



# Travel Daily

First with the news

Monday 29th August 2016

**HOT DESTINATIONS!**  
Book your clients on 'The Five Stans'  
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travel directors

## Today's issue of TD

Travel Daily today has seven pages of news and photos plus full pages from: (click)

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## FINAL DAYS

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## Axis Travel payout climbs

**THE** owners of Adelaide's Axis Travel have so far spent more than \$500,000 of their own funds to look after clients impacted by an alleged fraudster who worked as a contractor at the agency.

Arthur Zacharias, who will next face court on 08 Sep, allegedly conducted an 'elaborate scheme' which involved the redirection of funds and the issuing of false travel documents.

Seven weeks since the first charges were laid, payments continue to pile up, with Max Najar of Axis telling TD directors have put in the money to ensure that no clients have been stranded in Australia or overseas - minimising any adverse publicity. There's just a handful of

passengers Axis has not been able to make contact with, "as the offending contractor left no contact data to allow us to track them," citing privacy laws to keep his customer details confidential.

"We hope these pax contact us or the airline before they get to the airport," Najar said.

It's hoped that the outlaid funds will be covered by professional indemnity insurance, but Najar also pointed out that while insurers are assessing claims the company has had to make the payments in good faith to ensure customers are looked after.

The upcoming court hearing is expected to include details of as many as 30 additional charges.

It is not the first time Zacharias has come to the attention of authorities, with the SA Commissioner for Consumer Affairs in 2007 highlighting "concerns about the business practices" of Travelscene @ Athans Travel, of which Zacharias was a director (TD 25 Jun 2007).

## Qatar adds airport tax

**ALL** passengers departing Doha Hamad International Airport in Qatar will be slugged a 35 Riyal (approx AU\$12.70) charge, with the impost effective from 01 Dec.

The new levy, which also applies to transiting passengers, is being adopted to cover the use of DOH's airport facilities amid a drop in oil prices, media in the Middle East reported yesterday.

Details of the new Qatari airport tax which applies to tickets issued after 30 Aug were revealed to travel agents in the Gulf last week.

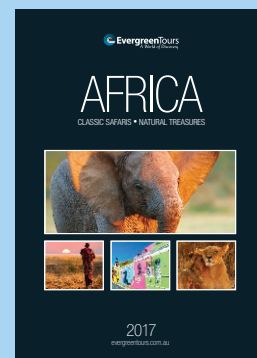
A similar new airport levy was introduced in Dubai in the UAE on 30 Jun (TD 31 Mar).

## KE A380 SYD earlier

**KOREAN** Airlines will introduce its flagship A380 aircraft to the Sydney-Seoul route effective from 30 Oct, with the daily superjumbo flights kicking off a month earlier than the previously mooted launch date of 01 Dec.



## Africa 2017 Out Now



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## More buyers for Lux

**BUYER** registrations for next month's Luxperience luxury travel show are up 20% compared to the corresponding period last year, organisers of the show say.

This year's show, being held at the Australian Technology Park in Sydney from 18-21 Sep, has the largest number of national buyers in its five year history.

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USA Visit TheUSA .com.au

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## Jet Changi voucher

**JET Airways** has announced a new agreement with Singapore Changi Airport which will offer passengers a complimentary SG\$40 'Transit Rewards' voucher when travelling from Australia to India or Europe on the carrier.

Previously only available to Singapore Airlines customers, the voucher can be spent at 27 eateries and retail outlets within the airport.

The Transit Rewards offer applies to both adult and child tickets issued between 15 Aug and 15 Nov 2016 and are not eligible for refund or exchange.

From Australia Jet Airways codeshares on Qantas flights to Singapore from Sydney, Melbourne, Brisbane and Perth.

## IHG Germany growth

**INTERCONTINENTAL Hotels Group** has announced the addition of five new Holiday Inn and Holiday Inn Express properties across Germany.

The expansion, to take place over the next three years, will include hotels in Profzheim, Mannheim, Regensburg and Oberhausen, with chief development officer Robert Shepherd saying 57% of the German accommodation market is unbranded "so there is a lot of opportunity for the group to add value with our international brand".

IHG has 64 German hotels along with 33 more in development.

## QF plots New Guinea growth

**QANTAS** is set to significantly boost its focus on New Guinea via a new codeshare agreement with Air Niugini which is planned for implementation from 30 Oct.

Under the pact Qantas will implement a free sale codeshare on Air Niugini flights between Port Moresby and Brisbane, Sydney and Cairns.

Air Niugini would also place its code on Qantas flights between Brisbane and Port Moresby, while the carriers also have an agreement in place to belly hold freight on the New Guinea route.

Qantas is seeking a variation of capacity allocations on the route to enable the reciprocal Air Niugini codeshare, and has lodged a formal application with the International Air Services Commission.

Currently Qantas has an allocation of 1,888 seats per week on the New Guinea route and is asking for its existing determinations to be varied to allow for the proposed new arrangements.

## NEXT Brisbane Teslas

**BRISBANE'S NEXT Hotel** is claiming an Australian first with the launch of a new chauffeured Tesla limousine transfer service.

The luxury electric vehicle is accessible to both guests and the general public for airport transfers or a day trip to the Gold Coast or Sunshine Coast.

The IASC is now seeking submissions on the QF/PX application with a deadline of 09 Sep - see [www.iasc.gov.au](http://www.iasc.gov.au).

Air Niugini is boosting its Australian capacity, with Sydney flights increasing from two to three per week and double daily Cairns-Port Moresby services.

QF will rejig its PNG services to operate from Brisbane rather than Cairns in order to "better serve the business market".

The latest request follows the IASC approval of an application from Qantas renewing its existing allocation of capacity to New Guinea for five years (**TD 28 Jul**), with the added proviso that the capacity may also now be used by "Qantas or another Australian carrier which is a wholly owned subsidiary of Qantas (such as Jetstar)".

## USA tickets deal

**BRAND USA** this morning confirmed its new agreement with local provider US Sports Tickets (**TD 16 Aug**), with a 12 month marketing partnership highlighting [ussportstickets.com](http://ussportstickets.com) and its range which includes American football, ice hockey, basketball and baseball tickets.

US Sports Tickets md Ken Ferro said the site is already selling "significant volumes" of tickets to Aussies and had been well received by the Australian travel agent community.

## US carriers fined

**FOUR** airlines in North America have been fined by the US government for failing to update notifications relating to the amount of compensation due to pax whose baggage is damaged or lost or if they are bumped off a flight.

On Fri, the Department of Transportation issued hefty fines to American Airlines (US\$45,000), Southwest Airlines and Alaska Airlines (US\$40,000) and United Airlines (US\$35,000).

Each neglected to adhere to the Customer Service Plan, which generally ban airlines from limiting the loss, damage or delay of a customer's bag to less than US\$3,500.

The DOT said in some instances, carriers supplied outdated copies of a denied boarding statement, some as many as five years old.

**SEPARATELY**, Air Canada copped a hefty US\$225,000 fine for failing to provide dispositive written responses to written disability-related air travel complaints and by requiring service animals to be trained by specific training groups and harnessed in the cabin.

## Air China to Warsaw

**STAR Alliance** member Air China has opened reservations for a new route to Poland, with the Beijing-Warsaw flights set to commence operations on 21 Sep.

The service will operate using Airbus A330-200 aircraft four times per week.

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ON THE MS DOURO QUEEN

# Travel Daily

First with the news

Monday 29th August 2016

Live Life BIG

Royal Caribbean  
INTERNATIONAL

## Eastern Australia, AA c'share

**QANTAS** is seeking a green light from transport regulators in the United States to enable Trans Pacific alliance partner American Airlines to codeshare on flights operated by its subsidiary Eastern Australia Airlines (EAA).

The regional carrier wants to display American Airlines' designator code on flights from Sydney to both Albury and Coffs Harbour in Australia and services between Auckland & Wellington, Queenstown, Palmerstone North, Napier and Nelson.

Eastern Australia Airlines is a wholly-owned affiliate of Qantas and provides "all capitalisation necessary for EAA operations," the airline told the DOT.

In an application to the US Dept of Transportation late last week, EAA urged "expedited approval" to enable AA to commence marketing immediately, starting by 01 Sep 2016.

"Issuance of this authority will enable American Airlines to provide comprehensive routing options to US-originating passengers that will include American codeshare services to additional points in Australia and New Zealand," EAA commented.

QF's low-cost offshoot Jetstar also codeshares on Tasman flights from Melbourne and Sydney to Christchurch, and from Auckland to CHC, WLG, ZQN, NPE, NSN, NPL and PMR.

## 2 new Hapag ships

**TUI** Group has announced it's inject funds into the creation of two new expedition vessels for the Hapag-Lloyd Cruises fleet.

The new five-star vessels will accommodate 240 guests and will have the highest Polar Class designation for passenger ships.

At 16,100-gross tonne, the sister-expedition ships have seven passenger decks, three restaurants, a spa & fitness area and offer zodiac excursions.

They'll be used to access Arctic and Antarctic zones, as well as warm water destinations such as the Amazon, the firm said.

Both ships are to be constructed by Vard Holdings Ltd at the Norwegian Vard shipyard and will take 20 months to build.

Hapag-Lloyd expects the ships will enter service in Apr and Oct 2019, with one to serve German-speaking markets exclusively.

## ULTIQA addition

**GOLD** Coast-based resort firm **ULTIQA** Resorts has boosted its presence in the region, having acquired the management rights for the 32-level Beach Haven Resort at Broadbeach.

The property has 157 one-, two- and three-bedroom apartments and joins **ULTIQA**'s stable of four existing locations in Queensland, increasing total inventory to approximately 650 rooms.

## Window Seat

**BEAM** me up Scotty!

Airberlin has teamed up with **TELE 5** to celebrate the 50-year anniversary of cult sci-fi show, *Star Trek*.

Passengers travelling with airberlin on the European route network through Sep will be treated to specially-made *Star Trek* headrest covers as well as limited edition 'Spock bags'.

In celebration of the major milestone, airberlin's A320 airbus has also had its livery spruced with a raised hand depicting a Vulcan greeting.

As part of airberlin's collaboration with **Tele 5**, a selection of *Star Trek* episodes will be streamed on the carrier's in-flight entertainment program.



## Makunudu discounts

**BOOK** with World Journeys and save 30% off stays and speedboat transfers at Makunudu Island in the Maldives, until 30 Sep.

The deal is valid for bookings for stays 01 Nov-31 Jan, email [info@worldjourneys.com.au](mailto:info@worldjourneys.com.au).



**Destination NSW**

## Senior Trade Coordinator Eastern Markets

- Ongoing, Full Time
- Sydney CBD – The Rocks
- Total Remuneration Package (\$98,786- \$109,349)

### About the Organisation

Destination NSW is a Public Service Executive agency with responsibility for developing and implementing strategies to grow the visitor economy. Our particular focus is on driving tourism and acquiring and developing major sporting and cultural events for Sydney and Regional NSW. In addition, Destination NSW is the major investor in Business Events Sydney with the aim to secure more international conventions, incentive travel reward programs, corporate events and exhibitions for Sydney and Regional NSW.

### About The Role:

The purpose of the role is to develop Eastern Market inbound tour operator trade relations and implement the Destination NSW international Eastern trade familiarisation program. The role provides key wholesale and retail agents with opportunities to experience NSW tourism products first hand in order to confidently sell and promote NSW products and services. The successful applicant will build and maintain relationships with Inbound Tour Operators based in Australia who represent and/or market to the Eastern international markets, tourism industry bodies and tourism suppliers. The applicant must be fluent in Mandarin, being able to read to HSC (Higher School Certificate) level proficiency. Written Mandarin will be a distinct advantage.

### Applying for the Role:

Applications must be lodged electronically via **Jobs NSW** website. Applications submitted via email will not be accepted.

**Closing date:** 31 August 2016 at 11:59pm

**Enquiries:** Fiona Lyne Tel: 02 9931 1455 or Email: [fiona.lyne@dns.gov.au](mailto:fiona.lyne@dns.gov.au)



**ACT**  
Government

## Chief Minister, Treasury and Economic Development – Group Marketing Manager, VisitCanberra – Senior Officer Grade B

**Salary Range:** \$114,847 - \$129,290 (PN: 36792)

The Group Marketing Manager's role is to lead, plan and manage the effective delivery and evaluation of VisitCanberra's marketing strategies, programs and activities. You will lead a large team comprising campaigns, digital marketing, media and public relations and manage effective relationships with industry and strategic partners.

Further information: [www.jobs.act.gov.au](http://www.jobs.act.gov.au)

Applications Close: 6 September 2016

Monday 29th August 2016

## First look at Ramada Port Vila



**TRAVEL Daily** was given a sneak peek of the Ramada Resort Port Vila which is currently under construction and due to be completed by early 2017.

The 80-room resort is nestled at the foot of the cliffs of Erakor Lagoon, around five minutes drive from the centre of Port Vila.

Each of the apartments is fully self-contained

with panoramic lagoon views.

The finished resort will feature 24-hour reception, three bars including a swimming pool with swim-up bar restaurant, gym, three meeting rooms, a ballroom, high speed wi-fi, a private beach and mini supermarket for guests.

There will be 67 junior suites (the bedroom in the junior suite is **pictured** below), eight senior suites and five two-bedroom apartments.

General manager of the new-build resort Eduardo Queipo (**pictured** above on site) said the team is on track for a soft opening around Feb/Mar and a full opening in Apr. "Construction is all on schedule for us at



this stage," he said of the project which was started around one year ago.

Room rates are set to be released to agents around the end of this year.

For more pics of Ramada Port Vila see our Facebook page [HERE](#).



### Travel Consultant | Sydney

A New Travel Team aims to provide personalised travel services based on the needs of the customer and requires an experienced team member.

We are located at Kensington, you will be working in a new modern office. The role suits a self motivated person who has travel retail experience, good customer service skills and able to work as part of a team.

Experience with Sabre and with International and Domestic bookings. Leisure: including Cruise packages. Corporate and Student travel. As the business grows so will your opportunities to advance with the company.

Position will be an immediate start for the right person.

Your application should include a current resume detailing your experience and qualifications.

Contact: [frances@blueoceantravel.com.au](mailto:frances@blueoceantravel.com.au) or phone 0403 748 200

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Join us at Sofitel Sydney Wentworth  
Thursday 8<sup>th</sup> September | 10:30am—3.30pm

## New NF aircraft

**AIR** Vanuatu will welcome a brand new ATR72-600 aircraft to its fleet in the first week of Oct.

The 70-seater airplane is not only more economical than the current ATR72-500 but will feature the widest cabin in the turboprop market with larger overhead bins and 30% more roller bags stowage.

The island nation's carrier is currently exploring some potential new route options for the aircraft, including a Vila-Santo-Noumea service.

## Bokissa upgrade

**FIVE** new two-bedroom bungalows featuring enclosed glass outdoor bathrooms and spas are set to be built on the Vanuatu Island of Bokissa.

The 16 existing bungalows will also be revamped with work to start within the next three weeks.

The wholesale price for the new bungalows will remain at AU\$420 per night including all meals and transfers; see [www.bokissa.com](http://www.bokissa.com).

## VA Jetpets pact

**VIRGIN** Australia Cargo has formed a new partnership with pet travel experts Jetpets in a bid to unite rescue animals with their forever homes across Australia.

The inaugural flight took place last week with Pet Rescue pairing Lallee the rough collie with her new owners in Sydney.

VA cargo chief exec Merren McArthur said the carrier was "delighted to be helping Jetpets & rescue organisations overcome distance and travel barriers".

## NZ visitor spend up

**JULY** smashed all previous records for visitor expenditure in New Zealand, according to the latest Monthly Regional Tourism Estimates released last week.

Domestic and international visitors spent more than \$1.7 billion in Jul, up a whopping \$288 million from Jun 2016 and \$69 million compared to Jul 2015.

Boosts in spending were seen across every region in NZ in Jul.

**CLICK HERE** to see the full stats.



### Reservations, Ticketing, Administration Assistant | Sydney

Aircalin, the international airline of New Caledonia, is seeking a dynamic individual with a passion for customer service to fill a full-time position of Reservations, Ticketing, Administration Assistant at their central Sydney office, reporting to the Country Manager.

#### Responsibilities will include (but are not limited to):

- Reservations, ticketing for all customers (trade and consumer)
- Group quoting, reservations, ticketing for all group bookings
- Daily and monthly reporting processes
- Participation in trade shows if required
- Airport back up if required
- Office administration duties as required

#### Applicants must possess the following attributes:

- Excellent customer service and communication skills
- Good knowledge of Altea DCS and Reservation system
- Good knowledge of fares and ticketing processes
- Fluent French speaker an advantage
- Ability to work efficiently at all times

If you think you have the skills for this job please send your CV and Cover Letter to: [sophie.nicouleau@aircalin.nc](mailto:sophie.nicouleau@aircalin.nc)

Applications close: 10 Sep 16



Monday 29th August 2016

## LA visitor forecast

**AUSSIE** visitor numbers to Los Angeles are expected to grow by 5.4% this year, according to an updated forecast from the LA Tourism & Convention Board released at their fourth annual Market Outlook Forum.

Also revealed was that visitation to LA is expected to set a new record in 2016 with more than 46.5 million total travellers, a 2.4% increase on the previous record-setting year.

Int'l arrivals are expected to jump 3.9% to more than seven million with total tourism spend to eclipse USD\$21.5 billion, a 4.4% spike on last year.

During the forum, LA Tourism also highlighted plans to extend a new version of its successful Get Lost In LA campaign to Australia.

## NSW, Air China pact

**THE** NSW Government has announced a new promotional partnership with Air China which will see the carrier start operating direct services from Chengdu to Sydney from Nov.

NSW Minister for Trade, Tourism and Major Events Stuart Ayres said the state is totally "committed to improving access to Sydney and our regions for Chinese passengers, our fastest growing and largest inbound visitor market".

Destination NSW chief executive officer Sandra Chipchase said the announcement "builds on the state's strong relationship with Air China".

She added she would work with the carrier and their travel trade partners to promote the route.

Discover the women leading the way in the September issue of *travelBulletin*.

**CLICK HERE to read**

**travelBulletin**

## Skal Melbourne Expo



**SKAL** International Melbourne held its first expo earlier this month in conjunction with the Aug networking lunch at Radisson on Flagstaff.

The expo was attended by over 50 Skalleagues and guests with 15 Skal members displaying their business products and services prior to lunch.

Its success can be measured by the fact there have already been enquiries to book display tables and offers of sponsorship for the Melbourne Skal Expo in 2017.

Skal's monthly networking lunches are normally held in Melbourne on the third Thu of the month at a hotel or restaurant.

Skal Melbourne's largest industry lunch will be held on 29 Sep at the MCG while the 2016 Congress will be held in Monaco in Oct and 2017 in Hyderabad.

Travel personnel wanting to find out more about Skal International Melbourne, and how to become a member can contact the club's president Tony Geraghty at [tony\\_g.au@jtbap.com](mailto:tony_g.au@jtbap.com).

**Pictured** are Sandy Hammond, Skal Melbourne past president; Tony Geraghty, Skal Melbourne president; Denise Scrafton, Skal Australia Int'l Councillor and Skal Australia national president and md of Cherrygift, Fiona McFarlane, promoting a new travel product - sms gift vouchers.

**AFRICAN  
WILDLIFE  
SAFARIS**



**NATURAL FOCUS  
SAFARIS**

## MARKETING MANAGER

A rare opportunity exists to join **African Wildlife Safaris & Natural Focus Safaris**, a leading luxury travel company based in South Melbourne, as Marketing Manager to manage and coordinate strategic and tactical marketing activity for our travel destinations and to oversee a small marketing team.

### Job Description

Develop, create and implement fully budgeted strategic marketing and advertising campaigns with tour operators, hoteliers, airlines and government tourism bodies.

- Create, manage and analyse all aspects of our online marketing
- Manage and coordinate brochure & newsletter content production
- Contracting and negotiations with key tour operators and hoteliers
- Develop, implement and promote groups and incentives
- Coordinate, attend and present at client and travel agent events
- Attend special travel industry shows such as Latin America Travel Mart, WTM

### Marketing Manager Skills

- A degree in Marketing is not essential, but the successful candidate should have a minimum of 3-5 years proven marketing experience
- Extensive travel experience in some of our key destinations, being Africa, South America, Canada & Alaska at the luxury end of the market is essential
- The position will ideally suit someone wanting to take the next step in their career
- Excellent writing, communication and negotiation skills
- Knowledge of PPT, Excel, Word, social network platforms, Google Analytics

The ideal candidate will be personable, well-presented, have initiative and be able to work to deadlines. They must be an Australian resident. Salary will be commensurate with experience, skills and knowledge. Benefits include travel opportunities and inclusion in the company's profit related bonus scheme.

To apply in WRITING please forward a covering letter outlining why you should be considered for this position, detailing your industry and travel experience together with your CV to Campbell Sinclair at [careercoach@bigpond.com](mailto:careercoach@bigpond.com).

Full details of the position can be found at: <http://goo.gl/CcS9fz>

## Part-Time (3 days per week) Field Sales Executive for a Prestigious Global Hotel Group – Home Based

### Main Purpose of Role

Representing a leading, global hotel brand, we require a high calibre Sales Executive to create brand awareness and deliver sales for their portfolio of brands. You will be required to visit selected travel bookers and agents within your locality and build strong relationships to ensure our client is the hotel of choice for business customers.

This position is part-time and based from home. It requires a flexible approach comprising 24 hours per week. It offers a genuine opportunity to experience working with a leading, global brand that delivers great rewards, some worldwide travel, perks and career progression opportunities.

**Salary:** \$55-59K inclusive of superannuation, car and field allowance

**Location:** Melbourne

**Sales Territory:** Predominantly Melbourne, twice yearly visits to Brisbane, Gold Coast and New Zealand

**Reporting to:** AsiaPac Regional Manager

If you are interested in applying for this role, please send your resume to [vikki@nationalfieldpromotions.com.au](mailto:vikki@nationalfieldpromotions.com.au)

Monday 29th Aug 2016

## TTF welcome NT Govt

**THE** Tourism and Transport Forum is extending congratulations to the Northern Territory Labor Leader Michael Gunner and his team on their successful election.

Group ceo Margy Osmond said "the election of a new Government is a great opportunity to sit down with stakeholders and industry leaders and establish a new dialogue on what steps the Government and the private sector can take to the grow the Territory's visitor economy".

Osmond said whilst domestic visitors to the NT remain strong, with 1.4 million Australians visiting in the last year, much more needs to be done on attracting more int'l visitors.

## Kakadu licences

**TOUR** operators are being invited to apply for a commercial tourism license to lead activities through Kakadu, NT.

There are an unlimited number of licenses available for activities such as sports fishing tours and bush walking tours; whilst only a few slots remain for Safari camps, access to Jarrangbarnmi and expeditions to Ikoymarrwa.

Interested parties should apply by 31 Oct, with applications to be assessed by Nov.

**CLICK HERE** for more info.

## Sydney 7s event

**THE** Australian Women's Sevens rugby team will play in the Sydney 7s league next year.

Minister for Sport Stuart Ayres described the event as a "must-see" sporting event for 2017.

"The incredible skills of the women's Sevens team was one of the highlights of the Rio Olympics, and it's a massive win for Sydney to play host to a full Women's tournament," he said.

The Sydney 7s event will be held from 03-05 Feb at Allianz Stadium, with tickets to go on sale from 11 Oct.

## 35% off Star Clipper

**BOOK** a Transatlantic cruise aboard a Star Clippers vessel in 2017 and receive 35% off.

Included in the deal is the 18-night Las Palmas to Barbados; 16-night Lisbon to Barbados; 20-night St Maarten to Malaga and 16-night Barbados to Lisbon.

Prices start from \$2,200pp incl port charges and gratuities.

Call (02) 8913 0797 for more.

## Scot Brexit concerns

**ALMOST** half of Scotland's tourism businesses are expecting their costs to increase as a result of the Brexit vote, according to a survey conducted by the Scottish Tourism Alliance.

The study found approximately one in five people say they are "unconfident" about the prospects for the next 12 months.

A further 15% say they were planning to put investment plans on hold, whilst 12% of those surveyed say they had suffered cancellations in the wake of the Brexit decision.

More than 400 tourism providers took part in the survey.

## Sheraton Mirage relaunch



**THE** Sheraton Mirage Port Douglas Resort has officially reopened following a \$43 million revamp of the premises.

Welcomed back with a special ribbon-cutting ceremony over the weekend, the event was attended by the resort's owners, dignitaries and special guests.

Among the VIP guests who joined in on celebrations on Sat were consul general Dr Zhao

Yongchen and Port Douglas Mayor, Julia Lieu.

The extensive revitalisation of the property has seen each of its 294-rooms upgraded with a modern design inspired by tropical North Queensland.

**Pictured** are Curtis Pitt (left), MP and Yi Yu (right) from Fullshare Group joining Queensland Premier Annastacia Palaszczuk as she cuts the ribbon.

## AFL Round 23 Winner

Congratulations

**ROBYN JOHNSON**

from Kensington Travel

Robyn is the top point scorer for Round 23 of Travel Daily's AFL footy tipping competition. She's won a double pass to Wild Ropes at Taronga Zoo, courtesy of Taronga Zoo.



Major prize for the 2016 footy tipping competition is return economy class fares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

NSW permit LTF5/16/01379; ACT permit TF 16/00359



## 2 x Product Managers – helloworld, North Sydney

We are expanding our Product team and seek 2 x experienced Product Managers!

This role is highly focused on the planning and implementation of promotional campaign activity with our third party preferred partners making a background in a fast paced marketing or product environment a significant advantage. In addition, these roles each require excellent product knowledge across either a broad range, or specific travel market segments, whilst also having a vital understanding of the competitive environment, market trends and channel mix, to drive maximum return on investment. Our Product Managers work in very close collaboration with numerous internal and external stakeholders making a candidate with strong communication skills and true team ethic a must!

### Essential knowledge and experience:

- Proven Product and/or Marketing background in the travel industry, preferably with over 5 years' experience.
- A genuine interest and passion for travel product across numerous, or specific travel industry segments.
- Excellent supplier relationship skills.
- Solid understanding of the travel sector competitive environment across the various distribution channels.
- Familiar with advertising legal parameters, product pro-formas, and permits required for various incentives and promotional activity.
- Commercial acumen including the ability to think strategically and analytically.
- Ability to lead, encourage and mentor a team of two Product Executives.
- A true team player.

If this sounds like you, apply now! Please submit your application to [careers@helloworld.com.au](mailto:careers@helloworld.com.au) by 9th September 2016

We regret that we are unable to contact all applicants if they are not successful at reaching the interview stage.



Monday 29th Aug 2016

## Cairns Carnival push

**THE** lobbies of Cairns' inner-city hotels and Cairns Airport arrivals hall are now sporting hand painted, fibreglass horses to promote an annual race carnival, Cairns Amateurs Carnival.

In conjunction with Tourism Tropical North Queensland, Cairns Amateurs will also decorate and install a balloon archway at Cairns Airport's arrivals hall.

The event will run 08-10 Sep.

## Westin Jakarta open

**WESTIN'S** first hotel in Jakarta and the highest in Indonesia, The Westin Jakarta has opened, offering 272 rooms and suites.

Spread across floors 50-69 of the mixed-use Gama Tower, the hotel has three dining options & a banquet area for 200 guests.

## DL LAX revamp nod

**LOS** Angeles City Council has given Delta Air Lines the go-ahead on their plan to relocate to terminal two and three from terminal five and six at Los Angeles International Airport.

The move will see Delta operate alongside many of its airline partners, including Aeromexico, Virgin Atlantic & Virgin Australia.

Once remodelled, the space will provide a private Delta One check-in lounge, new Delta Sky Clubs, fast check-in for Delta Shuttle services, and an in-line baggage system.

## Wendy Wu earlybirds

**AGENTS** are being reminded they have until 16 Sep to book in Wendy Wu's 2017 earlybird deals.

Savings of up to \$1,400pp are available on select group tours through China, Tibet, Vietnam, Cambodia, Laos, Myanmar, Japan, India and Nepal for departure from Jan until Oct 2017.

The 14-day Majestic Yangtze is bookable from \$4,140pp offering savings of \$600pp.



## WIN A LUXURY HOLIDAY WITH CLUB MED

This month *Travel Daily* and *Club Med* are giving readers the chance to win a trip to Indonesia. The luxury prize includes:

- An all-inclusive 7 night stay in Club Med Bintan Island Resort Indonesia.

To win this great prize, answer every daily question correctly and have the most creative answer to the final question. Send your answers to [clubmedcomp@traveldaily.com.au](mailto:clubmedcomp@traveldaily.com.au)

21. Name the beachside bar at Club Med Bintan Island.

**Club Med**  
Premium all-inclusive resorts

**TERMS & CONDITIONS**

*Travel Daily* is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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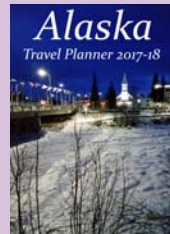
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## Brochures

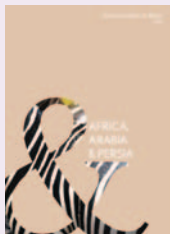
**THIS** week's Brochures of the Week is brought to you by **Relaxaway Holidays**. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).

## Relaxaway Holidays



### Relaxaway Holidays - Alaska 2017/18

Relaxaway Holidays would like to announce the release of their 2017-18 dedicated Alaska Travel Planner, the most comprehensive FIT brochure available detailing multi day touring, self-drive, rail & coach, cruise, remote, bear & wildlife lodges, winter and options in every part of the state. Fully personalised for each agency, on the covers and throughout the Travel Planner your agency is the call to action. The 60 page Travel Planner is printed and supplied at no cost to agents booking through Relaxaway Holidays - **CLICK HERE**.



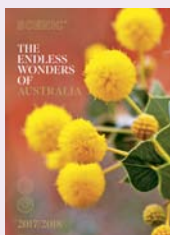
### Abercrombie & Kent - Africa, Arabia & Persia - 2017

The latest collection from A&K is speckled with new additions. In Iran, there's the 11-day Ancient Wonders of Persia, while Jordan and Egypt has been bundled into the 12-day Treasures of Jordan & Egypt and in South Africa, there's the 13-day Stylish Southern Lands. A new overnight route from Pretoria to Hoedspruit and the Kruger National Park has also made its debut. A total of 21 countries are covered in the brochure, with the Africa offering concentrating on wildlife experiences. Across Arabia the experiences vary enormously and in Persia, cultural touring is on offer to the destination's ancient sites.



### Topdeck - Europe Summer Preview 2017

Discounts of up to \$1,499 are inside Topdeck's Europe Summer Preview brochure. The offers, which are available until 31 Aug include 15% off 2016 prices and a further 10% off some sailing and Anzac trips. The whopping 49-day Mega European Egypt covers 20 countries and is priced from \$8,496pp - a saving of \$1,499pp. Also inside is the 27-day Summer Fun and Sailing which explores the Mediterranean, Monaco, Paris and Amsterdam and is priced from \$4,493, a \$792pp discount. Both trips operate Apr-Sep.



### Scenic - Australia 2017/18

A new itinerary is a highlight of Scenic's latest Australia brochure, along with new Freechoice activities, Enrich experiences and hotels. The 11-day Victorian Discovery is a roundtrip from Melbourne which heads south via Geelong, Lorne and onto the Great Ocean Road before heading inland via the Grampians mountain range to Daylesford and Bendigo. A guided tour of the Convict town of Ross in Tasmania has been added to the Enrich experiences line-up and a walking tour of Perth is now included in Freechoice activities. Norfolk Island guests will now stay at the South Pacific Resort, which has made its debut in the brochure and in Western Australia, guests will enjoy a two-night Scenic Special Stay at Pullman Bunker Bay. A number of earlybird offers are available for bookings made by 31 Mar 2017, including partner fly free deals, saving up to \$1,400 per couple.

# Europe Early Bird Sale NOW ON!

Save up  
to \$1000  
per couple!



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Want to work for an innovative & growing corporate TMC? This organisation has a vacancy for a OBT technical support in their offices based in Melbourne. You will have a thorough understanding of SERKO (including Client site builds) & have implementation experience. Perhaps you are working for a TMC in a project or implementation role and looking for a change? This company offer a unique working environment with endless opportunities. Enquire TODAY!

**CALLING ALL MANDARIN SPEAKERS**

**INDUSTRY ACCOUNT MANAGER –MANDARIN SPEAKER  
SYDNEY – SALARY PACKAGE \$80K + BONUS**

This global travel industry supplier is looking for a talented Account Manager to nurture and grow their leisure travel portfolio of accounts. You will build maintain and develop strong relationships whilst identifying opportunities for growth, specifically within the VFR market. Ideally you will have come from a consolidation background, This is your chance to nurture, instead of sell.

Apply now!

**LEAD, DRIVE & DEVELOP**

**DIRECTOR OF SALES  
BRISBANE – \$110K + SUPER + BONUS ++**

Are you a creative & innovative Director of Sales? Our client is looking for a dynamic leader to join their team to develop & manage the sales team, implement sales strategies & campaigns across all segments, budgeting & forecasting, all to maximise revenues across the hotel. Executive salary package on offer. Experience as a Director of Sales, track record leading a successful sales team along with great communication, presentation & negotiation skills required.

**MARKET & DELIVER**

**MARKETING MANAGER  
GOLD COAST – TOP SALARY PKG DOE**

Are you a talented marketing executive looking for a fresh new role? You will be responsible for managing the end to end of marketing campaigns across various channels from strategy to implementation & results, working on strategy & branding, producing marketing plans & collateral. Previous experience in a similar role essential along with high level communication, organisation & presentation skills. Top salary and benefits on offer dependent on experience.

**HIGH END LUXURY LEISURE**

**LEISURE OFFICE MANAGER  
MELBOURNE – SALARY TO \$80K (NEGOTIABLE)**

This highly successful travel company who are renowned for providing first class service to their customers & being amongst the best in the business, are opening a second office in Melbourne. As Manager of this new office, you will be responsible for leading, motivating, training & overseeing a small team of successful consultants. In addition, you will be handling the travel needs of VIP clientele. Experience as a leisure travel manager essential.

**FLUENT IN MANDARIN?**

**TRAINING TRAVEL COORDINATOR  
MELBOURNE – SALARY TO \$80K (DOE)**

One of the leading suppliers to the tourism industry, this innovative company is seeking an experienced Training Coordinator. Responsibilities will include planning, co-ordinating & directing training & staff development programs utilising both internal & external resources. Overseeing the effective development, implementation & delivery of training programs, evaluating work processes to determine strategies which provide greater productivity.

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