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# Travel Daily

First with the news

Wednesday 6th April 2016



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## CTM flybuys loyalty deal

**CORPORATE** Travel Management is spreading its wings into the loyalty sector, with the launch of a new online travel book site in partnership with the Coles flybuys program.

The new flybuystravel.com.au is a "one stop online destination offering customers competitive prices, exclusive deals and bonus flybuys points on airfares, hotel and car hire options with no flybuys booking fees," CTM said.

Members will earn points for every booking, and customers booking through flybuys travel can also earn additional points via their frequent flyer programs and rewards credit cards used to make the bookings.

CTM md Jamie Pherous said the site would see customers benefit from the company's "leading technology solutions".

The move "further strengthens CTM as a key global player in the loyalty segment," he said, following its acquisition of US-based loyalty program provider Montrose Travel (**TD** 18 Dec).

### Vote for ETC in NTIA

**ENTIRE** Travel Connection is inviting the industry's votes in the National Travel Industry Awards.

ETC is nominated in the Best Specialty Wholesaler category - for details see **page ten**.

### Today's issue of TD

*Travel Daily* today has nine pages of news and photos, plus full pages from: (**click**)

- Entire Travel Connection
- AA Appointments jobs
- Amadeus NTIA nomination
- JITO Connected
- JITO job board

### New IATA chief

**AIR** France-KLM ceo Alexandre de Juniac is set to become the new director-general of the International Air Transport Association, with a unanimous recommendation by the IATA Board of Governors awaiting confirmation at the IATA agm taking place in Dublin 01-03 Jun.

De Juniac, who has headed up AF/KLM since 2013, will take over from Tony Tyler who is retiring after five years in the role.



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Thank you for all the nominations we have received for the 2016 NTIA Awards.

**Best Non Branded Travel Agency Group**  
Express Travel Group

**Best Agency Support Services** Express Ticketing

**Best Sales Executive, Industry Supplier** Karina Hill

*Vote for us today!*



**Express Travel Group**

## Inland NSW administration

**INLAND** NSW Tourism, the regional tourism organisation covering more than 25% of the state, was placed into voluntary administration last Fri.

Established five years ago as an umbrella group for a range of smaller RTOs (*TD* 02 Aug 2011), the board has called in the administrators because it had "not been able to secure grants in time to meet its budgeted cash-flow needs".

Brad Morelli and Andrew Spring from Jirsch Sutherland have now been appointed joint voluntary administrators, with Morelli saying it was business as usual for the organisation.

"Inland NSW will be operating as normal under our guidance".

### EK BRU resumption

**EMIRATES** has confirmed it plans to resume scheduled services to Brussels on 15 Apr.

The Dubai-based carrier axed all flights to the Belgium capital after the terrorist attacks at the airport & city on 22 Mar.

BRU recommenced limited services last weekend.

Inland NSW Tourism said grants account for 82% of the organisation's budgeted income.

NSW Tourism Minister Stuart Ayres is understood to be conducting a review of the state's regional tourism organisation structure, saying the government remains committed to growing tourism in regional areas.

A spokesperson said Destination NSW would meet with the administrator to determine ongoing arrangements to ensure continued promotion of regions under the Inland NSW banner.

### Air NZ to Manila

**AIR** New Zealand will launch the only non-stop service between New Zealand and the Philippines.

The direct, year-round flights to Manila will commence in Dec and operate three times a week using Boeing 767-300 aircraft, with a flight time of around 10.5 hours.

Air NZ ceo Christopher Luxon said the Star Alliance airline expects the service to be popular at both ends of the route.

Tickets for the route are set to go on sale mid-year.

**Travel Daily**  
on location in  
**France**

Today's issue of *TD* is coming to you courtesy of Atout France which is hosting its annual Rendez-vous en France trade show in Montpellier this week.

**MONTPELLIER'S** Parc des Expositions is in full swing with an entire day today of 20 minute appointments between exhibitors and buyers from 73 countries across the globe.

Product is on show from the length and breadth of France, with Montpellier hosting the event for the first time ever.

Key focuses for this year include building visitation in the shoulder seasons of Apr-Jun and Sep-Oct, with organisers from the Languedoc-Roussillon region aiming for "four-season tourism".

Atout France director-general Christian Mantey said he was very pleased at the participation rate for the 11th Rendez-vous en France, highlighting the 45 educational tours organised across the country in conjunction with the event.

We've been **nominated!**

**Meighan** Murphy - VIC  
**Justin** Southern - VIC / ACT  
**Sophie** Weller - WA

**Best Wholesaler** - Australian product  
**Best Wholesaler** - International product  
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**EUROPE RIVER CRUISING 2017**

APT

[CLICK TO VIEW DEALS](#)

## Travel advertising jumps 11.5%

**CONSUMER** travel advertising in Australia surged 11.5% last year, with a total of \$393 million making it the fifth largest advertising sector in the country.

That was one of the key findings reported at this morning's Mumbrella Travel Marketing Summit in Sydney, with Standard Media Index managing director Jane Schulze providing a snapshot of spending in the travel sector.

Schulze said travel advertising spend went primarily to television (34% of the total) followed by digital at 32%, newspapers with 13% and then outdoor at 10%.

According to Standard Media Index data airlines invested \$14.4 million in content marketing, while \$5.5 million was spent on social media display advertising.

The Summit also heard from Tourism Australia chief marketing officer Lisa Ronson, who said Australia is currently on track to achieve the low end 2020

target of \$115 billion in overnight tourism expenditure.

She said the figure was currently \$94.5 billion, with 2015 seeing inbound arrivals up 8.2% to 7.4 million visitors, led by Chinese, US and UK travellers.

Interestingly the spending figure grew much faster, jumping 18% in 2015 compared to 2014.

Ronson said the latest TA advertisement featuring the voice of Chris Hemsworth would launch in China next week along with a dedicated Australia.cn website.

### Moody's VAH review

**RATINGS** agency Moody's Investor Services has placed Virgin Australia's credit rating under review, following rival Standard & Poor's which last week downgraded VAH's outlook to negative after Air New Zealand announced it intends to offload its 25.9% stake in the carrier.

## New QF China tariff

**QANTAS** has released a new tariff on flights between Australia and China for travel under its venture with China Eastern.

The Australian flag-carrier says its introduced more fare options through the pact, available for sales and ticketing immediately.

The new tariff is in addition to QF's existing option, marketed and operated as QF129/130 with the fare basis ending in "CN".

Fares on the existing option start from \$1,025 ex Sydney.

Through the new tariff, Qantas marketed flights on China Eastern metal (operated as QF301/300 & ending with a fare basis code of "MU") are priced from \$1,210.

When introducing the new option, Qantas said it "considers a range of factors in setting fare levels, including overall market conditions, demand and capacity.

"We aim to offer a range of competitive fares while continuing to represent excellent value for our customers," QF said.



## Window Seat

**ACCOMMODATION** in a "luxury" stable sounds like a joke, but Kinnon & Co aren't horsing around.

The accommodation provider has launched the 4.5-star Homestead Stables (pictured below) "inspired by the stables and stable-boys' quarters on a traditional outback station" in Longreach, Queensland.

The stables sleep three in a queen and single bed – plus an extra person in the 'pulley bed' – a traditional stable bed.



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## Taj Safaris adds Nepal

**CHITWAN** National Park (NP) in Nepal is the first location that Taj Safaris has opened a lodge outside India.

Meghauli Serai Jungle Lodge by Taj Safaris comprises a mix of 13 rooms and 16 independent villas, each with their own plunge pools, and a presidential suite.

Chitwan NP is home to 550 native bird species and more than 60 species of mammals, including the Royal Bengal tiger, leopards, wild dogs and rhinoceros.

Taj has 34 properties around the world but just the four Taj Safari Lodges, which are located within Bandhavgarh National Park, Pench National Park, Kanha National Park and Panna National Park - more details [HERE](#).

## GK launch NGO/MNL

**THE** first direct air services between Nagoya and Manila have been launched by Jetstar Japan.

Services will operate up to seven times weekly on the route.

Nagoya is GK's second route to the Philippines, behind Tokyo.

## Kings Canyon transfer

**DELAWARE** North has begun operation of a new direct coach transfer between Ayers Rock Resort or Ayers Rock Airport and Kings Canyon Resort.

Priced at \$69 one-way, the service operates to Kings Canyon Resort on Tue, Wed, Fri and Sun.

Resort pick-up locations include Desert Gardens, Sails in the Desert and the Outback Pioneer.

Delaware North recommends guests who travel on Tue, Wed, Fri or Sun should arrange a two night stay to allow adequate time to explore Kings Canyon.

On the remaining days, the transfer will include a stop enroute at the Karrke community for a one hour Aboriginal Cultural Tour, priced from \$129 one way.

The return journey departs daily from Kings Canyon Resort at 7am, arriving at Ayers Rock Airport for any connecting flight, Delaware North says.

Transfers are operated by Outback Tour Services using a 24-seat Canter Vehicle, must be booked at least seven days in advance and require a minimum of two people to operate.

Booster seats are available for hire for children aged over 12 months at \$10 per seat each way.

To book, phone 1300 731 205 or email [travel@delawarenorth.com](mailto:travel@delawarenorth.com).

## Lapland's first visit Down Under



**THEY** don't really look like Santa's elves, but they can certainly introduce you to them.

This contingent from Finland hosted a showcase in Sydney yesterday in cooperation with the Embassy of Finland and Finnair, and while they're here they will also meet with local tour operators and travel agents in Brisbane and Melbourne.

New product unveiled last night included the Arctic TreeHouse Hotel which will open just in time for the northern winter season this year, offering luxury accommodation with large picture windows showcasing the Northern Lights.

The event also saw Australian travel sellers invited to the

upcoming Matka Workshop Day in Jan 2017, which includes a "Meet Finland Workshop" in connection with the Matka 2017 Nordic Travel Fair.

Participating buyers will also be able to take part in fully hosted pre and post touring in Finland - for details contact Kari Halonen on [kari.halonen@toolboxtravel.fi](mailto:kari.halonen@toolboxtravel.fi).

**Pictured** above at last night's event are, from left: Anti Nimela, deputy head of Mission Finnish Embassy in Australia; organiser Kari Halonen, ToolBox travel marketing; Katri Kerola, Lapland Luxury, Arctic TreeHouse Hotel and Santapark Rovaniemi; Geoff Stone, Finnair country manager and Markia Tomminen, Lapland Hotels & Safaris.



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JOURNEY BEYOND

# Ovation deflation for guests

**ROYAL** Caribbean International (RCI) is facing backlash from disgruntled clients over the repositioning of *Ovation of the Seas*' Sydney to Singapore cruise which was originally departing 23 Jan (**CW** breaking news yest).

The rescheduling is a by-product of the line's decision to extend the vessel's maiden season Down Under with four extra cruises set to be added during its summer

## Accor enters home luxury rental market

**HOTEL** juggernaut AccorHotels has acquired onefinestay, a London-based luxury serviced home rental provider for €148m (AU\$223m).

onefinestay has a network of 2,600 properties scattered around the globe in locations including London, New York, Los Angeles, Paris and Rome.

AccorHotels said it will plough a further €64m (AU\$96m) into the business to support a new development phase, accelerating onefinestay's expansion into new 40 new key urban markets.

onefinestay will remain an independent business unit within the AccorHotels Group, led by its existing management team.

2016/17 season.

The new itineraries will be revealed in the coming weeks.

Upset customers booked on the Singapore-bound voyage took to **Cruise Weekly's** Facebook page to vent their concerns.

"Just found out cruise from Sydney to Singapore cancelled. Not happy... need to wait for new itinerary. Doubt I will be able to sail now. Paid for airfares home from Singapore as well. Hope I will be compensated for this," one *Ovation* customer said.

Royal Caribbean Int'l told **Travel Daily** guests booked on the cruise would be contacted to discuss their cruise and flight arrangements on a "case by case basis" and offered the first choice to re-book on the altered dates.

## Laos visitor warning

**THE** Department of Foreign Affairs & Trade is urging Aussies to reconsider the need to travel on routes 13 & 4 between Vang Vieng and Luang Prabang in Laos following a number of shooting incidents targeting tourist buses.

Incidents have resulted in deaths and injuries to people.

Aussies are still being advised to exercise normal safety precautions overall in the country.

## SQ/LH expand c'share

**SINGAPORE** Airlines and the Lufthansa Group are expanding their codeshare agreement making flights to Australia from Zurich available to Swiss Int'l Air Lines customers.

The flights will head to Adelaide, Brisbane, Melbourne, Perth and Sydney from Zurich via Singapore.

Swiss will also codeshare to Auckland, Christchurch, Kuala Lumpur and Jakarta while Lufthansa will c'share from Frankfurt via Singapore to Denpasar and Jakarta.

Meanwhile, SQ customers will have access to over 20 new routes, via the Group's Munich and Zurich hubs to and from cities in Austria, Belgium, Germany and Switzerland.

The expanded codeshare is the outcome of joint venture agreement signed by the two airline groups in Nov last year.

The new codeshare flights will be progressively made available through SQ's various booking channels.

## Joy keel-laying

**THE** first block for Norwegian Cruise Lines' *Norwegian Joy* was laid yesterday in a keel laying ceremony in Papenburg, Germany.

The 168,800-tonne ship is set to launch in China in 2017.

## US lux traveller spike

**VIRTUOSO** saw a 20% growth in bookings to Australia out of the US for the second half of 2015.

"Australia has been on a steady climb for luxury travellers over the past few years and is one of the most popular destinations for American and Canadian high end visitors," Virtuoso Asia Pacific md, Michael Londregan said.

Bookings for Queensland in 2015 jumped 48%, Victoria by 26% and WA rose 11%, when compared with 2014.

Londregan said figures for the current year are also showing another year of growth.

## Meeting Place to ACT

**CANBERRA** has been confirmed as the host destination for the Australian Tourism Export Council's annual industry event.

It's the first time the conference has been held outside Sydney.

'Meeting Place' runs from 29-30 Nov and connects travel buyers and sellers, covering topics and opportunities impacting the growth of the tourism industry.



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**UA 787-9 EWR/LAX**

UNITED Airlines has planned a Boeing 787-9 Newark-Los Angeles route for the summer season which will fly six times a week between 09 Jun-01 Aug.

**‘Connection’ vital for youth**

**YOUTH** are now embarking on trips with up to seven pieces of technology to ensure they capture every moment of their holiday and remain in the loop of conversations, says Contiki Australia md Katrina Barry.

“You’re going to have your GoPro, your GoPro stick, your selfie stick, your UE roll, not to mention the iPhone, Apple Mac and iPad,” Barry said.

The feedback comes following the completion of Contiki’s “research month”, which included surveys & focus groups of agents, staff, customers and those who hadn’t considered Contiki before.

“What we learned is technology and the connections and communication is a high-end value,” Barry told *Travel Daily*.

“FOMO [Fear Of Missing Out] is not just a phrase, it’s a defining aspect of a generation.”

As for how travellers are packing in the extra technology, but

sticking to the same 23kg luggage limit on coaches in Australia, the US and Europe, Barry joked “maybe they wear less clothes than they did twenty years ago?”

The youth travel specialist has also seen a rise in int’l travellers reversing the typical north to south route when visiting Australia to “chase the sun”.

“Typically people would arrive in the country around Oct and work their way down so by the peak of summer, they hit Sydney and then they finish off in Melbourne in Jan and what we’re seeing is a later start and starting in Feb in Melbourne and working their way up,” Barry told *Travel Daily*.

**Sharjah Int’l pax fee**

**SHARJAH** International Airport in the UAE has followed Dubai and approved an AED35 (\$12.63) fee for passengers leaving the emirate, local media is reporting.

The new levy - approved yesterday - is for the use of airport facilities and services and will apply to passengers transiting through or leaving the emirate, but children under two and flight crews will be exempt.

**Westin Mexico signed**

**WESTIN** Hotels & Resorts will open a newbuild 180-room Westin Monterrey in 2019.

In the Punto Valle neighbourhood, the hotel will offer a fitness studio, a rooftop swimming pool, spa and two restaurants.



**45 years of Thai smiles**

**LAST** night Thai Airways International hosted a cocktail party in Sydney to celebrate the 45th anniversary of its first ever flights to Australia.

Launching on 01 Apr 1971 the once weekly service from Bangkok to Sydney was TG’s first intercontinental route, with the carrier’s Australian operations having now grown to 39 flights per week to Sydney, Brisbane, Perth and Melbourne.

THAI regional director Australia/NZ/South Pacific Prin Yooprasert said the carrier hopes to boost this further with the current 11 weekly Sydney services aiming to increase to double daily in

the coming months.

The event saw key industry supporters gather to celebrate the milestone, including a number of representatives from TG’s Star Alliance partners.

**Pictured** above from left are Anil Rodricks, Lufthansa; Chris Petty, United Airlines; Irmgard Goetjes, Scandinavian Airlines; Prin Yooprasert, THAI and Sue Marr, THAI.

More pics from the event at [facebook.com/traveldaily](http://facebook.com/traveldaily).



**ABOVE:** Derek Morris of Express Travel Group with Rachel Hunter and Susan Atike, Air Tickets.



**LEFT:** Jo Soutar and Kevin Fisher of Thai Airways.

**VA Fiji cyclone waiver**

**VIRGIN** Australia has issued a fare waiver for guests wishing to change or cancel their travel to and from Fiji due to Tropical Cyclone Zena.

The code is valid for additional fares, taxes and change fees for guests with a ticket to/from Nadi issued on or before 06 Apr with departures 06-08 Apr.

Flights can be rebooked for up to 14 days later to Nadi or a different destination.

The code is: SWF06140412ZFI.



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## EK, MH boost c'share

**EMIRATES** has expanded its codeshare partnership with Malaysia Airlines to be bilateral.

The EK code is now placed on 15 services operated by Malaysia Airlines out of Kuala Lumpur.

Destinations include Penang, Johor Bahru, Tawau, Alor Setar, Kuantan, Bintulu and Miri.

## Tramada WTNZ pact

**TRAMADA** Systems and World Travellers New Zealand (WTNZ) has signed a technology partnership agreement which will see Tramada become the preferred mid-office technology solution for WTNZ.

The partnership aims to provide agencies with improved consultant efficiency and increased automation.

Tramada will be introduced to WTNZ agencies at the World Travellers conference in May.

## Int'l aviation boom

**AUSTRALIA** has experienced a massive 75% increase in overseas aviation traffic over the past 10 years, new data released by the government today indicates.

According to BITRE's latest Int'l Airline Activity report, 3.5 million passengers travelled to and from Australia in Jan, a huge leap from the 2 million travellers recorded in Jan 2006.

The Jan figure was up 8% year-on-year, with Sydney holding the lion's share of traffic at 41%, followed by Melbourne (25%), Brisbane (14%) and Perth (12%).

Minister for Infrastructure and Transport Darren Chester said the proposed Western Sydney Airport will increase aviation capacity across the Sydney basin further.

Minister for Tourism Richard Colbeck said liberalised aviation agreements with countries such as Canada, Qatar, the United Arab Emirates and the Philippines are "ensuring connectivity with important tourism markets can continue to grow".

Other strategies adopted aimed at ensuring visitor growth include expanded online visa lodgements and visa validity extensions for China and Indonesian travellers.



## Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



Renovations are now complete at the **Hilton Minneapolis/Bloomington Hotel**. The remodelling includes upgrades to the lobby area and entrance, food and beverage outlets, meeting space and HHonors Executive Lounge. A "fresh, sleek and contemporary design" has been introduced throughout the hotel. New additions include the Olive Bar & Lounge and Bloomington ChopHouse.



**The Liberty, a Luxury Collection Hotel, Boston** has received \$US11 million renovation of its 298 guest rooms by interior designer Bill Rooney. The new rooms are fitted with hardwood floors, club chairs, leather headboards, large soaking tubs and separate glass showers. The project also included the redesign of some of the hotel's top suites including The Ebersol Suite and the Charles River Suites.

## Air Canada biofuel

**AIR** Canada will participate in Canada's Biojet Supply Chain Initiative (CBSCI), a project aiming to introduce 400,000L of sustainable aviation biofuel into a shared fuel system at a yet-to-be-determined Canadian airport.

The airline's biofuel flights previously used biojet that was segregated and loaded separately into an aircraft via tanker truck.

The three-year project aims to start developing a more efficient and sustainable Canadian supply chain.

## Celebrity net upgrade

**HIGH** speed internet will soon be available on Celebrity Cruises large ships, with the launch of "Xcelerate".

The service is already available on *Celebrity Reflection* and will be soon rolled out to the remainder of the cruise line's large ships, except for *Celebrity Xpedition*.

Celebrity's Xcelerate unlimited package starts at US\$140pp for five to nine days.

## Travelport purchase

**TRAVELPORT** has bought distribution business, Galileo Japan from a consortium of airline owners.

The acquisition will allow Travelport to establish a new, consolidated Travelport Japan entity in the country.

Travelport has been operating in Japan and working with Galileo Japan for 30 years.

## Qld to Queenstown

**QUEENSLAND** tourism trade reps have arrived in Queenstown for the Queensland on Tour New Zealand trade mission, which kicked off today.

The sold-out mission is the state's largest tourism trade mission to NZ, with over 50 tourism business involved.



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- experience at ticketing including airline BSP and event ticketing
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What we offer is a role where you can quickly become a valued team member by contributing to our enthusiastic, supportive and dedicated culture. Based at our Head office at Bowen Hills (Brisbane), you will be able to work flexible hours on a rotating shift roster, working weekdays, weekends and even public holidays to ensure high quality customer service.

If this sounds like you and you want to be part of Virgin Australia Holidays, please apply online at: [www.virginaustralia.com/careers](http://www.virginaustralia.com/careers). Applications close 10 April 2016. No agencies please. Only successful applicants will be contacted.

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## BBQ Butler service

LUXURY hotel The Nai Harn in Phuket has introduced a "BBQ Butler service", which prepares tailor-made meals created specifically to guests' needs.

## Real Housewives to Dubai



THE cast of reality television show *The Real Housewives of Melbourne* made a recent visit to Dubai to film part of its third season in the emirate.

Filmed across two 60 minute episodes, the ladies immersed themselves in the local culture and enjoyed a jam-packed tour which included: a desert safari experience with Arabian Adventures, dinner at Atlantis, shopping at the Dubai Mall and sampling camel milk lattes.

Director of Dubai Tourism APAC Julie King commented "Filming RHOM provided a wonderful opportunity to highlight the diversity of the destination through the Housewives' experiences".

"Our aim is to reinforce Dubai's position to Australians as a longer stay, year round holiday

destination," said King.

"As Dubai continually evolves and changes, it is becoming very popular with female travellers and female groups looking for an exciting getaway in a safe and fun environment."

The housewives are pictured above at the Sheikh Mohammed Centre for Cultural Understanding with their Arabian host.

## KC in-flight 767 wi-fi

AIR Astana has penned a deal with transport IT provider, Rockwell Collins, to provide high-speed wi-fi to pax aboard flights.

The service commences Sep and will be available to Business and Economy class passengers using their own mobile/tablet devices on all three of Air Astrana's Boeing 767 aircraft.

## Wizards World LA

UNIVERSAL Studios Hollywood will host a grand opening for The Wizarding World of Harry Potter tomorrow in Los Angeles.

The land features a bunch of new rides & attractions based on author JK Rowling's acclaimed *Harry Potter* series.

For a number of weeks, the Californian theme park has been enabling visitors to sample the new rides ahead of the official debut to ensure all is in readiness.

Tickets for tomorrow's opening day are already sold-out, marking the first time in history the theme park has had to pause online ticket transactions.

Specialty products such as the VIP experience and Front-of-Line ticket options are also sold-out for opening day along with 08 Apr and 09 Apr.

Commenting on the sell-out debut Larry Kurzweil president of Universal Studios Hollywood said "this incredible consumer demand speaks largely to the arrival of 'The Wizarding World of Harry Potter', and the dramatic 75% transformation of Universal Studios into an entirely new destination".

## Eat & earn Airpoints

AIR New Zealand Airpoints members can now accumulate points by dining at any of Nourish Group's nine restaurant outlets when visiting NZ.

Participating establishments include: The Crab Shack (Auckland and Wellington), Jervois Steak House (Auckland and Queenstown), Shed 5 (Wellington), the Pravda Cafe (Wellington) and more.

Nourish Group vouchers will also be made available to purchase from the Airpoints Store in \$50 and \$200 denominations.

For more information, go [HERE](#).

## QR doubles DOH/JFK

QATAR Airways has doubled its services to New York City, overnight announcing a second daily non-stop flight between John F Kennedy Airport and Hamad International Airport.

The extra frequency to the Big Apple will be operated by Airbus A350s, with the new morning departure leaving JFK from Terminal 7 at 11:15 and arriving at DOH at 06:45 local time.

## Celebrity Cruises cmo

PETER Giorgi has been named the new chief marketing officer for Celebrity Cruises.

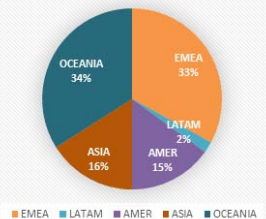
Giorgi will manage all aspects of the cruise line's marketing activity including: digital, social media, research & loyalty as well as oversee the new "Modern Luxury Lives Here" brand campaign.

## HOT DESTINATIONS



## THE TAAP TOP TEN Brought to you by Expedia

Expedia TAAP Destinations Mar 16



Expedia TAAP reported another strong trading month for March. A massive 827 different destinations were booked by Expedia TAAP agents last month. The top ten destinations booked were Sydney, Melbourne, London, Singapore, New York, Brisbane, Hong Kong, Paris, Bali and Rome. Los Angeles, Perth and San Francisco were just outside the top 10. OCEANIA still strong at 34% destination mix. USA up to 15%, EMEA showing strong growth to 33% while Asia down slightly to 16% of the destination mix.

Top countries have retained their order with Australia still showing dominant market activity, followed closely by the USA, UK, Italy and France. Japan continued strong growth along with New Zealand and Indonesia.

Some of the out of the way destinations last month included Haiti, Zakopane Poland, Vicksburg MS, Turku Finland and Shikoku Japan.

Your great service and our great rates, keep your customers coming back.



**Expedia.com.au**  
THE WORLD'S LARGEST ONLINE TRAVEL COMPANY

## American Airlines



### Passenger Sales Assistant - Sydney

American Airlines currently has a great role available to join the Asia Pacific team in Sydney. You will be primarily responsible for providing efficient and effective sales support to the management team, our trade partners and customers.

#### The successful candidate will possess:

- Travel agency or airline experience
- Proficient in GDS systems – preferably Sabre
- Fares & Ticketing Level 1 & 2 qualification would be advantageous
- Excellent written and verbal communication skills in English
- A passion for providing excellent customer service at all times
- Strong administrative and interpersonal skills

A competitive salary is on offer along with exceptional staff travel benefits.

To apply forward your application and CV to [Pacific.HR@aa.com](mailto:Pacific.HR@aa.com). Only suitable candidates will be accorded an interview.

Applications close Wednesday, 13th April.





## WIN A KIMBERLEY 4WD ADVENTURE WITH APT

Explore the magnificent and mystical Kimberley across 20 days with this month's exciting **Travel Daily** competition, brought to you in partnership with Australia's award-winning travel operator **APT**. Every day we will be taking you on an adventure, showcasing the many highlights available on an APT Kimberley Wilderness Adventure.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win an unforgettable 'Kimberley Complete 15 day small group 4WD adventure' for two people, departing in September 2016.

Send your answers to: [APTcomp@traveldaily.com.au](mailto:APTcomp@traveldaily.com.au)

Q4. No one is better equipped to take you to the Kimberley. Which coveted National Travel Industry Award has APT won four years in a row?

HINT: [CLICK HERE](#) and see p13



### SQ 787-10/A350 tech

**SINGAPORE** Airlines has partnered with Panasonic Aviations Corporation to present a broadband connected in-flight entertainment system, which is set to debut across the airline's entire Boeing 787-10 and A350 long-haul fleet.

Dubbed eX3, the new IFEC system offers greater personalisation and connectivity.

### Imagery II christened

**KIWI** broadcaster Judy Bailey has christened Avalon Waterway's newest river cruise ship *Avalon Imagery II* at a ceremony on the Rhine in Germany.

Bailey is the first Kiwi to name an Avalon vessel, with the event hosted at Avalon's Auckland headquarters which involved more than 70 industry guests.

### Eurail/Viva! deal

**AGENTS** who reserve and pay for a Eurail Pass with Viva! Holidays between 04-30 Apr will receive 20 bonus Trip dollars.

**CLICK HERE** for more details.

**Travel Daily**  
First with the news  
Wednesday 6th Apr 2016

## Excite USA winner unveiled



### FJ travel alerts

**FJI** Airways has cancelled a series of its international flights and those of subsidiary Fiji Link due to Tropical Cyclone Zena.

Pax affected may revise their bookings without fee and fare differences until 30 May, or a credit may be held for further travel on FJ int'l and domestic flights until 31 Jul - **CLICK HERE** to view full schedule changes.

**VOYAGER** Travel's Christine Sprake has been revealed as Excite Holidays' fourth and final USA incentive winner.

Sprake remarked "thank you so much for the trip to Hawaii. I'm so excited and grateful to Excite for this".

**Pictured** above receiving her prize is Christine Sprake from Voyager Travel with Excite Holidays' Jacquie Shelley.

**We are proud to be nominated for Category 17: Best Specialty Wholesaler in the 2016 AFTA Awards!**

**Vote for us now** ▶

**Phone: 1300 661 666** [www.greecemedtravel.com.au](http://www.greecemedtravel.com.au)

### Associate Specialist, Customer Operations Support - Team Leader (Job Number R-34372)

An exciting opportunity is available within our contact centre for an experienced Travel Contact Centre, Team Leader. Your role will be to assist leading the contact centre consultants, maximise revenue and travel redemptions. The ideal candidate will have wholesale/retail contact centre management experience within the travel industry, exceptional written and verbal communication skills, able to work autonomously and experience in managing people. Experience with Calypso (native), Amadeus/Galileo, airfares and customer service essential.

### Service Centre Representative, Wholesale Travel Consultant (Job Number R-34547)

As part of the wholesale team, your role will be to offer superior service to both inbound and outbound sales across all Pinpoint lines of the travel business. Responsibilities will include processing of customer requests efficiently and professionally with exceptional customer service. The ideal applicant will have current experience working with Calypso (native), Amadeus, Worldwide destination knowledge and enjoy being part of a team.

To apply for the available positions visit our careers site and search for the job number [www.mastercard.us/en-us/about-mastercard/careers.html](http://www.mastercard.us/en-us/about-mastercard/careers.html)

Freestyle Holidays | The Collection | Rosie Holidays

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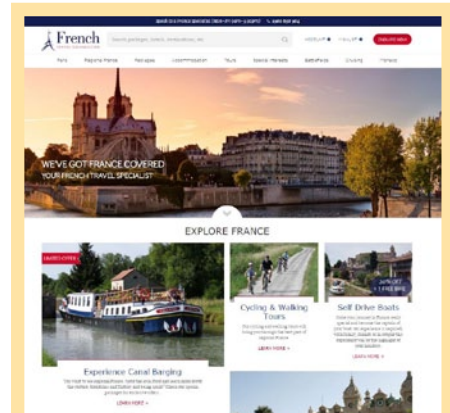
# Entire Travel Connection celebrates NTIA ‘Best Specialty Wholesaler’ nomination - [VOTE FOR US NOW](#)

THE teams at French Travel Connection, Tahiti Travel Connection and Spain & Portugal Travel Connection are extending a warm “thank you” to the travel trade for their continued support and NTIA nomination for Category 17: Best Specialty Wholesaler.

“Our point of difference is that we are here to support travel agents to sell France, Tahiti, New Caledonia, Spain & Portugal with beautiful dedicated brochures to inspire clients, extensive websites with great value packages and four dedicated reservation teams,” commented Entire Travel Group managing director, Brad McDonnell.

The wholesaler welcomed its newest brand, New Caledonia Travel Connection (NCTC) earlier this month, launching their latest product offering at an exclusive event, supported by New Caledonia Tourisme, Aircalin and Groupe La Promenade.

A new feature that has been added across Entire Travel Connection websites, is a plugin which gives agents the ability to create a personal account to send personalized pdfs - complete with details and a logo - direct to clients.



**NEW: Create your personalised pdf!**  
The snapshot (above) depicts the French Travel Connection website, which is now fully equipped to provide agents with a personalised pdf of our products that can be directly sent to clients.

Simply click on ‘account’ at the top of the page, ‘create an account’ and fill in your details to register.

Once an account is created, the logon can be used across all sites.

Visit [frenchtravel.com.au](http://frenchtravel.com.au); [tahititravel.com.au](http://tahititravel.com.au); [spanishtravel.com.au](http://spanishtravel.com.au); [newcaledoniatravel.com.au](http://newcaledoniatravel.com.au) for more information.



Tahiti Travel Connection special offers



Self-drive canal boat exclusive offers



Luxurious crewed canal barge in France



Spain and Portugal small group tours



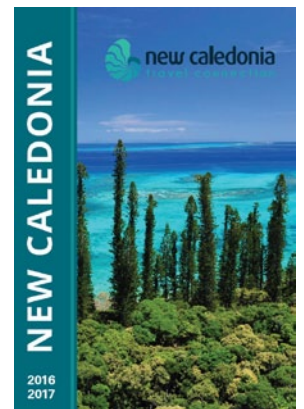
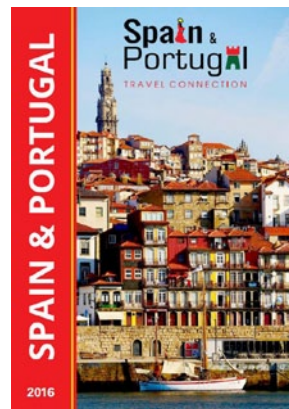
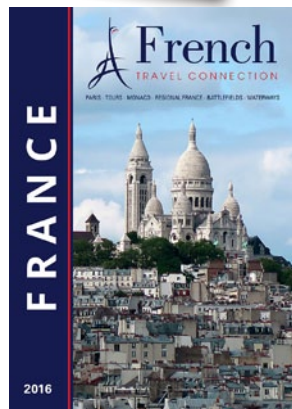
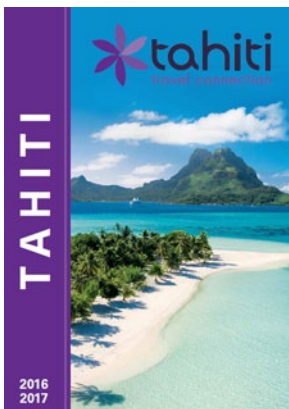
Exclusive passport to Monte-Carlo



New Caledonia special offers

CLICK on the images for info on the special offers

CLICK on any of the brochures below to browse ETC's exciting holiday suggestions





# AA APPOINTMENTS

RECRUITMENT CONSULTANTS

## PAWS & VOTE!

Supplier Category  
Category 30: Best Agency Support Service

FOR ALL THE BEST VACANCIES VISIT [www.aaappointments.com.au](http://www.aaappointments.com.au)

NSW & ACT - 02 9231 6377 - [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)

VIC, WA & SA - 03 9670 2577 - [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)

QLD - 07 3229 9600 - [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

### DO YOU KNOW AUSTRALIA INSIDE OUT?

#### INBOUND TRAVEL CONSULTANT

#### SYDNEY – SALARY PACKAGE FROM \$55K

Due to an increase in business, this fantastic boutique agency is looking for an experienced inbound consultant to focus on managing the European market. The successful candidate will need to have a high attention to detail, a proven history in customer service and also tour plan experience. Benefits for the successful candidate will include a competitive salary package, career progression and a nurturing team environment. If you are looking for your next career opportunity apply now, immediate start!

### MIX LEISURE WITH PLEASURE

#### HIGH-END RETAIL TRAVEL CONSULTANT

#### SYDNEY NORTH SHORE – SALARY UP TO \$70K + COMM

Several boutique leisure agencies require knowledgeable consultants to join their small & experienced team. With a large repeat & referral database, quote, book & ticket high-end packages to exotic destinations for their loyal clientele. Finally speak with clients as passionate as you! Be rewarded with a high base plus incentives, M-F hours & office closer to home & 1 week extra paid leave to enjoy 5\* famils! If you have min 4 years consulting, strong GDS & pref ticketing exp + client base then you can work in leisure for pleasure!

### LOAD YOUR WAY TO SUCCESS!

#### WHOLESALE TRAVEL PRODUCT COORDINATOR

#### SYDNEY – SALARY PACKAGE UP TO \$55K

Renowned for their excellent ongoing support and fantastic career progression, this global company are looking for a dynamic product loader to join their team. Your role will involve the loading of products into their in-house system Calypso as well as maintain the database. You will enjoy being part of this expanding team, working closely with Suppliers and the Product department. Min 1 year travel industry experience, loading experience & exceptional attention to detail. Do not miss out, apply now!

### PROFESSIONAL AND BOUTIQUE

#### CORPORATE CONSULTANT

#### MELBOURNE (INNER/SE) – SALARY PKG UP TO 65K (DOE)

My client has a fantastic opportunity for an experienced corporate consultant to join their supportive and successful team. You will be working with an extremely reputable boutique company. You will be responsible for servicing a variety of corporate accounts with domestic & international business travel arrangements. In addition to business travel, you will assist the occasional corporate client with high end leisure requests. Min. 3yrs international corporate exp. req'd. Sabre knowledge favourable.

### NO MORE SALES PRESSURE!

#### CUSTOMER SERVICE TRAVEL AGENT

#### MELBOURNE (INNER) - SALARY PACKAGE OF \$56K

If you love to book amazing itineraries but don't want to deal with the stress of meeting those sales targets every month, we have the job for you! You will be focusing more on the itineraries and fun side of travel, working as a customer service consultant to help the inbound customer calls with their travel plans! There are no face to face sales, and to top it off when you're on your break head to the amazing break room to chill out. Min 2 years travel consulting experience req. must have experience with Galileo and Ticketing exp.

### NO MORE WEEKEND WORK!!!

#### RESERVATIONS CONSULTANT

#### ADELAIDE (INNER) – SALARY PKG \$40K-\$55K (DOE)

My client is one of the largest growing independent travel companies who is looking for an experienced travel consultant to join their supportive and close knit team in their ongoing success. On a day to day basis you will be speaking with both travel agents and consumers direct. This will mean you could be building a tailor made itinerary for smaller groups or you could be confirming reservations and helping agents with special interest tours along with much more. Min. of 2 years Travel Consulting Experience req.

### THE PERFECT BLEND

#### CORPORATE/LEISURE CONSULTANT

#### BRISBANE CBD – \$50K - \$55K OTE

Here's your chance to have the perfect mix in your day. This growing team in the CBD is looking for an experienced travel consultant to join their team. Working Mon – Fri hours only you'll be responsible for handling a portfolio of corporate clients along with booking travel packages for leisure clientele. No two days will be the same. Not only will you regain control of your weekends but earn top \$\$, enjoy five star famils and have access to the best travel discounts around. Apply today to find out more.

### LET'S GET DOWN TO BUSINESS

#### BUSINESS TRAVEL CONSULTANTS

#### DARWIN – HIGH BASE + SUPER

International Travel Consultants, do you like taking care of business? This industry leading Corporate TMC has recently taken on new accounts and is looking for highly motivated, successful business travel consultants to join their team. An excellent salary pkg is on offer along with Mon to Fri hours, industry discounts, great team environment and career progression. All you need is a min 2 years industry exp, corporate preferred. Make your way to the top and drive your career in business travel. Apply now, don't miss out!

amadeus



**Vote for us!**

**We've been nominated in two categories at this year's NTIA Awards – Best Agency Support Service & Best Sales Executive, Glenda Prudius.**

**Place your votes [here](#)**



**afta**

**NATIONAL TRAVEL  
INDUSTRY AWARDS**

# HOW TO STAND OUT IN A CROWDED SOCIAL MEDIA SPACE



in one week  
2,205 industry  
people made new  
friend/business  
connections on  
this app!

## JITO CONNECTED

what we love about facebook is it helped me stay connected to my family & friends no matter where they are in the world and most importantly nurture the relationships via posts.

we thought how COOL would it be if we could have a facebook-like concept for the travel & hospitality industry without all the cat photos.

after all we work 5 out of 7 days at least. we spend more time in our professional lives than we do our personal lives so why not share it with each other and nurture our industry, our industry friendships and grow our businesses together.

technology is changing the world... see for yourself how this app can be game changing for our industry.

together we can be more connected  
and make a difference!



JITO CONNECTED



JITO CONNECTED APP can be download from your apple or google store to phone or ipad.



where you connect



hotel & hospitality jobs



tmc/corporate jobs

view jobs

job alerts

post a job



airline jobs

hundreds of new jobs on [jito.co](https://jito.co)