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First with the news

Thursday 14th July 2016



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PNG adds visa for Aussies

AUSTRALIAN travellers will be able to obtain a 30-day free tourist visa on arrival in Papua New Guinea, under new regulations confirmed this week by the country's authorities.

It's the first time this option has been available, with PNG Tourism Promotion Authority ceo Jerry Agus saying the move was "an important step forward for the PNG tourism industry".

The sector has seen strong growth in cruising in recent years, "and now with an easier visa process we hope to see increased numbers for those arriving by plane too," Agus said.

"We now want to work with all the partners to ensure a streamlined process through the airport immigration system".

Agus said the sector was very

motivated to welcome more tourists, with PNG just three hours flight from Brisbane and offering activities such as fishing, diving, trekking, surfing & cruising.

NTIA golden ticket

THE industry is in a frenzy of anticipation over this weekend's National Travel Industry Awards.

Although the event has been sold out for months, **Travel Daily** has a last minute space to attend the event, which we are giving away as a "Golden Ticket" today.

The lucky winner will get to sit on the **Travel Daily** table and enjoy all the fabulous festivities and celebrations of the night.

To enter, tell us in 25 words or less why you would like to come - send your entries asap to goldenticket@traveldaily.com.au.

Wolgan indulgence

ONE&ONLY Wolgan Valley Resort in the NSW Blue Mountains is offering a BMW iPerformance hybrid driving experience along with a mid-week stay - see **page ten**.



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Daydream appoints

DAYDREAM Island Resort in the Whitsunday Islands has announced changes to its management structure ahead of a planned substantial refurbishment next year.

Senior roles announced by owners China Capital Investment Group (CCIG) include Dawson Tang, who moves from vice president to become general manager of Daydream Island.

Warren McCorrison, previously resort manager, has returned as operations director, while Scott Wilkinson remains CEO, with his focus including CCIG's investment in Australia and possible future acquisitions.

There are no changes to the sales and marketing team, with Jane Hermann heading up Daydream's Brisbane office as director of sales & marketing, alongside Grace Lassig as director of sales.

More appointments on **page 9**.

Bright future for tourism

TOURISM Research Australia today released its Tourism Forecasts 2016, which is upbeat about the prospects for the sector despite the backdrop of global economic and political uncertainty.

TRA is predicting strong growth in holiday travel, but expects many Australians to choose to holiday domestically rather than overseas with a 9.7% growth in domestic day trips in 2015/16 and a further 4.5% growth in 16/17.

Inbound tourism is also forecast to continue its growth, supported by lower fuel prices, the lower currency, increased aviation capacity and the improvement of economic conditions abroad.

The inbound share of total tourism spending is tipped to jump from 31% last year to 41% in 2024/25, "firmly cementing tourism as one of Australia's largest export earners".

A key feature of the report is confirmation that the industry is now on track to achieve \$127 billion in overnight spending by 2020 - well in the range forecast by the Tourism 2020 targets.

Tourism Australia CEO John O'Sullivan said there was "a lot of optimism around the industry at present, which seems to be borne out in this latest forecast".

It is not just about inbound, with the figures also forecasting "modest growth" in Australian resident departures, expected to grow by 4% to 10 million in 2016/17 and a further 3.9% to 10.4 million in 2017/18.

The ten year average growth rate for outbound travel is forecast at 3.6%, which would see departures reaching 13.2 million by 2024/25 - slightly higher than previous predictions due to factors including "better than expected consumer sentiment".

HSR plans new cities

A NEW High Speed Rail proposal released today would see the creation of eight new cities between Sydney and Melbourne.

The \$200 billion plan from private company Consolidated Land and Rail Australia (CLARA) would be funded by 'value capture' as land is transformed from farming use to new developments based around the rail infrastructure.

Land deals have already been secured for the new hubs, and subject to support from governments construction of the link could start within five years, according to the *Australian*.

MH boosts AA c'share

MALAYSIA Airlines has expanded its codeshare pact with oneworld partner American Airlines, with the MH code added to AA flights from Los Angeles to Houston, Las Vegas, Portland, San Diego and San Francisco.

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EK winding back frequencies

EMIRATES has accelerated the retirement of its A340-300 fleet, as part of network-wide changes from next month seeing frequencies adjusted on a range of routes across the globe.

The reductions include flights from Dubai to Rome which are being cut from three to two daily, Dubai-Lisbon which is being halved from 14 to 7 flights per week, and Dubai-Bangkok, dropping from seven to six flights per day on a permanent basis.

However in many cases capacity is being maintained with larger aircraft: for example, the Bangkok route will be operated using A380 aircraft on five of the six daily flights from 01 Jan 2017, while three-class superjumbos will also be deployed on EK95/96 to Rome effective from 01 Sep.

There are also a number of seasonal reductions including frequency cuts on flights to Oslo (7 to 5 weekly), St Petersburg (7

to 5 weekly) and Jakarta (3 to 2 daily rotations).

A340-300s will be replaced with 777s from Aug/Sep 2016 on routes including Beirut and Khartoum, while other aircraft changes include the resumption of A380 flights to Moscow from 01 Oct, rather than the previously planned 01 Dec relaunch.

AA \$699 LAX airfare

TRAFALGAR is offering return airfares from Sydney to Los Angeles priced from \$699 with American Airlines when booked in conjunction with a USA tour.

The promo is available on 2017 departures and can be paired with Trafalgar's 10% earlybird discounts, which provide a saving of up to \$472 per person on the company's 14-day Western Discoverer Guided Holiday.

To avail the offer, packages need to be booked by Mon 18 Jul.

TSA PreCheck popups

THE US Transportation Security Administration is beginning to roll out central business district-based temporary enrolment centres for the PreCheck trusted traveller program.

When going through security at US airports, PreCheck enrolled passengers are not required to remove their shoes or belts, and can leave laptops and liquids in their carry-on baggage.

The move aims to boost the number of passengers who are part of the program in order to help speed up processing, with the TSA reporting a flood of applications in recent months.

Temporary enrolment centres opened in New York City and New Jersey this week, with others planned to be in place in the next two months for Atlanta, Chicago, Dallas, Miami, Orlando, Los Angeles and Seattle.

PreCheck enrolment costs US\$85 and involves an interview, background check & fingerprinting.



Window Seat

CHEAPFLIGHTS has claimed a global travel industry first, with the introduction of flight searches using Emojis - those funny picture symbols which say so much without words.

The functionality - introduced to celebrate World Emoji Day - is available for users of the Cheapflights mobile search site in selected markets, allowing them to insert Emojis for their flight origin and departure.

For example, to find a flight from Sydney to Tokyo simply use a koala and a sushi - or from Amsterdam to London use a bike symbol and a Union Jack.

There are apparently 40 Emojis mapped to destinations across the globe, with the Cheapflights mobile site offering the functionality in Australia, UK, NZ, Canada & South Africa.

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Thursday 14th July 2016

Scratch & Win at the NTIAs!

THE Star Alliance will offer 50 prizes to guests at this weekend's National Travel Industry Awards gala dinner in Sydney, as part of an innovative Scratch & Win promotion on the event's napkin rings (**TD** breaking news).

Prizes include international airline tickets from Air Canada, EVA Airways, Lufthansa, South African Airways, Thai Airways and Turkish Airlines.

The industry's 'night of nights' kicks off from 5pm on Sat at the Dockside Pavilion.

Star Alliance country steering committee chair Tim Clyde-Smith is **pictured** with a bundle of napkins with the branded rings.



ATEC: Time to bury the backpacker tax

THE Australian Export Tourism Export Council is urging the Coalition government to ditch the controversial launch of a 32.5% 'backpacker tax' (**TD** 17 May).

Managing director Peter Shelley said ATEC was encouraged by the National Party's call to have the "destructive" tax proposal chopped for good, and insisted the Australian government take the same approach.

"The Prime Minister recognised problems with the proposal back in May and put a six month freeze on its introduction. Now we need to see this proposal scrapped in order for Australia's tourism industry to move forward in a positive way," Shelley remarked.

Shelley added, "While this proposal remains in limbo, Australia will continue to send a negative message to the int'l tourism market which is going to lose us valuable visitors".

LH comp winner

LUFTHANSA has chosen the winner of last month's comp to score a fam trip for two to Frankfurt as Scenic's Ivona Carr.

Ivona's final entry secured her the prize win, which incl return Economy class flights to Singapore and LH Premium Economy class flights to FRA and two nights accom in Dresden and Frankfurt.

Her winning entry to the last question - *Tell us why More is Better on the new Lufthansa Premium Economy* - was:

"The journey taken in exclusive, spacious, relaxed, and entertaining Lufthansa premium economy class will make a trip to Germany unforgettable once in a lifetime experience."

CX/LATAM codeshare

CATHAY Pacific & LATAM Airlines Brazil are planning to begin codesharing on flights between Brazil and Hong Kong, via points in the USA, starting this Sep.



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KPT HKG Sevens

KEITH Prowse Travel (KPT) has been designated as Official Travel Agent for the 2017 Cathay Pacific/HSBC Hong Kong Sevens.

The appointment by Hong Kong Rugby Union broadens the scope of event packages to include Australasia and the Americas, both regions KPT is currently expanding its reach into.

KPT has been associated with the HK7's for more than 30 years.

HK Sevens Tournament 2017 will be held from 07-09 Apr.

Managing director of KPT Daniel Morahan said: "The ability to expand our sales territories is an exciting addition into our sales and allows us to support our international growth".

QF Korea decision

QANTAS has today been given a fresh Determination for five years on the Australia-Korea route by the International Air Services Commission (**TD** 29 Jun).

The IASC has allocated Qantas 500 seats of capacity per week in each direction on the route, effective 01 Jul 2017.

Yesterday, the Australian carrier confirmed to the government it would continue to utilise the capacity to Korea through its codeshare arrangement with Asiana Airlines (to/from Seoul).

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Pacific Beach refurb

HONOLULU'S Pacific Beach Hotel will inject US\$115 million on redeveloping the property ahead of a rebranding as Alohilani Resort at Waikiki Beach.

Work on the hotel will span the property's exterior facade, 839 rooms and suites, an extensive upgrade of the 280,000 gallon oceanarium in the lobby and destination pool deck.

The 'destination pool deck' will incorporate a saltwater infinity pool overlooking the shoreline, a pool bar, tiered day beds, cabanas and a new shallow pool for kids.

Two new restaurants will also be introduced - Morimoto Asia and Momosan Waikiki - to be operated by celebrity chef Masaharu Morimoto.

Redevelopment of the Hawaiian property is already underway, with the resort to remain operational during the 18-month transformation.

The renovation and relaunch as Alohilani Resort at Waikiki Beach is expected to be completed by the US autumn of 2017.

Spirit of Nanuku for MTA



APT festive discounts

A HALF price second cabin is available when booking one of APT's Christmas in Europe river cruise departures, sailing on 18 Nov, 02 and 16 Dec this year.

The limited-time promotion requires the first cabin on APT's Magnificent Europe to be booked at the full price, saving a group of four friends (spread between two cabins) up to \$13,490.

APT has also waived the solo supplement on each of the winter cruises, now \$9,695 per person.

To avail offers, book by 31 Aug.

NANUKU Auberge Resort Fiji welcomed MTA - Mobile Travel Agents chiefs with a traditional Fijian warrior greeting during a visit this week to the resort.

Co-mps Roy and Karen Merricks (**pictured** right) and non-grass skirt wearing MTA team members from Robina HQ and staff Nik & Mel Donovan, along with James & Nicola Irving, all experienced the resort's 'Spirit of Nanuku'.

The Merricks are very strong supporters of Fiji, in May delivering 250kgs of clothing, toys and school materials to a local school following Cyclone Winston.

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Quest starts Eight Mile Plains spadework



QUEST Apartment Hotels has broken out the shovels on the first of three new Brisbane developments, with CEO Zed Sanjana on hand to help turn the sod at an official launch event.

The Eight Mile Plains project will add a mix of 90 studios and one-, two- and three-bedroom apartments to the market, and is located in the key Brisbane Technology Park precinct.

It's part of Quest's \$21m Brisbane pipeline which also includes new properties in Springfield and Cannon Hill.

Sanjana said the Brisbane

expansion was a key priority for Quest, with visitor numbers to the Qld capital continuing to increase year-on-year.

"Brisbane is making its mark on the global stage and we want to ensure we are ready to accommodate our valued clients across all key hubs within the thriving city," Sanjana said.

He's pictured at the ceremony with Federal MP for Moreton, Graham Perrett and representatives from developers Graystone, Stronghold Investment Management and Benlee Company.

GBT Expert Approval

AMERICA Express Global Business Travel has launched a new tool, designed to automate and simplify the travel approval process and ensure bookings are made within policy and budget.

Named **EXPERT APPROVAL**, the pre-booking solution aims to "reduce approval times, minimise unnecessary travel, and restrict travel which exceeds budgets".

GBT vice president core products, Christophe Tchong, said the tool was created to support management of demand when it comes to booking and approving travel.

"Travel is one of the largest controllable expenses for many companies, and having an automated solution which approves appropriate travel faster, while restricting unnecessary travel before its even booked, saves money and enables all-round better visibility of travel spend," he said.

The tool also works to draw information from multiple sources such as government websites and integrated risk management solutions from iJET International to provide destination risk information.

Le Roch Hotel opens

LE ROCH Hotel & Spa in Paris, France has officially opened.

The 37-room luxury boutique lodging features a sunlit courtyard, a library, restaurant and spa.

Each of the suites include a private hamman steam bath complemented by a range of specially commissioned cosmetics by CODAGE.

The interior decor has been designed in collaboration with architect Vincent Bastie, and is furnished with flat screen televisions and speaker systems.

Thursday 14th Jul 2016

Gecko Pokemon tour

GECKO Adventures has introduced a new tour which will take Pokemon Go fans all around the world to capture and battle virtual pocket monsters.

The new six-week tour combines Gecko's four most popular itineraries: Peru at a Glance, a Taste of Galapagos, Egypt Unearthed and Essential Cambodia.

It promises the chance to capture pikachu at Machu Picchu, snorlax in San Cristobal, gabite at the Great Pyramids and more.

The tour departs 28 Aug from Lima and ends in Bangkok on 10 Oct - [CLICK HERE](#) for more details.

Webjet Visa promo

BOOK a flight with Webjet using Visa Checkout between now and 31 Jul and receive a bonus \$50 Webjet Voucher.

The offer can be redeemed on all major airlines, across all destinations with no minimum spend required.

Vouchers will be emailed out within three days of purchase.

WWT earlybird brox

WENDY Wu Tours has unveiled a new dedicated Early Bird Specials brochure for 2017.

Early bird prices are available on popular tours to China, Vietnam, India, Japan, Cambodia, Laos, Tibet and Nepal, among others.

The deals can be availed from 15 Jul and includes departures across 44 tours with savings of up to \$1,400 per person.

[CLICK HERE](#) to view the deal.

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Stamford save-a-dog initiative



STAMFORD Plaza Melbourne paid a quick visit to the Save-A-Dog Scheme in Glen Iris to say hi to their furry friends and donate funds and much-needed pet food to the animals in need.

Over the last three months the five-star hotel has held various fundraising activities for the four-legged fuzzballs, with their staff members also collecting and donating pet chow to the not-for-profit.

Wimbledon winner's whites on display

VISITORS to the Wimbledon Lawn Tennis Museum will now be able to see a collection of tennis artefacts specifically donated by the stars of the 2016 championship.

The display features Andy Murray and Serena William's winning whites as well as items from Milos Raonic's kit and more.

Backpacker Week

BACKPACKER Week will this year be held on the Gold Coast from 08-11 Nov.

To register as a buyer, email kevin.ellis@tntmagazine.com.

SYD kk's HU restart

SYDNEY Airport will welcome a new year-round Hainan Airlines service from Changsha beginning 17 Sep, as first revealed by **Travel Daily** last month (**TD** 20 Jun).

The Sydney-Xi'an service will also resume as a year-round service following a successful summer trial, with the relaunch planned for 15 Sep, subject to government approval.

Sydney Airport managing director and chief executive Kerrie Mathew said they were looking forward to welcoming the new routes.

"This is fantastic news for tourism, as services from Changsha and Xi'an are expected to bring 33,000 Chinese visitors who will contribute an anticipated \$124 million in additional visitor expenditure per year," she said.

Synergy A320neos

SYNERGY Aerospace Corporation, the largest shareholder of Avianca, has finalised a purchase agreement for 62 A320neo aircraft, forming the base of its fleet renewal and network growth strategy for Avianca Brasil.

SKALarship invite

SKAL Sydney North is inviting industry members to its 20 Jul 'Not Le Bastille Day' lunch, where the recipient of the first TIME SKALarship will be announced.

The fully-funded program provides six months of mentoring from an industry expert and access to invitation-only networking events with senior industry figures.

CLICK HERE for more info.

Rio interest spike

AUSTRALIA, Sweden, Denmark and the United States are the most interested in attending the 2016 Rio Olympic Games, according to the latest findings by travel search platform Trivago.

The dates that recorded the most hotel searches were between 12-14 Aug when the track and field events are slated to commence, the study examined.

It also found that interest for visiting Brazil peaked this year, when compared to previous search data collated during the same period in 2015.

The 2016 Olympics are expected to draw in between 300,000 and 500,000 int'l visitors to Rio.

More than \$600 was raised by the luxury property, which was later presented to Save-A-Dog manager, Maggie.

Pictured above receiving the cheque is Maggie from Save a Dog scheme with Stamford Plaza Melbourne representatives.

Jawoyn cultural site

A NEW centre showcasing Indigenous culture is set to be created for the Nitmiluk National Park, following a \$100k boost in funding from the Northern Territory Government Tourism Development Infrastructure Grant.

Presenting the fund to Mitmiluk Tours, Minister Price and local member Willem Westra van Holthe commented "the facility will present the culture of the Jawoyn people to international and domestic visitors which will share their story around the world."



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Legendary directions

THE Legendary Pacific Coast has introduced a new 'How to Get There and Around' page to its website, providing potential visitors with all the information required to access the region.

The page offers suggestions for visitors travelling by road, rail, plane and train points along the 900km stretch between Sydney and Brisbane - the third most popular domestic tourism region.

Banyan Tree Morocco

MOROCCO'S first all-inclusive pool villa resort will be opened by Singapore-based hospitality firm Banyan Tree.

Located on the Mediterranean coast, each of the 97 luxury villas of Banyan Tree Tamouda Bay come complete with a lush garden and private pool, some with direct access to the beach.

The property features a Banyan Tree Spa and meeting facilities.



Europcar is one of the world's leading car rental companies. Present in 140 countries, the company provides customers with access to the world's largest vehicle rental network through its own operations, franchisees and partnerships.

Across Australia and New Zealand we have approximately 600 staff and more than 12,000 vehicles. We currently have the following 4 positions vacant for sales professionals within the industry.

New Business Development Executive

Europcar Australia is seeking to appoint a confident & sales-oriented New Business Development Executive to join our corporate sales team at HQ.

In this exciting role you will be responsible for effectively acquiring new corporate business accounts for Europcar utilizing phone and email.

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Client Service Executive

Europcar Australia is seeking to appoint a confident and sales-oriented Client Service Executive to join our corporate sales team at Head Office.

In this exciting role you will be responsible for effectively managing a portfolio of existing corporate customers, maximizing return and long term retention to Europcar utilizing phone and email.

http://www.seek.com.au/job/31209805?pos=14&type=standard&engineConfig=&userqueryid=13417951301459765&tier=no_tier&whereid=3000

State Sales Manager - Vic/Tas/SA

Europcar Australia is seeking to appoint a results-driven State Sales Manager to manage key existing corporate customers and generate new business opportunities across Victoria, Tasmania and South Australia.

http://www.seek.com.au/Job/31330117?_ga=1.46667937.763651369.1444876720

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You will also have a focus on the development of New Zealand International inbound and domestic tour operator business, by generating new business and increasing revenue through existing partnerships.

http://www.seek.co.nz/Job/31349964?_ga=1.35773664.1531614074.1465191580

Christmas cheer at TIE Melbourne

THE elves were out in force on Mon night at the Travel Industry Exhibition in Melbourne, as the industry kicked up its heels to help **Travel Daily** celebrate Christmas in July.

These pictures were taken on the night - lots more at facebook.com/traveldaily.



ABOVE: The Travel Counsellors photo wall was popular with TIE delegates.



LEFT: Marie Stephanie Michele Collard & Saufiyyah Cesar of Rodrigues Tourism Office with Venise Taavili, Breakaway Travel Club.

RIGHT: Some of the On The Go Tours team join in with the Christmas in July spirit.



BELOW: The team from CRC Travel Jobs catches up with Karsten Horne from Reho Travel.



CHRISTMAS in July will be celebrated once again next Mon night at Sydney's Luna Park at the conclusion of day one of the Sydney Travel Industry Exhibition - register at www.travelindustryexpo.com.au.



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Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Outrigger Enterprises Group in Hawaii has appointed **Bitsy Kelley** as Vice President, Corporate Relations and **Monica Salter** as Vice President, Corporate Communications. Both women have worked with Outrigger directly or in-directly for a number of years.

As part of an executive shake up, **Fiji Airways** has promoted Regional GM for Australia, **Andrew Stanbury**, to Executive General Manager of Sales and Marketing. The position will see Stanbury lead FJ's sales and marketing team across all markets. Commercial Manager for Australia **John Nickel** has taken on the title of Regional GM, based in Sydney.

The **Partnership Travel Consulting (PTC)** global team of consulting has welcomed **David N. Townsend** into its business. The former Senior Vice President of Global Sales at Marriott International has joined PTC as Executive Vice President, Lodging Sector Practice Lead.

Oaks Hotels & Resorts has expanded its corporate team, announcing five key appointments. The positions include **Luke Deayton** as Area Director of Sales - Regional Queensland; **Terri Hewerdine** as Marketing & Partnerships Manager; **James Bealey** as Digital Marketing Manager; **Joel Whitbread** as Marketing Systems & Insights Manager and **Glen Francis** as Senior Marketing Systems and Data Specialist.

Sim Kian Peng has been named as General Manager, Southeast Asia at **Carlson Wagonlit Travel**, effective immediately. Based in Singapore, he is tasked with leading growth and the continued strategic alignment of CWT's business in Southeast Asia.

Uniworld Boutique River Cruise Collection has welcomed **Samantha Langton** to the position of Sales Manager Queensland. Langton has 15 years experience in retail travel, including working as an International Consultant, Assistant Manager and Manager at several Flight Centre stores. Most recently, she was a Cruise Consultant with Cruiseabout.

SkyTeam member carrier **Vietnam Airlines** has appointed **Duong Tri Thanh** as president and ceo, effective 01 Jun.

Former Nexus Holidays exec **Richard McKisask** has resurfaced after a short break as **Instant Travel's** new Sales & Key Account Manager. The position will see him primarily working with agents in NSW/ACT.

John Delaney has taken over as president of **Windstar Cruises**. The seasoned cruise veteran was formerly SVP of Global Marketing & Sales for Seabourn Cruise Line and had held roles at Holland America Line.

MEL occupancy up

DEMAND for accommodation in Melbourne during Jun was up more than 4% compared to the year prior, preliminary data from analytics specialist, STR shows.

The demand increase comes as supply rose 1.7%.

Occupancy levels at accom providers was up 2.4% to 78.8% - a record for the month of Jun.

Average daily rates stumbled a fraction, down 1.3% to \$172.90, while revenue per available room was slightly up (1.1%) to \$136.17.

New Collette US trip

COLLETTE has developed a new 10-day tour exploring the popular Eastern region of the USA.

The America's Historic Hotels trip runs from Washington DC to Boston, combining historic, luxury hotels and must-see attractions.

Destinations enroute include Fallingwayer, Woodstock, Hot Springs Virginia and a stay in the 200-year old Omni Bedford Springs Resort.

The tour is priced at \$5,129ppts - see www.gocollette.com.

US agent sales slide

THE consolidated dollar value of airline tickets sold by travel agencies in the United States dropped 4% in the first half of 2016, compared to the corresponding period the year prior, according to Airlines Reporting Corp.

The firm, which acts as a financial settlement link between airlines and travel sellers, said the value of sales sold by agents fell from US\$48 billion in H1 2015 to US\$46.5 billion.

In Jun alone, ticket sales fell 3.6% to US\$7.4 billion against the same month the year prior.

Ticket transactions by US travel agencies increased 6.2% to 14m, due to the effect of lower fares.

Electronic Miscellaneous Document (EMD) sales, which comprises fees of products & services such as upgraded seats, checked luggage, etc skyrocketed to a whopping US\$18.3 million, up from US\$6.8 million last year.

Thursday 14th Jul 2016

Waldorf Lambo tests

WALDORF Astoria has extended its pact with Automobil Lamborghini to offer guests the chance to get behind the wheel of one of its super sports cars.

Guests can book packages that involve test driving Lamborghini's latest vehicles, including the new Lamborghini Huracan LP 580-2 and Huracan LP 610-4 Spyder.

Seven Waldorf Astoria hotels & resort around the globe are involved in the arrangement, which run over set periods from now until the end of Nov.

Future destinations where the test driving - complimentary to guests - will be available include New York, Paris and Dubai - for more details on the - [CLICK HERE](#).

WIN A LUXURY RIVER CRUISE

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This month, Scenic and Travel Daily are giving readers the chance to win a luxurious France river cruise valued at over \$15,000. The prize includes:

- 11 day Gems of the Seine River Cruise for 2 people
- Return airport transfers
- Complimentary beverages all day, everyday, all meals, private butler service and all tipping & gratuities

To win, answer every daily question correctly and have the most creative answer to the final question. Send your answers to scenic@traveldaily.com.au

Terms and conditions

Q10: True or false: tipping and gratuities have been included in the cost of the ship?

[Click here for a hint](#)



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**** EXCITING NEW SALES ROLE ****

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This global travel industry supplier is looking for a talented Account Manager to nurture and grow leisure travel portfolio of accounts. You will build maintain and develop strong relationships whilst identifying opportunities for growth. Ideally you will have industry sales background, with strong networking skills & established relationships. This is your chance to nurture, instead of sell.
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**** NEW ACCOUNT MANAGEMENT ROLE ****

**CORPORATE ACCOUNT MANAGER
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As the Account Manager, you will be responsible for managing a portfolio of mid to large market accounts with the objective of growing revenues in the corporate travel market, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Previous Account Management experience essential.

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Looking after the VIC/QLD market, you will be responsible for developing strategies to increase sales, growing sales revenue & building strong ongoing relationships with key clients. Working as part of the business development team you will be on the road frequently & will be required to travel interstate regularly. Strong presentation skills together with extensive travel experience throughout China, Vietnam and/or the USA is req'd. Sales experience essential.

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**SENIOR TRAVEL MANAGER
GOLD COAST – EXECUTIVE SALARY**

Are you a senior manager with experience leading & coaching large teams of consultants to reach sales targets? This great role will see you overseeing the day to day operations, managing human resources planning & strategies, increasing efficiencies, training & coaching as well as being responsible for profit growth. Strong travel management background, proven leadership, analytical, communication, coaching & mentoring skills required.

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**LEARNING & DEVELOPMENT FACILITATOR
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Our client is looking for an experienced hospitality training professional to join their team. Managing the training calendar you will analyse their development needs, create & deliver programs & evaluate their effectiveness as well as managing & promoting the traineeship program. Strong salary & benefits on offer. Previous experience in a similar role within travel or hotels essential along with great organisation, communication & presentation skills.

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Are you a talented financial controller ready to climb that corporate ladder? Now is your chance to oversee the financial strategy of 2 signature properties within Sydney. Working for this internationally renowned hotel group, you will be rewarded with an excellent salary and benefits. Essentially you will come from a strong finance background with excellent business acumen and credentials. Enquire today to hear more details.

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**SENIOR GDS AND IMPLEMENTATION SPECIALIST
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If you think you know this client, then think again!
This supplier to the tourism industry have a vacancy for a senior analyst in their offices based in the city. You will have a thorough understand of a GDS and have Implementation experience, perhaps you are working for a TMC in a project or Implementation role and looking for a change. Your chance to join this innovative, forward thinking, cutting edge company?

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**TECHNOLOGY SUPPORT MANAGER
BRISBANE CBD – UP TO \$93K PKG**

As Technology Support Manager for this top TMC you'll be responsible for assisting Account Managers and BDMS in the implementation of company's OBT for new clients, enhancements for existing clients and ongoing internal and external technology support and reporting. Previous experience in a similar role is a must along with the ability to communicate with internal and external stakeholders. This will start as an initial 12 month contract.

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