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Friday 22nd January 2016

Tim Bailey interview

TODAY'S issue of *Travel Daily* features our first celebrity interview of 2016 with Network Ten personality, weatherman Tim Bailey who is also an Ambassador for the Cook Islands - read about his travel experiences on **page 6**.



Burnes to take HLO reins

ANDREW and Cinzia Burnes are set to become 40% shareholders in Helloworld, with the merger proposal with the AOT Group overwhelmingly endorsed at an Extraordinary General Meeting this morning (*TD* breaking news).

The brief meeting at Helloworld's Sydney head office saw more than 97.7% of votes in favour of resolutions involving the issue of Helloworld shares to the Burnes', the acquisition of "vendor escrow" shares, and the formal purchase of AOT by Helloworld.

A fourth resolution, also overwhelmingly endorsed, will see Helloworld's shares consolidated on a 6 to 1 basis.

AA California ski fam

EIGHT places are up for grabs on a famil to showcase California's snow destinations, North Lake Tahoe and Mammoth.

Flying with American Airlines from Sydney to Los Angeles on its flagship Boeing 777-300ER, the trip includes five nights accom, ski/board hire, lift tickets and most meals.

To enter, agents need to sell a minimum of five passengers on AA's SYD-LAX service AA72, between now and 07 Feb.

Agents must keep a note of PNRs and register details on an online form - more details **HERE**.

The trip will operate from 28 Feb through to 06 Mar.

Andrew Burnes will formally become Helloworld's ceo on 01 Feb, while Cinzia Burnes will become an executive director of the company and the couple will also receive \$25 million in cash.

Helloworld chairman Rob
Marcolina addressed the
meeting, saying the proposal
"provides an opportunity to
integrate two complementary
travel businesses to create a
leading integrated travel group
in the Australian market, offering
a broad range of travel products
and services".

The passing of the resolutions means former directors Brett Johnson and James Millar have stepped down from the board.

The HLO board now comprises Andrew and Cinzia Burnes, an independent non-executive chairman and director, plus representatives of each major shareholder: Marcolina representing Qantas, Peter Spathis on behalf of the Alysandratos family's Sintack Pty Ltd, and Andrew Cummins representing Europe Voyager.

Marcolina confirmed Helloworld would release interim results and an updated outlook for the combined businesses on 24 Feb.

Today's issue of TD

Travel Daily today has six pages of news and photos, plus full pages from: (click)

• Travel Trade Recruitment

USA ESTA restriction

AUSSIES who are dual citizens of Iran, Iraq, Syria or Sudan, or those who have entered the same countries since 01 Mar 2011 will no longer be able to apply for the USA's ESTA travel authorisation, DFAT says - full details HERE.













CONTACT OUR DEDICATED EXECUTIVES DIVISION ON

> 02 9231 2825 **OR VISIT US AT**

www.aaappointments.com.au

Visit USA expos

AUSTRALIAN travel agents will be able to learn all about the latest developments in the USA for their clients at next month's Visit USA Australia Expos.

Taking place in Melbourne, Brisbane and Sydney, the annual events will feature more than 55 US-based tourist offices and suppliers, along with the opportunity for attendees to win flights to Los Angeles courtesy of Air New Zealand.

Participants who dress up as their favourite US-themed character will also have the chance to win a place on Brand USA's 2016 Mega Fam also in partnership with Air NZ.

More details at visitusa.org.au.

Luxury Coll in Tokyo

STARWOOD Hotels & Resorts Worldwide has announced the Jul 2016 debut of the new Prince Gallery Tokyo Kioicho, a Luxury Collection Hotel.

It will be the second Luxury Collection property in Japan, with Starwood saying the demand for luxury hospitality continues to be on the rise in the country, especially with Tokyo preparing to host the 2020 Summer Olympics.

Wotif online share surge

THE online market share of Wotif.com has jumped almost 10% in the last month, with the latest data from Hitwise indicating a strong performance for the brand since owner Expedia launched the new Wotif marketing campaign (TD 12 Oct).

The figures, exclusively obtained by TD's sister publication travelBulletin, show that ironically some of the growth for Wotif has come at the expense of Expedia Australia, which dipped 5% over the same period.

Webjet was once again the clear leader in terms of visitation, with a 15.7% market share in Dec 2015, with Wotif in second place at 9.9% - just ahead of Expedia which came in at 9.3%.

Flight Centre held fourth place in the "internet agency market shares table" with a 7.5% share.

PANAMANIAN carrier Copa

followed by Skyscanner Australia at 6.9% and then Lastminute. com.au with 4.4% - another strong performer for owner Expedia, with a 22% increase.

Virgin Australia's Velocity Frequent Flyer website was in seventh with a 2.4% share, followed by Cheap Flights Aus & NZ at 1.6%, Luxury Escapes at 1.5% and the top ten rounded out by Helloworld with a 1.4% share.

Heavy newspaper promotion for Luxury Escapes appears to have raised the profile of the brand, which did not appear in the top ten in the previous month's figures.

VA leads Dec OTP, just

VIRGIN Australia took the crown for the highest level of on-time departures for the month of Dec, recording a rate of 89.0%, according to latest figures released by the Bureau of Infrastructure, Transport and Regional Economics (BITRE).

Hot on its heels were major domestic carriers Qantas at 88.4%, followed by Tigerair at 81.9% then Jetstar at 63.2%.

Of the regional airlines, Regional Express achieved the highest level of on-time departures with 88.0%, closely tailed by Virgin Australia Regional Airlines with 86.8% and QantasLink at 86.2%.

Cancellations represented a total of 2.1% of all scheduled flights, with Jetstar recording the highest percentage at 4.5%; QantasLink at 2.9%, Virgin Australia Regional Airlines at 2.2%, Virgin Australia at 1.4%, Tigerair and Qantas on 1.0% and finally Regional Express at 0.5%.

The highest amount of cancellations were observed on the Perth-Melbourne route at 8.6%, followed by the Melbourne-Perth route at 8.4%, Moranbah-Brisbane at 5.5%, the Sydney-Canberra route 5.3% and both Canberra-Sydney and Cairns-Townsville routes at 4.9%.

Malindo paying 10%

SOUTH East Asian carrier Malindo Air has launched a tactical commission offer, paving 10% base BSP commission to Australian travel agents on all tickets issued between now and 14 Feb 2016 (TD breaking news).

The airline is paying 10% on all OD sectors, irrespective of origin and destination and in both economy and business class.

The deal is valid for travel 23 Jan-15 Dec, and tickets must be issued on Australian IATA.

Malindo Air currently operates over 40 routes across the region, including services between Perth and Kuala Lumpur, with more Australian ports believed to be under consideration.

More details from Malindo Air's Australia office on 1300 885 930.

EK Copa codeshare

Airlines is set to launch new codeshare flights with Emirates, with the CM code to be added to EK's new Dubai-Panama City route which commences operation 31 Mar.

TRADE MARKETING CO-ORDINATOR - Full time

Cruiseco is one of Australia's leading providers of cruise holidays to destinations worldwide, offering unique and exclusive cruise holidays for over 50 major cruise brands. We are currently seeking a Trade Marketing Co-ordinator (based in Cammeray) to work with our Travel Agent partners on all facets of advertising & promotional activity.

The position requires:

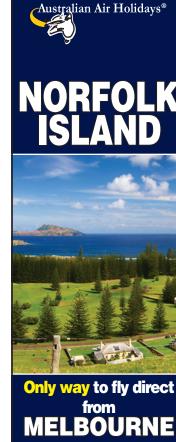
- · Marketing experience necessary
- Travel industry experience ideal
- Attention to detail & copy writing experience essential
- Excellent time management skills
- The ability to work under pressure
- · Team player

This junior/mid-level position in a busy marketing department is exciting & challenging. If you think you have what it takes, apply today to: Amber Wilson

International Marketing Manager www.cruising.com.au

marketingapplications@cruiseco.com.au





Departs from Mar 21 2016

CLICK HERE







The Norwegian Edge

NORWEGIAN Cruise Line has put a name to its US\$400 million revitalisation scheme, donning it "The Norwegian Edge" program.

The project, which began in Oct 2015 with a full refresh of Norwegian Epic, aims to bring nine of the fleet's ships up to scratch to be on par with the line's newest ships.

The upgrade will encompass the entire guest experience, from ship hardware to culinary enhancements and will see the addition and upgrade of the line's privately-owned destinations.

Hainan US expansion

CHINESE carrier Hainan Airlines has further expanded its services in the US, officially launching its newest Changsha-Los Angeles route yesterday.

HU also offers services to San Jose, Seattle, Boston and Chicago with routes to Shanghai & Beijing.

NYC visitor record

A RECORD-BREAKING 58.3 million people visited New York City in 2015, an increase of 1.8 million on the year earlier.

It's the sixth consecutive year the 'Big Apple' has welcomed increased growth in arrivals.

The figure, announced by NYC & Company and Mayor Bill de Blasio, included an all-time high number of int'l visitors at 12.3 million.

Top int'l markets included the UK, Canada, Brazil and China.

China was NYC's highest growth market, up 14% y-o-y to 852,000.

The final Australian visitor figure has not been released, however a spokesperson for NYC & Company told Travel Daily today that Australia remains the fifth largest overseas visitor source market.

"With the continuing pressure on the global economy and the strengthening dollar, we will all need to work even harder in 2016 to sustain our competitive edge," NYC & Co ceo Fred Dixon said.

Emerald Belle famil

TRAVEL agencies can earn a spot on Evergreen Tours' christening of its new river cruiser Emerald Belle on 30 Apr by being one of its top sellers between 01 Jan-31 Mar.

To earn an entry into the draw, agencies must sell Evergreen Emerald ship cabins.

Five cabins equates to 1 office entry, seven cabins = 2 entries and 10 cabins = 3 entries.

The prize includes flights and Emerald Belle's shake-down sailing between Amsterdam and Nuremburg - full details HERE.

TG delays jet orders

THAI Airways International plans to push back delivery of 14 aircraft by three years in an attempt to reduce operating costs, president Charumporn Jotikasthira has revealed.

Two Airbus 350s which were due for delivery this year will be delayed until 2018.



Window

A CHURCH in the shape of a stiletto?

Yes, that's a thing now and it's about to open in the Budai township in the south-west of Taiwan in hopes of attracting more tourists to the area.

The dazzling glass structure (below) is made from 320 pieces of blue glass and stands an impressive 17metres high & 11metres wide.

Apparently it's the biggest high-heel in history with visitors already snapping selfies with it.



Marketing Manager - Australia & New Zealand

We are Back-Roads Touring, a name that's been around in the small group touring sector for over 25 years. While a lot has changed in the past 25 years, we're still discovering new places to visit, finding and delivering unforgettable travel experiences and introducing a global audience to our product.

What we're looking for from our Marketing Manager – Australia & New Zealand

As our marketing manager with responsibility for our established (and most successful) sales' markets, you'll focus on Australia & New Zealand. As such, you have a big challenge and a huge opportunity.

Key Responsibilities:

- Develop annual marketing plans for the Australian and New Zealand markets
- · Manage the Australian/New Zealand marketing budget providing full monthly and campaign reporting as to efficacy of spend and ROI
- · Manage the relationship with local agencies including PR, media buying (online & offline) and SEM to deliver value for money and produce exceptional results
- Work closely with the Head of Sales in Australia and New Zealand to deliver joint marketing campaigns with trade partners
- · Contribute to the global social media strategy highlighting content/messaging which will resonate in the Australia and New Zealand markets and drive brand loyalty and online advocacy

Experience and Requirements:

- 4+ years of marketing experience
- Understanding of the travel industry essential with experience across both B2C and trade/retail marketing desirable

Please direct applications to Hazel McGuire: h.mcguire@backroadstouring.com by 10 February 2016.

www.backroadstouring.com

Level 1, 500 Brunswick Street, Fortitude Valley, Queensland 4006





Topdeck optimism

TOPDECK Travel is predicting a strong year of growth ahead for its African and Middle East itineraries for 2016-17, with the youth travel agency announcing two new trips to "keep up with demand".

"The Australian and New Zealand markets saw out 2015 with a growth percentage of 24% and 16% in both the Middle East and Africa respectively, further aiding the decision to add new trips," commented the group's global brand director, Sarah Clark.

"We expect to see continued growth with these products in the coming season, amidst the range of 59 trips spanning 3-58 days in both markets," she continued.

New trips include the 23day Kruger, Victoria Falls and Zanibar trip as well as the 14-day Pyramids to Petra tour - with local payment now incorporated into the total trip price.

Europe "good value"

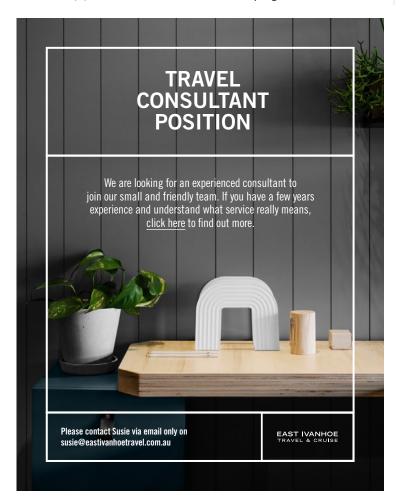
INSIGHT Vacations ceo John Boulding says despite the falling Australian dollar, he sees "a real opportunity" for agents to push hard on selling Europe.

"The euro is not a strong currency at the moment so it's not as though it's moved too far away from the par with what was the Australian dollar a little while ago, so it's still very good value in Europe, especially if you've prepaid," Boulding told **TD**.

United 2015 profit

UNITED Continental Holdings has reported full-year net income for 2015 of US\$7.3b, with a net profit of US\$4.5b - up from the \$1.13b figure achieved in 2014.

UA also confirmed overnight it would take delivery of 40 new Boeing 737-700 aircraft from the start of 2017 as part of a fleet renewal program.







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Insight-Uniworld expansion

A DAY after the announcement Insight Vacations and Uniworld would release a joint brochure (*TD* yest), Insight Vacations ceo John Boulding revealed to *Travel Daily* there are plans to expand the program further in 2017.

"We didn't [launch the program] earlier because we really felt that with the major launch we do in Sep, we didn't want to confuse things," Boulding explained to *TD*, adding "but for 2017 yes, we will definitely be expanding it."

Boulding says the tie-up is a win for agents, giving them the opportunity to potentially double their business in one booking.

"It's 'How would you like you travel? Would you like to travel as a single or a twin, & what sort of cabin would you like on the ship?'

"That's all you have to know...and you get full Insight commission on it," Boulding says.

The combinations of land and cruise pairs up Insight Vacations' strong-selling tours with Uniworld's boutique river cruises in Europe and Egypt - eliminating the need to fill the gap between one product and the other.

"We believe that by offering this unique combination, it's extremely good value and the products are not only great quality but very well priced," Boulding says.

MEANWHILE, Insight Vacations' expanded Europe Winter 2016/17 program, set to be released "imminently" will feature a new

itinerary to Iceland.

"Although it is a little chillier, it is really geared for winter, that's what they do best. There's the hot pools, the blue lagoon and the geological wonder of these great waterfalls, and scenic delight, along with the main attraction which is the northern lights," Boulding says.

The expanded winter program will give travellers the opportunity to travel slightly later, with more product on offer in Spain and Portugal.

With business down in areas like Turkey and Egypt, Insight Vacations is capitalising on travellers choosing to book their holidays elsewhere.

"By no means is Turkey a dead destination, we still carry a very large number of people to that destination but the loss that you can see is immediately replaced with destinations like Spain, Portugal, Switzerland and Scandinavia," Boulding says.

Insight Vacations is also set to welcome ex-VA regional mgr NSW Alex O'Connor, as md for Insight Vacations Australia on 08 Feb.

Boulding says as a "peopleperson", he knows O'Connor will be "fully engaged with the travel trade", with the pair planning a trip across Australia to visit key partners in Mar.

"She's a very easy communicator and I think the trade are going to like that approach," Boulding says.



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IN PREPARATION for the launch of Scenic's first river cruise vessel in Indochina, the Australian firm has been busy in recent weeks bringing crew up to speed on Scenic service standards during a training course in Ho Chi Minh City, Vietnam.

The 68-passenger, luxury *Scenic Spirit* will begin operation on the Mekong from Tue, operating itineraries between Ho Chi Minh City and Siem Reap.

A combination of Scenic's ship-based program directors and land-based Tour Directors were impressed by the Park Hyatt Saigon - Scenic's new hotel partner in Ho Chi Minh City and also had the opportunity to meet *Scenic Spirit*'s design partner Karen Moroney (wife of chairman Glen Moroney) for the first time.

AC YYZ prem check-in

SELECT Air Canada premium travellers departing Toronto Pearson Airport will now be able check-in for flights via a newly opened Business Class Check-in facility in a lounge setting.

The fast-track zone is available to Business Class, Premium Economy and Premium rouge customers, Altitude Elite 50K and higher members, and Star Alliance Gold members.

Air Canada intends on rolling out the Priority check-in service for customers in Vancouver, Montreal and Calgary. Pictured at the Park Hyatt Saigon from left back row are Nguyen Qui, Nguyen Huy, Pham Tuan, Phil Jordan, Scenic general manager Asia and Duong Nghia.

Front row from left are Tong Lam, Vu Ngoc, Paula Harrigan, Scenic Spirit cruise director and Toan Truong.

MEANWHILE, Scenic has released a video highlights package of last weekend's Night of Stars event to recognise its top selling travel agents.

CLICK HERE to view the video.

WA tourism funding

THIRTY-NINE visitor centres across Western Australia are set to receive a cut of the \$1.1 million funding promised by the government, marking the beginning of its \$4.2 million regional investment program.

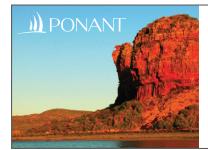
Successful applicants included centres in Carnarvon, Chittering, Esperance, Roeburn and Nannup among others.

The full list of recipients can be found at tourism.wa.gov.au.

Hilton enters Chad

HILTON Hotels & Resorts has opened its first property in the African nation of Chad, marking Hilton Worldwide's expansion to 100 countries and territories.

Hilton N'Djamena is positioned in the upmarket district of Sabangali, overlooking the Chari River and features 194 rooms.



Kimberley Expeditions in 2017

BOOK NOW!



Travel Specials

WELCOME to Travel Specials, *Travel Daily*'s Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Tempo Holidays is discounting last minute accom in the Maldives, with Sheraton Maldives Full Moon Resort & Spa offering a 45% mark down on hotel room rates. A discount of 25% will also be applied at Holiday Island, Paradise Island, Royal Island and Sun Island. For more information or to take advantage of the special visit www.tempoholidays.com.

Metro Hotels is offering a special package for loved-up couples celebrating Valentines in Feb. Stay at Aspire Hotel Sydney for only \$230 per night incl private balcony, wine and chocolates. Call 1800 004 321.

In celebration of Australia Day, **Jetstar** has heavily discounted its domestic fares with flights from Sydney to Melbourne (Avalon) starting from just \$29. Sale ends 26 Jan. Book here: www.jetstar.com.

Royal Caribbean and Celebrity Cruises is offering reduced fares and up to \$500 onboard spending money on four itineraries cruising on the *Radiance of the Seas* and *Celebrity Solstice*. Itineraries included the 16-night South Coast and New Zealand and 18-night Australia and New Zealand. More here: royalcaribbean.com.au or celebritycruises.com.au.

RAILEUROPE

Marketing & Administrative Assistant Full Time, 6 month contract, Part time can be considered - Sydney based, 50-55k + super

Primarily an administrative support role, reporting directly to the Rail Europe Manager Australasia, our ideal candidate will be passionate about working in travel, a team player but also selfmotivated and happy to work independently. The role will assist in the execution of key sales & marketing plans for our office & in conjunction with our GSAs across Australia & New Zealand. Duties may include; database management, co-ordination & communication of new product & campaigns with our external PR company, co-ordination & planning of events, famils & promotional activities as well as monthly management of all office administrative duties. As part of this role the successful candidate will work together with our PR company on management of Rail Europe's English Speaking Social Media Platforms. The role is a varied one and each day will be different, therefore candidates must be highly organised, able to manage priorities & take initiative.

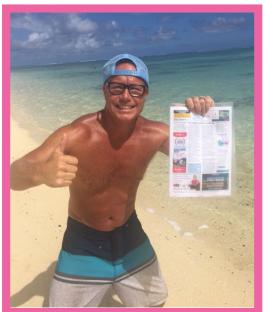
We are looking for someone with the following experience:

- 1+ year working within a defined sales & marketing role, or 2+ years working in another role within the Travel Industry.
- Highly developed computing skills including Microsoft office programs, particularly Excel. Basic design skills also beneficial.
- Previous use of Salesforce or other CRM programs an advantage.

To apply please send your resume & cover letter to the Manager Australasia, Ingrid Kocijan, ingrid.kocijan@raileurope.com.au

Website: www.traveldaily.com.au | Phone: 1300 799 220 | Fax: 1300 799 221 | Email: info@traveldaily.com.au





Travel Daily caught up with weatherman and ambassador for the Cook Islands, Tim Bailey.

'Mr Sunshine and Blue Skies' is this year celebrating 25 years at Network TEN and is the first Aussie ambassador for the Islands.

Bailey will help promote Air New Zealand's non-stop Sydney flights to Rarotonga each

weekend, share his love of the Cook Islands at roadshows, as well as provide visitor tips.

What has been the highlight of your career so far?

It comes in 2016. Notching up 25 years with the magnificent Network Ten. Longevity in this difficult game has always been my ambition. Working with a certain Miss Sandra Sully runs a close second. We've both achieved a quarter of a century. Which isn't easy - because we're both still teenagers at heart.

What is your favourite holiday spot?

For 20 years we have explored the South Pacific , looking for the perfect beach, island, the perfect future. We are talking Hawaii, Samoa, Norfolk Island, Fiji, Vanuatu, toss in Bali, Thailand, Malaysia - we have searched for the perfect palm tree paradise. Now we have found it.

For the past seven years we have honed in on the Cook Islands, visiting twice a year. Rarotonga and Aitutaki have reached into our hearts and stolen them. The Cook Islands make our spirits soar. They are our dream come true.

Who is one person you wish you could sit next to on a plane?

Surfie Tide Bailey. She is my beautiful two and half year old toy poodle. If she could sit between Wifey and me - that right there, would be the perfect airline seat.

What is something that annoys you about flying?

The ability of planes to sit on the runway - and not take off. We've all been there and done that

How would you spend a day at sea aboard a cruise ship?

Head straight to the Captain and tell him to weigh anchor in the South Pacific - and stay for a month. One day and cruise ships? They don't go together.

What is one of the most exotic destinations you have travelled to?

I'm taking a spin on your word "exotic" I'm throwing it at "food". We loved Penang in Malaysia for it's history and cuisine. I would travel there again simply to eat the sumptuous, fragrant curries, the stir fries, the seafood. The street food, and markets gave us a true appetite for Malaysia.

What is one thing you cannot leave home without when you travel?

My wife, my passport and my passion. Do you have an embarrassing travel story that you can share with us?

In my late twenties I travelled through Turkey. After a big meal of beans and rice, I found myself in the streets of Istanbul desperately seeking a toilet. Alas, I found it a little too late walking up a steep hill with pants I will never see again.

What features do you look for when choosing a hotel?

For me, it's all about balconies and

Do you have a travel tip for our

Don't pig out on beans and rice in

1st A320neo launched

LUFTHANSA has taken delivery of the first Airbus A320neo jet.

The 180-seat aircraft will enter service on Sun & operate between Frankfurt, Hamburg and Munich.



Friday 22nd Jan 2016

Sunshine Coast takes off



VISIT Sunshine Coast yesterday hosted a function at Kansas City Shuffle's soon to open function room in The Rocks, Sydney.

During the event, Visit Sunshine Coast's ceo Simon Ambrose unveiled a range of new initiatives for the destination in 2016.

The major focus was the Sunshine Coast expanding its target market to include business travellers and events.

This will be aided by Qantas starting a new business class flight schedule into the Sunshine Coast Airport from next month.

"This will have significant implications for the business events market as well as corporate and premium leisure business," he said during an address at yesterday's lunch.

In addition, there are plans underway to expand the runway at the airport which will allow the

Dream Hollywood

THE Dream Hotel Group has enlisted the help of architectural firm Rockwell Group to design its new Hollywood location.

Debuting in the US summer, Dream Hollywood Marquee West Coast will offer 179 rooms and suites; dining and nightlife venues; and a rooftop with sweeping views of the city.

Sunshine Coast to welcome larger aircraft with greater capacity at Maroochydore.

The Sunshine Coast is shining as a popular destination, finishing 2015 with 19% more arrivals passing through the airport than the year prior.

The spike can be attributed to an increase in flights by Jetstar, Virgin Australia and Air New Zealand, along with the return of Qantas after a 10-year hiatus.

Also new for 2016 is the record number of cruise ships that will call into Mooloolaba this year.

"The Sunshine Coast was only added as a destination on cruise schedules a year ago, but this year the coast will welcome 10 cruise ships and over 17,000 passengers," Ambrose said.

He said they were starting 2016 "in a very positive frame of mind."

Pictured at the event from left are Simon Ambrose ceo Visit Sunshine Coast, Liz Tuckett PR Visit Sunshine Coast; Peter Hook, Hook Comms and Rodger Powell, Visit Sunshine Coast director.

EK marketing agency

UK-BASED agency, Lowe Open, has been appointed as Etihad Airways' global direct marketing agency for the next three years, following a competitive pitch.

Travel Daily is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry sign up at www.traveldaily.com.au.

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Luxury Travel Consultant

Sunshine Coast, Competitive Salary + Comms, Ref: 1686KH3

Love the thrill of the travel industry but sick of booking boring itineraries? This is an opportunity to sell luxury packages and cruises to high end clientele! You can stay in retail and just work Monday to Friday Only! Dealing with clients in a shop front boutique agency, preparing tailored itineraries to some exotic destinations and some off the beaten track or commercial countries. Big spenders and a fun team! With achievable targets & lucrative earning potential, you can DOUBLE your pay!

For more information please call Kate on (07) 3023 5023 or click APPLY now.

Sports Travel Consultant

Central Coast, Salary up to \$45K, Ref: 1382PE

This unique travel company situated on the sunny central coast is searching for an experienced travel consultant looking for "that something different" No day will be the same as you book travel to sporting events worldwide, arranging everything from participation fees to pre and post tours & accommodation. If your sick of commuting to Sydney & want your weekends back then this is the job of a lifetime. You must have minimum 2 years consulting experience and the love of a healthy lifestyle.

For more information please call Paul on (02) 9113 7272 or click APPLY now.

NZ Reservation & Ticketing Consultant

Melbourne, Attractive Salary Package, Ref: 2036KF3

We are looking for an exceptional wholesale reservations & ticketing consultant with proven New Zealand passion and knowledge who takes pride in the specialist service they will deliver to their travel agent partners. You will handle telephone and email enquiries in a call centre environment from travel agents around Australia. Creating bespoke and luxury travel itineraries & ticketing using Sabre GDS system .Be the agents' immediate point of contact from start to finish of the booking.

For more information please call Kate on (02) 9113 7272 or click APPLY now.

Experienced Travel Consultant

Perth, Competitive + Comms, Ref: 2113LM1

My client is seeking a candidate who has their own client base that they can bring along with them. Your role will be to maintain your own client base and build your own business. Build and quote from simply to complex travel itineraries and in return you will receive a competitive base salary with a lucrative commission structure. The candidate will have a minimum of 5 years travel industry experience, a strong client base, GDS skills and excellent destination/product knowledge.

For more information please call Lia on (02) 9113 7272 or click APPLY now.

Travel Cruise Consultant

Gold Coast, Solid Base + Comms, Ref: 2119SZ1

Great opportunity to kick start the new year with a new role! My client is looking for someone that is keen to move out of retail face to face sales into an office based environment. A fast paced, sales and customer service focused role, this position will see you earn top dollars with their lucrative commission structure along with a solid base salary which is already on offer. If you have great knowledge in the cruise market & a vibrant personality then we want to hear from you!

For more information please call Serena on (07) 3023 5023 or click APPLY now.

Travel Consultant

Sydney CBD, Salary DOE, Ref: 2016MB10

Don't miss this amazing opportunity to work Monday to Friday only in retail! We are looking for an experienced Travel Consultant who is looking for a refreshing change and wants to stay on core hours within this industry. Work for a well-established Agency with supportive management and team, be rewarded for your hard work. No two days will be the same with a mix of face to face and over the phone, bring your high end touch to this agency with a mix of leisure and some corporate consulting.

For more information please call Marissa on (02) 9113 7272 or click APPLY now.

Inbound Travel Specialist

Melbourne, Generous Package + Incentives, Ref: 2117TS1

Exciting new opportunity for an experienced Inbound Travel Specialist to join a growing company in the CBD. As the face of the company you will be required to provide exceptional customer service. You will be communicating with clients overseas via a variety of mediums then using your product knowledge, GDS and back office systems to tailor make unique personalised itineraries and maximising sales through up and cross selling. This is a weekday role with rotating Saturday roster.

For more information please call Tammy on (02) 9113 7272 or click APPLY now.

Retail Travel Consultant

Adelaide, \$40-50k, Ref: 1974LM3

My client is looking for a Retail Travel Consultant to join their expanding team in Adelaide! If you have a passion for all things Travel and would like to build your career further in a successful environment then this could be the role for you! If you have experience working as a Travel Consultant and you are hard working we would be happy to hear from you! My clients Travel Consultants are known for having strong work ethics along with superior customer service skills!

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