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Tuesday 16th August 2016

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AFTA Webjet price attack

AFTA has lodged a complaint with the Australian Competition and Consumer Commission under Australian Consumer Law, accusing online travel agency Webjet of using "misleading comparative advertising".

The move ramps up hostilities between AFTA and Webjet, which last month began broadcasting its latest controversial TV commercial claiming the OTA has access to more current fares than travel agents (TD 26 Jul).

In an AFTA letter to the ACCC obtained by **Travel Daily**, the Federation alleges Webjet is seeking to gain market share for its 'Webjet Exclusives' travel packages by deliberately inflating the 'typical price' for certain holidays to exaggerate the potential savings for consumers.

AFTA has cited a large print advertisement in the *Weekend*

Australian on 06 Aug as well as subsequent online promotions, saying the techniques are similar to cases previously identified by the ACCC as involving false or misleading representations.

"AFTA has conducted research of the varying elements of the package and is unable to find the typical price presented by Webjet," the letter states, citing unfair comparisons for an 11-day Botswana private safari, a 16-day Japan tour, a 21-day trip to China and a 16-day Indochina journey.

"AFTA therefore requests the ACCC compel Webjet Limited to present to the ACCC how the typical price for each tour was established," the Federation said.

AFTA has also taken issue with claims on the Webjet website that the OTA is a "licensed travel agent and a member of the Travel Compensation Fund".

This, AFTA says, is a "direct misleading statement, as the TCF and the protections it had provided no longer exist".

More in today's exclusive column from AFTA ceo Jayson Westbury on **page 6**.

Today's issue of TD

Travel Daily today has eight pages of news, including full pages from: (**click**)

- inPlace Recruitment
- Travel Trade Recruitment

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Tuesday 16th August 2016

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QBT opens Darwin office

HELLOWORLD offshoot QBT is targeting growth in the Northern Territory corporate market, having this week formally opened a new contact centre in Darwin.

The move follows the TMC's appointment as the sole provider of travel management services to the NT government (**TD** 04 Mar), with QBT now having its eyes firmly on further NT growth.

The three year government contract has seen QBT customer service leader Bliss Morris seconded from Sydney to Darwin, while Zoe Byrne is QBT's Darwin-based customer service manager and Kunal Parnjpe is now the TMC's Northern Territory

business development manager.

QBT group gm Russell Carstensen said "Zoe and Kunal's local presence, knowledge and understanding of Territory government travel needs is an enormous benefit to QBT and will also reach beyond the government business into the corporate arena".

He said QBT would become the largest TMC in the Territory, with the team to expand further as appropriately skilled consultants and eligible traineeship candidates are identified.

QBT is also on track to begin a new Indigenous Scholarship program at Charles Darwin University from next year.

QR ADL reduction

QATAR Airways is scaling back its services between Doha and Adelaide over the Northern winter from daily to five weekly.

According to travel agent GDS displays, the adjustment of QR's newest Australian route will run from 30 Oct through to 25 Mar.

Services will continue to be operated by state-of-the-art A350-900XWB aircraft.

Sofitel Sydney gm

ACCORHOTELS has promoted Craig Reaume to general manager of the Sofitel Sydney Wentworth.

Reaume, who has 25+ years of hotel industry experience, joined the property as hotel manager in Apr, and was previously hotel manager at AccorHotel's Sydney Olympic Park since relocating to Australia in Nov last year.

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SCENIC°

Travel Daily

First with the news

Tuesday 16th August 2016



Sunshine Coast SA campaign

QUEENSLAND'S Sunshine Coast has kicked off a major promotional campaign in South Australia, in the lead up to the commencement of the new non-stop Jetstar flights between Adelaide and Sunshine Coast Airport at the end of next month.

EY Hols opens in US

ETIHAD has launched a new 'Etihad Vacations' leisure travel division in the USA, offering holiday packages to more than 100 destinations.

The core focus is on Abu Dhabi, Dubai, Maldives, the Seychelles, Thailand and Australia, with Etihad Vacations promoting stopover programs, tours, excursions and car rentals.

Etihad Vacations US website is powered by Trisept Solutions, with the technology provider also behind the launch of Etihad Holidays product in the UAE, UK and Germany (TD 24 Mar).

Activity includes cinema, petrol station and shopping centre promotions, and comes after SA experienced one of its coldest and wettest winters in a number of years.

The direct flights will start just in time for the school holidays, operating each Wed, Fri and Sun.

The campaign is supported by Tourism Noosa, Visit Sunshine Coast and Sunshine Coast Airport, which all hailed Jetstar's confidence in the region as a "tremendous show of support".

Brand USA initiatives

BRAND USA, not Visit USA, is partnering with US Sports Tickets as well as undertaking a range of upcoming promotional activities including a News Corporation campaign, the America Wild IMAX movie and the upcoming US college football game in Sydney (TD Fri).

International Rail adds cruising

JONATHAN Hume has expanded his International Rail operation with the addition of a new International Cruise brand. "We felt that cruising is a product that often complements rail travel so we decided to become experts in both fields," he said, with the business offering rail and cruise combination packages - more details at www.internationalcruise.com.au.

HU/JD MEL c'sharing

CHINESE carriers Hainan Airlines and Beijing Capital Airlines are set to commence a codeshare partnership on flights to Melbourne, effective 29 Sep.

The arrangement will see HU place its code on JD's thrice weekly flights between Shenyang & Melbourne, via Qingdao.

Both airlines are members of the HNA Group which also now owns a stake in Virgin Australia.



Window Seat

A MUSICIAN flying to the USA from Switzerland with her cello was denied boarding because the instrument needed an ESTA issued by US authorities.

Thirty-five year-old Jane Bevan was trying to travel from Zurich to Baltimore to attend a course with the Baltimore Symphony Orchestra, and had booked an extra seat for the instrument (as a passenger named 'Charles Cello') via an online travel agent.

That triggered the ESTA requirement from US officials, and by the time things were clarified she missed the flight.

Bevan rebooked the following day - this time with the cello as an instrument rather than a person - and said the United Airlines staff were "very friendly and even offered to put my cello in first class!"

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Tuesday 16th August 2016

Air NZ welcomes new recruits



AIR New Zealand has expanded its Australian sales team, with the above nine new staff members now covering NSW, Vic and Western Australia.

In NSW the additions include product and pricing manager Amanda Swallow; Stella Hritis as business development manager; and Lara De Carla as retail marketing executive.

New Air NZ staff in Vic include Damien Van Eyk, appointed as the carrier's state manager alongside business development managers

Diana Devlin and Sue Lim as well as trade marketing executive Karmun Lin.

In Western Australia NZ has welcomed business development managers Jacqueline Tan and Janelle Philpott to the team.

The appointments are a result of the carrier's recent recruitment drive after its sales restructure across Australia (**TD** 14 Apr).

The nine new recruits are **pictured** above, with further additions to the team expected to be announced in Sep.



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Domestic pax up 2.6%

AUSTRALIAN domestic carriers flew 4.81 million passengers in Jun 2016, up 2.6% year-on-year according to figures released by the Bureau of Infrastructure, Transport and Regional Economics this morning.

Capacity was down significantly meaning the industry-wide load factor jumped five percentage points to 77.6% and loads up on 45 out of the 65 routes studied.

Melbourne-Sydney remained the busiest route with 690,168 passengers in Jun, up 4.3%.

Brisbane-Sydney jumped 6.5% to 371,664 for the month, while traffic declined on Sydney-Townsville (down 23%), Karratha-Perth (down 16%), Brisbane-Gladstone (a 15.5% drop) and Brisbane-Moranbah which declined 15.4%.

The fastest growing airport was Wellcamp at Toowoomba, which recorded a whopping 82.2% increase in passenger numbers.

False alarm at JFK

CHAOS at New York's JFK Airport last night has been attributed to a false alarm, after the terminals were evacuated due to reports of gun shots fired in the departures area.

It's now believed the panic ensued when the alarm was raised due to someone mistaking cheering and clapping during the Usain Bolt Olympics 100 metre win for the sound of gunfire.

The New York Port Authority issued a statement saying a preliminary investigation does not indicate shots were fired, with the terminal evacuated "out of an abundance of caution".

OS, CA boost c'share

AUSTRIAN Airlines is expanding its codeshare pact with Star Alliance partner Air Canada, with the OS code to be placed on nine additional transatlantic routes operated by AC including Toronto to AMS, CDG, ZRH and CPH.

WIN a spot on the ULTIMATE ABU DHABI famil this October

How would you like the opportunity to visit Abu Dhabi, this October? Imagine captivating culture, luxurious hotels, stunning beaches, rolling sand dunes - and the chance to have a completely unique adventure you'll never forget.

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Flying Reimagined

Tuesday 16th August 2016

Big California delegation to Oz

THE largest ever delegation of industry representatives from California are descending on Australia and New Zealand this month for the 2016 Visit California 'Dream Big' Roadshow.

Eighteen events are being held in four cities, designed to educate and engage trade partners, media and key influencers about the depth & diversity of experiences available in the 'Golden State'.

"The record number of events

lined up for our biannual Australia and New Zealand sales & media mission is testament to the California travel industry's commitment to these important markets," Visit California ceo and president Caroline Beteta said.

Participants incl travel bureaux from Los Angeles, Anaheim, San Diego, Napa Valley, Santa Monica, Santa Barbara, Sonoma, Lake Tahoe and Yosemite, along with suppliers such as Disney Parks & Resorts, CityPASS, Citadel Outlets, Simon Shopping Destinations and Universal Studios Hollywood.

Other representatives from hotel and ski resorts popular with Aussie travellers will also attend.

Talk-show themed events, hosted by Channel 7 personality Larry Emdur, will be held for travel agents in Auckland, Melbourne, Brisbane & Sydney from 22-27 Aug.

Limited space still remains available for the **Melbourne** and **Brisbane** 'Dream Big' shows - click each city to RSVP.

China visa update

APPLICANTS for visas to China must also now supply their previous passport as part of the application process, if their current documentation was issued on or after 01 Jan 2014.

The changes are part of new arrangements at the Chinese Embassy, which has also cancelled all Rush and Express lodgments (**TD 10 Aug**) with the processing time now six days minimum.

Find out the results of the salary survey in the August issue of *travelBulletin*.

CLICK HERE to read

travelBulletin

Cocos Keeling Islands famil



BROOME, Kimberley & Beyond and Virgin Australia hosted their first combined famil for a group of Western Australia & Victoria based agents to the Cocos Keeling Islands in the Indian Ocean.

The group spent four days island hopping, snorkelling and diving, viewing tropical fish, coral, reef sharks, manta rays and green turtles, also meeting with local operators for sunset drinks and a swim at Trannies Beach.

The company currently has Cocos Island packages with air,

accommodation, car hire and touring priced from \$1,699pp.

As an added incentive to sell the product, Broome, Kimberley & Beyond (BKB) is offering a bonus \$25 Coles Myer gift card for every package booked in Aug.

Pictured on the famil from left are: Michelle Tabuteau, Vivid Travel; Melanie Grigoratos, Bridge the World Travel & Cruise; Louise Sandow, BKB; Julie Taylor, Virgin Australia; Robyn Pierce, Travel Focus and Sian Pritchard from Black Rock Travel.



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BONUS: Qualified CSP Agents = 5 points

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Canada
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Fam to depart 19 September. Existing Canada Specialist Agents will automatically receive the 5 bonus points.

Complete Canada Specialist training by 19 August, 2016 at <http://csp-au.canada.travel/>

Incentive applies to new bookings made 28 June 2016 - 19 August 2016, flying Air Canada from Australia to Canada for outbound travel any date from 01 July 2016 onwards.



Tuesday 16th Aug 2016

WIN SONOMA COUNTY WINE



This week, Travel Daily and Sonoma County are giving travel agents the chance to win a bottle of sparkling Sonoma County wine each day.

With more than 400 friendly wineries, 40-plus spas, 88km of stunning Pacific Coast, farm-to-table restaurants, rivers to kayak or float down, redwood forests to explore, shops and galleries that entice, and hiking and biking trails that meander over oak-covered hills, Sonoma Wine Country beckons the adventurous, the curious, and the lovers of the laid-back Northern California lifestyle. Visit www.sonomacounty.com.

To win, be the first agent to send the correct answer to the following question to sonoma@traveldaily.com.au

Name the festival that Country Music star Toby Keith will be headlining at on October 7th.
NEED A HINT? CLICK HERE.



Travelport Japan boss

TRAVELPORT today announced the appointment of Osamu Tokairin as its new managing director of Travelport Japan.

The travel industry executive has 25+ years industry experience working for regional and global travel companies, most recently as ceo of Kuoni Japan and md of Gulliver's Travel Agency Japan.

Scoot KKs Europe

LONG-HAUL flights to Europe from Australia have reached unprecedented low levels with budget carrier Scoot revealing its launch hub to 'the continent' will be priced from a low of \$369 (**TD** breaking news).

The Singapore Airlines offshoot, which flagged the introduction of up to four European gateways this month (**TD** 03 Aug), plans to commence flights from Singapore to Athens on 20 Jun.

Four times weekly flights will be operated by Scoot's Boeing 787-8 *Dreamliner* aircraft, equipped with 329 seats, including 18 up-front in ScootBiz.

"Pocket friendly" one way launch airfares from Australia will lead in at \$369 (inclusive of taxes) ex the Gold Coast or \$419 from Sydney, Melbourne and the Gold Coast, on sale until 31 Aug.

'FlyBag' fares will lead in at \$461, 'FlyBagEat' prices begin at \$526 and 'ScootBiz' from \$1,099 (ex Perth) or \$1,199 for ScootBiz from the Australian east coast.

Flights are subject to regulatory approvals.

More details at flyscoot.com.

Peppers drinks app

A **NEW** app has been rolled out for Peppers properties, unlocking a suite of hotel services and destination-specific information.

The app enables guests of Peppers' properties in Australia, New Zealand and Bali to check-in before they arrive at the hotel, order in-room dining anytime, anywhere and arrange local tours.

Another feature - billed as an "Australian-first" - lets app users order a poolside beverage from the comfort of a sun lounge.

The app is also available for guests of BreakFree on Cashel in Christchurch, a sister brand of Peppers' operator, Mantra Group.



AFTA update

From AFTA's chief executive, Jayson Westbury



BASED upon the amount of communication AFTA has received in complaints from across the travel industry in relation to the latest Webjet television commercial, there is little doubt that it has offended the very channel that Webjet.com.au is a part of.

It seems to me that whoever is driving the creative side of Webjet.com.au must have come from another industry, as I would hope that any true travel industry person would respect their colleagues, and more importantly, respect the very channel that they participate within - that of a travel agent.

Off the back of the AFTA complaint to the ACCC in Jan when Webjet.com.au first decided to use language in their TVC's that offended travel agents, we have once again lodged a formal complaint with the Australian Competition & Consumer Commission. This time however, not only targeted at the language, but also at some of the commercial practices which Webjet.com.au has launched and their inappropriate claim that they are a "licensed" travel agent.

As everyone in the industry knows, licensed travel agents left this island some two years ago when the industry was deregulated, something that Webjet.com.au lobbied for heavily during the process. It is a stark reminder to all travel agents to ensure that they are not in any way representing themselves as a licensed travel agent or indeed a member of the now defunct Travel Compensation Fund.

The very reason ATAS was introduced to the industry was to allow those agents who meet the criteria to promote themselves as ATAS accredited agents. The important point to all travel agents from this process is that any reference to being a licensed travel agent, use of pre-existing license numbers, stickers on windows, reference on websites or in terms and conditions is in fact a breach of the Australian Consumer Law. What our research has found is that some travel agents are still making this type of reference, which is illegal as it misrepresents the truth. That is because travel agent licensing no longer exists and as such an agent cannot represent themselves to be something they cannot be.

It will no doubt take some time for the response to the ACCC complaint to be known, but I assure everyone in the travel industry that everything possible under the law has been considered and submitted as a part of the AFTA complaint against Webjet.com.au.

The simple solution however is for Webjet.com.au to re-think their advertising tactics and become a more respected member of the Australian travel industry.

Vallarta incident

PUERTO Vallarta Tourism Board has condemned the abduction of up to 16 customers on Mon from a restaurant in the Mexican resort city popular with tourists.

None of those abducted were tourists, with PVTB saying the city "is fully operational & all tourism services and attractions open".

Sheraton Makkah

STARWOOD Hotels & Resorts Worldwide is expanding in the Kingdom of Saudi Arabia, signing a new Sheraton branded property in the holy city of Makkah.

The 414-room Sheraton Makkah Jabal Al Kaaba hotel & branded serviced apartments is slated to open before the end of the year.

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Money

WELCOME to *Money*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.765

GLOBAL optimism in financial markets has rubbed off on the Australian dollar over the last week, with the US Dow Jones Index hitting all time highs.

The Aussie is higher against key currencies including the US greenback, Euro and the British pound Sterling, having pushed to its highest level in three years against its UK equivalent.

Today investors will be looking for a lead from the minutes of the most recent Reserve Bank meeting which cut interest rates to a record low 1.5%, while US inflation figures released tonight will also be watched keenly.

Wholesale rates this morning.

US	\$0.765
UK	£0.594
NZ	\$1.056
Euro	€0.684
Japan	¥77.48
Thailand	฿26.35
China	¥4.695
South Africa	R10.124
Canada	\$0.985
Crude oil	US\$45.74

HLO Frontliners blu-wn away



HELLOWORLD welcomed a record 540 delegates to its Frontliners Forum in Brisbane over the weekend for an action-packed few days of events.

Delegates were entertained and informed throughout the two days, with ceo and managing director, Andrew Burnes kicking off proceedings by unveiling a number of new helloworld initiatives that will hit the market in the next three months.

"We are working very hard on initiatives that will bring positive results for all the helloworld family," Burnes said.

Olympic Gold Medalist Steven Bradbury and entertainer Ahn

Do wowed the crowds with their powerful life stories.

The conference culminated at a Gala Dinner and Awards night at Brisbane City Hall where the helloworld top achievers were recognised from across the Branded and Associate networks.

Pictured above with one of the performers (in blue) are Rick Hamilton, Tourism and Events Queensland; Andrew Burnes; Ross Gregory, Tourism and Events Queensland; David Padman, helloworld; Julie Primmer, helloworld and Stevie Jacobs, Frontliners Forum emcee and Channel Nine personality.

Tuesday 16th Aug 2016

Trafalgar Sth America

TRAFALGAR has debuted its South and Central America 2017 program which stars a new flagship 13-day South America Landscapes tour travelling across Brazil, Argentina and Chile.

The new guided journey includes highlights such as the Iguassu Falls, climbing the Christ the Redeemer statue and Sugarloaf Mountain in Rio plus a Corcovado lake cruise in Chile.

Also new is a post-extension to the popular 21-day Cultures and Contrasts of South America itinerary with guests able to add a four-day Brazilian Amazon pre-extension or five-day Easter Island post-extension.

Clients can save up to 10% on land arrangements across the new brochure when booking and paying in full before 27 Oct.

Past customer discounts of 5% per person are also available for guests who have previously travelled with TTC.

View the brochure, [HERE](#).



Would you like to work for an inspiring brand today? The Spencer Group is looking for new and exciting people to join their rapidly growing, successful business.

Account Manager and Manager for Corporate Sales - Head Office in Surry Hills

Spencer Travel is looking for an experience account manager who is well presented, articulate and full of energy. You will be responsible for managing Spencer Travels ever growing corporate portfolio and the members of the Sales team. Providing reports along with offering value solutions, personal analysis and innovative, creative solutions and travel policy control. Two years minimum account management experience is essential.

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If you are an experienced corporate consultant with a strong emphasis on attention to detail and have the ability to work well in a team, apply for this job share role today. Your working days would be Monday, Tuesday and Wednesday.

Sabre, Tramada and Serko is an advantage.

MUST have minimum 3 years recent corporate experience.

Please send your resume and expression of interest to career@spencertravel.com.au



Opportunities at Vietnam Airlines Sales & Marketing Team | Sydney

Vietnam Airlines is looking for a highly-motivated sales professional to join its AU Sales & Marketing Team based at its Sydney CBD office on full time fixed term employment contract.

The new Sales Support Coordinator will help maximize the Company's sales and marketing opportunities, working in collaboration with other sales team members to support them in all aspects of their roles.

Primary responsibilities include:

- Preparation of reports and intelligence data using Sabre CRS and other internal programs;
- Processing of new sales leads and keeping track of sales targets;
- Scheduling diaries & coordinating of sales meetings, sales presentations & other sales & marketing activities;
- Answering and action on incoming phone calls and emails from the travel agents and corporate clients;
- Supporting and participating in agency helpdesk activities when required.

The successful applicant will have the following skills and attributes:

- Minimum of one year experience in the airline/travel industry with a business administration or marketing background;
- Working knowledge of airline GDS & CRS with Sabre an advantage;
- Experience and/or working knowledge of ticketing, pricing and fare distribution;
- Proven communication and presentation skills.
- The ability to work under pressure, unsupervised and within a team.

Interested applicants with full work rights are invited to forward their resume and cover letter by Monday 22nd August 2016 to Ms. Thuy Nguyen via admin.au@vietnamairlines.com.

Only shortlisted applicants will be contacted for interview.

WIN A LUXURY HOLIDAY

WITH CLUB MED



This month *Travel Daily* and *Club Med* are giving readers the chance to win a trip to Indonesia. The luxury prize includes:

- An all-inclusive 7 night stay in Club Med Bintan Island Resort Indonesia.

To win this great prize, answer every daily question correctly and have the most creative answer to the final question. Send your answers to clubmedcomp@traveldaily.com.au

12. How many rooms does Club Med Bintan Island have?

Club Med
Premium all-inclusive resorts

[Terms & conditions](#)

Rio by double decker

VISITORS to the 2016 Olympic host city can now tour Rio de Janeiro on a double decker sightseeing bus.

Rio Onibus's 71-seat vehicle operates Mon to Sun from 8am to 6pm, departing from Ipanema and visiting Copacabana, Botafogo, Sugar Loaf and more.

TRYP/ Polo Los Loosa

TRYP Fortitude Valley, Brisbane has partnered with Polo Los Loosa for the city's second polo event to be held at Doomben Polo Fields this Sat.

As part of its sponsorship, the art hotel is offering discounted accom to people attending the event, from \$150 per night.

TTF backpacker tax

THE Tourism and Transport Forum (TTF) Australia hopes the Federal Government's upcoming working holiday maker visa review will result in the backpacker tax being scrapped.

"We will continue to campaign for the Federal Government to abandon this ill-considered cash grab," TTF ceo said Margy Osmond said.

TTF was one of the first industry groups to start fighting the tax when it was introduced in 2015.

"Over the past couple of years we have seen a marked decline in the number of applicants for working holiday visas as successive Governments have ratcheted up the cost of these visas," Osmond continued.

Dubai, India capacity

DISCUSSIONS are set to be held between Indian and Dubai civil aviation authorities with the aim of increasing flights between the two destinations.

It comes after the Union Civil Aviation Ministry received a new request from the Dubai Civil Aviation Authority (DCAA) to increase the entitlements as airlines of both the countries have maxed out the current flying capacity.

Backpacker Week

THE program of events for the four-day 2016 Backpacker Week on the Gold Coast has been unveiled by organisers.

Running from 8-10 Nov, the event is being held in partnership with Tourism Australia, Gold Coast Tourism and Tourism & Events Queensland.

The show includes pre- & post-familis organised by Gold Coast Tourism, the 21st year of the Adventure Travel & Backpacker Industry Conference (ABIC) and Golden Backpack Awards, along with two Independent Travel Exchange (ITE) sessions.

Earlybird multi-event tickets are on sale for \$595+GST and booking fee (a saving of \$105) until 31 Aug - **CLICK HERE** for more details.

Travel Daily
First with the news

Tuesday 16th Aug 2016

Privilege rate plan

MEMBERS of Choice Hotels Asia-Pac's loyalty scheme will soon be able to access discounted rates across the group's network.

The move, revealed this week for Choice Privilege members at the group's annual conference in Hobart, guarantees all Choice members access to the best rates across 270 properties Australia, New Zealand and Singapore.

Choice Hotels Asia-Pac plans to implement the exclusive rate to Privilege members in Q4.



Round 23 Winner
Congratulations

LAUREN WALLACE

from *Corporate Traveller*

Lauren is the top point scorer for Round 23 of Travel Daily's NRL footy tipping competition. She's won a double pass to Taronga Zoo, from Taronga Zoo.



Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

NSW permit LTPS/16/0137, ACT permit TP/16/00359



Corporate Consultant

Goldman Travel Corporation, a leading travel management company located in Sydney, is looking for an experienced Corporate Consultant to join our dynamic team in our Bondi Junction office.

Applicants must have the skills to work autonomously and be totally focused on customer care. Sabre/Tramada is an advantage, but not essential.

Very attractive salary and working conditions guaranteed.

If you believe this role is right for you or request further information, send through your resume or contact David Goldman at david@goldmantravel.com.au or (02) 8333 7700.

All applications and contact will be treated as confidential.



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: Suite 1, Level 2, 64 Talavera Rd, Macquarie Park, NSW, 2113 Aust.

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

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Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Editorial email:** info@traveldaily.com.au

Contributors: Jasmine O'Donoghue, Bonnie Tai, Nathalie Craig, Jenny Piper, Sarah Piper

Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au

Business Manager: Jenny Piper - accounts@traveldaily.com.au

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Looking for a change? Not sure where to start?



Call us for a confidential chat today!

Click [HERE](#) for current job opportunities

Business Development Mgr - Corporate Sydney

Salary to \$80K + super + great bonus scheme

Want to work for a global Travel Management Company where they value their staff and always strive to provide an innovative & rewarding work place with offices located world-wide? As a Corporate BDM you will identify sales opportunities and develop strategies to increase market share and maximise profitability. Must have previous experience in a similar role with proof of sales figures.

- Impressive incentives
- Great career progression

Call Cristina or [click here](#)

Ticketing & Refunds Consultant

Sydney

Salary to \$45K + super

Well established consolidator located in the heart of the CBD. In this role you will be checking airfares sold by a network of agents and issuing tickets and refunds. Hours are 8.30-5.30 or 9-6 Monday to Friday. You will be part of a small friendly team with supportive management who offer training & opportunities to learn & grow. Must have GDS experience in ticketing & refunds.

- Variety plus!
- Supportive culture

Call Cristina or [click here](#)

Reservations Supervisor

Sydney

Salary \$55K + super

An inspiring brand encouraging it's clients to get out and try new, different & life changing experiences whilst connecting with their surroundings in amazingly beautiful settings. You will lead a small team of specialist sales consultants ensuring a high level of customer service is maintained whilst increasing sales & product awareness via B2B & B2C channels. Previous supervisory/mgt exp.

- Amazing famils!
- Inspiring product range

Email Ben or [click here](#)

Reservations Consultant

Melbourne

Salary \$50K + super + incentives

Join this specialist team of African experts! With decades of experience organising custom itineraries throughout Africa, this is a brand you want on your resume! Arrange complete itineraries from flights, accommodation & tours to safaris & cultural experiences. Great benefits including sensational famils, incentives & career advancement. Must have previous consulting exp. & knowledge of Africa.

- Fantastic famils!
- Inspiring product range

Call Ben or [click here](#)

Retail Temp Assignment

Newcastle CBD location

Busy retail agency located in Newcastle, seek a temp with a view to permanent. Must have Amadeus & Tramada. Monday to Friday preferable but would consider reduced hours or 3 to 4 days a week. Great hourly rate for exp cons.

Call Sandra or [click here](#)

Bespoke Group Travel Consultant

Melbourne - Salary \$55K + super

Leaders in the luxury travel market, this company has been consistently known for their high-end products across the globe. Quote, pitch & convert bookings up to 50 pax Previous groups exp. & knowledge of Aust. 5 star market.

Call Ben or [click here](#)



Working in partnership with the Australian Travel Industry

Wholesale Travel Consultant

Brisbane, Competitive Salary, Ref: 1254SZ6

Join a reputable and successful travel corporation with successful long term career progression as this company prioritises it's recruitment from within. You will be answering incoming calls from Travel Agents, building rapport and putting together competitive packages to round the world destinations, earning top commission and working in a team environment. This role will consist of rotational weekends however; this role will also open up pathways for different career opportunities.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Experienced Travel Consultant

Kogarah, \$55k + Super DOE, Ref: 2154PE13

This fantastic agency is looking for a new team member to join their boutique travel agency. This opportunity offers great work/life balance & the future career prospects. Leave the daily grind of the city commute & work close to home Monday to Friday only. A great mix of new & return high-end business will keep you busy throughout the day. You must have a minimum of 2 years consulting & the drive to be successful. If this sounds like you please apply & reap the rewards in this new travel role.

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Luxury Resort Travel Consultant

Melbourne, \$50-55k + Super, Ref: 2415KH1

If Fiji is your passion, why not specialise in what you love to do! This is a fantastic opportunity for an experienced travel consultant to join a warm and welcoming team in this multiple award winning luxury resort, based in their Melbourne office. You will be creating bespoke holidays and luxury travel within this team. You will receive a fantastic salary, an annual all expenses paid incentive trip to the resort and the opportunity to work for a luxury brand with an impeccable reputation.

For more information please call Kelly on
(03) 9988 0616 or click [APPLY](#) now.

Experienced Team Leader Consultant

Perth, \$65k + Super + Bonus, Ref: SO2584

Are you a Team Leader who is looking for the perfect opportunity to lead a highly successful team? This exciting company are looking for someone to join their team and this person will enjoy all the benefits of working with one of the best cultures in the business. With amazing perks, and a chance to really grow your career, you will be on track for success. This is a great role for an experienced consultant and requires a brand ambassador, who is always looking to go above and beyond.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.

Luxury Cruise Consultants

Brisbane, Generous Base & Incentives, Ref: 2418SZ1

Looking for a travel consultant with good cruise knowledge to be apart of this multi award winning independently owned business. Longevity and a stable working environment is part of the culture of this company. Working with some exotic cruiselines & destinations of travel, this role is all about providing that exceptional customer service to their huge client base of return & repeat clientele. No more working weekends, this role is purely Mon-Fri as our clients value work & life balance.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Fabulous Food and Beverage Manager

Canberra, \$70k - \$80k Super, Ref: 2428HC1

An amazing opportunity has become available in Canberra for a Food and Beverage Manager to join a leading hotel group. A 4.5* hotel in Canberra is looking for a fabulous & energetic F&B Manager to operate their restaurant. You will be responsible for all operations, maximising profits and making sure all food and beverages are delivered to the highest standards to guests. The successful candidate can expect a salary package of \$70k - \$80k and ongoing professional development opportunities.

For more information please call Hannah on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Travel Consultant

Melbourne, Attractive Salary, Ref: 2429KF1

Have you got previous Corporate Travel experience? Do you have solid fare knowledge, use of a GDS and want to work for a Boutique Corporate Travel company? Looking for your next step in Corporate Travel this TMC is seeking an experienced corporate travel consultant for a varied and exciting role with a fantastic client. If you are driven by success and love working within the travel industry, delivering outstanding customer service in a boutique office environment this is the role for you!

For more information please call Kate on
(03) 9988 0616 or click [APPLY](#) now.

Corporate Travel Consultant

Perth CBD, \$65-70k OTE + Super, Ref: SO19863

This organisation is going from strength to strength in the corporate travel space due to winning some large contracts and they are definitely the boutique to be with. If security is important coupled with an interesting and diverse client base, then this is where you need to be. Fantastic offices with a work life balance that is unheard of in the corporate space. A supportive and flourishing environment where teamwork is encouraged and success is highly rewarded. Discover more by applying.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.



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online... on mobile... in branch