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Travel Daily

First with the news

Friday 26th February 2016

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Mumbrella Summit

THE complete program for the 2016 Mumbrella Travel Marketing Summit in Sydney has been confirmed by organisers.

Now in its second year, the event is pitched at professionals engaged in marketing, advertising, PR and sales across travel retail, wholesale, destination management and tourism bodies.

Presenting on stage will be an array of experts discussing current & future marketing trends including Qantas' exec manager Group Brand & Marketing Stephanie Tully, Tourism Australia chief marketing officer Lisa Ronson and Red Balloon ceo Nick Baker.

The one-day event takes place at the Amora Hotel Jamison on Wed 06 Apr - to reserve a place, go to travemarketingsummit.com.au.

CTM 1H NPAT spikes 36%

CORPORATE Travel Management has continued its growth streak, today reporting underlying Net Profit After Tax (NPAT) of \$14.9m for the first half of FY2016, up 36% year-on-year.

Underlying EBITDA surged to \$28m, up 38% on 1H2015 for the corporate travel specialist.

Despite continued "tough business conditions", all regions achieved record profit results, managing director Jamie Pherous commented today.

Unaudited Total Transaction Value (TTV) for the period was \$1.7m, jumping 54%.

The period saw a massive hike in Asia and incremental increases in Australia and New Zealand.

In Asia, CTM recorded TTV for the period of \$814.3m, with underlying EDITDA UP 67% on the previous period.

In Australia and New Zealand, CTM's underlying EBITDA climbed 12% on 1H2016, reaching \$12.8m.

Yield slipped as a result of more online business and CTM winning larger clients but a stronger 2H is anticipated due to a record year for new client wins.

North America EBITDA rose 9.5% to \$4.6m in 1H2016 compared to the year prior and in Europe, EBITDA reached \$2.7m.

The firm said much of its global footprint is now complete, with CTM having a presence in 82 cities in 53 countries.

CTM also reiterated its 2016 full year underlying EBITDA guidance would be at the top of the range already disclosed, being \$68m, representing a 67% growth on the 2015 financial year.

EK adds RGN, HAN

EMIRATES will introduce new daily flights to Yangon & Hanoi using Boeing 777-300ER aircraft, effective 03 Aug, boosting the Dubai-based carrier's network in Southeast Asia to 12 cities.

The new Myanmar and Vietnam routes will be operated in co-op with regional codeshare partners including Bangkok Airways and Jetstar.

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages from: ([click](#))

- Travel Trade Recruitment
- AA Appointments

Express Book cash

SCENIC is offering agents \$100 worth of bonus Scenic Reward points when a 2017 luxury Europe or France river cruise is booked and deposited before 29 Apr via the online Express Book system.

Agents must apply their Scenic Rewards number to the booking before 29 Apr to collect the bonus points, which will appear in member accounts by 11 May.

Portugal and Russia cruises are excluded from the promotion.

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QF call centre jobs go

AROUND 100 full-time jobs at Qantas are set to be wound up in Queensland as the Australian flag carrier scheduled the closure of its second last locally based call centre in Brisbane for 14 Jun.

The closure is part of Qantas' \$2 billion Transformation Program which was announced by QF in 2014 (**TD** 28 May 14), in response to a drop in the number of people contacting the airline by phone to make enquiries.

The Brisbane call centre shutting down in four months time leaves Qantas with only its Hobart-based office, which has swollen in size by more than 30% and now has a workforce of 300.

A Qantas spokesperson told **TD** Brisbane-based call centre staff are being offered redeployment within the business, employment support and skills training.

The consolidation process announced two years ago was due to more customers choosing to make bookings online or through other channels, the QF spokesperson told **Travel Daily**.

Qantas closed its Melbourne based call centre last year.

TTF urge PMC reduction

THE Tourism and Transport Forum (TTF) has urged the Federal Government to reduce the holiday tax in the upcoming Federal Budget.

Currently the govt charges a \$55 Passenger Movement Charge for Australians and int'l visitors leaving the country.

This is on track to amount to \$1 billion this financial year, an amount TTF ceo Margy Osmond has labelled "a cash grab that goes straight into the Federal Government's coffers".

The charge was introduced in 1995 to cover the cost of

border and security facilitation at international gateways but has since increased well beyond the \$247 million it costs to provide these services.

"There is only one direction in which the holiday tax should be headed and that is down," Osmond asserted.

"We should be growing our int'l visitations by cutting the cost of travel not increasing it."

In the past 12 months over one million Chinese visitors spent \$7.7 billion in the past 12 months - a move Osmond said "is not something we should be jeopardising with holiday taxes."

"The Federal Govt should be using the upcoming Federal Budget to confirm that it will maintain a freeze on any increase in the holiday tax and outline its plan to reduce the cost of this tax on travellers," Osmond added.

MH Booking.com pact

MALAYSIA Airlines has signed a strategic partnership with online platform Booking.com which will open up access to 860,000+ accommodation options around the globe to MH's customers.

The deal also provides clients with access to Booking.com's best price guarantee, free cancellation on most properties and pay on check-out options.

Viking two-for-one

VIKING Cruises are offering a 2-for-1 deal on select sailings of the Grand European Tour - see www.vikingrivercruises.com.au.

APT NZ cruise & coach

APT has added ocean cruising to its 2016/17 New Zealand brochure released today.

Offering travel by land, rail and sea, a highlight is the new 24-day New Zealand Voyager itinerary priced from \$8,995 per person.

The trip starts in Christchurch on the TranzAlpine train to Arthur's Pass, before heading to the Franz Josef Glacier, Queenstown and Lake Tekapo, then flying to the North Island for a 14-night cruise aboard Holland America Line's *ms Noordam*.

To view the brochure online, **CLICK HERE**.

Footy tipping kick off

IT'S a last call for those wanting to sign up to **Travel Daily's** Super Rugby tipping competition, with the season kicking off tonight.

To register for the competition, head to rugby.traveldaily.com.au.

NRL fans can also enter **TD's** NRL tipping comp **HERE**, or register for the AFL comp **HERE**.

Each competition is free to enter and is offering some fantastic weekly prizes and a grand prize of Emirates flights.

Corporate Travel Consultant

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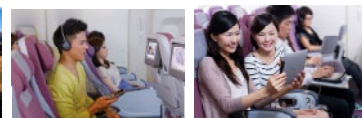
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VIEW
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**EUROPE
RIVER CRUISING
TRAVEL IN 2017
AT 2016 PRICES***

Rail Experts extension

RAIL Plus has extended the time agents can enrol to be part of its Rail Experts program until 22 Mar.

Speaking with **TD** yesterday, Rail Plus ceo James Dunne said the 2016 program has been a hit since launching three weeks ago, with around 750 agents already completing the 10 module course.

In past years, Rail Plus has put a cap on the number of 'experts' to an elite bunch of 50, but Dunne said "rail is a very broad product. Let's make this open to everyone".

Previously rolled out in Jul and Aug, Rail Plus brought forward the release of the 2016 Rail Experts course to Feb to take advantage of the peak booking period for rail, which Dunne says runs from now through until Jul.

Dunne told **Travel Daily** the 10 modules making up the program have been refreshed with new imagery, with questions focused on what Rail Plus thinks clients are likely to ask.

NZ growth continues

INTERNATIONAL visitors have continued to flock to New Zealand, with Statistics New Zealand reporting a 10.7% jump in arrivals for the year ending Jan.

Over 3.17 million international arrivals set foot in New Zealand for the period, growth which was driven by strong holiday arrivals, up 16.2% on the previous corresponding period.

Total arrivals from China jumped 42.5%, followed by India at 22.5%; the US at 11.7%; Germany at 12.5% and the UK, up 11.4%.

Tourism New Zealand's chief executive Kevin Bowler says the success comes as a result of a number of factors including the low NZ dollar, stronger international economies, and the tourism office's marketing campaigns.

"We're now in a period of consistent growth," Bowler said.

The office is now focussing on boosting off-peak travel.

AWOL Adventures

NEW Murwillumbah-based travel company AWOL Adventures has started its off road tours in the Northern NSW Tweed area.

Owner Tom Rayner believes the company fills a gap in the Australian tourism market by giving travellers an opportunity to go "on an adventure like they have never been on before". Customers can hire one of his 45 ex-Army land rovers and Auscam trucks for a self-drive experience or they can join a Tag-Along Tour, or one of AWOL's specially designed escorted tours.

The fleet has Perentie 4WDs & 6WD troop carriers along with custom campers, trailers and camp kitchens.

Group tours start at \$155pp and include indigenous cultural experiences in The Tweed, getting "down and dirty" on 4WD trips or exploring the World Heritage rainforests in the region.

See awoladventures.com.au.



Window Seat

US CARRIER JetBlue offered 150 unsuspecting passengers the chance to fly anywhere in the world on its routes for free - the catch? everybody on board had to agree unanimously on the destination.

The 'Reach Across the Aisle' promotion was created to coincide with the US presidential election, encouraging strangers to work together to make a decision.

"Remember, we all go or no one goes," warned the announcer while passengers debated the decision.

Participants took turns to plead their case over the loud speaker and in the end Costa Rica was decided upon unanimously.

To view the clip, **CLICK HERE**.



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Travel Daily

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Friday 26th February 2016

Brazil Australia push

THE Consulate General of Brazil in Sydney has partnered with Brazilian Tourism Board to promote the South American country to Aussies.

Industry events have been planned to give agents the chance to connect with Brazilian travel reps and enjoy traditional music, food and drinks, with the first to be held in Syd on 06 Apr.

"We are keen to share all the information needed for those who are planning their trip to Brazil and also to help agents sell not just the obvious cities and regions, but also the stunning, lesser-known destinations," commented Ambassador Carlos de Abreu, Consul-General.

A provisional tourist visa waiver has been put in place for Aussie citizens visiting Brazil from 01 Jun-18 Sep ahead of the 2018 Olympic and Paralympic games in Rio de Janeiro (**TD** 04 Jan).

Email daniela@latinpr.com.au.

HTA funding cuts

THE Hawaii Tourism Authority has warned of funding cuts to tourism marketing as a result of the State Government's plan to re-distribute US\$3 million in support to the University of Hawaii's athletic teams.

"Making such cutbacks would put Hawaii's visitor industry in a more vulnerable position when vying for global travellers, especially when competing against int'l destinations with far greater tourism marketing funds at their disposal," HTA president & ceo George Szigeti said.

The tourism office has received US\$82million for "several years", with Szigeti saying the HTA was not seeking additional funds, despite Hawaii's tourism industry achieving record high visitor stays & expenditure for the past 4yrs.

"Despite this recent record of success, HTA needs to stay aggressive with Hawaii's tourism marketing," Szigeti commented.



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itravel gets to know Globus



THIS week itravel agents headed to the Globus office on Kent Street for 'Get To Know Us' drinks to put faces to names.

Agents were given a run down on the newest Globus family of brands brochures, offers & tours, along with a tour of the office.

itravel's 'Get to Know Us' networking drinks are part of their training initiative.

Pictured from left are Manuel Rivera; Linda Hogan; Donn Sheather; Geoff Currie; Agnes Tye; Shannon Morgan, Globus; Susan Clarke and Lyndall Collins.



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Last stop for Rail Plus showcase



RAIL Plus and partners hosted around 100 guests to a product update session in Sydney on Thu.

Attending the event were travel agents, wholesalers, consortia and head office staff who were provided with an update on the latest Rail Plus developments and inclusions by ceo James Dunne and executive Nicki Schleibs.

Agents were also briefed on the 2016 Rail Experts program (page 3), which has been opened to a wider audience this year.

The 2016 Rail Experts program comprises 10 modules, each with a series of 20 questions covering topics including Eurail, Amtrak, Asia, VIA Rail, Rocky Mountaineer, Swiss Travel System, European high-speed rail networks & more.

There's also a module on Qatar Airways which is a co-sponsor of the major prize for the highest performing graduate - flights to Europe with QR and a Eurail Pass.

Coles Group & Myer gift cards valued at \$750 and \$250 are also offered for two runner-up prizes.

The Sydney show was the last stop on a nine city tour across Australia and New Zealand in which more than 350 agents participated.

Pictured at last night's Sydney event at the Belgian Bier Cafe from left are Nicki Schleibs, Rail Plus; Dianna Schinella, Rocky Mountaineer; Stella Vlahos, Qatar Airways; Ray Lane, VIA Rail Canada; Ingrid Kocijan, Rail Europe & James Dunne, Rail Plus.

UA mull 747 early exit

UNITED Continental Holdings may retire its 747 jumbo fleet ahead of schedule to bring in newer twin-engine planes.

UA's 22 747-400s may exit as early as 2018 according to a memo to pilots from senior vp of flight operations Howard Attarian.

The carrier has ordered 35 jets from the Airbus Group's A350 family - with capacity for 350 pax and may also add extra Boeing 777-300ERs with 396 seats.

Bentours single deal

BENTOURS is offering a single supplement waiver on the following Hurtigruten expeditions: Antarctica and the South Atlantic Islands, The Frozen Land of the Penguins and All About Iceland: Land of Fire & Ice.

Savings of up to \$8,500 are on offer for new bookings made by 31 Mar.

QR doubles Romania

QATAR Airways is doubling flights on its Doha to Bucharest route in response to increased passenger demand.

From Jun there will be 10 weekly flights with a period of 14 weekly offerings from 02 Jun to 01 Aug, serviced by an Airbus A320 aircraft.

Friday 26th Feb 2016

Outrigger Fiji all ok, Castaway impacted

CASTAWAY Island and Outrigger Fiji Beach Resort have both braved the storm, following the devastating category five cyclone that tore through the South Pacific nation last weekend.

Due to necessary repairs, Castaway Island Fiji will reopen 01 Jun, whilst its business as usual at the Outrigger Fiji Beach Resort.

Ahura hotel update

AHURA Resorts has reported no structural damage to either of its properties in Fiji, post Cyclone Winston last weekend.

Malolo Island Resort reopens 27 Feb and Likuliku Lagoon Resort will reopen 05 Mar.

Oman LHR increase

OMAN Air will expand the Muscat-London Heathrow route, adding a second daily service on 12 Apr having recently secured slots (**TD** 17 Feb), with reservations now open.

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Friday 26th Feb 2016

B6 Quito launch

JETBLUE Airways has launched services between Fort Lauderdale and Quito's Mariscal Sucre Int'l Airport, making Ecuador the US-based carrier's 22nd nation served.

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CRUISE
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South America brox

NATURAL Focus Safaris has launched its 2016 South America brochure, which includes all-new itineraries.

An expanded eight-day exploration of the Yucatan Peninsula has been added, which comprises visits to Playa del Carmen and the pyramids of Chichen Itza.

A nine-day tour leading up to the Day of the Dead festival is also available, giving visitors the opportunity to participate in bread baking, weaving and grave decorating in preparation for the ancient holiday.

For more information on new itineraries call NFS on 1300 363 302 or info@awsnfs.com.

Accor Thai additions

ACCORHOTELS will continue its expansion in South East Asia, this week penning a deal with Avista Resort & Spa Patong Company to manage three new properties in Phuket.

Two existing resorts will rebrand to Avista Hideaway Phuket Patong and Novotel Phuket Kata Avista Resort & Spa on 01 Apr, with newbuild Avista Grande Phuket Karon, MGallery slated to open in 2018.

Tucan Africa uptick

OVERWHELMING demand has driven Tucan Travel to increase a number of departures on several of their African Tours.

Expanded tours include 11-day Kigali to Nairobi and 22-day Nairobi to Stone Town.

Prices start from £999 plus local payment, **CLICK HERE** for more.

TIME soiree a fancy affair



THE Travel Industry Mentor Experience this week welcomed its latest intake of graduates to the program at a ceremony held at the PARKROYAL Darling Harbour in Sydney.

Etihad Airways manager of Sales & New Zealand, Jon Marshall, attended as a guest speaker.

The latest inductees come from a variety of travel industry fields, from agents to managers, marketers to tech specialists - all coming together to develop their business skills within a mentor and peer collaboration environment.

Pictured are a mix of mentors and mentees attending Wed's

function: Angus Ratcliffe, Sandeep Shastri, Danilo Curcuruto, Bruce Campton, Alan Collingwood and Lance Batty.

Smiling up **front** are Diana Goghova, Jennifer Gallen, Melissa Stewart and Sabina Ziolkowski.

CLICK HERE to view more pics.

VRL records net loss

VILLAGE Road Show yesterday announced a \$3.5 million net loss in the first half, down from a \$13.3 million profit in the prior corresponding period (PCP).

The dive has been attributed to a decline in ticket sales at Wet'n' Wild Water Park in Sydney due to "unseasonably" cool weather conditions and a slump in its film distribution division.

Gold Coast Parks delivered a strong result for the group, spiking 9.6% on the PCP to \$38.7 million, driven by solid ticket sales, admissions revenue and "generally good weather".

VRL's Earnings before interest, tax, depreciation and amortisation (EBITDA) sits at \$77.9 million, surging 12.6% from the PCP of \$69.2 million.

Revenue also saw an increase, spiking 11.5% to \$523.6 million from \$469.6 million compared to the same time the year prior.

Kakadu land permits

PARKS Australia has issued a reminder to operators to lodge annual land-based permit applications for Kakadu National Park in the Northern Territory before the closing date.

A series of application packages will be sent out to current permit holders over the next few days.

Parks Australia says it will start processing applications shortly to ensure operators receive 2016/17 permits prior to 31 Mar.

Call Anja Toms on 08 8938 1170 for more information.

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Agents off to China!



AIR Tickets, China Southern Airlines and APT recently hosted their annual Chinese New Year Dinner.

At the event, APT launched their dedicated European Chinese River Cruise tours and two agents took home flights to China.

Sidney Chow from Bestway

Travel walked away with Business Class tickets to China, while Johnny Wan from Malaysian Singapore Travel received Economy Class tickets to China.

Pictured are: Suzanne Ng, Air Tickets; Johnny Wan, Rena Ouyang and Daniel Cheng, China Southern Airlines.



Win a Hurtigruten cruise

This month, **Travel Daily**, BENTOURS and Hurtigruten are giving away a 12 day Hurtigruten 'Classic Coastal Voyage Return', in a private cabin for 2 people. The prize includes four onshore excursions provided per person, along with Full Board, valued at up to A\$10,000.

All you have to do to win this incredible prize is answer each daily question correctly and have the most creative answer to the final question. Send your entries to bentours@traveldaily.com.au



Q20. In 2017, Hurtigruten and BENTOURS will set sail on a new voyage from Newfoundland. What country is it part of?

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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Longer E190 wings

AIRCRAFT manufacturer Embraer has unveiled details of the first E190-E2 jet.

The aircraft has wings 1.4m longer than the E195 E2 and an additional 833km of range and full fly-by-wire flight controls to deliver reductions in fuel burn, maintenance costs, emissions, and external noise.

Its maiden flight is slated for the second half of 2016, with entry into service scheduled for 2018.

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First with the news

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AEROFLOT to ALC

AEROFLOT will introduce daily Moscow Sheremetyevo - Alicante flights from 01 Jun.

The new Spanish destination will be operated by Boeing 737-800 aircraft.



Travel Specials

WELCOME to Travel Specials, **Travel Daily's** Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Spared by Cyclone Winston, **Outrigger Fiji Beach Resort** is business as usual, offering savings up to 25% to entice tourists back. Bookings must be made by 15 Mar for stays 01 Mar to 28 Feb, 2017.

Book at www.outrigger.com using the promotional code PARADISE.

Qantas is running a Europe Companion Sale offering discounted flights from Sydney and Melbourne to Heathrow, Paris, Rome, Barcelona, Frankfurt or Amsterdam. The special applies to two or more seats on the same itinerary in the same cabin. Economy return prices start at \$1,659 and Business return from \$7,477, selected travel dates apply.

Two Earlybird Specials are available on **Travelmarvel's** 2016/17 Tasmanian program. Land tours booked and deposited by 31 Jul can save up to \$300 per couple while solo travellers will receive half price solo room supplement on selected tours and dates, saving up to \$500 per person.

Alamo is offering free upgrades on car rentals from all USA locations when booked by 31 Mar. To book, see www.apmts.com.au.

Consulate cases up

AUSTRALIAN consulates assisted nearly 16,000 Aussies last year, with the highest number of cases in Thailand at 667 consulate interventions.

Thailand was trailed by the United States (649 cases), Italy (609 cases), Indonesia (547 cases) and Spain (484 cases).

The most common reason for consular intervention last year was lost passports at 8,171 consulate cases.

There were 5,697 missing persons cases, followed by 1,453 hospitalisation recorded consulate cases, 1,256 arrests, 1,066 theft cases and 371 imprisonments.

Repatriation came in at 61 recorded cases.

Air Astana schedule

AIR Astana has added a fourth weekly service from Heathrow to Astana, set to commence 02 Jun.

The overnight flights will be operated on Boeing 757s and will offer the Economy Sleeper Class.

The airline will also introduce 3x weekly Astana-Ulan Bator flights in early Jun and a direct service to Tehran from Almaty on 02 Jun.

Mudfest Mudgee

INTERNATIONAL short film festival MudFest will screen about 15 short films on the largest screen MudFest has ever used.

The festival will be held on Bunnamagoo Estate on 19 Mar and gates will open at 5pm.

MudFest tickets cost \$30pp - visit www.mudfest.com.au.



Working in partnership with the Australian Travel Industry

Corporate State Sales Manager

Brisbane, Executive Salary Pkg, Ref: 2151SZ1

Due to growth and new opportunities, a well established travel company is looking for a head of state sales for their corporate division. My client is seeking candidates with leadership qualities and also candidates that have had experience managing BDMs and a proven track record of sales. You are responsible for training BDMs and ensure they are aware of their direct competitors and how to handle customer needs. The end result will be to increase sales and overall TTV of the business.

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Outbound Sales Team Leader

Sydney, \$70K + Super, OTE to \$110K, Ref: 2160PE1

This is the opportunity of a lifetime to join one of the worlds leading luxury cruise brands as they expand their presence in the Australian market. My clients are looking for an experienced team leader that is a self starter, knows how to manage people & mentor a team, someone that can coach and train and establish high sales and growth. You must have a strong understanding of sales and the sales process to be successful in this role. Interviews are taking place now for an early March start.

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Temporary Corporate Travel Consultant

Melbourne, Great Hourly \$, Ref: 9500KF1

Urgent! We are seeking 4 confident, driven and experienced corporate travel consultants for a temporary assignment up to 8 weeks in East Melbourne. We want candidates from a corporate travel background - who have a strong understanding of the industry! For those that thrive in a busy environment please look no further. This position must be filled ASAP! You must be proficient on Galileo or Amadeus to be successful. Great hourly rate and Monday to Friday Hours on offer! Contact us now!!

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Travel Consultant

Adelaide, \$40-45k + Incentives, Ref: 2182LM1

We are looking for a strong sales travel consultant who has the ability to create complex travel itineraries in a fast pace working environment. You will have good knowledge on multiple cruise and rail holidays; along with strong international destination knowledge. The suitable candidate will have GDS experience and personal overseas travel experience. This is a reputable travel company that is continuously expanding! Don't miss out on a great opportunity. Interviewing now!

For more information please call Lia on
(02) 9113 7272 or click [APPLY](#) now.

Experienced Travel Consultant

Brisbane, Competitive Salary + Lucrative Comms, Ref: 2155KH3

Have you ever heard of a travel role where you can choose your own base salary? We are on the hunt for sales focused travel consultants for this amazing lucrative travel position. My client is looking for an enthusiastic and highly motivated travel sales person for their retail travel store. You will have a proven sales record with excellent communication skills, a vibrant personality and have a commitment to providing a level of customer service that is second-to-none. Earn what you are worth!

For more information please call Kate on
(07) 3023 5023 or click [APPLY](#) now.

Airfare Ticketing Consultant

Sydney CBD, \$DOE, Ref: 2141MB1

Do you have experience working for an airline, look no further, we have a rare opportunity to work for an international airline located in Sydney's CBD. We are looking for an experienced Airline Ticketing whizz to be apart of their growing team. As an experienced Airfare & Ticketing Consultant you will be assisting agents and directs working on last minute changes, including intl & domestic flights, re-issues, re-vals and refunds. This is an initial 6 month contract with the view to go perm.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Domestic Travel Consultant

Melbourne, \$DOE, Ref: 2166TS1

Have you got Domestic Corporate Travel experience? Do you have solid fare knowledge and use of a GDS and want to work for a leading TMC? If you are looking for a company where you can enjoy long term career progression, recognition, rewards and fantastic bonuses, then this is the opportunity you've been searching for. This Melbourne based TMC is seeking an experienced corporate travel consultant. This is a varied and exciting role with a fantastic client. Great package with bonuses on offer!

For more information please call Tammy on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Travel Consultant

Perth, OTE \$70k, Ref: 2165LM1

A fantastic new opening for an experienced corporate consultant selling leisure holiday to corporate accounts! If you are passionate about the travel industry and you are driven by corporate clientele then this role could be your new challenge! This role isn't just another corporate opening this is the chance to work for a company that has a huge reputation in Australia. Further to that this role offers a rewarding environment and the chance to progress your career! GDS experience is required.

For more information please call Lia on
(02) 9113 7272 or click [APPLY](#) now.



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QLD - 07 3229 9600 - employment@aaappointments.com.au

LOVE ALL THINGS CRUISE? JUMP SHIP TODAY!
TRAVEL CRUISE CONSULTANT
SYDNEY – SALARY PACKAGE OTE \$60K

This leading Cruise Company are looking for an exciting and knowledgeable consultant to join their friendly team. Your role will involve looking after key travel clients of this amazing brand, selling the extensive cruise product they have on offer as well as other ancillary products including add on tours/flights & independent travel. Earn an incredible salary in a fast paced, high volume environment, providing employees with ongoing training and benefits! Min 2 years' experience, GDS skills & cruise knowledge. Apply now!

SELL RETAIL IN AN OFFICE ENVIRONMENT
RETAIL CONSULTANT
SYDNEY – SALARY PACKAGE FROM \$55K

This award winning organization is looking for an experienced retail travel consultant to join their experienced team. Get out of the retail face to face store front and work in a fantastic office environment. With on the job training and staff development take this opportunity to further your career in the travel industry. With a great salary package and unlimited commission this is a role you have been waiting for. If you have minimum 2 years' experience in the travel industry and a "can do" attitude, Apply Now!!!

ARE YOU A MARKETING GURU?
TRAVEL MARKETING COORDINATOR
NORTH SHORE – SALARY PACKAGE UP TO \$65K

This leading tour operator adapts their diverse product range for their discerning clients. They need a tech savvy Marketing Coordinator to join their growing team. Maintain the client database, update the website with new products, design fliers for travel partners & update social media. Report back on your success & analyse competitor movements. If you have Digital Marketing inc Website, SEO, SEM, EDM exp & creative flair you will be rewarded with a top salary, North Shore location, M-F only, fab 5* famils & exciting product!

MOVE AWAY FROM STRESSFUL TARGETS
RETAIL TEAM LEADER
MELBOURNE (EAST) - SALARY PKG TO \$80K+ (DOE)

Our client is looking for an experienced retail travel Team Leader / Manager who is looking to progress their career. You will enjoy remaining hands on, whilst also supporting and mentoring your team. As part of the management team in this independent agency group, you will report back to the Directors with updates on sales and staff performance. If you possess 4+ years managing a team, strong GDS skills and would love to join an agency that focuses on service rather than a quick buck, do not go past this sensational role.

YEARNING FOR A LITTLE JOB SECURITY?
CORPORATE TRAVEL CONSULTANT
PERTH - SALARY PACKAGE TO \$75K+ (INCL. BONUSES)

Well established national corporate travel management company seeks a new corporate travel consultant urgently! With business booming, this respected company requires a competent travel professional to service their high profile account. Working Monday – Friday hours only, you will join a successful well known office in a wonderful area of Perth. This role could be yours if you have at least 3 years' experience as an international corporate travel consultant & a can do attitude. Don't delay, earn the best salary in Perth!

STRESS FREE WORKING ENVIRONMENT
TRAVEL CONSULTANT – CUSTOMER CARE DEPARTMENT
MELBOURNE (INNER) – SALARY PKG \$56K + BENEFITS
This well-known online travel giant is on the lookout for their next customer service superstar. You must have a minimum 18 mths experience with strong ticketing knowledge, current GDS (Galileo) knowledge & your own car. You will be responsible for servicing phone and email enquiries relating to website functionality, new booking requests and/or amendments, ticketing and processing refunds. Located in the city fringe you will enjoy a rotating roster, fun and supportive team environment and top company benefits.

SMOOTH SAILING AHEAD
WHOLESALE CRUISE TRAVEL CONSULTANTS
BRISBANE CBD – \$55K OTE

Experienced travel consultants – here's your chance to sail into a new role in wholesale travel. Bid farewell to time wasters and face to face consulting. This growing cruise wholesale team is looking for passionate cruise consultants to join them. You'll love assisting industry professionals with booking worldwide cruises including pre and post arrangements. Sensational \$\$ are on offer along with the chance to enjoy free cruises, top industry training, discounted travel and more. Apply today!

FUN, SUN & MONEY!
TRAVEL CONSULTANTS
GOLD COAST – \$60K OTE

Due to continued growth our client has a great opportunity to join their dynamic team on the Gold Coast as a travel consultant. Your day will involve arrangement all types of Domestic & International travel including flights, accommodation and tours. No more walks in's and time wasters as all your enquiries will be over the phone. Top industry salary, bonuses and great benefits are on offer. If you have 2 years experience, great sales, GDS and communication skills then we want to hear from you!