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# Travel Daily

First with the news

Tuesday 20th December 2016



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## EK A380 to Morocco

EMIRATES will begin operating Airbus A380s on the Dubai-Casablanca route from 26 Mar, replacing Boeing 777-300ER currently utilised on the route. It will be the first commercial A380 service to North Africa.

## AAoA insists on fair play

THE decision by the High Court to overturn Flight Centre's case against alleged airline price-fixing (**TD Wed**) should be the basis for the ACCC to throw out an agreement it has struck with Booking.com and Expedia, the Accommodation Association of Australia (AAoA) has declared.

Chief executive officer of the AAoA Richard Munro yesterday said the ruling was a "compelling legal signal" that foreign online travel agencies were vying directly with operators of accommodation businesses in Australia.

"If action isn't taken to rein in the behaviour of online travel agencies, then ultimately, consumers will end up paying more for accommodation.

Munro said the pact between the Australian Competition and Consumer Commission and both Expedia and Booking.com (**TD 15 Nov**) was "virtually useless and

therefore, we are calling on the ACCC to abandon it".

"If the High Court has the view that competition laws apply to relationships between operators and their agents in the aviation industry, then the same must apply in the accommodation industry," he emphasised.

Munro said accom businesses were increasingly concerned about global OTAs "pushing the limits of competition law" - **CLICK HERE** to read his full statement.

## SQ creeps up capacity

SINGAPORE Airlines will jack up frequencies on trunk Australia routes in 2017 as the Star Alliance carrier celebrates 50 years of operating flights down under.

Melbourne will receive three new dailies from 17 Jul (on Mon, Fri & Sun) on flights SQ247/248, boosting total weekly services to the Victorian capital to 31.

Brisbane will have four new weekly flights introduced starting 22 Aug (SQ265/266), increasing frequencies to 28 weekly.

Effective 04 Jun, SQ's flights to Sydney will nudge up to 33 times per week, rising to 35 in peak period (18 Jun-30 Sep).

Singapore Airlines regional vp South West Pacific Tan Tiow Kor yesterday said the past 12 months had been one of the biggest in the region for almost 30 years.

"We have increased the number of flights to several cities across Australia, opened a new SilverKris Lounge in Brisbane and launched a brand new service to Canberra and Wellington."

"The increase in services and capacity announced today reinforce our longstanding commitment and investment to Australia and the South West Pacific," Tan commented.

## Silversea incentive

AGENTS are being incentivised to book clients on Silversea's La Grand Bellezza World Cruise in 2018 with a bonus 5% commission available.

The offer applies to the 121-day voyage from Los Angeles to Rome visiting 21 countries with 60 ports of call, departing 06 Jan 2018.

For more details, **CLICK HERE**.

## Xmas market carnage

AT LEAST nine people were killed and up to 50 injured at a Christmas market in central Berlin overnight when a truck ploughed into the crowded outdoor event.

Police are investigating the incident which they believe to have been a deliberate act.

On Sun, Australia's Dept of Foreign Affairs & Trade issued an updated advisory for Germany, stating an attack on a Christmas Market was likely (**TD yesterday**).

## Year in review feature

TRAVEL Daily will be producing a special Year in Review feature on Fri looking back at all the big news & many exclusive stories we broke over the past 12 months.

There are strictly limited opportunities to sponsor the **TD 2016 Year in Review** - to align your brand with our special edition call Lisa today on 1300 799 220 or email [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

## Today's issue of TD

Travel Daily today has seven pages of news, including a photo page for **Swiss Travel** plus a full page from: (**click**)

- Travel Trade Recruitment

## Canada Corroboree 2017



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**CLICK HERE for further details**

## SYD response to WSA

**SYDNEY** Airport md/ceo Kerrie Mather has flagged Western Sydney Airport as a “challenging investment proposition” for the organisation as it continues to evaluate its Right of First Refusal to develop the precinct.

She said SYD remained focused on delivering a world-class pax & airline experience at Sydney Kingsford Smith Airport.

Mather also said SYD believed it had nine months to make a decision, rather than four months the Commonwealth had provided.

**MEANWHILE**, the Turnbull Govt is seeking nominations for the Forum of Western Sydney Airport, a community consultation group to discuss flight path options, aircraft operating procedures, noise abatement and more.

## Uniworld ‘U’ youth brand

**YOUTH** will soon be Instagramming, Snapchatting and checking into bars and restaurants on Uniworld Boutique River Cruise Collection voyages, with the brand launching a U By Uniworld youth-focussed brand.

Two existing vessels, *River Baroness* and *River Ambassador* will undergo extensive renovations and be dedicated to the new offering.

The ships will be tailored to feature a contemporary look in public spaces, offer communal dining, and introduce a new culinary program and international DJs on board.

“U by Uniworld is poised to define the river exploring experience for an entirely new demographic,” TTC chief executive Brett Tollman announced.

Tollman said the company had

been able to take full advantage of the expertise within its Contiki and Busabout operations “in order to fully realise this expansion of the Uniworld brand”.

U by Uniworld will target an active traveller between the ages of 18 and 40.

“The European overseas odyssey has been an essential part of the young Australian traveller’s rite of passage for many years and U By Uniworld will be a market first catering for the important and ever-growing millennial segment,” said Fiona Dalton, md Uniworld Australia.

Itineraries are set to go on sale in Mar 2017 and begin sailing in early 2018.

They will be experiential and offer longer stays in destinations to allow travellers to explore the city’s nightlife.

## Eurostar Ambassador

**HELLOWORLD** Wheelers Hill’s Ronda Arthur has taken out top spot in the Rail Plus Eurostar Ambassador program for 2016.

Around 500 travel agents in Australia and New Zealand took part in the program which aims to educate consultants on Eurostar’s network and services.

For her efforts, Ronda has won a high tea at Melbourne’s Windsor Hotel with five friends.

Elke Baden from helloworld Eastgardens secured second prize, six bottles of champagne, and Maxine McNutly from Student Flights Bond University won a Belgium-themed goodie bag packed with a waffle maker, beer and some delicious chocolates.

All three winners achieved a perfect score in the training module, with final placings based on their respective answers to a creative question.

## WIN MARK CARTER’S NEW BOOK

This week *Travel Daily* and Mark Carter are giving five lucky readers the chance to win an autographed copy of his newly published book, *Ignite Your Potential*.

*Ignite Your Potential* is a development book that offers practical advice through a combination of memoir, emotional intelligence and practical tips from a variety of programs and accredited models. Each chapter centres on a theme of personal improvement, through insight or entertaining story, that is then summarised in three quick tips. These can be applied to all areas of life but geared more towards peak



performance, personal development and business improvement. The book has been beautifully illustrated with a bespoke set of 25 pieces brought to life by artist Deborah Gillham.

To win, simply be the first person to send through the correct answer to the question below to [markcarter@traveldaily.com.au](mailto:markcarter@traveldaily.com.au)

What is the name of Mark Carter’s bespoke Sales Training Program found in the development programs of his services?

Hint! Visit [markcarter.com.au](http://markcarter.com.au)

## TNZ appoints new ceo

**TOURISM** New Zealand today announced Stephen England-Hall as its new chief executive officer.

England-Hall is currently the chief executive at Loyalty New Zealand, a position he has held for three years.

Prior to Loyalty New Zealand, England-Hall was chief marketing officer with Syncape Corporation and ceo for Tourism NZ’s global media agency, Razorfish.

Tourism New Zealand chair Kerry Prendergast this morning said “Stephen will be stepping into the organisation at a time of significant growth and success”.

Based in Auckland, he will begin in the role in early Apr 2017.

## DOT dismisses QF/AA

**THE** Joint Application of Qantas and American Airlines seeking antitrust immunity to operate an alliance between North America and Australia/NZ was dismissed by the US Dept of Transportation on Fri, with the docket now closed after the airlines elected to not move forward with the pact.

## SALES COORDINATOR

Globus family of brands is seeking a full-time, experienced Sales Coordinator. The Sales Coordinator is responsible for the development of sales from targeted agencies in the allocated territory to assist a positive overall level of sales growth.

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### COULD THIS BE YOU?

To apply, forward your CV & covering letter to [recruitment@globusfamily.com.au](mailto:recruitment@globusfamily.com.au) with the position title in the subject line by Thursday 22 December, 2016

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### Thailand visa entry

**THAILAND** has temporarily waived fees for single entry tourist visas obtained through the Canberra embassy and Australian consulates, until 28 Feb.

The Thai Government has also reduced visa-on-arrival fees from THB2,000 to THB1,000 over the same period.

### Byron Bay bed tax

**THE** Accommodation Association of Australia (AAoA) has warned against proposals for a bed tax in Byron Bay, saying such a move could drive tourists to other coastal destinations.

Byron Shire Mayor Simon Richardson has reportedly backed a tax as a "no brainer".

But AAA chief executive Richard Munro told the ABC introducing a local levy would risk "cooking the golden goose."

### NYC arrival record

**NEW** York City has set a new record for tourist arrivals, breaking the 60 million visitor barrier for the first time.

Mayor Bill de Blasio said the city would welcome 60.3 million visitors by year's end, 600,000 more than forecast and 1.8 million more than 2015.

The result caps off seven years of tourism growth for New York.

### BA Xmas strikes

**BRITISH** Airways plans to operate a full schedule on Christmas Day and Boxing Day, despite a strike threat from cabin crew union Unite (**TD** Fri).

The airline says it has reviewed its contingency plans in light of the industrial action, affecting one of its five cabin crew fleets, and that it remains committed to finding a solution.

### Cockle Bay bulldozed

**SYDNEY'S** waterfront Cockle Bay Wharf precinct will be demolished to make way for a 235m tower and retail complex under the latest redevelopment plans for Darling Harbour.

An application lodged with the NSW Department of Planning proposes new buildings offering restaurants, bars, shopping outlets and rooftop public spaces.

The plan would 'vastly improve' pedestrian access and connectivity with neighbouring areas including the western CBD, the application says, with a land bridge to cover the existing Western Distributor motorway.

The site is one of several marked for redevelopment around Darling Harbour.

### Canada arrivals up

**CANADA'S** surging tourism figures continued in Oct, with non-US arrivals up 21% over the same month last year.

Australian arrivals for the month rose 26% to 20,978, and were up 14% in the first 10 months of the year to 285,616, according to the latest statistics released by Destination Canada.

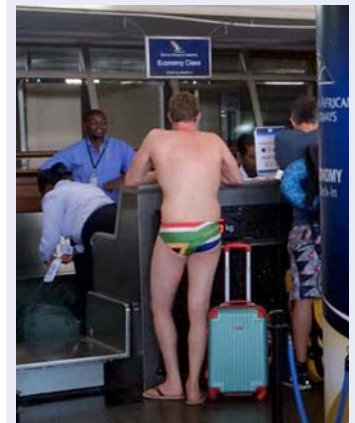
Global arrivals, excluding the US, jumped 13% in the Jan-Oct period, reaching 5.385 million.



## Window Seat

**HOW** casual is too casual?

If you've ever winced at the standard of dress among your fellow air travellers, consider the outfit worn by South African flyer Greig Bannatyne, **pictured**.



Bannatyne turned up for his recent South African Airways flight from Malawi to Johannesburg dressed only in his Speedos and thongs.

After initially being turned away, he was eventually allowed to board after explaining he'd been caught without clothes after transferring direct to the airport from a charity swimming event at Lake Malawi.

## 18 in the bed & the little one said...



**UNITED** Airlines and the Mexican beach destination of Los Cabos recently hosted a group of 16 travel agents from Helloworld branded and affiliate stores.

Staying at the private enclave of the Sheraton Hacienda Hotel, the group was able to get an insight into why TripAdvisor recently named Los Cabos one of its top 'destinations on the rise'.

The agents learned how to make fresh tortillas, salsas and other Baja Californian cuisine at the Huerta Los Tamarindos organic farm, and watched the

sun go down from the Sunset of Mona Lisa restaurant.

They had a chance to experience a natural aquarium while snorkelling at Chileno Bay and Santa Maria, then explored the charming colonial town of San Jose where they sampled the local boutiques and galleries.

Dinner at San Jose's La Lupita offered a taste of tacos, burritos and tostadas, while on a site inspection at the Grand Solmar Resort the group was welcomed with an Australian flag created from coloured sand, **pictured**.

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## DL/AS c'share shelved

**DELTA** Air Lines will terminate its codeshare arrangement with Alaska Airlines effective 01 May as a result of the Seattle-based carrier's merger with Virgin America, however an interline deal will remain in place.

Other changes will see the cessation of the earn and redeem frequent flyer scheme on Delta miles or Mileage Plan programs, taking effect after 30 Apr.

**MEANWHILE**, Alaska Airlines has announced enhancements to its Mileage Plan scheme, reducing the number of "starting price" miles from 7,500 to 5,000.

For full details, [CLICK HERE](#).

## Tamworth Mercure

**ACCORHOTELS'** 52-room newbuild Mercure Tamworth will welcome guests from Fri.

Located at West Tamworth Leagues Club, the property has a special opening rate of \$169 per night including wi-fi.

## Luxperience pop-up

**LUXPERIENCE** has announced Zurich as the destination for its annual pop-up event in 2017.

Each year Luxperience hosts an exhibition in a global luxury destination ahead of its travel trade forum held annually in Sydney each Sep.

'Elite' Int'l buyers from around Europe and Asia will gather for the two day event on 24 & 25 Apr at the Atlantis by Giardino.

## AA e-ciggie plane fire

**AN AMERICAN** Airlines flight from Dallas to Indianapolis was forced to make an emergency landing in Arkansas last week after a passenger's e-cigarette started a "small fire".

The American carrier said none of the 137 passengers or five crew members on board were injured with crew members "quickly extinguishing the fire".

The FAA will investigate the incident.



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## Variety competition winner



**LISA** McCracken of Travel on Crown was the "ecstatic" winner of a Glories of Spain and Portugal cruise on *MS Panorama II*.

The prize was given as part of **Travel Daily's** Nov competition in conjunction with Variety Cruises and Discover the World.

The lucky trip winner McCracken is **pictured** above being presented with her prize at her office from Discover the World's sales exec, Marilu Vitale. Congratulations! Enjoy your fabulous yachting experience in Europe.

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Look Forward

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## Malaysia Airlines hosts trade



**MALAYSIA** Airlines hosted a trade event in Melbourne last week, treating guests to cocktails and canapés on a rooftop terrace in the centre of town.

During the evening, the carrier's sales manager, Felicity Allan, announced strong results for the third quarter, with a significant increase in load factors across the network and market share on the London route.

Plans for 2017 were also discussed including expansion in China, a switch to Amadeus and the arrival of A350s into the fleet all on the horizon.

**Pictured** above enjoying the trade event in Melbourne are Chris Malina, STA Travel; Paul Nethercott, ATPI Voyager; Felicity Allan, MH and Andrew Macfarlane, Magellan.

## A330neo delayed

**AIRBUS** Group has reportedly delayed delivery plans for its long-range A330neo aircraft.

TAP Portugal chief executive Fernando Pinto told *The Wall Street Journal* the carrier's first A330neo plane wouldn't arrive until Mar 2018, despite promising it would be delivered by the end of next year.



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Explore the new Lizard Island in the December issue of *travelBulletin*.

**CLICK HERE** to read *travelBulletin*



©Delaware North

## StayWell Thai Regis

**STAYWELL** Hospitality Group has signed an agreement with Singh Group of Companies to open Thailand's first Regis hotel, the Park Regis Pranburi.

StayWell Hospitality Group ceo Simon Wan said the opening of another Asian-based Park Regis hotel was "an exciting yet equally strategic move for the group".

Construction on the 136-room hotel in Thailand's north Pranburi area is due to be completed in the second half of 2019.

## Greece Med brox

**GREECE** Med Travel has released its 2017 Arabian Peninsula brochure detailing Dubai, Abu Dhabi, Oman & Qatar.

Inside are recommended hotels, tours, tickets to major attractions as well as new special packages combining transfers, accommodation and tours.

**CLICK HERE** to download the new program.

## Pichler's succession

**AIRBERLIN** has confirmed that Thomas Winkelmann will succeed Stefan Pichler as the airlines' ceo of two years, effective 01 Feb.

Pichler, who was previously the head of Fiji Airways, "decided to leave the company after working for two years on the strategic turnaround of the group," the German carrier said on Sun.

Winkelmann has over 18 years experience in the airline industry, including a nine-year stint at Lufthansa's low-cost subsidiary Germanwings & most recently as ceo of Lufthansa Hub in Munich.

## Crawford to AirAsia

**FORMER** THAI Airways corporate sales executive Brad Crawford has joined AirAsia as its new sales manager for Victoria and Western Australia.

Crawford has close to 25 years' industry experience, with prior roles at Virgin Blue, Bentours, Air Canada & 10 years in retail travel.

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# Agents taste superstar life in Switzerland

TEN lucky agents from Australia and New Zealand have recently been treated to the superstar life in Switzerland after completing and out-performing others in the 2016 Swiss Travel Pass SuperStar Program. A joint initiative between the Swiss Travel System, Rail Europe and Switzerland Tourism, the program equips agents with information and updates on the use and benefits of the Swiss Travel Pass.

On the seven-day famil to Switzerland hosted by the three partners and guided by Ingrid Kocijan, Commercial Director of Rail Plus, a Rail Europe company, the group was introduced to the many peaks, perks and quirks of Switzerland.

Highlights included visiting Zurich, Basel, Bern, Montreux, Interlaken, Jungfrauoch - Top of Europe, Mt Pilatus and Luzern; and getting between these destinations via some unforgettable scenic train rides including the GoldenPass Line, Jungfrau Railways and the Mt Pilatus Cableway.

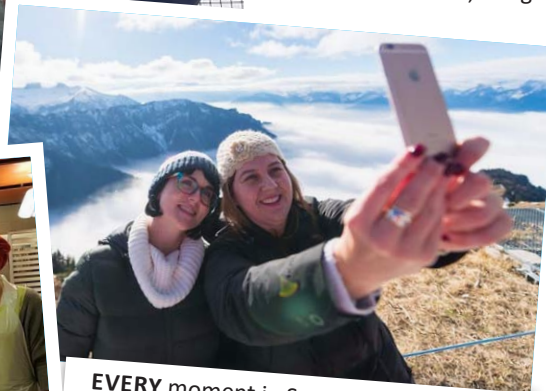
The agents indulged their senses in all things Christmasy at the markets before visiting Santa Claus' house in Rocher-de-Naye and the Charlie Chaplin Museum in Vevey; and fuelled up on local delicacies including the Swiss cheese fondue and mulled wine.

Along with the company of Mark Wettstein, Director of Switzerland Tourism AU&NZ, the group also enjoyed the Onion Market in Bern, a traditional folk festival where more than 50 tonnes of onion woven into braids, fresh veggies, art & craft occupy the stalls. Another major highlight on the trip was meeting and dining with other Swiss Travel Pass SuperStars from around the world at the Gala dinner held at the stunning Chillon Castle on the shores of Lake Geneva.

Participating agents included Kalinda Franklin from Qantas Holidays; Angela Kaluzyn from Skilled Travel; Janine Mallon from The Travel Brokers; Jennifer Mikkelsen from Travel Counsellors; Brianna Rotteveel from Rail Plus; Selese Rowe from You Travel; Annwen Rowe and Evaldas Savickas from Flight Centre; Kathy Thomaidis from MTA Travel and Andrew Webber from Discovery Travel Centre.



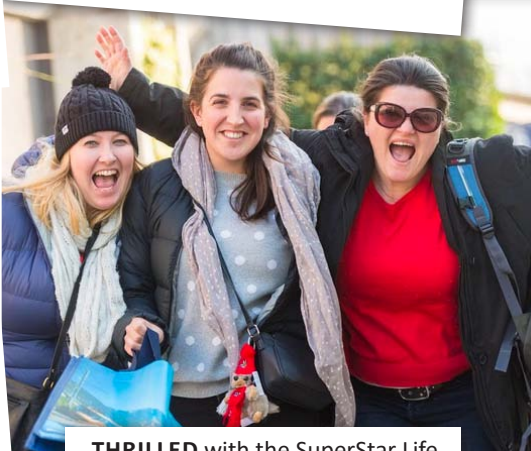
**A CHEER** from atop Jungfrauoch.



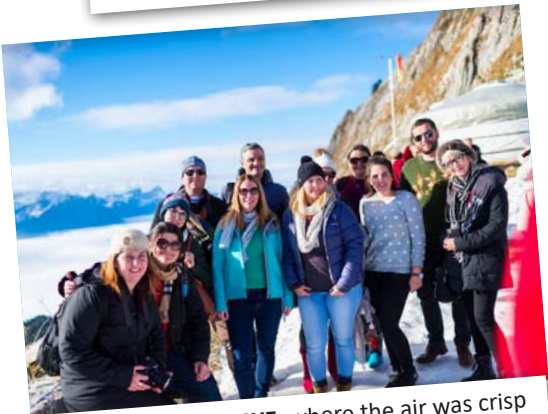
**EVERY** moment in Switzerland is a Swiss Selfie moment!



**CHOCOLATIERS** in the making!



**THRILLED** with the SuperStar Life in Switzerland.



**AT ROCHER-DE-NAYE**, where the air was crisp and Santa awaited!



**THE** group taking in the panoramic views from the Top of Europe at Jungfrauoch.



**A JOYOUS** moment while meeting Santa at his house in Rocher-de-Naye.



**THE** agents joined other Swiss Travel Pass SuperStars from India, China, South East Asia, the Gulf countries and Brazil on Rocher-de-Naye.





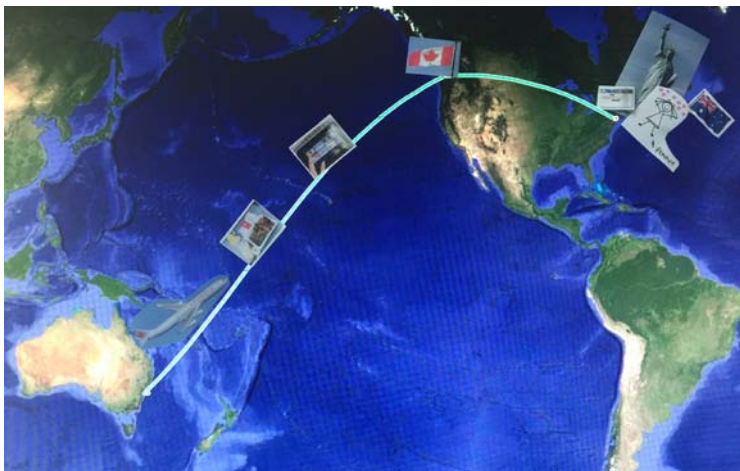
**TO ALL** the loyal *Travel Daily* readers I would like to say thank you for all your messages of support and in some cases encouragement to reconsider some topics that I have written about this year, as 2016 comes to an end.

It has been a year of ups and downs and some very interesting developments across the travel industry. There is never a dull moment in the life of AFTA and ATAS and the determination of so many travel agents to just get better at what they do every day and defy the disrupters who want to cause trouble in this industry is encouraging. It is what makes doing this job so exciting every single day.

So to everyone that reads this column have a wonderful, safe, family and friends-filled Christmas and holiday season and I hope that 2017 will be our best year on record. For me personally, 2017 marks a watershed moment. It will be the year in which I will have served AFTA for a decade. It is hard to imagine that 10 years will have passed by and so many things have changed within the travel industry, but in fact the people just keep on getting stronger and better and more determined to make the industry a better place to work and an industry that people want to be a part of. I am privileged to hold the chief executive role at AFTA. I love every minute of every day and can't wait to see what we can do to deliver change, be ahead of the game and be a part of this exciting industry, the travel industry, in 2017.

I will, like I am sure many will be, taking some down time over the Christmas period. A domestic holiday for me this year, which of course my friends in Canberra and Queensland will be happy about. I hope for all those in the industry that work so hard you also get to enjoy some down time. I am sure we will all need it as next year is shaping up to be a big one. So to all rejuvenate, reenergise, reconnect and relax and I hope Santa brings you everything you might ask for. Merry Christmas and a very happy New Year for 2017.

## And the entries keep comin'...



**LADIES** and gentlemen, *Travel Daily* has received its first collage!

The creative entry pictured comes to us from Travel & Cruise Wangaratta's Penny Bennett, who mapped out a route to get herself from Australia to Canada and NYC.

Penny's entry is proof that

you don't need to know how to use Photoshop or another fancy image manipulating software to enter Air Canada's Christmas competition - just a bit of creativity and little (manual) cutting and pasting still goes a long way.

Interested in entering? There's still time, for details **see right**.

*Travel Daily* is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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## Six Flags to Zhejiang

**SIX** Flags Entertainment Corporation and Riverside Investment Group Co have announced they will build a new water park adjacent to the Six Flags-branded theme park in China's Zhejiang province.

Six Flags Hurricane Harbor will feature thrilling water slides, a wave pool, a lazy river and a children's water play area.

Six Flags Zhejiang which is already under construction and Six Flags Hurricane Harbor water park are both expected to open in 2019.

## Mantra Ekka partner

**MANTRA** Group has become the official accommodation partner of the annual Royal Queensland Show, Ekka.

The pact will see Mantra help entice more visitors to the Brisbane event through joint campaigns, cross-promotion and social media.

## MCEC appointment

**MELBOURNE** Convention and Exhibition Centre has named Rick Aylett as its new senior manager of operations, commencing in the role on 18 Jan.

Aylett was most recently group gm of operations at the Atlantic Group, with his career spanning a number of venue and event operation roles, including the ICC Cricket World Cup, Delaware North, Spotless and the AFL.

## QR direct to Tbilisi

**QATAR** Airways launched direct flights from Doha to Tbilisi, Georgia over the weekend.

The service will now operate four times weekly on board an Airbus A320.



## *Tis the season to be creative* Win tickets to New York with Air Canada

This month *Travel Daily* and Air Canada are giving readers the chance to win two Economy Class return tickets from BNE/SYD to New York (EWR) and two CityPASSes for NY attractions from NYC & Company.



To win, submit a photo, meme or similar which combines Air Canada with a Canadian and New York theme, showcasing "Air Canada's Canadian connection to NYC via Vancouver". Send your entries to [aircanada@traveldaily.com.au](mailto:aircanada@traveldaily.com.au)



TERMS AND CONDITIONS APPLY



*Working in partnership with the Australian Travel Industry*

### Homeworking Travel Consultant

Nation Wide, Base Salary + Uncapped Earnings, Ref: 2531S23

Working in the comfort of your home office. My client is an established online cruise agency looking to tap into the homeworking market whilst paying a competitive base salary & uncapped commission structure. Working Mon to Fri and 1 in every 3rd Saturday, this is a great opportunity to have majority of your weekends back! This is an extremely busy role with more than enough enquiries to keep the income coming in. This position will suit someone looking for that something different!

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### High End Travel Consultant

Sydney, Package to \$60k + Commission, Ref: 2639SO23

This fantastic agency is looking for a new team member to join this successful travel agency. This opportunity offers great work/life balance & the future career prospects. Leave the daily grind of the city commute & work close to home. A great mix of new & return high-end business will keep you busy throughout the day. You must have a minimum of 2 years consulting in high end travel & the drive to be successful. If this sounds like you please apply & reap the rewards in this new travel role.

For more information please call Sasha on (02) 9113 7272 or click [APPLY](#) now.

### Scandinavia Travel Specialist

Melbourne, Competitive Salary, Ref: 2637KF2

Are you an experienced consultant with excellent customer service skills? Have you sold flights, accommodation and land arrangements specifically focusing on the Scandinavia region? Can you look after your clients and ensure they are offered excellent service on their booking enquiries? I want to hear from experienced Travel Consultants today! You must have experience working in a busy environment, enjoy working to targets and love to provide effective and efficient service.

For more information please call Katie on (03) 9988 0616 or click [APPLY](#) now.

### Travel & Cruise Consultant

Adelaide, \$45-50k OTE, Ref:2559HC1

Do you have the gift of travel sales? If you have proven retail sales experience and can manage complex itineraries then you must apply now. You will be working towards targets and aiming to earn lucrative quarterly commissions in return for a career within a supportive and friendly environment. You will be highly experienced within the travel industry, have GDS skills and have proven sales results. Long term career progression, a great salary & an amazing team are perks to this role.

For more information please call Hannah on (08) 6365 4313 or click [APPLY](#) now.

### Travel Sales Consultant

Gold Coast, \$40-60k + Incentives, Ref: 2635CN1

Step into the office and say goodbye to face to face travel sales. You are booking holidays for existing & warm customers that get added bonuses by using packages on offer with this business. Working in the international department, selling international travel packages, using a GDS to book flights ,up & cross selling products & earn even more monetary bonuses . Experience in the travel industry as a travel is a must. An attractive package and long term career are perks to this role.

For more information please call Chandini on (07) 3123 6107 or click [APPLY](#) now.

### Domestic Corporate Travel Consultant

Sydney, Up to \$64k + Super, Ref: 2438PE1

Do you want to work for a corporate and leisure travel management company that seeks to provide genuine best-of-class personal service? My clients are seeking an experienced corporate travel Specialist to join them. You will be awarded with a portfolio of dedicated accounts. Not only will you have the time to build rapport & nurture your clients, but you will enjoy being part of this energetic, passionate & caring team. You will be valued & respected as well as being rewarded for your work.

For more information please call Paul on (02) 9113 7272 or click [APPLY](#) now.

### Corporate Travel BDM

Melbourne, \$80-90k + Uncapped Commission, Ref: 2623HC1

As a Corporate Travel Business Development Manager, your primary focus is to use your relationship building skills and the unique product and service offering for client acquisition. You will be a proactive go-getter that won't let anything get in the way of your success. Networking is second nature as you believe that in every conversation is a new opportunity. Targeting large market clients within this national travel management company this is the next step in your corporate travel career!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### Corporate Travel Consultant

Perth, Attractive Salary Package, Ref: 2568KF1

Do you have previous Corporate Travel experience, solid fare knowledge and use of a GDS and want to work for a leading Boutique Corporate Travel company? Looking for your next step in travel this is the perfect role. This Perth based TMC is seeking an experienced corporate travel consultant. This is a varied and exciting role. If you are driven and love working within the travel industry, delivering outstanding customer service in a boutique office environment this is the role for you!

For more information please call Katie on (08) 6365 4313 or click [APPLY](#) now.



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online... on mobile... in branch