

Alison joined because she's
a mumpreneur at heart

Every agent has
a reason to join

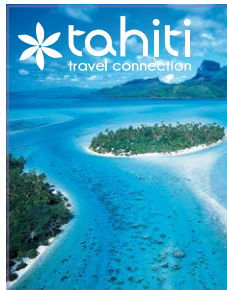
MTA mobile
travel
agents
Call 1300 682 000
Visit join.mtatravel.com.au



Travel Daily

First with the news

Thursday 11th August 2016



SAVE UP TO
\$2,500
PER COUPLE

LEARN MORE

SYDNEY TO COOK ISLANDS ON SALE

Non-stop
from
\$299*
seat pp one way including taxes



BOOK NOW

HURRY! SALE ENDS 16 AUGUST 16

* Travel periods & conditions apply

AIR NEW ZEALAND

COOK
ISLANDS
Love a little PARADISE

Qantas to leverage wi-fi

QANTAS will today confirm further details of its planned in-flight internet access (**TD** 23 Feb), which as well as boosting connectivity for passengers, will enable key improvements in the airline's operational capabilities. About 100 QF domestic aircraft will be equipped with the system which utilises satellites linked to the National Broadband Network.

The carrier said its flight operations and engineering teams are looking at how they can use in-flight connectivity.

Key advantages will include access to real-time weather information for pilots, as well as potentially improving maintenance turnarounds by streaming engineering data to ground teams, so they can be ready if anything needs attention.

Qantas said it also hopes to have fewer medical diversions, which currently average two or three a month across the network because crew tend to err on the side of caution in an emergency.

"It often turns out that we could have kept flying with no negative effect on the sick passenger," the carrier said.

One option includes a trial of a device which scans a patient's heart condition, sending it via wi-fi to a medical officer on the ground to give a better diagnosis.

The in-flight broadband is also hoped to improve connections for passengers during a disruption, with updated itineraries able to be sent to passengers in flight.

New CIT Hols gm

CIT Holidays has confirmed the appointment of Paul Groves-Barry as its new general manager.

Groves-Barry has joined CIT from his former role leading group sales with The Travel Corporation Australia, with his career also including time with Contiki's operations in Europe.

More appointments on **page 6**.

Today's issue of TD

Travel Daily today has nine pages of news and photos, including a photo page from **Trafalgar** plus full pages: (**click**)

- Rail Plus
- AA Appointments jobs
- JITO

Tasmania 2016/17

Destination
Tasmania

2016 - 2017



Seniors
COACH TOURS

Set guaranteed departures
for 2016/17 tours

Prices include return airfares
8 to 14 day programs

Click for website

Seniors
COACH TOURS



sunlover LOVE AUSTRALIA
HOLIDAYS

**AUSTRALIA
ON SALE**

AGENT INCENTIVE



#australiaonsale

Make a booking with Australia on Sale for your
chance to **WIN 1 of 10 x \$200* EFTPOS Gift Cards!**

CLICK HERE for more information

amadeus

Refund a
ticket in less
than a minute.

Amadeus Ticket Changer Refund.
Your ticket to better service.

Discover Amadeus

amadeus.com

It's time... to work when
you want to...

travel counsellors



03 9034 7071
change your future today

NOW OPEN!

THE STANLEY
HOTEL & SUITES

Travel Daily

First with the news

Thursday 11th August 2016

TOGETHER WE TRAVEL **solo connections**

Specifically designed for Solo Travellers
NEW! Norfolk Island Experience
7 Nights departing 02 September 2017
Private Room with NO Single Supplement
Classic tour from \$4,109*pp including flights

For more info or brochures, call 1300 044 444
or go to www.soloconnections.com.au

Reservations Specialist

Salary Package +
Generous Incentives +
Travel



Join the Wu family!

Sell innovative products to
Asia and beyond and fulfil
your own travel adventures!

Click to apply



Wendy Wu Tours

SeaLink sees profit surge

SEALINK Travel Group this morning revealed its results for the year to 30 Jun, with underlying net profit after tax leaping 141% to \$23.1 million.

After taking into account expenses related to a string of acquisitions the statutory figure was \$22.3 million, a strong uplift on the prior year's \$9.3m profit.

MD Jeff Ellison said the key drivers were higher tourism sales for Captain Cook Cruises NSW, growth in the Kangaroo Island ferry and tour operations, as well as new ferry service routes in Queensland.

Capital expenditure included \$6.9 million on a new Darwin ferry, upgrades to other vessels and coach fleet additions.

Ellison said SeaLink benefited from lower fuel prices, while the additional operations in South East Queensland and Gladstone were "comfortably meeting expectations".

"We are well placed to continue growing our tourism related businesses in a competitive environment and are encouraged by the response to our new ferry

services and the uplift in sales and margins for the lunch and dinner cruise segment on Sydney Harbour," Ellison said.

Uniworld launches 'simple' Fly Free deals

UNIWORLD Boutique River Cruise Collection last night released details of its 2017 European program, including an "unprecedented" Fly Free offer.

All itineraries with a duration of 13 days or more will include free return Economy class flights on Cathay Pacific, Qatar Airways or Etihad Airways, while for shorter cruises an Economy fare of \$899 per person will apply.

The deal is valid for all cabin classes and all departures across the season, with Business class add-ons priced at \$3,999pp on the longer cruises, or \$4,299 for voyages of 12 days or less.

MD Fiona Dalton said Uniworld would also roll out 24-hour room service and concierge assistance across the fleet for 2017.

More on **page four** and in today's issue of *Cruise Weekly*.



The TAAP USA Birthday Bash

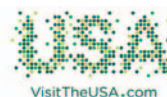
140,000 travel points to the biggest USA booker.

EACH WEEK, FOR 6 WEEKS



All within your reach
CLICK HERE

in
partnership
with



Fly from Perth

✈ **KUALA LUMPUR**

ECONOMY
ALL-IN
FROM
AUS
RETURN

309*

BUSINESS
ALL-IN
FROM
AUS
RETURN

1149*

✈ **PENANG**

ECONOMY
ALL-IN
FROM
AUS
RETURN

439*

BUSINESS
ALL-IN
FROM
AUS
RETURN

1369*

BOOK NOW

*Terms and conditions apply.

Escalate your career and upgrade to a first class business

Inspire your clients by becoming a Personal Travel Manager.

Contact us now to find out more
E join.us@travelmanagers.com.au
W join.travelmanagers.com.au
P 1800 019 599



Travel
Managers
As individual
as you are

WHITE CHRISTMAS GUARANTEED!

Do your clients want something different for Christmas?

The Legendary Trans-Siberian: Xmas and New Year Special is it! Highlights include a white Christmas near Lake Baikal in Siberia and New Year's Eve in Moscow's Red Square. 25-day tour to China, Mongolia, Siberia & Russia departs 15 Dec 2016 priced from \$17,100pp twin-share. We handle the visas which are included in the tour cost.

2017 tour brochure out now | Call 1300 856 661 | info@traveldirectors.com.au

**travel
directors**

MORE INFO



Specifically designed for Solo Travellers
Private rooms with NO single supplements
Escorted from Australia including flights
Maximum of 20 passengers
All inclusive touring

For more info or brochures, call 1300 044 444
or go to www.soloconnections.com.au

Travel Daily

First with the news

Thursday 11th August 2016



REDUCED! Carnival Spirit Industry Rates.
30OCT16 - \$635 - 6 Nights Melbourne Cup Cruise.
Inside Cabin from **\$640*** pp including
taxes & port charges.
* Conditions Apply.

CLICK HERE for further details

AirAsia X returns to Europe

AIRASIA X has listed new flights from Kuala Lumpur to Barcelona via Istanbul on its website, confirming speculation last week (**TD Fri**) about a relaunch of services to Europe.

At the CAPA conference in

Brisbane newly appointed chief commercial officer Arik De highlighted the carrier's network plan and indicated the addition of new destinations in Europe.

Australia is key to AirAsia X De told **TD** & the airline's third daily flight to Melbourne would also make connections much easier.

Previously AirAsia X operated flights to London and Paris, but withdrew the services as part of a network restructure in 2012 which also saw it retire its A340s.

The return to Europe will see AirAsia X operate daily flights from KL to Barcelona El Prat airport via Istanbul Ataturk, using A330-300 aircraft.

AirAsia X's website displays the new flights on its route map tool.

GDS has been loaded with the new destinations.

The route will debut on 30 Oct, departing KUL at 1000 daily, arriving into Istanbul at 1630 and then onto Barcelona at 2050.

Kenya arrivals jump

THE Kenyan Tourism Board (KTB) has reported a near 20% growth in Australian visitor numbers for the first six months of 2016, compared to the corresponding period last year.

KTB representative Bart Druitt said the organisation believes there is "strong potential for even further growth" for this market.

Druitt cited improved destination awareness and confidence, along with increased air lift with Qatar Airways, reduced park fees and the removal of VAT charges on national park entry fees as some of the reasons for the uptick.

EK global fare sale

EMIRATES has a sale on fares booked before 23 Aug to a range of destinations around the globe.

Return Economy class tickets to Auckland start at \$399, or \$1,099 to Dubai, \$1,419 to Amsterdam, \$1,449 to Rome, \$1,549 to London - see emirates.com/au.



Window Seat

SCREAMING children on flights; no one enjoys that.

You can bet their parents were wishing a guardian angel would just take charge.

Well, Hong Kong Airlines can arrange that now.

The carrier has announced it is assigning 'Happy Angels' to provide extra care for children on board flights.

The angels, which can be recognised by a special pin they wear, will be at the beck and call of restless children - settling them into their seats, giving them colouring pencils and journals and providing special priority meals.

There will be at least one Happy Angel on call on every Hong Kong Airlines flight.

Now that's good news for everyone on board!

QUEST MOUNTS BAY ROAD

OPENS 22ND AUGUST

Quest Mounts Bay Road is Quest's newest purpose-built apartment hotel in Perth's CBD, featuring 71 studio and one bedroom apartments and conveniently located moments from the Perth Convention & Exhibition Centre.

QUEST
APARTMENT HOTELS

Visit questmountsbayroad.com.au
or search "QG" on the GDS

Thursday 11th August 2016

Uniworld targets luxury clients

UNIWORLD Boutique River Cruises has laid down the gauntlet with the release of its 2017 European program.

Newly appointed md Fiona Dalton is inviting key partners to help the brand grow and improve its market share.

Last night, Uniworld hosted its first Sydney Partner Appreciation evening, highlighting its status as the "most all-inclusive river cruise line".

Dalton showcased Uniworld features such as 24-hour room service, transfers, gratuities on and off the ship, unlimited top shelf beverages and "personal,



innovative and authentic excursions".

The 2017 program maintains Uniworld's strong commitment to France and includes the brand's simple Fly Free offer (see p2).

Dalton is pictured with Travel Corporation Australia md John Veitch and the new brochure.

Early Bird Sale

London

RETURN ECONOMY CLASS FROM

\$995*

*Inclusive of taxes. Travel periods & conditions apply.

ROYAL BRUNEI AIRLINES

Indochina uptick

DEMAND for trips to Indochina have seen a strong year-on-year increase, according to sales figures from Insider Journeys.

The small group touring company saw the popularity of Laos journeys rise a significant 23% and Cambodia up 9% in the Jan to Jun period compared to the corresponding time in 2015.

The company's md Paul Hole attributes the growth to Australian travellers gaining "a better understanding of the depth of experience and beauty within Indochina".

Eclipse famil EOIs

ECLIPSE Travel is seeking expressions of interest from travel agents wanting to be part of an 11-day Peru famil.

Taking place 31 Oct-10 Nov, the trip will visit Lima, the Arequipa region, Cusco, Machu Picchu and more - for further info, email enquiries@eclipsetravel.com.au.

Airberlin US push

AIRBERLIN has announced its intention to expand its US footprint, this week revealing several new routes and additional services on those it already flies.

The German carrier said it will add around 50% more flights to the US as of summer 2017, going from 55 weekly to 78 flying from Berlin and Dusseldorf.

"Performance on the trans-Atlantic routes remains critical to the success of the new network strategy," said group chief executive officer Stefan Pichler.

GM of The Johnson

ART Series Hotel Group has appointed Andrew Edsor as general manager of their newest hotel, The Johnson, which is set to open in Brisbane mid-Sep.

Edsor was most recently gm of the group's The Watson property in Adelaide.

He has 20 years experience in the hospitality sector.

EXCITING OFFER!

Palazzo Versace, Gold Coast

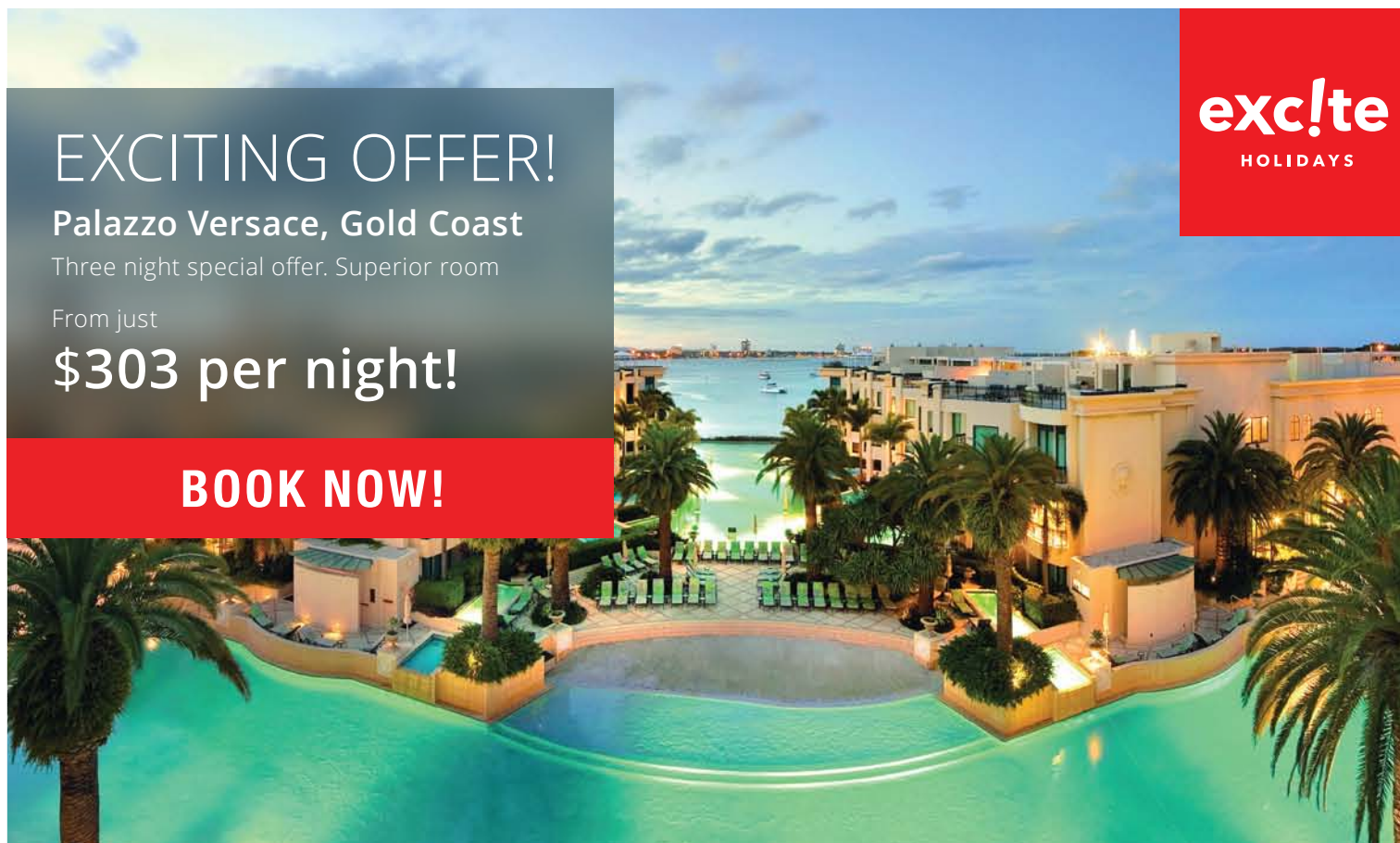
Three night special offer. Superior room

From just

\$303 per night!

BOOK NOW!

exc!te
HOLIDAYS



Thursday 11th August 2016

Terror impact on FRA

GERMANY'S Frankfurt Airport has reported its traffic figures for Jul 2016, showing the airport handled 6.1 million passengers, down 2% year-on-year.

The airport said it was continuing to be "impacted by restrained tourist bookings, reflecting travellers' ongoing concerns after terrorist attacks in various countries around the world".

Despite this, Jul was Frankfurt's busiest month so far this year, with strong holiday traffic and a slight increase in cargo as well.

Aircraft movements declined 2.8% to 42,468 takeoffs and landings, which the airport attributed to "airlines' ongoing consolidation measures and the general trend towards deployment of larger aircraft".

Airport owner Fraport's portfolio also includes Turkey's Antalya airport, which recorded a 40.7% drop to 2.5 million pax.

Tas trek for farmers

INSPIRED Adventures has teamed up with Landcare Australia to offer a special seven day Tasmanian trip next Feb, with the aim of raising \$30,000 "to support our local farmers' future".

The tour is open to just 17 people, who will journey from Launceston to the Derwent Valley taking in North East Tasmania, St Columba Falls, the Bay of Fires, Oyster Bay, Port Arthur, Hobart and the Huon Valley on the way.

Trekkers are tasked with raising \$1,000 or more each prior to the start of the journey, with a fundraising tool kit and support from Inspired Adventures.

Money raised will go to Landcare groups focusing on sustainable agriculture and projects to save the industry.

The journey will be led by cattle breeder Charlie Arnott.

Interested participants can register on 1300 905 188 by 30 Sep or at fromfarmtofork.org.au.

Hands On launches 2017 program



"**SOCIAL** entrepreneur" Simla Sooboodoo (**pictured**) last night formally launched Hands on Journeys' latest brochure, which offers a range of 'fun-fuelled tours with a twist' in Cambodia, India and Vietnam (**TD** 13 Jul).

Sooboodoo told **TD** the business aims to "build a tribe of travellers who are willing and able to make an authentic difference while travelling the world".

Hands On Journeys' groups have an average of 12 passengers and a maximum of 16, with the trips each involved with particular projects which empower change in local communities.

Three-star accommodation is included with the tours which can

also feature special add-ons such as an overnight home-stay.

Hands on Journeys' 14 day India trip starts at \$2,300, taking in Delhi, Jaipur and Agra with a number of extensions including Kerala & Kochi as well as Udaipur & Jodhpur, while a Cambodia itinerary starts at \$1,685ppts.

Hands on Journeys also operates corporate team-building events in Sydney, and Sooboodoo can curate private itineraries for small groups as well.

Ten percent of tour prices go directly to the villages visited as part of the company's "empowerment tourism" vision.

More info 1300 653 766 or see www.handsonjourneys.com.

WIN a spot on the ULTIMATE ABU DHABI famil this October

How would you like the opportunity to visit Abu Dhabi, this October? Imagine captivating culture, luxurious hotels, stunning beaches, rolling sand dunes - and the chance to have a completely unique adventure you'll never forget.

Winning your place is easy. Sell Etihad Airways or Virgin Australia flights to our network of over 100 destinations with a stopover in Abu Dhabi, and then register the bookings at winabudhabi.com.au.

Sales period: 1 August – 31 August 2016

Travel period: 1 August 2016 – 31 May 2017

With up to 50 places, there's never been a better time to book your clients to Abu Dhabi and beyond!

For full conditions, visit winabudhabi.com.au.



#Reimagined | ETIHAD AIRWAYS PARTNER

Flying Reimagined



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Preet Inder Singh has been appointed General Manager of **Radisson Blu Resort Hua Hin**, which is due to open in the third quarter of this year. Preet was previously General Manager at Radisson Blu Hotel New Delhi Paschim Vihar and has spent two decades working at hotels across The Taj Group of Hotels.

A series of new General Manager appointments have been announced across **AccorHotels** portfolio of properties. **Craig Kelmar** is the new General Manager at **Mercure Broome**, **Saqib Anwar** steps into the role at **Wilpena Pound Resort**, **Craig Dodd** at **Pullman Palm Cove Sea Temple Resort & Spa** and **John Armstrong** at **Novotel Darwin CBD**.

Christoph Hoefflich is the new General Manager of **Marco Polo Shenzhen**. He was previously Hotel Manager of the three Marco Polo hotels in Hong Kong and has over 20-years of industry experience.

Mövenpick Hotels & Resorts has named **Olivier Chavy** as their new CEO. Chavy who will take over the leadership from Jean-Gabriel Pérès next month has a 28 year history in hotel operations and brand management and previously serving as International Head, Global Brand Performance of Luxury & Lifestyle Brands for Hilton Worldwide.

Kelli Vettoretto joins **HelmsBriscoe** as Regional Vice President, Australia and New Zealand. Vettoretto was most recently Director of Sales & Marketing at **Surfers Paradise Marriott Resort & Spa** prior to spending 20 years with **Starwood Hotels & Resorts**.

Hilton Sydney Hotel has appointed **Jens Frank-Mikkelsen** as Director of Business Development. He will be responsible for directing all aspects of the hotel's commercial functions including Sales and Marketing, Conference and Event, Revenue, and Reservations.

Malaysia Airlines will welcome **Arved von zur Muehlen** as its new Chief Commercial Officer from early next month. He was previously the Senior Vice President of commercial network operations for **Qatar Airways**.

VS adding live TV

VIRGIN Atlantic has announced it will roll out live TV on its 13 new Boeing 787 aircraft, with **BBC World News**, **CNN** and **Sport 24** to be available by the end of 2016.

Travel Daily
First with the news
Thursday 11th Aug 2016



ABOVE: Aussie travel agents have been out in force this week in Las Vegas for the annual **Virtuoso Travel Week**.

More than 5,000 Virtuoso travel advisors as well as global preferred partners in the luxury and premium travel sector from across the globe are attending the conference, which is so huge it is held across the giant **Bellagio**, **Aria** and **Vdara** hotels.

Top Virtuoso suppliers honoured this week include **Tauck**

(Escorted Tour Partner), **Lindblad Expeditions** (Active & Specialty Travel Partner) and **Abercrombie & Kent** (Voyager Club Experience) while **Tourism New Zealand** was named Virtuoso's Tourism Board of the Year.

Pictured at one of the events this week are some of the **Travel Associates** team along with **Evan Pierce** from **Virtuoso Australia**.

More from Virtuoso on the next page, as well as today's issue of **Cruise Weekly**.

Save with Our
Earlybird Airfares
Look Forward

Garuda Indonesia
The Airline of Indonesia

Jakarta

Starts from AUD **570***

Amsterdam

Starts from AUD **1145***



*T&C's apply. Return fares ex PER.

SCANDINAVIA
GRAND SALE



SAVE
up to **35%**

Terms and conditions apply.
Please see bentours.com.au for more details.



HURTIGRUTEN

1800 221 712 | bentours.com.au

Win 1 of 10 spots on a
fam to Ontario, Canada
with Destination
Canada & Air Canada

Book with
Air Canada
to WIN!



AIR CANADA



Business class bookings = 10 points
Group or MICE bookings = 10 points
Premium Economy bookings = 5 points
Economy class bookings = 1 point

All pnrs need to be sent by 19 August, 2016
to sydfares@aircanada.ca

BONUS: Qualified CSP Agents = 5 points

explorez sans fin
Canada
keep exploring

Fam to depart 19 September.
Existing Canada Specialist
Agents will automatically
receive the 5 bonus points.

Complete Canada Specialist training by 19 August, 2016 at
<http://csp-au.canada.travel/>

Incentive applies to new bookings made 28 June 2016 - 19 August 2016, flying Air Canada from Australia to Canada for outbound travel any date from 01 July 2016 onwards.

Aussies take Virtuoso gongs



VIRTUOSO has named Goldman Travel Group as its top performing Australia/NZ agency, with the announcement made at the annual Virtuoso Travel Week conference in Las Vegas.

The award - won by Goldman for the second year running - recognises the performance of all of the Goldman Group businesses which includes Goldman Travel, Travel Phase, Travelcall and SmartFlyer Australia.

"Virtuoso plays a pivotal role in our company and continues to provide a framework to make travel an even better experience for our clients," said

Anthony Goldman, who's pictured with joint md David Goldman.

Also honoured on the global stage was Wentworth Travel's Gabrielle Thackeray, who received

the top Virtuoso award for 'Outstanding Customer Service by an Advisor'.

Wentworth Travel managing director Anna McMurtrie said Thackeray's win was a major achievement.

"What is so significant is that Gabrielle has been recognised as offering the best service in the travel industry, not just in Australia, but from amongst more



than 11,400 Virtuoso luxury travel advisors across the world."

Thackeray is pictured below centre with McMurtrie and Wentworth Travel's Bev Cohen.

SEALINK

Career Opportunity with SeaLink South Australia

Employing over 1100 people throughout Australia, SeaLink continuously strives to be Australia's most dynamic tourism and transport company, connecting Australian icons and landscapes to the world.

SeaLink currently have a great opportunity within their Business Development Team, in the capacity of Business Development Coordinator, based in Adelaide.

For more information visit www.sealink.com.au.
Applications close, 20 August 2016.

Peugeot leasing sale

DRIVEAWAY Holidays has launched a Peugeot leasing sale, with 50% off delivery and return fees for rentals of 21-175 days, if booked by 30 Sep.

Collections must be made by 31 Dec at 28 locations across Europe, with daily rates starting at \$47 for leases of 31 days or more.

Past clients are also eligible for three bonus days, with Peugeot leases including full factory warranty, unlimited kilometres and insurance - 1300 363 500.

ITS 2016/17 program

INDIA Travel Specialists has launched its 2016/17 program, with a 27 page brochure featuring eight "unique, escorted and private touring itineraries".

Highlights include 'taking tea' at various magnificent palaces, a five day *MV Mahabaahu* cruise on the Brahmaputra river, and a new four to eight day Great Train Journeys of India tour.

For copies of the brochure, call Ian Norris on 1300 039 481.

Travel Daily
First with the news

Thursday 11th Aug 2016

Aeromexico to Austin

MEXICAN flag carrier Aeromexico will add its fourth destination in Texas later this year, with a new route between Mexico City and Austin to debut effective 17 Nov.

The SkyTeam member carrier will operate the route four times weekly using 76-seat Embraer-170 aircraft.

50% off MANATHAI

MANATHAI Hotels & Resorts in Thailand is offering half price room rates for bookings made over the next three days.

The discount promotion running 12-14 Aug is valid for stays until 31 Jul 2017 at boutique properties in Hua Hin, Khao Lak, Phuket or Ko Samui - for details, see manathai.com/summer-saver.

PHONE A FLIGHT

Travel Consultant | Byron Bay

An exciting opportunity exists for an experienced Senior International Travel Consultant to join our dynamic PhoneAFlight team, located in beautiful Byron Bay.

As a PhoneAFlight Travel Consultant you will have outstanding customer service maintaining a positive can do attitude. You will have the ability and experience to contribute to the PhoneAFlight team by achieving deadlines with speed and accuracy, whilst delivering VIP service to our valued business customers and frequent travellers.

Minimum Requirements

- A minimum of 12 months International Travel Consulting experience.
- Galileo qualified.
- Sound knowledge of international airfares and ticketing.

Key Attributes

- Excellent verbal and written communication skills.
- Strong customer focus and outstanding customer service skills.
- A team player and problem solver.
- The ability to prioritise workload and meet deadlines.
- Show high degree of flexibility and be adaptable, coping with different business streams and developments in a fast paced growing business, while still adhering to correct procedures.

Generous salary package + bonus + benefits

Please send your email applications including CV to vanessa@phoneaflight.com.au

Thursday 11th Aug 2016

Trafalgar Australia's Acclaim Achievers 2016

FROM the gorgeous coastal town of Sorrento to cobble-stoned streets of Positano, Trafalgar said it was their pleasure to host the experience of a lifetime as part of Trafalgar Australia's Acclaim Achievers 2016.

Over 9-days, Trafalgar's very own MD Matthew Cameron-Smith, Head of Sales Rachael Harding and Sales Manager Vic/Tas Sheena Smith were in perfect company with the top achieving agent partners from around Australia.

Beginning in Rome, there was free time to explore plus a visit to the magnificent Vatican Museums Sistine Chapel with Trafalgar's Local Specialist.

Travelling into Alberobello, there were several medieval castles and Roman ruins before a Be My Guest dinner hosted by the Rotolo family on

their farm.

After the ancient Trulli huts and Sassi di Matera, came the beauty of the Amalfi Coast.

Towards the end, Trafalgar's special guests explored Pompeii with insider tips from another Local Specialist.

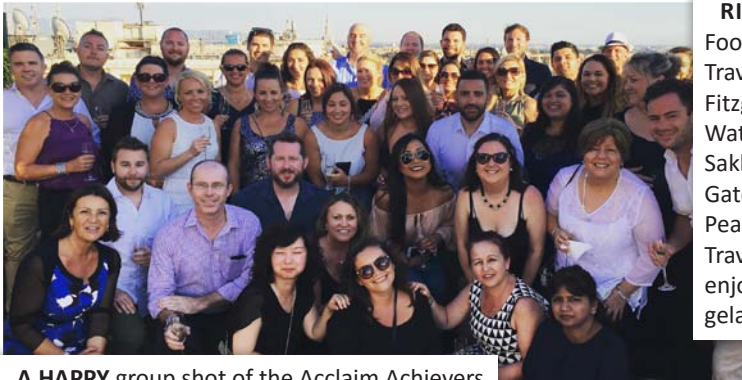
Trafalgar wants thank everyone for participating in Acclaim Achievers 2016 and congratulations, again, to those who joined us in Southern Italy!



RUNNING club members at the Colosseum: Rita Carlini, Geelong Travel; Shaun Misfud, FC Kailor; Rachael Harding, Trafalgar; Alan Carins, FC Garden City; Jasmin Luteria, Phil Hoffmann Travel; Linda Becke, FC Penrith; Darian Foot, Phil Hoffmann Travel; Sarah King, Escape Travel Loganholme; Leanne Dimes, Travel by Wyndham and Kevin Lea, FC Woden.



LEFT: Be My Guest experience at the home of the Rotolo family in Puglia.



A HAPPY group shot of the Acclaim Achievers.

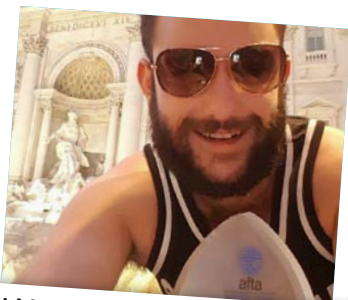
RIGHT: Darian Foot, Phil Hoffmann Travel; Mark Fitzgerald, FC Watergardens, Ben Sakhi, FC Fountain Gate and Krysia Pearce, Escape Travel Shell Harbour enjoying some gelato.



PANORAMAS from the Isle of Capri.



TRAFALGAR'S NTIA trophy enjoys the view from the Isle of Capri.



JOSH Maher hanging out with the Trafalgar NTIA accolade in Rome.



ABOVE: Dining under a canopy of lemons in Sorrento are: Sheena Smith, Trafalgar; Jessica Petruzalek, FC Parkmore; Alan Cairns, FC Garden City; Ben Sakhi, FC Fountain Gate; Sarah King, FC Loganholme; Adam Sheehan, FC Indooroopilly; Leigh Deakins, FC Forest Hill; Mark Fitzgerald, FC Watergardens; Darian Foot, Phil Hoffmann Travel; Jasmin Luteria, Phil Hoffmann Travel and Mardie Guppy, FC Shepparton.

Qld Invictus bid

THE Queensland Government is placing a bid on the Oct 2018 Invictus Games.

Held over seven-days, the 11 sport spectacle is an event which utilises "the power of sport to inspire recovery, support rehabilitation and respect for wounded, injured and sick servicemen and women".

Premier Annastacia Palaszczuk said "the Gold Coast is the perfect event destination and following the Commonwealth Games in 2018, we will have the infrastructure we need in place to host the Invictus Games".

Representatives from the Invictus Games Foundation will be inspecting venues on the Gold Coast this week, she confirmed.

MEL A350 inaugural

SINGAPORE Airlines' inaugural A350 service touched down into Melbourne Airport yesterday, a number of weeks earlier than initially expected (**TD** 08 Aug).

Melbourne Airport chief of aviation Simon Gandy said it was "great news" that Singapore Airlines had selected Melbourne Airport as their first Australian destination for their "exciting new aircraft."

Embraer class action

A CLASS action against Brazilian aerospace conglomerate, Embraer SA, has been filed.

The lawsuit was lodged against the company and its management in the federal courts of New York, with the plaintiff claiming "alleged losses resulting from alleged misleading disclosure".

The company said in a statement "Embraer has not yet been served and does not have sufficient information to assess the relevance of the claims alleged", however they intend on defending themselves.

Cape Breton funding

CANADA'S Minister of Environment and Climate Change alongside the Minister of Parks has confirmed CAD\$66 million in funding will be pumped into revitalising Cape Breton Island.

The boost will see trails and day-use areas restored on the island as well as campgrounds and visitor facilities refreshed.

Minister for Parks Canada, Catherine McKenna, said the investment will "enhance the experiences of visitors from around the world".

DoubleTree Wroclaw

DOUBLETREE by Hilton has announced the opening of its new property DoubleTree by Hilton Wroclaw in Poland.

The hotel boasts 189-rooms and suites and has views over Slowacki Park.

WIN A LUXURY HOLIDAY

WITH CLUB MED



This month *Travel Daily* and *Club Med* are giving readers the chance to win a trip to Indonesia. The luxury prize includes:

- An all-inclusive 7 night stay in Club Med Bintan Island Resort Indonesia.

To win this great prize, answer every daily question correctly and have the most creative answer to the final question. Send your answers to clubmedcomp@traveldaily.com.au

9. Name one of the spa bundles offered at the Club Med Bintan Island spa.

Club Med
Premium all-inclusive resorts

[Terms & conditions](#)

Moxy Hotel Frankfurt

MARRIOTT has debuted its all new Moxy-branded hotel in Frankfurt, Germany.

Moxy Frankfurt Eschborn features 176-rooms, flexible meeting spaces and on-site restaurant and much more.

Radisson Blu India

RADISSON Blu Resort & Spa Karjat in India in welcoming its first guests.

The 102-room new build offers a state-of-the-art fitness centre, an Olympic sized pool, a day spa and views of the mountains.

ACCOUNT MANAGER | SYDNEY

DMS Destination Marketing Services was established in 1992 and is the largest business tourism representation company in Australia, representing over 35 worldwide destination management companies to the Australian and New Zealand leisure and MICE market.

We are currently seeking a passionate and energetic Account Manager to join the team, and drive new business opportunities for our DMCs. If you are an eager team player who enjoys travelling the world while marketing international destinations within a role that offers variety, this could be the job for you!

This is an excellent opportunity for a well-connected leisure specialist looking for a varied role to strengthen their experience.

[Please click here to read the full job description.](#)



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: Suite 1, Level 2, 64 Talavera Rd, Macquarie Park, NSW, 2113 Aust.
P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Editorial email:** info@traveldaily.com.au

Contributors: Jasmine O'Donoghue, Bonnie Tai, Nathalie Craig, Jenny Piper, Sarah Piper

Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au

Business Manager: Jenny Piper - accounts@traveldaily.com.au

Part of Business Publishing Group.

Travel Daily **CRUISE** **travelBulletin** **business events news** **Pharmacy DAILY** *Travel Daily TV*

WIN with Rail Plus & Trenitalia



Book and ticket any Trenitalia sector between the 21st July – 31st August 16 for your chance to win one of 3 prizes:

- **1st prize - Hotel Accommodation-Palazzo Versace hotel**
2 ppl, 2 nights + breakfast (max value up to \$1000, Gold Coast accommodation)
- **2nd prize - Delonghi Nespresso Machine** (to the value of \$500)
- **3rd prize - A hamper of Italian food & wine** (to the value of \$250)

Agent only incentive | Winners will be chosen based on highest growth in TI sales from previous year, minimum \$300 in sales growth to qualify | Valid for new bookings made from 21st July - 31st August 16 | Bookings must be paid by 2pm 31st August 16 | This prize is not exchangeable for cash value

in cooperation with
railplus

TRENITALIA
GRUPPO FERROVIE DELLO STATO ITALIANE



P: 1300 555 003 W: railplus.com.au E: preferred@railplus.com.au



www.aaappointments.com.au



Want your career search handled confidentially? Call the experts!

MAKE THE SWITCH AND NEVER LOOK BACK
EXECUTIVE RECRUITMENT ACCOUNT MANAGER
SYDNEY - ATTRACTIVE SALARY PACKAGE

Due to ongoing growth in our Executive Division, we require a talented Account Manager to join our Sydney head office. As part of our dedicated team, you will enjoy placing our talented candidates within major hotels and tourism companies. Essentially you will come from a strong background in hotels, with excellent business development and account management skills. Think you have what it takes? Call our MD today.

OPTIMISE FINANCIAL RETURN
FINANCIAL CONTROLLER
AUCKLAND – EXECUTIVE SALARY PKG

Our client is looking for a Financial Controller to manage their financials & build the bottom line. Join this leading hotel group and be responsible for leading the Finance team, budgeting, forecasting, monthly financials, decrease costs, yield & revenue management, reporting & other tasks as required. Executive salary, benefits & discounts on offer. Previous exp. in hotels as a Financial Controller, hands on operational finance & managerial experience required.

LEADING TOURISM SUPPLIER
TRAINING TRAVEL COORDINATOR– MANDARIN SPEAKING
MELBOURNE – SALARY TO \$80K (DOE)

One of the leading suppliers to the tourism industry, this innovative company is seeking an experienced Training Coordinator. Responsibilities will include planning, co-ordinating & directing training & staff development programs utilising both internal & external resources. Overseeing the effective development, implementation & delivery of training programs, evaluating work processes to determine strategies which provide greater productivity.

SET YOUR SALES CAREER SOARING
BUSINESS DEVELOPMENT EXECUTIVE
BRISBANE – \$60K INC SUPER + BONUS + BENEFITS

Do you have experience in sales and want to step into a BDE role? Your days will see you out on the road building relationships with existing accounts whilst identifying new opportunities across all market segments, negotiating new contracts, competitor analysis and management reporting are all part of this great role. Your strong sales, communication & negotiation skills along with the ability to close the deal will see you successfully achieve sales targets.

NEWLY CREATED POSITION
SALES MANAGER –NSW/ACT/VIC/QLD
SYDNEY –SALARY \$75K PLUS PLUS

This is a brand you want to represent, unique and in a league of their own. Be the face of this brand calling on the industry to promote and sell this great product. Use your strong sales skills to increase revenue whilst also looking after your existing customers. This is a newly created role, never in Australia has this brand had representation. This is your chance to make an impact on the Australian travel industry by taking this unique brand to market

ARE YOU AN EXPERT AT SOLUTION SELLING?
MANAGER – DIRECT CORPORATE SALES
SYDNEY – EXEC SALARY TO \$130K + BONUS

This global travel industry supplier is looking for a talented corporate sales manager to lead a team, selling their direct product to the end user within the corporate space. Working alongside their consortia partners, your role will be to design and implement sales strategies and engage directly with corporates to sign preferred deals. Essentially you will have strong corporate business travel contacts and have led a sales team. Want to know more? Call us now.

BRAND NEW OFFICE OPENING
RETAIL OFFICE MANAGER
MELBOURNE – SALARY TO \$80K (NEGOTIABLE)

This highly successful travel company who are renowned for providing first class service to their customers & being amongst the best in the business, are opening a second office in Melbourne. As Manager of this new office, you will be responsible for leading, motivating, training & overseeing a small team of successful consultants. In addition, you will be handling the travel needs of VIP clientele. Experience as a leisure travel manager essential.

IT'S ALL ABOUT THE TEAM
CALL CENTRE MANAGER
GOLD COAST – EXEC. SALARY

Great opportunity to join this travel company as their call centre manager, leading a team of consultants to reach sales targets. This great role will you overseeing the day to day operations, managing human resources planning & strategies, increasing efficiencies, training & developing, and being responsible for profit growth. Strong call centre management background, proven leadership, analytical, communication, coaching & mentoring skills required.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

FOR ALL THE BEST EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com.au

make the change today,
take control over your career.



believe you're born to
achieve great things

if you never believe in yourself,
never take that first step to making it happen
you will always be where you are right now.

[view jobs](#)

jobs in travel, hospitality & tourism