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# Travel Daily

First with the news

Friday 19th August 2016



## Travel Daily

on location in  
**Bangkok**

Today's issue of TD is coming to you from Bangkok, Thailand where TravelManagers is this weekend hosting its annual National Conference.

**TRAVELMANAGERS'** three day 'Adding Value' conference is focused on equipping the group's members with the skills, insights and practical ideas to "truly add value to their clients' holiday experiences".

The conference follows a strong year during which TravelManagers invested heavily in technology and experienced significant sales growth, according to chief operating officer Grant Campbell.

Key achievements in 2015 included migration of almost 500 personal travel managers to Tramada NextGen.

During the year 255 members took part in 43 famils, seven of which were dedicated TravelManagers trips.

Watch [facebook.com/traveldaily](https://www.facebook.com/traveldaily) for pics from the conference.

## #RIPtheSticker, says AFTA

AFTA this morning launched an alliance with the Tasmanian govt to promote ATAS accreditation, kicking off with a #RIPtheSticker campaign to get agents to remove old TCF stickers.

A subsequent ATAS awareness campaign will include TV, radio, print and online, with Tasmanian minister responsible for Consumer Affairs, Guy Barnett, saying "Consumers should know that in choosing an ATAS accredited travel agent they are accessing high quality advice and expertise from travel industry professionals, with links to some of the best suppliers and

**#RIP THE STICKER**

packages available".

AFTA ceo Jayson Westbury said before the ATAS campaign kicks off on 04 Sep "we need all agents

to update in-store and online signage so they get the full benefit of this initiative".

Trafalgar is also taking part, offering \$5,000 in cooperative marketing to the agency which makes the best social media post showing removal of the old TCF stickers including the #RIPthesticker hashtag.

## LHW mega incentive

**AGENTS** still have time to enter Leading Hotels of the World's mega incentive, with over two hundred night's accommodation up for grabs when booking - p8.

## Today's issue of TD

**Travel Daily** today has seven pages of news & photos, plus a photo page from **helloworld** along with full pages from:

- Leading Hotels of the World
- Travel Trade Recruitment

## 2017 Europe Early Bird Sale

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**Tuesday**

**Thursday**

**Sunday**

## The only **direct** flights from **Adelaide** to **Guangzhou** China, the home of Yum Cha, **3** times a week\*

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travel directors

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MORE INFO

## CA CTU/SYD open

**RESERVATIONS** have opened for Air China's non-stop Chengdu-Sydney route which enters service on 11 Nov, GDS displays show.

Flights will operate on a thrice weekly basis (on Mon, Wed & Fri ex SYD), using Airbus A330-200s.

CA also operates to SYD from Shanghai Pu Dong and Beijing.

## Cover-More profits slide

**COVER-MORE** Travel Insurance today revealed its 2015/16 results, with group earnings declining 14.2% to \$44.6m.

However, despite growth in outbound leisure travel volumes remaining low, Cover-More's Australian operations recorded 7.2% growth and overall year-on-year gross sales were up 7.6%.

The result was hit by a previously announced major underwriting provision in the first half of the year, as well as higher than usual costs and a decline in margins in the Assistance business, said ceo Mike Emmett.

"While our second half results improved on the first half, particularly when taking into account the impact of the underwriting provision, we will continue to take actions to improve profitability," he said.

Emmett said looking forward

Cover-More's relationships with major partners are strong, "and good opportunities exist to grow within the Australian travel insurance and medical assistance markets, as well as internationally".

## Woolies QF fuel deal

**WOOLWORTHS** isn't commenting on plans to relaunch its Qantas Frequent Flyer partnership to include the ability to earn points on fuel purchases.

Letters sent to Woolworths managers this week detail the new arrangements which look to become effective from 31 Aug.

Customers will earn one Woolworths Rewards point per dollar spent at affiliated Caltex outlets, on top of the 4c per litre fuel discount offered with supermarket shopping.

Woolworths points can then be converted into QF points.



## Snow Conditions

WELCOME to **TD's** regular snow conditions update, providing info on the latest snow depths and lifts in operation across the most popular Australia and New Zealand ski-fields.

Here's the latest snow reports:

- Falls Creek - 91cm / 1 lift
- Perisher - 135cm / 33 lifts
- Thredbo - 135cm / 14 lifts
- Charlotte Pass - 138cm / 6 lifts
- Mt Hotham - 85cm / 4 lifts
- Mt Buller - 44cm / 1 lifts
- Coronet Peak - 110cm / 8 lifts
- The Remarkables - 120cm / 6 lifts
- Mt Hutt - 135cm / 5 lifts
- Cardrona - 85cm / 7 lifts

## Ardent sells gyms

**ARDENT** Leisure Group, the firm behind Dreamworld on the Gold Coast, announced this morning it was offloading its Health Clubs Division.

The transaction is valued at \$260 million.

FROM THE HEART OF EURASIA



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## AFL, CT Connect pact

**CT CONNECTIONS** has been secured by the Australian Football League as its preferred travel management partner.

Co-founder of CT Connections, Nick Sutherland said the deal is a "huge win for our business and a testament to our collective shared values of community, sportsmanship and team work".

"To have been selected validates our market positioning as a values based business".

The TMC will join Virgin Australia to deliver a "world class travel solution" for the AFL.

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## FLT's charter bidding tool

**THE** Flight Centre Travel Group launched a new online booking tool today which allows safety-approved charter aircraft operators to bid on charters logged by AVMIN customers.

Developed in-house by Flight Centre Travel, JetBidders was designed to streamline the

process of matching individual customer requirements with available aircraft.

"Customers requiring a charter price simply enter their travel details into the JetBidders portal and the request is turned into a mini tender and released to the group of approved aircraft operators," said AVMIN founder and md Paul O'Brien.

"Operators must respond within the required timeframe and all bids are displayed live to the client detailing aircraft type, number of seats, flight time and price, allowing the client to accept a bid at any time."

The system can also be used for emergency and evacuation charters to aid travel insurance companies in transporting its policy holders home that are unable to use commercial airlines for a variety of reasons.

See [www.jetbidders.com](http://www.jetbidders.com).

## CLIA transition md

**FORMER** executive vp of Grand Circle Cruise Line in the UK, Joel Katz, has been named as Cruise Lines International Association (CLIA) Australasia managing director, effective 01 Jan 2017.

Katz has 25 years industry expertise, including stints with Orion Expedition Cruises, Hyatt and Marriott hotel groups.

He replaces Neil Linwood who has been with CLIA Australasia since 2014, transitioning from the role on 09 Sep.

## Mantra 2016 results

**THE** 2016 financial year was another "landmark year in growth and development of Mantra Group", according to the company's ceo Bob East.

Mantra Group announced today an underlying EBITDA of \$89.8 million, up 23% on FY2015.

By the end of FY2016 the group delivered total revenue of \$606.1 million, a 21.5% rise on FY2015.

Year-on-year growth was seen in each key operating segment including the Gold Coast and Tropical North Queensland.

Further, Mantra Group also commented on its foray into the Hawaiian market, adding the Ala Moana Hotel it bought in Jul (under the Peppers brand) is a "potential gateway property for the group in the region".

In 2017, the Australian firm will welcome another 11 properties to its portfolio, including two Mantra locations in Malaysia, and Peppers in Singapore & Thailand.



## Window Seat

**A TRAINEE** pilot has avoided the big slammer after having admitted to thieving more than £11,000 worth of luxury jewellery from Gatwick Airport.

Lavanyah Anandarooban was caught red-handed after her employers launched an investigation into the missing stock and she was arrested last month in her London home.

The haul of pinched wares included watches, bracelets and charms by Michael Kors as well as a handbag and a large number of Swarovski items.

Anandarooban was remorseful and pleaded guilty to theft by employee and was ordered to pay £85 in costs, £65 in victim surcharges, as well as 150 hours of unpaid work and a one year community order.

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Already registered? To celebrate our win at the NTIA's, we are giving away David Jones Gift Cards for every individual group booking of 10 or more passengers made between 20 July and 31 August 2016. For more details on this amazing opportunity including terms and conditions, please [click here](#).



[qantasgrouptravel.com](http://qantasgrouptravel.com)



Friday 19th August 2016

## Africa Safari Co winners



**THE** Africa Safari Co. has taken out the category of Outstanding Holiday and Travel Company at the recent Sutherland Shire Local Business Awards, and named "Business of the Year".

The tour operator was competing against another 28

businesses ranging from Women's Fashion and Community Services through to Fast Food.

**Pictured** are Rachel; Leanne, gm; Susie Potter, ceo and Belinda (front) and in the back row are Michelle, Karen and Jodie.

## Canada visitors jump

**A ROBUST** month for Australian arrivals to Canada was achieved in Jun, with the country seeing a 14.7% year-on-year increase in visitors to 42,277.

The figures fueled a jump in year-to-date Aussie arrivals, which are up 6.7% to more than 132,000, new Canadian Tourism Commission arrivals data shows.

Across all markets, Canada saw a 13% increase in visits during Jun, lifting the Jan-Jun figure to 2.3m - up more than 9% on the first half of 2015.

## Schwartz green move

**A NUMBER** of green initiatives are being introduced to Schwartz Family Company properties.

Electrical vehicle charging stations have been installed for free usage by guests staying at Crowne Plaza Hunter Valley, Fairmont Resort and Leura Gold Club, Mercure Sydney, Rydges Sydney Central, and Mercure Canberra will be added shortly.

A solar installation of 276 panels have been added at the Fairmont Resort in the Blue Mountains.



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## US Zika warning

**SMARTTRAVELLER** has updated its travel advice for the US and warned of ongoing transmission of Zika virus in southern Florida.

Florida authorities have advised the affected location is in a small area of the Miami suburbs of Wynwood and Edgewater.

DFAT says all travellers should protect themselves from mosquito bites and adopt additional measures advised by the Department of Health, including deferring non-essential travel if pregnant and avoiding pregnancy for two months following your return.

## Fiji Airways special

**FIJI** Airways is celebrating the Fiji Rugby Sevens' Olympic Gold medal win at the Rio Olympics, running a Gone Coconuts sale, by offering fares at almost half price.

Pocket Sydney to Nadi return Economy fares from \$589, Brisbane to Nadi from \$555 and Melbourne to Nadi from \$702.

The deal applies to travel between now and the end of May in 2017, on sale until the end of this month - see [fijiairways.com](http://fijiairways.com).

## Tahiti on show

**TAHITI** will be on show at Atout France's French Travel Workshops at the Sofitel Sydney Wentworth on 6 Sep and the Sofitel Melbourne on Collins on 07 Sep.

Tahiti Tourisme will be joined by Air Tahiti Nui, cruise operators and accommodation providers.

**CLICK HERE** to register.

## 50th ANA Dreamliner

**ALL** Nippon Airways this week took delivery of its 50th Boeing 787 Dreamliner aircraft, the first airline in the world to reach the milestone for the jet type.



This week, Travel Daily and Sonoma County are giving travel agents the chance to win a bottle of sparkling Sonoma County wine each day.

With more than 400 friendly wineries, 40-plus spas, 88km



of stunning Pacific Coast, farm-to-table restaurants, rivers to kayak or float down, redwood forests to explore, shops and galleries that entice, and hiking and biking trails that meander over oak-covered hills, Sonoma Wine Country beckons the adventurous, the curious, and the lovers of the laid-back Northern California lifestyle. Visit [www.sonomacounty.com](http://www.sonomacounty.com).

To win, be the first agent to send the correct answer to the following question to [sonoma@traveldaily.com.au](mailto:sonoma@traveldaily.com.au)

What dates are 'the Wine Country Winter Festival' featuring art, crafts, gifts, delicious food, three stages of rockin' entertainment, a big dance floor, and a giant tasting of wine, brews, and spirits?

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# Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

**Iririki Island Resort & Spa** in Port Vila, Vanuatu is offering a winter warmer special five-night package with up to \$1,000 bonus value. Priced at \$787.50 per person twin share when booking before 29 Aug. The package includes airport transfers, breakfast daily, a \$300 wine, dine and spa voucher and more. **CLICK HERE** to book now.

A \$95 suite upgrade offer has been launched on **Evergreen Tour's** European river cruises. The offer is available on the 15 day Splendours of Europe River Cruise between Amsterdam and Budapest, with an Emerald Balcony Suite starting at \$6,180pp twin share. **MORE HERE.**

**Back-Roads Touring** is offering 10% early bird discounts off summer 2017 tours for bookings made before 31 Aug. Save \$549 when booking the eight-day Lakes & Mountains of Italy and Switzerland with prices starting at \$4,946.00 per person twin share. Phone 1300 100 410.

## Bench Kenya uptick

**BENCH** Africa has welcomed an increase in Australian visitor numbers to Kenya, up nearly 20% year-on-year in the first half of 2016, as reported by the Kenya Tourist Board (**TD** 11 Aug).

Bench Africa general manager, Martin Edwards said the statistics did not come as a surprise.

"We too have observed an upturn in both Africa enquiries and bookings over the last seven months, but our most dramatic spike in bookings has been for Kenya," he commented.

## BA industrial action

**BRITISH** Airways' cabin crew has voted for industrial action in a dispute over the airline's new performance review system.

Union officials have been trying to get the airline to ditch the new program which gives live feedback on the performance of the cabin crew from passengers and colleagues.

The union claims it is causing staff to be blamed for situations that are not their fault.

Action will include refusing to engage with the new forms.



## INTERNATIONAL TRAVEL EXPERT

*What is the capital of Bhutan and when is the best time to visit?*

If you know the answer (without the help of Google), you're just the passionate globetrotter we're after to join our growing team.

### A little bit about us

We're a dynamic, Melbourne based travel consultancy that does things a little differently. We don't believe in the 'one size fits all' approach. In fact, we took that approach and buried it deep in the underground tunnels of Cappadocia where no one will ever find it.

We're about creating highly tailored travel solutions for each and every one of our clients. Everyone is different, so we believe their travel plans should be too.

And that's where you come in.

### The role

Day to day you'll help our clients find the perfect travel solution, whether it's for business or leisure. As mentioned above, we're not about a 'one size fits all' approach, so you'll be encouraged to use your experience, customer service skills and creativity to design travel solutions that are truly tailored to your clients' needs. Your goal is to retain loyalty through impeccable service delivery.

### Keen to know more??

**CLICK HERE** for more information and to apply.

Email your resume and covering letter to [jobs@seansttravel.com.au](mailto:jobs@seansttravel.com.au).

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## New Finnair routes

**FINNAIR** will be adding four new short-haul routes for European summer 2017.

From 11 Apr to 28 Oct, the Finnish carrier will begin flying four weekly flights to Reykjavik, Iceland as well as a weekly service to Corfu, Greece and Menorca, Spain on Sun.

On Sat between 17 Jun and 12 Aug, Finnair will also operate a new weekly flight to Ibiza, Spain.

As well as the new routes Finnair will be increasing flight capacity to Dublin, Ireland from 27 Mar with up to nine weekly departures from Helsinki.

## NPL expansion plan

**AN NZ\$11** million revamp of New Plymouth Airport in New Zealand is set to begin early next year, according to a report by *Stuff.co.nz* this week.

The latest option being discussed by a New Plymouth District Council Report is for a new terminal, as opposed to revitalising the existing facility.

The terminal expansion project is part of a NZ\$20m master plan which also proposes an extension of the runway.

## Pandora HK Disney

**MAIN** Street Jewellers presented by Pandora has opened at Hong Kong Disneyland with the grand opening celebrated earlier this week.

The attraction has also launched a new 'Disney's Charming Afternoon Tea', available at Walt's Cafe until 30 Nov.

## Motorhome bonus

**DRIVEAWAY** Holidays is offering 10 free days new motorhomes to be relocated from Italy to England in Mar, Apr and May.

To earn the 10 complimentary days, bookings must be made by Dec 24 for 10 days in Mar, 15 days in Apr or 20 days in May.

Hiring rates for a two-berth vehicle start from \$43 per day based on a 20 day rental in Mar.

For more phone 1300 363 500.



# Technology Update

**Today's Technology Update** is brought to you by **Excite Holidays.**

Gotta catch 'em all



You'd have to be living under a rock not to have heard about the Pokemon Go phenomenon sweeping the globe. It

may seem like it's just a fad that happens to have caught the attention of the world's media. But don't be mistaken, Pokemon Go has changed the behaviour of millions of people around the globe, transforming house-bound gamers into tourists in their own cities, and beyond.

Pokemon Go uses augmented reality, which is a technique for layering data from one or more virtual worlds onto the real physical world. This type of technology has been used in the military and in aerospace for years, but its use in a game for mobile phones has suddenly thrust it into the world's consciousness.

The question now is how quickly other industries, including the travel industry, can apply these techniques to a similar effect.

For travel agents, this means giving consumers an option to take virtual tours of hotels, and check out the facilities like the restaurant, spa, and pool. But also, when booking an unfamiliar destination, augmented reality can be a powerful sales tool, allowing consumers to get a sense of a new destination and decide whether it meets their expectations. From the safety of a travel agency, consumers can transport themselves to the heart of Jemaa El Fnai market in Marrakech or to a luxurious island in the Maldives.

At Excite Holidays, we'll be striving to harness this type of technology as a powerful tool to help travel agents "catch 'em all".

**Damian Sutton, Chief technology officer, Excite Holidays**





Friday 19th Aug 2016

## helloworld Frontliners 'Go for Gold'

THE helloworld Frontliners Forum kicked off in Brisbane over the weekend with over 540 delegates attending. 'Go for Gold' was the theme for the Forum to coincide with the Rio Olympics and featured Olympic gold medalist and motivational speaker, Steven Bradbury and comedian, film producer, and author of The Happiest Refugee, Ahn Do. Workshop sessions led by Kylie Bartlett and Zoe Sparks focussed on marketing, social media and business building. Channel Nine's Stevie Jacobs once again did a great job of being MC for the event.

Evening networking events included a welcome function at GOMA sponsored by Tourism & Events Queensland, ferries to Riverlife for the casual party night sponsored by World's Leading Cruise Lines and the Gala Awards night sponsored by Qantas.



**DAVID** Padman, Helloworld; Julie Primmer, Helloworld; Andrew Burnes, Helloworld and Paul Fraser, Qantas.



**EMMA** Tomczynski, helloworld Figtree; Karina Zamora, helloworld Corrimall and Kolby Hughes, helloworld West Lakes Mall.



**APT & Travelmarvel** team.



**SEATED:** Lynne Hardie, Travel on Capri; Michael Alexander, American Express; Marisa Lucas, Travel on Capri; Stevie Jacobs, MC and Paula Moylan, Helloworld Wholesale.  
**Standing:** Jane Royce, Qantas; John Veitch, The Travel Corporation; Jaclyn Snell, Jetstar; David Padman, Helloworld and Paul Gardner, Eastern Hill Travel.



**JULIA** Stanley & Rhiannon Bridge, helloworld Burpengary.



**WORLD'S** Leading Cruise Lines team with Julie Primmer & David Padman, Helloworld.



**GLOBENET** Travel Staff at Welcome Function with Steve Brady, Helloworld.



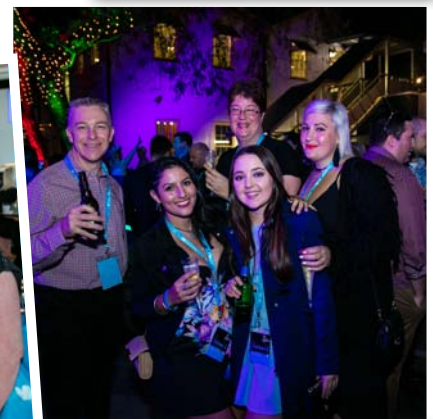
**TARA** Wells-Boyter, helloworld Emu Plains; Steven Bradbury, Olympic Keynote Speaker; Marisa Lucas, Travel on Capri and Stevie Jacobs, MC.



**KEYNOTE** Speaker Ahn Do.



**LYNDAL** McDonnell, Lorraine Stone & Julie-Ann Dumesny, The Travel Planner.



**ADAM** George, Evolution Luxury Travel; Moranda Mammoliti, helloworld Belgrave; Mikaela Toms, helloworld Biloela; Sonja Bomhof and Ellie Mastrapostolos, helloworld Milton.



## Tigerair Storm p'ship

**TIGERAIR** is set to enhance its on field presence, with its logo set to be emblazoned on the front of the Melbourne Storm team jersey.

The carrier's logo will also have a special place on the lower back of the jersey, where it will remain until 2020.

"Tigerair is an integral member of the Storm family and we are excited to head into the 2016 NRL finals series with a strengthened relationship," said Ben Dunn, ceo, Melbourne Storm.

## EK 7 daily to BKK

**EMIRATES** has reopened reservations for a seventh daily Dubai-Bangkok service.

Commencing from 01 Dec, the flight will be operated by dual-class Boeing 777-300ER aircraft.

## MEL smashes records

**MELBOURNE** Airport welcomed a whopping 34 million passengers between Aug 2015 and Jul 2016, up one million on the year prior, with most of those arriving in the last seven months.

In Jul, int'l passenger traffic spiked 12.4% on the same period last year, reaching 870,715.

The strongest int'l pax increases examined across all markets came from the South East Asia region, led by Singapore (+41.6%), India (+25.2%), Indonesia (+18.6%) and Malaysia (+18.4%).

Increased capacity driven in part by Xiamen Air's twice weekly service also saw a 20.2% uptick by Chinese travellers.

Other strong performing markets included Hong Kong (+26.4%), Germany (+18.9%), USA (11.3%), France (9.7%) and the UK (8.2%).

## Gogo wi-fi on Red

**GOGO** has partnered with tech provider Sabre to offer US-based agents inf-light wi-fi passes through the Sabre Red app.

The new pact will give travel agents the ability to offer their clients the option of pre-purchase wi-fi packages on any Gogo enabled flights.

Passes will provide up to 24-hours of continuous internet access on participating airlines between destinations in the US, Canada and Mexico.

Gogo is available on 17 commercial airlines including: American Airlines, Air Canada, Alaska Airlines, Delta Air Lines, United Airlines, Virgin America and Virgin Atlantic.

## Starwood Armenia

**STARWOOD** Hotels & Resorts Worldwide will open The Alexander, a Luxury Collection Hotel, Yerevan in Armenia from summer 2017.

The 114-room newbuild will feature 17 luxury suites and a presidential suite.

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## Women in tourism

**WOMEN** in Tourism's next leadership lunch in Sydney will come complete with a bonus confidence bootcamp.

Held at the Australian National Maritime Museum's new conference centre on the 28 Oct, the event is focussed around helping those in the industry who have struggled with confidence issues or have staff that do.

**CLICK HERE** to buy tickets.

## WA whalewatching

**WHALE** watching season is about to begin in WA.

Around 35,000 whales will make their way through Perth's coast line between Sep and Dec.

Cruises to witness the majestic creatures go for around two hours and start from \$60 per person - more **DETAILS HERE**.



**Destination NSW**

## Senior Trade Coordinator Eastern Markets

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### About the Organisation

Destination NSW is a Public Service Executive agency with responsibility for developing and implementing strategies to grow the visitor economy. Our particular focus is on driving tourism and acquiring and developing major sporting and cultural events for Sydney and Regional NSW. In addition, Destination NSW is the major investor in Business Events Sydney with the aim to secure more international conventions, incentive travel reward programs, corporate events and exhibitions for Sydney and Regional NSW.

### About The Role:

The purpose of the role is to develop Eastern Market inbound tour operator trade relations and implement the Destination NSW international Eastern trade familiarisation program. The role provides key wholesale and retail agents with opportunities to experience NSW tourism products first hand in order to confidently sell and promote NSW products and services. The successful applicant will build and maintain relationships with Inbound Tour Operators based in Australia who represent and/or market to the Eastern international markets, tourism industry bodies and tourism suppliers. The applicant must be fluent in Mandarin, being able to read to HSC (Higher School Certificate) level proficiency. Written Mandarin will be a distinct advantage.

### Applying for the Role:

Applications must be lodged electronically via **Jobs NSW** website. Applications submitted via email will not be accepted.

**Closing date:** 31 August 2016 at 11:59pm

**Enquiries:** Fiona Lyne Tel: 02 9931 1455 or Email: [fiona.lyne@dns.com.au](mailto:fiona.lyne@dns.com.au)

## WIN A LUXURY HOLIDAY WITH CLUB MED



This month *Travel Daily* and *Club Med* are giving readers the chance to win a trip to Indonesia. The luxury prize includes:

- An all-inclusive 7 night stay in Club Med Bintan Island Resort Indonesia.

To win this great prize, answer every daily question correctly and have the most creative answer to the final question. Send your answers to [clubmedcomp@traveldaily.com.au](mailto:clubmedcomp@traveldaily.com.au)

15. What is the local currency on Bintan Island?

**Club Med**  
Premium all-inclusive resorts

**TERMS & CONDITIONS**

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- All bookings booked between 8 August and 16 September 2016 via LHW channels apply to register.
- Registrations to be completed by 22 September to win. Bookings must be for stays before 31 December 2016.
- Prize vouchers offer 1 to 3 nights' accommodation LHW member hotels with a 12 month validity – vouchers are transferable to colleagues and clients.
- One registration per booking applies. Agents can register unlimited times over incentive period.
- Prizes will be drawn on 23 September, winners will be advised via email.



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### Groups Travel Consultant

**Gold Coast, Competitive PKG on Offer, Ref: 2439SZ1**

Experienced group travel consultants are needed for this established independently run agency located in a highly sought after area in the Gold Coast. Get flexibility in your working life and manage corporate & leisure groups to some amazing and exciting places. Dealing directly with air and land suppliers to get group allotments. This role is purely working Monday to Friday mostly within business hours. You will also have the opportunity to host groups to some exotic places.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Business Partnership Manager

**Sydney, \$80k + Super & Bonus, Ref: 2435PE1**

My Clients are a leading travel company, representing independent travel agents across the country. They value diversity as much as they value your independence. I am looking for a stand out individual that can hit the ground running and manage a portfolio of businesses as well as bring on new agencies to the network. This highly autonomous role offers great opportunity. Do you see yourself working for an award winning company, who care about helping great people reach their full potential?

For more information please call Paul on (02) 9113 7272 or click [APPLY](#) now.

### International Travel Consultant Extraordinaire

**Melbourne, \$55k + Super, Ref: 2444KH1**

If worldwide travel is your passion and you have travelled extensively, why not move to an agency where around the world travel is their focus! Create bespoke holidays and booking fantastic travel packages, cruises and rail trips to destinations all over the world. The ultimate purpose of this role is to create and convert the sale of high quality tailor-made itineraries to exceed clients expectations. Work in a mature office with a fantastic team. Mon – Fri Only, Get your weekends back!

For more information please call Kelly on (03) 9988 0616 or click [APPLY](#) now.

### Innovative Head Chef

**Adelaide CBD, Circa \$75k, Ref: SO1212**

You will be a Head Chef or a chef with considerable experience ready to step into a Head role and you will have worked within a hotel/restaurant. You will be responsible for the management of the restaurant, bar and conference food service operations on a day to day basis. You will produce creative and innovative menu designs that are costed in accordance with budgeted guidelines. You will be responsible for meeting and where possible exceed customer and guest expectations.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.

### High End Leisure Travel Consultant

**Sunshine Coast, Competitive \$ on Offer, Ref: 1564SZ**

Work for an award winning agency dealing with clientele that are well travelled, not strictly money conscious and looking for that exceptional consultant to provide exceptional service through selling top products. You will have the opportunity if you are a good seller to make a lot of money as the commission structure is fantastic along with the type of products you are selling which has a lot of margins in it. Progress with a company that values their staff where you're not just a number.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Sensational Travel Consultant

**Blue Mountains \$40k- \$50k + Bonus + Super Ref: 2436HC1**

My client located in the Blue Mountains is looking for a travel consultant to join a dynamic team selling worldwide travel itineraries. The successful candidate must have at least 3 years of experience in a customer facing role selling travel itineraries. If you are confident in selling worldwide destinations and have good customer service skills, this is the ideal role for you! In return you will be rewarded with an attractive package + superannuation with loads of travel opportunities.

For more information please call Hannah on (02) 9113 7272 or click [APPLY](#) now.

### Corporate Travel Consultant & Account Manager

**Melbourne, \$50k - \$60k + Super, Ref: 2434KH1**

A fantastic opportunity for an experienced Corporate Travel Consultant to progress their career and work for a leading Boutique Corporate Travel company. This diverse role allows you to learn new skills and gain new knowledge, while still being able to use your current skills to assist others, and provide the best possible travel solution for your travellers. 50% consulting and 50% account management; this is a varied and exciting role with a fantastic company with dedicated and loyal clients.

For more information please call Kelly on (03) 9988 0616 or click [APPLY](#) now.

### Fantastic Hotel Breakfast Chef

**Adelaide CBD, Circa \$45k, Ref: SO3123**

This position is to run the breakfast shift from 5.30am - 1.30pm from Saturday to Wednesday as well as managing the catering team to deliver high quality breakfasts to high numbers of guests staying at the hotel. You will be evaluating the breakfast menus along with the Head Chef, responding to changes in food styles and ensuring that all health and safety standards are adhered to. You will be responsible for meeting all KPI's and using your initiative to improve service and quality.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.



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