





Friday 1st July 2016

Scenic competition

THIS month Travel Daily has teamed with luxury cruise and tour operator Scenic to give away a fabulous France river cruise for two people, valued at up to \$15,980.

The prize is based on an 11-day Gems of the Seine River Cruise in 2017, and includes beverages all day everyday, all meals, private butler service, tipping/gratuities and airport transfers.

To be in the running, you'll need to correctly answer each question featured in TD throughout Jul.

See page five for more details.

Antiquity specials

VOYAGES to Antiquity is offering a 25% discount on select Mediterranean, Britain, Ireland, Scottish Isles and Iceland cruises when booking early.

The 2017 program also features 22 Grand Voyage Fly Free sailings - for more info, see page six.

Norfolk downplays PMC

THE impact of the new \$55 international Passenger Movement Charge being imposed for Norfolk Island departures (TD Wed) will be "insignificant compared to the advantages of becoming a domestic port," according to Trina Shepherd, who is deputy general manager of Norfolk Island Tourism.

Shepherd was responding to the news of the PMC, which becomes effective from today as part of new administrative arrangements for Norfolk Island.

She said currently 82% of visitors to Norfolk are Australian residents, who are unaffected by the new tax - while for overseas

Today's issue of TD

Travel Daily today has five pages of news & photos, plus full pages from: (click)

- Voyages to Antiquity
- Travel Trade Recruitment

arrivals the impact is the same as visiting any other Aussie port.

The key change will be for Norfolk's 13% of visitors from NZ who will now pay \$55 when travelling to the island, but Shepherd pointed out they already pay the PMC to visit Australia.

Only about 5% of visitation to NI is from long-haul passengers, with the advantage of having the island as a domestic Australian port expected to outweigh any negative long-haul impact.

"The changes in governance have brought more opportunities to work with bodies such as Tourism Australia, which will boost awareness for Norfolk Island and impact on tourism in a positive way," Shepherd said.

She confirmed it was possible that under its new status as an Australian Territory NI could work with Destination NSW, but this is still yet to be confirmed.

Tune back into Melb

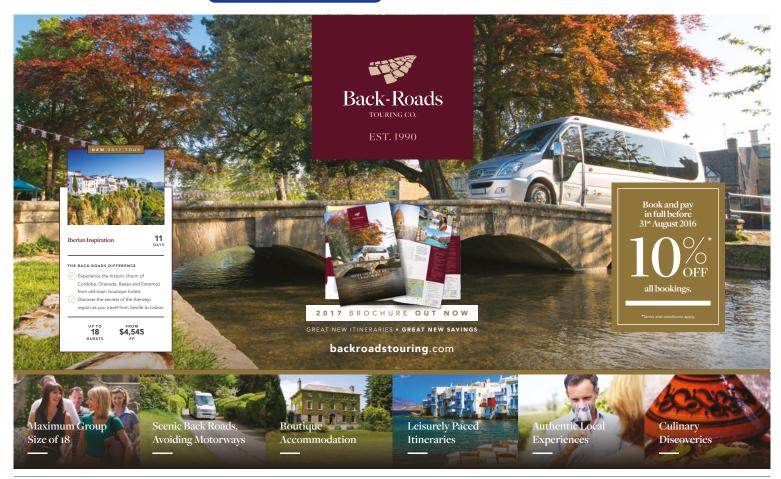
MALAYSIAN-BASED budget hotelier group Tune Hotels is set to re-enter the Australian market having purchased a CBD site in Melbourne for \$18.5 million.

Tune Hotels exited the same market in May when AccorHotels took over management of the Swanston St property (now ibis Swanston Street) on 01 May.

The sale of the parcel of land, which stretches between Flinders Street and Flinders Lane, was negotiated by CBRE Group.

Tune Hotels chief executive officer Mark Lankester said: "Australia has, for a long time, been a country that we see strong growth prospects for and we are delighted to continue investing in those prospects.

"Melbourne is a city that we are very familiar with and the opportunity for the hotel accommodation market, coupled with strong overall visitor growth, ticks all the books for us," he said.







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Peregrine earlybirds

SAVINGS of up to \$8,300 are available on select Peregrine Adventures' Antarctic voyages featured in its newly released 2017/18 program when booked before 30 Sep, or until sold out.

CLICK HERE for more info.



TA/NZ strengthen alliance

A NEW Memorandum of Understanding has been inked by Tourism Australia and Air New Zealand aimed at boosting awareness of Australia to the Kiwi carrier's long-haul markets, primarily North America.

The MoU builds on the allies' existing partnership formed in 2013, which has seen TA and Air NZ collaborate on a range of campaigns which have already born significant results.

Tourism Australia managing director John O'Sullivan said the MoU places a great emphasis on the United States - Australia's fourth largest inbound market.

"International traffic from North America is growing at levels we haven't enjoyed since the Sydney Olympics and this is due, in no small part, to the success of a range of targeted marketing activities we've carried out in this

Rex equity investors

PRIVATE equity firms are mulling a stake in Regional Express Airlines, according to a report in today's *Australian*.

Virgin Australia has reportedly confirmed it was not looking to buy the regional carrier while a Qantas purchase would be unlikely due to likely opposition from the Australian Competition and Consumer Commission.

Various firms are said to have approached Rex after it reported its first half year loss in 10 years.

market with Air New Zealand," O'Sullivan said.

"This new agreement gives us a strong platform to further grow inbound tourism from what remains one of Australia's most important inbound markets."

Air New Zealand boss Chris Luxon said the US and Canada are key growth markets in the carrier's Pacific Rim network.

The pact with TA has contributed to a nearly 14% year-on-year lift in pax traffic from North America to Australia, Luxon remarked.

Marketing activities will include the continued use of TA's 'There's Nothing Like Australia' campaign messaging in 2016/17.

Accom data extension

AUSTENDER has extended the closing date for tenderers for the National Tourist Accommodation Data Collection pitch (*TD* 10 Jun).

The two week extension, until 26 Jul, allows additional time for potential tenderers to "further develop tender submissions".

Air NZ 787 to Osaka

AIR New Zealand will deploy Boeing 787-9 *Dreamliner* aircraft on the Auckland-Osaka Kansai route when the Kiwi carrier resumes operations on 04 Nov.

GDS displays indicate Air NZ has upgraded the aircraft to be used on the thrice weekly service from Boeing 767-300ERs.

Review guidelines

REVIEW websites such as TripAdvisor are in the firing line, with the ACCC highlighting a set of guidelines for online reviews and endorsements released by The International Consumer Protection and Enforcement Network (ICPEN).

The ICPEN is a network of consumer protection authorities from 60 global economies, including Australia, New Zealand, the United Kingdom and USA.

The guidelines advise marketers they must not write, commission or publish fake reviews, ensure paid-for content is disclosed and not prevent consumers from seeing the whole picture.

Three documents cover the responsibilities of review administrators, trading and marketing professionals and digital influencers (CLICK).

Crystal Sydney office

CRYSTAL Cruises will end its 26-year partnership with Wiltrans International Travel and establish a corporate branch in Sydney.

The office will represent Crystal Cruises, Crystal Yacht Cruises and Crystal River Cruises, and be in charge of sales, marketing, finance and reservations for Australia and New Zealand.

At the helm will be Karen Christensen, who was most recently general manager and director of sales and marketing Asia Pacific, for Silversea Cruises.









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Snow Conditions

WELCOME to *TD*'s regular snow conditions update, providing info on the latest minimum snow depths and lifts in operation across key Australia and New Zealand ski-fields.

Here's the latest snow reports:

- Perisher 71.5cm / 34 lifts
- Thredbo 15cm / 12 lifts
- Charlotte Pass 71.5cm / 9 lifts
- Mt Hotham 58cm / 5 lifts
- Mt Buller 55cm / 15 lifts
- Coronet Peak 30cm/ 1 lift
- The Remarkables 30cm /6 lifts
- Mt Hutt 30cm / 3 lifts
- Cardrona 25cm / 6 lifts

Brexit consequences

UK AIRFARE searches on website Cheapflights.com have dropped 8% for Sydney-siders and Melbournians since the Brexit result, according to latest insights.

However flight inquiries in Brisbane remain optimistic, with the metasearch engine observing a 40% hike in interest for the destination, matched by those in Adelaide (31%) and Perth (17%).

Group managing director, Andrew Shelton, said whilst overall flight searches to the UK have stalled, he expects that Aussies will take full advantage of the better exchange rate if it stays this way over the next month.

Across the ditch, Kiwis are showing significant interest in the UK with flight searches increasing up to 53% in some capital cities.

Apr int'l pax traffic uptick

INTERNATIONAL passenger traffic to and from Australia in Apr jumped 7.6% in Apr to 2.9 million compared to the 2.7 million observed during the same period the year prior, new government data reveals.

According to the latest figures released by the Bureau of Infrastructure, Transport and Regional Economics (BITRE), Qantas Airways held the largest share of passenger traffic in Apr with 16.3%, followed by Jetstar with 10%, Emirates with 9.1%, Singapore Airlines with 8.2% and Air New Zealand with 7.2%.

Low cost carriers such as AirAsia X, Cebu Pacific Air, Indonesia AirAsia, Indonesia AirAsia Extra, Jetstar, Jetstar Asia, Scoot and Tigerair accounted for 18.5% of

Bellew to lead MH

CURRENT Malaysia Airlines chief executive officer, Christoph Mueller, will hand over the reigns to chief operating officer Peter Bellew in an accelerated leadership transition.

Bellew has been a member of MAB's senior management team since last Sep, having previously held various leadership roles within the aviation industry.

Mueller will step down from the MAB Board from 01 Jul, however he will remain available to ensure a smooth leadership transition.

He has been tipped to join Emirates in a senior role (*TD* Tue).

total international passenger traffic to and from Australia in Apr, rising from 15.7% in 2015.

Total available seats on int'l routes from Australia also grew in Apr, increasing 9.0% to 3.9 million from the prior corresponding period, the figures show.

QF Olympic jammies!

QANTAS is getting into the Olympic spirit in the lead up to Rio 2016, revealing limited edition Australian themed versions of its Business class pyjamas (**pictured**).

The jim jams will be available to all Business class pax from 22 Jul until 08 Sep for those travelling across key international routes including Dubai, Los Angeles, San Francisco, Honolulu and Tokyo.



**

Window Seat

IN CELEBRATION of Canada Day, our friends from Trafalgar organised this tasty delivery of Montreal-style bagels to *Travel Daily* HQ in Macquarie Park.

"To help you celebrate the occasion, here is a taste of Montreal to give you a flavour of our brand new Canada 2017 program - enjoy eh!" read the festive letter.

And enjoy it we did.

The photo **below** was snapped just moments before the feeding frenzy began.



Cunard cuts Turkey

CUNARD has removed Istanbul from its planned *Queen Victoria* sailings in Jul and Aug.

Planned port calls to Istanbul will be instead replaced by Thessaloniki and an additional stop to Volos.

The luxury liner is due to release an updated shore excursion program for the new ports in the next few days.

Windstar, Celebrity and Seabourn have also diverted ships from Istanbul in response to the terror bombings (*CW* yest).

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Jul travelBulletin out of this world

THIS month's edition of *travelBulletin* takes an intriguing look at the new frontier of space tourism.

While Richard Branson's Virgin Galactic is the highest profile participant in the sector, it's by no means the only business looking to the stars, and Steve Jones examines the state of play - and whether any of the ventures will actually take off.

The Jul travelBulletin, which is now on its way to subscribers across the country, also gives insight and analysis into key industry issues of the last month including Virgin Australia's new Chinese shareholders, the potential for Flight Centre's shift to a new GDS supplier, Brexit, and the recently concluded Travel Corporation \$1 million incentive.

Destination features include India & Sri Lanka, the USA, South Africa, Indonesia, Fiji and northern hemisphere skiing, while



To celebrate Rocky Mountaineer's biggest offer of the year we are giving **Travel Daily** readers the opportunity to enter to win a Luxury Rocky Mountaineer Hamper.

To win, have the most creative answer to the following question and send it to rocky@traveldaily.com.au

In 25 words or less, what route would you take on Rocky Mountaineer and why?

Thanks to the Early Booking Bonus travellers booking eligible 2017 Rocky Mountaineer packages of 8 days or more can receive an added value of \$1000 per couple to enhance their Western Canada and Pacific Northwest adventure. There are several enticing options that the credit can be used for including extra hotel nights, sightseeing & gourmet dining. The Early Booking Bonus is in effect now until 26 August. Visit rockymountaineer.com

Terms & conditions

travelBulletin



the issue also includes our regular line-up of contributors from AFTA, CLIA and Business Events Australia along with sections on careers, technology, cruise and more.

Subscribe for just \$30 annually by using the coupon code AGENT at travelbulletin.com.au/shop, or to view the issue on the *Travel Bulletin* website **CLICK HERE**.

Disney Halloween fam

WALT Disney World Resort's Mickey's Not-So-Scary-Halloween famil is officially open for Aussie travel agent entries.

To win a place, agents need to sell the most Disney Destinations Holiday Packages and Delta Air Lines and Virgin Australia flights ex Australia and New Zealand to the United States between today and 31 Aug.

For full entry details, go to wheredreamscometrue.com.au.

Idaho representation

AVIAREPS Oceania has been named Idaho Tourism's Australian representation firm, effective immediately.

GM Emilie Grouleu said Aviareps was "excited" to work with Idaho Tourism to develop product inventory and itinerary options across the local market through cooperative strategies and training for the trade.

Canopy in Portland

CANOPY by Hilton is set to open an 153-room hotel in Portland, Oregon in spring 2017.

Canopy by Hilton Portland Pearl District will offer meeting spaces, dining options and free wi-fi.



Friday 1st Jul 2016

Visa forecasts travel spending in Asia Pac

ASIA-PACIFIC households are expected to spend an estimated US\$5,230 annually on overseas travel by 2025, according to a Visa study released this week.

Around 109 million of these households are predicted to go on an international trip once a year by 2025, up 65% from 2015.

The report also assessed the factors behind this rise including a growing middle class which in turn creates a new "travelling class"; more internet connectivity; improved transportation with 340 new airports set to be constructed in the next decade; as well as an aging population with more time for leisure travel.

Throughout the region the top travel market is expected to come from mainland China who are set to spend a combined US\$255 billion annually during 2025 on travel, up 86% on 2015 followed by Hong Kong at US\$47.4 billion a 78% jump with Singapore coming in third at US\$44.9 billion - up a whopping 99%.

Australia was rated fifth in the Asia Pacific markets, with Aussie travellers set to spend US\$30.3 billion in 2025 up 34% on 2015's annual figure of US\$22.7 billion. Read more **HERE**.

Beyond Trvl pax OK

BEYOND Travel reports it has accounted for all its clients in Turkey following this week's terrorist attack in Istanbul.

The company is offering to reschedule or cancel client's travel in Turkey without any regular charges for itinerary alterations.

Argentina insurance

DFAT is advising Australians traveling to Argentina to take out travel insurance including medical evacuation before they depart.

The Australian Govt reiterated it will not pay for traveller's medical expenses overseas.

DFAT is also reminding tourists to be vigilant of people committing petty crimes including pick pocketing.



Today's Technology Update is brought to you by Amadeus IT Pacific.

Expecting the unexpected



How many of us have been eating 'exotic' street food at one of the colourful street markets in Asia? It is a fun

experience, but if you are on a business trip maybe that is not the best option when it comes to Duty of Care as a travelling employee.

Duty of Care is a hot topic for the corporate travel sector. The recent legislative changes relating to the Primary Duty of Care in occupational health and safety law in our region mean that this responsibility extends to employees who travel for work. This, combined with unexpected, devastating natural and man-made incidents around the world bring some new challenges to companies, TMCs and all of us in the travel industry.

Amadeus Pacific has launched a Discussion Paper looking at key considerations for establishing an effective duty of care program including:

- how current trends are impacting employers' ability to meet duty of care responsibilities
- the important role technology has to play.

Amadeus has a range of solutions for different types of needs of an organisation to assist TMC's and companies to meet their Duty of Care requirements including Amadeus Mobile Messenger, Amadeus OneClick and Amadeus Travel Alerts Notifier, enabling you to locate, communicate with, and assist travellers 24/7.

To read our discussion paper and learn about Amadeus Duty of Care solutions please visit www.amadeus.com

Tony Carter
Amadeus IT Pacific

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Travel Specials

WELCOME to Travel Specials, Travel Daily's Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

SeaLink is running a 'Kids Stay Free' deal for families booking the fourday Kangaroo Island Family Escape Self-Drive package until 31 Mar 2017.

A two-night stopover in Phuket is being offered by Asia Escape Holidays for every new booking that flies with Thai Airways via Bangkok and stays a minimum of seven-nights. CLICK HERE for more.

A special rate of \$660 per night is available for three-night mid-week stays from Mon to Thu at Horizon Mudgee in regional NSW, 3hrs from Sydney.

Sea World Resort & Water Park is running a 'Red Hot Sale', with stays starting from \$179 per night, twin share, including theme park entry. The sale is for stays 17 Jul-16 Sep. CLICK HERE for more.

An End of Financial Year Sale is running until 04 Jul with Jetstar Airways. Flights from Sydney to Honolulu start at \$259, with trips to Townsville, Melbourne, the Gold Coast and more also available. See jetstar.com.au.

Big plans for Longitude 131°

BALLIE Lodges has revealed its desert retreat, Longitude 131° at Uluru is set to undergo a multimillion dollar enhancement, which will see a new premium suite and spa added.

The central Dune House will be redeveloped in a \$6 million project, with works to commence mid-next year and slated for completion in the second half of the year.

The Dune Pavilion will be a new premium suite constructed away from other pavilions and will be the first to offer views of both Uluru and nearby Kata Tjuta.

AS launch SEA/SBP

ALASKA Airlines has announced nonstop services from Seattle to San Luis Obispo, the carrier's 16th destination in California.

The daily year-round flights will be operated by SkyWest Airlines, using Embraer E175 aircraft.

Dune House additions include a revamped entry and reception area, while the new spa will have a private outdoor deck and spa pool for massages, facials and body wraps.

The pool will be relandscaped, adding curved decks, daybeds, outdoor furnishings and a poolside bar and a new dune-top bar and deck will be installed at the highest point at Longitude 131°, affording views of Uluru.

The new private Dune Pavilion planned for Longitude 131° at Uluru is pictured above.

DXB traffic tops 6.7m

PASSENGER numbers at Dubai International Airport reached 6.7 million in May, Dubai Airports has reported overnight.

During May, Asia arrivals grew 10%, while passenger numbers overall rose 7.2%, compared with May 2015.

Starwood e-magazine

STARWOOD Hotels & Resorts Worldwide has launched Momentum, a brand new digital magazine.

Inspired by an editorial team who were tired of reading "top 10" lists, the new publication features news on designer shopping highlights in Sydney, Singapore's indie scene, bioluminescent diving in the Maldives and the best running routes in Macao.

CLICK HERE to view.

Krabi wedding comm

CROWN Lanta Resort & Spa in Thailand's Andaman Sea has increased commission up to 12.5% on a collection of wedding packages in 2016 and 2017.

There are four packages which include ceremonial activities, flowers, accommodation, food & beverages and transfers.

The higher offer applies to new bookings made before 30 Apr. See www.crownlanta.com.

First with the news

Friday 1st Jul 2016

CBR Uber pickups

INBOUND passengers to Canberra are permitted to use Uber services from the airport terminal, following a new deal between Canberra Airport & Uber.

ACT Chief Minister Andrew Barr said "many int'l travellers will be accustomed to using ride sharing services in other cities around the globe, and this announcement will enhance transport options from Canberra airport once these travellers arrive in our city".

AAT Kings sponsor

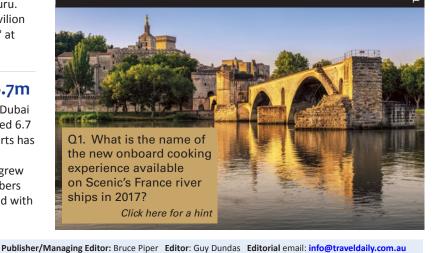
AAT Kings is sponsoring the Save the Tasmanian Devil Appeal, to help protect the endangered species from the fatal Devil Facial Tumour Disease epidemic.



This month, Scenic and Travel Daily are giving readers the chance to win a luxurious France river cruise valued at over \$15,000. The prize includes:

- 11 day Gems of the Seine River Cruise for 2 people
- Return airport transfers
- Complimentary beverages all day, everyday, all meals, private butler service and all tipping & gratuities

To win, answer every daily question correctly and have the most creative answer to the final question. Send your answers to scenic@traveldaily.com.au



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CRUISE trave Bulletin business events news Travel Daily

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29 days from \$11,650* per person, twin share



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Highlights: London, Rosyth, Kirkwall, Heimaey, Reykjavik, Isafjordur, Akureyri, Husavik, Torshavn, Lerwick, London

- 2 night hotel stay in London
- 14 night cruise onboard Aegean Odyssey
- Included Shore Excursions

CLICK HERE

17 days \$5,570* per person twin share



DALMATIA & ANCIENT GREECE **VENICE TO ATHENS** 13 DAYS - 27 SEP 2017

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*TERMS & CONDITIONS: All fares in Australian dollars, per person, twin share based on lowest available category & include all promotional savings & offers, onboard gratuities, air & port taxes (correct as of 29 June 2016). Cruise only voyages based on Cat L Standard Inside cabins. Fly Free Grand Voyage based on Standard Outside cabin Cat J. Valid for new bookings only. "All EBD Offers, including any % discount offered based on Single Sailings only at time of booking, are capacity controlled and can be withdrawn or modified at any time without notice. Offers are capacity controlled & may be withdrawn at any time without notice & can't be combined with other offers. Cancellation penalties & conditions apply. Fly FREE offer is subject to availability. Airfares, cruise & accommodation prices based on specified booking classes, arilines, routings & departure dates. Valid for flights to/from Sydney, Melbourne, Brisbane, Adelade & Perth. Solo occupancy is subject to availability and one selected cabin categories, details and fare available or equest. Pre & post hotel accommodation & transfers from airport/port/hotel offered on dates specified on itinerary only, ask for details. Prices based on payment by cash or cheque only. Travel agent service fees not included. Voyages to Antiquity reserve the right to change, correct errors, withdraw from sale any or all fares, itineraries, excursions & fees. For full terms & conditions visit www.voyagestoantiquity.com.au or visit your local preferred Travel Agent.





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Training & Development Manager

Gold Coast, Salary Negotiable, Ref: 2354SZ1

Looking for an experienced trainer within the travel industry to be apart of a growing team in an established company with offices across the globe. Having a strong office based team; the company is seeking a talented trainer with proven track record in developing consultants & the sales team within a similar type of arrangement. You will be coaching & mentoring the team in ensuring they are providing exceptional service & provide a step by step guide of the sales process & training module.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

Travel Consultant - Japanese Speaking

Sydney, \$40-50k + Super, Ref 2326HC1

My client is looking for a Japanese Speaking Travel Consultant to join their team in Sydney. This is a great opportunity for a travel consultant to join one of the leading inbound companies. Main duties include responding to phone and email enquires and providing accurate information to clients. You will be trained on new products destinations. In return you will receive a competitive salary depending on experience plus super and the chance to work for a leading travel company.

For more information please call Hannah on (02) 9113 7272 or click APPLY now.

Africa Travel Specialist

Melbourne, Competitive Salary Package, Ref: 2352KF1

Do you have experience in building luxury tailor made trips to Africa? Have you travelled Africa extensively? My client a luxury tour operator requires an Africa Tailor Made Consultant with direct experience of this fantastic destination. Your role will be to tailor make luxury holidays over the phone whilst working towards targets. You will ensure that all luxury hotels, lodges, flights and excursions are booked correctly and maintain exceptional customer service in this fast paced environment.

For more information please call Kate on (03) 9988 0616or click APPLY now.

Travel Consultants with a Portfolio

Adelaide, Excellent Packages Available, Ref: SO121205

Consultants can balance a great work life by utilising the flexibility of being able to work in both the office and from home when necessary. If you have built a base portfolio of clients and are looking to grow this, then my clients can support this across various locations in Adelaide and be able to provide a supportive environment for growth. You can work completely autonomously or interactively with other consultants, to create your own success enabling flourishing future.

For more information call Sarah on (08) 6365 4313 or click APPLY now.

VIP Corporate Travel Consultant

Brisbane, Fantastic Package on Offer, Ref: 2238KH3

To tie in with ongoing success and expansion across the Brisbane corporate travel industry, we are currently searching for a new batch of Corporate Travel Professionals to join a leading travel management company in their luxurious offices in Brisbane. This role isn't just another corporate opening, this is the chance to work for a company that has a huge reputation in Australia. Further to that this role offers a rewarding environment and the chance to progress your career!

For more information please call Kate on (07) 3123 6107 or click APPLY now.

After Hours Customer Care

Sydney, \$40-48k + Super DOE, Ref: 2303PE1

My Clients are looking for a consultant to work after hours & w/e Shifts who can provide great service & support to their customers. This service can range from answering flight information questions, to managing schedule changes, ticketing and assisting customers with booking changes. I am looking for new team members that have strong GDS skills & ticketing experience along with patience and understanding to assist passengers with their requests. If this sounds like you please apply.

For more information please call Paul on (02) 9113 7272 or click APPLY now.

Adventure Travel Consultant

Melbourne, OTE \$70k, Ref: 1787MD2

Want to work for a company that specialises in adventure travel? A company that loves what they do and shines through in their consultants? Our client is looking for an experienced consultant that has worked for a retail brand selling adventure travel or a wholesale travel company. Working Monday to Friday, this is a chance to be part of a growing team and established company. You will be selling escorted small group travel itineraries for Dive enthusiasts to international destinations.

For more information, please call Kate on (03) 9988 0616 or click APPLY now.

Fantastic Corporate Travel Consultant

Perth, Excellent Hourly Rate, Ref:1234SO12

This position is working with interesting clients, you will be managing their travel requirements and you will become an integral part of their national/ international travel. Working for this established boutique agency, you will enjoy the benefits of being a key member of the team. To be eligible for this role, you should have approximately 3-5 years experience as a travel consultant within the corporate are and ideally have fares and ticketing knowledge. Act now to be successful.

For more information call Sarah on (08) 6365 4313 or click APPLY now.



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