

Call Cristina or [click here](#) for more details

## **2x Cruise Travel Consultants - Sydney**

- ▶ 2 locations Nth Sydney & Northern Beaches
- ▶ Excellent earning potential
- ▶ Salary from \$60K doe

Cruise roles galore! 2 reputable businesses are looking for experienced cruise consultants to sell online international cruise packages. Great incentives & famil opportunities!

Call Ben or [click here](#) for more details

## **Inbound FIT Travel Consultant - Sydney**

- ▶ Immediate start
- ▶ Respected boutique agency
- ▶ Salary \$45- 55k + super doe

Located in the heart of the CBD, this established agency boasts low staff turnover & supportive, forward thinking mgt. Role involves preparing domestic itineraries for Europeans.

Call Ben or [click here](#) for more details



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