



# #tasteUSA



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19-29 MAY 2016

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With Air New Zealand now offering flights from Auckland to Houston, we've opened a gateway to the USA's Southern States and all the flavours they offer. Here is your chance to taste Texan BBQ, the Cajun shrimp of Mississippi or Florida's Cuban sandwiches.

Air New Zealand and Brand USA have partnered up to send 60 of the best agents from Australia and New Zealand on the #tasteUSA MegaFam. Get booking, because the more eligible USA bookings you enter before 15 April 2016, the more chances you have to be eating your way through the USA on the #tasteUSA MegaFam.

**Find out more at [tasteusamegafam.com](http://tasteusamegafam.com)**

Join the **#tasteUSA - MegaFam 2016** Facebook group to win great prizes.

## US megafam places

AIR New Zealand & Brand USA are now inviting travel agents to taste the flavours of the USA by taking part in an upcoming megafamil in which 60 top consultants will experience America's southern states - via Air NZ's Auckland-Houston gateway route.

The trip takes place 19-29 May and participants will receive unlimited internet while away.

Eligible USA bookings on Air New Zealand flights made before 15 Apr 2016 will qualify as entries, with more information on the **cover page** of today's *Travel Daily* as well as via the dedicated website [tasteusamegafam.com](http://tasteusamegafam.com).

### Today's issue of TD

*Travel Daily* today has eight pages of news and photos, a front cover page promoting the **Brand USA/Air New Zealand mega famil** plus full pages:

- New travel jobs on JITO
- AA Appointments jobs

## Helloworld product push

**NEWLY** appointed Helloworld ceo Andrew Burnes is beginning to put his stamp on the business, outlining plans to expand the range of Helloworld-branded product in the market.

Revealed as part of an exclusive interview in the latest issue of *travelBulletin* (see **page 5**), the growth in the Helloworld offering aims to give agents more to sell "via both digital and traditional media channels," Burnes said.

"This is not something we've done too much of in the past, but I believe we need to put our own footprint across the products that we promote via our retail networks, and do the best job we can to drive business into the doors of our retail partners, onto the phone of our retail partners and onto our retail partners' online sites," Burnes added.

The revelations also confirm concerns about perceived

conflicts between Helloworld's own online push and its members.

"The online team at Helloworld has done a fantastic job of creating a very viable and successful portal with [helloworld.com.au](http://helloworld.com.au), but there is no question that the success of that portal has alienated some of the agents in our networks," he said, and going forward there will be "better alignment" between the online presence and agents' interests.

Burnes also strongly committed to the Helloworld brand, saying he has no interest in revitalising any of the former HWT, Travelscene, Jetset or Travelworld brands.

"They were great brands, but we've moved on and we are not going back," he said.

Further HLO developments are expected in the coming days after the group's executives took part in a retreat in regional Victoria last weekend.

## THAI opens MEL A350 reservations

**THAI** Airways International will give Victorians an opportunity to experience the new Airbus A350, with reservations now open for TG's non-stop A350 flights from Melbourne to Bangkok.

The A350-900XWB flights are scheduled to commence operation on the daily TG465/466 service from 01 Jul, expanding to double daily effective 01 Aug with the addition of TG461/462.

## New cfo for HLO

**HELLOWORLD** has appointed Michael Burnett as its new chief financial officer, replacing the departing Jenny Macdonald who leaves in Apr (**TD** 22 Feb).

Burnett is an experienced finance executive, and was most recently cfo of Transurban North America with previous roles at CSL Limited and accounting firm PricewaterhouseCoopers.

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Monday 29th February 2016

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## Hurtigruten last calls

**TODAY'S** the last day to enter our month-long competition to win a 12 day Hurtigruten 'Classic Coastal Voyage' trip for two.

For a chance to win, you must have correctly answered all the daily questions to date as well as the final question on **page eight**.

## Do the **NT** top end ten

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## ANOTHER DAY ANOTHER DOLLAR



## Two NT agencies raided

**TWO** Alice Springs travel agencies & a residential property in the city have been raided over the weekend as investigations continue into a travel fraud case.

Five travel agencies in the Northern Territory are being investigated by police for allegedly playing a role in cheating the pensioner and carer concession scheme.

It follows last week's raids of the former Travel World agency in Katherine with two Darwin-based agencies also being investigated.

No arrests were made over the weekend but evidence was collected for the case.

According to 9 News, all five agencies were referred to police by the Department of Health over anomalies noticed in trips booked by the agencies.

In Dec, former Crimestoppers chair and Latitude Travel owner Xana Kamitsis was sentenced to close to four years in jail for

fraudulently obtaining more than \$100,000 through the scheme (**TD** 02 Dec).

Police are assessing evidence as investigations continue.

## FCTG lifeline for DS

**FLIGHT** Centre Travel Group has flung open the door to thousands of former Dick Smith employees, offering staff of the electronic retailer made redundant last week fast-tracked entry into the travel industry.

Almost 2,500 jobs at Dick Smith at 300 stores nationally will close over the next eight weeks.

Flight Centre's lifeline will enable staff to speed through the recruitment process to the final stages, should they apply.

A spokesperson for Flight Centre told **Travel Daily** the retailer has vacancies Australia-wide "and some will inevitably have the kind of skills we desire".

## MH/EK c'share starts

**A NEW** codeshare arrangement between Malaysia Airlines and Emirates (**TD** 03 Dec) commenced last week on the Kuala Lumpur-Dubai (and other) routes.

The deal will see the MH code placed on EK's thrice daily 777 & daily A380 flights on the route.

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# Travel Daily

First with the news

Monday 29th February 2016



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02 9231 2825

OR VISIT US AT

[www.aaappointments.com.au](http://www.aaappointments.com.au)

## Counsellors' high satisfaction

**HOME-BASED** travel network Travel Counsellors' job satisfaction levels are "extraordinarily high", according to results from a nation-wide staff survey revealed last weekend. Responses to the question

"What do you love most about being a Travel Counsellor?" included the ability to sell a wide range of products, access to technology, high levels of support, the potential to earn more and work from home, avoid commuting and a greater work/life balance.

David Hughes, managing director of Travel Counsellors Australia said he was "not surprised" by the positive feedback, commenting TC's level of support "results in happy agents who love their job".

## A&K cruise concept

**ABERCROMBIE & Kent** has unveiled a "new concept in cruise travel", offering three combined luxury cruise & exclusive A&K land arrangement itineraries.

The cruise components of the trips are centred on either a Norwegian Fjord, Amazon River & the Caribbean or Mediterranean & Adriatic voyage, and a small group tour - guaranteed for a minimum of two guests.

Cruises are operated by Ponant and Seabourn.

Packages include airfares from Australia and are slated to begin in Mar 2017 - more details [HERE](#).

## Carnival back in Fiji

**P&O Cruises**, Princess Cruises, Carnival Cruise Line and Holland America Line have resumed scheduled calls to Fiji.

Carnival Australia has also contributed a combined \$125,000 to Save the Children Australia's Fiji relief efforts.

## Longer Tokoriki delay

**FIJI'S** Sheraton Resort & Spa, Tokoriki Island has confirmed it will remain closed until 30 Nov, some seven months longer than originally thought.

Last Tue, the hotel reported that based on its initial assessment of damage caused by Tropical Cyclone Winston, it would need to close until 31 May, reopening the following day.

However, last Fri following more "detailed investigations", the resort said it would not be expecting to open until 01 Dec.

Guests affected by the closure are advised to contact the hotel or their travel agent to discuss the relocation to one of Starwood's Denarau-based properties, or to obtain a full refund.

"Starwood Hotels & Resorts apologises for any inconvenience this may cause and hopes to welcome guests to Sheraton Resort & Spa, Tokoriki Island in the near future," the resort said.



## Window Seat

**CALIFORNIAN** authorities probably did a double-take last week, after spotting a white unicorn gallivanting majestically across the the Medera County.

The mythical horse in question was actually a pony dressed up as a unicorn named Juliet that belonged to photographer Sandra Boos, who she says escaped from a photo shoot and galloped away.

It took nearly four hours, one helicopter and California Highway Patrol to track the elusive unicorn down - but even then they couldn't capture her.

Finally, it was a friend of Boo's on horseback who managed to rein her in.

"When Juliet saw [the woman's horse], Shady, she came running," said Boos.



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## New Disneyland Cars attraction



**DISNEY** is preparing to launch a new *Cars*-themed attraction early next month at the Disney California Adventure's *Cars Land*, replacing Luigi's Flying Tires.

Originally opened in 2012, Luigi's Flying Tires was shut down a year ago after being plagued by poor review and injuries, the *Los Angeles Times* reports.

In its place is Luigi's Rollickin' Roadsters - an attraction that will put theme-park visitors behind the wheel of small cars which "move and spin to upbeat Italian music, performing the traditional dances of their hometown village."

**CLICK HERE** to preview the ride.

**MEANWHILE**, Disney has rolled out new seasonal pricing for a 1-Day ticket and price increases on multi-day tickets.

Each month is now divided into value, regular and peak days with an eight-11 month calendar.

## Piotto new G Adv md

**G ADVENTURES** has announced the appointment of Adrian Piotto as managing director Australia & New Zealand, replacing Belinda Ward who has been promoted to the role of vp of industry sales & operation, based in the UK.

Piotto is well known to the trade having worked in the industry for close to 20 years across brands such as The Travel Corporation's Contiki, Trafalgar & most recently as general manager Busabout, Haggis & Shamrock Adventures.

## QF/TL WTB c'share

**AIRNORTH'S** flights between Brisbane West Wellcamp Airport and Melbourne & Cairns will now carry the Qantas 'QF' designator under an expanded codeshare deal, on sale from 08 Mar for flights operating from 28 Mar.

## Republic Chapter 11

**AMERICAN** carrier Republic Airways Holdings filed for Chapter 11 bankruptcy protection in a New York court on Fri.

By filing for Chapter 11, the regional carrier along with its subsidiaries are able to reorganise the business internally, while continuing to operate normally.

Chairman, president and ceo Bryan Bedford said the board has "worked hard to avoid this step".

"Over the last several months, we've attempted to restructure the obligations on our out-of-favour aircraft - made so by a nationwide pilot shortage - and to increase revenues.

"It's become clear that this process has reached an impasse and that any further delay would unnecessarily waste valuable resources of the enterprise," Bedford commented.

He said Republic's decision to enter bankruptcy protection comes after ongoing revenue losses linked to grounding planes due to a lack of pilots, "combined with the reality that our negotiating effort with key stakeholders shows no apparent prospect of a near term resolution".

"We believe this action will allow us to restore our airline and take it to new heights," Bedford added optimistically.

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## Asia Guru expands

**MODULES** on Japan and India have been added to Insider Journeys' Asia Guru travel agent training program.

MD Paul Hole said expanding Asia Guru was driven by growing demand from consultants, keen to be able to sell the destinations with more confidence.

"We've seen strong outbound growth to both India and Japan, so the introduction of these modules will assist agents in capitalising on this growth and consumer interest, and support them in securing sales," he said.

The Japan and India modules accompany existing units on Vietnam, Cambodia & Laos and Burma & China.

The Asia Guru program provides insight into the way Insider Journey operates, video content, 'did you know' tips and quizzes.

Consultants completing the three levels of the program - Bronze Tiger, Silver Buffalo and Golden Dragon - earn discounts of up to 30% on select products.

More at [www.asia-guru.com](http://www.asia-guru.com).

Jump into  
**Ireland**

## Win 1 of 6 spots on a once in a lifetime famil to Ireland!

Here's your chance to explore stunning Ireland with Etihad Airways. You'll experience Ireland's unique culture and rugged scenery like nowhere else, with friendly locals, traditional music and cosy pubs to explore along the way. Plus, you'll get to experience first-hand some of the most memorable filming locations from HBO's *Game of Thrones* series.

Winning is easy, all you need to do is sell Etihad Airways to Ireland and follow the below steps:

- Enter your SuperSeller APIN number on eligible bookings.
- Keep selling - each First or Business Class ticket qualifies for two entries and each Economy Class ticket qualifies for one entry.

Offer is valid for bookings until 17 March, for travel until 31 December 2016.

Visit [agents.etihad.com](http://agents.etihad.com) to sign up to SuperSeller and see the full terms and conditions.

Happy selling!

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**THE** boss of International Airlines Group Willie Walsh has announced "detailed" talks are advancing for the addition of used Boeing 777-300ER aircraft for the British Airways fleet.

"We've made good progress on 777-300s, had discussions with a number of potential suppliers," Walsh said last week after IAG reported fourth quarter operating profit was €540 million (excluding Aer Lingus).

The IAG ceo also confirmed IAG has had “some discussions” on a potential lease of other Airbus A380 aircraft for British Airways.

Further, he revealed Aer Lingus made a positive contribution of €35 million since joining IAG on 18 Aug last year.

**TONGA'S** Fafa Island Resort has opened a new semi-open bar/ outdoor restaurant ahead of the peak tourist season, serving up a choice of German & Polynesian fused signature dishes.

**THAILAND** Prime Minister Gen Prayut Chan-o-cha has ordered tighter security screenings at airports, bus stations and frequented venues, following US warnings of possible terror attacks in Asia.

The Government has also reached out to other countries in the region to establish a counter-terrorism security network.

**BENCH** International is offering savings of 14% on self-drive itineraries for South Africa.

The tour includes stops at Cape Town, Cape Winelands, the Garden Route, stays in Oudtshoorn and Knysna.

Travel period spans 01 May & 31 Aug, call 1300 AFRICA for more.

**SRILANKAN** Airlines has launched a promotion ahead of the T20 Cricket World Cup.

The campaign reads: "sell a ticket to Colombo (Sri Lanka) and let your passengers enjoy a ride to any Indian destination absolutely free."

Fares start from AU\$377, with the offer valid from 26 Feb to 14 Mar, based on travel up until 31 Mar - call (03) 8400 4353.

**THE** latest issue of *travelBulletin* (pictured) will be on its way to subscribers across the country this week, featuring the first major interview with newly appointed Helloworld ceo Andrew Burnes.

Burnes opens up in a full and frank discussion of the past and future of Helloworld, and why he and wife Cinzia have effectively staked their future on the company's success.

That's not all - the magazine also features insights from AFTA, CLIA, ATEC, industry commentator Steve Jones and much more.

Destination features provide inspiration and selling tips for agents on Europe, USA, Japan, South Pacific, Small Group Touring and Drive Holidays, while there's also our popular technology, careers and Your Travel Business sections - not



to mention commentary on the latest industry issues and plenty of photos from recent famils.

Subscribers will receive the Mar edition of **travelBulletin** in the mail, but a sneak peek is also now available at [travelbulletin.com.au](http://travelbulletin.com.au).

Users of the free **travelBulletin** app can also access the Mar issue as well as back issues - subscribe at [travelbulletin.com.au/shop](http://travelbulletin.com.au/shop).



New Departure: 16 August 2016



New Departure: 4 September 2016



New Departure: 20 September 2016



**Contact Albatross Tours on 1300 135 015  
or visit [www.albatrosstours.com.au](http://www.albatrosstours.com.au)**





## Excite West Hollyw'd

**FOR** the next two weeks Excite Holidays is giving travel agents the opportunity to win a trip to West Hollywood as part of their USA Giveaway campaign.

Flights, accommodation and activities are included.

To be in the running agents need to book Excite Holidays accommodation in the destination - they can also earn 1000 bonus rewards points for every night they book there.

For full details **CLICK HERE**.

## Delta goodwill

**DELTA** has pledged to donate 1% of its 2015 net income to charitable organisations via cash contributions, in-kind travel and grants.

From 01 Jul, the Delta Air Lines Foundation will match employee and retiree donations on a 1-for-1 basis capped at US\$5m annually.

## Tucan East Africa

**TUCAN** Travel has added a dozen extra departure dates from Aug 2016 to eight of their tours through East Africa.

Africa destination manager Emma Campbell said the new dates were a response to an increase in passenger demand.

The tours, starting at US\$450 use overland trucks to visit some of Africa's top highlights.

For more **CLICK HERE**.

## Qantas system change

**QANTAS** advises a new Revenue Management system has changed the way travel agents book and make changes to flights.

The upgrade has altered how availability is displayed on flights, with seat inventory now based on a customer's entire journey between Origin and Destination.

This means agents can no longer determine availability by referring to the customer's individual flight segments.

For 'Married Flights', bookings cannot be changed by travel agents independently of each other.

Such flights are not new to QF but have been expanded.

Such flights can be identified by an 'MSC' tag appearing in the PNR - more details **HERE**.

## Fast-Cover Adventure

**FAST** Cover has launched a new Adventure Pack policy covering 28 extra high-risk sports and activities not automatically covered by regular policies.

Fast Cover ceo Dean Van Es said without proper cover adventure travellers could find themselves "significantly out of pocket".

Travellers can add the new pack to Domestic, Standard, Comprehensive or Multi Trip Fast Cover plans.

## DFW Terminal grows

**DALLAS/FORT** Worth Int'l Airport has completed phase two of its Terminal B renewal project.

The latest development includes two new passenger entries with elevator access as well as several new eateries.

## Amadeus 2015 results

**NORTH** America and Asia-Pacific expansion has seen Amadeus maintain strong financial results for 2015.

Full year highlights for the company included a 14.5% revenue increase to €3.9 million and EBITDA growth of 12.2% to €1.4 million.

Revenue growth in distribution of 11.5% was attributed to growth in North America and Asia-Pacific.

IT Solutions revenue growth of 22.1% was spurred by continued migration of large carriers in the Asia-Pacific as well as upselling and contribution from new areas such as Airport IT and Payments.

## Watson gets cooking

**MTA** - Mobile Travel Agents brand ambassador Jessica Watson OAM will feature at the MTA Power of Community conference from 04-06 Mar.

The youngest sailor to complete a solo tour of the world will be on hand to assist MC Dan Gregory as well as helping celebrity chef Lance Seeto cook at a conference wind down event on the Sunday at Broadwater Parklands.

Seeto is head chef at Fiji's Mana Island Resort as well as the county's first Culinary Ambassador to Fiji Airways.

He and Watson will put on a Fijian barbecue for MTA members and their families.



### EVERGREEN TOURS PRODUCT MANAGER Europe & South East Asia

Evergreen Tours, one of Australia's leading worldwide touring & river cruising companies, has an opportunity for the role of Product Manager Europe & South East Asia.

Based in our Sydney office, the successful applicant will be a self-starter ready to step into a dynamic company and be able to generate profitable revenues through product design, yield and revenue management; and provide support to the sales and marketing efforts of the business.

Reporting to the General Manager, this role will be responsible for, but not limited to:

- Development of innovative and well-presented product from river cruising to escorted touring that meets/exceeds customer satisfaction targets for each relevant destination;
- Planning, designing and building cruising/touring schedules and managing existing schedules;
- Contracting rates, exclusive inclusions and service level agreements with suppliers;
- Brochure development and production for relevant destination;
- Continually reviewing the performance of the product and recommending strategies to gain market share whilst maintaining product margins;

You will need to be a creative thinking, flexible and have a passion for travel with a strong understanding of the travel industry.

You will also need to have:

- A minimum of 5 years' experience in a similar role with demonstrated achievements;
- European destination knowledge;
- Excellent written and oral communication skills;
- IT Literate - Microsoft programs and ideally strong in Excel and PowerPoint;
- Ability to work in a "dynamic" and changeable environment and meet deadlines and targets.

It would also be desirable that the successful candidate has:

- Extensive travel worldwide ideally travel experience of South East Asia;
- Produced product which has involved ships and managing ship capacity;
- Strong interpersonal and rapport building skills;
- Demonstrated public presentation skills.

The new recruit will need to hit the ground so if you have the necessary knowledge, skills and attributes that we are looking for and enjoy the challenge of a fast paced environment.

Please forward your interest to Nicole Robertson, HR Manager on employment@scenic.com.au by COB Friday, 11th March 2016.

## BENCH INTERNATIONAL

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# Brochures

**WELCOME** to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



**Asia Escape Holidays - Mauritius & Maldives 2016**  
Asia Escape Holidays has unveiled a freshly redesigned Mauritius and Maldives brochure featuring 27 Mauritius properties and 15 Maldives resorts. At the beginning of each section is a custom map showing the location of each hotel. Accommodation includes the Heritage Le Telfair Golf & Spa Resort, Anantara Dhigu Resort and Le Meridien Ile Maurice. There are also tours and activities ranging from a "walk with the lions" tour and

deep sea fishing in Mauritius and diving, snorkelling and surfing in the Maldives.



**Aqua-Aston Hospitality - Spring 2016**  
Provider of hotels, condominium resorts, villas and cottages, Aston Hotels & Resorts has released its spring 2016 brochure, detailing hotels and resorts in Hawaii and the USA. On the island of Oahu, accommodation includes Aston Waikiki Beach Tower, The Surf-Jack Hotel & Swim Club, Aqua Pacific Monarch and Maile Sky Court. Also available is accommodation on the islands of Maui, Kauai and Hawaii. Accommodation is available beyond Hawaii in Orlando, Las Vegas and South Lake Tahoe.



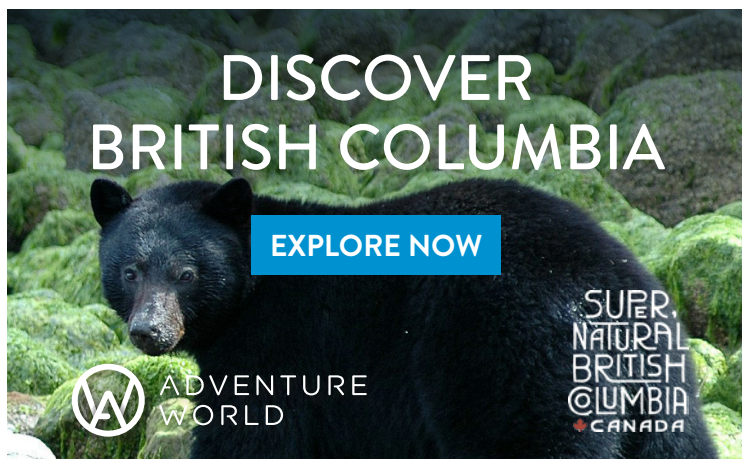
**Venture Holidays - Bali 2016/17**  
This year's Bali brochure from Venture Holidays has an expanded section for the area of Seminyak and new tours to cater for repeat travellers. New hotels in Seminyak include the Maison C Boutique Hotel, Harris Hotel Seminyak, Sense Hotel Seminyak, Centra Taum Seminyak and Alila Seminyak, which opened in Oct last year. The Kuta Street Eats tour is new for 2016, introducing some of Kuta's finest street food by foot.

Also new is a Balinese Blessing and Cooking Class, a Jamu Making tour, which examines Indonesian traditional herbal medicines and the Pod Chocolate Making tour.



**Star Cruises - Superstar Gemini 2016**  
Star Cruises' *Superstar Gemini* brochure is now available, detailing the vessel's offering. Facilities on board the ship include 11 dining venues, a health club, spa, entertainment venues, lounge, four retail option and a child care centre. There is information on

*Superstar Gemini's* eight cabin choices cabins, ranging from a 13.8m<sup>2</sup> Inside Stateroom, 20m<sup>2</sup> Oceanview Stateroom with window to a spacious 34.5m<sup>2</sup> Junior Suite. Maps of the layout of each cabin and of each deck are also included.



Monday 29th Feb 2016

**Travel Daily**  
First with the news



## TTF bus franchising

**SAVINGS** of \$1 billion could be generated over five years if govt-run bus services in Sydney, Brisbane, Canberra, Hobart and Newcastle were franchised, a report has revealed.

The report, 'On the Buses: The Benefits of Private Sector Involvement in the Delivery of Bus Services' has been released by the Tourism & Transport Forum Australia (TTF).

"This is in no way a radical policy change in Australia - Melbourne, Perth, Adelaide and Darwin have bus networks that are completely managed by private operators & not the govt," Margy Osmond, TTF ceo said.

Download the report **HERE**.

## JetBlue Cuban flights

**JETBLUE** Airways will apply to US regulators tomorrow to begin services to Cuba by the end of next year, but has not disclosed from which US cities as yet.

Earlier this month US and Cuban governments agreed to resume flights between the countries for the first time in half a century (*TD* 17 Feb).

**CLUB Med's** latest incentive was taken out by Flight Centre in Broadway, Sydney, who won the top prize of five-nights Club Med's Finolhu Villas in Maldives.

The agency was up against every store in the Asia Pacific region and came out on top as the best-selling agency of the villas during the promo period.

The team is **pictured** above celebrating their win.

## Halong Bay air delay

**THE** first flight will touch down at Quang Ninh International Airport by the end of 2017, local media are reporting.

According to *Vietnam News*, the opening has been delayed for nearly a year due to lengthy feasibility studies.

## CIT Villa Experiences

**CIT** has expanded its 'Italian Villa Experiences' product range to offer more self-catering villa and apartments across Italy.

Options include Luxury Villa Stays, Families & Friends, Italian Style City Living & Italian Seaside Villas see - [www.citvillas.com](http://www.citvillas.com).

## China Airlines (CI) Christchurch Last-Minute Deals



All-inclusive one way fares starting from AUD **\$209** return from AUD **\$360**

Departing from both Sydney (Tue/Fri/Sun) and Melbourne (Mon/Wed/Sat).

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Monday 29th Feb 2016

## VTIC congratulations

**THE** Victoria Tourism Industry Council (VTIC) is commending the Victorian Govt's efforts to "grow Victoria's reputation as a leading destination for tourism & events".

Acting VTIC chief exec Erin Joyce said projects like the Melbourne Cricket Ground Roof Walk & Buzz Line Fly (**TD** 18 Feb) experiences "will enhance Victoria's visitor attractions and offerings."

Other projects to receive funds include a wilderness boat tour at Wilson's Promontory.

## Rex launch WA routes

**REGIONAL** Express (REX) has begun new flights from Perth to Albany and Esperance.

WA Transport Minister Dean Nalder said the new routes will "benefit locals in those areas, as well as tourists and business people visiting the regions."

"Residents in these regional communities will benefit from Rex's timetables which will see an increased number of flights and annual seat capacity when flying to and from Perth, compared with previous services to those regions," he said.

Perth-Esperance will run on an 18 times weekly basis, while the Perth-Albany route operates 23 weekly return services.

Both services operate out of Perth T2, located next to T1 and T1 international to allow "seamless" transfers to services to Albany and Esperance in one convenient location.

Commenting on the new services, Perth Airport ceo Brad Geatches said "as the gateway to Western Australia, Perth Airport is committed to support WA tourism through increased services & improved airline partnerships."

Reservations at [rex.com.au](http://rex.com.au).

## Free Dubai stopover

**TRAVEL** operator Collette is offering a complimentary three night stopover in Dubai for every Southern Africa tour booked.

The 13-day 'Exploring Southern Africa, Victoria Falls & Botswana' with Collette takes travellers on seven wildlife safaris and more.

Offer is only available on select dates - call 1300 792 195.

## Curio enters Atlanta

**HILTON** Worldwide has inked a franchise agreement to bring Candler Hotel Atlanta to Curio - A Collection by Hilton.

The 265-room hotel offers a mix of king, double, queen and suite rooms as well as meeting & event spaces and a rooftop space.

Curio Atlanta is slated to open late 2017 following renovations.



## Win a Hurtigruten cruise

This month, **Travel Daily**, BENTOURS and Hurtigruten are giving away a 12 day Hurtigruten 'Classic Coastal Voyage Return', in a private cabin for 2 people. The prize includes four onshore excursions provided per person, along with Full Board, valued at up to A\$10,000.



All you have to do to win this incredible prize is answer each daily question correctly and have the most creative answer to the final question. Send your entries to [bentours@traveldaily.com.au](mailto:bentours@traveldaily.com.au)

**Q21.** Tell us in 25 words or less why you want to win a Hurtigruten cruise with BENTOURS.



## Round 1 Winner

Congratulations

**EMMA FARRELL**

from Starwood Hotels & Resorts

Emma is the top point scorer for Round 1 of Travel Daily's Super Rugby footy tipping competition. She has won a double pass to Taronga Zoo, courtesy of Taronga Zoo.



Major prize for the 2016 footy tipping competition is return economy class airfares to Dubai flying with **EMIRATES**

NSW permit LTPS/16/01379, ACT permit TP 16/00359

## Tiger Island revamp

**DREAMWORLD'S** Tiger Island is set to receive a multi-million dollar revamp of its facilities.

Upgrades will include new and expanded tiger husbandry facilities, splash pools with underwater viewing, themed shopping outlets, a stadium and an undercover events space.

Queensland Premier Anastacia Palaszczuk said the seven million dollar redevelopment will create 80 jobs for the state, "underlining Dreamworld's confidence in Queensland's economy and the tourism sector".

## Alitalia six pax promo

**ITALIAN** carrier, Alitalia, is offering a mini group promo for international and intercontinental flights, valid until 30 Mar.

The min group size has been reduced to six adult pax, with the travel period from now until 15 Jul - [info@aviationonline.com.au](http://info@aviationonline.com.au).

## Hawaii Jan record

**VISITOR** arrivals in Hawaii continue to rise, with the Hawaiian Tourism Authority (HTA) last week reporting another "record month" with 720,997 visitors - an increase of 6.2% for the month of Jan on the prior corresponding period (PCP).

Aussie arrivals made up 28,437 visitors of the figure, an increase of 2.6% on the PCP; while US West arrivals grew 6% to 255,255 visitors, followed by US East (up 10.1% to 162,383) and Japan up 6.1% (118,849).

Total visitor expenditure increased 2.9% in Jan, spiking 40.8 million to reach US\$1.5 billion.

There were a total of 1,021,988 air seats to the Hawaiian Islands available, with growth in scheduled seats observed from Other Asia (+22.5%), Oceania (+7.1%), US West (+3.7%), US East (+2.8%) and Canada (0.8%).

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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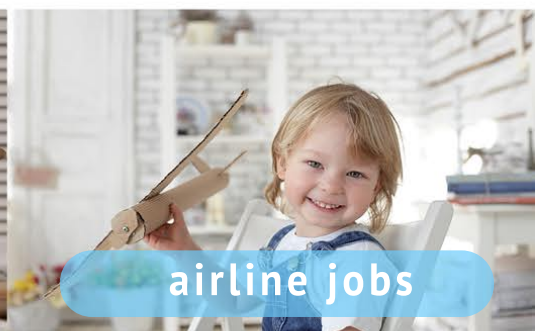
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**CORPORATE SALES MANAGER**

**PERTH – SALARY PACKAGE \$75K - \$95K (OTE)**

Your role will be managing an existing client base assisting in the ongoing growth of the brand, whilst also using your polished sales skills to achieve new business & continued growth. You will support the AM team managing an existing client base, together with working with the BDMS to achieve new business leads. You will be responsible for identifying growth opportunities & travel trends in the industry, together with devising strategies to build new business.

**JOIN A NATIONAL VIRTUOSO AGENCY**

**HEAD OF LEISURE**

**MELBOURNE – SALARY PACKAGE TO \$80K (DOE) + \$\$ INC.**

This corporate travel company is seeking a competent leisure travel supervisor with a proven track record managing a team of senior leisure consultants. Working with this professional leisure team, you will be responsible for developing & driving the team to achieve results & maintain service levels, whilst remaining hands on consulting by appt only. Experience in a luxury high end leisure travel environment & solid management experience is essential.

**NEW ROLE - THE MAIN EVENT**

**EVENT MANAGER**

**BRISBANE – SALARY PACKAGE UP TO \$75K**

Come and use your international and domestic corporate and incentive event management experience with this leading global company. You'll be responsible for end to end event management from obtaining event briefs to budgeting, logistics, onsite delivery, support staff management and post event reporting. Previous corporate event management experience within an agency is a must. Great salary & benefits on offer

**MAKE THE MOVE ACROSS THE DITCH**

**COMMERCIAL MANAGER NZ AND PACIFIC REGION**

**AUCKLAND – STRONG SALARY NZD + INCENTIVES**

This successful global travel company is looking for a successful Commercial Manager to join their team. You will be responsible for leading the NZ business and team with 8 direct reports, executing sales strategies to grow & maximise revenue. You will be well networked in the New Zealand travel market, have led teams with a proven track record in sales and account management, based in Auckland a high remuneration package is on offer.

**HIGH BASE PLUS UNCAPPED BONUSES**

**CORPORATE TRAVEL – SALES MANAGER**

**SYDNEY – \$100k PLUS PLUS**

Are you working in a sales role but on a low base? Want to have security of a high base salary plus a very strong commission structure? If you consider yourself a consummate professional in Sales preferably with TMC sales, we have a prestigious new role available now with one of the most dynamic TMCs in the business. Targeting the SME space, you must be driven by winning new business and achieving targets. OTE Over \$100k in first year.

**TAKE THE REIGNS!**

**HOTEL MANAGER**

**BRISBANE – PKG \$90-\$100k**

Our client, a well-respected Brisbane hotel is looking for a Hotel Manager to join their team. They require the experience of a seasoned professional to manage & oversee hotel operations including Rooms Division & Food & Beverage. Excellent remuneration plus benefits on offer for the successful person. Experience in a similar role or considerable experience as an EAM for a 4 or 5 star property required. Apply now to find out more.

**FINAL DAYS**

**CORPORATE BUSINESS DEVELOPMENT MANAGER**

**MELBOURNE – SALARY OTE \$100K TO \$200K**

An amazing opportunity exists to join this dynamic travel management company as a BDM. You will be responsible for developing a pipeline & building relationships to acquire new large market business along with implementing sales strategies to optimise client spend. Attractive salary with uncapped earning potential. Experience as a BDM with a proven sales track record along with strong customer service, presentation, communication and negotiation skills req'd.

**NEW ROLE – LEAD THE ELITE**

**VIP TEAM LEADER – TOP TMC**

**SYDNEY - SALARY PACKAGE \$90**

This BRAND new department within this sought after TMC is looking for a VIP team leader to manage a team of VIP consultants. You will be involved in helping to establish this new area, recruit and train new staff. Your clients will be top VIP personal that require only the very best service. You will ideally come from a TMC background, have sound consulting skills and have led teams. Great Salary and bonuses on offer.

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