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Travel Daily

First with the news

Friday 12th August 2016



Brand USA director

MATT Fletcher has been named as the new Australia/NZ director for Brand USA, taking the role vacated by Ollie Philpot.

Fletcher joins Brand USA from Contiki where he was global commercial development director.

Aussie US visitation jumps

AUSTRALIA'S love affair with America looks set to continue, with preliminary figures indicating arrivals into the US are up 8% this year, on an already stellar 11% increase for 2015 (**TD** 03 Aug).

According to a Visit USA report from Monique Roos of the US Commercial Service detailed yesterday (see page 5), arrivals from Australia have posted gains for 12 consecutive years, averaging 11% annually.

"Few international markets have this record of growth," she said,

with the benchmark numbers maintained despite the weaker Australian dollar this year.

Interestingly, although passenger numbers are up, the currency has had a significant effect on visitor spending, with Australian expenditure down 13% in US dollar terms.

Australians travel farther and stay longer than many other inbound markets, with the average length of stay 22 days.

There's also an exceptionally strong repeat visitation rate - 71% last year, meaning just 29% of Australian arrivals into the US were first time visitors.

The majority of Australian travel to the US for pleasure, with the most popular months being Apr-Oct and Dec, Roos said.

The report, based on survey data collected by the US commercial service from airline passengers, indicated key activities for Australians include shopping, sightseeing and visiting national parks.

Airline reservations for US visitors were primarily made through travel agents (43%), 27% of travellers booked directly with an airline and 25% of booking were made via an OTA.

AAX denies BCN route

NO FRILLS long-haul carrier AirAsia X has downplayed suggestions it intends to relaunch flights to Europe (as reported by **TD** yesterday), issuing a formal statement to contradict the story.

"AirAsia X would like to confirm that there's no plan for flights from Kuala Lumpur to Barcelona via Istanbul in October," **Travel Daily** was advised.

Despite the denials and with the prospective A330-300 flights now taken down from GDS, AirAsia X's website continues to list the KUL/BCN route, via IST, on its online route map, as pictured below.



MAH recruits Allan

FELICITY Allan has been appointed sales manager Vic, Tas, SA and NT at Malaysia Airlines.

Allan takes up the position at MH next Mon, moving to the carrier after six years with Virgin Australia as regional industry mgr.



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MORE INFO

travel directors



Thai bombing + DFAT

THE Department of Foreign Affairs & Trade issued a fresh travel advisory for Thailand this morning following bomb attacks in the resort town of Hua Hin.

One person was killed when two bombs exploded within 30mins of each other and another 19 people were injured, including five foreigners, police said.

DFAT is urging Aussie travellers heading to the region to "exercise heightened caution across Thailand at this time".

Thailand's overall advice status on the Smartraveller website remains unchanged at 'exercise a high degree of caution'.

VisitBritain appoints

DAVID Nye has been named as VisitBritain's new country manager for Australia and New Zealand.

He was previously director of Ailevon Pacific Aviation Consulting and has worked for Newcastle Airport.

FCM adds HRS Hotel content

FLIGHT Centre's FCM Travel Solutions has announced a new agreement with hotel content provider HRS, giving FC access to more than five million rooms and 180,000 independent properties.

HRS, which recently expanded operations into Australia via a new partnership with the Lido Group (*TD* 25 May), said it offers an "unmatched portfolio of business-grade independent hotels on a global scale - all offering competitive corporate rates that fit into the framework of business travel programs big and small".

The HRS offering includes more than 120,000 chain hotels worldwide, with the group continuing to actively add properties to its collection.

The pact was announced overnight in the America, with FCM USA chief strategy officer John Morhous saying "HRS's vast hotel content and competitive

rate offerings are a great fit for our expanding client base.

"What's more, HRS' array of services offers multiple avenues for future alignment as hotel shopping and payment services get more automated for corporations," he said.

The Lido/HRS deal, which saw the German group take a minority stake in Lido, will see the organisations share hotel content, integrate technology solutions and jointly service global customers, both directly and in partnership with TMCs such as FCM.

EK Asian expansion

EMIRATES has this month boosted its network with a new daily linked service from Dubai to Yangon in Myanmar, and onwards to Hanoi in Vietnam.

The new service operates using Boeing 777-300ER aircraft.

Qantas cio to Airbus

AIRBUS has confirmed the appointment of current Qantas Airways chief information officer Luc Hennekens as its new cio, effective 01 Oct.

Airbus Group ceo Tom Enders said Hennekens brings "extensive experience" to the role.

Prior to his tenure at Qantas, he worked with Proctor & Gamble and Hewlett-Packard.

Hennekens will replace Guss Dekkers who is leaving the firm after more than eight years.

Albatross earlybird

TWO new itineraries through Spain and France have been added to Albatross Tours' Europe, Britain & Ireland 2017 program.

The 17-day Northern Spain & the Pyrenees tour leads in at \$6,339ppts, while the 11-day Normandy, Brittany & the Loire Valley trip is priced from \$5,889.

Book before 15 Jan on either tour & save \$300pp - more [HERE](#).

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Friday 12th August 2016

Australia's newest airport! WTB

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TNZ to close Thailand operation

TOURISM New Zealand has announced it will close its office in Thailand by the end of the year, with two Bangkok-based fixed term staff to finish up by 31 Dec.

Outgoing TNZ ceo Kevin Bowler said the move was a consolidation of the organisation's focus in the South

HA fees change

AVIATION Online has warned agents to ensure they use the correct tax codes when collecting change or cancellation penalties for HA173 tickets.

Effective from next Mon 15 Aug ADMs will apply to errors, with the YR code in particular not acceptable for HA tickets.

Instead change/penalty fees for reissues must use the CP code, while cancellation penalties/fees should use XP when refunding via the GDS.

More details on 1300 661 339.

and South East Asia regions, "with particular emphasis on generating value from the India market.

"We will continue to support Thai Airways but again, with greater focus on its connection into India," he said.

Bowler said in coming months staff will continue to deliver activity and forward planning to ensure continuity is achieved over the full financial year.

NZ visitor arrivals from Thailand "remain modest" he said, having grown from 17,000 in 2006 to 24,000 this year.

Bowler said the capped investment TNZ is making in the market is having a limited impact but at the same time "stretching our resource and focus.

"We need to be sure that our investment is targeted toward the greatest opportunities available, and is delivering the best return possible which is the reason for this decision to close," he said.

WA virtual visits

TOURISM Western Australia has debuted a digital initiative which allows prospective visitors to "virtually" explore the state's national parks and reserves.

The new DISCOVER WA app uses augmented reality to enable users to immerse themselves in 3D imagery of the parks, taking them 'inside' stereoscopic 360 degree photos.

Another digital project is the Park Explorers initiative which encourages people to share their experiences of the state's nature by recording them and posting them on social media.

"The State Government is seeking interested social media users to become Park Explorers, with selected travellers being loaned video and photographic equipment to capture their moments on holidays, as well as itineraries, park passes and free access to campgrounds," said WA environment Minister Albert Jacob.



Window Seat

A TRUE Trump fan scaled the 68-storey Trump Tower in Manhattan, New York this week, using a contraption fashioned out of five suction cups.

Nineteen-year-old NYC tourist Stephen Rogata (**pictured**) made it all the way to the ninth floor before police succeeded in pulling him to safety.

Rogata said he wanted to get Donald Trump's attention and spread the word that he deserved everybody's vote.

The stand-off lasted three harrowing hours.



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Already registered? To celebrate our win at the NTIA's, we are giving away David Jones Gift Cards for every individual group booking of 10 or more passengers made between 20 July and 31 August 2016. For more details on this amazing opportunity including terms and conditions, please [click here](#).



qantasgrouptravel.com

Friday 12th August 2016

Snow Conditions

WELCOME to **TD's** regular snow conditions update, providing info on the latest average snow depths and lifts in operation across key Australia and New Zealand ski-fields.

Here's the latest snow reports:

- Falls Creek - 103cm / 14 lifts
- Perisher - 138.1cm / 47 lifts
- Thredbo - 181.1cm / 14 lifts
- Charlotte Pass - 138.1cm / 6 lifts
- Mt Hotham - 96cm / 11 lifts
- Mt Buller - 55cm / 18 lifts
- Coronet Peak - 110cm / 8 lifts
- The Remarkables - 120cm / 6 lifts
- Mt Hutt - 120cm / 0 lifts
- Cardrona - 85cm / 6 lifts

CX pulls out of KUL

CATHAY Pacific is withdrawing its four daily flights between Hong Kong and Kuala Lumpur between Mar-May next year, with regional subsidiary Dragonair to take over the route.

KUL will become Dragonair's third gateway in Malaysia.

Five of CX's Airbus A330s will be transferred to the Dragonair fleet to support the offshoot's growth, Cathay Pacific Group said.

Crowne Plz SIN grows

A **NEW** wing opened at Crowne Plaza Singapore Changi Airport in Singapore this month, jacking up the property's room count by 75% to 563 keys.

The tower has a mix of Business King and Business Twin rooms.

Kotzmann departs Captain's Choice

DAN Kotzmann, md of APT-owned luxury air cruise operator Captain's Choice, has announced his departure from the company this week after 15 years.

Kotzmann is taking a short break with family but intends to "remain attentive to the travel industry," he told **Travel Daily**.

"I wish the business and my colleagues every success in the future and look forward to charting the fortunes of Captain's Choice as an observer," he added.

25 day SOH opera

DETAILS for a 25-day event on the Southern Forecourt and steps of the Sydney Opera House have been submitted to the NSW Govt.

The Sydney Opera House Trust, through JBA Urban Planning, have sought to modify existing permits at the attraction to host the 'Sydney Opera House - The Opera' on five occasions spread over two weekends in Oct.

Each outdoor performance celebrating the creation and delivery of the SOH, will have an audience of 4,500 people.

Proposed modifications at the Sydney Opera House also include scaling back the number of events from a maximum of 26 (of up to 11 days duration) to just five, but adding three events (up to 20 days in length each) and one event this year of 25 days length - the aforementioned 'The Opera'.



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The many faces of Ignite Travel!



THE team at Ignite Travel Group embraced the Rio Olympic spirit with a Mini Olympics of their own last weekend on the Gold Coast.

Serving as a team building event, activities aimed to grow awareness and raise money for Ignite's charity partner, Cure Kids Fiji Ltd which supports life-saving work addressing two of the biggest child health challenges in Fiji - preventing rheumatic heart disease and ensuring no child dies from a lack of oxygen.

Split into teams, Ignite Travel staff competed in a super prankster 'Olympic style' games

- catching eggs, three-legged race (**right**), shot put and discus, complete with team uniforms (costumes), all vying for coveted

Gold, Silver and Bronze medals.

Teams included the Promo Fairies, Ocean Commotion, Smurfs, Exclusives, Cyanides, Don't Stop Bali-ving, Guns a Blazing, Sale Sisters & Jet Setters.

Since Jul, Ignite Travel Group has raised over \$450 for charities.

Brands under Ignite include MyHoliday Centre, RewardsCorp and Holiday Exclusives.

Pictured above back row from left are Jacqueline Quick, Renaye Sands, Natasha Donges, Lindsay Roche and Ben Christensen, with Krystel Denny and Marc Howard in front.



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Alliance Airlines H1

REGIONAL carrier Alliance Airlines has reported a statutory profit before tax of \$13.5 million for the year ended 30 Jun.

Revenue declined 9.3%, from \$199.5 million the prior corresponding period to \$182.6 million, with the carrier attributing the slump to an overall reduction in the fuel price during the year.

QQ said in a statement "after normalising for the impact of fuel during the year, revenue from flying increased by 3.77%."

Alliance Airlines said that the company are in the midst of transitioning into a "broader based aviation services company".

"The focus is growing the tourism charter work and the wet and dry lease business."

Norfolk Island on TV

NORFOLK Island will take centre stage next Sunday, with the destination to appear on Channel 7's *Sydney Weekender* from 5:30pm to 6pm.

Presenters Mike Whitney and Sophie Falkiner will showcase many of the experiences to be had at the popular hot-spot.

Europcar Bris switch

CAR rental firm Europcar has relocated its Brisbane City depot to the "iconic" McWhirter's Car Park at 728 Ann Street in Fortitude Valley.

Raro hotel revamp

AN UPTICK in visitor arrivals to the Cook Islands is prompting the local industry to revisit the potential revamp and sale of the failed Sheraton Hotel complex situated in Vai'maanga.

Kiwi developers Mirage Group has held the lease on the site for five years with the aim of transforming it into a five-star complex, but they are now selling the project through Bayleys South Pacific, reported *Radio NZ*.

Cook Islands Tourism Corporation's ceo Halatoa Fua said he hopes a new investor will rise to the challenge.

MEL signs Dufry

MELBOURNE Airport has renewed its partnership with global travel retailer Dufry to provide international duty-free retail services until 2022.

MEL will continue to expand its retail offerings, with its airside duty-free operations to undergo a transformation over a 12-month period, delivering a 30% increase in retail footprint & a new layout when completed by Q1 2017.

Hilton Edinburgh

HILTON Edinburgh Carlton has officially opened overlooking the Royal Mile, marking the eighth Hilton Hotels & Resorts hotel in Scotland.

The 211-room property offers meeting spaces that can accommodate up to 200 people.



Explore the sultry south of France in the August issue of *travelBulletin*.

CLICK HERE to read

travelBulletin

VisitUSA gathering



ABOVE: Visit USA Committee president Kylee Kay from APTMS and Excite Holidays' Andrew Yell were among attendees at the annual US 'market update' hosted by Visit USA in Sydney yesterday.

Key initiatives for the committee going forward include an extended partnership with News Corporation which includes print, digital and editorial content and a newspaper insert in Oct.

Visit USA has also partnered with Keith Prowse Travel's US Sports Tickets operation for the next 12 months, covering trade advertising and EDMs.

Also on the agenda is the upcoming 'America Wild' IMAX screening showcasing the US National Parks Service and a

'tailgate party' in association with the upcoming US College Football match between the Hawaii Rainbow Warriors and the University of California Golden Bears in Sydney on 27 Aug.

Visit USA is also planning its 2017 expos which will take place in Brisbane on 20 Feb, Melbourne on 21 Feb and Sydney on 22 Feb.

The organisation's finances are in good form, with Visit USA currently holding more than \$320,000 in equity and on target for a record second annual surplus.

Visit USA has also launched a new Wordpress-based website which is easier for members to upload training programs and details of upcoming missions.

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For more information visit www.sealink.com.au.
Applications close, 20 August 2016.

Disney gets a new Princess!



A NEW princess has shown her face around Walt Disney World Resort's Magic Kingdom Park.

Elena of Avalor, the first Disney princess inspired by Latin cultures, will take to the stage several times daily from today as part of "The Royal Welcome of Princess Elena" live performance.

Hosted by Cinderella and Prince Charming, Elena will recount her

magical adventures & triumphant return to Avalor to guests through the song, "My Time".

Elena's debut at Walt Disney World follows the launch of the new animated series, "Elena of Avalor," which premiered 22 Jul.

Princess Elena dons a red royal gown made from 14 yards of crimson Avaloran satin, embroidered with more than 900 flowers that represent her kingdom and family.

She will make her entrance to Disneyland Resort at Disney California Adventure this spring. The other 11 official Disney princesses are Cinderella, Belle, Rapunzel, Ariel, Aurora, Snow White, Jasmine, Pocahontas, Tiana, Mulan and Merida.

Delta cancellations

THIS Spring, Delta Air Lines will cancel flights from New York-JFK to Tokyo-Narita, and from Tokyo-Narita to Osaka and Bangkok.

The carrier has been tentatively awarded by DOT service from Los Angeles and Minneapolis to Tokyo-Haneda.

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Travel Daily

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Friday 12th Aug 2016

SQ F1 Grand Prix tix

KRISFLYER members have access to deals on 2016 Formula 1 Singapore Airlines Singapore Grand Prix tickets until 21 Aug.

Access to the Singapore Airlines Lounge@turn 3 can be purchased for SG\$3,156.50 (AU\$3,054.03).

Tickets include free flow of food and an open bar at the lounge, assigned seating in the Turn 3 Premier Grandstand and 12,000 KrisFlyer miles - **CLICK HERE**.

MEANWHILE, Queensland and Northern NSW agents have until 31 Aug to be a part of SQ's Europe incentive.

Frontline sellers can go in the running to win two tickets from BNE to Europe by selling flights to any of SQ's European destinations between 08 Jul-31 Aug.

The incentive is valid for travel until 15 Nov.

Samoa visitor growth

A STEADY 8% more Aussie travellers visited Samoa in Apr, compared to the prior corresponding period.

New Zealand took the spot of top source market, an increase of 16.5% visitors, while the USA jumped by 45.7% on Apr 2015.

Sonja Hunter, ceo of Samoa Tourism Authority said "Figures coming out of Asia and Europe have been extremely exciting, with Samoa becoming a consideration for holiday makers and planners in these new emerging markets".

TEQ Events calendar

FOR the first time, the "It's Live! in Queensland" major events calendar will be promoted throughout New Zealand.

In a bid to get more Kiwis to make the trip to experience the sunshine state's live events and destinations, the calendar will be promoted through print, TV, digital, cinema and social media.

The "It's Live! In Queensland" calendar offers New Zealanders another reason to come to Queensland," said Tourism and Events Queensland (TEQ) ceo Leanne Coddington.

Technology Update

Today's Technology Update is brought to you by Amadeus IT Pacific.

4 tips to save (heaps of) time and money for your agency



"Time is money" said Benjamin Franklin. In the travel agency world magic happens every day.

Travel agents make travellers dreams come true. On good days, your processes work effortlessly and customers are happy. Business is good. But on occasions, there are also tasks that can be time consuming such as ticket changes, refunds, reissues, rebookings and disruptions, which means money! For us these are our opportunities to innovate and make your life easier.

So, here are 4 time saving and money making tips from our Product team, about the Amadeus Ticket Changer (ATC) suite of products. Did you know that;

Tip 1. ATC Reissue can save you up to 24 minutes per ticket reissue

Tip 2. ATC Refund can refund a ticket in less than a minute

Tip 3. ATC Involuntary schedules ticket changes in seconds

Tip 4. ATC Shopper empowers your travellers with online re-booking

Michael Chase- Smith, Executive Director, Orbit World Travel told us that ATC

has cut the time required to manage their ticket changes from up to **five minutes to just seconds**, allowing them to reissue tickets with guaranteed accuracy. It has also increased efficiency in these areas by **up to 80 per cent** in his business!

[Click here](#) to hear more.

If you'd like to take Benjamin's advice on how to make more money and save time in your business [click here](#).

Tony Carter
Amadeus IT Pacific

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Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Fly to Hawaii with **Jetstar** from Sydney, via Melbourne, from \$361 one-way. The travel period is between 06 Nov-29 Nov, with the deal valid from now until 15 Aug. **CLICK HERE** for details.

Book a stay at **PARKROYAL Parramatta** between now and 31 Oct and enjoy 15% savings on the best available rate plus complimentary internet. Rates apply for stays between 22 Aug and 31 Oct. Avail the deal by **CLICKING HERE**.

Motorcycle touring company **Nomadicknights** is offering a saving of US\$500 (AU\$649.48) on its 13-night Three Mile High Tour which departs 10 Jun 2017. Use code HIMALAYAS500 to take advantage of the offer. Tours must be booked before 06 Sep. See nomadicknights.com for more.

Azamara Club Cruises is offering free trans-Tasman Emirates Business class flights for bookings made in Aug for Veranda Staterooms or above. The deal is applicable to two sailings: a 15-night Sydney-Auckland cruise departing 19 Feb and a 16-night Auckland-Sydney journey departing 06 Mar. Phone 1800 754 500 for more information.

DCC showcase video

THE Darwin Convention Centre introduced a new promotional video this week, showcasing its MICE offerings.

"It complements a suite of existing resources that we hope will help event planners better understand the scope and size of events we are equipped to cater for as well as the unique dining experiences on offer," said DCC general manager Janet Hamilton.

CLICK HERE to view the vid.

Active Travel expo

ACTIVE Travel will host its first travel expo in Canberra on 20 Aug at Nepalese restaurant The Hungry Buddha from 10am-5pm.

The free event will showcase a range of its small group tours to all corners of the world, with many themed around wellness, art, language and culture.

There will be complimentary refreshments and door prizes.

For more info or to register to attend, call (02) 6249 6122.

Friday 12th Aug 2016

Travel Daily
First with the news



Graceland resort

A NEW resort hotel in Memphis, Tennessee inspired by Elvis Presley and the iconic Graceland Mansion will welcome its first guests on 27 Oct.

Named The Guest House at Graceland, the 430-key hotel boasts 20 luxury suites, two full service restaurants, expansive meeting spaces and a function area suited for weddings and gatherings for 1,800 guests.

CLICK HERE for more details.

Oman Air adds Najaf

OMAN Air is further expanding its global network, yesterday announcing four new weekly services travelling from its hub in Muscat to Najaf in Iraq commencing 15 Sep.

Flights will be operated on a Boeing 737-800 aircraft.

ABOVE: Singapore Airlines' inaugural A350 Service arrived at Melbourne Airport yesterday, receiving a warm welcome.

Reef fix response

THE Queensland Government has pledged a further \$90 million dollars of funding over four years to reduce catchment runoff to the Great Barrier Reef, following recommendations made by the GBR Water Science Taskforce.

"The recommendations set the stage for a bold new era of reform in water quality improvement and that is what we will deliver," said Minister for GBR Dr Steven Miles.

Water quality experts estimated the total cost for reducing sediment and nitrogen run-off across the reef catchments would total \$8.2 billion.

The full report is available **HERE**.



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Are you somebody that loves sport, music and culture, and understands how to create

unforgettable experiences for special interest and incentive groups? As a leader you will need to inspire, enjoy challenges and seek out growth opportunities. This person's responsibilities will include but are not limited to:

- Developing and implementing an annual business plan which includes:
- An Annual Tour Calendar
- An agreed Sales Plan
- Achievable Budget
- Productivity efficiencies (utilisation of systems etc.)
- Growth opportunities

If you think you would be great for this position, and have previously either worked in travel or in these areas specifically, please email your resume to the below.

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THE Travel Industry Mentor Experience (TIME) held a get together aboard Carnival Cruise Line's (CCL) *Carnival Spirit* whilst docked at Sydney's overseas passenger terminal yesterday.

The event provided guests with an update on the mentoring program's achievements this year from Angela Middleton (national account manager for Virgin Australia and TIME associate), who told guests that by this Nov, 24 programs will have been completed, resulting in a total of 150 graduates.

There are now 60 travel and hospitality suppliers involved in TIME as well as 95 mentors giving back to the industry, she said.

Yesterday's event also provided CCL's vp Jennifer Vandekreeke (**pictured**) an opportunity to share stories from her career, stating that "success is not linear, you get your dream job and then you get fired, you get a really cool job and then made redundant.

"At a minimum if you know where you want to go, every time you take twist or turn you get a little bit closer to your end goal."



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Travel Daily TV

WIN A LUXURY HOLIDAY WITH CLUB MED



This month *Travel Daily* and *Club Med* are giving readers the chance to win a trip to Indonesia. The luxury prize includes:

- An all-inclusive 7 night stay in Club Med Bintan Island Resort Indonesia.

To win this great prize, answer every daily question correctly and have the most creative answer to the final question. Send your answers to clubmedcomp@traveldaily.com.au

10. What two TripAdvisor awards did Club Med Bintan Island win in 2016?

Club Med
Premium all-inclusive resorts

[Terms & conditions](#)

DoubleTree Lithuania

CONSTRUCTION of the first DoubleTree by Hilton hotel in Lithuania will kick off this year.

Slated to open in 2019, DoubleTree by Hilton Vilnius City Center will offer 175 rooms and be located in the heart of the Lithuanian capital.

Kakadu Bird Week

A SERIES of activities will be on offer during Kakadu Bird Week from 01-09 Oct in the Northern Territory's Kakadu National Park.

Yellow Water Cruises will run cruises hosted by naturalist, Luke Paterson and Cooida Lodge is offering a 30% discount off stays during Bird Week.

For a full list of activities, see www.parksaustralia.gov.au.

Fiji Int'l accom pact

INTERCONTINENTAL Fiji Golf Resort & Spa has inked a deal to be the official accommodation partner for professional golf tournament, the Fiji International for 2016 and 2017.

ATE scores highly

A WHOPPING 99% of int'l buyers and Aussie sellers were satisfied with the 2016 Australian Tourism Exchange (ATE) held on the Gold Coast in May.

The post-event survey found 89% of respondents expected to sell more Australian tourism product as a result of the exchange and 96% of buyers and 97% of sellers intend to attend future ATE events.

Ruapehu extension

NEW Zealand Prime Minister and Tourism Minister John Key has put aside NZ\$2m to extend the Mountains to Sea Cycle Trail from Turoa to Ohakune.

The new trail will be up to 20km long and could boost the local economy by as much as NZ\$5.8 million in five years.

"The alpine setting will make it a truly unique mountain biking experience and an exciting drawcard for tourists," he said.

Key said the total cost is likely to be NZ\$4-5m, so local community contribution will be needed.



Working in partnership with the Australian Travel Industry

Travel Recruitment Consultant

Sydney, OTE \$82k, Ref: 5432SJ9

Join one of Australia's leading travel recruitment companies by utilising your strong travel industry experience & superb sales skills while enjoy earning a fantastic salary package with an OTE of \$82k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self motivated. CBD offices with Mon-Fri working hours & a fantastic team environment. Take the next step in your career in a role with the autonomy to run your own desk.

For more information please call Sarah on (02) 9113 7272 or click [APPLY](#) now.

Luxury Travel Consultants

Gold Coast, Attractive Base Pkg + Bonuses, Ref: 2413SZ1

A well established agency located in central Gold Coast with easy access from the M1 highway and surrounds, this agency has been operating for over 20 years. Their focus is off the beaten track leisure, high end products, groups & volunteer experience to some once in a lifetime destinations. High in repeat and referral business, if you have 2-3 plus years experience in the travel industry and a working GDS knowledge with good product knowledge, then come & join this cultural agency.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Corporate Travel Consultant

Melbourne, Attractive Salary, Ref: 2429KF1

Have you got previous Corporate Travel experience? Do you have solid fare knowledge, use of a GDS and want to work for a Boutique Corporate Travel company? Looking for your next step in Corporate Travel this TMC is seeking an experienced corporate travel consultant for a varied and exciting role with a fantastic client. If you are driven by success and love working within the travel industry, delivering outstanding customer service in a boutique office environment this is the role for you!

For more information please call Kate on (03) 9988 0616 or click [APPLY](#) now.

Leisure Travel Consultant

Adelaide, \$50-55k + Bonus, Ref:1234SO6

Are you a travel consultant who is looking for the perfect opportunity to take your career to the next level? This exceptional and exciting company are looking for someone to join their team and this person will enjoy all the benefits of working with one of the best cultures in the business. With amazing perks, travel opportunities and a chance to really grow your career, you will be on track for success. This is a great role for an experienced consultant and requires a brand ambassador, who loves building relationships with clients and are always looking to go above and beyond.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.

Events & Sales Manager

Canberra, \$65k + Super, Ref: 2425HC1

An amazing opportunity has become available in Canberra for an Events Sales Manager to join a leading hotel group. If you are a creative thinker, have strong communication skills, thrive working in a busy environment and have an exceptional eye for detail, then this opportunity is for you! Your duties will include business development and coordinating events. The successful candidate can expect a salary package of \$65k + company benefits and ongoing professional development opportunities.

For more information please call Hannah on (02) 9113 7272 or click [APPLY](#) now.

High End Leisure Travel Consultant

Sunshine Coast, Competitive \$ on Offer, Ref: 1564SZ5

Work for an award winning agency dealing with clientele that are well travelled, not strictly money conscious and looking for that exceptional consultant to provide exceptional service through selling top products. You will have the opportunity if you are a good seller to make a lot of money as the commission structure is fantastic along with the type of products you are selling which has a lot of margins in it. Progress with a company that values their staff where you're not just a number.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Luxury Resort Travel Consultant

Melbourne, \$50-55k + Super, Ref: 2415KH1

If Fiji is your passion, why not specialise in what you love to do! This is a fantastic opportunity for an experienced travel consultant to join a warm and welcoming team in this multiple award winning luxury resort, based in their Melbourne office. You will be creating bespoke holidays and luxury travel within this team. You will receive a fantastic salary, an annual all expenses paid incentive trip to the resort and the opportunity to work for a luxury brand with an impeccable reputation.

For more information please call Kelly on (03) 9988 0616 or click [APPLY](#) now.

Corporate Travel Consultant

Perth CBD, \$65-70k OTE + Super, Ref: SO19863

This organisation is going from strength to strength in the corporate travel space due to winning some very large contracts and they are definitely the TMC to be with. If security is important coupled with an interesting and diverse client base, then this is where you need to be. Fantastic central offices with a work life balance that is unheard of in the corporate space. A supportive and flourishing environment where teamwork is encouraged and success is highly rewarded. Discover more.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.



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