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Travel Daily

First with the news

Tuesday 5th January 2016

BREAKAWAY International Travel Industry Club
Virgin australia
NEW
Virgin Australia Industry Rates to LA!
Sales to 31 Mar 16.
Return from **\$509*** pp plus taxes.
*Conditions apply.
CLICK HERE for further details

Africa extension

AN EXTENSION has been applied to Scenic's Africa 2016 Earlybirds sale, giving guests an extra month to secure preferred touring dates for the new year.

Now valid until 31 Jan, Scenic is offering a number of earlybird specials, including a partners-fly-free-to-Africa offer, which includes taxes and equates to savings of up to \$2,000 per couple - call 138 128.

MF visa-free transit

XIAMEN Air is reminding travel agents and consumers travellers transiting through China are eligible to stay in one of 17 participating cities in the country for up to 72 hours without a visa on direct transit.

Gateways for the airline providing the 72-hour transit facility include Xiamen, Beijing, Hangzhou, Xian, Dalian & Tianjin.

Today's issue of TD

Travel Daily today has four pages of news and photos, plus full pages from: (**click**)

- inPlace Recruitment
- Travel Trade Recruitment

Webjet mocks travel agts

ONLINE travel company (OTC) Webjet has launched an assault on travel agents, with its latest marketing campaign slamming frontline travel bookers.

Webjet's new TVCs rolled out this week, airing on commercial channels during the prime-time news hours and on SBS.

The time-slot is a favourite of OTCs, with competitors such as Wotif, Booking.com & Hotels.com also occupying screen time during the period.

Webjet's 30-second commercial depicts two women, one packing her suitcase for a holiday and the other asking how she booked.

She replies by saying she went online to secure the best deal.

Her friend replies, "I knew there were options but my travel agent only gave me five."

The advertising campaign has drawn anger from travel agents.

Jenny Cooper, co-owner/founder of Queanbeyan City Travel and Cruise vented her frustration on Webjet's Facebook page, joining a conversation of negative remarks.

Cooper defends bricks-&-mortar agents and advises consumers on

Webjet's Facebook page not to believe the campaign.

"Try booking a round-the-world airfare or international airfare with internal sectors including luggage online. And who are you going to call when things go pear shaped, the Internet?! Give your local ATAS/AFTA Accredited travel agent a go, support your local small business, keep your money local," Cooper commented.

Fellow agent Tina Hunt from helloworld Traralgon also lashed out at Webjet on Facebook.

"Webjet, if you can't provide your service without rubbishing us on TV in your newest adverts, you shouldn't be in business.

"As a actual real-life travel agency owner of almost 24 years, our clients value our service, face-to-face time, and years of experience!," Hunt posted.

Gippsland Travel's Jacinta Anderson said: "After seeing your disgraceful TVC knocking Travel Agents last night, and given the amount of negative comments on your Facebook page, I would think maybe your advertising money needs to be spent on fixing your customer service..."

"Maybe your staff could learn from the travel agents you refer to who provide amazing service and are still going strong in this forever changing environment."

The TVCs also feature what appears to be a new Webjet tagline of 'Make Your Own Way in the World'.

Interestingly, Webjet also refers to itself online as a "virtual real-time travel agent."

When contacted by **Travel Daily**, Webjet refused to comment or provide a link to its new TVC.

FJ offers no-kids zone

FIJI Airways has become the latest airline to introduce a kids free zone on one its jets, joining the likes of budget carrier Scoot.

Dubbed the 'Quiet Zone', the space is available exclusively on FJ's brand new Airbus A330-300, delivered last week (**TD** Wed).

Fiji Airways already operates three A330-200s, but the -300 has 40 extra seats in Economy class and additional cargo space.

Unique to the A330-300, the Quiet Zone is located in a cabin space directly behind Business class, pitched as "secluded & quiet cabin with no infants or children".

Seats in the cabin are unable to be booked in advance, instead passengers will be given the option to pay at check-in to be allocated in the zone.

Pax have first pick of Economy class meal service & close access to lavatories near the galley.

To access the space, pax will need to pay FJD\$99 for short-haul sectors (Australia & New Zealand) or FJD\$149 for long-haul flights (USA or Hong Kong) ex Nadi, or local currency equivalent from Sydney, Auckland & Los Angeles.

EK New Year promo

EMIRATES is offering special fares flying Economy and Business class to over 140 destinations, for bookings made before 18 Jan.

Return fares departing Australia travelling Economy class begin at \$399 to New Zealand, \$699 to Asia, \$1,519 to Europe and \$1,729 to the United Kingdom.

Business class return fares from Australia start at \$1,279 to New Zealand, \$2,999 to Asia and \$8,039 to the UK.

BRINGING CHINA AND AUSTRALIA EVEN CLOSER TOGETHER



Hamilton Island, Whitsunday Islands, QLD
Image courtesy of Tourism Australia.
Photographer: Adrian Brown

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Incredible value.

Nairobi from
AUD 1350*
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For Departures from 15-JAN-2016 till 31-Mar-2016.
Prices are per person, exclusive of taxes and surcharges.
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*Terms and conditions apply.

For more information or to book refer to your GDS or contact Kenya Airways on 1300 787 310.

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Book now!





Travel Daily

First with the news

Tuesday 5th January 2016



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CONTACT OUR DEDICATED
EXECUTIVES DIVISION ON
02 9231 2825
OR VISIT US AT
www.aaappointments.com.au

Hawaii “must see”

THE Hawaii Tourism Authority will market the Hawaii brand as a “must-experience” destination, while also aiming to strengthen Hawaii’s air access network.

President and ceo George D. Szigeti said a key focus for the authority for 2016 is to increase demand on existing routes, expand reach into new markets and re-energise Hawaii’s cruise industry business.

HTA has recently restructured and will soon introduce three new management appointees.

Win a Samsung tablet

BENTOURS is giving travel agents the chance to win one of three Samsung tablets.

Agents will go in the draw to win every time they book a Hurtigruten cruise or expedition through the Nordic specialist.

One winner will be announced per month from Jan-Mar.

Etihad, AB lodge appeal

ETIHAD Airways has launched legal action in an attempt to get its codeshare flights with airberlin reauthorised.

Last week a German court revoked the approval for 29 of Etihad’s codeshare flights with airberlin (**TD** 31 Dec 15).

The codeshare had only been approved until 15 Jan and the decision effects remaining winter flights scheduled until 26 Mar.

Etihad Airways President and ceo, James Hogan said the airlines “are working to ensure no traveller suffers as a result of this dispute, and all bookings will be honoured”.

Hogan lashed out at the German Ministry of Transport, saying Etihad’s commitment to airberlin was in stark contrast to the lack of support demonstrated by the ministry for a German airline.

“After four years of investing in Germany, supporting airberlin jobs as well as creating our own new employment in Germany, we find the rules have changed,” Hogan said.

“Etihad Airways is but one investor in one industry. But our experience will serve as a warning to others when it comes to making int’l investment decisions.” EY owns a 29.2% stake in airberlin and the airlines had approval for codeshare services on a total of 63 air routes.

In 2014, the German Ministry of Transport raised concerns about 29 codeshare routes and last Nov only approving the 29 routes until mid Jan.

GAG Group & Uber

GAC Group will become one of Uber China’s major investors following a partnership which will most likely see GAC Group offer Uber users discounts.

Min refunds for Indo

A MINISTERIAL Decree has been issued by the Ministry of Transportation in Indonesia that will ensure air passengers travelling on any Indonesian airline will receive a set minimum refund if they cancel before a flight’s scheduled departure.

Pax who cancel a reservation more than 72 hours prior to take-off will receive a minimum refund of 75%; while cancellations between 48-72 hours before departure will receive a 50% refund - with cash-back values incrementally decreasing as the departure date draws closer.

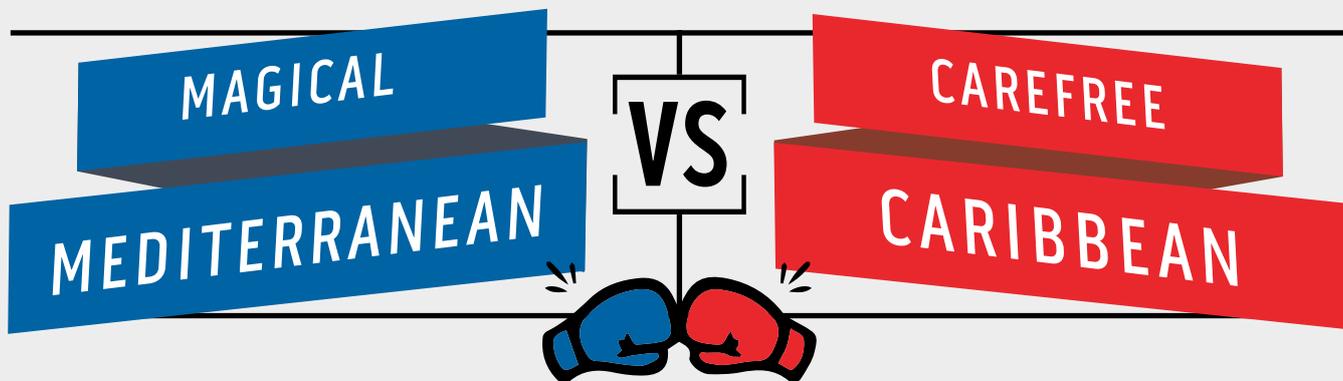
CLICK HERE to view full list of refunds.

PG into Indo-China

BANGKOK Airways has expanded its Indo-China offering, launching new routes flying Chiang Mai to Luang Prabang, Laos and Bangkok to Da Nang.



CRUISE SHOWDOWN



WHAT’S YOUR FAVOURITE? **SELL FOR YOUR CHANCE TO WIN!**

CLICK HERE TO ENTER

AU/NZ 18+ only. Must be registered travel agent in AU/NZ & registered with Princess Academy.
Ends 11:59pm AEDST 28/2/16. Click here for entry instructions and T&Cs. Permits: NSW LTPS/15/08652, ACT TP15/08055, SAT15/1983



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Travel Daily

First with the news

Tuesday 5th January 2016



EvergreenTours
A World of Discovery

15 Day Deluxe River Cruise from
\$3,965pp*

*Conditions apply

Marvelous prizewinner!



TRAVELMARVEL business development manager Graham Werner dropped in on Maria Summers from Escape Travel Ballina (pictured left) to celebrate her win of *Travel Daily's* 'Great Rail Journeys' competition.

The competition promoted the launch of Travelmarvel's new escorted rail journeys through Europe, in partnership with rail travel company Great Rail Journeys.

Summers will embark on a nine-day tour of

Edinburgh, the Highlands and Islands, with highlights including a visit to Duart Castle and a ride on the Jacobite Steam Train, better known as the 'Hogwart's Express'.

Pandox acquisition

PANDOX has completed its acquisition of 18 hotel properties in 12 German cities, adding 3,415 rooms to its portfolio.

The hotels will be marketed under the brand Leonardo Hotels.

Globus has The Force

AGENTS were keen to embrace Globus' 'Star Wars' themed Passport to Rewards campaign last month, with 65% of agent sign-ups for the month coming in during the campaign period.

The Passport to Rewards scheme allows agents to earn one point for every dollar's worth of bookings made with Globus, Cosmos, Avalon Waterways and Monograms.

500 bonus points are awarded upon joining and points can then be redeemed for Myer gift cards, homewares and electronics.

Kinloch Lodge debut

THE Lodge at Kinloch, looks over New Zealand's Lake Taupo is set to officially open 15 Jan.

Offering one-bedroom junior suites and one- and two-bedroom villas, the property is complemented by an on-site 18-hole Jack Nicklaus Signature Golf Course.



Window Seat

ABOUT 1,000 high school graduates in China were reportedly required to model in a bikini as part of a flight attendant selection process last week.

The Association of Flight Attendants (AFA) has condemned those responsible for the event, with News.com reporting modelling agency Oriental Beauty organised the event "to help airline recruiters source talent".

The candidates are required to be "elegant and slim and mustn't have any scars", be at least five foot six in height and a "sweet voice" is desirable.

In a statement, AFA said "If discrimination exists anywhere, it is a threat to women everywhere. This is not a fight just for the women of China."

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ON SELECT SAILINGS
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T&Cs apply

OVER 200 CRUISES ON SALE

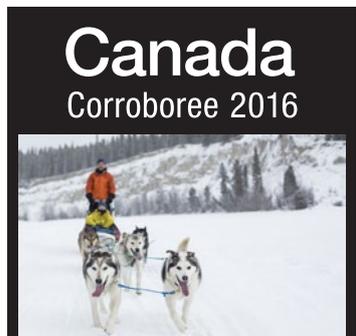
Celebrity **X** Cruises

DNSW 2016 calendar

DESTINATION NSW is urging event-goers to “stop dreaming and start planning” their visits to the various food, culture and sporting events planned for 2016.

The year will kick off with a line up of events, including Sydney Festival from 07-26 Jan, Liverpool FC Legends vs Australian Legends on 07 Jan and the Toyota Country Music Festival Tamworth, which runs 15-24 Jan.

Highlights of the year include Sydney Gay and Lesbian Mardi Gras Parade (05 Mar), Vivid Sydney (27 May-13 Jun) and UnWINEd, Riverina (11-13 Jun). See www.visitnsw.com for more.



Canada Corroboree 2016

4 TRIPS TO CANADA TO BE WON *conditions apply
AIR CANADA

- NEW Theme & format
- Lots of new Canadian Partners
- More agent participation & prizes to be won

ADL	02 Feb
MEL	03 Feb
BNE	08 Feb
SYD	09 Feb

explorez sans fin
Canada
keep exploring

Register NOW for the roadshow of the year!!

CLICK HERE
registrations close 22 Jan 2016

Great Ocean Rd fires

TOURISTS are being encouraged to return to the Great Ocean Road, with many parts of the region remaining unaffected by Christmas Day fires.

Despite closures between Lorne and Skenes, businesses in CreekLorne, Anglesea, Aireys Inlet and Fairhaven are open and welcoming visitors.

Lorne Business & Tourism Association chairman, Chris Tutungi said “Without this four to six-week financial injection, sustainability of many small, family owned businesses will be threatened”.

Apollo Bay and the Twelve Apostles can be reached via Colac and Camperdown, with Princes and Hamilton Highways unaffected by fires.

Jetwing Yala camp

SRI Lankan hotel group Jetwing Hotels has opened a new luxury camp adjacent to the 5-star Jetwing Yala property, located on the border of Yala National Park.

Jetwing Tented Camp comprises of 10 rustic design tents set in a wooded area & offers wildlife safaris of the Park - more [HERE](#).

QR commences LAX

QATAR Airways launched its first commercial services to the US West Coast, with new services linking Doha and Los Angeles taking off on 01 Jan.

The service is operated daily using Boeing 777-200 aircraft.

MEANWHILE, QR has become the first airline to operate Airbus A350 XWB to the US, launching regular services using the dual class carbon composite jet on its Philadelphia route, also on 01 Jan.

Free GoPro offer

MAJESTIC Whale Encounters is giving away a GoPro Hero 3 for any twin or couple booking on three of its whale swim tours.

The offer applies to seven-night tours starting in Tonga on 23 & 30 Aug and 22 Sep, if booked by 31 Jan - for more info, visit majesticwhaleencounters.com.au.

Veitch shows Angela the money!



THE Travel Corporation (TTC) has drawn the first two winners of its largest incentive to date, The Great \$1,000,000 cash giveaway (**TD** 03 Nov).

Angela Haley of Student Flights Hobart and Caroline Daley of STA Travel Indooroopilly were drawn from a pool of top sellers at midday on 21 Dec, each winning a \$10,000 cash prize.

There are still plenty chances for

agents to snare their share of the prize pool, with one of the top performing agents set to scoop a \$50,000 cash prize by making the most sales across TTC's brands up until 30 Apr.

Angela Hale is **pictured** above being presented with her share by TTC Australia ceo John Veitch.

The incentive is valid for trips departing 01 Jan-31 Dec which are paid in full by 30 Apr.

New SLH additions

SMALL Luxury Hotels of the World has announced five new additions to its portfolio of 520 hotels.

The new properties include: Keemala, Phuket in Thailand, Mar Adentro Cabos, San Jose del Cabo in Mexico, Casa Colombo Collection, Mirissa in Sri Lanka, La Peschiera, Monopoli in Italy and Ariana Sustainable Luxury Lodge, Cappadocia in Turkey.

EK Philippine boost

EMIRATES will launch a daily circular Philippines service from Dubai to Cebu (CEB) and Clark (CRK), commencing 30 Mar.

The service will operate using Boeing 777-300ER aircraft, departing Dubai at 0255, arriving at CEB at 1550.

It will then depart Cebu at 1725 and arrive at CRK at 1845 before heading back to DXB at 2020, landing in the UAE at 0125.



CLICK FOR MORE INFO
AND THE LATEST SPECIALS TO MACAU

MACAU GOVERNMENT TOURIST OFFICE

Step Out, Experience Macau's Communities Walking tour routes

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General Manager - Sydney

CBD location

Salary package to \$120K

Our client is a multi-award winning brand not only within Australia, also within their international office locations. A leading Destination Management Co. known for creating lifetime experiences. As General Mgr you will manage a small team, set the strategy for the company & drive sales to meet KPI's in the Australian & NZ markets. Previous managerial & P&L experience required.

- Unique Product
- Asian specialist

Call Ben or [click here](#)

Sponsorship & New Business Mgr- Sydney

Sydney Based Events Agency

Salary from \$70K + super + incentives

Want to work in a professional work environment with a highly experienced team? This well respected events company is seeking a BDM & Sponsorship Mgr to join their specialist team. Lots of variety in this diverse role, with the flexibility to travel at times required & the ability to switch between sponsorship & business development a must! Previous BDM & negotiation experience required.

- Respected co.
- Great incentives to be earned

Call Ben or [click here](#)

Retail Travel Consultant - Sydney

Revesby, Padstow, Riverwood area

Salary to \$50K + super + INC

Want to save 3 hours a day on your commute to work? Work in a friendly village-like atmosphere where people look you in the eye and give you the time of day? This unique opportunity with an established brand and NO TARGETS, is available immediately for an experienced leisure consultant who genuinely enjoys customer service and building a repeat, satisfied customer following.

- Monday to Friday
- Work/ life balance

Call Sandra or [click here](#)

Conference Coordinator - Sydney

Two positions available

Salary \$50K + super

Are you looking for a company that will offer you real career development opportunities? This established event agency boasts a great social atmosphere & excellent staff retention with the majority of their team staying for 5 yrs minimum. Role involves registrations, travel arrangements, delegate management & supporting the events team. 6 to 12 mths conference registrations exp req.

- Boutique agency
- City fringe location

Call Ben or [click here](#)

A Goal without a Plan is just a Wish!

How important is it to set goals?

The answer - Extremely important! You wouldn't set out on a car journey without a destination in mind; the same should be applied to your career. Set goals that are measurable, achievable and that motivate you....

[Click here to read more](#)

Have not found what you're looking for?

Register today & let our experienced Account Managers find the right job & company for you! With many of our roles not advertised & our extensive network of contacts within the Travel, Tourism, Events & Hospitality industries, we are well placed to carefully match you with your ideal role.

Register today [click here](#)



Working in partnership with the Australian Travel Industry

Business Development & Account Manager
Gold Coast, Competitive Salary + Bonus, Ref: 2062SZ1

An award winning and well recognised organisation is looking for a Business Development and sales professional to be apart of this growing company. Due to expansion and working under a new Director of Business Development, you will be responsible for generating revenue and negotiating contractual agreements with new businesses and also maintain a strong relationship with old existing accounts. You will be dealing with CEOs to call centre staff so a versatile personality is a must.

For more information please call Serena on (07) 3023 5023 or click [APPLY](#) now.

Africa Travel Specialist
Sydney, Up to \$55k + Super, Ref: 2021PE1

Africa really does have it all! Create exceptional bespoke travel arrangements for your discerning clients; utilize your skills and love of Africa by joining this unique travel organization. Our client is seeking an energetic and passionate Africa Travel specialist. You will have the ability and desire to sell, plan and advise on travel arrangements to a diverse client base whilst delivering an unparalleled level of client care. Are you able to tailor-make holidays to Africa?

For more information please call Paul on (02) 9113 7272 or click [APPLY](#) now.

Entertainment Travel Specialist
Melbourne, Competitive Salary Pkg, Ref: 9965KF1

Want to work with the bright lights of entertainment? Currently working in a similar role and looking for that change? This successful agency is looking for someone to join their team, booking entertainment travel. From music artists to national sporting teams, they've been the travel manager behind performance-related and sporting events, worldwide. This is a unique opportunity for savvy entertainment consultants who know how to think outside the square and are a creative problem solver.

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Retail Travel Consultant
Adelaide, Competitive Salary, Ref: 1974LM1

My client is looking for a Retail Travel Consultant to join their expanding team in Adelaide! If you have a passion for Travel and would like to build your career further in a successful environment then this could be the role for you! If you have previous experience working as a Travel Consultant with strong product and GDS knowledge then we want to hear from you. My clients Travel Consultants are known for having strong work ethics along with superior customer service skills!

For more information please call Lia on (02) 9113 7272 or click [APPLY](#) now.

New Zealand Reservation Consultant
Brisbane, Attractive Salary Pkg, Ref: 2121SZ1

We are looking for an experience retail or wholesale travel consultant with great New Zealand knowledge. Whether that might be extensive personal travels or from having worked in a consulting position with a focus on New Zealand products, we want to hear from you! My client is starting a new department with a dedicated team in selling and making bookings for all NZ. This is a specialist position and will suit someone that loves working towards KPI's and in a team environment.

For more information please call Serena on (07) 3023 5023 or click [APPLY](#) now.

Senior Cruise Consultant
Sydney, Up to \$55k + Super, Ref: 1992MB1

Are you looking for something different in your day, wanting a mixture from just consulting? This is the perfect opportunity for an experienced Travel industry professional looking to develop your skills further. Our well respected client is looking for a dynamic and passionate Consultant with fantastic attention to detail. You'll managing air bookings, hotel and Cruise group allocations and booking any third party arrangements required, as well as leading by example and mentoring your team.

For more information please call Marissa on (02) 9113 7272 or click [APPLY](#) now.

Asia Travel Specialist
Melbourne, Competitive Salary, Ref: 2075TS1

Love Asia? An exciting new role has opened up for an experienced travel consultant with extensive knowledge and travel experience of Asia. Our client is a well established travel company located in Eastern Suburbs of Melbourne. You will ideally have at least 4 years of experience and an extensive travel profile. This role would be suited to an experienced retail travel consultant looking for a challenge and ready take the next step in their career as there is opportunity for managerial roles.

For more information please call Tammy on (02) 9113 7272 or click [APPLY](#) now.

Corporate Consultant
Perth, \$50-\$52k, Ref: 1879LM1

My client is looking for a Multi-skilled Corporate Consultant to join their expanding and successful team in the Perth area! Your experience within Corporate will be rewarded and valued in this global company and you'll be offered further development. If you have excellent corporate consultant experience then you can succeed in this exciting challenge and build your career further. In return for your hard work you will receive an excellent competitive base salary plus company commission.

For more information please call Lia on (02) 9113 7272 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch