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Bestjet injunction denied

ONLINE travel agency Bestjet has failed in its attempt to put a hold on AFTA's decision not to renew its ATAS accreditation (**TD** 22 Mar), with a 40-page Qld Supreme Court judgement on the matter handed down yesterday afternoon (**TD** breaking news).

AFTA said as a result the original decision takes immediate effect, issuing a statement confirming "Bestjet Pty Ltd has been removed from the AFTA membership list and it is no longer ATAS accredited".

Bestjet had applied for the injunction on the basis that AFTA allegedly breached "natural justice" via its appeal processes, with the decision claimed to constitute a "breach of contract, oppressive conduct and an unlawful restraint of trade".

The extensive judgement covers the relationship between

Bestjet ceo Rachel James and her husband Michael, who was head of Strategic Airlines/Air Australia before its \$97m collapse in 2012.

The judge concluded that Bestjet had not established a "prima facie case" of sufficient merit to justify an injunction, saying "none of its foreshadowed causes of action has a high probability of success".

Evidence presented by Bestjet included claims about directors of current AFTA members who had previously been a director of a company that entered into administration or liquidation, while AFTA's evidence included letters from Michael James which the judge agreed showed he was exercising authority over the firm.

Bestjet's Rachel James said while the court decision was disappointing, the company would continue to follow "strict corporate governance which has helped make the business one of Australia's fastest growing online travel agency websites".

The ATAS and AFTA logos were still on the Bestjet website as today's **TD** went to press.

Today's issue of TD

Travel Daily today has nine pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- JITO

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New job for Geraghty

AIR NZ country manager Leanne Geraghty has been promoted to the new NZ-based role of Regional General Manager for Distribution and Corporate.

NZ chief sales & commercial officer, Cam Wallace, told **TD** he was delighted at the appointment.

"Leanne has an acute understanding of the unique market dynamics of the travel industry," he said, adding "there has never been a more exciting time to be moving to NZ".

EU considers US visa pact suspension

THE European Commission (EC) has urged the United States and Canada to urgently introduce measures to achieve "full visa reciprocity for all 28 member states of the European Union".

The call comes amid discussions which could see the current visa waiver agreements between the EU and the US/Canada suspended for twelve months.

A report issued by the EC this week highlights the fact that Canada currently doesn't have reciprocal visa arrangements with Bulgaria and Romania, while the USA also has non-reciprocity with regard to Bulgaria, Croatia, Cyprus, Poland and Romania.

Under European regulations the EC is obliged to suspend the visa waiver for Canada and the USA unless they change their policy for the affected European states.

QBT wins PwC account

HELLOWORLD'S QBT corporate division has been awarded the travel management contract for consulting and accountancy firm PricewaterhouseCoopers (PwC), which has more than 6,000 staff across the country.

According to a *News Limited* report today "several leading travel management companies pitched for the lucrative business".

The win continues a strong run for QBT which holds the federal Whole of Australian Government TMC contract through until 2018 and was last month awarded a similar contract with the NT

APT Canada/Alaska

APT today launched a pre-release brochure featuring its 2017 Canada and Alaska program.

Also including the USA, the brochure features six luxury holidays ranging from 17 to 32 days in length, with agents able to take advantage of early bookings for the popular itineraries.

In Western Canada the journeys combine Rocky Mountaineer or VIA Rail land programs with a choice of Alaskan cruises, while there are also trips in Eastern Canada and two USA itineraries including the new 19-day *Grand Southern Charm* which tours from New Orleans to New York.

APT is also offering a 'Fly to Canada from \$995 per person' deal in conjunction with the launch - 1300 196 420.

government (**TD** 04 Mar).

Helloworld ceo Andrew Burnes was quoted as saying it was important for TMCs to manage expenses which are often on-charged to clients of law and accounting firms.

"Obviously you have to be extremely careful with your client's money...we provide very detailed expense management services so that these costs can be properly accounted for.

"The aggregated buying power of travel management companies ensures the corporation gets the best possible deal on car hire, airlines and hotels," he added.

Helloworld also has a strong presence as a supplier to the government, with the AOT Group holding the overall contract as the accommodation program manager for the Australian government.

Freestyle offers 14%

FREESTYLE Holidays has launched a major Hong Kong promotion under which travel agents can earn 14% commission on all land bookings for the destination deposited between now and 13 May, for departures through until 31 Mar 2017.

Freestyle has also put together a range of Hong Kong deals showcasing upcoming events and festivals plus top value hotel packages - more details online at pinpointtravelgroup.com.au.

\$20k Fiji bank cash

WESTPAC has confirmed its commitment to the Fijian tourism industry by presenting a cheque for F\$20,000 to the Fijian Tourism Expo 2016 - the third year running the bank has been a gold sponsor of the event.



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SCENIC°

VIEW OFFERS

**EUROPE
RIVER CRUISING
TRAVEL IN 2017
AT 2016 PRICES***

SQ revenue management deal

SINGAPORE Airlines has signed a new agreement with Amadeus which will see the carrier adopt the full suite of Amadeus Revenue Management solutions.

As well as Amadeus Altéa Network Revenue Management, SQ will also adopt the Amadeus Dynamic Pricing and Amadeus Altea Group Manager software.

The revenue management system is fully integrated with the latest merchandising practices such as dynamic pricing, fare families and ancillary sales.

“Drawing on data from multiple sources it will provide faster, more accurate and intelligent recommendations on the best price and packaging of airline offers,” Amadeus said.

Amadeus IT Group senior vp of Airline IT, Julia Sattel said “a changing landscape requires a revolutionary approach... traditional revenue management

is no longer adequate to support the complex needs of network carriers, and this is where ‘big data’ creates opportunities for more sophisticated practices”.

Amadeus is in a unique position to offer solutions that extract value from its extensive data, Sattel added, meaning airlines can meet traveller purchasing habits across a variety of channels and devices.

Trafalgar, Insight lock

TRAFALGAR and Insight Vacations today announced they would freeze prices for group bookings on 2017 departures, as part of their commitment to help agents grow groups business.

Trafalgar md Matthew Cameron-Smith said the move guarantees great value for groups thanks to The Travel Corporation’s “unrivalled buying power”.

ACA announces Princess partnership

THE Australian Cruise Association (ACA) has launched a new partnership with Princess Cruises which aims to provide in-depth destination information to Princess passengers.

The pact was developed by Bruce Krumrine, vp shore excursions of Holland America Group (Princess, HAL, P&O Australia and Seabourn) along with the ACA, with Krumrine saying the initiative “meets the desire from cruise passengers to learn more about and engage more deeply with the destinations they visit”.

The program includes a series of welcome videos featuring local ports and tour operators, along with an onboard speaker series and exclusive experiences in port plus special interest tours.

More details in tomorrow’s issue of **Cruise Weekly**.



Window Seat

LUCKILY for the team at **Travel Daily**, The Travel Corporation caught wind of our little air conditioning issue at our new Macquarie Park office.

The team will be keeping their cool today with a collection of handheld fans, which arrived as a welcoming gift from The Travel Corporation.

Our handy new fans are pictured below.



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BRU closed again

IATA has slammed Belgian air traffic controllers, who yesterday all reported in sick forcing the just-reopened Brussels airport to close for the day.

The walkout meant no flights could arrive or depart, with the disruption described as “a kick in the teeth for all the airline and airport staff who have worked so hard to reconnect Brussels to the world after the appalling terrorist attack just three weeks ago”.

IATA ceo Tony Tyler said the wildcat strike, conducted without warning, was the “height of irresponsibility.

“If we cannot count on simple human decency from such highly compensated professionals then it’s time for governments to find ways to guarantee the availability of air traffic control services.”

Local authority Belgocontrol said it was currently evaluating the impact of the action and seeking an operational solution.

Enterprise expansion

ENTERPRISE Rent-A-Car has announced significant growth across Latin America and the Caribbean this year, with plans to add 22 new locations across the region in the next 12 months.

The company launched operations in the Caribbean in 2014 and Latin America last year, with the additions including new rental depots in Belize, Honduras, Tortola, Trinidad & Tobago, Turks & Caicos and Uruguay this month.

A further eight Mexico airport locations will come online in May and a new Cancun rental depot will open in Jun.

BA plans Kenya boost

BRITISH Airways will lift capacity on flights between London and Nairobi during the upcoming northern Summer season, with the introduction of a Boeing 747-400 which will operate from Jul-Oct adding a total of 784 extra weekly seats.

Skalleagues afloat in Sydney

YESTERDAY the monthly luncheon of the Sydney Skäl Club was hosted courtesy of Royal Caribbean aboard its *Explorer of the Seas* while it was docked at the Overseas Passenger Terminal.

Luminaries present included a host of former Skäl Sydney members as well as guests from across the industry, welcomed as part of the club’s ongoing membership drive.

The lunch was held in the on-board Giovanni’s Italian eatery, with the cruise line’s generous hospitality hailed by all.

Pictured at the event are Sydney Skäl president Sue Francis with RCI sales chief Peter McCormack.



Ritz-Carlton Budapest

RITZ-CARLTON has opened its first hotel in Hungary, with the official debut of the new Ritz-Carlton Budapest.

Centrally located in an historic building on Elizabeth Square, the property has 170 rooms and 30 suites including a Ritz-Carlton Club, two restaurants and a 180-seat ballroom.

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TCs get their Disney moment



TRAVEL Counsellors from all over the world (**pictured**) recently gathered at Florida's famed Disney World to experience the magic first-hand.

The group stayed seven nights in Disney's Grand Floridian Resort and witnessed the nightly laser and fireworks show; experienced theme parks Magic Kingdom and Blizzard Beach Water; and enjoyed dining experiences at a range of cafes and restaurants on-site.

Victoria-based Personal Travel Counsellor, Kate Trickett, commented "while many families involve lots of travel time, this one didn't, so we were able to

truly get to know the resort by using the facilities, eating at the cafes and restaurants, and checking out the various theme parks which were all within a stone's throw of the resort".

Attending the Disney familar were Personal Travel Counsellors: Carl Breton, Diane Widdowson, Nicole Foley, Debbie Lees, Jim French, Lisa Hillyard, Helen Wilson, Susan Sheehan, Jo Osmond, Donna Dodd, Jayne Beasley, Joanne Ioannou, Kim Wiltshire, Linda Chisholm, Melanie Knibbs, Nicole van Ginkel, Richard Harbourne, Marlies Haazebroek-Buijsen, Mark Ter Stege, Brigette Verheijen and Kate Trickett.

Asia Travel Centre

MELBOURNE-BASED South America Travel Centre, has announced the launch of its new branch of business 'Asia Travel Centre - Tailor Made Journeys'.

Asia Travel Centre will specialise in itineraries to Vietnam, Cambodia, Laos, Myanmar, Bhutan, India and Sri Lanka, with the company confirming they have employed specialist Asia travel consultants to help clients design their dream holidays.

The addition of Asia has prompted the business to rebrand as Tailor Made Journeys Pty Ltd, effective immediately.

CLICK HERE to learn more.

5J buys 6,600 seats

PHILLIPINES-BASED budget carrier, Cebu Pacific, has placed an order for 6,600 Recaro SL3510 seats for its new A321 neo aircraft, scheduled for delivery between 2017 to 2021.

The airline will be the first in the Asia Pacific region to receive the new seat model, with Cebu ceo Lance Gokongwei describing them as an "innovative, yet economic solution for pax".

Made from netting rather than a solid foam back, Gokongwei said the seats would also help reduce fuel burn because of their lightweight design.

Travelport/Macao pact

TRAVELPORT has inked a marketing partnership with the Macao Government Tourism Office, to help raise awareness and increase visitor numbers to the Chinese city.

The agreement will see to it that MGTO utilise digital media solutions delivered via Travelport's Travel Commerce Platform, in bids to attract more visitors from the Middle East and Africa.

Betty Fok from MGTO, commented "we look forward to capitalising on Travelport's extensive knowledge, technology and global reach".

SLH welcomes Althoff

SMALL Luxury Hotels has announced the addition of five-star Althoff Hotel Villa Belrose in the Cote D'Azur to its portfolio.

The five-star hotel is located within close proximity of vineyards and villages and offers 40 rooms - many with private balconies and views of the Mediterranean.



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African Anth newbie

AN AFRICAN Anthology has added Royal Delta Lodge in Botswana to its collection.

The lodge has 10 canvas suites, each with a swimming pool, fireplace, bathrooms with outdoor shower and air-conditioning above the beds.

It is only "reasonably" accessible by light aircraft transfer to its own private landing strip.

Longitude balconies

BAILLIE Lodges has expanded the Longitude 131° offering with the addition of new balconies on either side of its 15 tents.

Each balcony has armchairs, EcoSmart fireplaces & day beds.

At night, a luxury swag for two is unfurled in front of the fireplace as part of an evening service where guests are served digestifs by firelight, along with a savoury treat.

World Journeys grow

WORLD Journeys has a new property in the Maldives with the new addition of One&Only Reethy Rah.

The beach and water villas are accessible by a 45 minute speedboat ride from Male.

Taxi/Chaffeur reform

IN A bold response to widespread usage of popular ride-sharing platforms such as Uber, the South Australia State Government has announced reforms to the taxi and chaffeur vehicle industry.

SA Premier, Jay Weatherill, said "the reforms better encourage new technologies, innovations and choices for pax, whilst ensuring the long-term sustainability of the industry".

To off-set the potential impact these changes will have, the state government has introduced an assistance package to provide those affected: a \$30,000 payment per taxi license; \$50 per week compensation for a maximum of one month for license lessees, and a freeze on the release of new taxi licenses for at least the next five years.

The assistance package will be funded by a \$1 levy on all metro trips across all platforms including taxies, chaffeur vehicles and new entrants.

Taxis and chaffeur vehicles will continue to have exclusive rights to pre-booked work & cash fares.

NZ webinar available

TOURISM New Zealand hosted a webinar this week on the topic of trends, results and its future marketing plans across its website and social channels.

Hosted by Snr digital specialist Rachael Bright and social media guru Bhavika Rambhai, the webinar is available [HERE](#).

Incentive winners snap selfie



WINNERS of a recent Express Travel Group and APT incentive posed for a quick selfie in Rudesheim am Rhein while on a shore excursion as part of their Nuremberg to Amsterdam river cruise with APT.

Cruising on board the *MS Amabella*, highlights of the trip included: an exclusive dining experience at the ship's chefs tables, walking tours of medieval German towns and an evening at a 14th century Namedy Castle.

Pictured above (left to right): Lara Pritchard, italktravel Castle Hill; Jenni Scott, Travel on King; Amber Kelly, Express Travel Group; Karen Unsworth, italktravel Fountain Gate; Nicky Myers, Unley Park Travel; Alan Nguyen, Asia World Travel; Josselyn Layton, italktravel Bribie Island; Michelle Cook, italktravel Midland; Aileen Ryan, Where in Your World; Jess McCarthy, Travel Action Bendigo & Lisa Gair, APT.

La Flora agent deal

LA FLORA Group is inviting travel agents in Australia and New Zealand to experience its properties in Khao Lak and Phuket first hand, with special industry rates launched today.

La Flora Resort Patong is on offer for \$234 per room per night while stays at La Flora Resort & Spa Khao Lak start at \$127 - more at sales@ctmarketing.com.au.

Ovation godmother

ROYAL Caribbean International today announced Chinese actress Fan Bingbing as the godmother for its new *Ovation of the Seas* which was formally handed over in Europe last Fri.

Bingbing is one of the most influential Chinese stars, according to RCI president Michael Bayley, with *Ovation* set to become Australia's first ever newbuild ship when she arrives later this year.

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QX orders new E175s

HORIZON Air, a subsidiary of Alaska Air Group, has ordered 30 new Embraer E175s aircraft, with the first delivery expected next year, continuing through to 2019.

SkyTeam debuts DXB lounge



SKYTEAM has opened a lounge at Dubai International Airport for Elite Plus, First and Business Class passengers of the ten SkyTeam member airlines which serve the airport.

Located in Concourse D, Terminal 1, the 24/7 lounge spreads over 960m² and has seating for 180 customers.

The lounge features complimentary hot and cold snacks, a bar, shower facilities, a separate TV room and a dedicated children's room.

Also on offer is unlimited wi-fi, a business centre with printing

facilities and a VIP room for corporate travellers.

Electrical outlets are located throughout the lounge for recharging electronic devices.

The lounge has a digital art gallery and is designed with sleek, modern curves and has a 'living wall' of plants.

SkyTeam ceo and managing director, Perry Cantarutti said there are plans to open more shared lounges across the network, starting with Beijing later this year.

SkyTeam has more than 630 members lounges in its network.

FJ announces record profit

FIJI Airways has reported a 15.5% increase in annual profit, with the airline recording a pre-tax result of F\$70.2 million (A\$44m) for the year to 31 Dec.

Group revenue, including subsidiaries Fiji Link, Pacific Call Comm and FJ's 38.75% stake in the Sofitel Fiji Resort & Spa, rose 6% to F\$815m and passenger numbers were up 8.3% to 1.3 million for the year.

CEO Andre Viljoen said the results "allow us to continue our commitments to our people, our shareholders and stakeholders who will, of course, share in our success".

All eligible non-management staff of Fiji Airways and Fiji Link will receive a F\$3,300 profit share payout while managers will get a bonus of at least F\$7,700 each.

Viljoen said the results are sustainable, "provided that market demand recovers from recent national disasters and is not merely driven from lower than anticipated fuel prices".

All international markets performed strongly, with Australia and NZ delivering "reasonable returns" alongside strong growth from Hong Kong and Los Angeles.

QF IASC consolidation

THE International Air Services Commission (IASC) today confirmed it had received applications from Qantas in relation to its China, New Caledonia and Philippines routes.

In all three cases the carrier is applying for a fresh allocation which will effectively consolidate multiple capacity determinations on the routes - a total of 4,471 seats to China, 1,927 seats to the Philippines and 788 to New Caledonia.

QF has undertaken to revoke its existing determinations within ten working days from the date of issue of the new determination.

The airline is also seeking to include conditions such as that the determination is for a five year period, the capacity will be fully utilised by 30 Apr 2017, and that the capacity may be utilised by Qantas or another Australian carrier which is a wholly owned subsidiary.

Qld - Sichuan flights?

THE potential for direct flights between Queensland and Chengdu were on the agenda yesterday as part of Australia Week in China.

Queensland Premier Anastacia Palaszczuk met with Sichuan Provincial Governor Yin Li, saying "during the meeting it became very clear that both Queensland and Sichuan see high value in developing stronger ties between our two markets including direct flights and cultural as well as innovation exchanges."

MEANWHILE, the SA govt has inked an agreement with China Southern Airlines to promote tourism between South Australia and China, paving the way for direct services between Adelaide and Guangzhou.

Kuranda Rail works

A STABILISATION project on far North Queensland's Kuranda Scenic Railway began today.

The \$12.6 million project will "future proof" the 125 year old railway, with thirteen locations identified as benefiting from reinforcement works.

Works will be completed inside track closures and between scheduled trains to minimise the impact on customers.

MEANWHILE, all 28 lookouts across Queensland will be spruced up due to a \$3.2 million Scenic Lookout Upgrade Program to commence next financial year.

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*14% commission applies for land components in bookings deposited from 13Apr-13May16 for departures from 13Apr16-31Mar17. Click for full details. Operated by Pinpoint Travel Group.

Backyard Travel deals

BACKYARD Travel is offering five specials for the off-season when booked by the end of May.

A 20% discount for Bhutan travel is available from Jun-Aug and in Vietnam, bookings for the nine-day Historic Hanoi in the north to Cosmopolitan Saigon in the south will receive a free two-day cruise on Halong Bay.

The company is throwing in two free nights in Bagan for guests on the four-day Luang Prabang tour and those on the five-night Bali Delight tour will receive an accom upgrade.

QG acquires IHG Hotel in Lusaka

QG AFRICA Hotel LP, part of the Quantum Global group has acquired 100% interest in the InterContinental Hotel Lusaka.

The Zambian hotel was purchased off Kingdom Hotel Investments for US\$35.9 million.

Jean-Claude Bastos de Morais, founder of Quantum Global said the 244-room hotel in Zambia's capital will undergo a planned refurbishment "that will expand and reposition the asset".

The acquisition is the first for QG Africa Hotel LP and is part of an investment strategy for the hotel sector in Sub-Saharan Africa, Bastos de Morais said.

Currently the hotel has conference rooms, an outdoor pool and three tennis courts.

The sale closed on 31 Mar.

Singapore stopover megal famil



A CONTINGENT of Victorian based agents were recently invited to experience all Singapore had to offer, on an exclusive five-night mega famil hosted by the Singapore Airlines in partnership with the Singapore Tourism Board.

Attendees learnt about the airline's all-new Singapore Stopover Holidays Program, whilst given a chance to experience the value first hand.

"It's an absolutely brilliant program allowing clients to stopover and take advantage

of city attractions at heavily discounted prices," commented TravelManagers' Luke Vaughan.

"It was so wonderful to see the vibrant mix of cultures evidenced by its amazing array of architecture, streetscapes and of course delicious cuisine," he added.

Pictured above: Personal travel managers Luke Vaughan and Sylvia Holland explore Singapore on bicycles.

Behavioural analysis

AIRPORTS Council International (ACI) and London-based security training company, Green Light Limited will collaborate on a new behavioural analysis course for passenger screening and insider threat management.

The five-day course will be available in Q3 and aims to teach airport security professionals how to effectively identify threats and resolve their concerns.

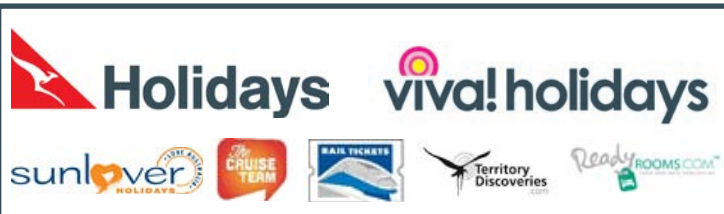
"Airports can no longer rely on traditional airport screening checkpoints as the sole safeguard," said Philip Baum, md, Green Light.

IHG extends ANA pact

THE InterContinental Hotel Group has this week announced the extension of its strategic partnership with Japanese aviation group, ANA Holdings.

Jan Smits, IHG ceo for AMEA commented, "we are proud of the successful partnership help with ANA this past decade".

"Capitalising on our combined brand power to appeal both domestically has helped us build our presence in Japan, a key market for us," he said.



General Manager, Sales

Helloworld Limited is one of Australia's leading integrated travel businesses, providing franchised retail services, wholesale products, specialist government and corporate business travel and ticket distribution services across 8 countries.

Located in Mascot, in the Wholesale division of Helloworld Limited, your role will be to develop and drive the sales strategy and to build dynamic and successful relationships with our trade partners. This is an exciting role that will manage the national sales team and implement innovative solutions to represent all of helloworld's wholesale brands.

Helloworld's wholesale brands include Qantas Holidays, Viva! Holidays, The Cruise Team, ReadyRooms, Rail Tickets, Sunlover Holidays and Territory Discoveries.

You will be responsible for:

- developing and implementing the sales strategy to maintain and grow existing opportunities as well as finding new opportunities for the group;
- achieving national sales revenue and profitability targets
- effectively leading the National Sales team to be high performing;
- negotiating major accounts and delivering against targets set;
- representing and managing the companies attendance and activities at conferences and functions thought the year;
- leading the development and implementation of customer loyalty strategies for customers, trade, our preferred partners and suppliers;
- managing projects as required; and
- managing the sales budget.

To be successful in this role you will have:

- demonstrated experience in a national sales management role (travel industry experience desired, but not essential);
- proven relationship management experience;
- excellent communication and presentation skills with a strong customer focus;
- strong business acumen and be commercially savvy;
- strategic agility coupled with a drive for results;
- proven experience in developing and implementing a sales strategy to deliver against, or exceed, targets;
- demonstrated ability to build and lead an effective team;
- a current Australian drivers licence is essential.

If you are interested in applying for this role, please send your resume to careers@helloworld.com.au by close of business Friday 15 April 2016.

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Melbourne: Thu 21st & Fri 22nd April 16

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The story of The Sarojin

KATE Kemp, owner and executive director of Phuket's The Sarojin luxury beach resort, last night hosted an event in Sydney to provide an update on the property.

She also unveiled the new *The Story of the Sarojin* book and introduced her friend and author Janine Gillion.

The pair are pictured with the book, which includes the tragic Boxing Day 2004 tsunami which struck Khao Lak just before the scheduled opening of the resort, which was then delayed until Oct 2005.

Gillion spoke about Kate and her husband Andrew's dedication to The Sarojin team in ensuring they and their families were all looked



after following the tsunami, as well as the couple's ongoing work with the local community.

For details on the resort see www.sarojin.com.



WIN A KIMBERLEY 4WD ADVENTURE WITH APT

Explore the magnificent and mystical Kimberley across 20 days with this month's exciting *Travel Daily* competition, brought to you in partnership with Australia's award-winning travel operator **APT**. Every day we will be taking you on an adventure, showcasing the many highlights available on an APT Kimberley Wilderness Adventure.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win an unforgettable 'Kimberley Complete 15 day small group 4WD adventure' for two people, departing in September 2016.

Send your answers to: APTcomp@traveldaily.com.au

Q9. APT is proud to announce a new association with a foundation that supports scientific research into one of the oldest cultures in the world and their rock art. Name this foundation.

HINT: CLICK HERE and see p25



Terms and conditions

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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Outrigger joins GHA

OUTRIGGER Hotels & Resorts has joined the Global Hotel Alliance, boosting the GHA portfolio to 33 independent brands and over 550 properties.

Travel Daily
First with the news
Wednesday 13th Apr 2016



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



In Thailand, **The Sarojin, Khao Lak** has unveiled 14 Spa Suites with 150m² of space and a complimentary 60-minute massage for every night booked at the resort's Pathways Spa. The suites feature a couples' bathroom, separate bedroom and lounge areas plus a pool and sun terrace, both overlooking the gardens. Guests can choose from either a 60-minute Thai or Royal Oriental (aroma) body massage.



Auckland's Waitakere Estate has completed a soft refurbishment of its Deluxe Rooms. The rooms have larger flat screen TVs, along with new drapes, bed headboards, light shades and floor lamps, art and chair covers. The super king beds now have thick tapers, new covers and throws. The estate has 12 Deluxe rooms with Juliet balconies and rainforest views.



The rebranded **Softel Luang Prabang** in Laos has completed its refurbishment. The century-old former governor's mansion is a UNESCO World Heritage Site and has been restored over the past year. The hotel offers 25 clay-roofed suites, ranging in size from 46m²-120m², each with its own private garden, oversized bathtub or private pool.

ANA SYD capacity cut

ANA will operate smaller 787-8 aircraft on its fledgling Sydney-Tokyo Haneda route during May and Jun, with the 169-seat planes replacing the current 215-passenger 787-9 operation on some of its daily flights, according to agent GDS screens.

OOE earlybird deal

ACTIVE Travel is offering a \$1,000 discount on international flights on all its Antarctica cruises next summer with One Ocean Expeditions.

A total of 24 sailings are available between Oct 2016-Mar 2017 aboard either One Ocean Expeditions' *Akademik Ioffe* or the *Akademik Sergey Vavilov*.

On offer is the 11-day Antarctic Peninsula Adventure which departs from Ushuaia in Argentina and explores the Antarctic Peninsula and the South Shetland Islands.

Book by 31 May to access the \$1,000pp travel credit, with the cruise priced from US\$10,095.

Details at activetravel.com.au.

JetBlue ups premium

US CARRIER JetBlue has announced the expansion of its "Mint" premium cabin onto a number of new routes including flights from Fort Lauderdale, Las Vegas, San Diego and Seattle.

Existing ports with Mint service include New York JFK, Boston, Los Angeles and San Francisco.



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DON'T MISS THE EVENT OF THE YEAR!

GROUPS & EVENTS TRAVEL CONSULTANTS THROUGHOUT SYDNEY – TOP SALARY PACKAGE DOE

These specialised groups/events company are searching for organised & passionate consultants eager to put their career in the fast lane. Secure all air and land elements for VIP groups in a fast paced environment. From extensions to equipment logistics to emergency bookings this role has it all! If you have min 2 years corp/groups exp, solid GDS/airfare/ticketing knowledge & problem solving skills then you will enjoy top salary pkg, endless incentives, M-F only & 5* famils. Don't miss out; apply now!

UTILIZE YOUR 2ND LANGUAGE

TRAVEL CONSULTANT SYDNEY – SALARY PACKAGES UP TO \$65K

Do you have a 2nd language that you can speak in a professional manner? This fantastic global organisation is looking for a number of eager multi lingual travel consultants to service their well-known accounts. Great fun and supportive environment with unlimited career progression opportunities. To be successful in this role you will need to have fantastic customer service and sales skills. Office close to public transport and shops. Competitive base plus great benefits. APPLY NOW IMMEDIATE START!!!

DESTINATION SPECIALISTS?!

WHOLESALE TRAVEL SPECIALISTS SYDNEY – SALARY PACKAGE UP TO \$60K OTE + BENEFITS

This leading wholesale company are the best in the industry & looking for talented Travel destinations specialists to join their team. You will be working in an experienced, knowledgeable & fun team servicing Travel Agents & some directs in selling travel packages and specialise in designing amazing destination specific itineraries. There will never be a dull moment in this role & you'll be rewarded with an excellent salary & amazing regular in house famils! Min 1 yr travel industry experience & GDS skills preferred. Apply now!

VIP SPORTS AND ENTERTAINMENT

CORPORATE CONSULTANT MELBOURNE (INNER) – SALARY PKG UP TO \$80K (OTE)

Have you ever dreamed of being one with the stars, receiving VIP invitations to all the big events, meet the big names in both the sports and entertainment industry, and all this while making a name for yourself? Dream no more, we have the job for you! You will be servicing only VIP clients, working Monday to Friday hours and have the opportunity to earn an incredible salary! Sound like the perfect opportunity for you, Apply! Min. 3 years travel consulting experience. Galileo experience favored.

SKI YOUR WAY TO SUCCESS!

2 x WHOLESALE TRAVEL CONSULTANT MELBOURNE (INNER) - SALARY PACKAGE TO \$65K (DOE)

We have a fantastic opportunity for experienced travel consultants who have a passion for hitting the slopes! You will be behind the scenes servicing both the general public and agents with amazing ski packages, no more face to face sales! You will also be reclaiming your weekends, what a deal! My client offers incredible ski famils, so you can expand on that ski and snowboarding knowledge and truly become the expert! Junior role min. of 2 years and senior role min. of 4 years travel industry experience req. GDS experience req.

CALLING ALL WHOLESALE AND CORPORATE'S WHOLESALE AND CORPORATE CONSULTANTS PERTH (INNER) – SALARY PKG DOE/ROLE

The Perth travel market is booming, and we have the opportunity for you! If you're looking to relocate or you're local looking for the next exciting challenge let us know! We currently have a position the corporate market where you will be working on big name accounts and making up to 50 plus bookings per day minimum with an AMAZING salary package. We also have a wholesale position working behind the scenes, servicing one of the travel industry powerhouse companies! Min. 2 years travel consulting experience req.

SAIL AWAY WITH THIS SUPERB ROLE

CRUISE CONSULTANTS GOLD COAST - \$55K - \$60K OTE

Here's your chance to be part of a fun and professional team on the Gold Coast. This leading travel company has newly opened a dedicated cruise division and are looking for cruising gurus to join them. Working in a fast paced call centre environment you'll receive all enquiries via phone and email and sell only the best cruise products out there along with pre and post arrangements. A strong base salary + generous commission scheme is in place along with other top industry benefits. Get in quick as these roles start asap.

TAKING CARE OF BUSINESS

CORPORATE TRAVEL CONSULTANTS BRISBANE – UP TO \$60K PKG +

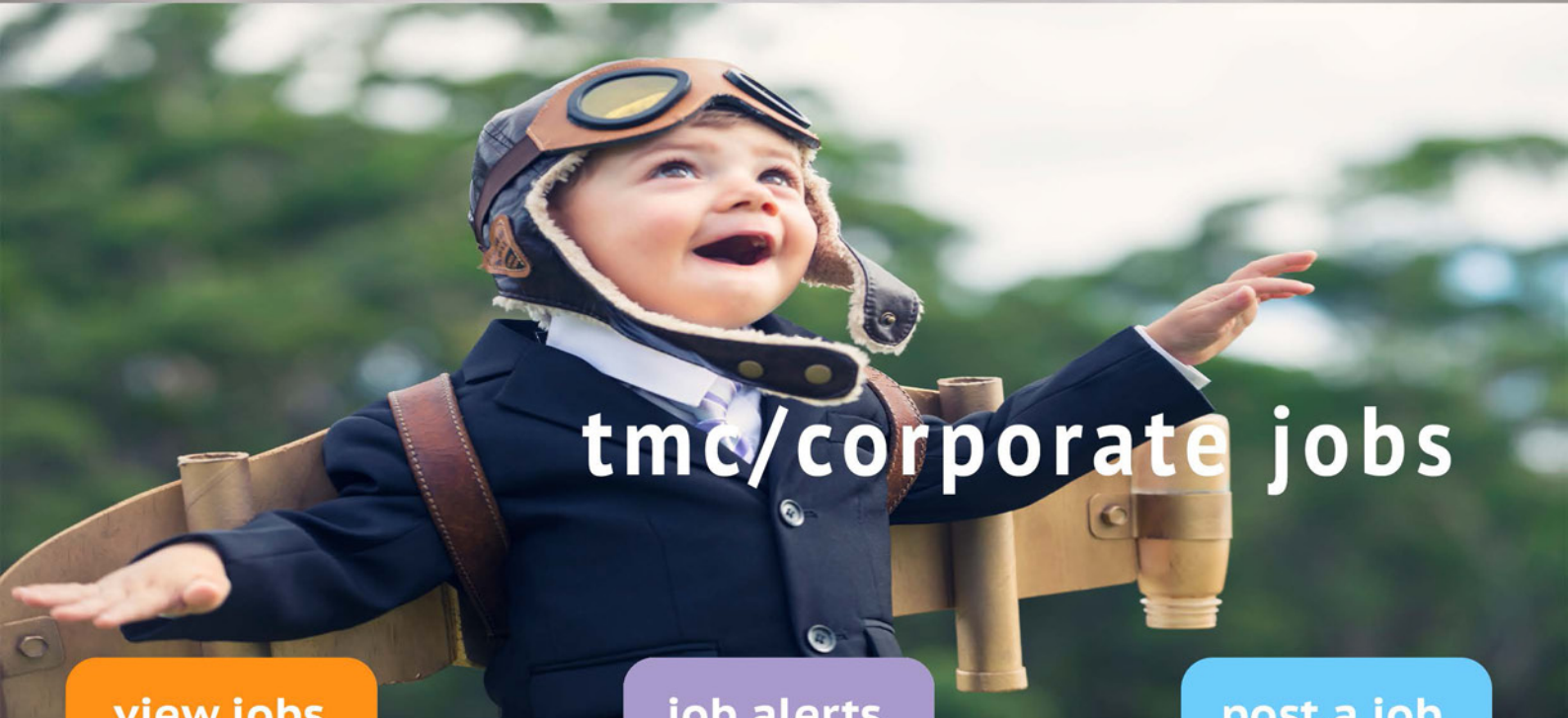
Corporate travel consultants – come and join a national reputable travel management company and reap the rewards. As a multi skilled consultant you'll love booking travel for business clients only. Not only will you enjoy Mon – Fri hours only but earn an above average salary package + incentives, have access to top travel discounts and work in a fun and supportive team of professionals. Previous corporate travel consulting experience and strong GDS skills will be a must. Call today to find out more!



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