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# Travel Daily

First with the news

Wednesday 27th January 2016

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## CATO plans crisis forum

THE Council of Australian Tour Operators has today announced a "crisis management forum" which it says is a must-attend event for travel agents who organise their own groups, along with wholesalers and tour operators.

The full day event, taking place on Tue 15 Mar in Sydney, will feature a range of experts providing practical information and on the who, how and what of dealing with a crisis.

Presenters will include Kirsty McNeill, director of crisis management at the federal Department of Foreign Affairs and Trade, along with Meredith Staib, chief operating officer Assistance for Cover-More Travel Insurance.

Speakers from Sydney Airport and Qantas will also cover contingency planning for major incidents, while Chris Flynn, regional director of the Pacific

Asia Travel Association will speak on how overseas destinations and tour operators can recover after a major crisis.

Each participant will be provided with a template for creating their own crisis management plan, with the day wrapping up with a panel discussion on the real life experiences of CATO members.

CATO chairman Dennis Bunnik told *TD* "it's the first time that Australia's leading travel crisis management experts have been brought together to better prepare members and the broader industry on this very important topic".

Space is limited, with more info and registration (\$250 for CATO members, \$300 non-members) available at [www.cato.asn.au](http://www.cato.asn.au).

### A bumper edition!

TODAY'S *Travel Daily* has nine pages of news, including a special feature on **page 5** for **Bench International/Chimu Adventures**, plus full pages:

- Club Med
- AA Appointments jobs

### Club Med winter

CLUB Med will shortly open bookings for the 2016/17 season, so that clients can plan their ski or beach holidays for next year.

For details see **page ten**.

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## QR to Auckland?

**QATAR** Airways is planning the world's longest commercial flights, with non-stop long range 777 services from Doha to both Auckland and Santiago, Chile to debut this year, according to a *Bloomberg* interview with QR chief exec officer Akbar al Baker.

## TA harnesses star power

**TOURISM** Australia yesterday celebrated Australia Day in New York with a special event which saw the debut of its latest international marketing campaign, featuring Aussie Hollywood super-hunk Chris Hemsworth (**TD** breaking news).

Foreign Minister Julie Bishop presided over the launch of the new TV commercial, which focuses on Australia's "world-class aquatic and coastal experiences".

The campaign will run alongside other promotions including TA's Restaurant Australia collateral and the organisation's focus on Indigenous experiences.

Forty million dollars will be spent over the next six months on the roll-out of the aquatic and coastal campaign, starting with co-operative advertising in the USA with Virgin Australia and then in other markets including the UK, China, Japan, South

Korea, Singapore, Indonesia, India, Malaysia and New Zealand.

The campaign also includes "ground-breaking virtual reality technology and compelling user-generated content on a size and scale never before seen in destination marketing."

"The world of destination marketing is increasingly competitive...we have to constantly push ourselves to find new ways to gain a competitive edge in the global travel market," said Tourism Australia chief marketing officer Lisa Ronson.

Experiences in all states and territories feature in the TVC which also continues the long-term themes of *There's Nothing like Australia*.

Thousands of viewers across the globe have already seen the new video since it was released on the **Travel Daily** YouTube channel yesterday - see [traveldaily.com.au/videos](http://traveldaily.com.au/videos).

## Amadeus rail deal

**AMADEUS** has signed a new agreement with AccesRail, making more than 18 rail & bus operators across 26 countries bookable on the same screen as air, via the Amadeus Air-Rail display.

Content includes Deutsche Bahn, Spain's Renfe & more.

## DISCOVER VA's WORLD

Consolidated Travel & Virgin Australia is giving the top 10 agents the opportunity to visit Western Australia. Between 11 January & 07 February 2016 the agents with the highest sales will win, plus additional weekly and spot prizes are on offer.

[Click for Details](#)



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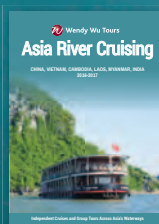
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Wednesday 27th January 2016



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## Starwood Tripadvisor venture

A **NEW** booking partnership has been struck between Starwood Hotels & Resorts Worldwide and TripAdvisor which will make the hotelier's global portfolio accessible on the review site's instant booking platform.

Starwood brands include St Regis, The Luxury Collection, W, Westin, Sheraton, Four Points, Aloft, Le Méridien and Element.

In a statement, Starwood said "the unique partnership enables Starwood to market and merchandise its world-class, lifestyle brands to a unique customer base, starting in the first half of this year. The pact will enable TripAdvisor users viewing Starwood's hotels to instantly book the property via a 'Book Now' button.

Users will be reminded through the booking process that the reservation is powered by Starwood and are provided links and phone numbers of the hotels' customer service centres directly.

### New Hilton brand: Tru

**HILTON** Worldwide has unveiled plans to launch a new midscale category brand in the USA and Canada called Tru by Hilton.

Tru by Hilton is pitched at the "youthful mindset demographic".

The brand has already signed 102 hotels and an additional 30 properties in the pipeline, in cities such as Atlanta, Dallas, Houston, Chicago, Denver and Nashville.

President and ceo Christopher J Nassetta said Tru by Hilton fits "a segment where no brand is meeting guests' current needs".

Brand innovations include The Hive, The Play Zone, Command Center & 'Build Your Own' brekkie. More at [www.trubyhilton.com](http://www.trubyhilton.com).

## NZ seals STA deal

**AIR** New Zealand has signed a three year global strategic partnership with STA Travel.

NZ chief sales & commercial officer Cam Wallace said the pact presents an opportunity to target new markets such as Vietnam, Singapore and Argentina, as well as strengthening existing inbound travel to NZ and Australia from key markets such as North America, "where there is strong demand from the student and youth market.

"In addition to their expertise in the student and youth market, STA Travel's broader customer segments provide significant opportunity for future growth and we look forward to working together in this venture," he said.

STA Travel director of global air product, John McCoach said the agreement also aimed to develop strong partnership opportunities with tourism boards to create "deep connections with the student and youth market".



**AUSTRALIA** day was celebrated around the globe yesterday - even on the ski fields of North America.

Vail Mountain in Colorado really made Aussies feel at home, posting the **picture** below on Instagram promoting an Australia day celebration complete with boxing kangaroos, music, cold beer, and a costume contest "to celebrate our Australian guests".




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## Insider Private Travel range

**HELLOWORLD** Ltd owned Asian travel specialist Insider Journeys has rolled out a collection of set all-inclusive holiday itineraries and city stays under a new Private Travel product portfolio.

Dubbed as a "re-engineering of the traditional FIT brochure", the trips offer a balance of insights from Insider Journeys' local staff, with flexibility and choice.

The Private Travel program will include three brochures for Indochina (Vietnam, Cambodia & Laos), China and Thailand & Burma.

"While we have always been about creating tailor made holidays for our travellers, this new range of brochures does not make an 'each-way bet' between commoditised offering and niche products; it is all about offering curated experiential journeys that amount to the absolute best use of a modern traveller's holiday time," Insider Journeys managing director Paul Hole said.

Hole said the new program

acts as a selling tool for agents, "aimed at helping them to change the conversation" and focus on the experience offered, instead of the nightly cost.

"We hear too often that agents get dragged into 'nightly room rate comparisons' with clients who have compiled accommodation lists from online travel sites," Hole stated.

"When did holidays become about room night rates?"

Hole said the new range of guides enables agents to show off their expertise and relationships, "rather than simply price matching hotel stays."

### 737 MAX inaugural

**AIRCRAFT** manufacturer Boeing has scheduled the first test flight of its latest 737 MAX jet for Fri 29 Jan.

Boeing, which has an order list of 3,072 for the 737 MAX, has previously flagged the first test flight for the first quarter of 2016.

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## 'The Park' Las Vegas

**MGM** Resorts International has announced the debut of The Park, an all-new entertainment district on the Las Vegas Strip that offers a range of new bars and restaurants.

Slated to open from 04 Apr, The Park will connect with the iconic New York-New York hotel and casino with Monte Carlo Resorts as well as the new 20,000 seat T-Mobile Arena.

MGM Resorts collaborated with Cooper, Robertson & Partners as well as Imelk and Marnell to deliver the design of The Park.

## Puerto Vallarta omit

**MEXICAN** tourism destination Puerto Vallarta says it has been omitted from the US and Canada's DFAT update, which last week warned travellers away from major states including Baja California, Chihuahua and Jalisco due to "threats of safety and security posed by organised criminal groups in the country".

The areas of Jalisco included in the warning, Michoacan and Zacatecas, border Puerto Vallarta and are approximately 250 miles away from the tourist hot spot.

## VA tech issue fixed

**VIRGIN** Australia has confirmed to trade partners that a "technical issue" resulted in the cancellation of some flights in error last Thu.

The airline said it was rebooking the original flights as per PNRs or ETickets, with affected PNRs to receive a vendor remark advising a waiver code to action a reissue or missed TTL.

"Any PNRs that may have been managed during this period may also have received a vendor remark message to advise ticketing is required by 23 Jan 2016 or VA will cancel your flights. Please note the airline will not cancel your flights," VA said in a trade release issued on Fri.

## Venture US growth

**VENTURE** Holidays has added a range of new destinations in the USA including Portland, Charleston and Fort Worth to its newly released 2016/17 USA and Canada brochure.

A collection of self-drive tours have been developed for the FIT market and to cater for the cruise market, the brochure includes options in Hawaii and Alaska with Norwegian Cruise Line.



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## Bench, Chimu alliance

**AFRICA** specialist Bench International has joined forces with South American operator Chimu Adventures in the launch of a new initiative called 'Handpicked Journeys'.

The new brand sees the companies combine their expertise to promote travel to South America and Africa.

"For years Chimu have stood steadfast as a specialist in the destinations we operate in and have strong year-on-year growth since incorporation under this model," said Chimu Adventures co-director Greg Carter.

"We are now thrilled to be working together with Bench International, a specialist of equal rights, under the banner of Handpicked Journeys, a one stop shop, for travel agents to find true specialist knowledge."

The launch of Handpicked

Journeys has come with a major incentive which will give five lucky travel agents the opportunity to win a place on the "Ultimate Famil" covering both continents.

Over twelve days the trip will take in a big five safari in Kruger, a stay in Cape Town before jetting off for a taste of some of the highlights of South America.

"We are incredibly excited to work on this joint initiative with Chimu Adventures and to be able to offer such a unique famil to travel agents," said Bench gm Martin Edwards.

The incentive launched today and will run until 30 Jun, with the top sellers of Bench and Chimu invited to take part in the massive trip.

Agents can now register their interest in participating online at [handpickedjourneys.com.au](http://handpickedjourneys.com.au).



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## PTMs chanting about Cherating



A GROUP of TravelManagers were recently selected to enjoy five nights at the Club Med Cherating Beach resort in Malaysia, as part of an educational hosted by Club Med

and Malaysian Airlines.

The famil included one night in Kuala Lumpur and was escorted by Club Med rep Luke Skarbek.

**Pictured** with Skarbek are the personal travel managers: Tanya Tyler, Jane Fowler, Pru Gallagher, Jason Smith, Irena Bryant, Maisie Noonan and Michelle Michael-Pecora.

### SLH iPhone app

**SMALL** Luxury Hotels of the World (SLH) has unveiled a new iPhone app designed to connect users to 520 of its locations worldwide.

The app provides detailed information about each hotel including rooms, facilities and services, and will include an in-mobile 'Book Now' feature.

## Randall mates rates

**HOTEL** rep, Randall Marketing, is offering special industry rates for three of its hotels in Thailand in lieu of the low season.

Business style studios at the Mode Sathorn will be available for THB1900 (AU\$75) while deluxe mode twins and doubles are priced at THB2500 (AU\$99).

Deluxe grand rooms and breakfast-for-two at the Grande Centre Point Ratchadamri is on offer for TBH3000 (AU\$119); while the Crown Lanta resort has rates for five room types ranging from a Gazebo deluxe for THB2200 (AU\$87) and private pool villa for THB6300 (AU\$251).

Email: [dos@modesathorn.com](mailto:dos@modesathorn.com), [kriengkrai@gcphotels.com](mailto:kriengkrai@gcphotels.com) and [dos@crownlanta.com](mailto:dos@crownlanta.com) for more.

## Solomon maintain PVI

**SOLOMON** Airlines says it will continue flying to Bauerfield Int'l Airport in Port Vila as normal, despite Air New Zealand's decision to suspend flights last week due to concerns about the runway's condition.

IE carried out an immediate independent review of the runway and concluded it safe.

"Pax and crew safety remain an absolute priority...if there was any doubt, we would act accordingly," commented IE gm, Gus Kraus.

## EZE strike groundings

**HEATED** wage talks between LATAM and Argentinian aviation employees stalled the airline's operations at Buenos Aires' Ezeiza Airport yesterday, resulting in service delays and cancellations.

The Argentinian government has ordered the workers, who belong to the Union of Commercial Airline Senior and Professional Personnel, to resume negotiations and return to work.

LAN issued an apology on its site for the delays, and is informing pax to monitor their flight status online to check if they have been affected by the strike.

## CZ forecast profit

**CHINA** Southern Airlines expects to have doubled its net profit in 2015, predicting a rise by between 110-130%, from CNY1.77 billion (AU\$384m) recorded the previous year.

The lift has been attributed to increased Chinese overseas travel, weakened oil prices and lower foreign exchange losses as the yuan depreciated.

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## Zika virus outbreak

**ONGOING** transmission of the mosquito-borne Zika virus has prompted DFAT advise travellers to protect themselves from mosquito bites in Bolivia, Guyana, Haiti, Ecuador, El Salvador, Guatemala, Honduras, Mexico, Panama, Samoa, Venezuela, Colombia, Paraguay, Bolivia and Brazil.

Smarttraveller has directed pregnant women to consider postponing travel to these areas or to talk to their doctor about implications.

## Air NZ recruiting

**AIR** New Zealand has unveiled a new online campaign aimed at recruiting future flight attendants.

The #AspireToFly is part of Air New Zealand's 'Where to next?' brand campaign and features a three minute video which will be run across social media channels.

The video follows the stories of Air NZ Flight Attendants and provides tips for aspiring flighties.

To view the video, [CLICK HERE](#), or for more, visit [aspiretofly.co.nz](http://aspiretofly.co.nz).

## Sabre Exec Travel deal

**SABRE** Corporation has inked a long-term agreement with Executive Travel Group to help streamline and automate processes to aid the group's expansion plans.

Executive Travel Group will deploy the Sabre Red Workspace, Sabre Online, Travel Intelligence, Sabre Agency Manager, a range of Sabre Red Apps and Sabre's white label leisure online booking tool, Sabre Explore.

## JetBlue Fly-Fi coming

**JETBLUE** will introduce free gate-to-gate Fly-Fi high-speed Internet as part of its Airbus A320 cabin restyling program.

Fly-Fi will enable customers to use high-speed Internet on their personal devices during takeoff and landing.

The A320's airline's in-flight entertainment system will also connect to the aircraft's wi-fi Internet connection and will play on 10" high-definition seatback televisions, and offer in-seat power outlets with USB ports.

A new streaming entertainment system from Thales - STV+ will be introduced, while the number of DirecTV television channels will be boosted from 36 to over 100.

The A320 cabin will follow JetBlue's A321 cabin design.

## St Regis Dubai Palm 360° infinity pool



## Iberia to Shanghai

**SPAIN'S** national airline, Iberia has announced a Madrid-Shanghai route for the winter season, China Aviation Daily reports.

This month, IB revealed it would launch flights to Tokyo Narita (**TD** 19 Jan), its first gateway in Asia.

"We have always wanted to be a global airline. With these routes... we take a step in that direction," ceo Luis Gallego said.

## Eaglerider specials

**EAGLERIDER** Motorcycles is offering last minute deals on North American motorcycle hire.

The 'Coast to Coast Special' starts at \$1,251 for departures 19-31 Mar, when booked by and returned on 15 Apr.

The 'Last Minute Escape' offers min three days hire from \$444.

**THE** iconic Marina Bay Sands in Singapore may have some new competition in terms of rooftop infinity edge pool stakes, with plans unveiled in Dubai for a 360 degree pool on the 50th floor of The St. Regis Dubai, The Palm.

Slated to open in 2018, the luxury property will be part of The Palm Tower, a 52-story mixed-use luxury development.

The hotel will offer 289 rooms and suites, spanning the first 18 floors of Palm Tower, while the upper floors will comprise 504 luxury apartments.

A restaurant will occupy the 51st floor and a public rooftop viewing deck will be situated on the 52nd floor.

Guests will have access to an additional pool and all-day dining restaurant and the St. Regis Butler Service.



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## Norwegian back to UK

**NORWEGIAN** Cruise Line will make company history with five ships sailing Europe in summer 2017, the line has declared.

For the first time in seven years, Norwegian will be basing a ship in the UK, with *Norwegian Jade* set to be deployed in Southampton on the south coast of England for summer 2017.

The vessel will offer four seven and nine-night trips to Hamburg, Amsterdam, Zeebrugge, France and the Norwegian fjords.

*Norwegian Getaway* will move from its Florida homeport in May 2017 to spend the summer in Germany.

Recently refurbished *Norwegian Epic* will continue her seven-night Western Mediterranean itinerary and *Norwegian Spirit* will sail 10 and 11-night grand Mediterranean cruises between Barcelona and Venice while *Norwegian Star* will cruise from Venice to the Greek Isles as well as Adriatic, Greece & Turkey.

The line has also revealed its 2017 summer cruises to the Caribbean from Miami.

## QR East Europe push

**QATAR** Airways is ramping up services to Eastern Europe, with the Doha-based carrier set to boost daily flights to Zagreb and Budapest to 10 weekly, effective 03 Apr and 03 Jul respectively.

Services to Baku also jump from daily to 11 weekly, commencing 27 Mar.

QR's Belgrade service will be de-linked from the current route via Sofia to be a direct four weekly service, starting 16 Mar.

The **oneworld** member carrier will also upgrade aircraft utilised on the Doha-Warsaw route, from Airbus A320s to A330s, taking effect on 01 Jul.

## Virgin Hotel Palm Spr

**SIR** Richard Branson's Virgin Hotels portfolio will be expanded into Palm Springs in the USA, with a new 150 suite property slated to open in the CBD in late 2018.

## Navitaire sale EC nod

**AMADEUS** has announced it has completed the US\$830 million acquisition of airline software provider Navitaire from rival Accenture.

The European Commission gave the nod, deeming it "unlikely to reduce innovation in the PSS [product-service system] market".



# Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



Luxury pool villa resort in Phuket, **Sri Panwa** has launched *The Habita*, comprising of 30 Luxury Pool Suites and Penthouses and a new Chinese restaurant, *Baba Chino*. Each room has its own infinity pool and panoramic views of the Andaman Sea. *The Habita* also features the Forest Olympic-size waterfall pool and a dedicated kids' pool and the refurbished Cool Spa, with new treatment rooms and a wellness area.



A new lobby and oceanfront restaurant, the **Lava Lava Beach Club** has opened at **Kauai Shores** in Hawaii. The 250-seat beachfront restaurant and bar has couches and fire pits, serves breakfast, lunch, and features daily live music and hula dancing. As part of the

renovations the hotel also has a newly built lobby, with guest rooms, corridors and common areas refurbished.



**Hilton Naples** has completed its major renovation of its lobby, guest rooms, meeting facilities and fitness center. All rooms now have a Hilton Serenity Bed, new seating, carpet, and an ergonomic chair. The bathrooms have new tile and plumbing

fixtures, vanity and a backlit mirror. The lobby received additional artwork, new seating, tables, lighting and a Connectivity Station.

## Duba Camp underway

**GREAT** Plains Conservation has broken ground on its new Duba Expedition Camp in the Okavango Delta, Northern Botswana which is expected to open in on 06 Apr.

## Broadway Coll site

**THE** Broadway Collection has unveiled a revamped website at [broadwaycollection.com](http://broadwaycollection.com) that is responsive via mobile, tablet & desktops and extra show content.

# Marketing Manager - Australia & New Zealand - Brisbane based

We are Back-Roads Touring, a name that's been around in the small group touring sector for over 25 years. While a lot has changed in the past 25 years, we're still discovering new places to visit, finding and delivering unforgettable travel experiences and introducing a global audience to our product.

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- Manage the relationship with local agencies including PR, media buying (online & offline) and SEM to deliver value for money and produce exceptional results
- Work closely with the Head of Sales in Australia and New Zealand to deliver joint marketing campaigns with trade partners
- Contribute to the global social media strategy highlighting content/messaging which will resonate in the Australia and New Zealand markets and drive brand loyalty and online advocacy

### Experience and Requirements:

- 4+ years of marketing experience
- Understanding of the travel industry essential with experience across both B2C and trade/retail marketing desirable

Please direct applications to Hazel McGuire: [h.mcguire@backroadstouring.com](mailto:h.mcguire@backroadstouring.com) by 10 February 2016.

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Level 1, 500 Brunswick Street, Fortitude Valley, Queensland 4006







**A VERY** big happy Australia Day to one and all and I hope that everyone in the travel industry had the opportunity to take part in Australia Day celebrations with family and friends. It is, after all the most important day in our nations' history as we celebrate the birth of our country.

As the year really starts to kick off with the school holidays coming to an end and corporate Australia and government all getting back to work, travel seems to remain high on the minds of Australians.

2016 is set to be a good year for the industry as even with the Aussie dollar bouncing around below US\$0.70, there is a definite feeling that people will be travelling this year. Hopefully this will resonate for everyone in the travel industry.

This year is an Olympic year, with the Summer Olympics to take place in Rio Brazil from 05 Aug. For those who are involved or assisting Australians going to Brazil for the Olympics, it is important to keep an eye on the [www.smarttraveller.gov.au](http://www.smarttraveller.gov.au) site as there is an alert about the Zika Virus which all sounds rather nasty, particularly if a pregnant person is infected. The Zika Virus comes from mosquitos and the symptoms are not something that anyone would want while on holiday. The link below is one to watch and we have been asked by the Australian Government to get the message out to the travel industry as there is a concern that the Virus is in Brazil, other areas in South America and Samoa.

[http://smarttraveller.gov.au/bulletins/zika\\_virus](http://smarttraveller.gov.au/bulletins/zika_virus).

Olympic years are traditionally good years for travel as pre- and post-touring can be a great addition to anyone's Olympic experience and as we all know, Aussies love their sport and what better place to have an experience and a holiday than Rio.

For all the latest info about the games go to [www.rio2016.com/en](http://www.rio2016.com/en) and let's hope that we see loads of Australians travelling and of course, a really successful Olympics for the Australian team.

## Beyond Travel vouchers

**EARLY** bookers for Beyond Travel's new 2016 small group trips will receive up to \$600 per couple worth of free travel vouchers when they book before 29 Feb.

The vouchers can be redeemed for use against any additional Beyond Travel service.

Some of the debut tours include Central Asian Odyssey exploring Silk Road cities and a Highlights of Russia and Scandinavia trip.

## Icelandic ORD boost

**ICELANDAIR** has bumped up capacity between Reykjavik Keflavik Int'l Airport and Chicago O'Hare, seven weeks out from their inaugural light.

The carrier will upgauge aircraft on the route from scheduled Boeing 757s to 767s, adding up to 9,000 seats per year.

## QF De Crespigny AM

**QANTAS** Captain Richard Champion de Crespigny was yesterday awarded a Member of the Order of Australia for his incredible work landing flight QF32 in 2010.

The flight suffered an uncontained engine failure just out of Singapore and De Crespigny, along with his crew, calmly returned the A380 back to Singapore under very desperate circumstances, saving all 469 people on board.

De Crespigny, a pilot with 37 years experience was officially made an AM on Australia Day for his "significant service to the aviation industry both nationally and internationally, particularly to flight safety, and to the community".

He now travels the world to talk about personal and corporate resilience during crises.

## SiteMinder results

**BOOKING.COM** has been unveiled as the top booking site for Australian hotels in 2015, according to SiteMinder.

SiteMinder provides cloud-based software to the travel industry and has just released its annual top 10 list of booking sites for Australian hotels last year.

Co-founder and managing director Mike Ford said the list captured "the distribution channels that led the industry in providing one the most critical measures for a hotel's success today – its online revenue".

The remaining top 10 booking sites for hotels in Australia in 2015 were Expedia followed by TheBookingButton, Wotif, Agoda.com, Orbitz, GTA, Jetstar, AOT Sunlover and Flight Centre.

About US\$11b of online revenue passed through SiteMinder's technology over the past year.

## APT Lake Eyre option

**APT** has announced a new seven-day Lake Eyre & Flinders Rangers small group 4WD adventure tour.

There will be 16 departures between Mar and Apr.

After recent heavy rainfall the Kati Thanda-Lake Eyre water basin in the deserts of South Australia becomes the largest salt lake in the country.

In groups of 20, guests will visit Port Augusta, Lake Eyre, Birdsville, the Flinders Ranges, Wilpena Pound, Clare Valley and Adelaide.

Book before 29 Feb and save \$600 per couple.

# RAIL EUROPE

**Marketing & Administrative Assistant**  
Full Time, 6 month contract, Part time can be considered - Sydney based, 50-55k + super

Primarily an administrative support role, reporting directly to the Rail Europe Manager Australasia, our ideal candidate will be passionate about working in travel, a team player but also self-motivated and happy to work independently. The role will assist in the execution of key sales & marketing plans for our office & in conjunction with our GSAs across Australia & New Zealand. Duties may include; database management, co-ordination & communication of new product & campaigns with our external PR company, co-ordination & planning of events, famils & promotional activities as well as monthly management of all office administrative duties. As part of this role the successful candidate will work together with our PR company on management of Rail Europe's English Speaking Social Media Platforms. The role is a varied one and each day will be different, therefore candidates must be highly organised, able to manage priorities & take initiative.

**We are looking for someone with the following experience:**

- 1+ year working within a defined sales & marketing role, or 2+ years working in another role within the Travel Industry.
- Highly developed computing skills including Microsoft office programs, particularly Excel. Basic design skills also beneficial.
- Previous use of Salesforce or other CRM programs an advantage.

To apply please send your resume & cover letter to the Manager Australasia, Ingrid Kocijan, [ingrid.kocijan@raileurope.com.au](mailto:ingrid.kocijan@raileurope.com.au)

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

Postal address: PO Box 1010, Epping, NSW 1710 Australia  
Street address: 4/41 Rawson St, Epping NSW 2121 Australia  
P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

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**Publisher/Managing Editor:** Bruce Piper **Editor:** Guy Dundas **Editorial email:** [info@traveldaily.com.au](mailto:info@traveldaily.com.au)  
**Contributors:** Jasmine O'Donoghue, Bonnie Tai, Nathalie Craig, Jenny Piper, Sarah Piper  
**Advertising and Marketing:** Sean Harrigan and Lisa Martin - [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)  
**Business Manager:** Jenny Piper - [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

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### **HIGH END CONSULTANTS, THIS IS FOR YOU! MULTI SKILLED/DOMESTIC CORPORATE CONSULTANTS SYDNEY – SALARY PACKAGE UP TO \$65K**

Work for an amazing boutique corporate company based in the CBD. This company prides itself on its outstanding high end customer service and excellent ongoing training. Looking after a wide range of corporate clients, you will provide top end service, have great product knowledge and excellent fares & ticketing skills. This role is all about 100 % service and client retention! You will be rewarded with a great salary package and many more benefits. Min 3 years corporate experience, GDS skills & fares knowledge required.

### **GROUP SPECIALISTS APPLY NOW! CORPORATE EVENTS COORDINATOR SYDNEY – SALARY PACKAGE UP TO \$65K**

This award winning TMC is looking for an experienced Events Coordinator to be part of a newly formed team looking after all their Group/Event arrangements. This hands on role will require you to be build strong relationships with airlines and suppliers, while facilitating all aspects of their travel requirements. You will need to have a strong back ground in airfares and routing, able to work with deadlines and time restraints. Group experience will be an advantage. Apply now to take that next step in your career!

### **FUN IN NUMBERS WITH THIS CRUISEY ROLE! CRUISE GROUPS TRAVEL SPECIALIST SYDNEY CBD – SALARY PACKAGE UP TO \$55K**

Do you know your ship? This global cruise liner is looking for a talented groups specialist to join their growing team. Enjoy creating worldwide bespoke all-inclusive packages, including flights, pre/post arrangements & land excursions, on this elite cruise line. If you have min 4 years groups experience (cruise is desirable), a passion for the seas, solid GDS skills & thrive in a fast paced team; you will be rewarded with a top salary, beautiful offices, supportive team, ongoing development & famils/inspections. Jump ship & come on-board today!

### **HIGHLY SOUGHT AFTER EMPLOYER RESERVATIONS & TICKETING CONSULTANT MELBOURNE (INNER) - SALARY PKG TO \$55K + BENEFITS**

This award winning New Zealand tour company is seeking a new reservations & ticketing consultant to join their fun and social team. Working behind the scenes you will be supporting the reservations teams with all airfare enquiries including fare routings, current promotions, together with ticketing flights. You will also assist with reservations, assisting retail agents and the general public with tour itineraries. If variety is what you are looking for, you cannot go past this role! Ticketing experience essential.

### **JOIN THE A TEAM TRAVEL RECRUITMENT – ACCOUNT MANAGER MELBOURNE – TOP SALARY PACKAGE**

Love being in the travel industry, but sick of booking travel? Want to assist your peers with their career progression? Enjoy being rewarded for reaching sales targets? Can't wait to work Monday to Friday only? If you answered YES to all of the above, call us! As part of our expansion in Melbourne, we are looking to employ two talented travel consultants to join our permanent & temporary divisions. Full training will be provided. Minimum 2 years travel consulting experience essential.

### **ACADEMIC MARKET– LEISURE & CORPORATE MIX TRAVEL CONSULTANT PERTH – SALARY PACKAGE \$65K +**

Calling for an experienced corporate travel consultant with strong fares knowledge and the ability to construct intricate and complex flight itineraries. Working in an implant environment, you will enjoy the boutique feel of the office and the social and dynamic team. Working Monday to Friday hours, you will also enjoy the work life balance on offer. Minimum 2 years international corporate or retail travel consulting experience required. Join one of the most varied roles on offer today.

### **FUN IN THE SUN RETAIL TRAVEL CONSULTANT SUNSHINE COAST– PART TIME OR FULL TIME HOURS**

Experienced retail travel consultants - leave the endless South Pacific quotes behind when you join this independent agency. As part of this supportive team of industry professionals no two days will be the same as you create unforgettable international itineraries for clients. A strong base salary + commission package is on offer along with primarily Monday to Friday hours, sensational travel discounts and unbeatable famils. All you need is previous retail travel consulting experience and GDS skills.

### **ALL ABOARD! CRUISE RETAIL TRAVEL CONSULTANT BRISBANE – SALARY PACKAGE \$50K - \$55K OTE**

Cruise Consultants, all hands on deck are required for this exciting opportunity located in the northern suburbs of Brisbane. Our client is a dedicated and boutique cruise office and they are currently on the lookout for a cruise guru to join their almighty team. Selling worldwide cruises along with all pre and post travel arrangements will be your role. Be rewarded with a fun and vibrant team, free cruises, famils, and career progression. Cruise on in and get your hands on this one before it goes! Apply today.