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# Travel Daily

First with the news

Monday 1st February 2016

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## Yupp Travel out of ATAS

AFTA has reacted swiftly to revelations that fledgling agency Yupp Travel is associated with the former directors of the collapsed Value World Travel (TD Fri), this morning confirming the company's ATAS accreditation had been cancelled immediately.

AFTA ceo Jayson Westbury told *Travel Daily* the move was a

result of "important information that was not disclosed at the time of application."

"After a review of the new information obtained by AFTA, it was found that Yupp Travel Pty Ltd does not meet the required criteria to be ATAS accredited," a statement issued by AFTA this morning confirmed.

Last Fri, *TD* exclusively revealed the common links between Yupp and Value World Travel, which collapsed in Nov leaving millions of dollars in debts.

It is understood a number of industry suppliers were in the process of setting up accounts for Yupp Travel based on its ATAS accreditation, which has now been withdrawn.

### RCL cruise incentive

**ROYAL** Caribbean International, Celebrity Cruises and Azamara Club Cruises have today launched a "Colossal Europe Incentive", with bonus commission on offer for bookings on all 2016 Europe sailings on all three lines.

There are also prizes of three European cruises including Singapore Airlines flights - see the cover page for details.

### Big queues at expo

**LAST** weekend's Flight Centre travel expo in Sydney drew a strong response, with long queues of consumers and significant interest in the wide array of travel product on show.

*Travel Daily* was there along with a host of industry suppliers - see **page six** for all the pics.

### Today's issue of TD

*Travel Daily* today has seven pages of news and photos, a front cover wrap for **Royal Caribbean Cruise Lines** plus a full page from: (**click**)

- AA Appointments jobs

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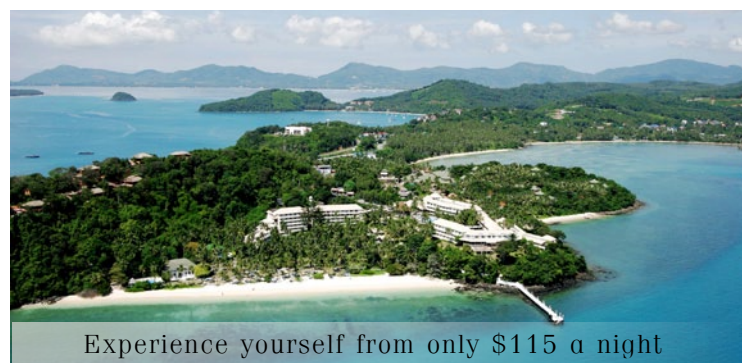
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# Travel Daily

First with the news

Monday 1st February 2016



[CLICK HERE TO DISCOVER MORE](#)

## Azure godmother

**AUSSIE** performer and writer Jean Kittson has been named as Godmother to Scenic's maiden river cruise ship on Portugal's Douro River, *Scenic Azure*, with a christening ceremony for the 96-passenger ship in Apr.

## New era for Helloworld

**ANDREW** Burnes, who formally took over as ceo of Helloworld today following approval of the merger with the AOT Group (**TD** 22 Jan), says he has a "fundamental belief in the future of these two businesses".

In an ASX statement issued this morning, he said the merger is an exciting opportunity to integrate Helloworld and AOT, highlighting all parts of the operation including "our franchisee and buying group networks, our wholesale and inbound operations and our corporate TMC business."

"I look forward to leading the Helloworld Group and to driving its potential and future success".

The update confirms that as ceo

Burnes will have a remuneration package of \$475,000 per annum, while his wife Cinzia, who becomes Executive Director of Helloworld and Group Managing Director of the AOT Group's existing inbound, wholesale and accommodation broking businesses, will also be paid \$475,000 annually.

Both now hold more than 12 million Helloworld shares each, as well as having a beneficial interest in 18.5 million shares held by The Burnes Group Pty Ltd.

The company intends to now appoint a new independent chairman and an additional independent non-executive director, with the search for both roles said to be "well advanced".

## UA launching SFO/SIN

**UNITED** Airlines will introduce new non-stop daily services from San Francisco to Singapore using Boeing 787-9s, effective 01 Jun.

Subject to regulatory approval, the service will be the first of its kind linking SFO and Singapore.

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## New Pinpoint options

**PINPOINT** Travel Group is continuing to ramp up its global product portfolio in the absence of the now defunct Creative Holidays, announcing on Fri a new suite of options.

New products are available across Europe, including Greece, Turkey, Austria, Germany, Belgium, Poland, Finland, Croatia, Portugal, Czech Republic, the Netherlands, Switzerland, Norway, Sweden and Denmark.

Pinpoint has also doubled its presence in Rome, Dublin, London & Paris and has fresh options in Dubai, Abu Dhabi, Vietnam, Thailand, China and Hong Kong.

## NTIA - nominate now!

**AFTA** this morning formally opened nominations for the 2016 National Travel Industry Awards (**TD** breaking news), which this year are set to be more hotly contested than ever.


There are 37 categories overall and once again travel agents are invited to nominate their favourite suppliers, while suppliers are urged to nominate in the travel agent categories.

Nominations are open until 5pm AEDT on Fri 26 Feb 2016.


[Agents nominate suppliers](#)

[Suppliers nominate agents](#)

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First with the news

Monday 1st February 2016



## BYOjet TTV cracks \$100m

**BYOJET** has confirmed a 10.15% lift in TTV for the twelve months to 31 Dec, with turnover of more than \$100 million for the year according to an ASX update issued last Fri.

The former Helloworld affiliate, which has been 70% acquired by Flight Centre (**TD** 21 Dec), has now directly integrated Tiger Airways into its travel booking platform, and has also launched a new VIP rewards program, "offering customers extensive ongoing benefits and tiered status levels for returning customers".

CEO Lenny Padowitz said he believes the partnership with Flight Centre will strengthen the business by providing improved buying power through Flight Centre-negotiated fares.

He also expects improved efficiency and margins as well as "a number of synergies across the group".

The update confirmed that there are now 44 live sites for BYOjet's JETMAX white label program, with a further two agencies in the process of being commissioned and another 71 in contractual negotiations.

### Top End funding

**SIX** tourism projects in the Top End will share over \$420,000 under the Country Liberal Govt's \$4.75m Tourism Infrastructure Development Fund.

Beneficiaries include Outback Floatplane Adventures who will inject their \$100,000 grant into site preparation for a boutique resort and Crocodylus Park which will plough funding into a large cat exhibit and waterfall feature.

## AA/DL/UA cry foul of falling int'l traffic

**THE** Partnership for Open & Fair Skies (made up of American Airlines, Delta Air Lines and United Airlines) has blasted Gulf carriers Emirates, Etihad Airways & Qatar Airways for taking international business away from US carriers out of Orlando, San Francisco and Chicago.

The group, which is lobbying to wind back the operation of Gulf carriers into the USA, last week cited sharp drops in patronage on overseas routes from MCO, SFO & ORD by AA/DL/UA and their respective joint venture partners.

According to an analysis of the booking data from the three cities, passenger bookings for int'l itineraries on US carriers slumped 13.3% in MCO, 13.1% in San Francisco and 8.8% in Chicago.

## QF, Vodafone deal

**QANTAS** Frequent Flyers can now earn up to 15,000 Qantas Points by connecting, renewing or upgrading online to a new two year Qantas Red plan with Vodafone, under a new venture - see [www.qantas.com/vodafone](http://www.qantas.com/vodafone).



## Window Seat

**YOU'VE** got to hand it to Dubai architects for their ingenuity in design for a new library that is set to be built in the emirate.

What's likely to drive more than the usual book-worm traffic through the doors of 66,000m<sup>2</sup> Sheikh Mohammed Bin Rashid Library is its shape.

The structure will be the shape of a gigantic open book (**pictured**), debuting in 2017.

Located in Al Jaddaf, adjacent to Dubai Festival City, the library will not only be the home of "one million int'l dedicated books", it will offer a stage, cinema, visual & auditory library.

To cater for the walker-by market, there will also be a section for "visitors and tourists".



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Monday 1st February 2016

## Dubai visits surge 7%

**OVERNIGHT** visitor numbers to Dubai increased 7.5% year-on-year to 14.2 million in 2015, making the emirate the world's fourth most visited city in the world, Dubai Tourism reports.

The increase was double the United Nations World Travel Organisation's projected 3-4% global travel growth rate.

In order to achieve Dubai's long-term goal of reaching 20 million visitors per year by 2020, the emirate must deliver a threshold 7-8% annual growth consistently, said Dubai Tourism director general Helal Saeed Almarri.

## KC/HX codesharing

**AIR** Astana has signed a new codeshare agreement with Hong Kong Airlines, expanding the European airline's network in China, Indonesia, Japan, Taiwan and Vietnam.

KC operates twice weekly flights between Almaty and Hong Kong.

## NT targets Bali visitor

**A NEW** campaign aiming to tempt European holidaymakers to tack on a Darwin visit to their Bali trip has been launched by the Northern Territory Govt.

The 'add on Darwin' promo is particularly geared towards the backpacker market.

"Bali is right on Darwin's doorstep and attracts over 400,000 European visitors each year, yet our research shows these holidaymakers are unaware Darwin is just a two and a half hour plane ride away," NT Chief Minister and Tourism Minister Adam Giles commented.

"Our new advertising campaign will target these travellers by showing them just how close Darwin is to Bali and entice them here with affordable air fares starting at 89 pounds," he added.

Research undertaken by Tourism NT found 1/4 of a sample audience of 4,500 int'l travellers said they would consider tagging on a flight to Darwin from Bali.

## WE'RE MOVING

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AIRLINES

## Air Canada comp winner!



**THE** results are in! Air Canada has announced the winner of Dec's Christmas photo comp run exclusively in **Travel Daily** as Alex Lee from Travel & Cruise Bright.

Air Canada said: "The standard of entries was outstanding, with many readers proving incredibly adept at creating images that

cleverly brought together the key elements of Christmas, Air Canada and **Travel Daily**.

"On this occasion however, we have chosen someone who eschewed Photoshop for an 'old-school' approach that took admirable effort and some unusual teamwork."

"Alex Lee found an aircraft, rebadged it with Air Canada livery & dressed up in the Dec heat in a Santa outfit, ski goggles and skis.

"To top it all off, she created a classic Canadian dog sled using two (possibly reluctant) hounds sporting reindeer antlers. Good effort!"

For her effort, Alex has won two round-trip tickets to Vancouver, courtesy of Air Canada.

## Elizabeth Quay open

**THE** Western Australian govt officially opened Elizabeth Quay in Perth on Fri, reconnecting the Swan River to the city.

"This project fundamentally changes the face of Perth; it connects us to the Swan River and provides a huge boost to the vitality of our city," WA Premier Colin Barnett said.

The precinct will be home to the 204 room Ritz-Carlton, which is earmarked to open in

To mark the opening, Elizabeth Quay will be the focal point of three weeks of celebrations, including a laser, light and water show every night until 21 Feb.

See [www.elizabethquay.com.au](http://www.elizabethquay.com.au).


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Monday 1st Feb 2016

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This week, Travel Daily and Sonoma County are giving travel agents the chance to win a bottle of sparkling Sonoma County wine each day.

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of stunning Pacific Coast, farm-to-table restaurants, rivers to kayak or float down, redwood forests to explore, shops and galleries that entice, and hiking and biking trails that meander over oak-covered hills, Sonoma Wine Country beckons the adventurous, the curious, and the lovers of the laid-back Northern California lifestyle. Visit [www.sonomacounty.com](http://www.sonomacounty.com).

To win, be the first agent to send the correct answer to the following question to

[sonoma@traveldaily.com.au](mailto:sonoma@traveldaily.com.au)

Sonoma County's website now features a new 'Sonoma County Social Hub' showcasing amazing pictures and videos. If you want to be featured what # and tag should you use on Instagram?

Need a hint? [CLICK HERE](#).

## Belmond local PR

**BELMOND** has appointed Middleton, Manning & Company as their PR reps in Australia.

MM&Co specialises in luxury hotel brands and has worked with Shangri-La Hotels and Resorts, Four Seasons Resorts & InterContinental Hotels Group.

## Tiger's insurance misleading

AN ASIC investigation has found Tigerair Australia made misleading statements promoting ACE Insurance's Tigerinsure travel insurance policies on its website.

The site claimed the insurance policies covered flight cancellation and amendment, loss of deposits and cancellation charges, when they excluded cover for Tigerair's delays, cancellation or rescheduling.

Tigerair has since taken down the misleading statements, but CHOICE is warning consumers not to "be tricked by the airlines' one-size-fits-all travel insurance".

## ANA orders A380s

JAPAN'S ANA Holding has inked a deal for three Airbus A380s, set to come online from 2019 with a capacity of over 500 passengers.

ANA intends on using the A380 on the Honolulu route.

## Eurail bonus days

INTERNATIONAL Rail is offering up to five free travel days on select Eurail passes booked by 30 Apr.

When booking a 15-day, 21-day or one month Eurail Global Continuous Pass, customers will receive two, three and five days of free travel respectively.

Up to two days free travel is available on the Eurail Global Flexi Pass - call 1300 387 245.

## Sydney Sings festival

A NEW festival, Sydney Sings will see local and international choirs, chamber groups and soloists perform live at venues across Sydney.

Secured by DNSW, the event is expected to attract more than 11,000 visitors and deliver \$5m in visitor expenditure for NSW.

Sydney Sings will be held 28 Jul-07 Aug.

CHOICE spokesperson Tom Godfrey says "given it would take the average reader over an hour to digest a 15,000 word travel insurance PDS, it's impossible to know where you stand before an airline's 10 minute flight payment screen times out."



## Emerald Belle set back

A FIRE has caused "significant" damage to Emerald Waterways' newest ship, *Emerald Belle*, while under construction in the Den Breejen Shipyard in the Netherlands (pictured).

Scenic Group chairman Glen Moroney said: "Despite the efforts of firefighters, who were quickly at the scene, the damage

## Excite USA giveaway

EXCITE Holidays has launched a campaign giving agents a chance to win multiple trips to the USA.

Every fortnight throughout the "Live Like a Local" promotion, a new location will be announced with agents given the chance to win a trip to that destination by booking through Excite Holidays.

is significant".

*Belle* was due to begin service in Apr, with Evergreen reviewing if bookings on the ship will be moved onto similar departures on other Emerald Waterways ships or possibly on a vessel operated by sister company, Scenic.

Agents with bookings will be notified over the next 48 hours.



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# Consumers line up for Flight Centre deals

Monday 1st Feb 2016

THE coming months are likely to be strong for the Australian travel industry, if the crowds at last weekend's Flight Centre Travel Expo in Sydney are any indication.

The show at Sydney Olympic Park attracted hordes of visitors, eager to find out about what was on offer from a plethora of suppliers including airlines, tour

operators, cruise lines and more - and there were hundreds of consultants on hand to take bookings.

**Travel Daily** was there too and snapped these photos on the show floor, with many more online at [facebook.com/traveldaily](http://facebook.com/traveldaily).

**RIGHT:** Pamela Recchimuzzi from Flight Centre Group Travel wore a stunning wedding dress, and is pictured on the stand with Alina Sithideth.

**LEFT:** This year is the first time Trafalgar has had a separate stand for its Cost saver brand.

Michelle Suwidji of Escape Travel is pictured with Trafalgar md Matthew Cameron-Smith who quipped that this is the "value for money shot".



**RIGHT:** Louise Goddard from Emirates with Peter Douglas of the Globus Family of Brands.



**BELOW:** Winnie Guan and Owen Sillar of Qantas.



**BELOW LEFT:** Madeleine Rose from Flight Centre, Aaron Dodkin of On the Go Tours, and Liz Johnston, Buffalo Tours.



**LEFT:** Anna Hamilton and Josh Archbold from My Adventure Store.

**BELOW:** Liddy from the China National Tourist Office pandas to the crowds.



**BELOW:** The retro Top Deck Travel bus.



**ABOVE:** The Travel Corporation ceo John Veitch works the room.

**BELOW:** A flowery Daniel Fisher from the Cook Islands with Flight Centre's Toni Lau.



**ABOVE:** Ben O'Brien from Contiki grabs the cash for a client in the Student Flights money machine.





Monday 1st Feb 2016

## Self-drive earlybirds

**GLOBALCARS** is offering up to 13-days free on 21-day leases on about 117 different model vehicles during 2016, when booked before 29 Feb.

Also available is a 50% discount on pick-up and drop-off fee from dozens of depots - to book, visit [www.globalcars.com.au](http://www.globalcars.com.au).

## New Pandaw ship

**PANDAW'S** new ship, the *Yunnan Pandaw*, will cruise the same 14-night Vientiane to Jinghong (or vv) itinerary as *Laos Pandaw* from Sep.

*Yunnan Pandaw* will have 12 main deck and two upper deck staterooms and a dining room.

## Aussie-bound settle

**INTERNATIONAL** visitors to Sydney stay an average of 23.7 nights per visit, second to Bangkok, the MasterCard Asia Pacific Destination Index shows.

Aussie cities claimed four of the top 20 longest stay locations, with Melbourne in eighth place, closely followed by Brisbane at number nine and Perth at 13.

Bangkok also took the cake for total expenditure by international tourists at US\$15.2b, followed by Seoul at US\$14.4b and Singapore at US\$14.1b.

Sydney took out the 10th spot with US\$6b, while Melbourne was at 13th with US\$4.2b and Brisbane at 17th with US\$3.6.

## Hilton West Palm

**THE** 400-room Hilton West Palm Beach has opened in Florida, directly connected to The Palm Beach County Convention Center via an enclosed walkway.



Win a Hurtigruten cruise

This month, *Travel Daily*, BENTOURS and Hurtigruten are giving away a 12 day Hurtigruten 'Classic Coastal Voyage Return', in a private cabin for 2 people. The prize includes four onshore excursions provided per person, along with Full Board, valued at up to A\$10,000.

All you have to do to win this incredible prize is answer each daily question correctly and have the most creative answer to the final question. Send your entries to [bentours@traveldaily.com.au](mailto:bentours@traveldaily.com.au)



Q1. What is the name of the ship on the front cover of the BENTOURS 'Cruising & Expeditions' brochure?

*Travel Daily* is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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## Brochures

**WELCOME** to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



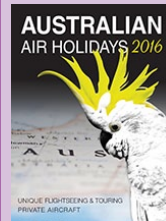
### Adventure World - Asia and India 2016/17

Adventure World has released its second 2016/17 standalone brochure as part of its move to revive the travel agent tools. The 2016/17 Asia and India program offers experiences in 25 countries across the continent covering Central, South and East Asia plus the Indian Subcontinent. Nine first-time destinations have been added including Uzbekistan, Kyrgyzstan and Turkmenistan and six new in-depth itinerary suggestions are included. Each itinerary can be tailor-made using easily mix and matched product.



### Qantas Holidays - Bali & Lombok 2016/17

New to this year's program is the luxury Alila Seminyak beachfront resort and the Kura Kura Bus, connecting popular tourist areas such as Kuta, Legian, Seminyak and Ubud. Suggested itineraries include the eight-day Luxury Balinese Escape, which starts in Denpasar and ventures to Seminyak and Jimbaran Bay. Other suggested itineraries include the six-day Bali for Families, venturing from Denpasar to Legian and eight-day Bali and Lombok Getaway in Denpasar, Seminyak and Lombok.



### Australian Air Holidays - 2016

Australian Air Holidays has released its whopping 140pg brochure offering "flightseeing" and ground touring holidays in private aircraft in remote areas of Australia. The brochure features 30 itineraries in over 70 destinations ranging from two- to 30-days, with highlights such as the Tamworth Music Festival, Bungle Bungle Range, a visit to the Tip of Australia, Uluru and Norfolk Island. The main aircraft used is the high wing Fokker 50, for up to 46 passengers.



### JC Holidays - Middle East and North Africa 2016/17

The new brochure from JC Holidays covers Middle East and North Africa, with the destinations of Morocco, United Arab Emirates, Israel, Jordan and Oman. JC Holidays offers flights, hotels, tours and transfers. Itineraries include the four-day Jordan Highlights Tour, with a visit to Mt Nebo, the Dead Sea and the Nabatean Red Rose city of Petra. The four-day Morocco Package ventures from Casablanca to Marrakech and includes a tour of Morocco and Marrakech, including the Koutoubia Mosque.



### Infinity Holidays - Canada 2016/17

This new brochure offers new Vancouver Foodie tours, a Victoria City Cycling Tour and The Adrenaline Combo adventure at Winsport Canada Olympic Park. There is a New Mini Stay departing from Calgary, Banff Winter Magic, which includes activities such as snowshoeing, sleigh rides and a wolfdogs tour. For those looking to experience the Northern Lights, there is a New Mini Stay in the Yukon section called "Discover Your Senses". There are also new Extended Tours, including the five-day Winter Adventure and the extensive 21-day Yukon & Alaska Full Circle Tour, which visits the Santa Claus House in the North Pole.





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**STRATEGIC GLOBAL ACCOUNT MANAGER -APAC**

**SYDNEY - SALARY PACKAGE \$100K PLUS BONUSES**

Manage a premium portfolio of key blue chip clients with the objective of growing revenues, increasing margins and retaining the business. You need a thorough knowledge of corporate travel as well as the professional communication & negotiation skills needed to deal with people at all levels up to Executives. Move to this global TMC who celebrates and rewards success and offer long term career development. Enquire today.

**NATIONAL TRAVEL COMPANY**

**LEISURE TRAVEL SUPERVISOR – HEAD OF LEISURE**

**MELBOURNE – SALARY PACKAGE TO \$80K (DOE) + \$\$ INC.**

This corporate travel company is seeking a competent leisure travel supervisor with a proven track record managing a team of senior leisure consultants. Working with this professional leisure team, you will be responsible for developing & driving the team to achieve results & maintain service levels, whilst remaining hands on consulting by appt only. Experience in a luxury high end leisure travel environment & solid management experience is essential.

**NEW TO THE AUSTRALIAN MARKET**

**OPERATIONS MANAGER – INBOUND TRAVEL**

**MELBOURNE – SALARY PKG TO \$75K (DOE) + BONUSES**

New to Melbourne, this Overseas Inbound Travel Company are seeking an Operations Manager to join their Management Team promoting Australia & New Zealand! Your role as Operations Manager is to ensure all operational business, sales & service delivery needs are met & opportunities for market share strategies are completed within professional & integrated means. Ensuring that all overseas & local offices deliver on all KPI requirements.

**\*NEW ROLE\* SUPPLIER DIRECT TO CORPORATE**

**TEAM LEADER – BUSINESS TEAM**

**SYDNEY – SALARY PACKAGE \$120K + BONUS**

This global travel industry supplier is looking for a talented corporate sales manager to lead a team, selling their direct product to the end user within the corporate space. Working alongside their consortia partners, your role will be to design and implement sales strategies and engage directly with corporates to sign preferred deals. Essentially you will have strong corporate business travel contacts and have led a sales team. Want to know more? Call us now.

**AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM**

[executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)

**NSW & ACT - 02 9231 2825**

**VIC, WA, SA & TAS - 03 9670 2577**

**QLD & NT - 07 3229 9600**

**FOR ALL THE BEST EXECUTIVE VACANCIES VISIT OUR WEBSITE [www.aaappointments.com.au](http://www.aaappointments.com.au)**