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# Travel Daily

First with the news

Tuesday 2nd February 2016

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## TTF: Axe backpacker tax

**THE** Tourism & Transport Forum Australia is lobbying support from the local tourism industry to protest the Federal Govt's plan to abolish the tax-free threshold for working holidaymakers from Jul.

CEO Margy Osmond expressed the TTF's outrage this afternoon, urging the industry to back a petition launched by the National Farmers' Federation today.

Osmond says removing the threshold is essentially imposing a \$540m tax on the backpacker market.

"Governments for many years have seen overseas backpackers as an easy mark for hiking visa fees and now we are seeing the

result of this greedy cash grab with a significant decline in backpackers visiting Australia, such as the number of Irish backpackers halving in the past three years," Osmond said.

The TTF chief argued the average eight month working holiday maker injects more than \$13,000 during their visit to Australian shores.

Osmond insisted backpackers are an "important part of the workforce mix for the tourism & hospitality sectors".

"Backpackers have the entire world to choose from for a working holiday and the Australian Govt's policy to slug them with \$540 million in a new backpacker tax is encouraging them to go elsewhere".

To show your support for the petition, **CLICK HERE**.

### Uniworld newbuild

**UNIWORLD** Boutique River Cruises will today announce the Mar 2017 debut of the *SS Joie de Vive*, which will sail on France's Seine River.

The 128-guest, 64-stateroom vessel will feature 10 suites, an infinity swimming pool, spa, fitness centre and even a dedicated wine tasting room.

More details in **Cruise Weekly**.

### Today's issue of TD

**Travel Daily** today has eight pages of news and photos, plus full pages from: (**click**)

- inPlace Recruitment
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[CLICK HERE for further details](#)

## Oceania, RSSC move

**OCEANIA** Cruises and Regent Seven Seas Cruises will join Norwegian Cruise Line at the firm's newly established NCLH Asia Pacific headquarters in Sydney by 31 Mar.

The move will see NCHL no longer represented by Wiltrans and the Cruise Office in Australia & Cruise Holidays in New Zealand.

Instead, the company is recruiting for "about a dozen" positions for the two brands in field sales and in the contact centre, Steve Odell, managing director NCHL Asia Pacific told **TD**.

"We've had representation since the company began but you never get a kind of full attack on the market unless you have your own office and your own dedicated people," Odell said.

Sales and call centre employees will be split up into contemporary and luxury brands, with back-office functions to be shared.

For more, see **Cruise Weekly**.

## Local Malindo call centre

**MALINDO** Air, the Malaysian airline which recently debuted non-stop flights from Perth, is stepping up its local presence with the establishment of a reservations centre in Australia.

The new facility is being managed by Airline Rep Services which is the GSA for Malindo Air in Australia and New Zealand.

Malindo head of sales & marketing, Luke Crawford, said the move shows the airline "understands the importance of local knowledge for the call centre team...but also illustrates how much it values the local trade partners".

The carrier's ceo Chandran Rama Muthy said he was confident that Malindo's concept of a full-service offering along with competitive fares "will entice frequent commuters between Australia and Malaysia".

The new call centre will be open 9am-5pm Perth time, and calls outside these hours will be diverted to Malindo's call centre in Malaysia.

Malindo launched in 2013 and offers more than 800 weekly flights across the region to India, Thailand, Sri Lanka, China, Thailand and Nepal as well as Australia.

## Tramada gateway

**TRAMADA** Systems has partnered with Mint Payments for the launch of an online payment gateway which eliminates manual credit card processing.

The enhancement is now available as part of the core product offering for all Tramada clients, allowing them to automatically generate invoices and receipts in a single process.

Currently Tramada travel agents process about 3 million bookings annually worth about \$4 billion.

## Destination Australia

**TOURISM** Australia has confirmed it will once again host the Destination Australia conference this year.

Taking place in Sydney on Wed 16 Mar, the conference will be followed by a half day 'China Uncovered' event the next day.

Registrations are now being accepted for both events, with a full agenda and more information now available online at [tourism.australia.com/DestAus16](http://tourism.australia.com/DestAus16).

## Elements opening

**BEACHFRONT** resort Elements of Byron in Byron Bay, NSW has officially opened, marketed under AccorHotels' boutique MGallery Collection of properties.

The resort features 94 villas and encompasses almost 2kms of absolute beach frontage on Belongi Beach.

A further 96 villas will be built in Stage 2 of the property - see [www.elementsofbyron.com.au](http://www.elementsofbyron.com.au).



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# Travel Daily

First with the news

Tuesday 2nd February 2016



## New itravel recruit

**ITRAVEL** has appointed former TravelManagers head of operations Kim Wudko as the company's head of strategic partnerships.

Wudko resigned from TravelManagers after 10 years service and will be joining itravel's Surry Hills head office team.

### NORFOLK and LORD HOWE ISLANDS

**Only way to fly direct from MELBOURNE**

Departs from Mar 21 2016

[CLICK HERE](#)

## Insider Journeys - 12 months on

**MANAGING** director of Insider Journeys says the company's rebranding from Travel Indochina one year ago has been an "ongoing transformation".

The company refresh was more than just a retake on the name and logo, "it was an important strategic move for the business", Hole said this morning.

"It was about clearly articulating our brand offering to help our agent partners and prospective

travellers better understand our experiential travel style, and better reflecting that across all aspects of our business."

Hole said the adoption of the Insider Journeys name has also had dividends in terms of forward sales revenue and growth in passenger numbers.

Destinations such as Japan have achieved growth of 27% year-on-year, he said.

"Importantly we know the refresh has been resonating with travel agents, with almost 90% of agents indicating they were aware of the rebrand in a survey last year, and 95% able to identify our key travel style."

Having launched a new Private Collection recently (**TD** 27 Jan), Insider Journeys is now putting its focus on a refreshed web presence, rolling out a streamlined responsive portal to better showcase its style of travel & destinations to consumers.

## Tahiti Mana promo

**TAHITI** Tourisme has rolled out its latest destination campaign centred on "the lifeforce & spirit of Polynesians" - Mana.

The 'Embraced by Mana' global campaign highlights the diversity of Tahiti, ranging from its crystal-clear lagoons, to its friendly people and vibrant culture.

"The new slogan builds on the destination's brand that positions Tahiti as the world's preeminent island destination," Tahiti Tourisme said.

Tahiti Tourisme Australia/NZ boss Robert Thompson said: "Whether visitors want to connect or disconnect, relax or get active, hide or seek, explore underwater or on land, there are many sides to the Islands of Tahiti. But at the core of it all is Mana, which encapsulates all that is remarkable about the destination".

The first instalment of the new campaign can be viewed [HERE](#).



## Window Seat

**AIRBNB** has dashed a Brooklyn man's dream of turning the pile of snow in his backyard into a "desirable getaway".

Listed as "Boutique Winter Igloo for 2," the igloo **pictured** was listed on the room-sharing website for six hours, but taken down as it didn't comply with occupancy standards.

"We are happy to see that you guys are staying busy and having fun during Blizpocalypse," Airbnb wrote in an email, offering the man a \$50 coupon and advising he "pick a place with running water, electricity, and a roof that doesn't melt."



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### DXB busiest int'l apt

**DUBAI** Int'l Airport welcomed just over 78 million visitors in 2015, surging 10.7% compared to the same period in 2014.

The hike has been attributed to the growth of some 100 airlines that connect Dubai International to more than 240 destinations, with operator Dubai Airports reporting a record 7,053,243 visitors in Dec alone (up 8.5% from 6,498,573 in Dec 14).

India topped the charts again as DXB's single largest destination country, counting 10,391,376 pax - a YOY hike of 17% from 8,908,362 in 2014.

Hot on India's tail was the UK at 5,682,307 (up 18%) and Saudi Arabia at 5,466,358, with Doha retaining the top spot in terms of destination cities with 2,782,600 (up 18%).

Cargo volumes remained steady, noting 2,506,092 tonnes of air freight passing through DXB - an increase of 3.4% (from 2,423,677)

### WHO Zika concern

**THE** World Health Organization has declared the recent spread of the mosquito-borne Zika virus as a "public health emergency of international concern".

Currently, the UN body say they have found "no public health justification for restrictions on travel or trade", with WHO recommending a coordinated int'l response to tackle the spread.

### \$692 return to Asia

**CATHAY** Pacific Airways has a Chinese New Year Sale on return airfares between Australia and Asia priced from \$692.

On sale from now until 11 Feb and valid for travel from 14 Jul to 30 Nov, options include Perth to Shanghai (\$692), Adelaide to Manila (\$725), Sydney to Hong Kong (\$747), Melbourne to Tokyo (\$830) and other routes.

Options in Premium Economy are also available - more **HERE**.

## Travel Authority Manly office



**THE** Travel Authority Group has expanded its presence with the opening of a new office, The Cruise and Travel Authority in Manly, NSW.

Group managing director Peter Hosper said the new outlet is the start of a big year for The Travel Authority which has been operating in the zone for 5 years. "Our Northern Beaches business has continued to grow

exponentially and our Manly office is the perfect launch pad for us to support the business through this exciting next phase of growth," Hosper remarked.

The Travel Authority is an active member of Helloworld's *helloworld for business* unit.

**Pictured** are The Cruise & Travel Authority Manly team (from left) Julie Hatz, Sarah Bush, Karen Knight and Jenine Lewis.

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## Tigerair's 1st 737-800 unveiled



**TIGERAIR** Australia yesterday revealed the livery of the first of three Boeing 737-800 aircraft to join the budget airline's fleet for its soon-to-launch international operation to Bali (Denpasar).

The retrofitted Virgin Australia jet now features an all-Economy class cabin configuration.

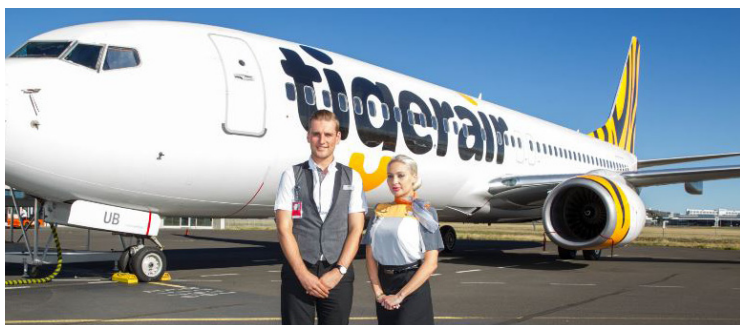
It is one of three Tigerair 737s that will be based in Melbourne for TT's int'l services, while over

100 new cabin crew have also been recruited for the Bali flights.

Services between MEL-DPS are slated to launch on 23 Mar.

**Pictured** aboard the jet from left is Melbourne Airport ceo, Lyell Strambi; Victoria Minister for Industry, Lily D'Ambrosio and Tigerair Australia ceo Rob Sharp.

Below: The Tigerair livery on the Boeing 737-800, with Tigerair's int'l cabin crew supervisors.



## Travel Daily

First with the news

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### Castaway wedding

**OUTRIGGER** Fiji Beach Resort is offering a complimentary three-night honeymoon on Castaway Island Fiji for those who book its Tropical Summer Wedding package.

The package includes a wedding ceremony and a reception for 50 guests held in either a tropical garden, beach setting, or within the resort's chapel.

Prices begin at AU\$7,500.

For more info or to book, email [sales@outriggerfiji.com.fj](mailto:sales@outriggerfiji.com.fj).

### CAUTHE symposium

**CAUTHE** is reminding agents to register for its tourism risk, crisis and recovery symposium, which will be held at the Blue Mountains International Hotel School Sydney on 12 Feb.

The symposium will cover risk & crisis management and feature keynote speakers such as TV journalist Adam Walters and Greg Wharfe from the Insurance Council of Australia.

For more: [cauthe.org](http://cauthe.org)

## AU hotel stays strong

**DEMAND** for Australian hotels from Asian travellers spiked nearly 60% in the third quarter of last year, compared to the same period in 2014, according to a new report released by the Expedia group.

The highest uptick observed came from source markets Hong Kong (up 90% YOY) Malaysia (90%) and China (80%), with an average stay of 1.9 nights per hotel booked and reservations made on average 20.5 days prior to arrival.

Expedia recorded the largest hikes in hotel stays by Asian visitors in regions: Whitsundays (100%), Darwin (90%) and Canberra (80%).

The figures remain consistent with the widely reported growth of Asian inbound travel to Aus.

### St Francis upgrade

**SAN** Francisco's iconic Westin St Francis hotel has undergone an extreme makeover, having recently completed a \$6 million renovation.

The hotels' meeting and special event space in both the Landmark and Tower buildings have both been refreshed, with Westin describing the new-look as a "new classic" aesthetic.

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## Ethiad increases Cairo

**A NEW** fourth daily frequency connecting Abu Dhabi & Cairo will be launched by Ethiad Airways, effective 27 Mar.

The new service, EY657 pushes back from AUH at 2120, arriving at CAI at 2325, returning as EY658 ex CAI at 0115, landing at 0600.

## Vintro into Curio

**HILTON** Worldwide says its on track to open a second Curio - A Collection by Hilton property in South Florida next month.

The 50-room Vintro Hotel South Beach, Curio Collection by Hilton is located in an Art Deco building, two blocks from the beach.

## JetBlue adds BUF/LAX

**NEW** flights between California and upstate New York have been announced by JetBlue.

Launching 16 Jun, JetBlue's new year-round daily non-stop service from Los Angeles International to Buffalo Niagara Int'l Airport will be operated using Airbus A320s.

## Intrepid social tours

**TOURING** operator Intrepid Urban Adventures has launched a range of new social enterprise itineraries which give travellers the chance to learn more about important social issues affecting people around the globe.

The new trips run through Nepal, India and Romania, and have been designed for people "who want more from their travels", with Intrepid promising "authentic insight into local issues and how to resolve them".

Current tours include the Kolkata Solar Slum Tour, Outcast Bucharest, Sydney's Taste of Chinatown and a Kathmandu cooking class.

## Starwood cage-free

**STARWOOD** Hotels & Resorts is showing its commitment to animal welfare, announcing plans to source 100% of its eggs from cage-free chickens by 2020.

"Animal welfare is important to our customers and our company, and many of our hotels around the world already use cage-free eggs," said Starwood vp of sustainability Andrea Pinabell.

"By transitioning to 100% cage-free eggs by 2020, we further our commitment to doing the right thing," Pinabell added.

## On the Back Roads



**BOUTIQUE** operator Back-Roads Touring has launched its latest brochure for UK and Europe, which promises travellers a "truly immersive" experience.

Titled Christmas Markets & Winter Lights, new itineraries include the eight-day 'Imperial Cities: Prague, Vienna & Budapest' tour; the six-day 'Christmas Time at Court House Manor' tour and the eight-day 'Essence of Iceland' trip.

"It's about breaking away from those traditional European countries," Back-Roads' general manager, Hazel McGuire told *Travel Daily* yesterday.

"It's really opening up Europe a little bit wider and just showing people places they haven't been before," remarked McGuire.

Despite the weakened Aussie dollar, McGuire says business is flourishing, with forward sales numbers "looking fantastic".

"We're growing and we're keen to grow with our trade partners and really give everyone the opportunity to be part of our journey," she added.

Pictured **above** with the latest Back-Roads' brochure is: head of sales Hugh Houston and UK-based gm, Hazel McGuire.

## BNE names new cfo

**BRISBANE** Airport Corporation has announced David Malek as its new chief financial officer, effective immediately.

Malek is the current treasurer at BAC and acting cfo since Nov 15.

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**BY NOW** most within the travel industry including suppliers and fellow travel agents would be aware that ATAS has taken the necessary action to ensure the integrity of the ATAS scheme by terminating ATAS accreditation of Yupp Travel.

While on the surface of the situation ATAS has come under question as to how Yupp got accreditation in the first place, it is important to note that as an industry-led scheme we can act to rectify situations quickly when necessary.

What this experience has shown us is that we are only as strong as the collective of all of us and the eyes and ears of the industry are important tools in the future success of ATAS.

When the application by Yupp was made, the full story and historical correlations were not provided to AFTA. Upon deeper forensic investigations, that do come at a cost, important and relevant information was obtained which gave rise to the termination.

While these circumstances are not ideal, what has been demonstrated is that AFTA has the capacity to act swiftly when needed and that the industry working together for the betterment of the industry provides a far more robust outcome to ensure the integrity of ATAS.

With now some 3,100 locations accredited across the country and applications remaining steady, we will be concentrating our compliance efforts going forward on ensuring that travel businesses that do not meet the ATAS criteria will be rejected or terminated.

On a much lighter note, the travel industry has once again taken to the NTIA nomination process with gusto. Having only opened the process yesterday we can already see the very high level of interest by all within the industry and I am sure NTIA 2016 will be as big if not bigger than before.

With some new categories and some changes to the way some categories winners will be decided, there is a fresh feeling about for NTIA 2016. Of significance is the fact that the tour operator and wholesaler categories for both domestic and international will be judged this year for the first time.

So for those tour operators and wholesalers who have taken out ATAS accreditation, there is a new spring in their step this year as they will have to front the judging panel.

We have recruited some new judges for this year also and we will be releasing all the names of the judges over the coming weeks as we get into the full swing of NTIA 2016.

So remember to nominate your preferred candidate across all of the categories and the very best of luck for everyone for NTIA 2016.

## 737 MAX has lifted off

**AIRCRAFT** manufacturer Boeing last week launched a successful test flight of its new Boeing 737 MAX model, completing a two-hour, 47 minute flight taking off from Renton Field, near Seattle in Washington state.

## Delta/Marriott pact

**CANADIAN** headquartered chain, Delta Hotels & Resorts, will join Marriott International's loyalty program.

Twenty-one of Delta's hotels have been included, with 14 more to come online in Apr.

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[www.travelpay.com.au](http://www.travelpay.com.au)

## Tivoli sale complete

**THAI-BASED** hotelier Minor Hotel Group (MHG) has completed the acquisition of Tivoli Hotels & Resorts after more than 12-months, "under highly challenging circumstances".

The buyout marks the entry of Minor Hotel Group into Europe and Latin America, where Tivoli has 14 properties spread across Portugal (12) and Brazil (2).

As the new owner of the brand, Minor Hotel Group now plans to broaden the Tivoli name to new markets in the Middle East, Africa and Asia.

"The Tivoli acquisition further cements MHG's position as a world-class hotel operator, with a portfolio now extending to Europe & South America," Minor Hotel Group chief operating officer Dillip Rajakarier said.

MHG's overall hotel portfolio has increased to 145 properties in 22 countries across Asia Pacific, Middle East, Africa, the Indian Ocean, Europe & South America.

## Hilton Dali opening

**HILTON** Hotels & Resorts has welcomed the addition of Hilton Dali Resort & Spa to China's Yunnan Province.

The 375-room hotel is Hilton's first property in Dali and fourth in the province.

## SWISS inflight data

**INFLIGHT** internet and phoning will be available for the first time from SWISS on the airline's new Boeing 777-300ERs.

Three data packages will be available, ranging from 20MB-120MB and under a one-year trial, travellers will be able to make phone calls and send text messages and data via roaming.

The internet-connected planes will take flight from the start of the 2016 summer schedule.

## AIA lauds EK direct

**EMIRATES'** new non-stop daily service between Dubai and Auckland (**TD** Fri) will deliver an additional \$125m every year to New Zealand, Auckland Airport general manager aeronautical commercial, Norris Carter said.

Carter said the new flight "will help to further stimulate travel, trade and tourism" between New Zealand and Europe, India and the Middle East.

## 2016 fly free promo

**BEYOND** Travel is offering last minute free return flights from Australia to Europe when booking on a selected range of first-class river cruise itineraries.

The offer is valid on first-class Amadeus river cruises departing May and Oct this year, including the popular 15-day Amsterdam to Budapest cruise.

Visit [www.beyondtravel.com.au](http://www.beyondtravel.com.au).

## Tiffany & Co SYD T1

**LUXURY** jewellery retailer Tiffany & Co will launch at Sydney Airport's T1 International Terminal in the first half of 2016.

Tiffany & Co will join SYD's 13 existing premium brands, as part of the airport's improvement program to "deliver an enhanced airport experience for pax".



This week, Travel Daily and Sonoma County are giving travel agents the chance to win a bottle of sparkling Sonoma County wine each day.

With more than 400 friendly wineries, 40-plus spas, 88km of stunning Pacific Coast, farm-to-table restaurants, rivers to kayak or float down, redwood forests to explore, shops and galleries that entice, and hiking and biking trails that meander over oak-covered hills, Sonoma Wine Country beckons the adventurous, the curious, and the lovers of the laid-back Northern California lifestyle. Visit [www.sonomacounty.com](http://www.sonomacounty.com).

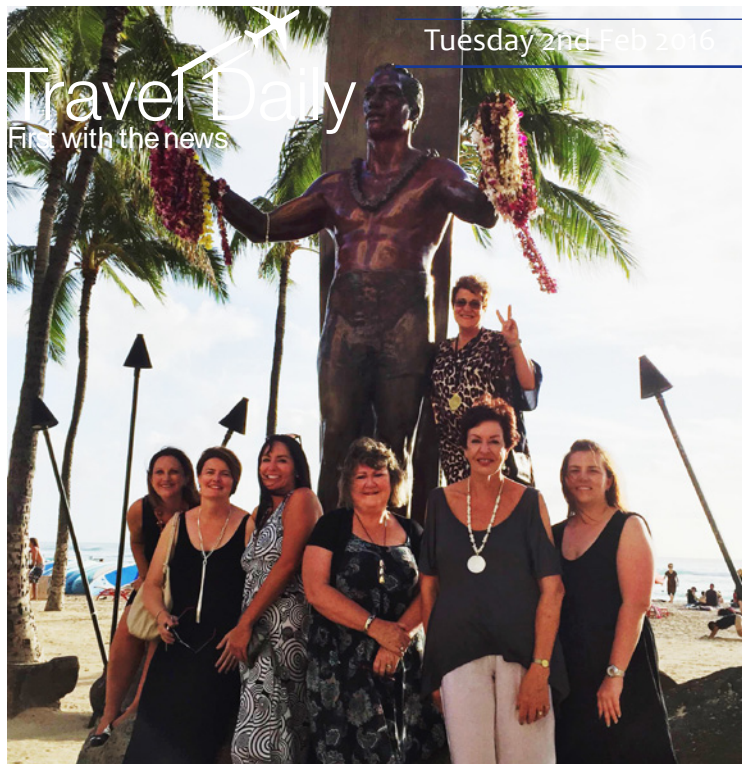
To win, be the first agent to send the correct answer to the following question to

[sonoma@traveldaily.com.au](mailto:sonoma@traveldaily.com.au)

Fill in the blank: More than \_\_\_\_\_ spas restore mind, body and spirit in Sonoma Wine Country including luxury spa resorts with gorgeous vineyard views.

Need a hint? [CLICK HERE](#).





Tuesday 2nd Feb 2016

# Travel Daily

First with the news

**A GROUP** of Personal Travel Managers ventured to the picturesque island state of Hawaii on a famil, exploring the main island of Oahu and the 'Valley Isle', Maui.

Hosted by Nigel Rodighiero from Viva! Holidays and Rachel Fitze from Hawaiian Airways, the famil allowed agents to self-drive across the islands, explore local restaurants and cafes, as well as see how the locals live.

"Being immersed in the culture and understanding exactly what our clients would do, has been invaluable and I can now sell

this destination with absolute confidence," commented Aileen Collins, representative for Carrara in Queensland.

The group engaged in a six-night exclusive TravelManagers educational, where PTMs were provided vital information on how to sell the destination.

**Pictured** above with a statue of Duke Kahanamoku on Waikiki Beach (from left) is Kerrin Poupos, Louise McCarthy, Michelle Thomas, Aileen Collins, Rachel Fitze and Lisa Leary.

## New EY First lounge

**ETIHAD** Airways has revealed plans to invest and develop a brand new First Class Lounge at Abu Dhabi Int'l Airport Terminal 3.

Set to debut in May, the facility will be available exclusively for guests in First Class and The Residence, along with Etihad Guest Platinum & Etihad Airways Partners Platinum members.

"The new First Class Lounge in Abu Dhabi will be the jewel in the crown of our ever-growing global lounge portfolio, a showcase of intelligent design and innovation, and the world's best premium airport experience," EY chief commercial officer Peter Baumgartner said.

## 3 new JQ NZ regional

**JETSTAR** has expanded its regional New Zealand network by adding Auckland to New Plymouth and Palmerston North, and Nelson to Wellington to its routes.

The new three routes added yesterday build on an already booming regional NZ network.

Passenger numbers have taken off in Nelson and Napier on the back of new regional JQ flights launched last Dec.

"We're sure the three routes we're launching today will also be popular," Jetstar ceo Australia & New Zealand, David Hall said.



## Win a Hurtigruten cruise

This month, **Travel Daily**, BENTOURS and Hurtigruten are giving away a 12 day Hurtigruten 'Classic Coastal Voyage Return', in a private cabin for 2 people. The prize includes four onshore excursions provided per person, along with Full Board, valued at up to A\$10,000.



All you have to do to win this incredible prize is answer each daily question correctly and have the most creative answer to the final question. Send your entries to [bentours@traveldaily.com.au](mailto:bentours@traveldaily.com.au)

**Q2. Which BENTOURS package starts in Helsinki, ends in Bergen and features a Hurtigruten cruise?**

## Rail Europe discount

**RAIL** Europe is offering discounts and free travel days on France, German rail, Eurostar and Eurail passes.

Make a booking before 31 Mar for a France Rail pass to receive a 20% discount with two children travelling free with each adult.

See [www.raileurope.fr/wheretobuy](http://www.raileurope.fr/wheretobuy) for more details.

## Enlighten Canberra

**ENLIGHTEN** 2016 will see Canberra come alive after dark with events in the Parliamentary Triangle from 04-12 Mar.

There will be night noodle markets, free entertainment and architectural projections lighting up six of Australia's most iconic buildings.

Tickets for events on the major nights of entertainment (04. 05, 11 & 12 Mar) are now on sale.

For more see information see [enlightencanberra.com.au](http://enlightencanberra.com.au).

## Accor Chinese NY

**ACCORHOTELS** across Australia will celebrate Chinese New Year to ensure they cater to their growing Chinese inbound market.

There will be festive decorations, Chinese-themed buffets, live cooking demonstrations and staff in traditional Chinese dress at AccorHotels across the country to mark the 08 Feb occasion.

COO Accor Pacific Simon McGrath said he wanted Chinese visitors to feel welcome.

## Berlin pass additions

**SIGHTSEEING** card, Berlin Pass, has introduced four new attractions which will appeal to younger visitors.

The additional attractions include Legoland Discovery Centre, Sealife Berlin, Madame Tussauds wax museum and The Berlin Dungeon.

**Travel Daily** is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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## Thank you for your continued support!

[Click here for more jobs!](#)



### Finance Manager - Sydney

Inner West location

Salary from \$90K + super

This established Travel & Events agency who represent an elite portfolio of clients, has an opening for a Finance Manager. Whilst managing a small team, you will be responsible for the overall financial management of the company. Role includes; reporting & analysis, general ledger, P&L, review of current procedures, implementation of new accounting software, BAS & payroll.

- MYOB & Tramada
- Leadership role

Call Ben or [click here](#)

### Wholesale Travel Consultant - Sydney

North Shore Location

Option for flexible /school hours

Sell a unique and unusual destination and be inspired every day! This long established Wholesaler who specialises in creating unique FIT travel itineraries, escorted tours, private guides & cruising. You will mostly work with travel agents & some direct clients. Min 2 yrs consulting experience with good knowledge of Northern Europe required.

- Unique product
- Supportive team environment

Call Sandra or [click here](#)

### 2 x Retail Consultants - Sydney

Sutherland Shire & St George locations

Salaries to \$55K + super + inc

Work locally doing something you love and have the weekends off! It doesn't get much better than that! These award winning agencies are both located on the south side of Sydney and boast strong repeat clientele, a testament to their exceptional customer service levels. To join these experienced teams, you will need at least 2 years experience in a consulting role within Australia.

- Monday to Friday
- Close to home!

Call Sandra or [click here](#)

### Inbound FIT Consultants - Sydney

Two positions CBD & Nth Syd

Salaries up to \$55K + super neg.

We have two market leading brands in the Inbound space who are both equally committed to delivering a unique & quality product throughout Australia, NZ & Fiji. Both companies are growing and entering their peak season and are in need of experienced FIT consultants who are trained in TourPlan. Any Spanish language skills would be highly advantageous.

- Mon to Fri
- Possibility for flexible hours

Call Ben or [click here](#)

### Account Sales Representative - QLD

Southern QLD Territory, Salary package to \$100K

Join this leading Wholesaler known for creating lifetime experiences. A combined Account Mgt and Business Development role for someone with travel industry exp & a proven record in meeting/exceeding sales targets.

Call Ben or [click here](#)

### Travel Accounts & Admin Assistant

CBD location, Salary to \$47K + super

Due to expansion, this reputable Retail Travel agency group are looking for an experienced Accounts Assistant, ideally from a travel agency background with analytical & problem solving skills and experience with Tramada.

Call Sandra or [click here](#)



*Working in partnership with the Australian Travel Industry*

### Senior Travel Consultant

**Brisbane, Competitive Salary + Comms, Ref: 1012KH2**

We are looking for an experienced Travel Consultant with a proven sales record and a true passion for travel. The suitable candidate will have a minimum of 2 years travel industry experience, a strong GDS knowledge and have a commitment to providing a level of customer service that is second-to-none. You will quote, recommend and book worldwide travel itineraries, cross selling products and insurance, tailoring a complete package to provide a one stop shop. Register your interest now!

For more information please call Kate on  
(07) 3023 5023 or click [APPLY](#) now.

### Travel Consultant

**Newcastle, Competitive Salary + Great Bonus, Ref: 1648SJ2**

Are you a travel industry professional looking for a fresh challenge? I have a dream travel consultant position based in the stunning Newcastle area. Uncapped earning potential with recognition and rewards for your hard work are on offer with this fantastic travel role. You will ideally have international and domestic travel industry experience, be a team player and well travelled and have the passion to find the right holiday for your clients. Call me today for a confidential chat!

For more information please call Sarah on  
(02) 9113 7272 or click [APPLY](#) now.

### Dive Travel Specialist

**Melbourne, Attractive Salary Package, Ref: 2107KF4**

A rare travel opportunity has become available to specialise in something you love! Are you a dive fanatic? Do you hold PADI qualifications? Can you tell your clients the best dive spots around the world? An industry leading Travel company is expanding and is recruiting now in a central location in Melbourne! If you are already working as a Travel Consultant with at least 1 years experience using a GDS and have excellent worldwide destination and product knowledge then I'd love to hear from you!

For more information please call Kate on  
(02) 9113 7272 or click [APPLY](#) now.

### Senior Travel Consultant

**Perth, \$Competitive, Ref: 2105LM1**

We are looking for an experienced Travel Consultant with great sales mentality and a true passion for the travel industry. The suitable candidate will have a minimum of 2 years travel industry experience and strong GDS knowledge. You will quote, recommend and book worldwide travel itineraries for all markets. This company offers a stable rewarding environment and a chance to progress your career further. If you are looking for a new challenge in 2016, register your interest now!

For more information please call Lia on  
(02) 9113 7272 or click [APPLY](#) now.

### International Travel Consultant

**Gold Coast, Great Base + High Comms, REF: 2104SZ2**

Want to earn your worth? Are you an experienced retail or online travel agent? This role is all about servicing warm customers, converting quotes and ensuring repeat and referral businesses are well looked after. Customer service is very important but a proven history in sales is what our clients are seeking. It's time to step away from face to face and be apart of this growing family with an on target earning of \$60-80k within your first year and a potential to double your base salary.

For more information please call Serena on  
(07) 3023 5023 or click [APPLY](#) now.

### Senior Travel Consultant

**North Shore Sydney, \$D.O.E + Bonus, Ref: 2310MB0**

Don't miss this rare opportunity to work closer to home and escape the daily commute and have the added option of driving to work. We are looking for an experienced Senior Travel Consultant who is looking to step up. Work for a well-established company a picturesque surrounds of the Lower North Shore of Sydney. Enjoy a new role where no two days will be the same with a mix of face to face and over the phone consulting with repeat and new business. Excellent benefits on offer.

For more information please call Marissa on  
(02) 9113 7272 or click [APPLY](#) now.

### Travel Operations Manager

**Melbourne, \$50-\$60k + Bonus, Ref: 2123TS1**

Are you an experienced Operations Manager with solid inbound travel knowledge? Do you thrive on day to day operations and enjoy looking after esteemed clientele? If you have extensive ground handling management experience within a tour operator teamed with solid product knowledge of Australia & New Zealand then this could be the crème de la crème role you have been waiting for! Apply now for this exciting opportunity with this growing international company. Fantastic package on offer.

For more information please call Tammy on  
(02) 9113 7272 or click [APPLY](#) now.

### Retail Travel Consultant

**Adelaide, \$40-45k, Ref: 1974LM1**

If you have a passion for all things Travel and would like to build your career further in a successful environment then this could be the role for you! If you have previous experience working as a Travel Consultant and you are hard working we would be happy to hear from you! Our Travel Consultants are known for their strong work ethic and superior customer service skills! If you think you have what it takes to be a successful Travel Consultant then this is the right role for you!

For more information please call Lia on  
(02) 9113 7272 or click [APPLY](#) now.



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