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Travel Daily

First with the news

Monday 4th January 2016

French
TRAVEL CONNECTION

www.frenchtravel.com.au **CLICK HERE**

Royal Caribbean deals

ROYAL Caribbean International is promoting buy-one-get-one-up-to-50%-off deals and up-to-25%-off-for-a-third-guest and above on all sailings, effective immediately.

The big New Year offers include half price deposits on all sailings and up to US\$500 onboard credit.

Free upgrades are also available for those who book a Balcony stateroom (Category X) for cruises departing from now until 23 Apr.

See the cover page for more.

Today's issue of TD

Travel Daily has four pages of news today, a cover wrap from Royal Caribbean International plus full pages from: (click)

- Corporate Traveller job ads
- AA Appointments jobs

AIR NEW ZEALAND

HURRY
ENDS
FRIDAY

Our
Epic
New Year Sale
is back

To book refer to your GDS

Brazil visa waiver for Rio

AUSTRALIAN citizens are included among those who won't need a visa when travelling to the 2016 Olympic Games in Brazil.

The Brazilian government announced this week citizens of the United States, Japan, Canada and Australia will no longer need a visa to enter the country around the time of the Rio de Janeiro

event this year.

The "exceptional, unilateral visa waiver" is aimed at citizens from countries and regions "with a strong Olympic tradition, which have hosted the Games in the past and pose no migration risk or national security risks, for the duration of the Olympics," the Brazilian government said in an official statement.

The waiver will apply only for those visiting between 01 Jun and 18 Sep, with visitors allowed to remain in the South American country for up to 90 days.

Visitors will not be required to prove they have tickets to the games, the government said.

Brazil's Tourism Minister Henrique Eduardo Alves said the move would be very important for the country's tourism sector.

"The measure benefits all activities linked to tourism; it represents a victory for the sector and will increase destinations throughout the country," he said.

The Olympic Games begin on 05 Aug and will run through until 21 Aug while the Paralympic Games will be held between 07-18 Sep.

Nanuku industry deal

NANUKU Auberge Resort Fiji is offering an 'Industry Appreciation Offer' in a beachfront Spa Suite, priced at FJ\$875 per night, based on a minimum of three nights.

Offer is valid for stays to Mar 2017, excluding blackout dates.

Eurail Pass enhanced

RAIL Europe has revealed five changes to the Eurail Pass range, effective immediately.

The booking window has been extended to 11 months, the three-country Select Pass has returned and the Eurail Global Pass now includes three new validities including 'five and seven days in one month' and a '22 days continuous' pass.

Passes have been renamed as the Global Pass, the Select Pass (for two, three or four countries) and One Country Passes (a rail pass for any given country).

Other changes for 2016 see Scandinavian countries Denmark, Sweden, Norway & Finland with a new dedicated one country pass, the Scandinavia Pass.

Rail Europe manager Australasia Ingrid Kocijan said the three country Select Pass is a "very welcome re-addition" to the Eurail Pass range.

Kocijan said opening up of the booking period from the previous six months to 11 was beneficial for earlybird airfare season, giving agents access to rail bookings earlier than ever before.

The Eurail Pass is available by Rail Plus, Rail Tickets, CIT Holidays and Infinity Rail in Australia.

Last AC comp entries

ENTRIES for our Air Canada photo competition during Dec continued to flow in before last Thu's deadline, with a batch of previously unseen submissions featured on **page 4** today.

Cyclone Ula strikes

FIJI Airways has been forced to cancel today's return service between Nadi and Kadavu - operated by regional offshoot Fiji Link - due to weather associated with Cyclone Ula which struck Tonga last weekend.

The Category Three cyclone packed winds of 150km/hr and saw Tonga declare a state of emergency after flash flooding damaged buildings.

Cyclone Ula is now tracking to Fiji's Southern Lau group of islands where a strong wind warning remains in force.

In a statement, Fiji Airways said "Forecasts indicate that Tropical Cyclone Ula, though moving away from Fiji to the South West, will continue to affect Fiji in the next 4-5 days with variable conditions, particularly in Nadi. Flights are more or less expected to operate as scheduled, but we urge passengers to continue to monitor their flights," FJ said.

Rocky value add

GUESTS booking a seven-night or longer Rocky Mountaineer trip before 04 Mar will receive up to \$600 per couple in added value.

A \$400 'Stay & Play Offer' is also available for guests booking a shorter duration trip of four to six nights, which can be put towards extra hotel nights, activities, tours and other arrangements.

The deal is valid for select dates and must be requested at time of booking - phone 1800 821 531.

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Monday 4th January 2016



APT Grand Sale offers

For the second year, APT has kicked off with its Grand Sale, with offers across a range of travel styles and destinations.

Offers include flight deals on luxury land tours in Africa, Europe, the Kimberley, South America and Tasmania, and 'Fly Free' and 'Business Class' air deals on selected European and Asian river cruises.

The sale started yesterday and runs until 29 Feb.

For more information, see www.aptouring.com.au/grandsale.

25,000 less Nov Bali visits

AUSTRALIAN visitor numbers to Bali nose-dived in Nov driven by flight cancellations as a result of volcanic ash clouds hampering international flight operations.

Temporary data released by Bali Government Tourist Office last week indicates 56,700 Australians travelled to the Indonesian holiday mecca during the month - about 25,600 less people than the same time the year prior.

The figure has reversed year-to-date growth for Bali from this

market, with the numbers now at 878,846 - declining 1.8%.

Both Virgin Australia and Jetstar were forced to cancel multiple return services to and from Bali in Nov due to unsafe flying conditions, wreaking havoc for the holiday plans of tens of thousands of holiday makers.

Australia still holds the lion's share of Bali's visitor traffic with 24.2% of the market, followed by China which has skyrocketed 19% to 641,321 arrivals, representing 17.6% of the total market.

Overall, foreign tourist arrivals to Bali for Jan to Nov were 3.63m, up 6.25% on the year prior.

Lindblad acquisition

LINDBLAD will acquire *Via Australis* for \$18 million, which it will deploy in the Galapagos Islands following a renovation.

Lindblad plans to spend up to \$10 million to refurbish and outfit the ship, which will replace the *National Geographic Endeavour* during the third quarter of 2016.

More details in tomorrow's issue of **Cruise Weekly**.

Levin MBE accolade

UK HOTELIER & entrepreneur David Levin has been recognised in Her Majesty The Queen's New Year 2016 Honours List.

Levin is the owner & managing proprietor of The Capital Hotel, Knightsbridge - a member of the Small Luxury Hotels of the World.

His new accolade elevates him to the rank of Member of the Most Excellent Order of the British Empire (MBE) for services to hospitality and youth training.

Address contractors

EMAAR has appointed DUTCO Group as its contractor to reopen The Address Downtown Dubai in "record time".

The luxury property was extensively damaged by fire on New Year's Eve.



Window Seat

SEINFELD fans will be racing to book tickets to Melbourne where a George Costanza themed bar has opened.

'George's Bar' in Fitzroy, which pays tribute to the iconic character, welcomed its first customers on New Year's Eve.

A toastie and cocktail menu alludes to various jokes from the long-running series.

The bar is decorated with pictures of Costanza and some of his classic one-liners adorn the walls.

Owners are reporting the idea for the bar came simply from the fact that they just "really like Seinfeld".

And does George himself approve? You bet he does.

"I may not have an Emmy, but I got me a bar in Melbourne, Australia," the actor behind George Costanza - Jason Alexander - tweeted this week.

MEANWHILE, ever fantasised about money raining from the sky?

Well, that's about to become a reality in Coffs Harbour this month as part of a promotion by Coffs City Skydivers who will be copycatting a similar stunt that's played out in the newly released *Point Break* movie.



On 24 Jan the company will drop more than \$5,000 worth of \$10 and \$5 notes from the sky in a yet to be released Coffs Harbour location.

As it builds towards the big cash drop, Coffs City Skydivers will be giving away several prizes via its Facebook page at facebook.com/coffsskydivers.

RAIL EUROPE

Marketing & Administrative Executive (Full Time - Sydney based)

Reporting directly to the Rail Europe Manager Australasia, our ideal candidate will be passionate about working in travel, a team player but also self-motivated and happy to work independently.

As we are a global company candidates must also be flexible with working hours to cater for possible conference calls with our New York or Paris office.

The role will assist in the evolution & execution of key sales & marketing plans for our office & in conjunction with our GSAs across Australia & New Zealand.

Duties may include; database management, co-ordination & communication of new product & campaigns with our external PR company, co-ordination and planning of events, famils and promotional activities as well as monthly management of all office administrative duties.

As part of this role the successful candidate will also manage Rail Europe's English Speaking Social Media Platforms.

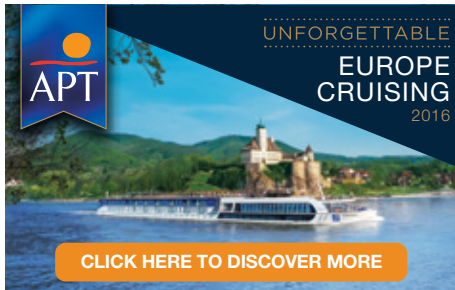
The role is a varied one and each day will be different, therefore candidates must be highly organised, able to manage priorities and take initiative.

We are looking for someone with the following experience:

- ▶ 1+ year working within a defined sales & marketing role, OR
- ▶ 2+ years working in another role within the Travel Industry.
- ▶ Experience with social media platforms is preferred, but not essential.
- ▶ Highly developed computing skills including Microsoft office programs, particularly Excel. Basic design skills also beneficial.
- ▶ Previous use of Salesforce or other CRM programs an advantage.

To apply please send your resume & cover letter to:
Rail Europe Manager Australasia, Ingrid Kocijan
ingrid.kocijan@raileurope.com.au

UNFORGETTABLE EUROPE CRUISING 2016



APT

[CLICK HERE TO DISCOVER MORE](#)

Travel Daily

First with the news

Monday 4th January 2016

EvergreenTours
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18 Day Rockies & Alaskan Cruise from
\$6,095pp*
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*Conditions apply

'Twister' Economy class seat

A PROTOTYPE has been unveiled for a new airline seat modelled on the human spine that moves as the passenger does.

The 'twister seat' (pictured) was devised many years ago, the brain child of Factorydesign, a UK-based design agency with a focus on aviation and product design.

When a passenger adjusts themselves to get comfortable on a long haul flight, the seat moves as well and locks in that position.

Co-creative director of



Factorydesign Adam White thought up the idea while he was on a 14-hour flight.

The company is hopeful the seat could one day be introduced across all classes including Economy in the future.

Last week, White told *The Huffington Post*: "Next year, Emirates will launch its Dubai to Panama City flight, taking 17 hours and 35 minutes.

"Qantas plans to fly non-stop to Europe from Australia in 2017.

"The following year Singapore Airlines will launch a Singapore to New York flight which would take around 19 hours," White said.

"All of these ultra-long flights present a challenge for airlines and their designers at a time when passenger experience is all important."

More at factorydesign.co.uk.

Cebu Pacific to Russia

BUDGET carrier Cebu Pacific has been designated as an official Philippine carrier to Russia.

Under the designation, Cebu Pacific has been granted authority to launch thrice weekly services from Manila to Moscow and Vladivostok.

In Taiwan, Cebu Pacific was also granted permission to operate direct flights to Taipei from Caticlan, Clark, Davao, Puerto Princesa and Tagbilaran, along with routes to Kaohsiung from Caticlan and Cebu.

Kids free on Qld Rail

QUEENSLAND Rail Travel has released a kids travel free offer on all long distance services, valid for travel between 06 Jan-23 Mar.

The promotion is available for up to two children (aged 0-15) per adult, travelling in Economy and Premium seats.

Routes include Rockhampton, Hervey Bay, Bundaberg or Toowoomba to Brisbane.

The sale runs until 21 Mar.

Montrose deal done

THE acquisition by Corporate Travel Management of California-based TMC Montrose Travel for US\$34.34 million has been completed, the company announced this morning.

In a stock exchange update, CTM managing director Jamie Pherous said he was looking forward to the firm's continued North America expansion & was delighted with the acquisition.



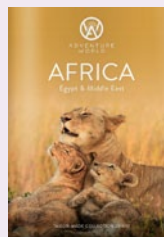
Brochures

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Sunlover Holidays - Qld Rail Holidays 2016/17

The 2016/17 brochure features 25 rail packages showcasing the state's coastline, outback and Gulf Savannah region. Also inside is a colour-coded map showing the journey of each rail service and train info including key highlights of the journey, a timetable, rail fares, seating and class options and their inclusions, applicable RailBus coach connections plus another smaller map of the individual service.



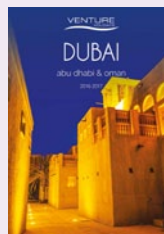
Adventure World - Africa, Egypt & Middle East 16/17

Adventure World's new program covers South Africa, Botswana, Zimbabwe & Zambia, Namibia, East Africa, Madagascar, Mauritius, Jordan, Egypt, Israel, Dubai, Abu Dhabi, Oman and Morocco. Itineraries can be completely tailor-made with mix and match products. New additions include Samburu National Reserve and Tsavo West National Park and packages at three National Geographic Lodges.



Greece & Med Travel Centre - Celestyal Cruises 2016

Celestyal Cruises' program visits the ports of Mykonos, Santorini, Messina and Rhodes as well as some less known destinations. Three-, four- and seven-day cruises are on offer, along with longer packages with mainland Greece and visits to ports in Turkey. Greece and Mediterranean Travel Centre has also released their 2016 brochures for Adriatic Cruises, Europe Escorted Tours, ANZAC Day and Croatia.



Venture Holidays - Dubai, Abu Dhabi & Oman 16/17

New hotel additions in Dubai include the DAMAC Maison Cour Jardin and the Flavours of Dubai tour, where travellers learn about the culture & heritage of the local cuisine. In Abu Dhabi, there's seven value hotels with transfer and sightseeing options, including the Ferrari World. In Oman, Venture offers a range of day tours as well as a small range of extended touring ranging from three to eight days.

2016 EUROPE EARLY BIRD SALE



SAVE \$600 per couple on selected tours!

Ends 15 January 2016

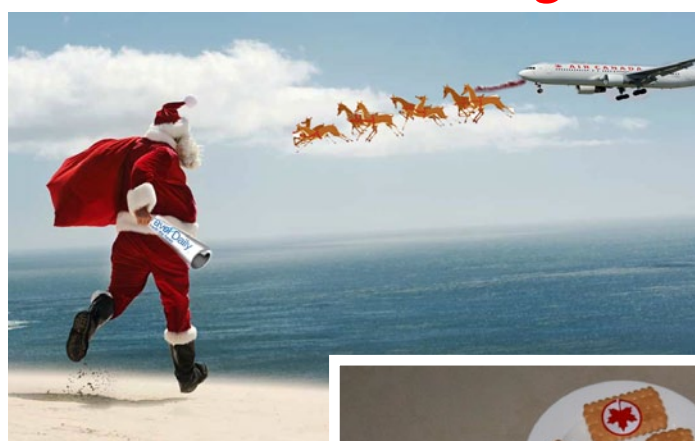
[CLICK HERE FOR DETAILS](#)

ALBATROSS Tours
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Other AC comp entries to make the boarding call...

Monday 4th Jan 2016

TRAVEL Daily received some more last minute entries for Dec's Air Canada photo competition to win tickets for two to Canada, so we've decided to showcase more of the clever entries today.



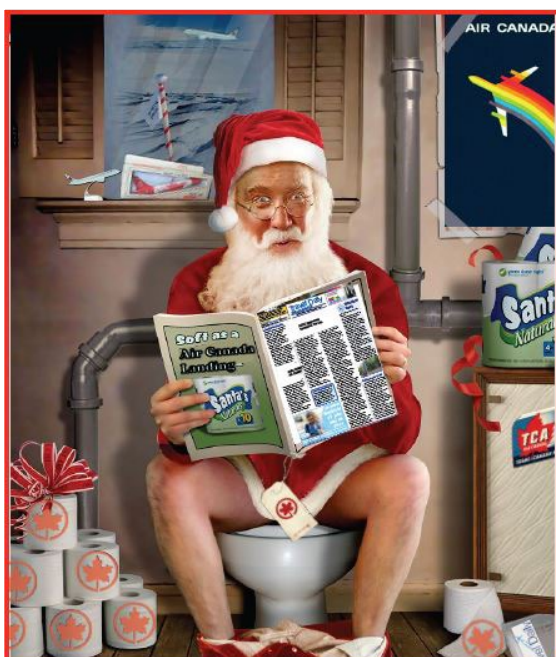
ABOVE: Felicity Howell from Tourism NT submitted this entry, with Father Christmas holding a copy of his favourite travel publication!



ABOVE: The entry from Escape Travel Ballina's Rebecca Flamisch.

RIGHT: Julie Catanzariti from AMEX Centurion put a lot of thought into this entry.

BELOW: Claire-Marie Brae from Aircalin sent in this Christmas card style entry.



ABOVE: Ashlee Viro from Phil Hoffmann Travel Glenelg pulled out all the props for this clever entry.



ABOVE: The entry from Bridie Clarke, italktravel Doncaster.



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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**CORPORATE ACCOUNT MANAGER – APAC
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As a large market Corporate Account Manager you will be responsible for the regional program with the objective of growing revenues, increasing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to C-Level executives. Join this top Corporate Travel Management Company today.

PITCH FOR LARGE MARKETS ACCOUNTS

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If you consider yourself a consummate professional in Sales with experience in the Corporate TMC market, we have 3 prestigious new roles available now with one of the most dynamic TMCs in the business. Targeting mid to large markets, you must be driven by winning new business and achieving targets. You will be rewarded with a top salary, generous KPI bonuses plus amazing benefits & incentives. Melbourne and Sydney opportunities on offer.

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As the Account Manager, you will be responsible for managing a portfolio of large market accounts with the objective of growing revenues in the corporate travel market, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to Executives. Previous Account Management experience essential.

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This position is perfect for a talented senior marketing manager who has led a large marketing division and managed an extensive marketing budget. Focusing on B2B and B2C marketing strategies across Trade, Print, Digital you will be responsible for designing and executing national marketing campaigns. Initially a 12 month contract, this will provide you with the unique opportunity to represent on the world's favourite travel brands.

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BRISBANE – UP TO \$80K ++**

Exciting opportunity to join this industry leader. You will be responsible for identifying & converting new business opportunities across Queensland & Northern NSW, building strong relationships, negotiating contracts, upselling & cross selling to drive the best revenue outcomes for the business. Great package based on experience. Experience as a successful BDM essential + great negotiation & presentation skills along with proven ability to reach sales targets.

MAKE AN IMPACT!

**NATIONAL ACCOUNT MANAGER - HOTELS
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This growing hotel brand is looking for an experience Account Manager to join their national sales team. Handling a portfolio of corporate clients you will build & develop relationships, build strategic business plans, deliver key objectives, source for new opportunities & converting into sales. To be successful previous hotel experience is preferred, along with strong account management, presentation and negotiation skills. A great package on offer for you to enjoy!

BACK OFFICE BLISS

**ACCOUNTS RECEIVABLE MANAGER
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Join the leaders in online travel. As the Accounts Receivable Manager, you will be responsible for the day to day operations of the customer accounting functions & duties. You will have the ability to efficiently process high volumes of complex transactions and reports. To be success for this role you must have worked in a back end reporting role & have leadership abilities. Excel and Crosscheck skills are a must, together with impeccable attention to detail.

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