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Enjoy one of the world's finest champagnes, compliments of Cunard.

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Veuve Cliequot

BRUT



Counsellors recruits

TRAVEL Counsellors has named five new executives joining the home-based group's Melb-based HQ, including Aida Osta (*TD* Thu), Sam Puccio, Liz Wait, Dean Hickford and Rob Mason. Full details on **page seven**.



Prices include return airfares







Monday 1st August 2016

Earn QFFF points with A&K

LUXURY holiday company Abercrombie & Kent is enabling Qantas Frequent Flyers to earn points when booking a private land itinerary, luring customers by waiving the scheme's joining fee.

Effective immediately, the new promotion is based on itineraries of seven nights or more

(excluding taxes/credit card fees). Customers will earn one Qantas Point per AU\$1 spent on any new international and domestic tour, meaning a booking on A&K's 10-day Wonder of Eastern Europe journey, priced from \$10,815, will earn a minimum of 10,815 points. A&K's regional managing

director Sujata Raman said the travel company was excited about the new pact with Qantas FF & its 11.2m members.

"Many of our guests are already Qantas Frequent Flyer members, which makes the relationship a logical fit," Raman said today. "Through the program we can

Cheers Cunard!

DURING the month of Aug, agents booking and depositing clients on select Cunard cruises will receive a bottle of Veuve Clicquot Yellow Label Brut Champagne - see the **cover wrap**.

The incentive is based on per stateroom sold from today until 31 Aug and is available on select *Queen Elizabeth, Queen Mary 2* or *Queen Victoria* sailings. **CLICK HERE** for more details. reward our loyal customers with Qantas Points that they already collect for redemption on a wide variety of rewards."

QFFF members booking a tour using a linked credit card will also earn additional points.

"By partnering with Qantas, we're able to provide even more value to our customers," A&K has told its customers.

"We are always looking for new ways to reward our customers, and the Qantas Frequent Flyer Program does just that."

Abercrombie & Kent customers must provide their QFFF number at the time of booking an eligible itinerary, with the firm warning incorrect numbers supplied will not be entitled to Qantas points.

If an itinerary is purchased in currencies other than AUD, the amount of points earned will be calculated based on the exchange rate of the day of final payment.

Qantas Loyalty ceo Lesley Grant recognised that tours can be a "significant" component of a customer's holiday budget. For more, **CLICK HERE**.

Today's issue of TD

Travel Daily today has eight pages of news, a cover wrap for **Cunard** and a photo page for **Travel Counsellors** plus full pages from:

- CLIA Australasia
- AA Appointments jobs
- JITO

WITH today marking the start

Win a Club Med trip!

of the last month of winter 2016, now it the perfect time to begin planning a tropical escape, and courtesy of Club Med, one lucky reader can do just that with TD.

This month, we've teamed with Club Med to give away a fantastic seven night stay at Club Med Bintan Island Resort in Indonesia.

To enter, all you need to do is answer each question throughout Aug and have the most creative answer to the final question. Turn to **page eight** for Q1.

Virtuoso Vegas bound

CLOSE to 120 Australian luxury travel advisors from the Virtuoso network will head to Las Vegas this week for the annual Virtuoso Travel Week, run from 07-11 Aug.

The number of Aussies bound for Sin City for the event is up 20% on the year prior, "reflecting the ongoing client demand for expert advice," Virtuoso Asia-Pacific md Michael Londregan.

Marking its 28th year, the show will be held at the Bellagio Hotel.

Register for Cruise360

TICKETS for CLIA Australasia's 2016 Cruise360 event at The Star Event Centre in Sydney on 16 Sep are selling fast, organisers say.

Cruise360 Australasia (see **page nine**) will feature panel sessions, presentations, a keynote address from a NSW Minister & more www.cruising.org.au/CLIA-Events.

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Scenic Africa brox

SCENIC'S just released Africa 2017 program features a new five-day Mozambique Escape, an extension available pre- or postan itinerary that starts or ends in Johannesburg, South Africa.

The independent trip includes a chilled out break on Bazaruto Island at the luxurious Anantara Bazaruto Island Resort & Spa.

More new brochures on **page 7**. **MEANWHILE**, Scenic has been named as one of Australia's 'most trusted cruise operators' in *Reader's Digest* 2016 Trusted Brands Survey.

The independent annual survey has been operating for 16 years and features 65 categories of products and services.

UA up Guam-Shanghai

UNITED Airlines has sought permission to increase flights on the Guam-Shanghai route from twice weekly to three, effective 03 Jan, utilising Boeing 737s.





Tourism WA seals China deal

TOURISM Western Australia is targeting the Chinese inbound market in a major new agreement with online travel platform Alitrip, which is part of the Alibaba retail group with more than 420 million customers across China.

The pact includes a dedicated Western Australia section on the Alitrip website, WA travel packages to be featured on the site, the ability for Western

Daintree centre sold

THE Daintree Discovery Centre has been purchased by the Aboriginal Development Benefits Trust (ADBT), 27 years after the attraction was founded by Pam and Ron Birkett in 1989.

It will be business as usual at the Discovery Centre as it continues with an already busy tourist season, complementing other ADBT assets including the Doomadgee Roadhouse and Accommodation Units. Australian tourism businesses to promote themselves via Alitrip, and "collaborative destination marketing which will allow Tourism WA to run marketing activities on the Alitrip website". Tourism WA acting ceo Gwyn Dolphin said the partnership would promote the state to

millions of potential travellers. "China is the world's fastest growing travel market and accounts for more than 10% of all global outbound travel, so the competition for a share of this lucrative market is fierce." he said.

Other initiatives included a collaboration last year with Hunan TV and China Southern Airlines to bring *Where Are We Going Dad*?, one of China's most watched TV shows, to be filmed in the Margaret River region.

The episodes featuring WA were viewed by more than 30 million people, and watched over 217 million times online.

Save with Our

Denpasar Starts 425

London

1355

5-STAR AIRLINE

Earlybird Airfares

Look Forward

\$999 to Abu Dhabi

ETIHAD Airways has released a \$999 airfare to the United Arab Emirates for travel on select dates between 02 Aug and 23 May.

The cheap Economy class return fares are valid from Brisbane, Melbourne, Perth and Sydney to Abu Dhabi, and there's a special on Business class seats at \$4,999.

Surcharges apply for travel on EY's A380 and travel during peak season, on sale until 14 Aug.

QF PER/SIN dailyX2

QANTAS is ramping up capacity on the Perth-Singapore route from 12 Dec to 06 Feb from 10 weekly to double daily services, GDS displays indicate.

QF is also bolstering flight frequencies on the Sydney-Manila service from five to six weekly between 15 Dec to 19 Jan.

The extra Thu QF19 flight, not yet bookable in reservations, departs SYD at 14:25 and arrives into MNL at 19:35.

Garuda Indonesia







WIN with Rail Plus & Trenitalia

Book and ticket any Trenitalia sector between the 21st July – 31st August 16 for your chance to WIN 1 of 3 prizes!

Click for further details railplus.com.au



in cooperation with

ADVENTURES OF A LIFETIME!







Long SmartGate names now OK

THE Department of Immigration has rectified a glitch in the SmartGate system, which meant travellers with names containing more than 24 characters could not use the service on arrival.

The issue apparently related to the reconciliation between the person's full name in immigration records and the truncated version stored in the machine-readable zone of their passport.

The bug meant people with long names were forced to undergo

Accor AITTC pact

ACCORHOTELS has signed an agreement with the Australia India Travel & Tourism Council (AITTC) aiming to further strengthen tourism between Australia and India.

Under the partnership AITTC will endorse AccorHotels' Indian Optimum Service Standards program facilitating an initiative to help better understand Indian cultural practices.

Training will kick off in Sydney and Brisbane this month, with AITTC issuing hotels with a certificate of accreditation once they have completed the course.

AccorHotels Pacific chief operating officer Simon McGrath said since the launch of the group's Indian Optimum Service Standards initiative there had been growth in business, and "in particular incentive groups have been on the rise over recent months, a trend we expect to continue".

Quest sold to Qatar

THE \$337 billion Qatar Investment Authority has joined with Singapore-based Ascott Limited to purchase the new 221room Quest NewQuay Docklands apartment hotel currently being developed in Melbourne.

It's the first Australian acquisition by a \$600m Qatar/ Ascott joint fund established twelve months ago. manual processing, with the department confirming the issue is now resolved for citizens of Australia and New Zealand.

However other nationalities may still encounter the problem, with *iTnews* saying there are "technically complex" issues around the way some countries store name information within their e-passports.

In 2014-15 just under 40% of travellers arriving into Australia were cleared by SmartGates.

An update to the platform is under way, with Unisys currently working on the new system which is scheduled to go live next Mar, with potential for greater automation and interface to data sources such as watchlists and risk profiles.

Air NZ appoints

AIR New Zealand has appointed Jenni Martin as its Sydney-based senior manager national sales and operations Australia.

Martin moves from her current role in Auckland as the airline's senior manager sales NZ regions.

Netherlands update

THE Department of Foreign Affairs and Trade has reissued its Smartraveller advice for the Netherlands, reflecting upgraded security measures at Amsterdam Schiphol Airport.

The airport remains open with flight operations continuing as normal, with the advice for the Netherlands remaining at the 'exercise normal safety precautions' level.

Carnival Horizon

CARNIVAL Cruise Line has announced that its newest ship will be named *Carnival Horizon* when it is delivered in Mar 2018.

Currently under construction in Italy, *Horizon* will be Carnival's second vista-class ship following the launch of namesake *Carnival Vista* in May this year.

On board features will include SkyRide, the IMAX theatre and Alchemy Bar, along with the popular Seuss at Sea partnership.

Carnival ceo Christine Duffy also confirmed the ship will offer "a number of new innovations unique to this vessel" - more in *Cruise Weekly* tomorrow.



WHY simply appreciate the beauty of Western Canada when you can do the same thing while simultaneously catching Pokémon?

We guess Travel Alberta wondered the same thing, driving them to launch a Pokemaster's Guide to Alberta.

The guide (**pictured** below) encourages users to check out gorgeous attractions across the region like Calgary & Edmonton, whilst seeking out Pokémon, Pokéstops and Pokémon gyms.

Turns out Elk Island National Park is not just a sanctuary for bison, elk and hundreds of bird species but also for the Tauros and Pidgey.





Operated by Pinpoint Travel Group



Monday 1st August 2016

Spike in Aussies to HK

AUSTRALIAN tourist arrivals to Hong Kong spiked 2.1% for the year to Jun, amounting to a total of 289,053 visitors this year, according to recent numbers released by the Hong Kong Tourism Board.

The steady climb in numbers has been attributed to a boost in airline capacity and a 37% uptick in Australian cruise passenger arrivals.

Hong Kong Tourism Board director, Andrew Clark, said the numbers show that "Hong Kong is not just a stopover city anymore and we're delighted by this".

AirAsia Bali sale

AIRASIA is offering a 50% discount on the return leg of flights from Darwin/Perth to Bali. The deal applies to bookings made between now and 07 Aug for travel 08 Aug-24 Nov. To view the new promotion, CLICK HERE.

Qld resort revitalise

AN INTER-AGENCY working group has been appointed to identify ways to maximise economic opportunities for the Great Barrier Reef, Qld Minister for GBR Steven Miles announced.

One recommendation is to rejuvenate some of the run-down resorts in the area.

"The Qld Government is working to turn this around, and is working with the tourism industry to rejuvenate our reef island resorts," he said.

Of the 24 resorts on leasehold only 13 are open.

Air India reschedules

AIR India has rescheduled over 11,000 flights in the first six months of the year, with more than 16,000 flights operating by a delay of more than 15 minutes. Indian Minister for Civil Aviation, Jayant Sinha, said initiatives have been undertaken to increase the availability of resources. Find out the latest about why Sri Lanka is the next hot destination for Aussies in the July issue of *travelBulletin*.



Discovering Norfolk Island



TRAVELLERS Choice

consultants recently departed on a fleet of Mini Mokes, offered by car rental company MOKEabout, on an adventure exploring all that Norfolk Island had to offer.

During the three-night famil, agents relaxed at Two Chimneys Winery, took part in a murder mystery dinner and walked through the island's lush bush before enjoying a delicious clifftop breakfast.

Pictured after a picnic lunch at

Emily Bay are agents: (back from from left) Brian Bennett, Travel and Cruise Professionals; Belinda Middap, Burnie Travel Centre; Maryanne Palmer, Twofold Travel; David Bantoft, Norfolk Select; Chelsea Badger, Jayes Travell; Michelle Whitham, Mossvale Cruise and Travel and Maggie Liroua, Bay Travel.

Front Row: Sarah Martin, Canadian Bay Travel and Judy Vincent from Compass Travel & Cruising.



Learn & Earn Travel Agent Training Incentive

Earn your priority invitation to Royal Caribbean, Celebrity Cruises and Azamara Club Cruises' 2016/17 ship inspections, including an exciting opportunity to visit Australia's newest and biggest superliner, Ovation of the Seas.

LEARN MORE









Cebu boosts A330s

CEBU Pacific has confirmed a new order for two Airbus A330-300s, expanding the carrier's existing fleet of six A330s.

The airline's president and ceo Lance Gokongwei said the newly ordered aircraft would enable them to add more long-haul routes, including the launch of inaugural flights to the US.

Accor 2016 results

TERRORIST attacks in France and a difficult economic climate in Brazil saw AccorHotels' first half earnings in 2016 before interest and tax fall 4% to €239 million.

Revenue was down 2.6% in France with a very pronounced drop in Paris (RevPAR -12.0%), a knock on affect of the terrorist attacks in the French capital on 13 Nov, as well as the more recent floods and strikes.

Slower business also saw Brazil's market down by 5.5%.

Aside from these drops, AccorHotels' other markets saw "robust growth" with revenue up 2.0% (LFL) to €2,598 million.

Record development was also seen during the period with the opening of 19,366 rooms.

The company predicts its fullyear profit will be between \in 670 and \in 720 million.

Dream Cruises debut

DREAM Cruises is debuting the world's first Johnnie Walker House at sea on board *Genting Dream* with the establishment to serve high-end food and luxury John Walker & Sons whisky.

Adelaide CZ agreement



CHINA Southern has inked an agreement with Adelaide Airport which will see direct flights start up between Adelaide and Guangzhou from 12 Dec.

The new thrice weekly route out of Adelaide will be serviced by a four-class Airbus A330-200 featuring Economy, Economy Plus, Business and First class seating options.

The flights will add more than 1,300 seats to and from Guangzhou each week.

Adelaide Airport md Mark Young said he expects the new service will create "significant inbound and outbound tourism

WA eco tourism

AROUND 200 people booked themselves on humpback whale swimming tours in Western Australia's Ningaloo Marine Park during the first week of a four month trial giving tourists the chance to swim with them. Eleven tour operators from

Exmouth and Coral Bay are participating in the trial which finishes on 30 Nov & determines whether the activity can become a permanent fixture in the reef.



opportunities as well as attractive export links into one of China's largest cities".

Pictured above from left are SA Tourism Commission (SATC) director Ian Horne; Adelaide Airport md, Mark Young; SA Premier, Jay Weatherill; China Consul General (SA), Hongwei Rao; SATC Chair Sean Keenihan; SATC chief executive, Rodney Harrex; SATC general manager, destination development and international, Nick Jones.

Idaho VR videos

IDAHO Tourism has launched a new virtual reality video series offering viewers the chance to experience the state's most popular outdoor summer recreational activities.

The videos which can be viewed on smart phones or tablets will be incorporated into Idaho Tourism's marketing efforts via social media.

CLICK HERE to view the videos on Youtube.

Tas tourism record

TASMANIAN historical sites Port Arthur and Cascades Female Factory have seen record breaking visitation for the 2015-16 financial year.

A total of 308,227 people flocked to Port Arthur during the period, a whopping 13% increase on the previous financial year.

Ghost tour numbers were also the highest they have been in five years, with 35,568 attendees.

The Cascades Female Factory, in South Hobart has also smashed records with a total of 30,725 visitors to the site in the last financial year.



Back-Roads

EST 1990

Business Development Manager – Back-Roads Touring VICTORIA, SOUTH AUSTRALIA & TASMANIA

Back-Roads Touring is a unique small group touring concept offering fascinating and leisurely regional tours throughout the UK & Europe. With a maximum of 18 people per tour, we provide more of an intimate and relaxing travel experience, taking our guests off the freeways and onto the back roads to enjoy seasonal cuisine, charming accommodation and authentic cultural experiences. During the last 12 months we have experienced unprecedented growth and we have a position available for a dynamic Business Development Manager for VICTORIA, SOUTH AUSTRALIA & TASMANIA to join our national sales team.

This is a fantastic opportunity for a passionate individual to join our growing team and represent an innovative brand and style of touring. This position will be based in Melbourne.

Key Responsibilities

- Managing trade relationships within Victoria, South Australia & Tasmania
- Building and nurturing travel agency partnerships with the ability to prioritise those agencies which you identify as having the best growth potential for the brand
- Increasing trade sales from Victoria, South Australia & Tasmania year on year with aggressive annual growth targets for the brand
- Developing and providing training sessions for agency partners initially and then on-going for new starts
- Negotiating and agreeing contract agreements which protect the best interests of the brand (with support from senior management)

For full information visit www.backroadstouring.com.au Please send application and supporting letter to RecruitmentAP@backroadstouring.com.au by Friday 5th August 2016.



Air Canada Q2 results

AIR Canada has recorded an adjusted net income of \$203 million for Q2 2016, down from \$250 million for the same period last vear.

System passenger revenues increased \$61 million to reach \$3.142 billion, while traffic climbed 9.3% on the PCP.

UK issues Florida alert

BRITAIN'S Foreign and Commonwealth Office has reissued its travel advice for the USA, warning pregnant women about cases of "locally transmitted Zika virus" in Florida.

However at this stage "only a zone of about one square mile in Miami-Dade County is considered at risk of active transmission".

KE boosting Vegas

KOREAN Air will add a fifth weekly Seoul-Las Vegas flight over the northern winter 2016/17 season, with the extra 777 service operating from 10 Dec-28 Jan.



AS THE temperature drops in Melbourne during winter, so will Mantra's rates in coastal Queensland and Northern New South Wales.

The hotel group is offering a 10% discount off Fly North and Save rates for 24 hours if the mercury drops to five degrees Celsius between 9am and 3pm Mon-Fri in Melbourne.

Valid for travel until 21 Mar. book the deal by 02 Sep by signing up to Mantra's Flash Freeze alerts - CLICK HERE.

Changi installations

TEN interactive installations have been placed around Changi Airport in a bid to entice passengers to explore both its facilities and Singapore city.

Spread across three terminals, the displays feature a motion silhouette wall, art pieces of Singapore icons and dot portraits.

"These new variations are designed to engage their senses and create pleasant memories of their visit to Singapore and Changi Airport," said CAG vice president of experience creation.

The installation was set up using a portion of the \$35m joint p'ship fund between Changi Airport Group & Singapore Tourism Board.



National Corporate Business Manager

Are you passionate about the travel industry and would you like to work for an award winning brand?

Fortunately for you, helloworld for business (Australia's largest independent corporate travel network) is looking for a national corporate Business Manager as part of our team to work with Australia's top corporate travel agents. By acting as a small business mentor for our agents, the ideal candidate will focus on increasing sales, performance and profitability. The focus of this client relationship based role is to optimise the success of our agents' individual businesses and help us drive the growth and future of our network.

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Join our passionate Helloworld team as we change the future of Australian corporate travel.

If you are interested in applying for this role, please send you resume to careers@helloworld.com.au by COB 5 August 2016.



Brochures

WELCOME to Brochures of the Week, *Travel Daily*'s Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Bunnik Tours - Europe 2017

Eight new itineraries join 17 returning trips in Bunnik Tours' Europe 2017 program. A number of destinations have made their debut, including Spitsbergen in Norway, Italy's Lago Maggiore, Chefchaouen in Morocco, Greece's Saronic Islands and Santiago de Compostela in Spain. The 25-day Moscow to Prague now stops by Belarus, spending two nights in a restored 17th century building and one

night in Brest. Also new is the 23-day Greece in Depth, 16-day Arctic Norway (Spitsbergen) and 27-day Greece, the Adriatic & the Med.



Azamara Club Cruises - 2017/18

New destinations for Azamara make a debut in the brochure, such as the Whitsunday Islands and Portimao in Portugal. A range of special events and cruises have made their way into the program, including the Cannes Film Festival, Monaco Grand Prix, a World War II Remembrance Voyage to Normandy and a New Year's Eve party in the heart of Sydney Harbour. A highlight is the 115-night

World Journey, stopping in at 68 ports in 30 countries. Complimentary AzAmazing Evenings are offered on most departures.



Travelmarvel - Russia River Cruising 2017 Travelmarvel has released a stand alone brochure for its Russian land and cruise journeys in 2017. Three itineraries feature in the program, all of which include an 11-day river cruise aboard the ms Surikov. The new 11-day Treasures of Russia Cruise sails from St Petersburg to Moscow, while the 14-day Treasures of Russia with Helsinki begins with a Helsinki city stay before sailing through the Russian lakes. Also new is

the 20-day Baltic Charm & Treasures of Russia, offering a land and cruise journey that covers Lithuania, Latvia, Estonia, Finland and Russia.



Ponant - Asia & Oceania 2017/18 Buddhist monuments, golden pagodas and orangutans are some of the highlights of Ponant's 2017/18 Asia & Oceania brochure. On offer are seven cruises aboard L'Austral venturing to Japan, Vietnam, Philippines, Indonesia, Sabah and Papua New Guinea, plus inaugural voyages to and from Myanmar. A further seven voyages are available on L'Austral and sister-ship Le Boréal exploring Hawaii to French

Polynesia, the Marquesas Islands, Easter Island, the Solomon Islands and Noumea, as well as the fiords and sub Antarctic islands of New Zealand and the east coast of Australia.



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village

Page 6

Travel Counsellors appoint Fab Five

TRAVEL Counsellors have added five new staff members to their Melbourne head office team. With new roles in commercial management, agency support, IT support and airline support all being filled by industry professionals, Travel Counsellors is in a strong position to further grow the brand in Australia and support the many agents choosing to join the Travel Counsellors network.

With extensive experience in commercial roles with Air New Zealand, Qantas Holidays, Flight Centre and Travel Scene American Express, as well as a Master of Business Management from the University of Western Australia, Aida Osta has stepped into the important role of Commercial Manager.

Bringing a wealth of relevant experience, expert knowledge and industry know-how to the role, Aida comments, "I'm delighted to be working for such a successful brand as Travel Counsellors. I firmly believe the home working model that Travel Counsellors have perfected is the way of the future for agents, as it offers a win-win for both the customer and the agent. Offering flexibility, autonomy and unlimited earning potential to agents, and a superior booking experience for clients, Travel Counsellors is a brand I'm very excited to be working with."

Working in agency support roles, travel industry professionals Sam Puccio and Liz Wait will both work full-time from the Melbourne head office, supporting Travel Counsellors who need to leave their business for a period of time to go on holiday, fam trips or in times of sickness. Essentially, these roles provide the equivalent of holiday pay, a rare form of support for selfemployed people. This innovative initiative indicates the high



PICTURED are the newcomers: Dean Hickford, Sam Puccio, Aida Osta and Liz Wait.

level of support the Travel Counsellors brand offers its network of home working agents. Two other significant support roles round out the new additions to the Travel Counsellors head office team. With experience working at Airtickets and Tempo Holidays, Dean Hickford brings a wealth of travel industry experience to his role as Airline Executive, while Rob Mason has come to the Melbourne head office after working with the Travel Counsellors IT team in the UK for 11 years.





AGENT support specialists Sam Puccio and Liz Wait.

AIDA Osta, Commercial Manager.







WeTravel SaaS debut

A NEW SaaS platform aimed at amateur and semi-professional group leaders has launched.

Named WeTravel, the platform is used to create, promote and manage group trips with travellers able to join and use WeTravel's website to register and pay securely.

The free-to-use software has already seen users transact around \$5m worth of group trips, with some travelling in groups as large as 500 people.







Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

Mt Buller slopestyle

SKI resort Mt Buller is adding a new event to its snow season calendar commencing 06 Aug. Dubbed 'Slopestyle', the tournament is aimed at freestyle skiiers and snowboarders and will see competitors take on challenging courses set up across the Skyline Terrain Park.

"After becoming an Olympic event and now featured on the Interschools calendar, we're super excited to put Slopestyle skiing and snowboarding on the map in Victoria," commented managing director for transition snowboarding, Dylan Campbell.

The one-day contest is open to all ages and skill levels across multiple divisions.

TL launch flight deals

FLY from Toowoomba to Cairns with Air North from just \$119.

The regional carrier has launched deals between Toowoomba, Cairns and Melbourne with travel periods from 12 Oct - 07 Dec and 18 Jan to 15 Mar.

The deal is valid from now until 02 Aug.

NH buys stake in VN

ALL Nippon Airways has acquired an 8.8% stake in Vietnam Airlines worth US\$108 million, reports Deal Street Asia. It is speculated that VN will

hold an extraordinary meeting prior to 30 Sep to elect ANA representatives to the board.

Under the strategic partnership, the two carriers will launch codeshare arrangements which will cover 30 major domestic routes within Japan and Vietnam and 10 international routes between the two countries.

Thailand DFAT update

TRAVELLERS heading to

Thailand this month are being warned by Smartraveller to avoid all political gatherings and demonstrations, with the country's referendum on the Thai constitution to be held on 07 Aug.

WA unveils new museum plans



AN ARTIST'S rendition of a proposed world-class museum that is set to debut in Perth, WA has been released (pictured).

The \$428.3 million project will be almost four times larger than the existing museum and feature 7,000m² of galleries, including a single 1000m² space to stage blockbuster exhibitions.

WA Premier Colin Barnett described the museum as a "national and international drawcard" for the state.

"West Australians will share in a once in a lifetime opportunity to create a vibrant new cultural home in the heart of Perth, and to change the way people from around the world engage with the State and our unique stories," he said.

It is projected that the museum will draw in more than 800,000 visitors in the first year of opening (2020), it is then expected to grow to surpass 1.4 million visitors by 2021.



This month Travel Daily and Club Med are giving readers the chance to win a trip to Indonesia. The luxury prize includes:

• An all-inclusive 7 night stay in Club Med Bintan Island Resort Indonesia.

To win this great prize, answer every daily question correctly and have the most creative answer to the final question. Send your answers to clubmedcomp@traveldaily.com.au

1. Name 3 things the Club Med Bintan Island all-inclusive offer includes.



Terms & conditions

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Don't find yourself left ashore...



Book now to ensure you don't miss out on Cruise360.

HURRY! TICKETS SELLING FAST!

'Navigating the future'

Friday 16th September 2016 The Star Event Centre Pyrmont NSW 2009

Cruise360 delivers a panoramic view of the cruise industry with panel sessions and keynote presentations that will look at the future impact of the segment around the world. This unique annual event brings all the industries leading companies together under one roof – for one day only.

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** NEW ROLE ** COMMERCIAL MANAGER – SALE AND PRODUCT SYDNEY – SALARY PACKAGE \$150K

This successful company have a brand new role available in their unique an interesting organisation. You will be leading a team to design and deliver the product strategy across the region. Working within the senior management team you will ideally have online experience, strong supplier management experience and sound leadership skills from the tourism sector. An amazing culture and strong salary package is on offer.

JOIN A GROWING ORGANISATION SYSTEMS – E COMMERCE CONSULTANT MELBOURNE – TOP \$\$\$

Our client is looking for an experienced travel candidate to assist them implementing travel and expense services to their clients. You will be responsible for working closely with sales & the client, configuring, project managing and implementing the new technology services along with providing training & ongoing support. Experience in travel management systems including GDS & OBT's, excellent organisation, time management & customer service skills.

SOMETHING DIFFERENT ON THE SUPPLIER SIDE TEAM LEADER – CORPORATE SALES SYDNEY – SALARY PACKAGE \$120K + BONUS

This global travel industry supplier is looking for a talented corporate sales manager to lead a team, selling their direct product to the end user within the corporate space. Working alongside their consortia partners, your role will be to design and implement sales strategies and engage directly with corporates to sign preferred deals. Essentially you will have strong corporate business travel contacts and have led a sales team. Want to know more? Call us now.

DREAMING OF A GREAT SALES ROLE? BUSINESS DEVELOPMENT EXECUTIVE BRISBANE – \$60K INC SUPER + BONUS + BENEFITS

Do you have experience in sales and want to step into a BDE role? Your days will see you out on the road building relationships with existing accounts whilst identifying new opportunities across all market segments, negotiating new contracts, competitor analysis and management reporting are all part of this great role. Your strong sales, communication & negotiation skills along with the ability to close the deal will see you successfully achieve sales targets.

** NEW ROLE **

BUSINESS DEVELOPMENT MANAGER – VIC/SA/TAS MELBOURNE – SALARY TO \$70K + CAR ALLOW + BONUSES

This unique tour operator offers luxury touring options of various travel styles throughout the UK & Europe. Looking after the VIC/SA & TAS market, you will be responsible for developing strategies to increase sales, growing sales revenue, building strong ongoing relationships with key industry personnel. If you have 3 years' experience as a Sales Manager within the travel industry and personal travel throughout Europe, enquire today!

LEAD THE TEAM CALL CENTRE MANAGER GOLD COAST – EXEC. SALARY

Great opportunity to join this travel company as their call centre manager, leading a team of consultants to reach sales targets. This great role will you overseeing the day to day operations, managing human resources planning & strategies, increasing efficiencies, training & developing, and being responsible for profit growth. Strong call centre management background, proven leadership, analytical, communication, coaching & mentoring skills required.

DEVELOP & DELIVER

LEARNING & DEVELOPMENT FACILITATOR GOLD COAST -- \$70K - \$80K PKG

Are you an experienced in learning and development within travel or hotels? You will be responsible for the entire training process from researching & recommending programs to developing & delivering to employees, maintaining the training calendar & evaluating their effectiveness. Previous experience in a similar role within travel or hotels essential, along with great organisation, communication & presentation skills

NURTURE AND GROW TRAVEL INDUSTRY ACCOUNT MANAGER SYDNEY – SALARY PACKAGE \$80K + BONUS

This global travel industry supplier is looking for a talented Account Manager to nurture and grow a portfolio of accounts within the leisure travel sector. You will build maintain and develop strong relationships whilst identifying opportunities for growth within your port foilio. Ideally you will come from a Industry sales role where you have already established relationships, no more selling just manage the relationship, apply today.

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